



# Mobile - Daily Sales Performance As on 15-05-2026 11:31:02 PM

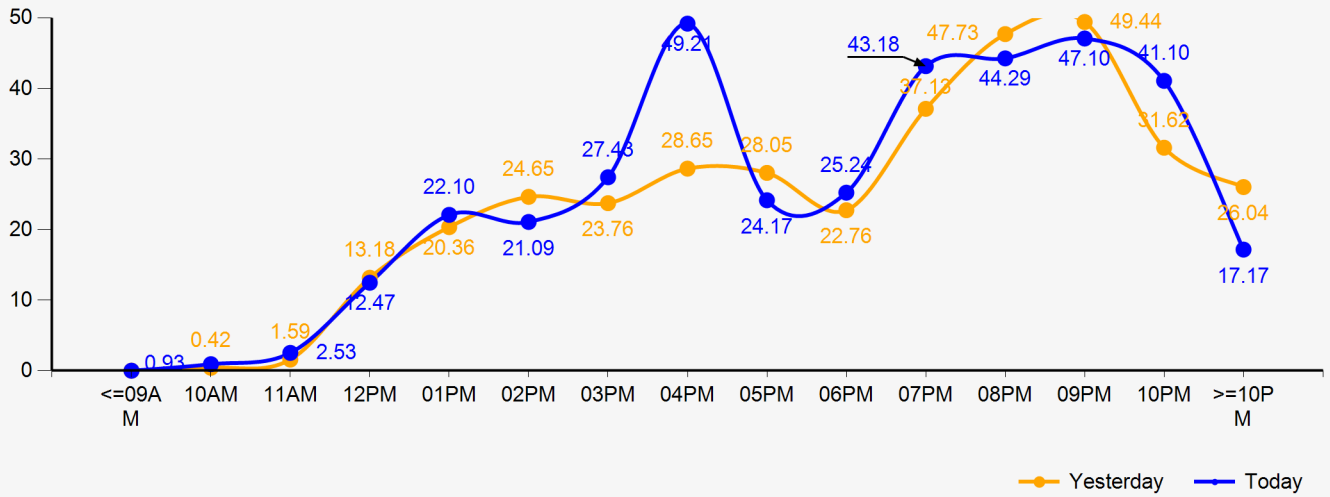
YD Sales : 355.37

YD GP%: 2.48%

TD Sales : 378.01

TD GP%: 1.64%

### Sales Trend Yesterday Vs Today By Hours



| Sales Zone    | YD Sales      | TD Sales      | TD-YD Sales | YD GP%       | TD GP%       | TD-YD GP%     |
|---------------|---------------|---------------|-------------|--------------|--------------|---------------|
| SOUTH-01      | 49.65         | 67.88         | 18.24       | 1.64%        | 0.83%        | -0.81%        |
| CHENNAI-02    | 50.28         | 44.34         | (5.94)      | 1.95%        | 1.30%        | -0.64%        |
| WEST-02       | 26.26         | 35.78         | 9.51        | 3.83%        | 3.34%        | -0.49%        |
| NORTH ARCOT   | 42.88         | 33.60         | (9.28)      | 1.51%        | 1.33%        | -0.17%        |
| TRICHY-01     | 21.66         | 33.46         | 11.80       | 4.13%        | 2.36%        | -1.78%        |
| CHENNAI-01    | 40.52         | 28.01         | (12.51)     | 2.15%        | 2.29%        | 0.14%         |
| SOUTH-03      | 28.46         | 22.93         | (5.54)      | 3.05%        | 1.95%        | -1.10%        |
| SOUTH ARCOT   | 26.22         | 22.61         | (3.61)      | 2.60%        | 1.36%        | -1.24%        |
| HO01          | 0.00          | 22.07         | 22.07       | #Error       | -1.19%       | #Error        |
| WEST-01       | 19.10         | 19.43         | 0.33        | 4.53%        | 3.27%        | -1.26%        |
| KL-NORTH      | 10.97         | 17.09         | 6.12        | 1.11%        | 1.09%        | -0.02%        |
| TIRUPATI-01   | 18.55         | 13.96         | (4.59)      | 2.37%        | 2.29%        | -0.08%        |
| VIJAYAWADA-01 | 15.05         | 10.29         | (4.76)      | 3.70%        | 3.06%        | -0.64%        |
| KL-SOUTH      | 5.77          | 6.57          | 0.80        | 1.18%        | 0.58%        | -0.60%        |
| <b>Total</b>  | <b>355.37</b> | <b>378.01</b> | <b>23</b>   | <b>2.48%</b> | <b>1.64%</b> | <b>-0.84%</b> |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-01   | TUT1   | 5.13     | 9.41     | 4.28        | -1.03% | -0.19% | 0.84%     |
|            | VNR2   | 1.82     | 4.17     | 2.35        | 1.59%  | 1.98%  | 0.39%     |
|            | TVL1   | 6.29     | 3.86     | (2.43)      | 3.57%  | 2.14%  | -1.44%    |
|            | APK1   | 0.14     | 3.57     | 3.43        | -0.47% | 0.38%  | 0.85%     |
|            | PKD1   | 0.43     | 3.15     | 2.72        | 1.11%  | 2.14%  | 1.03%     |
|            | TKS1   | 1.03     | 3.11     | 2.08        | 13.08% | -2.20% | -15.28%   |
|            | MAR1   | 1.92     | 3.00     | 1.08        | 1.42%  | 1.93%  | 0.51%     |
|            | KGL1   | 3.01     | 2.69     | (0.33)      | 1.31%  | -0.16% | -1.47%    |
|            | TKS2   | 1.26     | 2.50     | 1.24        | 4.69%  | 2.06%  | -2.63%    |
|            | SNL1   | 0.34     | 2.44     | 2.10        | 4.64%  | -3.44% | -8.09%    |
|            | UDN1   | 1.10     | 2.41     | 1.31        | 4.42%  | 2.20%  | -2.22%    |
|            | TUT2   | 1.20     | 2.34     | 1.14        | 1.96%  | 1.96%  | 0.01%     |
|            | KYR1   | 0.08     | 2.23     | 2.15        | 12.92% | 1.05%  | -11.88%   |
|            | TYI1   | 0.78     | 2.00     | 1.23        | -0.68% | 0.06%  | 0.74%     |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|---------|--------|-----------|
| SOUTH-01   | VLY1   | 1.67     | 1.80     | 0.13        | 3.47%   | 0.52%  | -2.96%    |
|            | KVT1   | 2.53     | 1.73     | (0.80)      | 0.81%   | 3.85%  | 3.04%     |
|            | SVK1   | 0.85     | 1.65     | 0.80        | 1.21%   | 0.99%  | -0.22%    |
|            | TCN1   | 1.56     | 1.62     | 0.07        | 3.02%   | -0.24% | -3.26%    |
|            | PDI1   | 1.08     | 1.58     | 0.50        | -3.26%  | 0.40%  | 3.67%     |
|            | VNR1   | 0.33     | 1.49     | 1.16        | 1.79%   | -2.40% | -4.20%    |
|            | RND1   | 2.13     | 1.48     | (0.65)      | 2.42%   | 3.04%  | 0.62%     |
|            | APK2   | 0.99     | 1.26     | 0.26        | -1.78%  | 0.91%  | 2.70%     |
|            | TKY1   | 0.97     | 1.24     | 0.27        | 1.94%   | 1.44%  | -0.50%    |
|            | SGT1   | 1.96     | 1.10     | (0.86)      | 0.48%   | 1.55%  | 1.07%     |
|            | MMT1   | 0.86     | 1.04     | 0.18        | 2.74%   | 1.90%  | -0.85%    |
|            | ERL2   | 1.18     | 1.01     | (0.17)      | 4.21%   | 3.07%  | -1.14%    |
|            | KSM1   | 0.71     | 0.82     | 0.10        | 3.14%   | 3.77%  | 0.63%     |
