



# Mobile - Daily Sales Performance As on 05-05-2026 11:30:25 PM

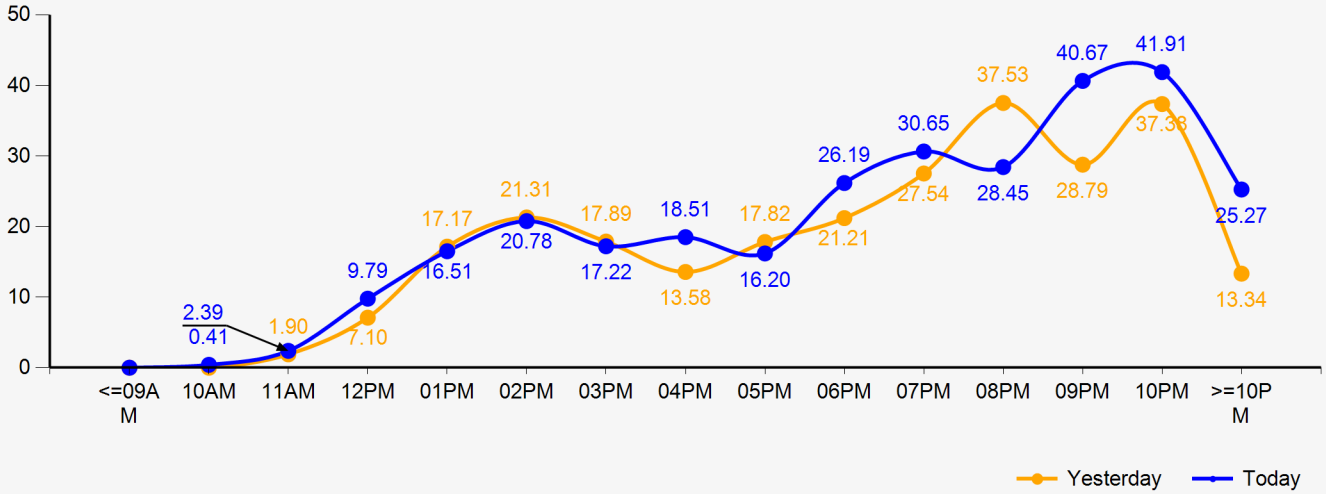
YD Sales : 262.56

YD GP%: 4.57%

TD Sales : 294.95

TD GP%: 4.89%

### Sales Trend Yesterday Vs Today By Hours



| Sales Zone    | YD Sales      | TD Sales      | TD-YD Sales | YD GP%       | TD GP%       | TD-YD GP%    |
|---------------|---------------|---------------|-------------|--------------|--------------|--------------|
| SOUTH-01      | 40.50         | 57.07         | 16.58       | 3.77%        | 4.53%        | 0.76%        |
| CHENNAI-02    | 31.90         | 35.48         | 3.58        | 4.04%        | 3.55%        | -0.49%       |
| CHENNAI-01    | 30.72         | 32.42         | 1.70        | 5.05%        | 5.77%        | 0.72%        |
| NORTH ARCOT   | 27.66         | 26.28         | (1.38)      | 4.95%        | 4.62%        | -0.33%       |
| SOUTH ARCOT   | 19.99         | 25.67         | 5.68        | 4.24%        | 4.37%        | 0.12%        |
| SOUTH-03      | 24.82         | 24.16         | (0.66)      | 3.36%        | 4.72%        | 1.37%        |
| WEST-02       | 25.73         | 22.68         | (3.05)      | 6.07%        | 7.40%        | 1.34%        |
| TRICHY-01     | 15.67         | 21.70         | 6.03        | 6.35%        | 7.00%        | 0.65%        |
| WEST-01       | 12.20         | 13.67         | 1.47        | 5.62%        | 6.11%        | 0.48%        |
| TIRUPATI-01   | 11.01         | 12.08         | 1.07        | 6.59%        | 4.55%        | -2.04%       |
| KL-NORTH      | 8.28          | 10.89         | 2.61        | 0.98%        | 1.45%        | 0.47%        |
| VIJAYAWADA-01 | 8.76          | 9.61          | 0.85        | 5.32%        | 4.95%        | -0.37%       |
| KL-SOUTH      | 4.02          | 3.24          | (0.78)      | 1.73%        | 0.72%        | -1.01%       |
| HO01          | 1.32          | 0.00          | (1.32)      | -0.99%       | #Error       | #Error       |
| <b>Total</b>  | <b>262.56</b> | <b>294.95</b> | <b>32</b>   | <b>4.57%</b> | <b>4.89%</b> | <b>0.33%</b> |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-01   | TUT1   | 2.65     | 7.15     | 4.50        | 4.86%  | 4.27%  | -0.60%    |
|            | TVL1   | 3.81     | 4.36     | 0.55        | 2.77%  | 4.02%  | 1.24%     |
|            | NGR1   | 4.47     | 4.18     | (0.29)      | 1.86%  | 6.53%  | 4.67%     |
|            | TUT2   | 1.95     | 2.99     | 1.04        | 2.32%  | 3.80%  | 1.48%     |
|            | VNR2   | 3.71     | 2.80     | (0.92)      | 7.18%  | 4.32%  | -2.85%    |
|            | MAR1   | 1.66     | 2.70     | 1.03        | 4.19%  | 4.67%  | 0.48%     |
|            | KVT1   | 2.09     | 2.52     | 0.42        | 0.82%  | 1.70%  | 0.89%     |
|            | KSM1   | 0.16     | 2.50     | 2.35        | 5.22%  | 2.81%  | -2.40%    |
|            | TKY1   | 0.68     | 2.33     | 1.65        | 3.59%  | 4.37%  | 0.78%     |
|            | TKS2   | 1.06     | 2.17     | 1.12        | 1.17%  | 4.72%  | 3.55%     |
|            | MMT1   | 0.77     | 2.06     | 1.29        | 4.12%  | 5.69%  | 1.57%     |
|            | RND1   | 0.84     | 1.52     | 0.68        | 5.25%  | 6.89%  | 1.64%     |
|            | ERL2   | 0.70     | 1.44     | 0.74        | 0.86%  | 4.80%  | 3.94%     |
|            | UDN1   | 0.00     | 1.39     | 1.39        | #Error | 3.29%  | #Error    |

| Sales Zone | Branch     | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|------------|------------|----------|----------|-------------|--------|---------|-----------|
| SOUTH-01   | VLY1       | 2.75     | 1.33     | (1.42)      | 2.45%  | 2.27%   | -0.18%    |
|            | SVK1       | 1.19     | 1.33     | 0.14        | 4.44%  | 5.30%   | 0.86%     |
|            | SKD1       | 0.22     | 1.31     | 1.09        | 10.45% | 6.05%   | -4.40%    |
|            | TCN1       | 0.14     | 1.19     | 1.05        | 3.81%  | 4.03%   | 0.22%     |
|            | KYR1       | 0.74     | 1.09     | 0.36        | 4.58%  | 2.43%   | -2.15%    |
|            | TYI1       | 0.54     | 1.09     | 0.56        | 2.40%  | 2.87%   | 0.47%     |
|            | KGL1       | 2.26     | 1.09     | (1.17)      | 3.19%  | 6.41%   | 3.22%     |
|            | SNL1       | 0.63     | 1.09     | 0.46        | 4.34%  | 5.70%   | 1.36%     |
|            | PKD1       | 1.38     | 1.03     | (0.35)      | 8.45%  | 4.83%   | -3.62%    |
|            | PDI1       | 0.76     | 1.02     | 0.27        | 2.90%  | 3.98%   | 1.08%     |
