

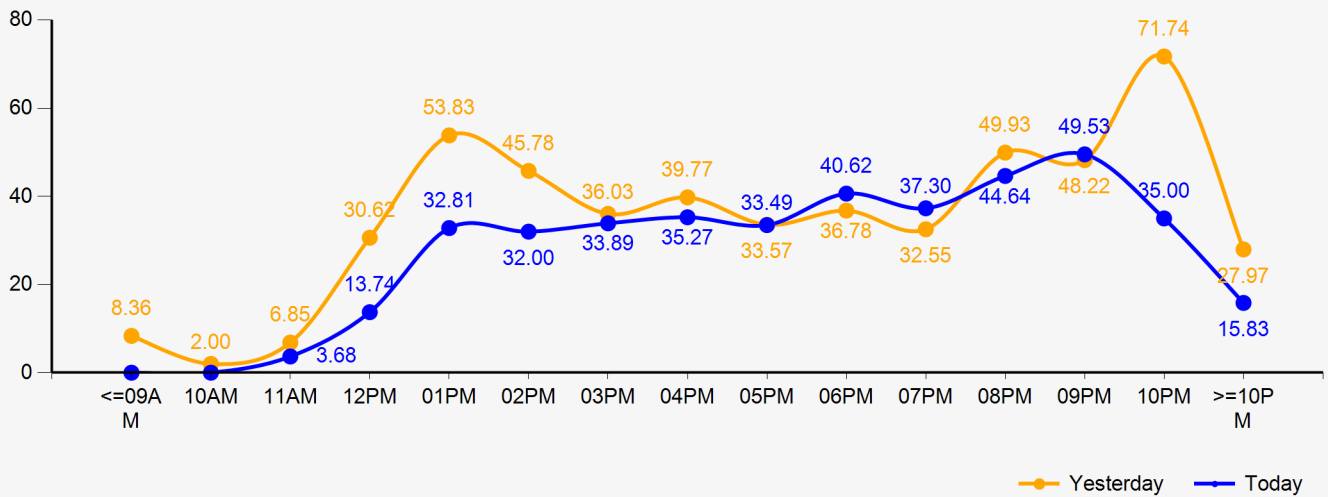
YD Sales : 523.98

YD GP%: 5.31%

TD Sales : 407.80

TD GP%: 5.38%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	57.29	62.94	5.65	5.59%	5.78%	0.20%
CHENNAI-01	47.35	47.62	0.28	5.43%	5.66%	0.23%
CHENNAI-02	61.61	44.56	(17.06)	5.40%	4.76%	-0.64%
SOUTH-01	50.59	41.98	(8.61)	4.61%	5.47%	0.86%
TRICHY-01	32.84	34.09	1.25	5.65%	4.59%	-1.06%
WEST-02	34.02	32.68	(1.34)	5.61%	6.01%	0.40%
SOUTH ARCOT	32.86	29.40	(3.46)	5.27%	5.64%	0.37%
SOUTH-03	58.46	27.59	(30.87)	5.36%	5.87%	0.52%
TIRUPATI-01	32.26	22.82	(9.44)	6.06%	4.73%	-1.33%
WEST-01	16.68	15.93	(0.74)	4.83%	6.08%	1.25%
VIJAYAWADA-01	23.23	15.88	(7.35)	5.28%	5.23%	-0.06%
WEST-03	13.22	12.00	(1.22)	4.79%	4.36%	-0.43%
KL-NORTH	45.70	11.42	(34.28)	5.14%	5.26%	0.12%
KL-SOUTH	11.55	7.07	(4.48)	4.00%	4.23%	0.23%
KL-CENTRAL	6.32	1.57	(4.75)	5.14%	4.71%	-0.43%
HYDERABAD-01	0.00	0.26	0.26	#Error	7.61%	#Error
Total	523.98	407.80	(116)	5.31%	5.38%	0.08%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VEL4	4.24	8.10	3.86	6.45%	4.95%	-1.50%
	VEL3	0.14	5.60	5.46	3.55%	6.27%	2.72%
	KPM2	5.24	4.31	(0.92)	4.19%	5.43%	1.24%
	WJD1	1.78	4.21	2.43	7.03%	6.51%	-0.52%
	KPM1	1.60	3.86	2.26	3.43%	5.43%	1.99%
	VNB1	3.26	3.60	0.35	4.10%	6.92%	2.83%
	ABR1	4.78	3.43	(1.34)	2.37%	4.95%	2.59%
	VSI1	3.29	3.09	(0.20)	6.08%	4.81%	-1.27%
	AKM1	2.17	2.83	0.66	5.07%	5.78%	0.71%
	SBR1	5.49	2.47	(3.02)	5.14%	5.26%	0.13%
	CYR1	0.73	2.44	1.72	7.26%	4.89%	-2.37%
	VEL1	1.96	2.28	0.32	5.67%	5.49%	-0.17%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	TRR1	2.16	1.85	(0.32)	5.84%	3.37%	-2.47%
	ARC2	1.68	1.75	0.07	5.23%	5.69%	0.46%
	VEL2	1.32	1.56	0.25	7.42%	8.18%	0.76%
	TRL1	3.54	1.49	(2.05)	7.24%	4.14%	-3.10%
	PTU1	1.79	1.28	(0.51)	3.60%	3.86%	0.26%
	GDM1	1.60	1.28	(0.32)	5.06%	5.75%	0.68%
	ANI1	1.11	1.25	0.13	7.95%	5.08%	-2.87%
	TRT1	0.00	1.19	1.19	#Error	9.61%	#Error
	UGI1	1.40	1.05	(0.35)	5.13%	9.24%	4.11%
	CGM1	1.53	0.80	(0.73)	10.27%	3.79%	-6.48%
	SLG1	1.08	0.72	(0.36)	9.26%	11.00%	1.75%
	PLR1	1.25	0.72	(0.54)	6.86%	6.28%	-0.58%
	CPT1	2.06	0.71	(1.35)	6.58%	8.59%	2.01%
	WJP1	1.14	0.56	(0.57)	10.43%	10.86%	0.42%
