



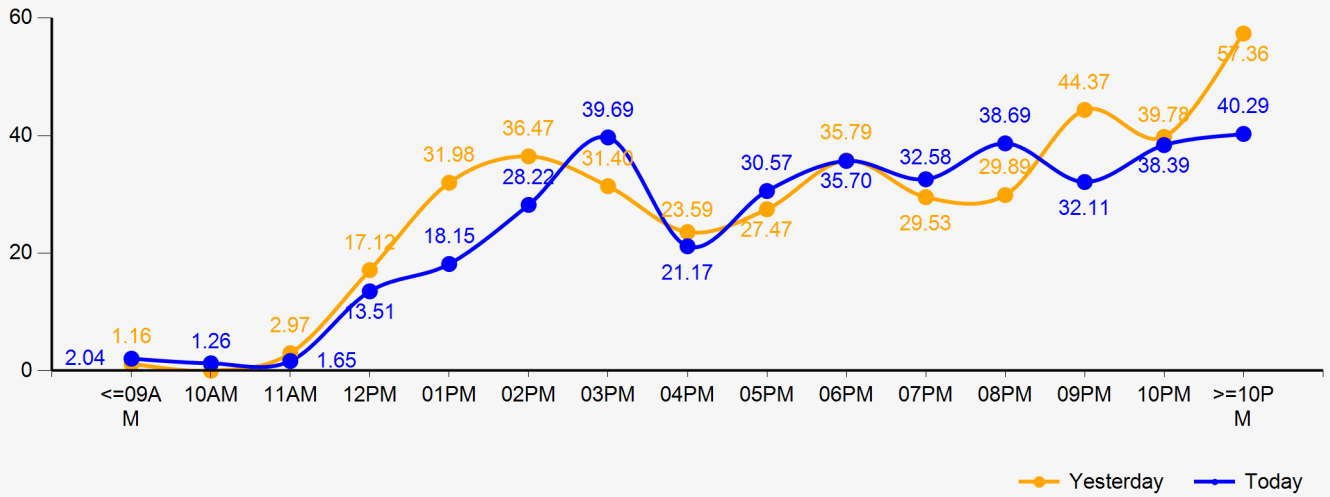
YD Sales : 408.88

YD GP%: 3.73%

TD Sales : 374.01

TD GP%: 3.38%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	61.07	63.58	2.51	3.75%	2.04%	-1.71%
NORTH ARCOT	46.62	46.00	(0.63)	3.60%	3.80%	0.21%
CHENNAI-02	56.80	45.99	(10.81)	3.67%	3.86%	0.19%
SOUTH-03	27.05	35.27	8.22	3.50%	3.38%	-0.12%
CHENNAI-01	49.70	32.12	(17.58)	3.98%	4.11%	0.13%
WEST-02	40.84	30.91	(9.93)	4.64%	4.91%	0.28%
TRICHY-01	30.64	25.69	(4.95)	4.83%	5.44%	0.60%
KL-NORTH	13.84	19.07	5.23	0.32%	1.06%	0.74%
SOUTH ARCOT	28.76	18.94	(9.82)	3.22%	3.64%	0.42%
WEST-01	33.12	18.30	(14.82)	3.67%	3.61%	-0.05%
HO01	0.00	11.95	11.95	#Error	-0.99%	#Error
TIRUPATI-01	11.21	10.06	(1.16)	3.15%	4.20%	1.05%
VIJAYAWADA-01	6.21	8.21	2.01	4.54%	5.93%	1.39%
KL-SOUTH	3.01	7.93	4.92	3.24%	0.76%	-2.48%
Total	408.88	374.01	(35)	3.73%	3.38%	-0.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	5.01	6.67	1.66	3.50%	2.55%	-0.95%
	TKS1	2.74	5.63	2.90	2.67%	2.34%	-0.33%
	TVL1	4.28	5.53	1.25	5.22%	5.97%	0.75%
	VNR2	5.20	4.77	(0.43)	5.31%	0.04%	-5.27%
	TKS2	4.65	4.16	(0.49)	2.88%	1.63%	-1.24%
	NGR1	3.31	3.32	0.01	5.61%	1.59%	-4.02%
	VL1	3.21	2.72	(0.49)	2.47%	-8.65%	-11.12%
	RND1	0.98	2.69	1.71	7.10%	3.49%	-3.62%
	KGL1	0.00	2.32	2.32	#Error	2.12%	#Error
	APK1	1.27	2.03	0.76	2.98%	-2.43%	-5.41%
	ERL2	1.13	1.92	0.79	3.05%	4.10%	1.05%
	TCN1	0.13	1.91	1.78	-9.31%	1.60%	10.91%
	MMT1	0.00	1.69	1.69	#Error	2.27%	#Error
	KYR1	1.61	1.59	(0.02)	6.22%	2.73%	-3.49%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT2	5.67	1.42	(4.25)	3.68%	3.69%	0.02%
	MAR1	1.82	1.30	(0.53)	3.08%	4.30%	1.23%
	KVT1	1.17	1.26	0.09	4.48%	-3.04%	-7.51%
	ARM1	1.58	1.14	(0.44)	3.67%	-0.57%	-4.24%
	VNR1	1.50	1.13	(0.37)	1.87%	7.51%	5.65%
	PKD1	1.49	1.09	(0.41)	3.09%	7.84%	4.75%
	SVK1	1.23	1.05	(0.17)	4.20%	4.53%	0.34%
	ASM1	0.99	1.04	0.04	0.80%	0.79%	-0.01%
	SNL1	0.75	0.99	0.24	4.81%	-1.05%	-5.86%
	APK2	1.88	0.91	(0.98)	3.39%	0.19%	-3.21%
	SGT1	0.47	0.89	0.42	14.69%	-1.36%	-16.06%
	UDN1	0.61	0.71	0.10	2.91%	3.68%	0.77%
	TKY1	1.76	0.58	(1.18)	3.46%	11.99%	8.54%
