

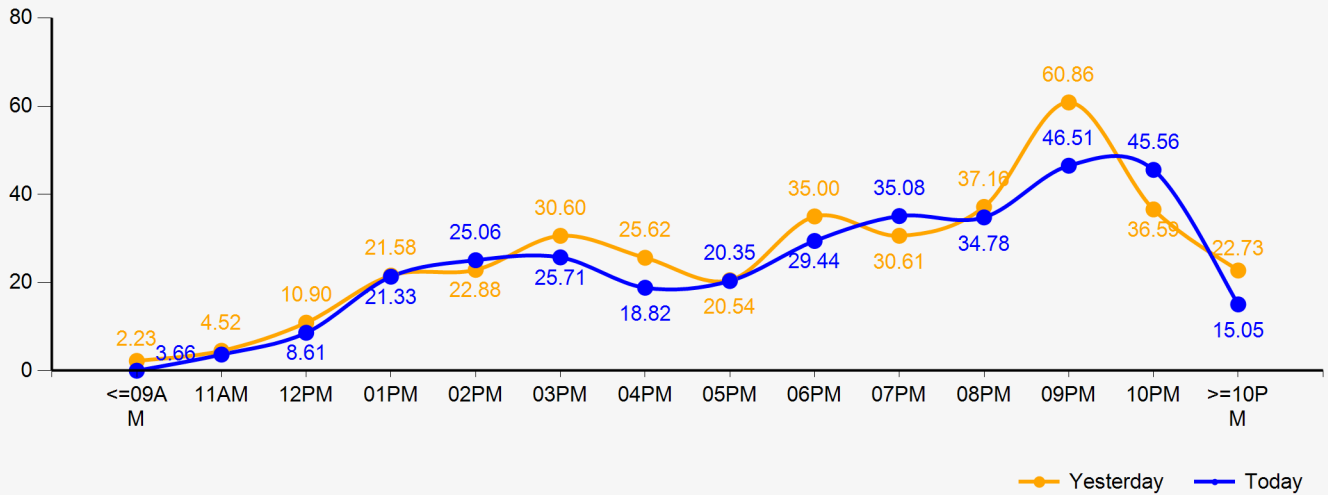
YD Sales : 361.81

YD GP%: 4.71%

TD Sales : 329.98

TD GP%: 4.98%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	42.30	42.84	0.55	5.38%	4.74%	-0.64%
SOUTH-01	59.13	38.14	(20.98)	4.33%	5.35%	1.02%
CHENNAI-02	33.12	35.59	2.47	5.76%	5.12%	-0.64%
CHENNAI-01	29.51	29.31	(0.19)	4.37%	5.08%	0.71%
SOUTH-03	24.51	28.24	3.73	6.11%	5.67%	-0.43%
WEST-02	20.52	28.15	7.62	6.31%	4.71%	-1.59%
TRICHY-01	25.43	27.33	1.91	6.47%	5.73%	-0.74%
SOUTH ARCOT	24.97	26.01	1.05	3.99%	5.11%	1.13%
VIJAYAWADA-01	13.61	21.51	7.90	4.13%	3.84%	-0.29%
TIRUPATI-01	18.43	16.54	(1.89)	1.90%	3.27%	1.37%
WEST-01	12.47	11.96	(0.51)	3.64%	5.99%	2.34%
KL-NORTH	37.14	11.56	(25.58)	3.83%	4.72%	0.89%
KL-SOUTH	5.66	5.49	(0.18)	3.52%	4.95%	1.43%
WEST-03	11.37	5.05	(6.32)	3.70%	4.36%	0.67%
KL-CENTRAL	3.65	2.26	(1.39)	4.70%	4.25%	-0.44%
HYDERABAD-01	0.00	0.00		#Error	#Error	#Error
Total	361.81	329.98	(32)	4.71%	4.98%	0.27%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	KPM2	4.31	5.73	1.42	6.94%	4.66%	-2.28%
	KPM1	1.75	3.45	1.70	4.69%	2.32%	-2.36%
	WJD1	0.77	3.05	2.28	7.17%	9.99%	2.83%
	ARC2	0.59	2.56	1.97	6.56%	4.97%	-1.59%
	AKM1	1.81	2.53	0.71	2.10%	2.93%	0.84%
	PLR1	2.11	2.04	(0.08)	1.55%	3.62%	2.07%
	VEL4	3.35	2.02	(1.33)	8.35%	6.88%	-1.47%
	VEL2	1.63	1.87	0.24	1.62%	6.75%	5.13%
	ANI1	0.61	1.74	1.14	8.92%	3.50%	-5.42%
	CGM1	1.59	1.63	0.04	4.18%	4.89%	0.72%
	CYR1	1.58	1.53	(0.05)	5.17%	3.97%	-1.20%
	UGI1	3.08	1.49	(1.59)	3.05%	2.56%	-0.49%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	BGR1	1.15	1.45	0.30	4.87%	2.93%	-1.94%
	SBR1	1.63	1.38	(0.25)	1.72%	0.27%	-1.44%
	WJP1	1.83	1.33	(0.50)	9.69%	2.87%	-6.82%
	VNB1	2.94	1.30	(1.63)	5.29%	3.43%	-1.86%
	CPT1	0.59	1.17	0.58	9.73%	8.90%	-0.84%
	VEL3	1.94	1.02	(0.93)	6.60%	11.26%	4.67%
	TRR1	2.44	1.00	(1.44)	3.91%	6.79%	2.88%
	GDM1	1.35	0.94	(0.41)	11.30%	3.03%	-8.27%
	SLG1	0.47	0.76	0.29	9.08%	6.30%	-2.78%
	VSI1	1.66	0.72	(0.93)	2.65%	3.66%	1.01%
	ABR1	1.06	0.68	(0.38)	7.16%	2.83%	-4.33%
	TRT1	0.29	0.47	0.17	1.01%	2.78%	1.77%
	VEL1	0.44	0.45	0.01	8.74%	3.76%	-4.98%
	PTU1	0.45	0.37	(0.08)	11.31%	2.75%	-8.56%