|            | RPM1       | 0.00     | 0.92     | 0.92        | #Error | 2.41%   | #Error    |
|            | APK2       | 0.23     | 0.77     | 0.54        | 4.12%  | 6.67%   | 2.55%     |
|            | TKS1       | 0.40     | 0.73     | 0.33        | 5.17%  | 8.39%   | 3.22%     |
|            | ASM1       | 0.12     | 0.72     | 0.60        | 6.84%  | 5.84%   | -1.00%    |
|            | SGT1       | 0.43     | 0.61     | 0.19        | 4.99%  | 6.24%   | 1.25%     |
|            | VNR1       | 0.23     | 0.44     | 0.21        | 9.38%  | 6.39%   | -2.99%    |
|            | APK1       | 1.56     | 0.36     | (1.20)      | -2.53% | 1.04%   | 3.57%     |
|            | SDI1       | 0.76     | 0.31     | (0.45)      | 7.92%  | 4.92%   | -3.01%    |
|            | ARM1       | 0.35     | 0.25     | (0.10)      | 15.52% | 16.41%  | 0.89%     |
|            | COL1       | 0.00     | 0.14     | 0.14        | #Error | 1.78%   | #Error    |
|            | VKM1       | 0.91     | 0.10     | (0.80)      | 6.05%  | 0.21%   | -5.84%    |
|            | STU2       | 0.37     | 0.02     | (0.35)      | 10.75% | 14.35%  | 3.60%     |
|            | Total      | 40.50    | 57.07    | 16.58       | 3.77%  | 4.53%   | 0.76%     |
|            | CHENNAI-02 | CH15     | 2.87     | 5.41        | 2.53   | 5.87%   | 3.68%     |
| CH50       |            | 1.73     | 5.12     | 3.39        | 10.51% | 3.48%   | -7.03%    |
| CH33       |            | 0.70     | 2.94     | 2.24        | 5.88%  | 5.72%   | -0.15%    |
| GPD1       |            | 1.26     | 2.87     | 1.61        | 3.08%  | 1.87%   | -1.21%    |
| CH12       |            | 0.32     | 2.26     | 1.94        | 6.07%  | 1.61%   | -4.46%    |
| PON1       |            | 0.13     | 2.26     | 2.13        | 8.06%  | 4.36%   | -3.70%    |
| CH03       |            | 3.07     | 2.06     | (1.01)      | 0.59%  | 6.43%   | 5.84%     |
| CH21       |            | 3.52     | 2.04     | (1.48)      | 3.61%  | -6.06%  | -9.67%    |
| CH23       |            | 1.55     | 1.24     | (0.31)      | 3.47%  | 4.71%   | 1.24%     |
| CH34       |            | 1.28     | 1.22     | (0.06)      | 8.07%  | 6.07%   | -2.01%    |
| CH24       |            | 0.89     | 1.18     | 0.29        | 3.22%  | 2.22%   | -1.00%    |
| CH51       |            | 0.76     | 1.04     | 0.29        | 0.44%  | 4.65%   | 4.21%     |
| MC05       |            | 1.36     | 0.97     | (0.39)      | -0.65% | 3.91%   | 4.56%     |
| CH18       |            | 1.52     | 0.88     | (0.65)      | 2.66%  | 4.07%   | 1.41%     |
| CH31       |            | 0.67     | 0.68     | 0.01        | 0.15%  | 0.44%   | 0.30%     |
| MC06       |            | 0.31     | 0.60     | 0.29        | 4.92%  | 7.55%   | 2.63%     |
| CH27       |            | 0.27     | 0.50     | 0.22        | 6.58%  | 8.41%   | 1.83%     |
| CH41       |            | 0.68     | 0.41     | (0.27)      | 2.21%  | 9.91%   | 7.71%     |
| CH46       |            | 1.10     | 0.39     | (0.71)      | 3.24%  | -10.19% | -13.43%   |
| CH20       |            | 0.47     | 0.36     | (0.11)      | 14.02% | 10.09%  | -3.92%    |
| UKI1       |            | 1.85     | 0.30     | (1.55)      | 7.69%  | 7.67%   | -0.02%    |
| MJR1       |            | 1.89     | 0.28     | (1.61)      | 3.52%  | 10.57%  | 7.06%     |
| CH06       |            | 0.00     | 0.26     | 0.26        | #Error | 14.36%  | #Error    |
| CH01       |            | 0.00     | 0.18     | 0.18        | #Error | 4.54%   | #Error    |
| CH43       |            | 2.02     | 0.01     | (2.01)      | 1.05%  | 14.17%  | 13.11%    |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|---------|-----------|
| CHENNAI-02  | CH44   | 0.44     | 0.01     | (0.43)      | 3.26%  | 120.36% | 117.09%   |
|             | CH17   | 0.86     | 0.00     | (0.86)      | 3.04%  | #Error  | #Error    |
|             | CH32   | 0.36     | 0.00     | (0.36)      | 11.51% | #Error  | #Error    |
|             | CH36   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|             | Total  | 31.90    | 35.48    | 3.58        | 4.04%  | 3.55%   | -0.49%    |
| CHENNAI-01  | CH16   | 1.10     | 3.34     | 2.24        | 3.94%  | 2.67%   | -1.27%    |
|             | CH40   | 0.97     | 2.26     | 1.29        | 4.45%  | 0.64%   | -3.81%    |
|             | CH38   | 0.72     | 2.14     | 1.42        | 9.96%  | 8.10%   | -1.86%    |
|             | CH30   | 1.17     | 2.07     | 0.89        | 4.63%  | 5.14%   | 0.51%     |
|             | CH28   | 4.78     | 1.87     | (2.91)      | 7.35%  | 10.29%  | 2.94%     |
