

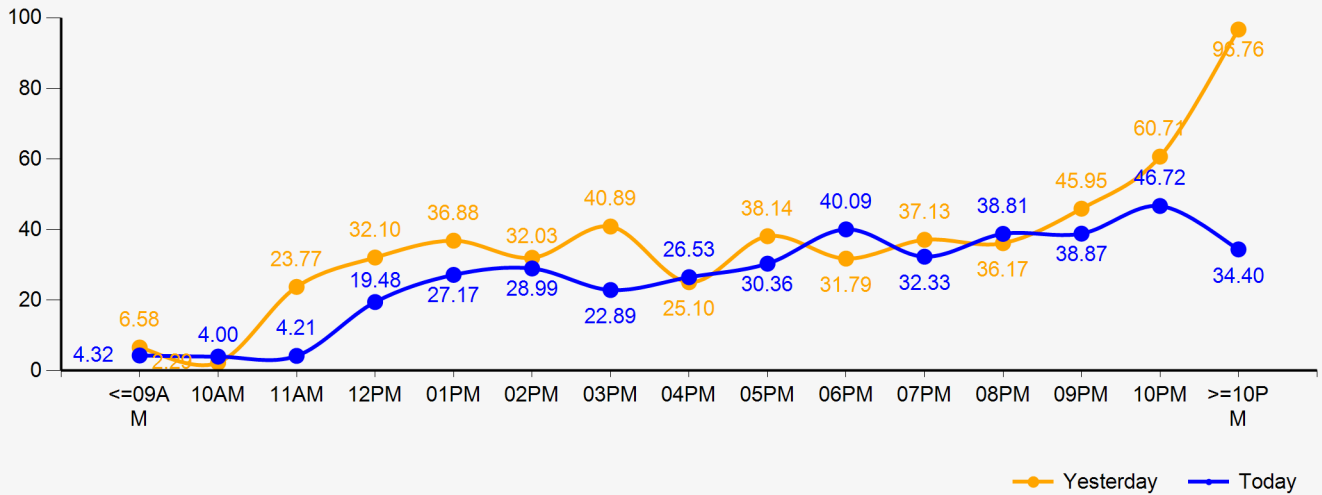
YD Sales : 546.27

YD GP%: 2.90%

TD Sales : 399.15

TD GP%: 3.22%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	4.28	62.00	57.73	3.50%	1.45%	-2.05%
SOUTH-03	45.60	45.66	0.06	3.68%	3.42%	-0.26%
CHENNAI-02	92.92	43.85	(49.08)	2.52%	3.88%	1.37%
NORTH ARCOT	61.68	37.86	(23.81)	3.02%	3.72%	0.70%
CHENNAI-01	57.30	36.74	(20.56)	3.62%	3.37%	-0.25%
SOUTH-01	74.65	36.09	(38.56)	2.75%	3.17%	0.42%
VIJAYAWADA-01	8.08	33.71	25.63	1.91%	1.67%	-0.24%
SOUTH ARCOT	45.15	28.64	(16.51)	2.90%	3.49%	0.59%
TRICHY-01	54.08	28.54	(25.55)	2.86%	4.38%	1.52%
WEST-02	60.94	26.16	(34.78)	3.26%	4.58%	1.32%
WEST-01	38.11	14.95	(23.16)	3.17%	5.03%	1.85%
KL-SOUTH	3.48	2.92	(0.56)	-15.15%	2.82%	17.97%
HO01	0.00	2.04	2.04	#Error	1.69%	#Error
Total	546.27	399.15	(147)	2.90%	3.22%	0.32%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KHT1	0.00	14.28	14.28	#Error	0.73%	#Error
	TPY2	0.19	7.44	7.26	4.30%	0.84%	-3.46%
	TPY1	0.00	4.15	4.15	#Error	0.80%	#Error
	CTO1	0.88	4.06	3.17	5.03%	1.91%	-3.12%
	KNL1	0.00	3.64	3.64	#Error	0.30%	#Error
	RCY1	0.13	2.88	2.75	5.70%	-3.19%	-8.89%
	ATP1	0.32	2.71	2.39	5.08%	3.17%	-1.92%
	KNL2	0.14	2.57	2.43	4.82%	0.88%	-3.94%
	RJP1	0.00	1.99	1.99	#Error	2.87%	#Error
	GTL1	0.12	1.90	1.78	2.81%	3.70%	0.90%
	DHN1	0.00	1.71	1.71	#Error	1.90%	#Error
	MPL1	0.00	1.50	1.50	#Error	4.22%	#Error
	TPI1	0.13	1.44	1.31	0.21%	1.54%	1.33%
	NDL1	0.00	1.42	1.42	#Error	3.58%	#Error
	KDA1	0.00	1.25	1.25	#Error	0.66%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NLR1	0.00	1.21	1.21	#Error	0.45%	#Error
	PUT1	0.21	1.07	0.86	3.92%	3.45%	-0.47%
	ADI1	0.00	1.07	1.07	#Error	4.00%	#Error
	PIL1	0.00	0.93	0.93	#Error	3.67%	#Error
	PMR1	0.51	0.84	0.33	4.10%	6.02%	1.92%
	PDT1	0.31	0.82	0.51	1.79%	1.50%	-0.29%
	BVL1	0.15	0.82	0.67	6.00%	1.57%	-4.42%
	KOU1	0.00	0.76	0.76	#Error	3.83%	#Error
	PGR1	0.33	0.58	0.25	6.23%	4.69%	-1.55%
	SPE1	0.86	0.45	(0.41)	-0.08%	4.41%	4.49%