	TRL1	0.85	0.14	(0.71)	2.39%	13.01%	10.61%
	Total	42.30	42.84	0.55	5.38%	4.74%	-0.64%
SOUTH-01	TVL1	3.94	3.49	(0.45)	4.29%	4.14%	-0.15%
	KVT1	0.78	3.20	2.43	5.54%	4.06%	-1.47%
	TUT1	7.34	2.31	(5.03)	6.23%	6.22%	-0.01%
	VNR2	4.92	2.31	(2.61)	3.76%	6.68%	2.92%
	SKD1	1.29	1.96	0.67	2.88%	3.63%	0.75%
	TUT2	3.55	1.68	(1.87)	5.94%	6.34%	0.41%
	APK2	0.31	1.60	1.29	-1.05%	8.66%	9.71%
	RND2	1.32	1.57	0.25	12.32%	3.30%	-9.02%
	TKY1	1.54	1.50	(0.04)	2.33%	3.31%	0.98%
	SVK1	2.25	1.33	(0.92)	1.53%	2.95%	1.42%
	MAR1	0.72	1.31	0.58	7.64%	4.92%	-2.72%
	VL1	2.95	1.28	(1.67)	2.58%	6.92%	4.34%
	PKD1	1.16	1.19	0.03	12.13%	10.32%	-1.80%
	APK1	0.94	1.12	0.18	4.05%	7.10%	3.05%
	MMT1	1.44	1.09	(0.35)	2.62%	3.44%	0.82%
	TKS2	3.90	1.08	(2.83)	4.66%	-0.74%	-5.40%
	ERL2	1.00	1.08	0.07	4.18%	12.06%	7.88%
	NGR1	3.51	1.07	(2.44)	3.34%	1.37%	-1.98%
	SGT1	0.33	1.07	0.74	9.96%	6.87%	-3.09%
	TKS1	1.58	1.06	(0.52)	3.28%	0.30%	-2.99%
	ASM1	1.00	0.85	(0.15)	-0.95%	-0.02%	0.94%
	VNR1	1.89	0.78	(1.11)	6.22%	4.02%	-2.19%
	RND1	2.36	0.73	(1.63)	3.27%	10.36%	7.09%
	TCN1	1.97	0.69	(1.28)	2.12%	3.21%	1.10%
	SDI1	0.46	0.56	0.10	4.00%	13.49%	9.49%
	KSM1	2.12	0.53	(1.60)	3.30%	9.13%	5.83%
	PDI1	0.48	0.51	0.03	-1.86%	5.78%	7.65%
	STU2	0.59	0.48	(0.10)	2.26%	8.19%	5.93%
	KGL1	0.00	0.18	0.18	#Error	4.17%	#Error
	RPM1	0.50	0.16	(0.34)	0.33%	9.54%	9.21%
	TYI1	0.00	0.13	0.13	#Error	18.87%	#Error
	KYR1	0.79	0.12	(0.67)	3.31%	18.44%	15.13%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SNL1	0.32	0.11	(0.21)	4.88%	10.84%	5.96%
	COL1	0.00	0.01	0.01	#Error	16.64%	#Error
	ARM1	0.66	0.00	(0.66)	4.77%	#Error	#Error
	UDN1	0.82	0.00	(0.82)	0.97%	#Error	#Error
	VKM1	0.39	0.00	(0.39)	13.82%	#Error	#Error
	Total	59.13	38.14	(20.98)	4.33%	5.35%	1.02%
CHENNAI-02	CH33	1.03	3.28	2.25	6.40%	3.98%	-2.43%
	CH50	1.18	3.26	2.08	5.21%	5.26%	0.05%
	CH34	2.22	2.77	0.55	6.67%	4.08%	-2.58%
	CH21	3.36	2.75	(0.61)	4.15%	4.45%	0.30%
	CH06	0.76	2.29	1.52	-1.24%	7.27%	8.51%
	CH03	2.47	2.23	(0.24)	8.07%	9.81%	1.74%
	CH41	0.95	1.99	1.03	4.99%	6.47%	1.48%
	CH51	0.14	1.96	1.82	4.59%	-0.40%	-4.99%
	GPD1	2.59	1.80	(0.79)	4.19%	4.26%	0.06%
	CH37	0.41	1.79	1.39	15.42%	2.91%	-12.52%
