

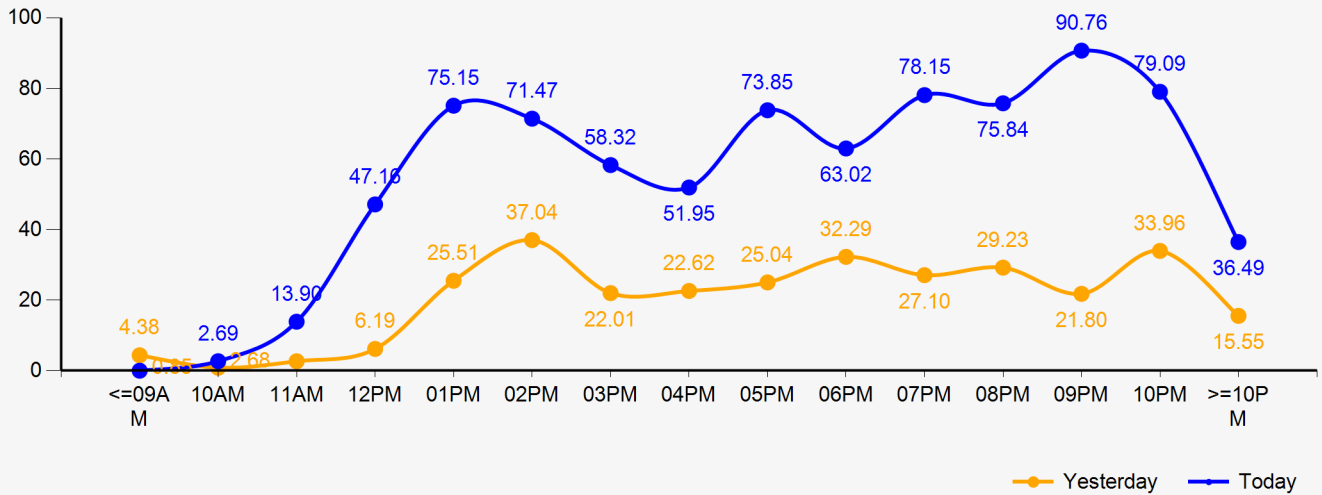
YD Sales : 306.24

YD GP%: 5.44%

TD Sales : 817.84

TD GP%: 3.29%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	41.39	97.53	56.13	6.38%	3.49%	-2.88%
CHENNAI-02	45.69	93.16	47.48	3.67%	3.24%	-0.43%
NORTH ARCOT	32.78	79.60	46.82	6.01%	4.16%	-1.85%
CHENNAI-01	25.33	73.82	48.50	5.51%	3.10%	-2.41%
TRICHY-01	19.35	65.41	46.07	8.37%	4.24%	-4.13%
SOUTH-03	25.84	62.98	37.14	6.17%	3.86%	-2.31%
WEST-02	19.71	62.84	43.13	5.15%	3.41%	-1.74%
VIJAYAWADA-01	10.95	52.14	41.18	5.25%	2.55%	-2.69%
SOUTH ARCOT	21.53	50.44	28.90	4.60%	2.76%	-1.85%
KL-NORTH	24.16	45.45	21.30	3.56%	1.64%	-1.93%
TIRUPATI-01	6.96	38.90	31.94	7.02%	3.06%	-3.96%
WEST-01	16.62	34.42	17.80	5.32%	3.42%	-1.90%
KL-SOUTH	9.09	30.23	21.14	6.32%	2.67%	-3.64%
WEST-03	3.84	16.81	12.97	7.58%	4.02%	-3.57%
KL-CENTRAL	2.20	10.79	8.58	2.40%	1.98%	-0.42%
HYDERABAD-01	0.78	3.31	2.53	4.83%	0.83%	-4.01%
Total	306.24	817.84	512	5.44%	3.29%	-2.15%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	4.02	9.23	5.21	6.02%	3.63%	-2.39%
	TUT1	3.71	8.54	4.84	7.19%	0.81%	-6.38%
	TKS2	1.29	8.51	7.22	-0.90%	0.44%	1.34%
	MAR1	0.43	5.64	5.22	1.27%	3.73%	2.46%
	MMT1	0.57	5.17	4.60	7.95%	4.10%	-3.85%
	TVL1	4.16	4.86	0.70	6.78%	4.57%	-2.21%
	RND1	0.00	4.04	4.04	#Error	4.94%	#Error
	VNR2	3.62	4.01	0.39	6.70%	3.10%	-3.60%
	KSM1	0.00	3.94	3.94	#Error	2.63%	#Error
	VLY1	1.61	3.28	1.67	6.86%	6.51%	-0.35%
	TUT2	1.07	3.27	2.20	10.86%	3.02%	-7.84%
	RND2	0.67	3.22	2.54	4.13%	5.95%	1.82%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TKS1	0.85	2.69	1.84	5.82%	3.99%	-1.84%
	KVT1	1.87	2.42	0.55	9.16%	-2.12%	-11.27%
	TCN1	0.87	2.38	1.50	5.33%	4.88%	-0.45%
	SVK1	0.13	2.10	1.97	0.08%	10.56%	10.49%
	ASM1	0.98	2.10	1.12	8.57%	3.70%	-4.87%
	SDI1	0.13	1.94	1.81	-0.84%	3.06%	3.90%
	APK2	0.22	1.89	1.67	2.85%	2.82%	-0.03%
	PKD1	1.74	1.65	(0.09)	6.33%	2.49%	-3.85%
	KGL1	0.30	1.59	1.29	6.14%	7.24%	1.10%