	VKM1	1.02	0.57	(0.45)	3.06%	0.94%	-2.12%
	SKD1	0.97	0.51	(0.46)	0.56%	4.29%	3.73%
	TYI1	1.33	0.42	(0.91)	4.78%	3.71%	-1.07%
	STU2	1.02	0.42	(0.60)	2.18%	0.23%	-1.96%
	COL1	0.00	0.31	0.31	#Error	5.49%	#Error
	KSM1	0.78	0.31	(0.47)	0.04%	9.03%	8.99%
	SDI1	0.34	0.30	(0.05)	4.03%	10.01%	5.98%
	PDI1	0.49	0.15	(0.35)	0.52%	2.41%	1.89%
	RPM1	0.66	0.14	(0.52)	2.64%	3.82%	1.18%
	Total	61.07	63.58	2.51	3.75%	2.04%	-1.71%
	NORTH ARCOT	KPM2	8.20	10.47	2.27	1.81%	1.55%
VNB1		1.75	2.81	1.05	2.45%	3.03%	0.58%
ABR1		1.73	2.62	0.90	4.66%	4.84%	0.18%
WJD1		2.24	2.59	0.35	6.24%	7.96%	1.71%
VEL1		2.35	2.58	0.23	3.73%	4.60%	0.87%
VSI1		1.19	2.47	1.28	2.02%	2.47%	0.45%
SBR1		0.98	2.46	1.48	3.15%	1.24%	-1.90%
ANI1		0.52	1.89	1.37	2.37%	1.85%	-0.52%
TRL1		2.16	1.88	(0.28)	1.54%	7.05%	5.51%
SLG1		1.59	1.72	0.13	2.17%	1.62%	-0.55%
CYR1		1.45	1.71	0.25	5.71%	3.10%	-2.61%
CGM1		1.65	1.50	(0.15)	3.46%	0.97%	-2.49%
TRR1		1.06	1.48	0.42	8.61%	7.33%	-1.28%
AKM1		3.12	1.44	(1.68)	3.16%	7.59%	4.43%
ARC2		0.65	1.21	0.57	5.10%	1.44%	-3.66%
WJP1		2.10	1.14	(0.97)	5.72%	6.55%	0.83%
KPM1		1.02	0.96	(0.06)	7.43%	0.30%	-7.13%
PLR1		2.14	0.90	(1.24)	0.93%	12.35%	11.42%
UGI1		0.53	0.88	0.35	8.95%	3.87%	-5.08%
VEL2		4.78	0.86	(3.92)	6.28%	10.63%	4.35%
BGR1		2.29	0.83	(1.45)	3.06%	4.81%	1.74%
GDM1		1.58	0.67	(0.91)	2.85%	4.53%	1.69%
CPT1		0.20	0.45	0.25	2.24%	7.65%	5.41%
PTU1		0.68	0.33	(0.35)	0.40%	8.46%	8.07%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	TRT1	0.66	0.14	(0.52)	-0.91%	9.74%	10.66%	
	Total	46.62	46.00	(0.63)	3.60%	3.80%	0.21%	
CHENNAI-02	CH34	4.97	5.67	0.70	3.57%	3.70%	0.13%	
	CH03	6.77	4.16	(2.61)	1.67%	2.47%	0.80%	
	CH15	4.67	3.63	(1.04)	2.53%	-0.37%	-2.90%	
	CH50	0.72	3.46	2.74	1.21%	8.01%	6.80%	
	CH21	2.51	2.53	0.02	2.00%	-1.00%	-3.00%	
	GPD1	0.91	2.13	1.22	8.28%	5.32%	-2.96%	
	CH20	3.37	2.11	(1.26)	3.80%	6.07%	2.27%	
	PON1	1.65	2.03	0.38	7.48%	2.43%	-5.05%	
	CH41	0.39	1.73	1.33	1.23%	6.49%	5.26%	
	CH33	1.48	1.67	0.19	4.08%	3.97%	-0.11%	
	CH12	2.83	1.61	(1.23)	2.34%	2.83%	0.49%	