|            | RPM1   | 0.00     | 0.77     | 0.77        | #Error  | -2.43% | #Error    |
|            | COL1   | 1.24     | 0.67     | (0.57)      | 3.48%   | 0.20%  | -3.27%    |
|            | ASM1   | 1.23     | 0.54     | (0.69)      | -1.83%  | 7.66%  | 9.49%     |
|            | NGR1   | 3.67     | 0.54     | (3.13)      | -3.18%  | -4.36% | -1.18%    |
|            | VKM1   | 0.43     | 0.36     | (0.07)      | 9.42%   | 3.99%  | -5.44%    |
|            | SKD1   | 1.07     | 0.29     | (0.78)      | 7.19%   | 3.06%  | -4.13%    |
|            | SDI1   | 0.39     | 0.01     | (0.38)      | -13.29% | 17.97% | 31.26%    |
|            | ARM1   | 0.01     | 0.00     | (0.01)      | 16.47%  | #Error | #Error    |
|            | STU2   | 0.24     | 0.00     | (0.24)      | 8.66%   | #Error | #Error    |
|            | Total  | 49.65    | 67.88    | 18.24       | 1.64%   | 0.83%  | -0.81%    |
| CHENNAI-02 | CH21   | 4.88     | 5.26     | 0.38        | -2.31%  | -1.27% | 1.05%     |
|            | CH15   | 2.42     | 4.62     | 2.20        | 0.83%   | -0.31% | -1.14%    |
|            | CH33   | 3.45     | 4.45     | 1.00        | -0.71%  | 2.05%  | 2.76%     |
|            | CH03   | 1.64     | 4.06     | 2.42        | 2.23%   | 2.09%  | -0.14%    |
|            | UKI1   | 0.97     | 2.67     | 1.70        | 4.33%   | 2.65%  | -1.68%    |
|            | MC05   | 3.09     | 2.61     | (0.49)      | 1.05%   | 1.81%  | 0.76%     |
|            | CH20   | 2.29     | 2.23     | (0.06)      | 3.33%   | 3.40%  | 0.07%     |
|            | CH34   | 2.50     | 1.70     | (0.80)      | 5.81%   | 1.53%  | -4.28%    |
|            | CH06   | 1.31     | 1.68     | 0.37        | 6.24%   | 2.93%  | -3.31%    |
|            | CH51   | 1.73     | 1.59     | (0.13)      | 1.47%   | -1.68% | -3.15%    |
|            | CH18   | 1.55     | 1.56     | 0.01        | 5.04%   | -0.72% | -5.76%    |
|            | CH23   | 0.67     | 1.50     | 0.82        | 1.19%   | 3.36%  | 2.17%     |
|            | CH50   | 4.69     | 1.37     | (3.31)      | 1.44%   | 1.50%  | 0.06%     |
|            | CH36   | 0.67     | 1.35     | 0.68        | 0.15%   | 0.48%  | 0.33%     |
|            | CH46   | 2.29     | 1.33     | (0.96)      | 3.61%   | 2.76%  | -0.85%    |
|            | CH41   | 2.14     | 1.15     | (0.99)      | 1.91%   | 0.14%  | -1.77%    |
|            | CH17   | 1.29     | 1.14     | (0.15)      | 3.41%   | 0.39%  | -3.02%    |
|            | GPD1   | 2.30     | 1.12     | (1.17)      | 4.41%   | 4.09%  | -0.32%    |
|            | MC06   | 0.95     | 0.81     | (0.14)      | 4.60%   | 3.41%  | -1.18%    |
|            | CH43   | 1.25     | 0.68     | (0.57)      | -1.59%  | 3.02%  | 4.60%     |
|            | CH32   | 0.44     | 0.67     | 0.23        | 5.57%   | 0.57%  | -5.00%    |
|            | PON1   | 0.88     | 0.34     | (0.54)      | 2.24%   | 2.77%  | 0.52%     |
|            | MJR1   | 1.39     | 0.25     | (1.13)      | 2.97%   | 6.02%  | 3.05%     |
|            | CH44   | 0.71     | 0.13     | (0.57)      | 6.56%   | 4.16%  | -2.41%    |
|            | CH31   | 0.00     | 0.02     | 0.02        | #Error  | 13.36% | #Error    |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|
| CHENNAI-02  | CH12   | 4.55     | 0.01     | (4.55)      | 1.21%  | 15.22% | 14.01%    |
|             | CH01   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|             | CH24   | 0.24     | 0.00     | (0.24)      | 9.38%  | #Error | #Error    |
|             | CH27   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|             | Total  | 50.28    | 44.34    | (5.94)      | 1.95%  | 1.30%  | -0.64%    |
| WEST-02     | MCR1   | 1.36     | 2.75     | 1.39        | 4.18%  | 3.52%  | -0.66%    |
|             | KRI1   | 0.58     | 2.71     | 2.12        | 3.09%  | 2.38%  | -0.71%    |
|             | SLM1   | 1.22     | 2.57     | 1.35        | 3.92%  | 3.16%  | -0.76%    |
|             | MTR1   | 1.31     | 2.53     | 1.22        | 6.85%  | 4.65%  | -2.20%    |
|             | ATU1   | 0.30     | 2.37     | 2.07        | 5.99%  | 2.92%  | -3.07%    |
|             | HRR1   | 0.17     | 2.08     | 1.90        | 7.22%  | 6.51%  | -0.71%    |
|             | SGI1   | 0.66     | 2.04     | 1.38        | 0.71%  | 2.30%  | 1.59%     |
|             | APN1   | 0.56     | 1.87     | 1.31        | 5.47%  | 3.96%  | -1.51%    |
|             | OML1   | 1.41     | 1.76     | 0.35        | 2.28%  | 2.13%  | -0.15%    |
|             | VPD1   | 0.30     | 1.58     | 1.27        | -2.27% | 1.64%  | 3.91%     |
|             | TRM1   | 2.57     | 1.46     | (1.12)      | 5.10%  | 0.30%  | -4.80%    |