	STU2	0.13	1.57	1.44	-1.23%	1.33%	2.56%
	ERL2	2.99	1.51	(1.48)	7.30%	4.83%	-2.47%
	TKY1	0.41	1.43	1.02	13.51%	6.06%	-7.45%
	SNL1	0.00	1.43	1.43	#Error	0.97%	#Error
	UDN1	2.01	1.30	(0.71)	5.16%	1.24%	-3.92%
	KYR1	2.26	1.20	(1.05)	6.58%	6.21%	-0.36%
	APK1	1.49	0.97	(0.52)	6.06%	7.19%	1.14%
	SKD1	0.54	0.92	0.38	3.60%	2.94%	-0.66%
	PDI1	0.00	0.83	0.83	#Error	0.87%	#Error
	TYI1	0.86	0.81	(0.04)	5.30%	8.24%	2.93%
	VNR1	2.31	0.77	(1.54)	6.34%	6.81%	0.47%
	SGT1	0.00	0.70	0.70	#Error	6.97%	#Error
	VKM1	0.16	0.61	0.44	1.67%	8.79%	7.12%
	RPM1	0.00	0.48	0.48	#Error	0.30%	#Error
	ARM1	0.00	0.34	0.34	#Error	6.77%	#Error
	COL1	0.00	0.20	0.20	#Error	7.53%	#Error
	Total	41.39	97.53	56.13	6.38%	3.49%	-2.88%
CHENNAI-02							
	CH15	2.81	11.30	8.50	7.32%	2.68%	-4.64%
	CH03	4.72	9.98	5.26	3.88%	2.60%	-1.28%
	CH21	2.22	5.78	3.56	2.96%	2.48%	-0.48%
	UKI1	2.76	5.07	2.31	2.13%	4.39%	2.26%
	CH44	0.89	5.05	4.16	-18.91%	3.03%	21.94%
	CH20	0.76	4.90	4.15	10.43%	3.49%	-6.94%
	CH51	0.30	4.81	4.51	8.20%	1.94%	-6.26%
	CH34	2.58	4.55	1.97	8.00%	-1.87%	-9.87%
	CH18	2.42	4.03	1.61	3.97%	5.30%	1.33%
	CH12	0.16	3.96	3.81	7.45%	4.87%	-2.58%
	CH35	0.75	3.66	2.91	12.14%	4.34%	-7.81%
	CH50	3.95	3.56	(0.39)	3.93%	5.69%	1.76%
	CH24	2.19	3.24	1.05	2.32%	5.72%	3.40%
	CH36	0.82	3.18	2.36	2.25%	2.39%	0.13%
	PON1	0.00	3.10	3.10	#Error	4.12%	#Error
	CH41	3.25	2.13	(1.12)	1.91%	4.07%	2.15%
	CH17	2.58	2.13	(0.45)	4.39%	2.59%	-1.80%
	CH46	1.27	1.97	0.69	-14.68%	0.79%	15.47%
	GPD1	1.87	1.96	0.09	6.16%	0.85%	-5.31%
	CH33	1.61	1.80	0.19	10.94%	6.18%	-4.76%
	CH37	1.34	1.55	0.21	4.55%	2.52%	-2.03%
	CH06	1.87	1.46	(0.41)	2.57%	4.09%	1.52%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	MC05	0.59	0.97	0.39	7.12%	4.83%	-2.29%
	CH31	0.00	0.59	0.59	#Error	9.24%	#Error
	MC06	0.55	0.58	0.02	4.55%	3.10%	-1.45%
	CH23	0.00	0.50	0.50	#Error	4.83%	#Error
	MJR1	1.63	0.47	(1.16)	5.78%	10.26%	4.48%