	CH18	0.89	1.70	0.81	3.82%	10.08%	6.26%
	CH15	3.96	1.69	(2.27)	6.76%	7.60%	0.85%
	MJR1	0.68	1.34	0.66	11.28%	1.79%	-9.49%
	CH20	0.66	1.07	0.41	6.97%	6.89%	-0.08%
	CH46	0.56	1.05	0.49	13.98%	2.65%	-11.33%
	UKI1	2.26	0.78	(1.47)	7.35%	2.28%	-5.07%
	CH44	0.62	0.57	(0.05)	3.50%	10.84%	7.34%
	CH24	1.09	0.54	(0.55)	1.72%	0.24%	-1.48%
	CH23	0.00	0.52	0.52	#Error	7.99%	#Error
	CH31	0.00	0.51	0.51	#Error	5.64%	#Error
	MC06	0.00	0.39	0.39	#Error	1.70%	#Error
	CH35	1.82	0.35	(1.48)	8.12%	8.76%	0.64%
	CH43	0.83	0.35	(0.48)	4.72%	5.89%	1.17%
	PON1	0.36	0.29	(0.07)	6.28%	6.30%	0.02%
	CH32	0.25	0.17	(0.08)	3.90%	-0.98%	-4.88%
	CH17	0.36	0.14	(0.22)	0.83%	-0.93%	-1.75%
	MC05	0.14	0.01	(0.13)	12.26%	20.44%	8.18%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH12	1.45	0.00	(1.45)	5.53%	#Error	#Error
	CH27	0.56	0.00	(0.56)	0.15%	#Error	#Error
	CH36	1.53	0.00	(1.53)	3.13%	#Error	#Error
	Total	33.12	35.59	2.47	5.76%	5.12%	-0.64%
CHENNAI-01	CH14	2.51	3.05	0.54	4.78%	3.88%	-0.91%
	TKM1	2.25	1.86	(0.39)	7.53%	5.29%	-2.24%
	MRM1	0.23	1.83	1.60	19.82%	8.57%	-11.24%
	CH42	0.39	1.70	1.31	7.85%	-0.26%	-8.10%
	CH47	3.01	1.61	(1.40)	1.88%	4.79%	2.91%
	SKL1	1.56	1.54	(0.02)	2.64%	3.93%	1.29%
	CH38	2.26	1.36	(0.90)	5.32%	6.92%	1.60%
	CH07	1.78	1.35	(0.44)	4.43%	9.24%	4.80%
	CH28	0.44	1.23	0.79	9.57%	10.76%	1.20%
	CH16	1.71	1.22	(0.50)	3.04%	3.99%	0.95%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	GUD1	0.37	1.21	0.84	4.52%	4.81%	0.29%
	KNR1	1.38	1.16	(0.21)	0.87%	3.93%	3.06%
	CH48	0.01	1.06	1.05	15.22%	8.24%	-6.98%
	AVD1	0.28	1.02	0.74	14.88%	5.34%	-9.55%
	GUD2	0.27	0.99	0.72	7.40%	1.94%	-5.46%
	CH40	0.69	0.95	0.26	3.20%	2.75%	-0.46%
	CGL1	0.15	0.92	0.77	2.20%	-0.36%	-2.56%
	CH45	1.45	0.83	(0.62)	2.08%	4.71%	2.63%
	CH05	1.21	0.79	(0.42)	5.59%	12.48%	6.89%
	CH19	0.57	0.69	0.12	6.35%	3.21%	-3.13%
	CH22	0.80	0.69	(0.11)	7.90%	3.20%	-4.70%
	CH49	0.95	0.54	(0.41)	5.09%	2.38%	-2.71%
	CH08	0.58	0.52	(0.06)	5.06%	11.03%	5.97%
	CH39	0.17	0.47	0.30	2.29%	-2.07%	-4.36%
	CH30	2.32	0.22	(2.10)	3.92%	12.39%	8.47%
	CH29	0.49	0.19	(0.31)	2.03%	2.30%	0.27%
	MC09	0.91	0.17	(0.74)	1.34%	2.77%	1.43%