|             | SLM2   | 0.57     | 1.34     | 0.77        | 4.52%  | 3.41%  | -1.11%    |
|             | NKL2   | 1.85     | 1.16     | (0.70)      | 2.43%  | 6.67%  | 4.24%     |
|             | EDP1   | 0.43     | 1.12     | 0.69        | 3.49%  | 1.91%  | -1.58%    |
|             | KVP1   | 1.36     | 1.10     | (0.27)      | 2.21%  | 1.19%  | -1.02%    |
|             | SLM3   | 0.72     | 1.10     | 0.38        | 4.07%  | 2.72%  | -1.35%    |
|             | BMD1   | 0.54     | 1.03     | 0.50        | 5.60%  | 6.96%  | 1.36%     |
|             | TCG1   | 0.15     | 0.78     | 0.63        | 6.00%  | 1.60%  | -4.40%    |
|             | PMP1   | 0.36     | 0.58     | 0.22        | 5.17%  | 6.65%  | 1.48%     |
|             | PLC1   | 2.04     | 0.49     | (1.55)      | 3.00%  | 2.21%  | -0.80%    |
|             | CMI1   | 0.81     | 0.42     | (0.39)      | 7.12%  | 4.26%  | -2.86%    |
|             | EPI1   | 0.68     | 0.41     | (0.27)      | 8.76%  | 2.82%  | -5.94%    |
|             | HSR2   | 2.71     | 0.39     | (2.33)      | 0.84%  | 8.35%  | 7.52%     |
|             | KMM1   | 0.00     | 0.39     | 0.39        | #Error | 1.40%  | #Error    |
|             | KAM1   | 0.13     | 0.32     | 0.19        | -0.38% | 3.06%  | 3.43%     |
|             | HSR1   | 1.54     | 0.29     | (1.25)      | 1.87%  | 1.52%  | -0.35%    |
|             | VKL1   | 0.39     | 0.28     | (0.10)      | 10.40% | 2.91%  | -7.49%    |
|             | ERD2   | 0.00     | 0.26     | 0.26        | #Error | -0.12% | #Error    |
|             | SGG1   | 0.00     | 0.18     | 0.18        | #Error | 6.70%  | #Error    |
|             | DPR1   | 0.32     | 0.16     | (0.16)      | 7.61%  | 5.43%  | -2.17%    |
|             | RSP1   | 0.38     | 0.15     | (0.23)      | 5.39%  | 3.33%  | -2.06%    |
|             | DPR2   | 0.49     | 0.12     | (0.38)      | 7.39%  | 4.55%  | -2.84%    |
| ERD1        | 0.00   | 0.00     |          | #Error      | #Error | #Error |           |
| PDR1        | 0.31   | 0.00     | (0.31)   | 5.28%       | #Error | #Error |           |
| Total       | 26.26  | 35.78    | 9.51     | 3.83%       | 3.34%  | -0.49% |           |
| NORTH ARCOT | KPM2   | 3.30     | 10.25    | 6.95        | -0.22% | 0.69%  | 0.91%     |
|             | VEL1   | 1.71     | 5.49     | 3.78        | 3.16%  | 1.60%  | -1.56%    |
|             | SBR1   | 3.93     | 3.38     | (0.55)      | -0.43% | -0.13% | 0.29%     |
|             | GDM1   | 1.13     | 1.73     | 0.60        | 6.49%  | 1.16%  | -5.33%    |
|             | TRR1   | 2.64     | 1.55     | (1.09)      | 1.46%  | 2.33%  | 0.86%     |
|             | VNB1   | 4.08     | 1.29     | (2.79)      | 1.36%  | 2.63%  | 1.27%     |
|             | WJP1   | 3.15     | 1.25     | (1.89)      | 1.36%  | 4.65%  | 3.29%     |
|             | TRL1   | 1.35     | 1.06     | (0.28)      | 1.19%  | 1.64%  | 0.45%     |

| Sales Zone  | Branch    | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |        |
|-------------|-----------|----------|----------|-------------|--------|---------|-----------|--------|
| NORTH ARCOT | ANI1      | 1.57     | 1.03     | (0.54)      | 2.54%  | 6.69%   | 4.15%     |        |
|             | PTU1      | 0.47     | 0.87     | 0.40        | -2.99% | -1.38%  | 1.61%     |        |
|             | UGI1      | 1.28     | 0.73     | (0.55)      | 1.32%  | 3.69%   | 2.38%     |        |
|             | CGM1      | 3.54     | 0.68     | (2.85)      | 1.22%  | 5.15%   | 3.94%     |        |
|             | VSI1      | 1.92     | 0.67     | (1.25)      | -0.10% | 3.11%   | 3.21%     |        |
|             | CYR1      | 0.17     | 0.66     | 0.49        | 1.78%  | 2.15%   | 0.36%     |        |
|             | SLG1      | 0.76     | 0.56     | (0.20)      | -1.85% | -1.26%  | 0.59%     |        |
|             | VEL2      | 2.25     | 0.49     | (1.76)      | 2.49%  | 1.14%   | -1.34%    |        |
|             | TRT1      | 0.30     | 0.49     | 0.18        | 2.02%  | 5.31%   | 3.28%     |        |
|             | WJD1      | 1.95     | 0.33     | (1.62)      | 4.04%  | 1.79%   | -2.25%    |        |
|             | AKM1      | 1.96     | 0.32     | (1.64)      | 2.38%  | 3.33%   | 0.95%     |        |
|             | KPM1      | 1.69     | 0.24     | (1.45)      | 1.01%  | 3.02%   | 2.01%     |        |
|             | ARC2      | 0.36     | 0.14     | (0.22)      | 4.24%  | -61.50% | -65.74%   |        |
|             | BGR1      | 0.87     | 0.13     | (0.75)      | 2.28%  | 5.65%   | 3.37%     |        |
|             | PLR1      | 1.09     | 0.12     | (0.97)      | 0.90%  | 3.01%   | 2.11%     |        |
