

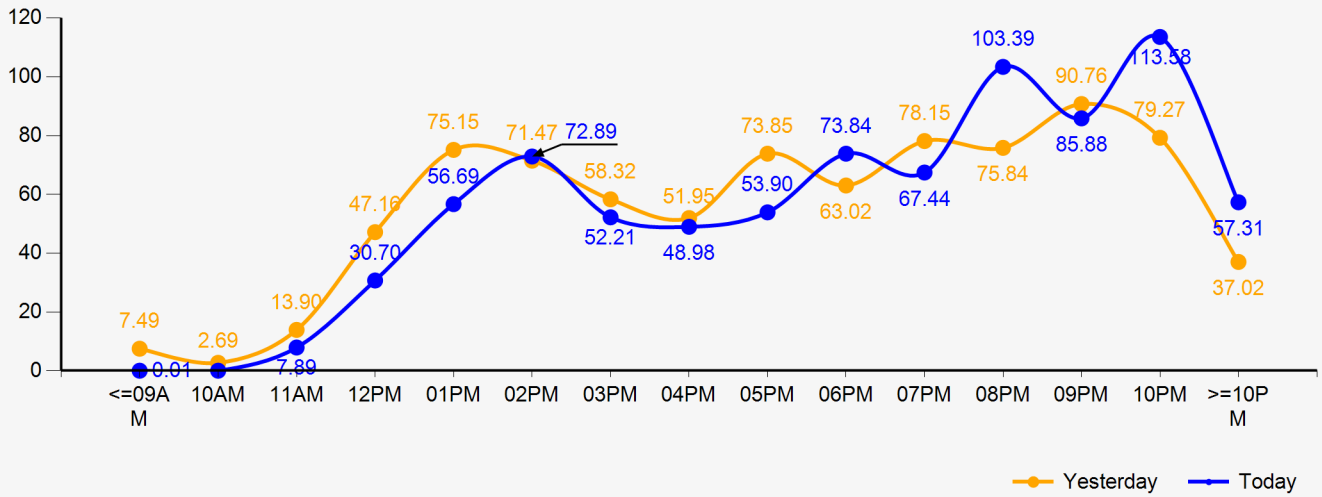
YD Sales : 826.02

YD GP%: 3.13%

TD Sales : 824.70

TD GP%: 3.68%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	94.61	112.06	17.45	2.93%	3.41%	0.48%
CHENNAI-01	75.53	98.39	22.87	3.25%	2.85%	-0.40%
SOUTH-01	97.53	95.96	(1.57)	3.33%	4.83%	1.50%
NORTH ARCOT	80.49	79.84	(0.64)	4.03%	3.87%	-0.16%
WEST-02	63.02	64.44	1.42	3.27%	4.14%	0.86%
TRICHY-01	65.90	57.53	(8.37)	4.03%	4.05%	0.02%
SOUTH-03	63.78	50.67	(13.11)	3.25%	4.50%	1.25%
SOUTH ARCOT	52.59	48.11	(4.49)	2.56%	3.86%	1.30%
VIJAYAWADA-01	52.66	43.72	(8.93)	2.51%	2.94%	0.43%
KL-NORTH	45.45	39.27	(6.18)	1.17%	3.44%	2.27%
WEST-01	34.42	38.98	4.56	3.45%	2.52%	-0.93%
TIRUPATI-01	38.90	37.61	(1.29)	3.10%	2.67%	-0.43%
KL-SOUTH	30.23	25.64	(4.60)	2.66%	3.25%	0.59%
WEST-03	16.81	25.00	8.19	4.07%	4.50%	0.43%
KL-CENTRAL	10.79	6.13	(4.66)	1.95%	2.78%	0.83%
HYDERABAD-01	3.31	1.34	(1.97)	1.32%	6.95%	5.63%
Total	826.02	824.70	(1)	3.13%	3.68%	0.55%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH15	11.30	9.02	(2.28)	1.97%	4.77%	2.81%
	CH03	10.46	8.65	(1.81)	2.51%	4.12%	1.61%
	CH46	1.97	6.81	4.84	0.79%	3.01%	2.22%
	CH17	2.13	6.54	4.41	2.64%	3.56%	0.92%
	CH12	3.96	5.94	1.98	4.61%	3.18%	-1.43%
	CH50	3.56	5.94	2.38	5.23%	2.75%	-2.48%
	UKI1	5.07	5.27	0.20	2.65%	5.51%	2.86%
	CH20	4.90	5.22	0.31	3.77%	3.22%	-0.54%
	CH21	5.78	4.88	(0.90)	1.77%	-0.91%	-2.68%
	CH18	5.00	4.70	(0.30)	4.33%	-2.28%	-6.61%
	CH43	0.28	4.00	3.72	4.65%	2.17%	-2.48%
	CH35	3.66	3.95	0.29	2.86%	5.00%	2.14%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH44	5.05	3.74	(1.32)	2.97%	4.20%	1.23%
	CH34	4.55	3.53	(1.02)	-1.68%	7.41%	9.09%
	CH06	1.46	3.42	1.96	4.09%	3.47%	-0.61%
	CH37	1.55	3.29	1.74	2.52%	1.71%	-0.81%
	CH24	3.24	3.21	(0.03)	5.72%	6.26%	0.54%
	MJR1	0.47	3.01	2.54	10.26%	5.29%	-4.98%
	GPD1	1.96	2.93	0.97	0.85%	2.78%	1.93%
	CH33	1.80	2.56	0.76	6.40%	4.42%	-1.98%
	CH41	2.13	2.46	0.33	3.68%	5.94%	2.27%
	CH23	0.50	2.29	1.79	5.04%	1.77%	-3.27%
	PON1	3.10	1.93	(1.17)	4.12%	4.97%	0.86%
	CH51	4.81	1.91	(2.90)	1.94%	2.42%	0.47%
	CH27	0.42	1.71	1.29	0.86%	0.54%	-0.32%
	MC06	0.58	1.54	0.97	4.30%	3.84%	-0.46%