	BGR1	0.93	0.50	(0.43)	5.27%	7.89%	2.63%
	Total	57.29	62.94	5.65	5.59%	5.78%	0.20%
CHENNAI-01							
	CH48	1.53	3.76	2.23	4.24%	6.65%	2.41%
	CH14	5.39	3.51	(1.88)	5.12%	5.11%	-0.01%
	CH22	7.61	3.27	(4.34)	5.15%	5.51%	0.36%
	CH25	0.97	2.98	2.01	4.39%	4.88%	0.49%
	AVD1	1.78	2.74	0.96	3.68%	5.99%	2.31%
	CH19	0.72	2.57	1.86	5.37%	7.80%	2.43%
	CH07	1.35	2.54	1.19	8.62%	6.18%	-2.44%
	CH47	5.74	2.50	(3.23)	5.34%	5.34%	-0.01%
	CH28	2.10	2.23	0.13	6.95%	0.45%	-6.50%
	CH49	0.94	2.06	1.11	4.09%	5.35%	1.26%
	CH16	1.96	2.02	0.06	7.01%	7.04%	0.03%
	KNR1	1.00	1.89	0.88	7.49%	4.72%	-2.77%
	CH42	0.65	1.82	1.17	4.96%	8.88%	3.92%
	GUD2	1.15	1.66	0.51	5.17%	5.46%	0.29%
	SKL1	0.18	1.41	1.24	9.11%	6.92%	-2.18%
	TKM1	0.82	1.36	0.54	8.96%	5.80%	-3.15%
	GUD1	2.50	1.36	(1.15)	5.70%	5.26%	-0.45%
	CH30	1.78	1.32	(0.46)	2.32%	4.53%	2.21%
	MC09	0.72	1.25	0.52	2.74%	4.31%	1.57%
	CH40	0.32	1.05	0.73	13.60%	-0.44%	-14.04%
	CH08	1.11	1.01	(0.11)	6.02%	10.06%	4.03%
	CH45	0.48	0.75	0.27	-0.98%	10.19%	11.17%
	CH05	1.82	0.70	(1.12)	7.56%	3.09%	-4.48%
	MRM1	0.26	0.68	0.42	19.26%	4.51%	-14.75%
	CH38	1.66	0.58	(1.08)	5.22%	10.34%	5.11%
	CH26	0.31	0.42	0.11	0.20%	7.27%	7.08%
	CGL1	1.31	0.18	(1.13)	4.68%	0.49%	-4.18%
	CH29	0.00	0.00		#Error	#Error	#Error
	CH39	1.18	0.00	(1.18)	3.53%	#Error	#Error
	Total	47.35	47.62	0.28	5.43%	5.66%	0.23%
CHENNAI-02							
	CH03	9.57	4.38	(5.19)	4.79%	4.50%	-0.29%
	UKI1	1.87	3.95	2.08	8.07%	4.11%	-3.96%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH41	4.83	3.61	(1.22)	5.92%	5.55%	-0.38%
	CH15	5.50	3.43	(2.07)	5.75%	4.04%	-1.71%
	MJR1	2.57	3.15	0.58	5.47%	5.45%	-0.02%
	CH12	1.48	2.76	1.28	5.10%	6.78%	1.68%
	CH34	5.43	2.75	(2.69)	5.50%	5.56%	0.06%
	PON1	0.97	2.72	1.75	3.33%	5.07%	1.75%
	CH20	2.73	2.58	(0.15)	4.92%	5.00%	0.08%
	CH35	2.64	2.39	(0.25)	6.74%	2.77%	-3.98%
	CH33	1.95	2.38	0.44	5.22%	7.48%	2.26%
	GPD1	2.44	2.32	(0.12)	4.36%	1.37%	-2.99%
	CH21	0.52	1.49	0.97	1.39%	-4.71%	-6.10%
	CH06	0.32	1.16	0.84	-0.40%	4.03%	4.43%
	MC05	0.90	1.06	0.16	5.52%	4.26%	-1.25%
	CH46	0.82	0.63	(0.19)	10.44%	3.15%	-7.29%
	CH50	0.84	0.60	(0.24)	7.22%	8.34%	1.12%
	CH43	0.89	0.60	(0.29)	6.37%	0.97%	-5.39%