|             | CPT1      | 0.57     | 0.12     | (0.45)      | 1.38%  | 1.99%   | 0.61%     |        |
|             | ABR1      | 0.84     | 0.01     | (0.83)      | 7.01%  | 7.48%   | 0.47%     |        |
|             | Total     | 42.88    | 33.60    | (9.28)      | 1.51%  | 1.33%   | -0.17%    |        |
|             | TRICHY-01 | TRY1     | 3.17     | 6.21        | 3.04   | 0.89%   | 2.12%     | 1.24%  |
|             |           | TVR2     | 0.22     | 3.73        | 3.51   | 0.41%   | 0.11%     | -0.30% |
| MSI1        |           | 1.12     | 2.13     | 1.01        | 4.85%  | 2.79%   | -2.06%    |        |
| JKM1        |           | 1.10     | 1.99     | 0.89        | 2.56%  | -1.30%  | -3.86%    |        |
| TRY3        |           | 0.61     | 1.91     | 1.30        | 9.26%  | 1.24%   | -8.02%    |        |
| TRY4        |           | 0.97     | 1.75     | 0.78        | 4.42%  | 3.17%   | -1.24%    |        |
| PBR1        |           | 0.37     | 1.73     | 1.35        | 11.24% | 3.65%   | -7.59%    |        |
| TNJ1        |           | 0.80     | 1.70     | 0.90        | 3.35%  | 4.89%   | 1.54%     |        |
| ORU1        |           | 0.69     | 1.33     | 0.64        | 6.81%  | 4.36%   | -2.45%    |        |
| NGT1        |           | 0.46     | 1.31     | 0.85        | 4.38%  | 3.69%   | -0.69%    |        |
| TTP1        |           | 1.93     | 1.17     | (0.76)      | 2.64%  | 1.75%   | -0.89%    |        |
| TNJ2        |           | 1.76     | 1.11     | (0.65)      | 2.07%  | 1.80%   | -0.27%    |        |
| KUM1        |           | 0.31     | 1.07     | 0.75        | 3.81%  | 0.43%   | -3.38%    |        |
| TYR1        |           | 1.76     | 0.99     | (0.77)      | 4.77%  | 5.61%   | 0.83%     |        |
| PTK1        |           | 0.23     | 0.92     | 0.68        | 4.11%  | 2.10%   | -2.01%    |        |
| KRN1        |           | 0.62     | 0.88     | 0.27        | 5.48%  | 4.25%   | -1.23%    |        |
| PBR2        |           | 0.53     | 0.79     | 0.26        | 3.58%  | 3.56%   | -0.02%    |        |
| NMM1        |           | 1.19     | 0.55     | (0.64)      | 7.68%  | 1.13%   | -6.55%    |        |
| MDI1        |           | 0.17     | 0.48     | 0.31        | 12.66% | 5.24%   | -7.41%    |        |
| PDK1        |           | 0.41     | 0.38     | (0.03)      | 9.02%  | 9.29%   | 0.27%     |        |
| NCK1        |           | 0.01     | 0.30     | 0.28        | 17.97% | 3.16%   | -14.81%   |        |
| KIK1        |           | 0.14     | 0.26     | 0.12        | 3.81%  | 1.79%   | -2.03%    |        |
| KUM2        |           | 1.08     | 0.17     | (0.91)      | 5.76%  | 4.37%   | -1.39%    |        |
| APM1        |           | 0.00     | 0.17     | 0.17        | #Error | 1.78%   | #Error    |        |
| AYR1        |           | 0.37     | 0.16     | (0.21)      | 5.74%  | 4.18%   | -1.56%    |        |
| MVM1        |           | 1.12     | 0.16     | (0.96)      | 1.97%  | 3.13%   | 1.17%     |        |
| TVR1        |           | 0.52     | 0.13     | (0.39)      | 7.72%  | -0.38%  | -8.10%    |        |
| TRY2        |           | 0.00     | 0.00     |             | #Error | #Error  | #Error    |        |
| Total       |           | 21.66    | 33.46    | 11.80       | 4.13%  | 2.36%   | -1.78%    |        |
| CHENNAI-01  |           | CH14     | 1.07     | 2.71        | 1.64   | 5.38%   | 3.64%     | -1.74% |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|---------|--------|-----------|
| CHENNAI-01 | CH22   | 0.15     | 2.52     | 2.37        | 5.66%   | 0.69%  | -4.96%    |
|            | CH05   | 1.16     | 2.09     | 0.93        | 3.49%   | 2.19%  | -1.30%    |
|            | MRM1   | 2.25     | 1.94     | (0.31)      | 1.83%   | 2.73%  | 0.90%     |
|            | CH47   | 3.05     | 1.40     | (1.64)      | 1.01%   | 1.89%  | 0.88%     |
|            | CH35   | 3.68     | 1.38     | (2.30)      | 2.16%   | -4.33% | -6.50%    |
|            | CH28   | 0.88     | 1.36     | 0.47        | 3.85%   | 6.20%  | 2.36%     |
|            | CH38   | 1.57     | 1.34     | (0.23)      | 3.87%   | 1.78%  | -2.10%    |
|            | CH48   | 2.90     | 1.29     | (1.61)      | 2.84%   | 3.35%  | 0.52%     |
|            | GUD2   | 3.68     | 1.10     | (2.59)      | 0.84%   | 3.65%  | 2.81%     |
|            | CH07   | 1.46     | 0.94     | (0.52)      | 5.11%   | 3.54%  | -1.57%    |
|            | TKM1   | 1.15     | 0.93     | (0.22)      | 9.34%   | 4.14%  | -5.20%    |
|            | AVD1   | 1.21     | 0.86     | (0.35)      | 1.71%   | 3.48%  | 1.77%     |
|            | CH49   | 1.13     | 0.85     | (0.28)      | -0.93%  | 2.90%  | 3.83%     |