	CH44	2.21	1.59	(0.61)	0.89%	2.44%	1.55%	
	MC05	2.99	1.52	(1.46)	2.80%	1.57%	-1.24%	
	CH24	0.16	1.48	1.33	7.61%	5.91%	-1.70%	
	CH46	1.47	1.47	0.01	0.42%	4.92%	4.49%	
	CH27	0.26	1.26	0.99	4.20%	4.15%	-0.04%	
	UKI1	2.13	1.24	(0.89)	2.73%	0.87%	-1.86%	
	MJR1	2.69	1.19	(1.50)	4.36%	9.57%	5.22%	
	CH17	3.70	1.08	(2.62)	6.10%	5.53%	-0.57%	
	CH51	2.70	0.98	(1.72)	4.36%	2.81%	-1.55%	
	CH18	1.56	0.96	(0.61)	4.04%	9.54%	5.50%	
	CH32	0.00	0.68	0.68	#Error	2.21%	#Error	
	CH06	1.12	0.58	(0.54)	8.01%	4.60%	-3.42%	
	MC06	1.60	0.40	(1.20)	7.46%	8.06%	0.60%	
	CH43	1.25	0.33	(0.92)	5.12%	-0.19%	-5.31%	
	CH23	0.57	0.32	(0.25)	8.56%	9.39%	0.83%	
	CH36	1.18	0.18	(1.00)	4.22%	15.58%	11.36%	
	CH01	0.18	0.00	(0.18)	17.80%	#Error	#Error	
	CH31	0.77	0.00	(0.77)	5.19%	#Error	#Error	
	Total	56.80	45.99	(10.81)	3.67%	3.86%	0.19%	
	SOUTH-03	MDU1	0.76	6.44	5.67	4.64%	0.15%	-4.48%
		TEN1	0.46	2.59	2.13	6.62%	3.01%	-3.61%
TMM1		0.44	2.15	1.71	8.21%	2.91%	-5.29%	
NTM1		0.01	1.74	1.73	14.17%	8.15%	-6.02%	
DKI1		1.19	1.60	0.40	2.43%	3.57%	1.14%	
ODM1		0.43	1.58	1.16	6.09%	1.08%	-5.00%	
PVI1		1.73	1.46	(0.27)	-1.18%	-0.24%	0.94%	
NKI1		0.42	1.41	0.99	9.53%	4.97%	-4.56%	
MPA1		1.06	1.19	0.13	2.02%	3.26%	1.24%	
CBM1		1.34	1.14	(0.20)	2.23%	6.03%	3.80%	
TPT1		0.17	1.13	0.97	-0.64%	1.31%	1.96%	
KKD3		0.36	0.96	0.60	-1.84%	4.18%	6.02%	
USL1		0.78	0.93	0.15	1.00%	3.93%	2.93%	
MNM1		0.17	0.86	0.69	12.83%	2.47%	-10.36%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MDU4	1.22	0.85	(0.37)	4.04%	2.79%	-1.25%
	PKM1	0.69	0.80	0.11	8.60%	9.56%	0.96%
	MDU7	1.27	0.72	(0.55)	2.47%	7.11%	4.64%
	CMR1	0.59	0.66	0.07	11.22%	-1.68%	-12.90%
	PNI1	0.75	0.63	(0.13)	7.39%	1.50%	-5.89%
	MDU6	1.01	0.60	(0.42)	7.76%	5.91%	-1.85%
	KPT1	1.23	0.60	(0.63)	9.06%	9.88%	0.82%
	TDI1	0.80	0.56	(0.23)	2.26%	8.00%	5.73%
	BNR1	1.03	0.53	(0.50)	0.46%	11.75%	11.28%
	MDU3	1.72	0.51	(1.21)	0.69%	11.36%	10.67%
	DGL1	1.49	0.49	(1.00)	-0.39%	5.68%	6.06%
	SVG1	2.04	0.49	(1.55)	4.79%	1.20%	-3.59%
	KRR1	0.10	0.49	0.38	-0.38%	1.18%	1.56%
	MLR1	0.00	0.48	0.48	#Error	10.42%	#Error