	CH36	3.18	1.35	(1.83)	2.39%	1.32%	-1.07%
	MC05	0.97	0.91	(0.06)	6.05%	6.52%	0.47%
	CH32	0.19	0.71	0.52	5.42%	2.60%	-2.83%
	CH31	0.59	0.64	0.04	9.24%	2.24%	-7.01%
	CH01	0.00	0.00		#Error	#Error	#Error
	Total	94.61	112.06	17.45	2.93%	3.41%	0.48%
CHENNAI-01	CH14	3.08	11.91	8.83	4.33%	1.92%	-2.40%
	CH49	3.92	8.50	4.58	4.09%	2.72%	-1.37%
	CH16	3.42	7.94	4.52	-0.56%	3.34%	3.90%
	CH47	5.22	7.38	2.15	1.49%	3.54%	2.05%
	AVD1	5.76	6.22	0.46	3.23%	3.60%	0.38%
	KNR1	3.80	4.77	0.97	4.04%	3.49%	-0.55%
	CH28	3.11	4.72	1.62	3.54%	2.85%	-0.68%
	CH30	3.42	4.65	1.23	4.11%	-6.91%	-11.02%
	CH07	4.43	4.15	(0.28)	3.50%	3.32%	-0.18%
	GUD2	3.04	3.51	0.47	2.40%	2.74%	0.34%
	CH19	3.93	3.45	(0.48)	2.66%	3.87%	1.20%
	MC09	0.43	3.02	2.58	8.78%	6.18%	-2.60%
	CH05	4.52	2.87	(1.65)	3.78%	1.99%	-1.78%
	CH42	1.45	2.78	1.33	1.89%	3.92%	2.04%
	CH38	0.88	2.74	1.86	6.92%	4.35%	-2.57%
	CH22	3.77	2.57	(1.20)	3.16%	2.00%	-1.16%
	GUD1	1.66	2.06	0.41	3.57%	4.58%	1.01%
	CH48	2.96	2.05	(0.91)	3.54%	4.42%	0.88%
	CH45	1.50	2.05	0.55	7.33%	3.76%	-3.57%
	SKL1	3.41	1.95	(1.46)	3.37%	1.97%	-1.41%
	TKM1	2.41	1.82	(0.59)	4.14%	7.61%	3.47%
	MRM1	1.39	1.69	0.30	6.37%	4.78%	-1.59%
	CH25	1.54	1.66	0.13	4.72%	5.29%	0.57%
	CGL1	1.59	1.59	(0.01)	4.72%	2.96%	-1.75%
	CH39	0.94	1.45	0.51	-0.06%	2.00%	2.06%
	CH26	0.64	0.48	(0.15)	1.52%	0.30%	-1.23%
	CH40	3.32	0.22	(3.11)	0.95%	11.36%	10.41%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH29	0.00	0.18	0.18	#Error	6.86%	#Error
	Total	75.53	98.39	22.87	3.25%	2.85%	-0.40%
SOUTH-01							
	NGR1	9.23	7.38	(1.85)	3.53%	4.28%	0.75%
	TUT1	8.54	7.18	(1.36)	0.77%	5.70%	4.93%
	VNR2	4.01	6.01	2.00	3.03%	5.68%	2.65%
	TVL1	4.86	5.38	0.52	4.65%	3.70%	-0.95%
	MAR1	5.64	5.18	(0.47)	3.73%	3.29%	-0.44%
	TUT2	3.27	4.50	1.23	3.02%	4.79%	1.77%
	TKS1	2.69	4.14	1.45	2.31%	6.88%	4.57%
	RND1	4.04	4.13	0.09	4.94%	2.39%	-2.55%
	RPM1	0.48	3.63	3.15	0.30%	5.81%	5.52%
	SVK1	2.10	3.37	1.26	9.17%	3.96%	-5.21%
	TKS2	8.51	3.20	(5.32)	0.40%	4.42%	4.01%
	MMT1	5.17	2.87	(2.30)	4.10%	3.51%	-0.59%
	PKD1	1.65	2.85	1.20	2.49%	3.21%	0.72%
	KVT1	2.42	2.61	0.19	-3.19%	4.49%	7.68%
	TCN1	2.38	2.21	(0.17)	4.88%	5.84%	0.96%