|            | CH08   | 0.63     | 0.85     | 0.22        | 2.63%   | 6.35%  | 3.72%     |
|            | KNR1   | 1.19     | 0.79     | (0.39)      | 5.77%   | 0.81%  | -4.96%    |
|            | SKL1   | 0.14     | 0.79     | 0.65        | 2.63%   | 0.57%  | -2.07%    |
|            | CH19   | 0.38     | 0.70     | 0.32        | 5.31%   | 0.83%  | -4.48%    |
|            | CH40   | 0.33     | 0.67     | 0.33        | -53.32% | 0.20%  | 53.53%    |
|            | CH42   | 1.62     | 0.64     | (0.98)      | 3.10%   | 1.63%  | -1.47%    |
|            | CH25   | 0.75     | 0.64     | (0.12)      | 3.41%   | 1.33%  | -2.09%    |
|            | CH16   | 0.13     | 0.49     | 0.36        | 5.76%   | 3.58%  | -2.18%    |
|            | CH45   | 2.74     | 0.46     | (2.28)      | 1.81%   | 1.37%  | -0.43%    |
|            | CH37   | 0.92     | 0.45     | (0.47)      | 9.87%   | 1.71%  | -8.17%    |
|            | CH26   | 0.00     | 0.32     | 0.32        | #Error  | 4.75%  | #Error    |
|            | CH30   | 1.46     | 0.26     | (1.20)      | 3.11%   | -4.54% | -7.65%    |
|            | CH29   | 0.00     | 0.15     | 0.15        | #Error  | 8.65%  | #Error    |
|            | GUD1   | 1.73     | 0.08     | (1.64)      | 0.40%   | 1.64%  | 1.23%     |
|            | MC10   | 1.30     | 0.02     | (1.28)      | -3.49%  | 10.68% | 14.17%    |
|            | CGL1   | 1.47     | 0.01     | (1.46)      | 1.18%   | 15.22% | 14.04%    |
|            | CH39   | 0.39     | 0.00     | (0.39)      | 9.17%   | #Error | #Error    |
|            | MC09   | 0.00     | 0.00     |             | #Error  | #Error | #Error    |
|            | Total  |          | 40.52    | 28.01       | (12.51) | 2.15%  | 2.29%     |
| SOUTH-03   | TEN2   | 2.14     | 2.11     | (0.02)      | 1.98%   | -1.35% | -3.33%    |
|            | TEN1   | 1.65     | 1.65     | (0.01)      | 2.22%   | 3.65%  | 1.43%     |
|            | KPT1   | 1.96     | 1.61     | (0.35)      | 3.10%   | 6.67%  | 3.57%     |
|            | MDU6   | 1.17     | 1.59     | 0.41        | 3.14%   | 1.93%  | -1.21%    |
|            | BNR1   | 0.94     | 1.48     | 0.54        | 6.47%   | 1.73%  | -4.74%    |
|            | MDU1   | 1.17     | 1.40     | 0.23        | 2.13%   | 4.93%  | 2.80%     |
|            | MDU4   | 0.78     | 1.19     | 0.40        | 1.15%   | 0.14%  | -1.01%    |
|            | DKI1   | 0.00     | 1.18     | 1.18        | #Error  | -1.59% | #Error    |
|            | MPA1   | 1.04     | 1.11     | 0.06        | 2.77%   | 0.50%  | -2.27%    |
|            | ATG1   | 0.33     | 1.00     | 0.67        | 9.35%   | 0.47%  | -8.88%    |
|            | ADP1   | 0.95     | 0.99     | 0.03        | 2.01%   | 0.75%  | -1.27%    |
|            | TPT1   | 0.38     | 0.90     | 0.52        | 12.75%  | 0.11%  | -12.64%   |
|            | CBM1   | 1.00     | 0.88     | (0.12)      | 4.32%   | 3.69%  | -0.63%    |
|            | KYK1   | 0.00     | 0.80     | 0.80        | #Error  | 0.28%  | #Error    |
|            | PVI1   | 1.28     | 0.79     | (0.49)      | 4.40%   | 0.63%  | -3.77%    |
|            | NTM1   | 0.38     | 0.58     | 0.20        | 4.87%   | 0.53%  | -4.34%    |

| Sales Zone | Branch      | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|------------|-------------|----------|----------|-------------|--------|--------|-----------|--------|
| SOUTH-03   | CMR1        | 0.69     | 0.48     | (0.21)      | 4.09%  | 0.92%  | -3.17%    |        |
|            | MNM1        | 0.01     | 0.36     | 0.35        | 17.97% | 3.60%  | -14.37%   |        |
|            | DGL1        | 1.59     | 0.35     | (1.23)      | 1.72%  | 6.36%  | 4.65%     |        |
|            | MDU5        | 0.15     | 0.31     | 0.16        | 7.48%  | 1.03%  | -6.46%    |        |
|            | SGP1        | 1.23     | 0.29     | (0.94)      | -2.58% | 0.95%  | 3.53%     |        |
|            | PKM1        | 0.40     | 0.26     | (0.13)      | 11.26% | 3.18%  | -8.08%    |        |
|            | NKI1        | 0.35     | 0.26     | (0.10)      | 2.62%  | 13.50% | 10.88%    |        |
|            | MDU7        | 0.64     | 0.22     | (0.42)      | 0.69%  | 11.98% | 11.29%    |        |
|            | KKD3        | 0.23     | 0.19     | (0.04)      | 12.31% | 5.62%  | -6.69%    |        |
|            | MDU2        | 0.00     | 0.17     | 0.17        | #Error | 3.96%  | #Error    |        |
|            | DGL2        | 0.00     | 0.16     | 0.16        | #Error | 4.63%  | #Error    |        |
|            | TDI1        | 0.56     | 0.14     | (0.42)      | -2.07% | -1.53% | 0.54%     |        |