	ADP1	0.58	0.40	(0.18)	7.41%	4.85%	-2.55%
	ATG1	0.93	0.37	(0.56)	0.08%	-1.46%	-1.53%
	DGL2	0.82	0.37	(0.46)	3.56%	5.21%	1.65%
	TEN2	0.30	0.18	(0.12)	1.45%	10.54%	9.09%
	MDU5	0.00	0.12	0.12	#Error	-11.06%	#Error
	SGP1	0.19	0.12	(0.07)	8.10%	2.59%	-5.51%
	BTU1	0.00	0.10	0.10	#Error	-3.57%	#Error
	MDU2	0.00	0.01	0.01	#Error	15.22%	#Error
	KYK1	0.17	0.00	(0.17)	14.52%	#Error	#Error
	PNV2	0.79	0.00	(0.79)	0.07%	#Error	#Error
	Total	27.05	35.27	8.22	3.50%	3.38%	-0.12%
	CHENNAI-01	CH37	1.44	2.98	1.54	10.38%	1.64%
CH16		4.01	2.78	(1.23)	1.47%	4.38%	2.91%
CH49		0.94	2.06	1.12	1.08%	2.56%	1.48%
CH05		1.54	1.86	0.31	6.25%	9.77%	3.52%
KNR1		1.03	1.80	0.77	7.88%	4.15%	-3.73%
CH28		1.62	1.73	0.10	2.09%	6.14%	4.05%
CH14		2.88	1.63	(1.25)	3.55%	5.88%	2.33%
CH47		3.59	1.50	(2.08)	1.53%	4.09%	2.56%
CH30		3.39	1.42	(1.97)	1.06%	1.24%	0.18%
CH07		1.23	1.36	0.13	4.78%	-2.59%	-7.37%
GUD2		1.11	1.34	0.22	5.96%	3.99%	-1.97%
MRM1		1.43	1.26	(0.17)	10.68%	8.16%	-2.52%
CH19		0.81	1.25	0.44	1.31%	1.75%	0.43%
CGL1		0.30	1.11	0.81	3.46%	-0.91%	-4.38%
MC10		0.87	1.05	0.18	7.37%	4.45%	-2.92%
TKM1		0.75	0.95	0.20	12.04%	11.24%	-0.80%
CH22		0.59	0.85	0.26	-0.43%	9.55%	9.98%
CH48		4.17	0.77	(3.40)	6.01%	3.35%	-2.66%
AVD1		1.49	0.76	(0.73)	2.20%	0.60%	-1.60%
CH42		0.64	0.76	0.11	12.31%	7.09%	-5.22%
CH35		2.26	0.59	(1.67)	5.35%	4.99%	-0.36%
CH25		1.88	0.48	(1.40)	5.71%	-1.68%	-7.39%
CH40		2.90	0.48	(2.41)	0.42%	0.25%	-0.17%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	GUD1	3.66	0.40	(3.26)	2.32%	1.23%	-1.08%
	CH45	0.85	0.37	(0.48)	1.30%	12.22%	10.92%
	CH38	0.83	0.21	(0.61)	8.74%	2.43%	-6.32%
	SKL1	1.49	0.20	(1.29)	1.54%	12.67%	11.13%
	CH26	0.45	0.13	(0.32)	6.61%	1.41%	-5.20%
	CH39	0.25	0.02	(0.23)	3.34%	13.36%	10.01%
	CH08	0.23	0.00	(0.23)	16.73%	#Error	#Error
	CH29	0.11	0.00	(0.11)	2.64%	#Error	#Error
	MC09	0.95	0.00	(0.95)	2.99%	#Error	#Error
	Total	49.70	32.12	(17.58)	3.98%	4.11%	0.13%
WEST-02	SLM1	2.30	3.20	0.90	2.37%	4.02%	1.65%
	TRM1	1.90	2.92	1.02	3.32%	4.91%	1.59%
	HSR2	3.02	2.13	(0.89)	2.73%	1.43%	-1.29%
	KRI1	1.67	2.12	0.45	2.96%	4.89%	1.93%