	CH37	0.47	0.56	0.09	14.48%	20.84%	6.36%
	CH18	1.22	0.49	(0.73)	6.10%	13.33%	7.23%
	CH17	1.97	0.31	(1.66)	3.98%	9.89%	5.90%
	CH31	0.00	0.28	0.28	#Error	3.84%	#Error
	CH24	0.38	0.21	(0.17)	7.00%	0.16%	-6.84%
	CH44	1.13	0.19	(0.93)	4.38%	5.63%	1.24%
	MC06	2.92	0.15	(2.77)	3.53%	17.60%	14.07%
	CH51	4.64	0.15	(4.49)	5.13%	-0.03%	-5.15%
	CH27	0.00	0.14	0.14	#Error	-0.93%	#Error
	CH36	1.60	0.10	(1.50)	5.35%	10.47%	5.12%
	CH23	1.01	0.01	(1.00)	6.58%	12.10%	5.52%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH32	0.00	0.00		#Error	#Error	#Error
	Total	61.61	44.56	(17.06)	5.40%	4.76%	-0.64%
SOUTH-01							
	TVL1	3.11	5.42	2.31	3.28%	4.09%	0.81%
	TUT1	7.07	4.47	(2.59)	4.48%	4.03%	-0.46%
	NGR1	1.11	3.31	2.20	7.53%	7.54%	0.02%
	KVT1	4.54	3.12	(1.43)	6.71%	9.40%	2.69%
	ERL2	0.85	2.48	1.63	6.33%	4.35%	-1.98%
	VNR2	0.39	2.42	2.03	6.07%	5.59%	-0.49%
	TUT2	1.99	2.35	0.36	4.13%	4.65%	0.52%
	KYR1	0.55	2.30	1.75	1.64%	5.63%	3.99%
	ASM1	0.73	1.89	1.16	4.54%	5.32%	0.77%
	RPM1	2.37	1.63	(0.74)	-1.07%	1.22%	2.29%
	VKM1	0.55	1.39	0.84	10.04%	2.35%	-7.69%
	MAR1	0.66	1.31	0.65	9.84%	2.44%	-7.40%
	STU2	0.21	0.92	0.71	6.22%	6.65%	0.43%
	VLY1	1.44	0.84	(0.61)	3.23%	4.07%	0.84%
	SVK1	1.08	0.70	(0.38)	2.52%	7.90%	5.38%
	SNL1	1.19	0.66	(0.53)	3.61%	9.45%	5.84%
	APK2	1.15	0.65	(0.50)	7.82%	4.92%	-2.90%
	TCN1	1.06	0.60	(0.46)	3.68%	12.88%	9.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	UDN1	1.42	0.60	(0.82)	5.22%	4.62%	-0.60%
	SDI1	2.04	0.56	(1.48)	5.39%	6.50%	1.11%
	TKS2	1.85	0.56	(1.29)	2.91%	8.40%	5.50%
	APK1	2.38	0.51	(1.87)	2.01%	5.09%	3.08%
	TKS1	2.02	0.48	(1.54)	6.86%	3.34%	-3.52%
	VNR1	1.40	0.46	(0.94)	4.41%	6.87%	2.46%
	TKY1	0.87	0.43	(0.44)	3.55%	6.58%	3.04%
	PKD1	1.56	0.36	(1.21)	6.30%	11.97%	5.67%
	SGT1	0.57	0.34	(0.23)	5.82%	-0.44%	-6.26%
	KSM1	0.97	0.25	(0.72)	1.23%	12.18%	10.94%
	SKD1	0.31	0.23	(0.07)	2.69%	19.79%	17.09%
	RND1	1.54	0.22	(1.32)	3.52%	7.83%	4.31%
	ARM1	0.48	0.19	(0.29)	5.35%	5.63%	0.27%
	TYI1	0.22	0.19	(0.02)	3.89%	3.37%	-0.51%
	PDI1	0.54	0.14	(0.40)	10.27%	-0.46%	-10.73%
	COL1	0.00	0.00		#Error	#Error	#Error
	KGL1	0.80	0.00	(0.80)	14.65%	#Error	#Error
	MMT1	0.00	0.00		#Error	#Error	#Error