	CH27	1.00	0.42	(0.58)	3.07%	0.86%	-2.21%
	CH43	0.82	0.28	(0.54)	2.25%	4.65%	2.40%
	CH32	0.00	0.19	0.19	#Error	4.90%	#Error
	CH01	0.00	0.00		#Error	#Error	#Error
	Total	45.69	93.16	47.48	3.67%	3.24%	-0.43%
NORTH ARCOT							
	KPM2	2.30	11.39	9.09	10.48%	4.87%	-5.61%
	VEL2	0.97	7.55	6.58	3.33%	3.95%	0.61%
	VEL4	0.50	6.91	6.41	1.10%	3.98%	2.88%
	TRR1	2.40	4.96	2.56	4.86%	3.68%	-1.18%
	TRL1	1.01	4.38	3.37	6.67%	2.48%	-4.19%
	AKM1	4.16	3.85	(0.31)	6.11%	3.60%	-2.50%
	ARC2	0.93	3.44	2.51	7.59%	6.39%	-1.20%
	CGM1	2.49	3.32	0.82	2.66%	3.14%	0.48%
	WJP1	1.34	3.21	1.87	7.23%	5.16%	-2.07%
	KPM1	1.84	3.00	1.16	8.55%	2.08%	-6.47%
	UGI1	1.08	2.81	1.73	5.29%	2.64%	-2.64%
	VNB1	1.60	2.59	0.99	4.62%	6.09%	1.47%
	VSI1	0.16	2.32	2.16	-2.01%	4.77%	6.77%
	SLG1	0.98	2.17	1.20	4.66%	2.63%	-2.03%
	VEL1	0.26	2.16	1.90	1.35%	4.62%	3.27%
	GDM1	1.57	1.96	0.39	7.27%	6.71%	-0.56%
	VEL3	0.66	1.91	1.25	5.67%	5.98%	0.31%
	WJD1	1.90	1.82	(0.08)	6.60%	3.52%	-3.08%
	CPT1	0.16	1.67	1.52	7.45%	7.34%	-0.11%
	CYR1	0.85	1.31	0.46	8.35%	3.30%	-5.04%
	PLR1	1.30	1.30		5.29%	0.89%	-4.40%
	ANI1	0.63	1.25	0.62	1.46%	0.67%	-0.79%
	BGR1	1.02	1.10	0.07	8.20%	5.08%	-3.12%
	ABR1	1.17	1.02	(0.15)	6.90%	3.70%	-3.21%
	TRT1	0.00	0.95	0.95	#Error	4.90%	#Error
	SBR1	0.45	0.73	0.29	11.76%	6.86%	-4.90%
	PTU1	1.07	0.52	(0.55)	2.90%	3.38%	0.49%
	Total	32.78	79.60	46.82	6.01%	4.16%	-1.85%
CHENNAI-01							
	AVD1	0.16	5.76	5.59	10.55%	3.39%	-7.16%
	CH05	0.00	4.52	4.52	#Error	3.74%	#Error
	CH47	1.35	4.41	3.06	3.85%	1.40%	-2.45%
	CH07	2.73	4.05	1.32	2.68%	3.18%	0.49%
	CH19	0.42	3.93	3.50	3.70%	2.61%	-1.09%
	CH49	0.29	3.92	3.64	11.19%	3.72%	-7.47%
	KNR1	2.54	3.80	1.26	4.07%	3.74%	-0.33%
	CH16	0.32	3.42	3.10	3.89%	0.59%	-3.30%
	CH30	0.29	3.42	3.13	14.81%	3.72%	-11.08%
	SKL1	0.48	3.41	2.92	6.59%	2.37%	-4.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH40	0.51	3.32	2.82	5.14%	0.95%	-4.19%
	CH22	0.45	3.25	2.81	13.49%	1.47%	-12.02%