	SLM2	2.37	1.62	(0.76)	2.84%	5.83%	2.99%
	APN1	2.24	1.61	(0.62)	7.01%	6.79%	-0.22%
	SGI1	1.32	1.55	0.22	10.02%	5.22%	-4.81%
	ERD2	0.70	1.41	0.71	7.62%	3.73%	-3.88%
	VPD1	0.67	1.37	0.70	0.36%	5.60%	5.24%
	PMP1	1.53	1.28	(0.25)	6.99%	5.59%	-1.40%
	ATU1	4.40	1.22	(3.18)	3.66%	5.69%	2.04%
	NKL2	1.14	1.07	(0.08)	9.09%	9.80%	0.71%
	KAM1	1.67	1.03	(0.64)	4.82%	5.49%	0.67%
	HSR1	0.52	1.00	0.48	-17.46%	-0.95%	16.51%
	OML1	1.96	0.94	(1.02)	6.38%	5.29%	-1.10%
	CMI1	0.16	0.85	0.70	14.27%	5.96%	-8.31%
	MTR1	2.24	0.79	(1.44)	5.19%	3.95%	-1.24%
	EPI1	0.45	0.78	0.33	9.66%	11.29%	1.63%
	VKL1	1.15	0.77	(0.38)	7.82%	4.24%	-3.57%
	HRR1	1.12	0.57	(0.55)	-5.71%	2.99%	8.69%
	BMD1	1.39	0.56	(0.83)	7.37%	9.17%	1.81%
	MCR1	1.22	0.53	(0.69)	6.26%	3.26%	-3.00%
	DPR1	0.15	0.44	0.28	13.13%	3.29%	-9.84%
	RSP1	0.34	0.40	0.06	12.10%	-0.61%	-12.71%
	SLM3	1.04	0.25	(0.79)	6.28%	8.66%	2.37%
	KMM1	0.00	0.17	0.17	#Error	15.26%	#Error
	KVP1	0.45	0.14	(0.31)	4.91%	1.79%	-3.12%
	PLC1	0.96	0.11	(0.85)	2.39%	2.64%	0.24%
	ERD1	1.04	0.08	(0.96)	7.46%	2.19%	-5.27%
	DPR2	0.19	0.00	(0.19)	3.81%	#Error	#Error
	EDP1	0.62	0.00	(0.62)	5.56%	#Error	#Error
	PDR1	0.14	0.00	(0.14)	5.59%	#Error	#Error
SGG1	0.34	0.00	(0.34)	5.65%	#Error	#Error	
TCG1	0.43	0.00	(0.43)	9.55%	#Error	#Error	
Total	40.84	30.91	(9.93)	4.64%	4.91%	0.28%	
TRICHY-01	TRY1	6.84	3.55	(3.29)	2.60%	4.13%	1.53%
	TYR1	1.19	2.86	1.67	3.90%	6.28%	2.38%
	JKM1	0.37	1.60	1.23	10.27%	3.22%	-7.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	PTK1	2.50	1.59	(0.91)	3.81%	4.16%	0.35%
	ORU1	1.27	1.53	0.26	9.43%	3.48%	-5.95%
	PBR2	1.15	1.40	0.25	8.08%	5.71%	-2.37%
	KRN1	1.48	1.26	(0.23)	-1.64%	7.48%	9.12%
	NGT1	0.33	1.22	0.89	10.36%	1.10%	-9.26%
	TNJ2	0.37	1.19	0.83	4.05%	7.15%	3.10%
	TRY4	1.16	1.16		8.67%	4.96%	-3.71%
	TTP1	3.34	0.99	(2.34)	1.98%	10.40%	8.42%
	AYR1	0.49	0.97	0.48	6.82%	5.21%	-1.61%
	MSI1	0.59	0.90	0.32	3.96%	8.17%	4.20%
	TNJ1	1.57	0.76	(0.82)	6.62%	6.63%	0.01%
	MVM1	2.42	0.71	(1.71)	6.73%	4.98%	-1.76%
	PDK1	0.00	0.67	0.67	#Error	3.47%	#Error
	KUM1	1.10	0.66	(0.44)	8.21%	9.27%	1.06%