	RND2	1.58	0.00	(1.58)	2.57%	#Error	#Error
	Total	50.59	41.98	(8.61)	4.61%	5.47%	0.86%
TRICHY-01	TRY1	3.33	4.09	0.76	4.68%	2.46%	-2.22%
	PBR2	3.47	3.96	0.49	5.01%	4.27%	-0.74%
	NMM1	3.12	2.63	(0.49)	5.83%	5.96%	0.13%
	TYR1	2.37	2.24	(0.14)	2.42%	3.38%	0.96%
	PBR1	0.10	1.83	1.73	10.47%	4.57%	-5.90%
	TVR2	0.55	1.78	1.23	8.75%	4.95%	-3.79%
	MSI1	0.86	1.73	0.88	4.98%	6.71%	1.72%
	MDI1	0.38	1.50	1.12	13.49%	2.39%	-11.10%
	TVR1	1.77	1.40	(0.38)	6.02%	-0.05%	-6.07%
	ORU1	0.49	1.33	0.85	3.86%	2.90%	-0.96%
	TRY4	1.25	1.32	0.07	7.36%	4.15%	-3.20%
	JKM1	1.27	1.03	(0.23)	9.80%	10.97%	1.17%
	TNJ1	2.54	1.03	(1.50)	6.37%	3.31%	-3.05%
	NCK1	0.96	0.97	0.01	0.69%	7.24%	6.55%
	NGT1	0.80	0.74	(0.06)	3.80%	4.12%	0.32%
	TTP1	0.82	0.71	(0.11)	5.59%	4.92%	-0.67%
	TNJ2	0.31	0.70	0.39	9.89%	4.68%	-5.21%
	MVM1	0.97	0.68	(0.29)	5.73%	8.16%	2.44%
	KUM2	0.32	0.64	0.32	6.80%	13.67%	6.87%
	PDK2	1.01	0.60	(0.41)	5.23%	1.41%	-3.82%
	AYR1	0.46	0.60	0.13	19.18%	2.94%	-16.25%
	KUM1	0.97	0.54	(0.43)	9.38%	6.84%	-2.53%
	PTK1	0.61	0.52	(0.09)	3.43%	8.14%	4.71%
	KIK1	0.85	0.50	(0.34)	4.38%	4.42%	0.04%
	PDK1	0.27	0.39	0.12	4.62%	9.79%	5.18%
	APM1	0.00	0.18	0.18	#Error	1.17%	#Error
	KRN1	1.68	0.15	(1.53)	3.28%	9.65%	6.37%
	TRY3	1.12	0.14	(0.98)	6.06%	0.14%	-5.92%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY2	0.20	0.14	(0.06)	6.86%	3.55%	-3.31%
	Total	32.84	34.09	1.25	5.65%	4.59%	-1.06%
WEST-02							
	SLM1	3.83	4.27	0.44	5.14%	5.49%	0.35%
	TRM1	5.01	3.49	(1.52)	5.19%	4.20%	-0.99%
	SGI1	2.19	2.23	0.04	3.35%	7.99%	4.65%
	PLC1	1.30	2.16	0.85	4.50%	4.30%	-0.20%
	KRI1	0.41	2.14	1.73	0.92%	5.23%	4.31%
	MTR1	2.03	2.09	0.07	5.34%	9.48%	4.13%
	PMP1	2.22	1.74	(0.48)	5.80%	5.95%	0.15%
	ATU1	0.79	1.64	0.85	5.57%	7.10%	1.53%
	HSR2	1.53	1.62	0.09	8.85%	3.93%	-4.92%
	MCR1	2.08	1.50	(0.58)	5.40%	3.60%	-1.79%
	SLM3	0.89	1.35	0.47	7.00%	6.61%	-0.39%
	HSR1	0.53	1.29	0.76	0.93%	3.29%	2.37%
	VPD1	1.25	1.29	0.04	6.20%	5.82%	-0.38%
	KAM1	0.21	1.01	0.80	-0.21%	4.61%	4.81%
	OML1	1.22	0.94	(0.28)	5.81%	11.10%	5.30%
	PNG1	0.48	0.94	0.46	5.44%	6.04%	0.60%
	SLM2	0.00	0.60	0.60	#Error	5.04%	#Error
	DPR1	0.71	0.58	(0.14)	5.27%	6.02%	0.75%