	CH28	0.00	3.11	3.11	#Error	3.71%	#Error
	CH14	2.39	3.08	0.69	5.47%	3.79%	-1.68%
	GUD2	2.26	3.04	0.77	8.03%	2.18%	-5.85%
	CH48	2.23	2.96	0.72	4.16%	3.06%	-1.10%
	TKM1	1.72	2.41	0.69	6.29%	3.96%	-2.33%
	GUD1	0.00	1.66	1.66	#Error	4.69%	#Error
	CGL1	0.82	1.59	0.77	2.25%	4.18%	1.93%
	CH25	0.61	1.54	0.93	6.88%	4.72%	-2.16%
	CH45	0.51	1.50	0.99	9.68%	6.93%	-2.75%
	CH42	1.80	1.45	(0.36)	5.49%	1.75%	-3.74%
	MRM1	1.26	1.39	0.13	4.50%	6.37%	1.87%
	CH39	0.02	0.94	0.92	13.74%	0.49%	-13.25%
	CH38	2.12	0.88	(1.24)	6.07%	6.95%	0.89%
	CH26	-0.16	0.64	0.79	-1.69%	1.52%	3.22%
	MC09	0.20	0.43	0.24	7.37%	8.78%	1.40%
	CH29	0.00	0.00		#Error	#Error	#Error
	Total	25.33	73.82	48.50	5.51%	3.10%	-2.41%
TRICHY-01							
	TRY1	4.31	9.85	5.54	7.23%	4.34%	-2.89%
	JKM1	0.43	4.37	3.94	8.42%	5.54%	-2.87%
	KUM1	1.03	4.26	3.23	12.14%	2.61%	-9.54%
	TYR1	0.50	3.83	3.32	4.45%	7.14%	2.69%
	TVR1	0.22	3.71	3.49	11.99%	1.80%	-10.20%
	TVR2	0.26	3.31	3.05	7.38%	3.91%	-3.47%
	TTP1	1.17	3.08	1.91	9.23%	3.50%	-5.73%
	ORU1	0.00	2.97	2.97	#Error	6.88%	#Error
	PBR1	0.23	2.66	2.43	5.07%	3.55%	-1.52%
	MSI1	0.40	2.58	2.18	9.49%	2.76%	-6.74%
	PBR2	0.74	2.56	1.82	6.44%	8.73%	2.29%
	PDK2	1.02	2.55	1.54	3.44%	3.36%	-0.08%
	TNJ2	0.22	2.42	2.19	6.89%	2.67%	-4.22%
	MVM1	1.14	2.28	1.14	6.86%	1.35%	-5.50%
	MDI1	0.45	2.08	1.64	8.83%	1.00%	-7.83%
	NGT1	0.33	2.02	1.69	5.23%	4.22%	-1.01%
	TNJ1	2.22	1.67	(0.55)	8.71%	3.98%	-4.73%
	KRN1	0.26	1.50	1.24	13.86%	5.16%	-8.70%
	KUM2	0.43	1.36	0.93	12.25%	5.01%	-7.24%
	PTK1	0.61	1.27	0.66	9.72%	2.77%	-6.95%
	KIK1	0.00	1.22	1.22	#Error	5.98%	#Error
	AYR1	0.76	0.70	(0.05)	9.33%	8.65%	-0.69%
	TRY4	0.27	0.66	0.40	11.71%	7.42%	-4.29%
	TRY3	0.02	0.64	0.62	10.15%	0.83%	-9.33%
	NMM1	1.55	0.59	(0.96)	10.44%	2.76%	-7.68%
	APM1	0.23	0.42	0.19	15.23%	5.82%	-9.41%
	NCK1	0.57	0.34	(0.23)	8.11%	1.59%	-6.52%