	NCK1	0.57	0.61	0.03	5.40%	6.31%	0.91%
	TVR2	0.93	0.56	(0.37)	4.30%	4.60%	0.30%
	NMM1	0.16	0.35	0.19	-4.00%	2.59%	6.59%
	APM1	0.76	0.34	(0.42)	6.61%	5.48%	-1.13%
	TRY3	0.18	0.32	0.14	13.54%	8.89%	-4.65%
	MDI1	0.21	0.21		13.12%	13.12%	0.00%
	TVR1	0.46	0.14	(0.32)	10.88%	3.87%	-7.01%
	TRY2	0.11	0.12	0.02	2.64%	12.96%	10.33%
	PBR1	0.58	0.01	(0.57)	6.92%	15.29%	8.36%
	KIK1	0.51	0.00	(0.51)	8.90%	#Error	#Error
	Total	30.64	25.69	(4.95)	4.83%	5.44%	0.60%
	KL-NORTH	KZD1	13.84	19.07	5.23	0.32%	1.06%
Total		13.84	19.07	5.23	0.32%	1.06%	0.74%
SOUTH ARCOT	TRK1	1.43	2.45	1.02	1.59%	0.57%	-1.03%
	POY1	0.66	2.28	1.62	-0.43%	1.13%	1.56%
	TDM1	2.24	1.79	(0.45)	8.54%	4.63%	-3.92%
	CDM1	2.67	1.45	(1.22)	1.23%	7.00%	5.76%
	SJI2	2.40	1.19	(1.21)	4.87%	6.44%	1.57%
	NVL2	1.78	1.17	(0.61)	1.17%	3.04%	1.87%
	PRT1	2.59	1.02	(1.57)	4.04%	4.64%	0.59%
	KLM1	1.13	0.94	(0.19)	7.34%	-0.60%	-7.94%
	KKI2	1.21	0.93	(0.28)	1.12%	9.06%	7.94%
	CUD1	4.42	0.84	(3.57)	3.82%	1.72%	-2.10%
	TVM2	1.24	0.83	(0.41)	1.31%	6.90%	5.58%
	ULP1	2.45	0.72	(1.72)	0.19%	1.20%	1.01%
	TVM1	0.19	0.67	0.48	-1.42%	1.19%	2.60%
	POY2	1.84	0.61	(1.23)	0.38%	10.82%	10.44%
	VPM2	0.64	0.59	(0.05)	5.69%	0.51%	-5.18%
	KML1	0.48	0.45	(0.03)	0.15%	2.83%	2.69%
	STP1	0.35	0.44	0.09	9.31%	5.42%	-3.89%
	VCM1	0.01	0.31	0.30	9.55%	9.03%	-0.52%
	MKM1	0.70	0.25	(0.45)	9.66%	2.29%	-7.37%
	VPM1	0.33	0.00	(0.33)	3.49%	#Error	#Error
	Total	28.76	18.94	(9.82)	3.22%	3.64%	0.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KGI1	0.64	2.46	1.82	12.49%	3.21%	-9.28%
	CNR1	1.34	2.09	0.75	0.20%	-1.20%	-1.40%
	GDR1	3.01	1.70	(1.32)	0.77%	2.69%	1.92%
	UAM1	1.56	1.54	(0.01)	1.48%	4.85%	3.37%
	GBM1	3.29	1.47	(1.82)	3.01%	1.15%	-1.86%
	SYM2	0.68	1.40	0.72	2.21%	2.47%	0.26%
	SNR1	0.48	1.25	0.77	5.07%	1.45%	-3.62%
	CBE2	2.67	0.80	(1.87)	3.85%	2.25%	-1.60%
	CBE1	0.00	0.68	0.68	#Error	2.58%	#Error
	CBE6	0.00	0.56	0.56	#Error	14.65%	#Error
	CBE4	1.02	0.53	(0.49)	7.33%	4.54%	-2.79%
	DPM2	0.49	0.53	0.04	5.32%	13.31%	7.99%
	PDM1	0.00	0.48	0.48	#Error	0.68%	#Error