	APN1	1.31	0.53	(0.78)	8.79%	24.27%	15.47%
	BMD1	0.58	0.35	(0.23)	6.15%	5.84%	-0.31%
	HRR1	1.55	0.31	(1.23)	8.23%	4.82%	-3.41%
	KVP1	0.64	0.26	(0.38)	8.29%	6.76%	-1.53%
	DPR2	0.92	0.18	(0.74)	4.39%	0.25%	-4.14%
	EPI1	1.63	0.17	(1.46)	6.24%	2.50%	-3.74%
	EDP1	0.70	0.00	(0.70)	5.14%	#Error	#Error
	Total	34.02	32.68	(1.34)	5.61%	6.01%	0.40%
SOUTH ARCOT							
	CUD1	2.17	6.10	3.93	5.90%	5.30%	-0.60%
	POY2	1.03	3.11	2.08	-0.68%	5.68%	6.36%
	TVM2	2.72	2.38	(0.33)	6.26%	6.58%	0.32%
	TRK1	6.62	2.24	(4.38)	4.84%	5.56%	0.72%
	KML1	0.46	1.91	1.45	5.74%	8.57%	2.83%
	SJI2	2.42	1.72	(0.69)	6.53%	1.01%	-5.52%
	ULP1	0.75	1.68	0.93	4.76%	1.96%	-2.79%
	VPM2	1.48	1.62	0.13	5.29%	4.43%	-0.86%
	KLM1	0.80	1.19	0.40	6.35%	5.43%	-0.92%
	NVL2	2.47	1.16	(1.30)	4.51%	4.62%	0.11%
	PRT1	1.76	0.98	(0.78)	3.40%	8.29%	4.89%
	VCM2	0.67	0.98	0.30	4.12%	7.14%	3.01%
	POY1	1.22	0.95	(0.28)	5.52%	6.90%	1.38%
	TDM1	0.71	0.80	0.08	5.26%	4.78%	-0.48%
	MKM1	0.88	0.74	(0.14)	6.96%	9.75%	2.80%
	CDM1	1.79	0.63	(1.16)	3.59%	3.70%	0.11%
	STP1	0.80	0.59	(0.21)	12.50%	9.20%	-3.30%
	KKI2	2.19	0.33	(1.86)	4.79%	15.23%	10.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TVM1	0.36	0.17	(0.20)	6.77%	11.06%	4.29%
	VCM1	0.43	0.12	(0.31)	12.36%	-0.93%	-13.29%
	VPM1	1.11	0.00	(1.11)	5.11%	#Error	#Error
	Total	32.86	29.40	(3.46)	5.27%	5.64%	0.37%
SOUTH-03	PVI1	14.38	4.66	(9.73)	4.99%	5.19%	0.20%
	DGL1	3.75	2.05	(1.71)	4.46%	0.76%	-3.70%
	MPA1	0.87	1.88	1.02	9.03%	3.85%	-5.18%
	NTM1	0.19	1.48	1.29	4.89%	3.57%	-1.32%
	TMM1	0.22	1.46	1.24	-1.44%	4.54%	5.98%
	CMR1	1.15	1.45	0.30	4.45%	4.73%	0.28%
	MDU3	1.27	1.42	0.15	10.83%	6.40%	-4.43%
	MDU1	2.24	1.38	(0.86)	5.90%	3.79%	-2.11%
	KPT1	1.09	1.21	0.12	4.78%	10.75%	5.97%
	ODM1	0.23	1.15	0.92	2.49%	8.07%	5.58%
	ADP1	1.99	0.92	(1.07)	6.38%	10.96%	4.58%
	CBM1	2.26	0.88	(1.37)	6.56%	7.57%	1.01%
	MDU2	1.29	0.87	(0.42)	13.70%	5.30%	-8.40%
	TEN1	0.68	0.78	0.10	1.16%	3.83%	2.66%
	TDI1	0.60	0.76	0.15	14.40%	8.34%	-6.05%
	SGP1	0.23	0.64	0.41	18.93%	16.94%	-1.99%
	MDU5	2.17	0.63	(1.54)	6.99%	4.55%	-2.44%
	BNR1	1.34	0.54	(0.80)	7.46%	3.20%	-4.26%
	NKI1	0.77	0.49	(0.28)	4.48%	4.85%	0.37%