	NYP1	0.00	0.40	0.40	#Error	3.92%	#Error
	VKI1	0.00	0.11	0.11	#Error	4.16%	#Error
	Total	4.28	62.00	57.73	3.50%	1.45%	-2.05%
SOUTH-03	MLR1	0.00	6.77	6.77	#Error	2.43%	#Error
	NTM1	0.00	4.60	4.60	#Error	4.23%	#Error
	MDU1	4.68	2.75	(1.93)	3.99%	2.21%	-1.78%
	DKI1	1.44	2.62	1.18	5.25%	1.76%	-3.49%
	MDU3	0.13	2.05	1.93	4.92%	1.64%	-3.28%
	TPT1	1.45	1.77	0.32	5.63%	3.77%	-1.86%
	TEN1	1.59	1.73	0.14	1.97%	2.56%	0.59%
	KPT1	0.00	1.72	1.72	#Error	6.35%	#Error
	MDU6	0.26	1.70	1.45	2.99%	5.00%	2.01%
	ADP1	1.98	1.64	(0.34)	5.44%	5.61%	0.17%
	MPA1	1.10	1.50	0.41	3.21%	2.71%	-0.50%
	MDU2	0.51	1.49	0.99	3.78%	5.32%	1.54%
	TEN2	1.12	1.49	0.38	5.69%	1.32%	-4.36%
	SVG1	1.25	1.40	0.14	1.84%	1.08%	-0.76%
	CBM1	1.70	1.37	(0.33)	2.61%	1.20%	-1.41%
	NKI1	1.03	1.37	0.33	3.70%	3.99%	0.29%
	MDU4	2.67	1.22	(1.45)	3.14%	3.99%	0.85%
	ATG1	4.12	1.20	(2.92)	2.32%	5.18%	2.86%
	DGL1	1.39	1.05	(0.34)	2.70%	5.32%	2.62%
	TDI1	1.13	1.01	(0.12)	5.64%	2.87%	-2.77%
	BNR1	1.14	0.98	(0.16)	2.79%	4.02%	1.23%
	SGP1	0.57	0.81	0.24	4.48%	2.54%	-1.93%
	PKM1	0.75	0.63	(0.12)	6.36%	6.96%	0.60%
	MDU5	2.12	0.61	(1.51)	0.87%	5.61%	4.74%
	MNM1	1.10	0.43	(0.66)	3.38%	2.97%	-0.41%
	DGL2	1.09	0.39	(0.70)	2.56%	6.08%	3.52%
	BTU1	0.13	0.32	0.20	6.67%	8.24%	1.56%
	ODM1	1.40	0.32	(1.08)	5.54%	1.95%	-3.59%
	PNI1	0.24	0.27	0.04	6.91%	6.19%	-0.72%
	CMR1	0.91	0.20	(0.71)	5.00%	4.48%	-0.52%
	KRR1	0.42	0.11	(0.31)	6.47%	3.70%	-2.77%
	USL1	0.37	0.09	(0.28)	-1.01%	4.79%	5.80%
	KKD2	0.56	0.00	(0.56)	3.94%	#Error	#Error
	PNV1	0.00	0.00		#Error	#Error	#Error
	PVI1	1.53	0.00	(1.53)	4.56%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TMM1	5.71	0.00	(5.71)	3.95%	#Error	#Error
	Total	45.60	45.66	0.06	3.68%	3.42%	-0.26%
CHENNAI-02							
	CH15	5.25	6.03	0.79	3.53%	4.52%	0.99%
	MJR1	6.01	4.85	(1.16)	2.98%	4.75%	1.78%
	CH20	4.99	3.31	(1.68)	3.03%	4.20%	1.17%
	CH03	6.09	3.30	(2.80)	2.60%	2.78%	0.17%
	GPD1	8.24	3.29	(4.95)	1.73%	2.84%	1.11%
	CH21	7.64	2.94	(4.69)	0.69%	4.26%	3.57%