	VLY1	3.28	2.08	(1.20)	5.86%	7.98%	2.12%
	TYI1	0.81	2.02	1.21	10.01%	4.24%	-5.77%
	ARM1	0.34	1.99	1.65	6.77%	2.17%	-4.60%
	SGT1	0.70	1.95	1.25	4.46%	4.90%	0.44%
	KGL1	1.59	1.92	0.34	7.49%	2.56%	-4.93%
	KYR1	1.20	1.89	0.68	6.27%	12.22%	5.95%
	SNL1	1.43	1.84	0.41	1.04%	4.70%	3.66%
	VNR1	0.77	1.82	1.05	4.92%	3.56%	-1.37%
	UDN1	1.30	1.77	0.47	1.24%	4.60%	3.37%
	APK1	0.97	1.49	0.53	7.44%	4.83%	-2.62%
	VKM1	0.61	1.44	0.83	8.79%	3.09%	-5.70%
	TKY1	1.43	1.43		6.04%	3.92%	-2.12%
	SKD1	0.92	1.37	0.45	2.94%	3.08%	0.14%
	PDI1	0.83	1.28	0.45	0.87%	4.48%	3.61%
	APK2	1.89	1.27	(0.61)	3.32%	6.98%	3.66%
	ERL2	1.51	1.06	(0.45)	3.07%	5.45%	2.38%
	KSM1	3.94	1.03	(2.91)	2.66%	4.98%	2.32%
	SDI1	1.94	0.92	(1.01)	3.06%	2.72%	-0.34%
	RND2	3.22	0.90	(2.32)	5.95%	8.52%	2.56%
	ASM1	2.10	0.82	(1.28)	4.08%	13.21%	9.13%
	COL1	0.20	0.67	0.46	3.97%	9.26%	5.29%
	STU2	1.57	0.38	(1.19)	1.33%	7.56%	6.23%
	Total	97.53	95.96	(1.57)	3.33%	4.83%	1.50%
NORTH ARCOT							
	KPM2	11.39	8.47	(2.91)	4.51%	2.83%	-1.68%
	TRL1	4.86	5.52	0.66	2.51%	2.27%	-0.24%
	GDM1	1.96	5.01	3.05	6.71%	3.54%	-3.17%
	VEL3	1.91	4.88	2.97	5.78%	3.62%	-2.16%
	SBR1	0.73	4.77	4.03	6.86%	3.86%	-3.00%
	ABR1	1.02	4.67	3.66	3.80%	2.40%	-1.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	KPM1	3.00	4.37	1.36	1.87%	6.01%	4.14%
	VEL4	7.31	4.28	(3.03)	4.41%	2.58%	-1.83%
	TRR1	4.96	3.80	(1.16)	3.20%	4.42%	1.22%
	VNB1	2.59	3.41	0.82	6.10%	2.56%	-3.54%
	VEL2	7.55	3.02	(4.53)	3.62%	6.84%	3.22%
	VSI1	2.32	2.92	0.60	4.84%	3.95%	-0.89%
	ANI1	1.25	2.84	1.59	0.67%	4.41%	3.75%
	WJP1	3.21	2.83	(0.37)	3.95%	9.52%	5.56%
	CGM1	3.32	2.70	(0.61)	2.95%	3.34%	0.39%
	SLG1	2.17	2.48	0.31	2.34%	4.18%	1.84%
	CYR1	1.31	2.20	0.89	3.47%	5.47%	2.00%
	AKM1	3.85	2.16	(1.69)	3.82%	2.63%	-1.19%
	UGI1	2.81	1.98	(0.83)	2.92%	3.48%	0.56%
	BGR1	1.10	1.55	0.45	5.08%	3.69%	-1.39%
	PLR1	1.30	1.51	0.21	0.89%	1.70%	0.81%
	VEL1	2.16	1.15	(1.00)	4.62%	3.50%	-1.12%
	WJD1	1.82	1.14	(0.68)	3.57%	2.88%	-0.69%
	ARC2	3.44	1.02	(2.42)	6.28%	10.55%	4.27%
	CPT1	1.67	0.48	(1.19)	7.54%	0.30%	-7.24%
	TRT1	0.95	0.45	(0.51)	4.90%	4.05%	-0.85%
	PTU1	0.52	0.23	(0.29)	3.38%	4.89%	1.51%