	MDU6	0.75	0.41	(0.34)	5.97%	15.17%	9.20%
	TPT1	1.13	0.40	(0.73)	5.68%	13.85%	8.16%
	ATG1	0.58	0.35	(0.23)	6.32%	1.36%	-4.97%
	KKD3	1.41	0.34	(1.07)	5.14%	16.96%	11.82%
	DKI1	0.81	0.26	(0.55)	0.66%	6.76%	6.10%
	KYK1	0.17	0.23	0.06	1.13%	5.62%	4.49%
	MDU4	2.31	0.19	(2.12)	5.15%	-0.09%	-5.24%
	MNM1	1.18	0.18	(1.00)	5.16%	1.17%	-4.00%
	PNV2	0.79	0.18	(0.62)	7.17%	11.74%	4.57%
	PKM1	1.60	0.15	(1.44)	4.37%	4.64%	0.27%
	BTU1	1.91	0.15	(1.76)	1.33%	1.30%	-0.02%
	USL1	1.91	0.10	(1.81)	5.28%	10.47%	5.19%
	DGL2	1.30	0.00	(1.30)	4.82%	#Error	#Error
	KRR1	0.01	0.00	(0.01)	15.24%	#Error	#Error
	MDU7	0.51	0.00	(0.51)	1.45%	#Error	#Error
	MLR1	1.08	0.00	(1.08)	6.45%	#Error	#Error
	PNI1	0.70	0.00	(0.70)	5.13%	#Error	#Error
	SVG1	2.19	0.00	(2.19)	3.02%	#Error	#Error
	TEN2	1.38	0.00	(1.38)	0.24%	#Error	#Error
	Total	58.46	27.59	(30.87)	5.36%	5.87%	0.52%
TIRUPATI-01	TPY2	2.61	6.64	4.03	4.63%	1.88%	-2.75%
	CTO1	4.63	4.14	(0.49)	7.05%	6.52%	-0.53%
	ATP1	3.53	1.65	(1.87)	6.50%	6.42%	-0.08%
	PUT1	0.90	1.13	0.23	4.02%	2.74%	-1.29%
	NYP1	0.00	1.09	1.09	#Error	3.90%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NLR1	0.58	1.07	0.49	6.98%	3.60%	-3.38%
	SPE1	0.81	1.02	0.21	1.49%	5.71%	4.22%
	RCY1	4.39	0.96	(3.43)	9.96%	8.12%	-1.84%
	MPL1	0.61	0.90	0.30	11.46%	2.34%	-9.13%
	BVL1	0.65	0.63	(0.02)	2.78%	4.03%	1.25%
	PGR1	0.24	0.48	0.24	-3.56%	6.21%	9.77%
	NDL1	0.74	0.43	(0.31)	3.10%	5.55%	2.45%
	PDT1	0.18	0.42	0.24	11.74%	7.89%	-3.85%
	KNL2	2.77	0.31	(2.47)	4.46%	1.50%	-2.97%
	KVL1	0.19	0.27	0.08	12.29%	7.74%	-4.55%
	PMR1	0.53	0.26	(0.28)	5.72%	21.28%	15.56%
	KDA1	5.22	0.25	(4.97)	4.91%	15.82%	10.91%
	DHN1	0.49	0.23	(0.26)	9.53%	18.15%	8.63%
	ADI1	0.44	0.23	(0.21)	9.02%	1.67%	-7.35%
	VKI1	0.17	0.22	0.04	1.13%	1.88%	0.75%
	KAR1	0.15	0.17	0.02	5.13%	1.13%	-4.00%
	KOU1	0.18	0.17	(0.01)	1.17%	10.18%	9.01%
	TPY1	0.66	0.15	(0.51)	11.53%	5.13%	-6.40%
	RJP1	0.00	0.01	0.01	#Error	12.62%	#Error
	GTL1	0.33	0.00	(0.33)	-2.06%	#Error	#Error
	KDR1	0.00	0.00		#Error	#Error	#Error
	KHT1	0.00	0.00		#Error	#Error	#Error
	KNL1	0.34	0.00	(0.34)	1.10%	#Error	#Error
	PIL1	0.74	0.00	(0.74)	0.70%	#Error	#Error
	TPI1	0.18	0.00	(0.18)	11.74%	#Error	#Error