	CH34	2.18	2.66	0.48	4.86%	4.43%	-0.43%
	CH12	3.64	2.60	(1.04)	2.63%	3.74%	1.11%
	UKI1	2.54	2.52	(0.01)	5.32%	4.31%	-1.02%
	CH18	2.35	1.98	(0.37)	5.78%	3.20%	-2.58%
	CH06	2.96	1.83	(1.14)	5.52%	4.66%	-0.86%
	CH41	1.67	1.46	(0.21)	6.14%	6.16%	0.02%
	CH27	1.62	1.36	(0.26)	2.56%	0.94%	-1.62%
	MC05	4.50	1.33	(3.17)	1.71%	2.59%	0.88%
	CH31	0.96	1.11	0.14	3.38%	0.30%	-3.08%
	PON1	4.00	0.92	(3.08)	2.39%	3.08%	0.69%
	CH46	0.66	0.50	(0.16)	7.23%	4.87%	-2.36%
	CH43	1.39	0.44	(0.95)	2.81%	5.31%	2.50%
	CH24	2.10	0.26	(1.83)	2.45%	6.05%	3.60%
	CH44	10.87	0.26	(10.61)	0.52%	2.49%	1.97%
	MC06	1.48	0.23	(1.25)	3.82%	1.98%	-1.84%
	CH17	2.32	0.18	(2.14)	3.39%	8.71%	5.32%
	CH36	0.53	0.15	(0.39)	5.21%	3.93%	-1.28%
	CH33	4.06	0.10	(3.96)	1.23%	7.04%	5.81%
	MC08	0.60	0.09	(0.50)	-0.61%	4.79%	5.41%
	CH09	3.48	0.07	(3.41)	2.20%	-2.29%	-4.49%
	CH32	0.68	0.06	(0.61)	-0.40%	6.15%	6.55%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH23	0.11	0.00	(0.11)	6.83%	#Error	#Error
	Total	92.92	43.85	(49.08)	2.52%	3.88%	1.37%
NORTH ARCOT							
	KPM2	3.88	10.25	6.37	2.75%	2.32%	-0.43%
	TRR1	3.84	3.11	(0.73)	3.55%	6.05%	2.49%
	VEL2	4.73	2.58	(2.15)	3.95%	3.39%	-0.56%
	VNB1	3.50	2.13	(1.37)	3.77%	3.77%	0.00%
	TRT1	1.88	1.80	(0.08)	1.26%	1.15%	-0.12%
	TRL1	2.20	1.59	(0.61)	1.46%	5.08%	3.62%
	GDM1	2.06	1.51	(0.54)	3.73%	5.63%	1.90%
	VSI1	3.68	1.35	(2.33)	2.94%	2.96%	0.02%
	ANI1	0.57	1.31	0.73	5.13%	3.57%	-1.56%
	WJD1	2.69	1.25	(1.45)	5.34%	4.45%	-0.88%
	WJP1	2.69	1.20	(1.49)	-0.60%	4.47%	5.06%
	SBR1	1.97	1.19	(0.77)	3.69%	5.26%	1.57%
	ARC2	1.25	0.99	(0.26)	5.49%	2.10%	-3.39%
	BGR1	0.81	0.91	0.09	6.62%	3.81%	-2.82%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	AKM1	1.61	0.88	(0.73)	3.28%	3.31%	0.03%
	ABR1	2.99	0.86	(2.14)	4.88%	3.47%	-1.41%
	KPM1	2.03	0.81	(1.22)	2.69%	4.43%	1.75%
	CPT1	1.77	0.72	(1.05)	5.93%	6.63%	0.70%
	VEL1	5.76	0.68	(5.08)	-0.79%	5.39%	6.18%
	CGM1	2.70	0.63	(2.07)	2.96%	4.60%	1.63%
	PTU1	0.36	0.59	0.22	4.59%	3.43%	-1.16%