|             | CH08   | 1.53     | 1.82     | 0.28        | 7.22%  | 6.64%   | -0.58%    |
|             | CH14   | 1.62     | 1.66     | 0.05        | 5.08%  | 2.11%   | -2.98%    |
|             | CH25   | 0.76     | 1.60     | 0.84        | 8.28%  | 9.31%   | 1.03%     |
|             | MRM1   | 0.55     | 1.50     | 0.95        | 9.40%  | 3.60%   | -5.80%    |
|             | CH48   | 0.84     | 1.44     | 0.60        | 1.07%  | 3.36%   | 2.29%     |
|             | CH05   | 1.61     | 1.34     | (0.26)      | 7.44%  | 3.73%   | -3.71%    |
|             | CH47   | 3.35     | 1.30     | (2.06)      | 0.97%  | 3.98%   | 3.00%     |
|             | TKM1   | 1.49     | 1.24     | (0.25)      | 5.46%  | 3.31%   | -2.15%    |
|             | GUD2   | 1.14     | 1.13     | (0.01)      | 4.13%  | 7.50%   | 3.37%     |
|             | CH07   | 0.24     | 1.05     | 0.82        | 5.04%  | 12.66%  | 7.61%     |
|             | CH42   | 0.17     | 1.01     | 0.84        | 10.89% | 8.24%   | -2.65%    |
|             | GUD1   | 0.13     | 0.85     | 0.71        | 8.66%  | 12.34%  | 3.69%     |
|             | CH45   | 0.64     | 0.77     | 0.13        | 8.52%  | 12.59%  | 4.07%     |
|             | CH37   | 0.31     | 0.70     | 0.39        | 5.28%  | 10.67%  | 5.39%     |
|             | AVD1   | 1.15     | 0.68     | (0.46)      | -0.99% | 2.21%   | 3.20%     |
|             | CGL1   | 0.71     | 0.68     | (0.03)      | 0.75%  | 2.21%   | 1.46%     |
|             | KNR1   | 0.87     | 0.63     | (0.24)      | 5.32%  | 4.89%   | -0.42%    |
|             | CH19   | 1.25     | 0.26     | (1.00)      | -0.30% | 13.21%  | 13.51%    |
|             | SKL1   | 0.27     | 0.24     | (0.03)      | 7.25%  | 4.91%   | -2.34%    |
|             | CH35   | 1.47     | 0.23     | (1.23)      | 8.46%  | 6.64%   | -1.83%    |
|             | CH22   | 0.15     | 0.19     | 0.04        | -6.61% | 15.06%  | 21.67%    |
|             | CH26   | 0.44     | 0.17     | (0.27)      | 9.51%  | 4.19%   | -5.32%    |
|             | CH49   | 0.86     | 0.15     | (0.71)      | 6.33%  | 5.31%   | -1.02%    |
|             | MC10   | 0.28     | 0.12     | (0.17)      | 2.91%  | 3.84%   | 0.93%     |
|             | CH29   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|             | CH39   | 0.15     | 0.00     | (0.15)      | 2.03%  | #Error  | #Error    |
|             | MC09   | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
| Total       | 30.72  | 32.42    | 1.70     | 5.05%       | 5.77%  | 0.72%   |           |
| NORTH ARCOT | SBR1   | 0.57     | 3.07     | 2.50        | 5.30%  | 0.39%   | -4.91%    |
|             | WJP1   | 0.98     | 2.32     | 1.34        | 7.48%  | 4.37%   | -3.10%    |
|             | VEL2   | 1.67     | 2.28     | 0.62        | 6.36%  | 5.11%   | -1.26%    |
|             | BGR1   | 0.86     | 1.85     | 0.99        | 8.54%  | 5.15%   | -3.39%    |
|             | TRR1   | 1.41     | 1.79     | 0.38        | 6.29%  | 4.57%   | -1.72%    |
|             | TRL1   | 0.47     | 1.67     | 1.20        | 6.26%  | 2.92%   | -3.34%    |
|             | KPM2   | 7.39     | 1.62     | (5.77)      | 2.87%  | 2.76%   | -0.11%    |
|             | CPT1   | 0.55     | 1.54     | 0.99        | 16.35% | 5.60%   | -10.75%   |
|             | TRT1   | 1.36     | 1.42     | 0.06        | 5.20%  | -0.01%  | -5.21%    |
|             | WJD1   | 1.73     | 1.18     | (0.54)      | 7.21%  | 10.02%  | 2.81%     |

| Sales Zone  | Branch      | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------|-------------|----------|----------|-------------|--------|--------|-----------|
| NORTH ARCOT | VNB1        | 0.51     | 1.17     | 0.66        | 0.89%  | 11.08% | 10.19%    |
|             | SLG1        | 0.12     | 0.98     | 0.86        | 2.47%  | 13.49% | 11.02%    |
|             | GDM1        | 1.27     | 0.89     | (0.38)      | 4.17%  | 4.90%  | 0.74%     |
|             | VEL1        | 0.36     | 0.84     | 0.48        | 10.08% | 8.24%  | -1.84%    |
|             | CGM1        | 0.89     | 0.80     | (0.08)      | 5.50%  | 4.81%  | -0.69%    |
|             | VSI1        | 0.41     | 0.77     | 0.36        | 1.08%  | 8.00%  | 6.92%     |
|             | PTU1        | 0.83     | 0.65     | (0.18)      | 10.31% | -2.00% | -12.31%   |
|             | KPM1        | 1.12     | 0.42     | (0.70)      | 5.09%  | 8.28%  | 3.18%     |
|             | AKM1        | 2.43     | 0.31     | (2.11)      | 0.90%  | 1.62%  | 0.71%     |