	Total	32.26	22.82	(9.44)	6.06%	4.73%	-1.33%
WEST-01							
	CBE2	4.27	2.29	(1.98)	6.10%	5.92%	-0.19%
	KMR1	3.23	2.18	(1.05)	1.59%	6.39%	4.80%
	PLI1	0.15	2.11	1.96	3.77%	5.14%	1.37%
	CNR1	1.00	1.23	0.23	8.21%	11.84%	3.63%
	DPM2	0.74	1.17	0.43	7.36%	6.52%	-0.84%
	ANR1	0.01	1.03	1.02	9.55%	3.83%	-5.72%
	KGI1	2.18	0.98	(1.20)	5.93%	6.97%	1.04%
	SUL1	0.00	0.74	0.74	#Error	8.03%	#Error
	CBE6	1.32	0.71	(0.61)	0.60%	6.43%	5.83%
	SNR1	0.27	0.61	0.35	7.74%	1.67%	-6.07%
	UAM1	0.47	0.49	0.01	5.95%	7.77%	1.81%
	GDR1	0.51	0.46	(0.05)	9.97%	1.90%	-8.06%
	PPI1	0.00	0.42	0.42	#Error	5.72%	#Error
	CBE1	0.23	0.41	0.18	-6.50%	3.13%	9.62%
	CBE4	1.56	0.39	(1.17)	5.17%	8.09%	2.93%
	KMD1	0.00	0.34	0.34	#Error	6.58%	#Error
	PDM1	0.00	0.18	0.18	#Error	1.17%	#Error
	UMP1	0.00	0.18	0.18	#Error	-0.22%	#Error
	CBE5	0.00	0.01	0.01	#Error	9.55%	#Error
	CBE3	0.74	0.01	(0.73)	6.54%	15.22%	8.68%
	MPM1	0.00	0.00		#Error	#Error	#Error
	Total	16.68	15.93	(0.74)	4.83%	6.08%	1.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01							
	GNT2	4.88	2.10	(2.78)	4.97%	5.08%	0.11%
	VJW1	0.77	1.92	1.15	7.45%	5.36%	-2.09%
	GNT1	0.00	1.10	1.10	#Error	7.03%	#Error
	VJW5	0.53	1.02	0.49	5.40%	5.14%	-0.26%
	BVR1	1.01	0.96	(0.05)	5.52%	5.71%	0.19%
	PRL1	0.44	0.94	0.50	5.15%	4.77%	-0.38%
	VSK1	1.02	0.85	(0.17)	5.14%	8.35%	3.21%
	NRT1	0.22	0.83	0.60	15.33%	1.20%	-14.12%
	ELU1	0.59	0.66	0.07	5.14%	5.06%	-0.08%
	RAL1	0.22	0.65	0.43	7.83%	11.18%	3.34%
	VKN1	2.11	0.57	(1.53)	5.13%	-5.31%	-10.44%
	OGL1	0.63	0.54	(0.09)	5.02%	1.63%	-3.39%
	GVM1	0.20	0.51	0.31	17.33%	5.14%	-12.19%
	NZV1	1.41	0.47	(0.94)	-0.25%	5.84%	6.09%
	VJW2	0.59	0.44	(0.16)	5.14%	14.89%	9.75%
	DPE1	0.88	0.42	(0.46)	4.62%	6.05%	1.43%
	TNK1	0.45	0.39	(0.06)	5.15%	5.51%	0.36%
	VJW4	0.00	0.24	0.24	#Error	1.88%	#Error
	TNI1	0.17	0.23	0.06	0.09%	8.81%	8.72%
	TVU1	0.00	0.22	0.22	#Error	3.81%	#Error
	KND1	0.00	0.22	0.22	#Error	1.88%	#Error
	MTM1	0.32	0.21	(0.11)	4.69%	-0.24%	-4.93%
	VJW3	1.63	0.16	(1.46)	1.75%	1.58%	-0.17%
	PAP1	0.01	0.15	0.14	12.62%	6.75%	-5.87%
	NPR1	0.02	0.10	0.08	12.03%	10.91%	-1.12%
	PPM1	0.23	0.01	(0.22)	8.81%	12.62%	3.82%