	UGI1	1.61	0.50	(1.11)	2.76%	8.27%	5.50%
	PLR1	1.90	0.46	(1.44)	2.38%	6.40%	4.02%
	SLG1	2.23	0.41	(1.82)	4.99%	2.14%	-2.85%
	CYR1	2.94	0.15	(2.79)	3.35%	4.95%	1.60%
	Total	61.68	37.86	(23.81)	3.02%	3.72%	0.70%
CHENNAI-01	CH14	3.40	3.46	0.06	3.81%	3.02%	-0.79%
	CH40	1.24	2.45	1.20	0.36%	-0.61%	-0.96%
	CH48	2.52	2.43	(0.09)	2.54%	2.71%	0.17%
	CH08	3.49	2.14	(1.36)	6.90%	4.71%	-2.19%
	CH45	0.92	2.06	1.15	2.38%	3.36%	0.97%
	TKM1	2.70	2.04	(0.66)	4.33%	4.00%	-0.34%
	CH19	1.05	2.04	0.99	4.94%	0.88%	-4.06%
	MRM1	1.34	1.92	0.58	3.27%	2.75%	-0.52%
	CH28	1.45	1.78	0.33	5.66%	3.17%	-2.50%
	CH30	2.70	1.49	(1.21)	2.11%	1.92%	-0.19%
	CH38	1.87	1.37	(0.50)	4.82%	5.22%	0.39%
	CH42	2.27	1.25	(1.02)	1.50%	4.61%	3.11%
	GUD2	3.14	1.25	(1.89)	2.62%	1.83%	-0.79%
	CH05	2.60	1.08	(1.51)	5.25%	5.79%	0.54%
	MC09	0.46	1.06	0.60	7.92%	5.70%	-2.21%
	AVD1	2.35	0.98	(1.37)	2.54%	2.66%	0.11%
	CH22	1.59	0.95	(0.65)	3.31%	5.07%	1.76%
	KNR1	1.62	0.87	(0.75)	3.21%	6.36%	3.15%
	CH39	0.84	0.86	0.02	1.70%	4.67%	2.97%
	CH26	0.11	0.86	0.75	6.10%	4.32%	-1.77%
	CH16	3.18	0.84	(2.34)	3.42%	2.26%	-1.16%
	CGL1	1.16	0.80	(0.35)	5.59%	3.17%	-2.42%
	CH37	1.11	0.58	(0.52)	4.63%	4.50%	-0.13%
	SKL1	2.36	0.49	(1.87)	5.03%	6.74%	1.72%
	CH35	2.71	0.42	(2.29)	3.03%	3.11%	0.08%
	GUD1	2.33	0.37	(1.96)	2.41%	6.43%	4.02%
	MC10	2.06	0.35	(1.71)	2.87%	5.72%	2.85%
	MC02	0.07	0.26	0.19	7.04%	7.46%	0.43%
	CH29	0.53	0.24	(0.29)	5.63%	5.31%	-0.32%
	CH07	3.65	0.06	(3.59)	2.37%	3.33%	0.95%
	CH11	0.50	0.00	(0.50)	7.46%	#Error	#Error
	Total	57.30	36.74	(20.56)	3.62%	3.37%	-0.25%
SOUTH-01	TUT1	6.65	5.87	(0.78)	3.11%	3.33%	0.21%
	TVL1	11.98	4.62	(7.36)	0.92%	1.07%	0.15%
	TKS2	5.58	2.10	(3.48)	3.54%	2.30%	-1.24%
	KVT1	3.18	1.82	(1.35)	1.87%	3.37%	1.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	VLY1	4.54	1.73	(2.81)	2.84%	3.36%	0.52%
	TKS1	4.71	1.69	(3.02)	4.04%	4.06%	0.02%
	SKD1	3.00	1.36	(1.64)	3.91%	3.32%	-0.59%
	TKY1	0.92	1.35	0.43	2.97%	4.16%	1.19%