|            | PNI1        | 0.00     | 0.13     | 0.13        | #Error | -0.38% | #Error    |        |
|            | MDU3        | 1.50     | 0.12     | (1.38)      | 0.97%  | -1.27% | -2.23%    |        |
|            | PNV2        | 0.85     | 0.10     | (0.75)      | 2.44%  | 0.21%  | -2.23%    |        |
|            | BTU1        | 0.21     | 0.10     | (0.11)      | -5.54% | -2.70% | 2.84%     |        |
|            | ODM1        | 0.13     | 0.01     | (0.11)      | 5.91%  | 14.17% | 8.25%     |        |
|            | USL1        | 0.73     | 0.01     | (0.72)      | 0.64%  | 17.97% | 17.33%    |        |
|            | KRR1        | 0.00     | 0.00     |             | #Error | #Error | #Error    |        |
|            | MLR1        | 0.37     | 0.00     | (0.37)      | 9.06%  | #Error | #Error    |        |
|            | SVG1        | 2.73     | 0.00     | (2.73)      | 4.19%  | #Error | #Error    |        |
|            | TMM1        | 0.93     | 0.00     | (0.93)      | 6.01%  | #Error | #Error    |        |
|            | Total       | 28.46    | 22.93    | (5.54)      | 3.05%  | 1.95%  | -1.10%    |        |
|            | SOUTH ARCOT | NVL2     | 2.42     | 2.46        | 0.05   | 2.50%  | -5.30%    | -7.81% |
| CDM1       |             | 1.60     | 2.24     | 0.63        | 1.87%  | 1.27%  | -0.60%    |        |
| VPM2       |             | 0.73     | 2.11     | 1.38        | -9.50% | 1.90%  | 11.40%    |        |
| CUD1       |             | 2.26     | 2.10     | (0.16)      | 4.54%  | 0.36%  | -4.18%    |        |
| TRK1       |             | 2.44     | 1.71     | (0.74)      | -0.59% | 4.11%  | 4.70%     |        |
| PRT1       |             | 1.73     | 1.62     | (0.12)      | 4.67%  | 2.41%  | -2.26%    |        |
| TVM2       |             | 0.80     | 1.43     | 0.63        | 6.99%  | 3.77%  | -3.23%    |        |
| KKI2       |             | 0.96     | 1.41     | 0.46        | -1.36% | 0.11%  | 1.47%     |        |
| ULP1       |             | 2.09     | 1.25     | (0.84)      | 2.52%  | 3.04%  | 0.51%     |        |
| MKM1       |             | 0.95     | 1.10     | 0.15        | 0.05%  | 1.71%  | 1.66%     |        |
| TDM1       |             | 2.54     | 1.09     | (1.45)      | 1.32%  | -0.14% | -1.46%    |        |
| SJI2       |             | 2.26     | 0.96     | (1.30)      | 5.14%  | 4.31%  | -0.83%    |        |
| KLM1       |             | 2.69     | 0.85     | (1.84)      | 6.53%  | 5.52%  | -1.01%    |        |
| TVM1       |             | 0.35     | 0.78     | 0.42        | 7.02%  | 2.32%  | -4.70%    |        |
| STP1       |             | 0.10     | 0.63     | 0.52        | -0.19% | 1.52%  | 1.71%     |        |
| POY2       |             | 0.23     | 0.55     | 0.33        | 9.21%  | 3.47%  | -5.74%    |        |
| POY1       |             | 0.24     | 0.19     | (0.05)      | 6.70%  | 1.52%  | -5.18%    |        |
| VCM1       |             | 0.00     | 0.14     | 0.14        | #Error | 3.87%  | #Error    |        |
| KML1       |             | 0.40     | 0.00     | (0.40)      | 4.24%  | #Error | #Error    |        |
| VCM2       |             | 1.28     | 0.00     | (1.28)      | -0.84% | #Error | #Error    |        |
| VPM1       |             | 0.15     | 0.00     | (0.15)      | 1.52%  | #Error | #Error    |        |
| Total      |             | 26.22    | 22.61    | (3.61)      | 2.60%  | 1.36%  | -1.24%    |        |
| HO01       |             | GHUB     | 0.00     | 22.07       | 22.07  | #Error | -1.19%    | #Error |
|            |             | Total    | 0.00     | 22.07       | 22.07  | #Error | -1.19%    | #Error |
| WEST-01    | UAM1        | 1.06     | 4.08     | 3.02        | 5.77%  | 1.81%  | -3.96%    |        |

| Sales Zone  | Branch   | YD Sales | TD Sales | TD-YD Sales | YD GP%   | TD GP% | TD-YD GP% |
|-------------|----------|----------|----------|-------------|----------|--------|-----------|
| WEST-01     | CBE2     | 5.76     | 2.70     | (3.06)      | 3.42%    | 2.60%  | -0.82%    |
|             | GDR1     | 1.85     | 2.61     | 0.76        | 3.30%    | 2.79%  | -0.52%    |
|             | CNR1     | 1.18     | 1.82     | 0.64        | 5.06%    | 3.11%  | -1.95%    |
|             | DPM2     | 0.46     | 1.76     | 1.30        | 1.17%    | 2.25%  | 1.08%     |
|             | KGM1     | 0.26     | 1.08     | 0.82        | 4.74%    | 3.64%  | -1.10%    |
|             | KGI1     | 2.50     | 1.02     | (1.48)      | 4.43%    | 0.84%  | -3.60%    |
|             | GBM1     | 1.23     | 0.74     | (0.49)      | 7.20%    | 12.93% | 5.73%     |
|             | KMD1     | 0.35     | 0.61     | 0.26        | 6.70%    | 3.71%  | -2.99%    |