	Total	80.49	79.84	(0.64)	4.03%	3.87%	-0.16%
WEST-02	HSR2	3.90	7.31	3.41	0.97%	3.91%	2.93%
	SLM1	7.06	7.11	0.05	2.60%	3.42%	0.83%
	TRM1	4.19	4.97	0.78	3.46%	1.82%	-1.64%
	PMP1	3.54	4.73	1.19	7.10%	4.03%	-3.08%
	HSR1	4.80	3.09	(1.71)	1.63%	6.13%	4.49%
	HRR1	1.66	3.05	1.39	4.50%	3.31%	-1.19%
	MCR1	0.84	2.87	2.03	5.10%	2.19%	-2.91%
	APN1	3.62	2.65	(0.97)	3.84%	4.54%	0.70%
	MTR1	2.39	2.64	0.25	3.28%	4.40%	1.12%
	ATU1	4.35	2.62	(1.73)	4.60%	3.01%	-1.58%
	SLM2	2.58	2.41	(0.17)	2.99%	6.36%	3.37%
	SGI1	0.98	2.10	1.11	4.27%	5.40%	1.14%
	PLC1	0.19	2.06	1.87	6.05%	5.32%	-0.73%
	VPD1	2.56	2.03	(0.53)	2.94%	5.97%	3.03%
	KVP1	0.53	1.99	1.45	8.63%	2.81%	-5.83%
	EPI1	2.93	1.98	(0.95)	3.97%	2.83%	-1.14%
	DPR2	1.23	1.91	0.67	2.12%	3.88%	1.76%
	KAM1	0.93	1.87	0.94	3.13%	4.36%	1.23%
	SLM3	1.96	1.82	(0.13)	3.68%	5.36%	1.67%
	OML1	3.12	1.47	(1.65)	1.55%	7.06%	5.51%
	KRI1	3.03	1.17	(1.86)	2.05%	9.17%	7.12%
	PNG1	3.56	0.95	(2.61)	3.46%	5.90%	2.44%
	EDP1	0.81	0.70	(0.11)	3.10%	2.12%	-0.98%
	DPR1	1.12	0.48	(0.64)	1.11%	0.30%	-0.82%
	BMD1	1.12	0.44	(0.68)	5.83%	9.00%	3.17%
	Total	63.02	64.44	1.42	3.27%	4.14%	0.86%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	9.85	11.06	1.21	4.07%	3.39%	-0.68%
	PBR2	2.56	4.50	1.94	8.09%	4.65%	-3.44%
	KUM1	4.26	3.42	(0.84)	2.61%	2.36%	-0.25%
	TRY4	0.66	3.19	2.53	7.88%	2.51%	-5.37%
	TYR1	3.83	3.01	(0.82)	7.04%	4.60%	-2.43%
	TVR1	3.71	2.88	(0.82)	1.80%	1.00%	-0.79%
	JKM1	4.37	2.75	(1.61)	5.54%	9.36%	3.81%
	MVM1	2.28	2.56	0.28	1.35%	3.90%	2.55%
	TNJ1	2.15	2.49	0.34	1.81%	4.00%	2.18%
	KUM2	1.36	2.26	0.90	3.77%	1.44%	-2.33%
	TVR2	3.31	2.26	(1.05)	3.91%	6.92%	3.01%
	MSI1	2.58	2.06	(0.52)	2.76%	1.87%	-0.88%
	TTP1	3.08	1.84	(1.24)	3.32%	3.41%	0.09%
	TNJ2	2.42	1.60	(0.82)	2.24%	4.60%	2.36%
	NMM1	0.59	1.34	0.75	2.43%	6.71%	4.28%
	AYR1	0.70	1.27	0.57	8.65%	9.21%	0.57%
	PDK2	2.55	1.18	(1.37)	3.16%	2.54%	-0.62%
	PDK1	0.33	1.15	0.82	7.38%	1.33%	-6.05%
	PTK1	1.27	1.07	(0.20)	3.09%	9.18%	6.09%
	KIK1	1.22	0.94	(0.28)	5.64%	4.25%	-1.38%
	MDI1	2.08	0.92	(1.17)	1.00%	3.05%	2.05%
	PBR1	2.66	0.85	(1.81)	3.55%	3.11%	-0.44%
	TRY3	0.64	0.79	0.14	0.83%	1.20%	0.38%