|             | ANI1        | 0.00     | 0.27     | 0.27        | #Error | -0.33% | #Error    |
|             | UGI1        | 0.66     | 0.17     | (0.49)      | 7.72%  | 2.03%  | -5.69%    |
|             | ABR1        | 0.40     | 0.15     | (0.25)      | 7.76%  | 2.04%  | -5.72%    |
|             | PLR1        | 0.31     | 0.12     | (0.20)      | 9.03%  | 2.61%  | -6.42%    |
|             | ARC2        | 0.30     | 0.00     | (0.30)      | 2.77%  | #Error | #Error    |
|             | CYR1        | 1.10     | 0.00     | (1.10)      | 3.63%  | #Error | #Error    |
|             | Total       | 27.66    | 26.28    | (1.38)      | 4.95%  | 4.62%  | -0.33%    |
|             | SOUTH ARCOT | CUD1     | 2.52     | 4.06        | 1.54   | 1.62%  | 2.04%     |
| KLM1        |             | 2.31     | 2.84     | 0.53        | 1.32%  | 7.11%  | 5.79%     |
| PRT1        |             | 1.10     | 2.78     | 1.68        | 8.54%  | 0.39%  | -8.16%    |
| SJI2        |             | 1.51     | 2.50     | 0.99        | 9.97%  | 8.43%  | -1.54%    |
| NVL2        |             | 2.18     | 1.56     | (0.62)      | -0.31% | 2.32%  | 2.63%     |
| ULP1        |             | 1.19     | 1.50     | 0.31        | 5.97%  | 7.36%  | 1.39%     |
| TVM2        |             | 1.44     | 1.27     | (0.17)      | 7.80%  | 6.45%  | -1.35%    |
| KKI2        |             | 0.45     | 1.26     | 0.81        | 5.22%  | 5.10%  | -0.12%    |
| CDM1        |             | 0.16     | 1.14     | 0.98        | 17.48% | 5.21%  | -12.26%   |
| TVM1        |             | 0.00     | 1.14     | 1.14        | #Error | 4.57%  | #Error    |
| POY2        |             | 1.11     | 1.07     | (0.04)      | -0.94% | 3.30%  | 4.24%     |
| STP1        |             | 0.18     | 0.84     | 0.66        | -0.28% | 2.48%  | 2.76%     |
| VPM2        |             | 0.41     | 0.70     | 0.30        | 11.19% | 5.93%  | -5.26%    |
| TRK1        |             | 2.29     | 0.68     | (1.61)      | 5.98%  | 2.35%  | -3.62%    |
| VCM2        |             | 0.00     | 0.54     | 0.54        | #Error | 4.26%  | #Error    |
| POY1        |             | 0.28     | 0.47     | 0.20        | 0.68%  | -1.47% | -2.14%    |
| MKM1        |             | 0.41     | 0.36     | (0.05)      | 6.39%  | 11.00% | 4.60%     |
| KML1        |             | 0.45     | 0.33     | (0.12)      | 13.64% | 1.27%  | -12.38%   |
| TDM1        |             | 1.06     | 0.25     | (0.80)      | 1.22%  | 13.12% | 11.90%    |
| VPM1        |             | 0.77     | 0.22     | (0.55)      | 3.95%  | -0.35% | -4.30%    |
| VCM1        | 0.18        | 0.14     | (0.04)   | 0.19%       | 2.84%  | 2.65%  |           |
| Total       | 19.99       | 25.67    | 5.68     | 4.24%       | 4.37%  | 0.12%  |           |
| SOUTH-03    | CBM1        | 0.02     | 1.88     | 1.86        | 13.36% | 7.04%  | -6.31%    |
|             | DGL1        | 1.92     | 1.41     | (0.51)      | -3.39% | 1.43%  | 4.82%     |
|             | MDU1        | 0.57     | 1.35     | 0.78        | 3.98%  | 4.70%  | 0.71%     |
|             | NKI1        | 0.00     | 1.28     | 1.28        | #Error | 1.89%  | #Error    |
|             | MDU7        | 0.52     | 1.23     | 0.71        | 1.23%  | 5.46%  | 4.23%     |
|             | BNR1        | 0.32     | 1.16     | 0.84        | -1.47% | 5.96%  | 7.42%     |
|             | TDI1        | 0.00     | 1.15     | 1.15        | #Error | 6.46%  | #Error    |
|             | ADP1        | 0.76     | 1.01     | 0.25        | 4.13%  | 9.15%  | 5.02%     |
|             | SGP1        | 1.00     | 0.94     | (0.05)      | 4.55%  | -2.35% | -6.90%    |
|             | KPT1        | 0.22     | 0.87     | 0.65        | 12.33% | 3.74%  | -8.58%    |

| Sales Zone | Branch  | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|---------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-03   | SVG1    | 0.57     | 0.86     | 0.28        | 2.22%  | 4.00%  | 1.78%     |
|            | MDU6    | 1.23     | 0.80     | (0.42)      | 2.91%  | 9.21%  | 6.30%     |
|            | BTU1    | 0.49     | 0.80     | 0.31        | 6.61%  | -2.07% | -8.68%    |
|            | MPA1    | 1.67     | 0.79     | (0.87)      | 3.87%  | 2.01%  | -1.86%    |
|            | MDU3    | 0.16     | 0.76     | 0.60        | 15.25% | 2.41%  | -12.84%   |
|            | NTM1    | 1.21     | 0.73     | (0.48)      | 0.86%  | 3.10%  | 2.24%     |
|            | DKI1    | 0.83     | 0.72     | (0.10)      | 8.43%  | 2.77%  | -5.66%    |