	PDK1	0.00	0.33	0.33	#Error	8.52%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY2	0.00	0.20	0.20	#Error	12.92%	#Error
	Total	19.35	65.41	46.07	8.37%	4.24%	-4.13%
SOUTH-03							
	MDU8	8.22	7.43	(0.79)	5.48%	4.33%	-1.15%
	MDU1	1.05	4.62	3.57	2.82%	2.99%	0.17%
	ATG1	0.01	3.33	3.31	7.82%	4.49%	-3.33%
	KPT1	1.84	2.96	1.12	10.56%	2.78%	-7.78%
	ADP1	0.16	2.95	2.78	1.67%	5.48%	3.81%
	TEN1	0.00	2.67	2.67	#Error	3.16%	#Error
	KKD3	0.00	2.46	2.46	#Error	1.35%	#Error
	DGL1	0.90	2.44	1.54	-3.06%	4.86%	7.92%
	USL1	0.19	2.32	2.13	1.89%	2.54%	0.65%
	MPA1	0.48	2.29	1.81	11.38%	6.02%	-5.36%
	CBM1	0.00	2.24	2.24	#Error	9.15%	#Error
	TMM1	1.78	2.23	0.45	5.32%	3.19%	-2.13%
	DKI1	0.21	1.98	1.77	8.86%	2.24%	-6.62%
	CMR1	0.34	1.97	1.63	8.40%	2.56%	-5.83%
	TPT1	0.23	1.97	1.74	16.70%	1.06%	-15.64%
	PVI1	0.90	1.83	0.93	6.70%	6.05%	-0.64%
	PNI1	0.89	1.44	0.55	7.85%	1.48%	-6.36%
	BNR1	0.33	1.44	1.11	5.42%	6.16%	0.74%
	NKI1	0.82	1.37	0.54	2.25%	2.97%	0.72%
	TEN2	1.44	1.26	(0.19)	7.43%	1.32%	-6.11%
	KRR1	0.82	1.26	0.43	2.25%	1.66%	-0.59%
	TDI1	0.15	1.16	1.00	5.66%	5.27%	-0.39%
	NTM1	0.61	0.97	0.36	4.89%	1.74%	-3.15%
	MLR1	0.35	0.92	0.58	8.72%	5.63%	-3.09%
	MDU2	0.43	0.88	0.45	1.76%	8.10%	6.33%
	MDU5	0.02	0.86	0.85	13.17%	2.97%	-10.20%
	SGP1	0.00	0.83	0.83	#Error	2.52%	#Error
	MDU3	0.28	0.81	0.54	12.58%	5.39%	-7.19%
	PKM1	0.16	0.66	0.50	16.40%	0.56%	-15.84%
	DGL2	0.25	0.64	0.39	8.26%	4.16%	-4.10%
	MDU6	0.18	0.61	0.43	6.75%	7.35%	0.59%
	KYK1	0.58	0.51	(0.08)	8.27%	1.84%	-6.42%
	BTU1	0.00	0.49	0.49	#Error	6.35%	#Error
	ODM1	1.14	0.37	(0.77)	11.63%	6.15%	-5.49%
	MNM1	0.13	0.34	0.21	0.39%	2.41%	2.01%
	PNV2	0.00	0.19	0.19	#Error	10.10%	#Error
	SVG1	0.69	0.16	(0.53)	5.56%	-2.73%	-8.29%
	MDU7	0.26	0.13	(0.13)	8.61%	0.39%	-8.22%
	Total	25.84	62.98	37.14	6.17%	3.86%	-2.31%
WEST-02							
	SLM1	0.55	7.06	6.51	4.74%	2.89%	-1.84%
	HSR1	1.80	4.80	3.00	5.73%	2.01%	-3.72%
	ATU1	0.92	4.35	3.44	10.96%	4.12%	-6.84%
	TRM1	0.84	4.19	3.35	4.17%	3.29%	-0.88%