	CH25	0.49	0.14	(0.35)	3.90%	12.12%	8.22%
	CH26	0.27	0.00	(0.27)	1.69%	#Error	#Error
	Total	29.51	29.31	(0.19)	4.37%	5.08%	0.71%
SOUTH-03	CMR1	0.00	2.50	2.50	#Error	3.56%	#Error
	TMM1	1.56	2.23	0.67	4.43%	2.91%	-1.51%
	MPA1	1.57	2.09	0.52	11.77%	4.24%	-7.53%
	KPT1	1.76	1.93	0.17	9.14%	8.51%	-0.63%
	TEN1	0.85	1.73	0.89	3.33%	4.29%	0.96%
	DKI1	1.21	1.64	0.43	3.47%	3.78%	0.31%
	MDU3	0.83	1.56	0.73	14.82%	9.49%	-5.33%
	NKI1	0.23	1.24	1.01	18.93%	8.78%	-10.15%
	MDU2	0.42	1.24	0.82	16.77%	3.51%	-13.26%
	TEN2	0.17	1.07	0.90	-0.67%	2.12%	2.79%
	MDU7	0.19	1.06	0.86	13.64%	4.79%	-8.86%
	BTU1	0.01	0.86	0.85	16.64%	2.60%	-14.04%
	MDU1	3.05	0.83	(2.22)	3.15%	2.75%	-0.40%
	PNI1	0.00	0.82	0.82	#Error	4.97%	#Error
	BNR1	0.01	0.81	0.80	14.27%	12.65%	-1.63%
	MDU6	1.51	0.69	(0.82)	5.58%	10.79%	5.21%
	PNV2	0.18	0.66	0.48	0.13%	7.13%	7.00%
	SGP1	0.21	0.64	0.44	17.35%	2.30%	-15.05%
	CBM1	0.95	0.50	(0.45)	7.97%	0.33%	-7.65%
	TDI1	0.79	0.49	(0.30)	1.74%	6.48%	4.74%
	SVG1	0.37	0.48	0.11	3.46%	0.15%	-3.31%
	MLR1	0.00	0.48	0.48	#Error	-0.91%	#Error
	DGL1	0.18	0.47	0.28	0.84%	12.04%	11.20%
	KRR1	0.02	0.46	0.45	12.90%	10.42%	-2.48%
	MNM1	0.48	0.39	(0.09)	5.75%	14.69%	8.94%
	ODM1	1.04	0.35	(0.69)	5.85%	11.68%	5.83%
	ADP1	1.21	0.24	(0.97)	7.29%	21.50%	14.21%
	PKM1	0.10	0.23	0.13	12.74%	19.05%	6.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	DGL2	0.26	0.23	(0.02)	6.95%	10.82%	3.87%
	TPT1	0.70	0.17	(0.53)	6.35%	-0.66%	-7.01%
	MDU4	-0.01	0.13	0.14	15.24%	4.56%	-10.68%
	KYK1	1.31	0.02	(1.29)	1.85%	12.03%	10.18%
	USL1	0.00	0.01	0.01	100.00%	18.18%	-81.82%
	ATG1	0.69	0.00	(0.69)	3.21%	#Error	#Error
	KKD3	0.95	0.00	(0.95)	4.48%	#Error	#Error
	MDU5	0.00	0.00		#Error	#Error	#Error
	NTM1	1.28	0.00	(1.28)	4.44%	#Error	#Error
	PVI1	0.44	0.00	(0.44)	6.25%	#Error	#Error
	Total	24.51	28.24	3.73	6.11%	5.67%	-0.43%
WEST-02							
	SLM3	0.18	2.90	2.72	13.60%	4.02%	-9.58%
	HSR2	0.00	2.82	2.82	#Error	2.22%	#Error
	ATU1	1.53	2.11	0.58	5.56%	7.19%	1.63%
	SLM2	0.36	1.96	1.60	0.83%	2.85%	2.03%
	KAM1	2.06	1.84	(0.21)	3.06%	4.88%	1.82%
	DPR1	0.00	1.56	1.56	#Error	3.11%	#Error
	MTR1	0.80	1.54	0.74	9.88%	6.80%	-3.08%
	SLM1	2.96	1.46	(1.50)	2.46%	6.96%	4.51%