|            | DGL2    | 0.97     | 0.60     | (0.37)      | 5.38%  | 2.10%  | -3.28%    |
|            | TMM1    | 0.92     | 0.56     | (0.36)      | 4.21%  | 6.52%  | 2.31%     |
|            | USL1    | 1.08     | 0.54     | (0.54)      | 7.22%  | 5.49%  | -1.73%    |
|            | MDU2    | 0.85     | 0.53     | (0.32)      | -0.44% | 4.88%  | 5.32%     |
|            | TPT1    | 2.17     | 0.48     | (1.69)      | -0.66% | 8.54%  | 9.20%     |
|            | PKM1    | 0.64     | 0.47     | (0.17)      | 11.87% | 6.43%  | -5.44%    |
|            | PVI1    | 0.51     | 0.47     | (0.04)      | 9.96%  | 9.41%  | -0.56%    |
|            | ATG1    | 0.65     | 0.47     | (0.18)      | -0.21% | 6.60%  | 6.81%     |
|            | ODM1    | 0.00     | 0.41     | 0.41        | #Error | 10.45% | #Error    |
|            | MDU5    | 0.62     | 0.39     | (0.23)      | 3.67%  | 5.56%  | 1.89%     |
|            | PNV2    | 0.14     | 0.37     | 0.22        | 1.71%  | 2.81%  | 1.09%     |
|            | PNI1    | 0.00     | 0.36     | 0.36        | #Error | 8.73%  | #Error    |
|            | MDU4    | 0.17     | 0.29     | 0.13        | 12.16% | 8.77%  | -3.39%    |
|            | MLR1    | 0.35     | 0.16     | (0.18)      | 6.93%  | 8.01%  | 1.08%     |
|            | MNM1    | 0.17     | 0.15     | (0.02)      | 11.05% | 5.48%  | -5.57%    |
|            | TEN1    | 1.35     | 0.12     | (1.22)      | 4.66%  | 8.65%  | 3.99%     |
|            | KKD3    | 1.22     | 0.03     | (1.19)      | 2.31%  | 13.05% | 10.74%    |
|            | CMR1    | 0.02     | 0.00     | (0.02)      | 9.98%  | #Error | #Error    |
|            | KRR1    | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|            | KYK1    | 0.29     | 0.00     | (0.29)      | 0.64%  | #Error | #Error    |
|            | TEN2    | 1.25     | 0.00     | (1.25)      | 4.71%  | #Error | #Error    |
|            | Total   | 24.82    | 24.16    | (0.66)      | 3.36%  | 4.72%  | 1.37%     |
|            | WEST-02 | SLM1     | 1.71     | 3.20        | 1.49   | 8.22%  | 7.21%     |
| HSR2       |         | 1.00     | 2.25     | 1.25        | 2.61%  | 9.72%  | 7.11%     |
| APN1       |         | 1.57     | 1.58     | 0.01        | 3.77%  | 5.62%  | 1.85%     |
| TRM1       |         | 1.89     | 1.56     | (0.33)      | 6.20%  | 7.51%  | 1.31%     |
| PMP1       |         | 0.29     | 1.33     | 1.04        | 4.92%  | 7.04%  | 2.12%     |
| NKL2       |         | 0.83     | 1.16     | 0.33        | 7.30%  | 5.61%  | -1.69%    |
| MCR1       |         | 1.41     | 1.00     | (0.41)      | 3.39%  | 4.52%  | 1.13%     |
| OML1       |         | 0.32     | 0.99     | 0.67        | 8.19%  | 8.43%  | 0.24%     |
| TCG1       |         | 0.00     | 0.94     | 0.94        | #Error | 3.14%  | #Error    |
| MTR1       |         | 0.68     | 0.93     | 0.25        | 2.21%  | 4.96%  | 2.75%     |
| SLM2       |         | 0.88     | 0.89     | 0.01        | 7.79%  | 11.45% | 3.66%     |
| SGI1       |         | 0.55     | 0.88     | 0.33        | 5.09%  | 7.02%  | 1.93%     |
| VKL1       |         | 0.75     | 0.82     | 0.08        | 7.51%  | 10.09% | 2.58%     |
| VPD1       |         | 1.56     | 0.64     | (0.91)      | 8.67%  | 6.83%  | -1.83%    |
| ERD2       |         | 0.40     | 0.57     | 0.17        | 9.16%  | 10.32% | 1.16%     |
| DPR2       |         | 0.45     | 0.47     | 0.02        | 5.61%  | 7.04%  | 1.44%     |
| EPI1       |         | 1.04     | 0.42     | (0.62)      | 9.56%  | 14.99% | 5.43%     |
| BMD1       |         | 2.21     | 0.42     | (1.80)      | 6.58%  | 6.24%  | -0.34%    |
| CMI1       |         | 0.00     | 0.39     | 0.39        | #Error | 7.30%  | #Error    |

| Sales Zone | Branch    | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|-----------|----------|----------|-------------|--------|--------|-----------|
| WEST-02    | DPR1      | 0.66     | 0.35     | (0.31)      | 2.29%  | 10.56% | 8.27%     |
|            | HSR1      | 0.59     | 0.34     | (0.25)      | 5.68%  | 5.23%  | -0.46%    |
|            | HRR1      | 0.39     | 0.31     | (0.08)      | 5.36%  | 6.86%  | 1.49%     |
|            | ATU1      | 0.83     | 0.28     | (0.55)      | 2.62%  | 8.89%  | 6.27%     |
|            | SLM3      | 1.02     | 0.24     | (0.78)      | 9.74%  | 5.54%  | -4.20%    |
|            | PDR1      | 0.00     | 0.22     | 0.22        | #Error | -0.30% | #Error    |
|            | SGG1      | 0.68     | 0.18     | (0.50)      | 1.70%  | 19.30% | 17.60%    |