	HSR2	2.34	3.90	1.56	5.41%	2.99%	-2.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	APN1	0.01	3.62	3.60	15.24%	3.84%	-11.40%
	PMP1	1.58	3.54	1.96	4.84%	7.40%	2.56%
	PNG1	0.23	3.38	3.15	-0.24%	3.36%	3.60%
	OML1	0.46	3.12	2.66	10.99%	1.55%	-9.44%
	KRI1	0.77	3.03	2.27	3.74%	2.05%	-1.69%
	EPI1	0.24	2.93	2.69	12.06%	3.86%	-8.20%
	SLM2	0.83	2.58	1.75	2.47%	2.99%	0.53%
	VPD1	2.10	2.56	0.46	2.83%	2.45%	-0.38%
	MTR1	0.38	2.39	2.01	7.77%	3.03%	-4.74%
	SLM3	0.16	1.96	1.79	7.76%	3.58%	-4.19%
	HRR1	0.82	1.66	0.84	2.25%	5.81%	3.55%
	DPR2	1.64	1.23	(0.41)	2.25%	2.12%	-0.14%
	DPR1	0.33	1.12	0.79	6.86%	1.11%	-5.75%
	BMD1	0.68	1.12	0.44	9.74%	4.99%	-4.76%
	SGI1	0.41	0.98	0.58	10.53%	4.27%	-6.27%
	KAM1	0.65	0.93	0.28	7.10%	3.13%	-3.98%
	MCR1	0.23	0.84	0.62	1.83%	5.10%	3.27%
	EDP1	0.00	0.81	0.81	#Error	3.10%	#Error
	KVP1	0.26	0.53	0.28	8.47%	8.63%	0.16%
	PLC1	1.47	0.19	(1.28)	3.71%	6.05%	2.34%
	Total	19.71	62.84	43.13	5.15%	3.41%	-1.74%
VIJAYAWADA-01							
	VSK1	2.35	8.96	6.61	6.36%	4.05%	-2.30%
	VJW1	0.63	4.25	3.62	7.18%	2.85%	-4.33%
	BVR1	0.28	4.10	3.82	10.50%	1.90%	-8.60%
	VJW2	0.00	3.03	3.03	#Error	1.83%	#Error
	VJW3	1.32	2.75	1.43	4.82%	1.87%	-2.94%
	NPR1	0.40	2.57	2.16	11.78%	3.18%	-8.60%
	GNT1	0.27	2.49	2.22	4.89%	2.91%	-1.98%
	TNI1	0.00	1.73	1.73	#Error	0.91%	#Error
	GNT2	0.00	1.68	1.68	#Error	0.52%	#Error
	PRL1	0.00	1.54	1.54	#Error	11.23%	#Error
	PPM1	0.00	1.51	1.51	#Error	2.17%	#Error
	GVM1	0.00	1.35	1.35	#Error	-4.16%	#Error
	PAP1	0.22	1.30	1.07	5.16%	0.89%	-4.28%
	TNK1	0.38	1.23	0.85	7.81%	0.58%	-7.22%
	TEL1	0.35	1.21	0.86	4.22%	-3.96%	-8.18%
	NZV1	0.00	1.03	1.03	#Error	1.77%	#Error
	CKT1	0.00	0.97	0.97	#Error	0.30%	#Error
	BPP1	0.00	0.90	0.90	#Error	0.16%	#Error
	JPT1	0.14	0.84	0.71	3.19%	8.92%	5.74%
	GDV1	0.16	0.81	0.65	-2.20%	1.30%	3.50%
	TVU1	0.82	0.81	(0.01)	2.25%	1.30%	-0.96%
	VJW4	0.73	0.81	0.08	5.15%	1.23%	-3.91%