	TRM1	1.49	1.34	(0.15)	3.61%	0.21%	-3.40%
	SGI1	0.81	1.31	0.50	6.50%	2.82%	-3.68%
	APN1	1.27	1.18	(0.10)	9.34%	4.66%	-4.68%
	KVP1	0.18	1.17	1.00	10.80%	2.02%	-8.78%
	HSR1	0.35	1.06	0.70	13.45%	1.08%	-12.37%
	OML1	1.55	0.85	(0.69)	4.59%	7.01%	2.42%
	VPD1	0.25	0.84	0.59	4.89%	3.57%	-1.33%
	BMD1	0.01	0.79	0.77	15.24%	10.11%	-5.14%
	PLC1	0.47	0.76	0.29	20.76%	12.48%	-8.28%
	EPI1	0.50	0.68	0.18	8.31%	10.86%	2.55%
	KRI1	0.94	0.66	(0.28)	7.10%	8.95%	1.86%
	HRR1	0.49	0.60	0.11	8.15%	10.14%	1.99%
	DPR2	0.17	0.56	0.40	-0.92%	0.29%	1.21%
	PMP1	2.68	0.15	(2.53)	8.23%	3.77%	-4.46%
	EDP1	0.01	0.00	(0.01)	12.92%	#Error	#Error
	MCR1	0.62	0.00	(0.62)	5.11%	#Error	#Error
	PNG1	0.85	0.00	(0.85)	10.82%	#Error	#Error
	Total	20.52	28.15	7.62	6.31%	4.71%	-1.59%
TRICHY-01							
	TRY1	4.13	4.31	0.18	6.84%	7.97%	1.13%
	MVM1	1.79	2.00	0.21	8.38%	6.51%	-1.87%
	PBR2	1.47	1.95	0.48	8.84%	6.19%	-2.65%
	TNJ2	1.08	1.86	0.79	11.42%	3.44%	-7.98%
	JKM1	2.18	1.81	(0.37)	5.94%	4.17%	-1.77%
	TYR1	2.02	1.61	(0.40)	6.58%	4.11%	-2.47%
	TNJ1	0.68	1.52	0.84	5.90%	9.92%	4.02%
	KUM1	0.33	1.40	1.07	1.28%	5.17%	3.89%
	TTP1	2.26	1.21	(1.06)	7.79%	3.57%	-4.23%
	KUM2	0.69	0.92	0.23	4.11%	7.30%	3.19%
	PDK1	0.38	0.90	0.52	6.78%	1.21%	-5.57%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TVR1	0.78	0.87	0.09	7.40%	0.45%	-6.94%
	NGT1	0.15	0.86	0.70	4.78%	2.59%	-2.19%
	PBR1	0.11	0.79	0.68	17.43%	5.03%	-12.40%
	NMM1	0.29	0.72	0.43	5.97%	12.85%	6.88%
	TVR2	1.55	0.68	(0.87)	4.82%	2.95%	-1.87%
	AYR1	0.33	0.66	0.33	3.40%	8.71%	5.31%
	PTK1	0.65	0.65		8.32%	5.78%	-2.54%
	KRN1	1.10	0.53	(0.57)	6.77%	13.58%	6.82%
	ORU1	0.00	0.39	0.39	#Error	8.56%	#Error
	NCK1	0.97	0.36	(0.61)	1.96%	1.87%	-0.08%
	TRY4	0.06	0.35	0.29	13.54%	4.89%	-8.65%
	KIK1	0.00	0.31	0.31	#Error	5.15%	#Error
	PDK2	0.89	0.22	(0.68)	0.91%	1.73%	0.82%
	TRY2	0.00	0.18	0.18	#Error	-2.43%	#Error
	MDI1	1.00	0.17	(0.83)	5.44%	-0.98%	-6.41%
	MSI1	0.52	0.13	(0.39)	3.19%	5.03%	1.84%
	APM1	0.00	0.00		#Error	#Error	#Error
	TRY3	0.01	0.00	(0.01)	15.21%	#Error	#Error
	Total	25.43	27.33	1.91	6.47%	5.73%	-0.74%
SOUTH ARCOT							
	CUD1	1.55	3.43	1.88	5.51%	6.28%	0.78%