|             | TPR1     | 0.20     | 0.43     | 0.23        | 8.08%    | 1.60%  | -6.47%    |
|             | PDM1     | 0.13     | 0.42     | 0.29        | -0.38%   | 8.66%  | 9.04%     |
|             | SUL1     | 0.00     | 0.34     | 0.34        | #Error   | 8.00%  | #Error    |
|             | TPR4     | 0.30     | 0.34     | 0.03        | 6.65%    | 4.92%  | -1.74%    |
|             | PPI1     | 0.01     | 0.33     | 0.32        | 10.76%   | 2.59%  | -8.17%    |
|             | TPR3     | 0.52     | 0.26     | (0.26)      | 6.70%    | 3.11%  | -3.59%    |
|             | TPR2     | 0.17     | 0.23     | 0.06        | 3.96%    | 11.54% | 7.58%     |
|             | SYM2     | 0.74     | 0.22     | (0.52)      | 6.21%    | 5.20%  | -1.01%    |
|             | AVI1     | 0.00     | 0.18     | 0.17        | -973.49% | 5.12%  | 978.61%   |
|             | CBE3     | 0.25     | 0.17     | (0.08)      | 11.29%   | 2.03%  | -9.26%    |
|             | SNR1     | 0.00     | 0.11     | 0.11        | #Error   | 2.27%  | #Error    |
|             | ANR1     | 0.00     | 0.00     |             | #Error   | #Error | #Error    |
|             | CBE1     | 0.11     | 0.00     | (0.11)      | 5.20%    | #Error | #Error    |
|             | CBE4     | 0.00     | 0.00     |             | #Error   | #Error | #Error    |
|             | CBE5     | 0.00     | 0.00     |             | #Error   | #Error | #Error    |
|             | CBE6     | 0.33     | 0.00     | (0.33)      | 5.90%    | #Error | #Error    |
|             | KMR1     | 1.09     | 0.00     | (1.09)      | 2.73%    | #Error | #Error    |
|             | MPM1     | 0.41     | 0.00     | (0.41)      | 10.59%   | #Error | #Error    |
|             | PLI1     | 0.00     | 0.00     |             | #Error   | #Error | #Error    |
|             | UMP1     | 0.19     | 0.00     | (0.19)      | 2.46%    | #Error | #Error    |
|             | Total    | 19.10    | 19.43    | 0.33        | 4.53%    | 3.27%  | -1.26%    |
|             | KL-NORTH | KZD1     | 10.97    | 17.09       | 6.12     | 1.11%  | 1.09%     |
| Total       |          | 10.97    | 17.09    | 6.12        | 1.11%    | 1.09%  | -0.02%    |
| TIRUPATI-01 | VKI1     | 1.36     | 1.97     | 0.61        | 0.41%    | -1.21% | -1.62%    |
|             | TPY2     | 0.46     | 1.42     | 0.96        | 0.70%    | 5.33%  | 4.63%     |
|             | ATP1     | 0.59     | 1.15     | 0.55        | 8.31%    | -0.85% | -9.16%    |
|             | CTO1     | 2.90     | 1.11     | (1.80)      | 0.89%    | 5.06%  | 4.17%     |
|             | BVL1     | 0.64     | 1.07     | 0.43        | -1.51%   | -0.91% | 0.60%     |
|             | NDL1     | 1.52     | 1.02     | (0.50)      | 4.43%    | 6.62%  | 2.19%     |
|             | RJP1     | 0.17     | 0.67     | 0.50        | 2.03%    | 0.48%  | -1.55%    |
|             | KDA1     | 0.12     | 0.66     | 0.54        | 4.63%    | -0.91% | -5.55%    |
|             | DHN1     | 0.42     | 0.58     | 0.16        | 8.60%    | 2.65%  | -5.96%    |
|             | KOU1     | 0.00     | 0.54     | 0.54        | #Error   | 4.71%  | #Error    |
|             | KNL1     | 1.36     | 0.39     | (0.98)      | 2.31%    | 1.40%  | -0.91%    |
|             | MPL1     | 0.62     | 0.38     | (0.24)      | 7.62%    | 5.22%  | -2.39%    |
|             | TPY1     | 0.00     | 0.37     | 0.37        | #Error   | 5.01%  | #Error    |
|             | RCY1     | 0.00     | 0.31     | 0.31        | #Error   | 9.34%  | #Error    |
|             | KNL2     | 1.07     | 0.30     | (0.77)      | 0.14%    | 0.94%  | 0.81%     |
|             | PMR1     | 0.00     | 0.28     | 0.28        | #Error   | 6.15%  | #Error    |
|             | GTL1     | 1.94     | 0.27     | (1.66)      | -0.25%   | 3.82%  | 4.07%     |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|---------------|--------|----------|----------|-------------|--------|---------|-----------|
| TIRUPATI-01   | KAR1   | 0.32     | 0.27     | (0.06)      | 2.89%  | 2.91%   | 0.02%     |
|               | PUT1   | 1.13     | 0.26     | (0.87)      | 5.10%  | 2.91%   | -2.19%    |
|               | ADI1   | 0.30     | 0.24     | (0.06)      | 9.75%  | 3.95%   | -5.80%    |
|               | PDT1   | 0.10     | 0.22     | 0.12        | 6.58%  | -10.27% | -16.85%   |
|               | PIL1   | 0.33     | 0.22     | (0.11)      | 4.75%  | 3.48%   | -1.26%    |
|               | NYP1   | 0.14     | 0.14     |             | 1.27%  | 1.79%   | 0.52%     |
|               | NLR1   | 0.23     | 0.12     | (0.10)      | 12.31% | 7.38%   | -4.93%    |
|               | SPE1   | 0.86     | 0.01     | (0.85)      | 1.54%  | 8.86%   | 7.32%     |