|            | RSP1      | 0.67     | 0.17     | (0.50)      | 5.67%  | 3.96%  | -1.71%    |
|            | EDP1      | 0.72     | 0.15     | (0.58)      | 6.01%  | 4.61%  | -1.40%    |
|            | ERD1      | 0.32     | 0.00     | (0.32)      | 4.58%  | #Error | #Error    |
|            | KAM1      | 0.26     | 0.00     | (0.26)      | 2.91%  | #Error | #Error    |
|            | KMM1      | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|            | KRI1      | 0.40     | 0.00     | (0.40)      | 17.77% | #Error | #Error    |
|            | KVP1      | 0.28     | 0.00     | (0.28)      | 2.31%  | #Error | #Error    |
|            | PLC1      | 1.37     | 0.00     | (1.37)      | 5.55%  | #Error | #Error    |
|            | Total     | 25.73    | 22.68    | (3.05)      | 6.07%  | 7.40%  | 1.34%     |
|            | TRICHY-01 | TRY1     | 1.64     | 1.94        | 0.30   | 5.76%  | 6.87%     |
| PBR2       |           | 0.85     | 1.84     | 0.98        | 7.12%  | 8.76%  | 1.64%     |
| PTK1       |           | 0.79     | 1.69     | 0.91        | 0.98%  | 4.12%  | 3.14%     |
| MDI1       |           | 0.10     | 1.36     | 1.26        | 0.21%  | 10.93% | 10.72%    |
| KRN1       |           | 0.51     | 1.15     | 0.64        | 6.40%  | 10.37% | 3.97%     |
| TYR1       |           | 1.63     | 1.13     | (0.51)      | 5.95%  | 6.61%  | 0.67%     |
| TNJ1       |           | 0.91     | 1.08     | 0.17        | 1.69%  | 4.72%  | 3.03%     |
| TTP1       |           | 1.74     | 1.01     | (0.73)      | 4.52%  | 4.79%  | 0.27%     |
| MSI1       |           | 1.15     | 0.94     | (0.21)      | 4.29%  | 3.60%  | -0.68%    |
| TNJ2       |           | 0.26     | 0.88     | 0.62        | 5.54%  | 9.79%  | 4.25%     |
| NGT1       |           | 0.17     | 0.87     | 0.70        | 12.16% | 4.59%  | -7.57%    |
| PBR1       |           | 0.31     | 0.83     | 0.51        | 9.16%  | 11.10% | 1.94%     |
| AYR1       |           | 0.56     | 0.77     | 0.21        | 14.84% | 11.02% | -3.82%    |
| MVM1       |           | 0.00     | 0.73     | 0.73        | #Error | 2.40%  | #Error    |
| KUM2       |           | 0.14     | 0.66     | 0.52        | 15.12% | 5.24%  | -9.88%    |
| ORU1       |           | 0.75     | 0.60     | (0.15)      | 5.50%  | 9.48%  | 3.98%     |
| JKM1       |           | 0.76     | 0.58     | (0.17)      | 7.21%  | 8.87%  | 1.66%     |
| TVR2       |           | 0.79     | 0.58     | (0.21)      | 2.90%  | -2.96% | -5.86%    |
| TRY4       |           | 1.26     | 0.57     | (0.70)      | 11.11% | 7.76%  | -3.36%    |
| TRY3       |           | 0.00     | 0.51     | 0.51        | #Error | 2.58%  | #Error    |
| APM1       |           | 0.00     | 0.48     | 0.48        | #Error | 13.59% | #Error    |
| KUM1       |           | 0.51     | 0.47     | (0.04)      | 8.46%  | 3.85%  | -4.62%    |
| PDK1       |           | 0.00     | 0.34     | 0.34        | #Error | 3.91%  | #Error    |
| NMM1       |           | 0.38     | 0.32     | (0.06)      | 5.75%  | 12.87% | 7.12%     |
| TVR1       |           | 0.00     | 0.23     | 0.23        | #Error | 14.12% | #Error    |
| NCK1       |           | 0.47     | 0.14     | (0.33)      | 14.63% | 3.81%  | -10.82%   |
| KIK1       |           | 0.00     | 0.00     |             | #Error | #Error | #Error    |
| TRY2       |           | 0.00     | 0.00     |             | #Error | #Error | #Error    |
| Total      |           | 15.67    | 21.70    | 6.03        | 6.35%  | 7.00%  | 0.65%     |
| WEST-01    |           | GBM1     | 0.68     | 2.60        | 1.91   | 2.21%  | 3.54%     |
|            | KGI1      | 1.40     | 1.86     | 0.46        | 8.69%  | 3.62%  | -5.07%    |
|            | GDR1      | 0.97     | 1.55     | 0.58        | 2.96%  | 8.09%  | 5.13%     |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|
| WEST-01     | CNR1   | 1.03     | 0.98     | (0.05)      | 7.81%  | 2.21%  | -5.61%    |
|             | MPM1   | 0.72     | 0.84     | 0.13        | 5.37%  | 3.35%  | -2.01%    |
|             | KMR1   | 0.92     | 0.76     | (0.16)      | 4.51%  | 6.39%  | 1.88%     |
|             | DPM2   | 0.00     | 0.72     | 0.72        | #Error | 10.58% | #Error    |
|             | UAM1   | 0.72     | 0.57     | (0.16)      | 5.12%  | 7.24%  | 2.12%     |
|             | CBE3   | 0.02     | 0.56     | 0.54        | 14.35% | 15.28% | 0.93%     |
|             | CBE2   | 1.31     | 0.44     | (0.87)      | 5.13%  | 9.92%  | 4.79%     |
|             | TPR1   | 0.78     | 0.42     | (0.35)      | 8.90%  | 6.56%  | -2.34%    |