	ELU1	0.27	0.74	0.47	5.04%	3.87%	-1.17%
	NRT1	0.14	0.73	0.59	3.40%	-0.66%	-4.06%
	CRL1	0.73	0.71	(0.02)	5.44%	2.86%	-2.58%
	OGL1	0.82	0.68	(0.15)	2.25%	2.03%	-0.22%
	DPE1	0.00	0.57	0.57	#Error	8.33%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	RAL1	0.00	0.53	0.53	#Error	5.79%	#Error
	VUY1	0.00	0.47	0.47	#Error	1.75%	#Error
	PNR1	0.00	0.45	0.45	#Error	9.41%	#Error
	VJW5	0.19	0.44	0.24	6.37%	4.19%	-2.17%
	TDD1	0.00	0.42	0.42	#Error	3.33%	#Error
	JGG1	0.00	0.26	0.26	#Error	1.63%	#Error
	KND1	0.00	0.13	0.13	#Error	0.39%	#Error
	RMV1	0.00	0.13	0.13	#Error	6.37%	#Error
	VKN1	0.00	0.01	0.01	#Error	15.22%	#Error
	AMP1	0.00	0.00		#Error	#Error	#Error
	MTM1	0.74	0.00	(0.74)	3.30%	#Error	#Error
	Total	10.95	52.14	41.18	5.25%	2.55%	-2.69%
SOUTH ARCOT	CUD1	1.42	6.46	5.04	2.33%	4.05%	1.72%
	POY2	0.19	6.41	6.22	8.19%	1.92%	-6.28%
	POY1	0.28	4.22	3.93	5.73%	1.03%	-4.70%
	TRK1	2.21	3.66	1.44	4.73%	2.41%	-2.32%
	KKI2	0.20	3.50	3.30	12.92%	-4.85%	-17.77%
	VPM1	1.71	3.07	1.36	3.96%	3.73%	-0.24%
	SJI2	2.42	2.93	0.51	5.85%	3.29%	-2.55%
	VPM2	0.53	2.64	2.11	6.06%	4.42%	-1.64%
	TVM2	0.72	2.38	1.65	0.93%	1.39%	0.46%
	ULP1	1.72	2.26	0.54	3.87%	2.82%	-1.05%
	CDM1	1.38	2.22	0.84	4.35%	2.85%	-1.50%
	NVL2	0.55	1.85	1.30	2.77%	4.34%	1.58%
	PRT1	0.62	1.53	0.91	10.07%	4.74%	-5.33%
	TDM1	0.79	1.36	0.57	7.22%	7.45%	0.23%
	TVM1	0.26	1.34	1.09	16.69%	1.79%	-14.90%
	VCM2	0.26	1.32	1.05	1.89%	4.33%	2.44%
	KLM1	1.42	1.18	(0.25)	3.24%	5.82%	2.58%
	STP1	3.03	0.61	(2.42)	3.22%	11.13%	7.91%
	KML1	0.95	0.61	(0.35)	6.17%	6.55%	0.39%
	VCM1	0.26	0.51	0.25	7.49%	5.51%	-1.98%
	MKM1	0.61	0.41	(0.20)	2.93%	4.38%	1.45%
	Total	21.53	50.44	28.90	4.60%	2.76%	-1.85%
KL-NORTH	KZD1	15.05	19.48	4.43	3.84%	1.15%	-2.69%
	KNU1	7.42	16.80	9.37	2.79%	2.24%	-0.56%
	BSY1	1.18	4.98	3.81	6.41%	1.58%	-4.83%
	VLC1	0.51	4.20	3.68	0.10%	1.56%	1.46%
	Total	24.16	45.45	21.30	3.56%	1.64%	-1.93%
TIRUPATI-01	TPY2	0.00	6.51	6.51	#Error	2.55%	#Error