	SUL1	0.21	0.44	0.23	3.42%	7.15%	3.73%
	TPR2	2.01	0.42	(1.59)	1.79%	-0.28%	-2.07%
	MPM1	1.42	0.37	(1.05)	3.24%	9.08%	5.84%
	TPR4	1.64	0.34	(1.30)	6.03%	3.91%	-2.12%
	KGM1	0.87	0.33	(0.54)	5.81%	15.04%	9.23%
	UMP1	0.00	0.32	0.32	#Error	1.08%	#Error
	PPI1	2.36	0.23	(2.13)	7.29%	14.60%	7.30%
	TPR1	1.85	0.23	(1.62)	1.74%	14.60%	12.85%
	AVI1	0.24	0.14	(0.10)	11.96%	3.87%	-8.09%
	ANR1	0.36	0.00	(0.36)	12.03%	#Error	#Error
	CBE3	0.00	0.00		#Error	#Error	#Error
	CBE5	0.50	0.00	(0.50)	11.45%	#Error	#Error
	KMD1	0.90	0.00	(0.90)	4.14%	#Error	#Error
	KMR1	2.20	0.00	(2.20)	4.02%	#Error	#Error
	PLI1	0.76	0.00	(0.76)	0.86%	#Error	#Error
	TPR3	2.62	0.00	(2.62)	1.43%	#Error	#Error
	Total	33.12	18.30	(14.82)	3.67%	3.61%	-0.05%
HO01	GHUB	0.00	11.93	11.93	#Error	-0.99%	#Error
	MSWH	0.00	0.02	0.02	#Error	0.03%	#Error
	Total	0.00	11.95	11.95	#Error	-0.99%	#Error
TIRUPATI-01	TPY2	0.60	1.20	0.60	5.07%	1.83%	-3.23%
	ADI1	0.25	1.06	0.81	9.06%	2.43%	-6.62%
	ATP1	0.97	0.94	(0.03)	3.33%	0.14%	-3.19%
	CTO1	1.87	0.90	(0.96)	1.55%	6.72%	5.17%
	BVL1	0.23	0.78	0.55	1.79%	5.04%	3.25%
	DHN1	0.22	0.67	0.45	4.01%	0.15%	-3.87%
	SPE1	1.20	0.51	(0.70)	4.59%	5.32%	0.74%
	PUT1	0.21	0.48	0.27	14.66%	0.15%	-14.51%
	KAR1	0.22	0.43	0.22	15.78%	9.76%	-6.02%
	NDL1	0.18	0.39	0.21	13.56%	5.41%	-8.15%
	VKI1	0.10	0.35	0.25	-0.38%	1.79%	2.16%
	PIL1	0.08	0.29	0.21	0.12%	5.05%	4.93%
	PMR1	0.81	0.26	(0.55)	2.12%	13.07%	10.95%
	KDR1	0.15	0.21	0.06	-7.66%	6.70%	14.36%
	NLR1	0.01	0.21	0.20	14.41%	13.12%	-1.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	PDT1	0.12	0.21	0.09	-4.92%	1.79%	6.71%	
	RCY1	0.01	0.21	0.20	7.30%	3.81%	-3.48%	
	GTL1	0.23	0.20	(0.03)	3.81%	4.54%	0.73%	
	KHT1	0.01	0.17	0.16	12.18%	13.48%	1.31%	
	TPI1	0.01	0.17	0.15	16.57%	11.62%	-4.95%	
	NYP1	0.20	0.16	(0.05)	1.79%	3.81%	2.03%	
	KNL2	0.88	0.15	(0.73)	3.62%	12.12%	8.50%	
	KVL1	0.01	0.09	0.08	16.57%	-5.15%	-21.72%	
	MPL1	0.00	0.01	0.01	#Error	14.41%	#Error	
	KDA1	0.84	0.00	(0.84)	1.38%	#Error	#Error	
	KNL1	0.23	0.00	(0.23)	3.81%	#Error	#Error	
	KOU1	0.12	0.00	(0.12)	3.84%	#Error	#Error	