|             | SYM2   | 0.00     | 0.37     | 0.37        | #Error | 13.60% | #Error    |
|             | TPR3   | 0.01     | 0.36     | 0.35        | 18.59% | 4.01%  | -14.57%   |
|             | PPI1   | 0.00     | 0.34     | 0.34        | #Error | 6.40%  | #Error    |
|             | PDM1   | 0.38     | 0.30     | (0.08)      | 10.30% | 5.51%  | -4.79%    |
|             | TPR2   | 1.01     | 0.25     | (0.76)      | 2.55%  | 11.44% | 8.89%     |
|             | SNR1   | 0.00     | 0.19     | 0.19        | #Error | 11.06% | #Error    |
|             | CBE6   | 0.00     | 0.18     | 0.18        | #Error | 6.70%  | #Error    |
|             | ANR1   | 0.00     | 0.15     | 0.15        | #Error | 5.48%  | #Error    |
|             | KGM1   | 0.00     | 0.11     | 0.11        | #Error | 2.26%  | #Error    |
|             | SUL1   | 0.00     | 0.10     | 0.10        | #Error | 0.20%  | #Error    |
|             | AVI1   | 0.00     | 0.01     | 0.01        | #Error | 12.11% | #Error    |
|             | CBE1   | 0.43     | 0.00     | (0.43)      | 4.38%  | #Error | #Error    |
|             | CBE4   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|             | CBE5   | 0.27     | 0.00     | (0.27)      | 1.65%  | #Error | #Error    |
|             | KMD1   | 0.56     | 0.00     | (0.56)      | 14.31% | #Error | #Error    |
|             | PLI1   | 0.99     | 0.00     | (0.99)      | 1.36%  | #Error | #Error    |
|             | TPR4   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|             | UMP1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|             | Total  |          | 12.20    | 13.67       | 1.47   | 5.62%  | 6.11%     |
| TIRUPATI-01 | TPY2   | 0.50     | 3.03     | 2.53        | 5.23%  | 2.25%  | -2.98%    |
|             | ATP1   | 0.57     | 1.32     | 0.75        | 6.32%  | 5.75%  | -0.58%    |
|             | GTL1   | 0.58     | 1.26     | 0.68        | 10.60% | 0.65%  | -9.95%    |
|             | CTO1   | 2.12     | 0.94     | (1.18)      | 7.40%  | 7.83%  | 0.43%     |
|             | BVL1   | 0.73     | 0.76     | 0.03        | 1.79%  | 5.12%  | 3.33%     |
|             | PMR1   | 0.21     | 0.74     | 0.52        | 12.23% | 3.42%  | -8.81%    |
|             | KOU1   | 0.47     | 0.71     | 0.24        | 18.53% | 5.77%  | -12.76%   |
|             | VKI1   | 0.15     | 0.67     | 0.52        | 1.79%  | 0.46%  | -1.33%    |
|             | NDL1   | 0.22     | 0.57     | 0.36        | 2.91%  | 2.21%  | -0.71%    |
|             | ADI1   | 0.14     | 0.33     | 0.19        | 1.79%  | 10.43% | 8.65%     |
|             | RCY1   | 0.00     | 0.29     | 0.29        | #Error | 4.91%  | #Error    |
|             | KHT1   | 0.49     | 0.26     | (0.23)      | 2.03%  | 15.73% | 13.69%    |
|             | MPL1   | 0.45     | 0.23     | (0.22)      | 7.87%  | 13.22% | 5.35%     |
|             | PIL1   | 0.60     | 0.20     | (0.40)      | 1.86%  | 11.54% | 9.68%     |
|             | TPI1   | 0.00     | 0.18     | 0.18        | #Error | 12.16% | #Error    |
|             | NYP1   | 0.48     | 0.17     | (0.31)      | 0.15%  | 1.14%  | 0.99%     |
|             | KVL1   | 0.01     | 0.16     | 0.15        | 14.41% | 17.48% | 3.06%     |
|             | NLR1   | 0.12     | 0.14     | 0.02        | 11.19% | 2.64%  | -8.55%    |
|             | KAR1   | 0.38     | 0.12     | (0.26)      | 13.18% | 3.93%  | -9.25%    |
|             | DHN1   | 0.35     | 0.00     | (0.35)      | 19.90% | #Error | #Error    |
|             | KDA1   | 0.16     | 0.00     | (0.16)      | 8.18%  | #Error | #Error    |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|---------------|--------|----------|----------|-------------|--------|--------|-----------|
| TIRUPATI-01   | KDR1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | KNL1   | 0.48     | 0.00     | (0.48)      | 0.15%  | #Error | #Error    |
|               | KNL2   | 0.33     | 0.00     | (0.33)      | 4.84%  | #Error | #Error    |
|               | PDT1   | 0.41     | 0.00     | (0.41)      | 1.05%  | #Error | #Error    |
|               | PGR1   | 0.15     | 0.00     | (0.15)      | 14.36% | #Error | #Error    |
|               | PUT1   | 0.34     | 0.00     | (0.34)      | 1.20%  | #Error | #Error    |
|               | RJP1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | SPE1   | 0.15     | 0.00     | (0.15)      | 2.81%  | #Error | #Error    |
|               | TPY1   | 0.41     | 0.00     | (0.41)      | 12.39% | #Error | #Error    |