	NGT1	2.02	0.71	(1.31)	4.22%	3.70%	-0.52%
	KRN1	1.50	0.61	(0.89)	5.31%	10.13%	4.82%
	ORU1	2.97	0.58	(2.40)	6.67%	6.83%	0.16%
	NCK1	0.34	0.25	(0.08)	1.59%	5.68%	4.09%
	APM1	0.42	0.00	(0.42)	5.82%	#Error	#Error
	TRY2	0.20	0.00	(0.20)	12.92%	#Error	#Error
	Total	65.90	57.53	(8.37)	4.03%	4.05%	0.02%
SOUTH-03	MDU8	7.43	6.55	(0.88)	4.15%	4.71%	0.56%
	DGL1	2.44	3.39	0.95	3.94%	4.30%	0.36%
	KRR1	1.26	3.38	2.12	1.66%	0.30%	-1.37%
	MDU1	4.62	2.93	(1.69)	2.78%	4.27%	1.49%
	TEN1	2.67	2.91	0.24	3.20%	3.21%	0.01%
	CBM1	2.24	2.41	0.17	9.51%	5.57%	-3.94%
	MDU2	0.88	2.27	1.39	7.14%	2.65%	-4.49%
	KPT1	2.96	2.14	(0.82)	2.78%	4.75%	1.98%
	MDU5	0.86	1.57	0.71	1.94%	6.42%	4.48%
	MDU3	0.81	1.57	0.76	2.97%	2.93%	-0.04%
	PKM1	0.66	1.37	0.70	0.71%	10.15%	9.44%
	DKI1	1.98	1.34	(0.64)	3.07%	7.69%	4.62%
	MDU7	0.13	1.34	1.20	0.39%	0.31%	-0.08%
	MPA1	2.29	1.31	(0.99)	5.25%	11.09%	5.84%
	TMM1	3.04	1.25	(1.79)	-5.04%	4.05%	9.10%
	KKD3	2.46	1.24	(1.22)	1.35%	6.69%	5.34%
	TPT1	1.97	1.21	(0.76)	0.03%	7.63%	7.60%
	KYK1	0.51	1.18	0.67	0.82%	2.97%	2.15%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	USL1	2.32	1.16	(1.16)	3.33%	2.66%	-0.67%
	TEN2	1.26	1.06	(0.19)	1.58%	2.28%	0.71%
	DGL2	0.64	1.00	0.36	4.16%	2.03%	-2.13%
	SVG1	0.16	0.97	0.81	-2.73%	1.89%	4.62%
	MLR1	0.92	0.96	0.03	5.63%	-0.29%	-5.92%
	NTM1	0.97	0.92	(0.05)	2.62%	5.35%	2.73%
	ATG1	3.33	0.83	(2.49)	2.62%	10.58%	7.96%
	MNM1	0.34	0.70	0.36	2.41%	3.05%	0.64%
	NKI1	1.37	0.61	(0.76)	3.06%	5.79%	2.73%
	ADP1	2.95	0.52	(2.43)	5.48%	10.67%	5.19%
	MDU6	0.61	0.52	(0.09)	7.68%	9.97%	2.29%
	CMR1	1.97	0.48	(1.49)	2.25%	0.30%	-1.95%
	BTU1	0.49	0.35	(0.15)	6.35%	8.83%	2.48%
	PVI1	1.83	0.32	(1.51)	6.63%	4.58%	-2.05%
	TDI1	1.16	0.26	(0.90)	4.37%	1.63%	-2.74%
	ODM1	0.37	0.26	(0.11)	6.15%	11.14%	4.99%
	BNR1	1.44	0.25	(1.19)	6.16%	7.15%	0.99%
	PNV2	0.19	0.16	(0.03)	10.10%	8.27%	-1.82%
	PNI1	1.44	0.00	(1.44)	1.62%	#Error	#Error
	SGP1	0.83	0.00	(0.83)	2.52%	#Error	#Error
	Total	63.78	50.67	(13.11)	3.25%	4.50%	1.25%
SOUTH ARCOT	CUD1	6.46	7.49	1.03	4.38%	5.10%	0.73%
	POY2	7.75	3.58	(4.17)	2.00%	2.49%	0.49%
	KLM1	1.18	3.55	2.38	5.92%	4.60%	-1.31%