	PGR1	0.20	0.00	(0.20)	1.79%	#Error	#Error	
	RJP1	0.00	0.00		#Error	#Error	#Error	
	TPY1	1.25	0.00	(1.25)	0.15%	#Error	#Error	
	Total	11.21	10.06	(1.16)	3.15%	4.20%	1.05%	
	VIJAYAWADA-01	VJW3	0.16	1.10	0.93	0.42%	4.46%	4.04%
		CRL1	0.00	1.06	1.06	#Error	4.73%	#Error
NRT1		0.00	0.91	0.91	#Error	1.66%	#Error	
TEL1		0.00	0.70	0.70	#Error	10.58%	#Error	
BVR1		1.92	0.68	(1.23)	2.79%	2.50%	-0.29%	
GVM1		0.00	0.49	0.49	#Error	8.08%	#Error	
GDV1		0.00	0.42	0.42	#Error	1.18%	#Error	
VJW5		0.31	0.36	0.06	6.44%	1.03%	-5.41%	
PPM1		0.00	0.35	0.35	#Error	5.40%	#Error	
VJW1		0.41	0.31	(0.10)	8.32%	14.56%	6.25%	
PAP1		0.00	0.23	0.23	#Error	2.91%	#Error	
OGL1		0.00	0.21	0.21	#Error	6.70%	#Error	
TVU1		0.17	0.21	0.04	15.26%	13.12%	-2.14%	
VJW2		0.15	0.19	0.04	14.37%	16.15%	1.78%	
GNT1		0.81	0.18	(0.62)	6.75%	0.88%	-5.87%	
GNT2		0.21	0.18	(0.03)	3.81%	17.80%	13.99%	
DPE1		0.00	0.17	0.17	#Error	14.13%	#Error	
TNI1		0.04	0.17	0.13	9.11%	13.48%	4.37%	
PRL1		0.10	0.15	0.05	5.29%	1.89%	-3.40%	
KND1		0.00	0.11	0.11	#Error	3.00%	#Error	
JGG1		0.02	0.01	(0.01)	14.35%	28.45%	14.10%	
NPR1		0.12	0.01	(0.11)	-2.91%	16.57%	19.48%	
AMP1		0.00	0.00		#Error	#Error	#Error	
BPP1		0.00	0.00		#Error	#Error	#Error	
CKT1		0.17	0.00	(0.17)	-1.09%	#Error	#Error	
ELU1		0.02	0.00	(0.02)	7.97%	#Error	#Error	
JPT1		0.11	0.00	(0.11)	-4.18%	#Error	#Error	
MTM1		0.73	0.00	(0.73)	2.92%	#Error	#Error	
PNR1		0.16	0.00	(0.16)	3.81%	#Error	#Error	
RAL1		0.00	0.00		#Error	#Error	#Error	
RMV1		0.36	0.00	(0.36)	6.56%	#Error	#Error	
TDD1		0.23	0.00	(0.23)	3.24%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	TNK1	0.01	0.00	(0.01)	10.29%	#Error	#Error
	VJW4	0.00	0.00		#Error	#Error	#Error
	VKN1	0.00	0.00		#Error	#Error	#Error
	VUY1	0.00	0.00		#Error	#Error	#Error
	Total	6.21	8.21	2.01	4.54%	5.93%	1.39%
KL-SOUTH	TVP1	1.42	5.21	3.78	3.17%	0.75%	-2.41%
	PAS1	0.96	2.05	1.08	4.87%	0.64%	-4.23%
	KLR1	0.52	0.67	0.15	1.16%	1.21%	0.05%
	PNL1	0.10	0.00	(0.10)	-0.58%	#Error	#Error
	Total	3.01	7.93	4.92	3.24%	0.76%	-2.48%
	Total	408.88	374.01	(34.86)	3.73%	3.38%	-0.35%