	NGR1	1.76	1.22	(0.54)	3.80%	3.33%	-0.47%
	ARM1	0.97	1.11	0.15	1.53%	3.17%	1.63%
	KSM1	2.18	1.10	(1.08)	3.05%	1.95%	-1.10%
	SVK1	1.26	1.08	(0.19)	2.82%	4.07%	1.25%
	TCN1	0.80	1.05	0.25	4.07%	4.26%	0.18%
	RND1	1.84	0.99	(0.84)	2.23%	-6.17%	-8.40%
	VNR2	0.71	0.95	0.24	4.89%	7.29%	2.39%
	VNR1	1.64	0.93	(0.72)	6.17%	2.31%	-3.86%
	PDI1	2.46	0.86	(1.61)	5.31%	4.73%	-0.58%
	SNL1	1.69	0.81	(0.88)	2.71%	5.19%	2.48%
	SGT1	1.72	0.65	(1.07)	1.86%	6.08%	4.22%
	TUT2	2.16	0.60	(1.57)	2.81%	1.35%	-1.46%
	UDN1	1.12	0.56	(0.56)	4.21%	3.81%	-0.40%
	SDI1	1.10	0.51	(0.59)	3.81%	4.03%	0.23%
	APK1	1.34	0.46	(0.88)	4.68%	7.61%	2.93%
	PKD1	3.68	0.46	(3.22)	-2.66%	7.46%	10.12%
	KYR1	0.57	0.44	(0.13)	4.26%	3.11%	-1.14%
	KGL1	0.91	0.35	(0.56)	3.16%	4.48%	1.31%
	TYI1	0.64	0.35	(0.29)	4.14%	5.36%	1.22%
	MAR1	1.12	0.28	(0.83)	3.49%	3.84%	0.35%
	RPM1	0.82	0.21	(0.61)	6.07%	7.22%	1.15%
	VKM1	0.25	0.20	(0.04)	6.34%	5.69%	-0.65%
	ASM1	0.53	0.19	(0.35)	5.28%	4.85%	-0.43%
	MMT1	1.62	0.15	(1.47)	2.40%	4.87%	2.47%
	STU2	0.84	0.01	(0.83)	4.43%	10.16%	5.73%
	COL1	0.33	0.00	(0.33)	2.28%	#Error	#Error
	ERL1	0.00	0.00		#Error	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	Total	74.65	36.09	(38.56)	2.75%	3.17%	0.42%
VIJAYAWADA-01	ELU1	0.21	3.00	2.79	5.29%	0.29%	-4.99%
	VJW3	0.00	2.86	2.86	#Error	0.93%	#Error
	GNT1	0.00	2.51	2.51	#Error	-0.44%	#Error
	PRL1	0.26	2.40	2.14	1.14%	0.89%	-0.25%
	GVM1	0.14	2.13	1.99	2.91%	1.25%	-1.66%
	VJW1	0.90	1.92	1.01	-2.03%	1.13%	3.16%
	GDV1	0.00	1.73	1.73	#Error	1.76%	#Error
	VJW2	1.20	1.50	0.30	-0.08%	1.02%	1.10%
	JPT1	0.14	1.45	1.30	8.62%	5.56%	-3.06%
	BVR1	0.56	1.41	0.85	2.75%	1.99%	-0.76%
	GNT2	0.13	1.19	1.06	9.47%	-1.15%	-10.62%
	VJW4	0.11	1.18	1.08	0.07%	1.35%	1.28%
	RAL1	0.26	1.03	0.76	1.14%	3.50%	2.36%
	DPE1	0.00	0.97	0.97	#Error	1.98%	#Error
	VKN1	0.00	0.72	0.72	#Error	0.31%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	TEL1	0.52	0.65	0.13	0.73%	4.30%	3.57%
	NRT1	0.00	0.63	0.63	#Error	3.95%	#Error