	PRT1	1.53	3.27	1.74	5.29%	3.29%	-2.00%
	TRK1	3.66	3.11	(0.55)	0.99%	1.42%	0.43%
	KKI2	3.50	2.89	(0.61)	-7.15%	4.00%	11.16%
	CDM1	2.22	2.79	0.57	2.94%	3.02%	0.08%
	ULP1	2.26	2.75	0.48	2.57%	2.08%	-0.49%
	POY1	5.03	2.67	(2.36)	1.07%	6.07%	4.99%
	VPM2	2.64	2.58	(0.06)	4.78%	3.31%	-1.47%
	SJI2	2.93	2.39	(0.54)	3.07%	5.01%	1.94%
	TVM2	2.38	2.34	(0.03)	1.44%	7.02%	5.59%
	TVM1	1.34	1.69	0.35	1.79%	3.01%	1.22%
	VCM2	1.32	1.67	0.35	4.34%	2.32%	-2.02%
	TDM1	1.36	1.64	0.28	7.45%	2.05%	-5.40%
	KML1	0.61	1.49	0.88	6.55%	8.23%	1.68%
	VPM1	3.07	0.97	(2.10)	3.73%	0.30%	-3.43%
	MKM1	0.41	0.68	0.27	4.87%	3.90%	-0.97%
	NVL2	1.85	0.36	(1.49)	4.92%	3.96%	-0.96%
	STP1	0.61	0.22	(0.39)	11.13%	-2.83%	-13.96%
	VCM1	0.51	0.00	(0.51)	5.51%	#Error	#Error
	Total	52.59	48.11	(4.49)	2.56%	3.86%	1.30%
VIJAYAWADA-01	VSK1	9.48	4.57	(4.92)	3.76%	4.18%	0.42%
	TNI1	1.73	2.97	1.24	0.30%	1.26%	0.96%
	GNT1	2.49	2.69	0.20	3.00%	0.96%	-2.04%
	CRL1	0.71	2.59	1.88	2.86%	1.54%	-1.32%
	PAP1	1.30	2.44	1.14	0.89%	1.00%	0.12%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	NPR1	2.57	2.43	(0.13)	3.18%	3.18%	0.00%
	VJW2	3.03	2.43	(0.60)	1.83%	2.22%	0.38%
	VJW3	2.75	2.42	(0.33)	1.87%	5.83%	3.96%
	BVR1	4.10	2.33	(1.77)	1.90%	4.42%	2.51%
	TEL1	1.21	2.29	1.08	-3.96%	1.97%	5.92%
	ELU1	0.74	2.24	1.51	3.87%	1.83%	-2.04%
	VJW1	4.25	2.00	(2.25)	2.85%	11.78%	8.93%
	TNK1	1.23	1.96	0.73	0.58%	5.15%	4.57%
	GNT2	1.68	1.75	0.07	0.52%	0.20%	-0.33%
	VJW4	0.81	0.97	0.15	1.23%	0.30%	-0.94%
	RMV1	0.13	0.95	0.82	6.37%	-1.41%	-7.78%
	TVU1	0.81	0.81		1.30%	1.23%	-0.06%
	DPE1	0.57	0.79	0.21	8.33%	0.79%	-7.53%
	BPP1	0.90	0.70	(0.20)	0.16%	3.05%	2.89%
	GVM1	1.35	0.65	(0.70)	-3.73%	9.82%	13.55%
	GDV1	0.81	0.61	(0.20)	1.30%	-0.61%	-1.91%
	VUY1	0.47	0.54	0.08	1.75%	-0.86%	-2.61%
	JGG1	0.26	0.49	0.23	1.63%	1.71%	0.07%
	CKT1	0.97	0.48	(0.48)	0.30%	0.30%	0.00%
	PRL1	1.54	0.43	(1.11)	11.23%	5.17%	-6.06%
	VJW5	0.44	0.25	(0.19)	4.19%	5.68%	1.49%
	MTM1	0.00	0.20	0.20	#Error	10.61%	#Error
	TDD1	0.42	0.18	(0.24)	3.33%	6.86%	3.53%
	OGL1	0.68	0.16	(0.52)	2.03%	-2.27%	-4.30%
	NRT1	0.73	0.15	(0.58)	-0.66%	-5.99%	-5.34%
	PPM1	1.51	0.13	(1.38)	2.17%	0.39%	-1.77%