|               | KDR1   | 0.01     | 0.00     | (0.01)      | 17.97% | #Error  | #Error    |
|               | KHT1   | 0.23     | 0.00     | (0.23)      | 12.31% | #Error  | #Error    |
|               | KVL1   | 0.01     | 0.00     | (0.01)      | 14.41% | #Error  | #Error    |
|               | PGR1   | 1.72     | 0.00     | (1.72)      | -0.88% | #Error  | #Error    |
|               | TPI1   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|               | Total  | 18.55    | 13.96    | (4.59)      | 2.37%  | 2.29%   | -0.08%    |
| VIJAYAWADA-01 | GNT1   | 0.00     | 1.40     | 1.40        | #Error | -1.68%  | #Error    |
|               | BVR1   | 0.35     | 1.11     | 0.77        | 3.64%  | 10.88%  | 7.25%     |
|               | TVU1   | 0.00     | 1.03     | 1.03        | #Error | 2.28%   | #Error    |
|               | DPE1   | 0.83     | 1.00     | 0.17        | 1.30%  | 1.30%   | 0.00%     |
|               | VJW5   | 0.00     | 0.70     | 0.70        | #Error | -4.82%  | #Error    |
|               | PNR1   | 0.68     | 0.68     |             | 2.21%  | 2.21%   | 0.00%     |
|               | NZV1   | 0.37     | 0.46     | 0.09        | 2.18%  | 2.46%   | 0.28%     |
|               | NPR1   | 0.20     | 0.41     | 0.21        | 5.91%  | 3.98%   | -1.92%    |
|               | VJW3   | 5.63     | 0.37     | (5.26)      | 3.78%  | 9.52%   | 5.75%     |
|               | GNT2   | 0.15     | 0.36     | 0.21        | 4.64%  | 1.79%   | -2.85%    |
|               | JPT1   | 0.19     | 0.36     | 0.17        | 3.81%  | 8.46%   | 4.65%     |
|               | MTM1   | 0.25     | 0.36     | 0.10        | -1.79% | 3.56%   | 5.36%     |
|               | PAP1   | 0.34     | 0.34     |             | 5.40%  | 2.54%   | -2.87%    |
|               | VJW1   | 0.22     | 0.33     | 0.11        | 7.12%  | 7.27%   | 0.14%     |
|               | CRL1   | 1.80     | 0.32     | (1.49)      | 4.41%  | 3.32%   | -1.09%    |
|               | PRL1   | 0.14     | 0.23     | 0.10        | 1.89%  | 12.10%  | 10.21%    |
|               | AMP1   | 0.00     | 0.17     | 0.17        | #Error | 1.78%   | #Error    |
|               | GDV1   | 0.00     | 0.14     | 0.14        | #Error | 2.55%   | #Error    |
|               | GVM1   | 0.15     | 0.14     |             | 5.48%  | 2.55%   | -2.92%    |
|               | ELU1   | 0.48     | 0.14     | (0.35)      | 4.52%  | 5.63%   | 1.11%     |
|               | CKT1   | 0.13     | 0.12     |             | -0.85% | -2.32%  | -1.47%    |
|               | TDD1   | 0.00     | 0.11     | 0.11        | #Error | 0.62%   | #Error    |
|               | BPP1   | 0.35     | 0.00     | (0.35)      | 4.97%  | #Error  | #Error    |
|               | JGG1   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|               | KND1   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|               | NRT1   | 0.19     | 0.00     | (0.19)      | 11.81% | #Error  | #Error    |
|               | OGL1   | 0.52     | 0.00     | (0.52)      | 7.88%  | #Error  | #Error    |
|               | PPM1   | 0.85     | 0.00     | (0.85)      | 2.53%  | #Error  | #Error    |
|               | RAL1   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|               | RMV1   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|               | TEL1   | 0.39     | 0.00     | (0.39)      | 7.35%  | #Error  | #Error    |
|               | TNI1   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
| TNK1          | 0.21   | 0.00     | (0.21)   | -10.26%     | #Error | #Error  |           |
| VJW2          | 0.34   | 0.00     | (0.34)   | 4.92%       | #Error | #Error  |           |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|---------------|--------|----------|----------|-------------|--------|--------|-----------|
| VIJAYAWADA-01 | VJW4   | 0.29     | 0.00     | (0.29)      | 1.99%  | #Error | #Error    |
|               | VKN1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | VUY1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | Total  | 15.05    | 10.29    | (4.76)      | 3.70%  | 3.06%  | -0.64%    |
| KL-SOUTH      | TVP1   | 3.52     | 2.72     | (0.79)      | 0.56%  | 0.92%  | 0.36%     |
|               | PAS1   | 1.75     | 1.89     | 0.13        | 0.17%  | 0.32%  | 0.16%     |
|               | KLR1   | 0.23     | 1.82     | 1.59        | 13.22% | 0.12%  | -13.10%   |
|               | PNL1   | 0.27     | 0.14     | (0.13)      | 5.61%  | 3.29%  | -2.32%    |
|               | Total  | 5.77     | 6.57     | 0.80        | 1.18%  | 0.58%  | -0.60%    |
|               | Total  | 355.37   | 378.01   | 22.64       | 2.48%  | 1.64%  | -0.84%    |