	MTM1	0.60	0.63	0.03	0.45%	3.54%	3.09%
	OGL1	0.28	0.62	0.34	2.01%	2.99%	0.98%
	KND1	0.11	0.62	0.51	4.16%	4.70%	0.54%
	KDR1	0.12	0.51	0.39	0.56%	3.04%	2.48%
	CRL1	0.00	0.47	0.47	#Error	1.51%	#Error
	VJW5	0.14	0.46	0.32	8.62%	4.66%	-3.96%
	CKT1	0.00	0.44	0.44	#Error	3.13%	#Error
	VUY1	0.21	0.42	0.21	2.65%	0.87%	-1.78%
	PAP1	0.11	0.40	0.29	5.67%	2.06%	-3.61%
	TNK1	0.22	0.39	0.17	5.69%	2.84%	-2.86%
	TDD1	0.34	0.36	0.02	5.65%	4.09%	-1.55%
	RMV1	0.00	0.29	0.29	#Error	2.75%	#Error
	JGG1	0.00	0.28	0.28	#Error	3.26%	#Error
	BPP1	0.00	0.24	0.24	#Error	4.10%	#Error
	PPM1	0.99	0.15	(0.85)	1.62%	3.93%	2.31%
	TVU1	0.16	0.14	(0.03)	5.15%	3.81%	-1.34%
	AMP1	0.14	0.00	(0.14)	4.81%	#Error	#Error
	PNR1	0.20	0.00	(0.20)	3.94%	#Error	#Error
	Total	8.08	33.71	25.63	1.91%	1.67%	-0.24%
SOUTH ARCOT							
	TRK1	1.43	5.13	3.71	4.20%	4.05%	-0.15%
	TDM1	4.52	2.70	(1.81)	2.69%	0.11%	-2.58%
	TVM2	3.54	2.32	(1.22)	1.62%	3.76%	2.14%
	CUD1	6.57	2.26	(4.31)	3.35%	4.72%	1.37%
	CDM1	4.68	2.20	(2.48)	-0.44%	4.36%	4.80%
	ULP1	2.81	2.05	(0.76)	3.86%	2.57%	-1.29%
	KKI2	2.04	1.90	(0.14)	3.27%	2.46%	-0.81%
	PRT1	1.57	1.39	(0.18)	2.25%	4.03%	1.78%
	SJI1	2.66	1.29	(1.37)	2.43%	3.72%	1.29%
	STP1	0.80	1.17	0.38	4.75%	5.10%	0.34%
	VPM2	1.32	1.11	(0.22)	4.50%	3.30%	-1.20%
	KML1	0.40	1.02	0.63	3.22%	4.05%	0.83%
	KLM1	3.78	0.99	(2.79)	2.77%	5.46%	2.68%
	TVM1	1.93	0.91	(1.02)	2.02%	1.68%	-0.34%
	POY1	1.93	0.83	(1.09)	2.41%	3.29%	0.88%
	MKM1	0.48	0.40	(0.09)	6.26%	5.05%	-1.21%
	VCM1	1.61	0.31	(1.31)	5.05%	6.34%	1.29%
	VPM1	1.23	0.29	(0.95)	4.45%	5.01%	0.55%
	NVL2	1.35	0.23	(1.13)	6.35%	0.74%	-5.61%
	POY2	0.49	0.13	(0.36)	8.84%	4.20%	-4.64%
	Total	45.15	28.64	(16.51)	2.90%	3.49%	0.59%
TRICHY-01							
	TTP1	1.27	3.60	2.33	7.23%	3.17%	-4.05%
	PBR2	3.39	2.97	(0.42)	4.21%	5.55%	1.33%
	TNJ1	1.79	2.46	0.67	3.72%	4.81%	1.09%
	TYR1	1.94	2.41	0.47	4.19%	4.66%	0.47%
	TRY1	14.06	2.18	(11.87)	0.52%	4.19%	3.67%