	VKN1	0.01	0.12	0.11	15.22%	13.50%	-1.72%
	AMP1	0.00	0.00		#Error	#Error	#Error
	JPT1	0.84	0.00	(0.84)	8.92%	#Error	#Error
	KND1	0.13	0.00	(0.13)	0.39%	#Error	#Error
	NZV1	1.03	0.00	(1.03)	1.77%	#Error	#Error
	PNR1	0.45	0.00	(0.45)	9.41%	#Error	#Error
	RAL1	0.53	0.00	(0.53)	5.79%	#Error	#Error
	Total	52.66	43.72	(8.93)	2.51%	2.94%	0.43%
KL-NORTH							
	KZD1	19.48	20.62	1.14	0.75%	2.52%	1.77%
	KNU1	16.80	12.15	(4.65)	1.75%	4.36%	2.62%
	BSY1	4.98	4.32	(0.66)	1.67%	2.90%	1.24%
	VLC1	4.20	2.19	(2.01)	0.21%	8.00%	7.79%
	Total	45.45	39.27	(6.18)	1.17%	3.44%	2.27%
WEST-01							
	CBE2	6.05	10.41	4.36	3.45%	2.77%	-0.68%
	KGI1	3.67	4.10	0.42	3.25%	2.49%	-0.77%
	CBE4	1.30	3.89	2.60	0.89%	2.22%	1.34%
	CNR1	1.83	3.08	1.25	2.39%	1.37%	-1.02%
	SUL1	0.77	2.63	1.87	6.42%	3.03%	-3.39%
	KMR1	2.37	2.34	(0.02)	8.44%	6.12%	-2.33%
	DPM2	1.01	1.51	0.51	5.58%	0.33%	-5.25%
	MPM1	1.75	1.45	(0.30)	4.08%	0.49%	-3.59%
	CBE5	0.00	1.12	1.12	#Error	0.99%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	GDR1	1.98	1.10	(0.89)	5.97%	1.43%	-4.54%
	PPI1	1.67	1.03	(0.63)	0.97%	6.32%	5.35%
	KMD1	0.81	1.01	0.20	1.23%	3.52%	2.28%
	CBE1	1.31	0.97	(0.35)	2.71%	0.30%	-2.41%
	UMP1	1.78	0.97	(0.81)	0.73%	0.30%	-0.43%
	PDM1	0.00	0.81	0.81	#Error	1.30%	#Error
	ANR1	0.52	0.79	0.28	6.24%	1.42%	-4.83%
	CBE6	0.99	0.70	(0.29)	2.36%	1.28%	-1.09%
	PLI1	3.28	0.45	(2.82)	1.18%	5.20%	4.02%
	UAM1	2.37	0.40	(1.97)	5.82%	7.98%	2.15%
	CBE3	0.48	0.22	(0.27)	0.30%	4.41%	4.12%
	SNR1	0.48	0.00	(0.48)	0.30%	#Error	#Error
	Total	34.42	38.98	4.56	3.45%	2.52%	-0.93%
TIRUPATI-01	CTO1	2.32	4.01	1.69	4.28%	5.91%	1.63%
	RJP1	1.48	4.00	2.53	1.49%	0.31%	-1.18%
	TPY2	6.51	3.11	(3.40)	2.57%	2.88%	0.30%
	PDT1	2.99	2.73	(0.26)	1.36%	1.31%	-0.05%
	NLR1	1.27	2.36	1.09	3.24%	1.14%	-2.10%
	KNL2	0.59	2.18	1.59	9.96%	1.78%	-8.18%
	ATP1	1.71	1.82	0.11	2.12%	6.74%	4.61%
	PMR1	2.05	1.61	(0.44)	5.75%	1.33%	-4.42%
	PIL1	0.60	1.57	0.96	3.87%	1.12%	-2.75%
	KDA1	0.70	1.49	0.80	3.34%	1.41%	-1.93%
	PUT1	1.11	1.40	0.29	2.89%	3.72%	0.83%
	NDL1	1.15	1.30	0.14	1.23%	0.92%	-0.31%
	TPY1	0.24	1.24	1.00	-6.60%	0.32%	6.92%
	KHT1	0.60	1.21	0.61	10.59%	2.57%	-8.03%