|               | Total  | 11.01    | 12.08    | 1.07        | 6.59%  | 4.55%  | -2.04%    |
| KL-NORTH      | KZD1   | 8.28     | 10.89    | 2.61        | 0.98%  | 1.45%  | 0.47%     |
|               | Total  | 8.28     | 10.89    | 2.61        | 0.98%  | 1.45%  | 0.47%     |
| VIJAYAWADA-01 | BVR1   | 1.74     | 2.09     | 0.34        | 1.92%  | 1.73%  | -0.19%    |
|               | PRL1   | 0.47     | 0.89     | 0.43        | 1.59%  | 4.74%  | 3.15%     |
|               | PNR1   | 0.72     | 0.68     | (0.04)      | 5.38%  | 2.21%  | -3.17%    |
|               | RMV1   | 0.00     | 0.66     | 0.66        | #Error | 1.79%  | #Error    |
|               | NRT1   | 0.00     | 0.60     | 0.60        | #Error | 4.80%  | #Error    |
|               | JPT1   | 0.00     | 0.57     | 0.57        | #Error | 8.17%  | #Error    |
|               | VJW5   | 0.00     | 0.48     | 0.48        | #Error | 9.10%  | #Error    |
|               | MTM1   | 0.23     | 0.44     | 0.21        | 13.93% | 7.80%  | -6.13%    |
|               | JGG1   | 0.27     | 0.37     | 0.10        | 3.51%  | 3.92%  | 0.41%     |
|               | GNT2   | 0.30     | 0.34     | 0.04        | 0.63%  | 5.22%  | 4.59%     |
|               | CRL1   | 0.00     | 0.34     | 0.34        | #Error | 2.64%  | #Error    |
|               | DPE1   | 0.97     | 0.34     | (0.64)      | 1.19%  | 3.81%  | 2.62%     |
|               | GVM1   | 0.39     | 0.27     | (0.12)      | 9.13%  | 0.12%  | -9.01%    |
|               | ELU1   | 0.00     | 0.26     | 0.26        | #Error | 23.27% | #Error    |
|               | VJW1   | 0.38     | 0.26     | (0.12)      | 7.89%  | 23.27% | 15.38%    |
|               | TVU1   | 0.13     | 0.19     | 0.06        | -4.28% | 3.81%  | 8.09%     |
|               | TNK1   | 0.00     | 0.15     | 0.15        | #Error | 13.13% | #Error    |
|               | NZV1   | 0.14     | 0.14     |             | 2.55%  | 3.81%  | 1.26%     |
|               | VUY1   | 0.00     | 0.13     | 0.13        | #Error | -1.81% | #Error    |
|               | GNT1   | 0.00     | 0.12     | 0.12        | #Error | 4.04%  | #Error    |
|               | RAL1   | 0.44     | 0.11     | (0.33)      | 7.70%  | -4.18% | -11.88%   |
|               | VJW3   | 0.29     | 0.10     | (0.19)      | 4.92%  | 1.21%  | -3.71%    |
|               | BPP1   | 0.45     | 0.08     | (0.37)      | 20.28% | 12.93% | -7.35%    |
|               | AMP1   | 0.26     | 0.00     | (0.26)      | 9.72%  | #Error | #Error    |
|               | CKT1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | GDV1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | KND1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | NPR1   | 0.02     | 0.00     | (0.02)      | 15.97% | #Error | #Error    |
|               | OGL1   | 0.21     | 0.00     | (0.21)      | 10.38% | #Error | #Error    |
|               | PAP1   | 0.17     | 0.00     | (0.17)      | 1.78%  | #Error | #Error    |
|               | PPM1   | 0.16     | 0.00     | (0.16)      | 14.92% | #Error | #Error    |
|               | TDD1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | TEL1   | 0.73     | 0.00     | (0.73)      | 3.91%  | #Error | #Error    |
| TNI1          | 0.10   | 0.00     | (0.10)   | 0.21%       | #Error | #Error |           |
| VJW2          | 0.19   | 0.00     | (0.19)   | 12.36%      | #Error | #Error |           |
| VJW4          | 0.00   | 0.00     |          | #Error      | #Error | #Error |           |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|---------------|--------|----------|----------|-------------|--------|--------|-----------|
| VIJAYAWADA-01 | VKN1   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
|               | Total  | 8.76     | 9.61     | 0.85        | 5.32%  | 4.95%  | -0.37%    |
| KL-SOUTH      | TVP1   | 1.09     | 2.54     | 1.46        | 1.37%  | 1.85%  | 0.48%     |
|               | KLR1   | 2.04     | 0.35     | (1.69)      | 1.54%  | -4.42% | -5.96%    |
|               | PNL1   | 0.64     | 0.34     | (0.29)      | 2.00%  | -2.33% | -4.33%    |
|               | PAS1   | 0.26     | 0.00     | (0.26)      | 4.08%  | #Error | #Error    |
|               | Total  | 4.02     | 3.24     | (0.78)      | 1.73%  | 0.72%  | -1.01%    |
| HO01          | GHUB   | 1.32     | 0.00     | (1.32)      | -0.99% | #Error | #Error    |
|               | Total  | 1.32     | 0.00     | (1.32)      | -0.99% | #Error | #Error    |
|               | Total  | 262.56   | 294.95   | 32.39       | 4.57%  | 4.89%  | 0.33%     |