	NMM1	0.51	2.12	1.61	7.94%	4.53%	-3.41%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY3	2.59	1.62	(0.97)	3.60%	2.36%	-1.24%
	KUM1	2.28	1.57	(0.71)	2.14%	5.23%	3.09%
	PTK1	1.51	1.44	(0.07)	1.34%	5.31%	3.97%
	TNJ2	1.47	1.01	(0.46)	4.72%	6.92%	2.20%
	KRN1	1.29	0.94	(0.35)	2.87%	6.29%	3.42%
	TVR2	3.47	0.69	(2.79)	1.88%	1.82%	-0.06%
	TVR1	0.83	0.65	(0.18)	6.50%	2.33%	-4.17%
	MSI1	1.22	0.63	(0.59)	2.53%	3.92%	1.39%
	JKM1	0.75	0.56	(0.19)	4.46%	3.75%	-0.71%
	MVM1	2.79	0.49	(2.29)	2.91%	4.91%	2.00%
	ORU1	2.95	0.48	(2.47)	5.28%	-0.43%	-5.71%
	AYR1	1.98	0.45	(1.53)	3.66%	2.17%	-1.49%
	APM1	0.20	0.42	0.22	2.16%	4.48%	2.32%
	NCK1	1.30	0.36	(0.94)	6.45%	6.46%	0.00%
	KIK1	0.67	0.36	(0.31)	6.54%	4.74%	-1.79%
	PDK1	1.01	0.28	(0.73)	6.73%	8.18%	1.46%
	NGT1	1.45	0.25	(1.20)	2.39%	5.72%	3.33%
	PBR1	0.86	0.25	(0.61)	1.08%	3.05%	1.97%
	MDI1	1.32	0.23	(1.09)	2.74%	4.28%	1.54%
	TRY2	1.19	0.13	(1.07)	0.69%	6.45%	5.77%
	Total	54.08	28.54	(25.55)	2.86%	4.38%	1.52%
WEST-02							
	TRM1	4.23	2.96	(1.26)	3.84%	4.19%	0.35%
	HSR2	5.04	2.23	(2.81)	0.40%	2.40%	2.00%
	SLM3	3.28	2.15	(1.13)	0.28%	4.50%	4.23%
	OML1	1.31	1.92	0.61	4.62%	3.54%	-1.08%
	VPD1	1.61	1.66	0.06	3.74%	4.93%	1.19%
	SLM1	4.86	1.54	(3.33)	2.29%	1.63%	-0.66%
	EPI1	1.03	1.32	0.29	6.67%	5.92%	-0.76%
	HRR1	2.46	1.28	(1.18)	6.24%	4.33%	-1.91%
	PLC1	2.62	1.21	(1.40)	1.58%	4.81%	3.22%
	ATU1	1.48	1.06	(0.42)	5.44%	7.36%	1.92%
	EDP1	0.88	0.97	0.10	4.86%	6.07%	1.21%
	SGI1	1.77	0.77	(1.01)	5.07%	7.07%	2.00%
	ERD2	1.14	0.75	(0.39)	2.59%	2.09%	-0.50%
	NKL2	1.80	0.73	(1.06)	5.51%	5.45%	-0.06%
	MCR1	3.59	0.73	(2.87)	4.21%	5.52%	1.32%
	RSP1	1.46	0.68	(0.78)	2.50%	3.78%	1.28%
	MTR1	0.90	0.68	(0.22)	1.91%	5.69%	3.78%
	PMP1	4.23	0.65	(3.58)	2.29%	8.38%	6.09%
	APN1	0.26	0.64	0.38	5.56%	5.29%	-0.27%
	CMI1	0.91	0.47	(0.44)	4.74%	6.35%	1.62%
	VKL1	0.65	0.38	(0.27)	2.76%	5.57%	2.81%
	SGG1	0.67	0.30	(0.37)	6.29%	4.65%	-1.64%
	DPR1	3.37	0.27	(3.10)	2.92%	4.11%	1.19%
	BMD1	1.39	0.21	(1.18)	5.72%	5.56%	-0.16%
	SLM2	2.38	0.21	(2.17)	5.04%	7.34%	2.30%