	AMP1	0.00	0.00		#Error	#Error	#Error
	BPP1	0.41	0.00	(0.41)	15.17%	#Error	#Error
	CKT1	0.01	0.00	(0.01)	14.27%	#Error	#Error
	CRL1	0.64	0.00	(0.64)	4.32%	#Error	#Error
	GDV1	0.47	0.00	(0.47)	1.29%	#Error	#Error
	JGG1	0.14	0.00	(0.14)	0.14%	#Error	#Error
	JPT1	1.31	0.00	(1.31)	5.66%	#Error	#Error
	PNR1	0.66	0.00	(0.66)	10.98%	#Error	#Error
	RMV1	0.43	0.00	(0.43)	1.88%	#Error	#Error
	TDD1	0.17	0.00	(0.17)	10.91%	#Error	#Error
	TEL1	0.67	0.00	(0.67)	12.60%	#Error	#Error
	VUY1	0.00	0.00		#Error	#Error	#Error
	Total	23.23	15.88	(7.35)	5.28%	5.23%	-0.06%
WEST-03							
	TPR1	0.15	2.62	2.46	0.01%	5.47%	5.46%
	NKL2	2.06	1.94	(0.11)	3.59%	0.31%	-3.28%
	GBM1	3.40	1.10	(2.30)	4.99%	6.94%	1.95%
	ERD1	0.34	0.91	0.57	1.13%	5.72%	4.59%
	TPR2	0.63	0.83	0.20	0.68%	3.39%	2.72%
	RSP1	0.72	0.67	(0.05)	8.97%	3.95%	-5.02%
	ERD2	1.35	0.64	(0.71)	11.96%	2.31%	-9.65%
	SGG1	0.00	0.62	0.62	#Error	6.82%	#Error
	AVI1	0.39	0.55	0.16	3.59%	8.56%	4.98%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	SYM2	0.64	0.47	(0.16)	1.29%	-0.53%	-1.82%
	KMM1	0.15	0.47	0.32	2.09%	7.79%	5.70%
	TPR3	0.24	0.38	0.14	1.88%	3.28%	1.41%
	KGM1	0.83	0.30	(0.53)	1.52%	8.23%	6.72%
	TCG1	0.41	0.19	(0.21)	2.59%	5.63%	3.04%
	CMI1	1.41	0.15	(1.26)	5.38%	1.18%	-4.20%
	PDR1	0.00	0.15	0.15	#Error	1.18%	#Error
	TPR4	0.52	0.01	(0.51)	5.26%	10.59%	5.32%
	VKL1	0.00	0.00		#Error	#Error	#Error
	Total	13.22	12.00	(1.22)	4.79%	4.36%	-0.43%
KL-NORTH							
	KZD1	27.46	6.90	(20.56)	5.14%	6.44%	1.30%
	KNU1	7.80	2.98	(4.83)	4.91%	3.63%	-1.27%
	VLC1	4.42	1.08	(3.35)	5.12%	4.94%	-0.18%
	BSY1	6.02	0.47	(5.54)	5.44%	-0.94%	-6.37%
KL-SOUTH	Total	45.70	11.42	(34.28)	5.14%	5.26%	0.12%
	TVP1	2.00	3.02	1.02	5.07%	4.41%	-0.66%
	PAS1	1.33	2.25	0.92	3.42%	4.75%	1.34%
	KOM1	4.05	1.38	(2.67)	4.83%	1.30%	-3.53%
	KLR1	2.58	0.43	(2.16)	4.76%	9.64%	4.88%
	PNL1	1.60	0.00	(1.60)	-0.18%	#Error	#Error
KL-CENTRAL	Total	11.55	7.07	(4.48)	4.00%	4.23%	0.23%
	KOC1	6.32	1.57	(4.75)	5.14%	4.71%	-0.43%
HYDERABAD-01	Total	6.32	1.57	(4.75)	5.14%	4.71%	-0.43%
	HYD1	0.00	0.26	0.26	#Error	7.61%	#Error
	Total	0.00	0.26	0.26	#Error	7.61%	#Error
	Total	523.98	407.80	(116.18)	5.31%	5.38%	0.08%