	ULP1	0.67	2.47	1.80	3.73%	3.31%	-0.42%
	TDM1	0.48	2.34	1.86	-0.91%	-0.02%	0.89%
	PRT1	1.60	2.32	0.72	4.51%	8.71%	4.20%
	TRK1	2.31	1.41	(0.89)	1.58%	13.93%	12.35%
	CDM1	2.87	1.40	(1.47)	2.62%	5.17%	2.55%
	POY1	0.52	1.27	0.75	9.20%	3.21%	-5.99%
	NVL2	0.52	1.19	0.67	-1.17%	5.19%	6.36%
	POY2	0.99	1.17	0.18	5.80%	6.28%	0.48%
	VPM1	0.84	1.17	0.34	-0.15%	1.92%	2.08%
	VPM2	1.78	1.12	(0.66)	3.56%	3.16%	-0.39%
	KLM1	1.03	1.11	0.08	1.30%	1.35%	0.05%
	TVM1	1.09	1.08	(0.02)	3.36%	3.55%	0.18%
	KKI2	0.99	0.86	(0.13)	9.52%	2.46%	-7.06%
	VCM2	0.67	0.84	0.16	5.99%	5.09%	-0.91%
	SJI2	1.60	0.81	(0.79)	1.77%	11.43%	9.66%
	STP1	0.58	0.68	0.10	9.39%	3.18%	-6.21%
	MKM1	1.70	0.54	(1.16)	4.03%	9.86%	5.82%
	TVM2	1.56	0.42	(1.14)	5.47%	4.38%	-1.09%
	KML1	1.46	0.36	(1.10)	7.97%	6.60%	-1.37%
	VCM1	0.15	0.00	(0.15)	3.99%	#Error	#Error
	Total	24.97	26.01	1.05	3.99%	5.11%	1.13%
VIJAYAWADA-01							
	VSK1	1.47	5.05	3.58	5.05%	2.78%	-2.28%
	BVR1	2.69	3.04	0.35	3.56%	3.23%	-0.33%
	NPR1	0.00	0.99	0.99	#Error	5.97%	#Error
	DPE1	0.00	0.85	0.85	#Error	0.48%	#Error
	JPT1	0.63	0.81	0.17	3.99%	-0.86%	-4.85%
	PAP1	0.32	0.71	0.39	0.52%	0.62%	0.11%
	GDV1	0.00	0.69	0.69	#Error	3.21%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	KND1	0.00	0.69	0.69	#Error	3.21%	#Error
	VJW2	0.12	0.66	0.55	-3.50%	9.99%	13.49%
	GNT1	0.30	0.63	0.34	19.10%	1.40%	-17.70%
	TNK1	0.17	0.62	0.45	18.28%	12.33%	-5.95%
	VJW3	1.17	0.56	(0.61)	2.56%	11.91%	9.35%
	BPP1	0.14	0.53	0.39	0.14%	2.94%	2.80%
	VJW4	0.32	0.53	0.21	-0.24%	0.20%	0.44%
	TEL1	1.52	0.49	(1.03)	6.08%	2.29%	-3.79%
	VJW5	0.00	0.48	0.48	#Error	0.15%	#Error
	AMP1	0.00	0.47	0.47	#Error	-3.11%	#Error
	GNT2	0.23	0.45	0.22	-3.57%	5.90%	9.47%
	PRL1	0.18	0.45	0.27	-0.94%	12.34%	13.28%
	CRL1	0.15	0.40	0.26	2.42%	12.01%	9.59%
	TNI1	0.14	0.36	0.21	0.14%	0.83%	0.69%
	CKT1	0.69	0.28	(0.40)	3.21%	9.87%	6.65%
	GVM1	0.26	0.25	(0.01)	5.24%	19.59%	14.34%
	OGL1	0.20	0.25	0.04	-4.00%	3.90%	7.90%
	RAL1	0.00	0.21	0.21	#Error	0.85%	#Error
	VJW1	0.69	0.18	(0.51)	7.85%	2.96%	-4.89%
	TVU1	0.20	0.18	(0.02)	16.98%	0.12%	-16.86%
	PNR1	0.00	0.18	0.18	#Error	13.60%	#Error
	ELU1	0.00	0.17	0.17	#Error	2.29%	#Error