	KRI1	1.77	0.13	(1.65)	1.15%	3.93%	2.78%
	TCG1	0.28	0.11	(0.17)	5.83%	2.17%	-3.66%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	ERD1	1.11	0.09	(1.02)	1.68%	4.16%	2.49%
	DPR2	1.69	0.07	(1.62)	2.52%	4.68%	2.15%
	HSR1	0.83	0.00	(0.83)	6.34%	#Error	#Error
	KMM1	1.03	0.00	(1.03)	5.09%	#Error	#Error
	KVP1	0.60	0.00	(0.60)	4.57%	#Error	#Error
	PDR1	0.30	0.00	(0.30)	4.01%	#Error	#Error
	Total	60.94	26.16	(34.78)	3.26%	4.58%	1.32%
WEST-01							
	CBE2	2.41	2.24	(0.17)	2.14%	3.17%	1.03%
	TPR4	0.10	1.95	1.86	10.67%	5.33%	-5.34%
	KGI1	5.64	1.61	(4.03)	1.27%	3.81%	2.54%
	KMR1	3.07	0.77	(2.30)	1.35%	7.22%	5.87%
	AVI1	0.73	0.71	(0.02)	2.46%	2.78%	0.32%
	GDR1	1.73	0.69	(1.03)	2.94%	6.06%	3.12%
	GBM1	2.13	0.67	(1.45)	2.06%	3.64%	1.58%
	SYM2	0.20	0.67	0.47	4.96%	6.49%	1.53%
	TPR1	1.47	0.58	(0.89)	4.81%	7.45%	2.64%
	MPM1	1.78	0.53	(1.25)	0.76%	1.04%	0.29%
	CNR1	2.23	0.50	(1.72)	4.21%	8.10%	3.89%
	UAM1	2.17	0.46	(1.72)	4.14%	6.48%	2.34%
	PLI1	0.20	0.44	0.25	3.97%	9.14%	5.16%
	KMD1	0.82	0.39	(0.43)	1.74%	3.55%	1.81%
	TPR2	0.92	0.37	(0.55)	3.48%	8.05%	4.57%
	SNR1	0.19	0.35	0.16	2.82%	5.19%	2.37%
	KGM1	1.19	0.31	(0.88)	6.11%	6.62%	0.52%
	TPR3	0.66	0.31	(0.35)	5.54%	5.02%	-0.52%
	PDM1	1.05	0.31	(0.74)	1.11%	3.11%	1.99%
	CBE4	1.75	0.29	(1.46)	5.03%	2.16%	-2.87%
	CBE6	1.69	0.21	(1.49)	6.22%	7.59%	1.37%
	DPM2	0.11	0.19	0.08	-0.09%	7.65%	7.74%
	UMP1	0.27	0.15	(0.12)	6.58%	5.63%	-0.95%
	SUL1	0.60	0.11	(0.49)	2.72%	7.04%	4.31%
	ANR1	0.62	0.07	(0.56)	9.48%	7.04%	-2.44%
	PPI1	2.98	0.07	(2.91)	4.82%	7.04%	2.22%
	CBE1	1.30	0.00	(1.30)	2.22%	#Error	#Error
	CBE3	0.11	0.00	(0.11)	4.52%	#Error	#Error
	Total	38.11	14.95	(23.16)	3.17%	5.03%	1.85%
KL-SOUTH							
	PAS1	0.83	1.85	1.02	3.03%	3.03%	0.00%
	TVP1	2.65	1.06	(1.59)	-20.84%	2.45%	23.29%
	Total	3.48	2.92	(0.56)	-15.15%	2.82%	17.97%
HO01							
	GHUB	0.00	2.04	2.04	#Error	1.69%	#Error
	Total	0.00	2.04	2.04	#Error	1.69%	#Error
	Total	546.27	399.15	(147.11)	2.90%	3.22%	0.32%