	MPL1	1.00	1.08	0.09	2.31%	2.25%	-0.06%
	TPI1	0.97	0.73	(0.23)	0.30%	1.90%	1.61%
	BVL1	1.99	0.71	(1.28)	3.29%	3.76%	0.47%
	ADI1	0.58	0.70	0.12	2.16%	6.52%	4.36%
	PGR1	1.78	0.61	(1.17)	0.73%	5.25%	4.52%
	KOU1	0.64	0.58	(0.06)	1.52%	5.03%	3.51%
	KNL1	1.12	0.52	(0.60)	4.52%	8.02%	3.50%
	GTY1	1.02	0.48	(0.54)	6.44%	0.30%	-6.15%
	RCY1	1.19	0.48	(0.71)	3.68%	0.30%	-3.38%
	NYP1	1.29	0.39	(0.91)	5.82%	7.95%	2.12%
	KAR1	0.65	0.34	(0.31)	0.39%	6.47%	6.09%
	KDR1	0.00	0.30	0.30	#Error	3.36%	#Error
	SPE1	1.30	0.17	(1.13)	6.58%	3.42%	-3.17%
	DHN1	0.01	0.16	0.15	10.48%	-2.73%	-13.20%
	KVL1	0.97	0.16	(0.81)	0.30%	-2.73%	-3.02%
	GTL1	0.16	0.15	(0.01)	-0.40%	2.31%	2.71%
	VKI1	0.91	0.01	(0.91)	2.89%	12.02%	9.13%
	Total	38.90	37.61	(1.29)	3.10%	2.67%	-0.43%
KL-SOUTH	TVP1	10.42	8.81	(1.61)	2.37%	3.60%	1.24%
	KOM1	6.59	7.10	0.51	1.97%	2.83%	0.86%
	KLR1	2.86	4.57	1.71	3.02%	2.18%	-0.83%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	PAS1	3.25	2.93	(0.33)	5.27%	4.38%	-0.89%
	PNL1	7.11	2.23	(4.88)	2.40%	3.87%	1.47%
	Total	30.23	25.64	(4.60)	2.66%	3.25%	0.59%
WEST-03							
	NKL2	1.92	2.95	1.03	1.86%	6.00%	4.15%
	ERD1	0.70	2.86	2.16	3.05%	5.22%	2.17%
	TPR1	1.14	2.65	1.51	6.28%	4.67%	-1.61%
	RSP1	0.00	1.89	1.89	#Error	5.48%	#Error
	AVI1	0.36	1.83	1.47	9.04%	1.41%	-7.63%
	CMI1	0.74	1.76	1.01	6.59%	5.39%	-1.20%
	GBM1	1.47	1.75	0.28	7.84%	6.68%	-1.16%
	TCG1	2.44	1.49	(0.95)	1.23%	1.60%	0.36%
	PDR1	0.28	1.42	1.14	12.20%	3.61%	-8.59%
	KGM1	1.03	1.34	0.31	4.00%	4.34%	0.34%
	ERD2	1.00	1.06	0.06	4.18%	2.33%	-1.84%
	SGG1	1.36	0.95	(0.41)	3.75%	7.46%	3.71%
	KMM1	1.09	0.89	(0.19)	3.87%	4.52%	0.64%
	TPR3	0.34	0.70	0.36	7.82%	4.15%	-3.66%
	TPR2	0.50	0.64	0.14	5.91%	1.52%	-4.38%
	TPR4	0.00	0.50	0.50	#Error	3.53%	#Error
	SYM2	2.10	0.31	(1.79)	2.45%	2.48%	0.03%
	VKL1	0.33	0.00	(0.33)	3.38%	#Error	#Error
	Total	16.81	25.00	8.19	4.07%	4.50%	0.43%
KL-CENTRAL							
	KOC1	10.79	6.13	(4.66)	1.95%	2.78%	0.83%
	Total	10.79	6.13	(4.66)	1.95%	2.78%	0.83%
HYDERABAD-01							
	HYD1	3.31	1.34	(1.97)	1.32%	6.95%	5.63%
	Total	3.31	1.34	(1.97)	1.32%	6.95%	5.63%
	Total	826.02	824.70	(1.32)	3.13%	3.68%	0.55%