	VKN1	0.00	0.16	0.16	#Error	-5.35%	#Error
	NZV1	0.00	0.16	0.16	#Error	1.10%	#Error
	JGG1	0.00	0.01	0.01	#Error	18.18%	#Error
	MTM1	0.27	0.00	(0.27)	6.33%	#Error	#Error
	NRT1	0.00	0.00		#Error	#Error	#Error
	PPM1	1.06	0.00	(1.06)	1.11%	#Error	#Error
	RMV1	0.00	0.00		#Error	#Error	#Error
	TDD1	0.00	0.00		#Error	#Error	#Error
	VUY1	0.69	0.00	(0.69)	3.21%	#Error	#Error
	Total	13.61	21.51	7.90	4.13%	3.84%	-0.29%
TIRUPATI-01							
	TPY2	0.16	1.92	1.76	8.85%	2.38%	-6.47%
	TPY1	0.25	1.59	1.34	3.90%	-5.77%	-9.67%
	SPE1	0.61	1.38	0.77	11.12%	1.05%	-10.07%
	CTO1	1.08	1.34	0.26	10.03%	3.47%	-6.56%
	KAR1	0.13	1.20	1.07	3.31%	7.02%	3.71%
	PDT1	2.46	1.17	(1.29)	1.76%	1.95%	0.19%
	PUT1	0.56	0.98	0.42	1.78%	2.68%	0.90%
	KNL1	0.14	0.73	0.58	0.14%	4.47%	4.32%
	PIL1	1.09	0.71	(0.38)	1.33%	7.04%	5.71%
	ATP1	1.54	0.71	(0.83)	2.42%	12.82%	10.40%
	RJP1	0.00	0.69	0.69	#Error	3.21%	#Error
	PGR1	0.83	0.55	(0.28)	3.08%	14.28%	11.19%
	NYP1	0.12	0.49	0.37	15.61%	0.58%	-15.03%
	BVL1	0.54	0.49	(0.05)	1.90%	1.19%	-0.72%
	DHN1	0.57	0.48	(0.10)	3.04%	3.18%	0.14%
	ADI1	0.80	0.43	(0.38)	-27.99%	7.74%	35.74%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KNL2	0.58	0.41	(0.16)	2.27%	-0.82%	-3.09%
	GTL1	0.77	0.32	(0.45)	4.36%	-0.72%	-5.08%
	NDL1	0.64	0.31	(0.34)	-0.13%	4.62%	4.75%
	KOU1	0.42	0.30	(0.12)	7.27%	6.97%	-0.30%
	PMR1	0.98	0.20	(0.78)	1.45%	13.74%	12.29%
	MPL1	0.25	0.15	(0.10)	3.90%	2.42%	-1.47%
	KDA1	0.13	0.00	(0.13)	0.22%	#Error	#Error
	KDR1	2.23	0.00	(2.23)	-0.74%	#Error	#Error
	KHT1	0.00	0.00		#Error	#Error	#Error
	KVL1	0.13	0.00	(0.13)	3.31%	#Error	#Error
	NLR1	0.01	0.00	(0.01)	12.35%	#Error	#Error
	RCY1	0.67	0.00	(0.67)	15.18%	#Error	#Error
	TPI1	0.26	0.00	(0.26)	2.26%	#Error	#Error
	VKI1	0.48	0.00	(0.48)	-0.91%	#Error	#Error
	Total	18.43	16.54	(1.89)	1.90%	3.27%	1.37%
WEST-01	KGI1	1.62	1.62		2.16%	6.63%	4.47%
	GDR1	1.32	1.61	0.29	2.07%	7.06%	4.99%
	CBE2	1.11	1.58	0.47	-0.11%	6.51%	6.62%
	MPM1	0.00	1.18	1.18	#Error	2.83%	#Error
	KMR1	0.90	0.98	0.08	12.28%	8.80%	-3.48%
	DPM2	1.10	0.83	(0.28)	7.26%	12.36%	5.10%
	PDM1	0.34	0.69	0.35	7.05%	3.21%	-3.83%
	PLI1	0.50	0.69	0.19	-0.44%	3.21%	3.65%
	CBE4	0.34	0.58	0.23	4.38%	2.27%	-2.11%
	KMD1	1.69	0.48	(1.21)	4.32%	-0.91%	-5.23%
	CNR1	0.00	0.44	0.44	#Error	12.18%	#Error
	UAM1	1.61	0.42	(1.19)	1.22%	9.15%	7.93%
	CBE1	0.45	0.36	(0.09)	7.83%	1.87%	-5.96%
	PPI1	0.16	0.29	0.13	4.89%	3.89%	-1.00%
	CBE6	0.48	0.22	(0.26)	0.33%	3.06%	2.73%
	ANR1	0.15	0.00	(0.15)	4.07%	#Error	#Error
	CBE3	0.00	0.00		#Error	#Error	#Error
	CBE5	0.00	0.00		#Error	#Error	#Error
	SNR1	0.00	0.00		#Error	#Error	#Error
	SUL1	0.69	0.00	(0.69)	3.21%	#Error	#Error
	UMP1	0.00	0.00		#Error	#Error	#Error
	Total	12.47	11.96	(0.51)	3.64%	5.99%	2.34%
KL-NORTH	KZD1	20.69	7.73	(12.97)	4.15%	3.54%	-0.61%
	KNU1	13.48	2.44	(11.04)	3.07%	6.62%	3.56%
	BSY1	2.13	1.29	(0.84)	4.80%	7.42%	2.62%
	VLC1	0.84	0.11	(0.73)	5.68%	14.55%	8.86%
	Total	37.14	11.56	(25.58)	3.83%	4.72%	0.89%
KL-SOUTH							
	TVP1	0.28	2.69	2.41	4.53%	5.43%	0.90%
	PAS1	0.71	2.32	1.61	0.57%	5.10%	4.54%
	KOM1	3.95	0.29	(3.66)	3.43%	1.02%	-2.41%
	PNL1	0.00	0.19	0.19	#Error	2.30%	#Error
	KLR1	0.72	0.00	(0.72)	6.55%	#Error	#Error
	Total	5.66	5.49	(0.18)	3.52%	4.95%	1.43%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-03	AVI1	2.50	1.27	(1.23)	2.68%	3.24%	0.56%
	NKL2	2.72	1.02	(1.70)	0.50%	6.47%	5.97%
	TPR4	0.32	0.79	0.47	1.96%	4.95%	2.99%
	TPR1	0.40	0.51	0.11	11.69%	6.35%	-5.34%
	SGG1	0.00	0.49	0.49	#Error	2.22%	#Error
	GBM1	0.66	0.33	(0.33)	4.39%	3.90%	-0.49%
	TPR2	0.65	0.25	(0.41)	3.61%	1.35%	-2.26%
	TCG1	0.01	0.23	0.22	31.94%	3.52%	-28.42%
	SYM2	0.63	0.16	(0.47)	7.62%	4.08%	-3.54%
	CMI1	0.90	0.00	(0.90)	2.40%	#Error	#Error
	ERD1	0.34	0.00	(0.34)	10.47%	#Error	#Error
	ERD2	0.69	0.00	(0.69)	3.21%	#Error	#Error
	KGM1	0.83	0.00	(0.83)	8.59%	#Error	#Error
	KMM1	0.22	0.00	(0.22)	2.88%	#Error	#Error
	PDR1	0.32	0.00	(0.32)	1.87%	#Error	#Error
	RSP1	0.00	0.00		#Error	#Error	#Error
	TPR3	0.19	0.00	(0.19)	11.07%	#Error	#Error
	VKL1	0.00	0.00		#Error	#Error	#Error
	Total	11.37	5.05	(6.32)	3.70%	4.36%	0.67%
KL-CENTRAL	KOC1	3.65	2.26	(1.39)	4.70%	4.25%	-0.44%
	Total	3.65	2.26	(1.39)	4.70%	4.25%	-0.44%
HYDERABAD-01	HYD1	0.00	0.00		#Error	#Error	#Error
	Total	0.00	0.00		#Error	#Error	#Error
	Total	361.81	329.98	(31.83)	4.71%	4.98%	0.27%