	PDT1	0.13	2.99	2.86	0.39%	1.24%	0.85%
	CTO1	1.92	2.32	0.40	6.80%	4.09%	-2.71%
	PMR1	0.33	2.05	1.72	4.36%	5.34%	0.98%
	BVL1	0.00	1.99	1.99	#Error	3.27%	#Error
	PGR1	0.16	1.78	1.62	8.86%	0.73%	-8.14%
	ATP1	0.51	1.71	1.20	8.41%	2.06%	-6.35%
	RJP1	0.00	1.48	1.48	#Error	1.49%	#Error
	SPE1	0.15	1.30	1.15	4.39%	6.58%	2.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NYP1	0.00	1.29	1.29	#Error	5.82%	#Error
	NLR1	0.00	1.27	1.27	100.00%	3.24%	-96.76%
	RCY1	0.00	1.19	1.19	#Error	3.68%	#Error
	NDL1	0.68	1.15	0.47	3.76%	1.23%	-2.53%
	KNL1	0.00	1.12	1.12	#Error	4.52%	#Error
	PUT1	0.15	1.11	0.95	5.39%	2.89%	-2.51%
	GTY1	0.02	1.02	1.00	15.51%	6.44%	-9.07%
	MPL1	0.26	1.00	0.74	8.61%	2.31%	-6.30%
	KVL1	0.00	0.97	0.97	#Error	0.30%	#Error
	TPI1	0.01	0.97	0.95	12.32%	0.30%	-12.02%
	VKI1	0.26	0.91	0.65	8.61%	2.89%	-5.72%
	KDA1	0.21	0.70	0.49	6.92%	3.19%	-3.73%
	KAR1	0.20	0.65	0.45	12.92%	0.39%	-12.53%
	KOU1	0.01	0.64	0.63	15.22%	1.52%	-13.70%
	KHT1	0.00	0.60	0.60	#Error	10.59%	#Error
	PIL1	0.00	0.60	0.60	#Error	3.87%	#Error
	KNL2	1.17	0.59	(0.58)	7.41%	9.96%	2.55%
	ADI1	0.49	0.58	0.08	5.79%	3.06%	-2.73%
	TPY1	0.00	0.24	0.24	#Error	-6.60%	#Error
	GTL1	0.29	0.16	(0.13)	13.70%	-0.40%	-14.10%
	DHN1	0.01	0.01		14.45%	10.48%	-3.97%
	KDR1	0.00	0.00		#Error	#Error	#Error
	Total	6.96	38.90	31.94	7.02%	3.06%	-3.96%
WEST-01							
	CBE2	3.47	6.05	2.58	4.01%	3.59%	-0.43%
	KGI1	0.39	3.67	3.29	9.18%	3.25%	-5.92%
	PLI1	0.20	3.28	3.08	12.92%	1.18%	-11.73%
	UAM1	4.29	2.37	(1.92)	7.18%	5.82%	-1.35%
	KMR1	4.02	2.37	(1.65)	3.48%	7.68%	4.20%
	GDR1	1.78	1.98	0.21	3.48%	5.96%	2.48%
	CNR1	0.33	1.83	1.50	12.85%	2.39%	-10.45%
	UMP1	0.00	1.78	1.78	#Error	0.73%	#Error
	MPM1	0.00	1.75	1.75	#Error	4.08%	#Error
	PPI1	0.20	1.67	1.47	8.38%	0.90%	-7.48%
	CBE1	0.20	1.31	1.12	8.30%	2.71%	-5.59%
	CBE4	0.51	1.30	0.79	10.84%	0.89%	-9.96%
	DPM2	0.16	1.01	0.84	1.67%	5.58%	3.91%
	CBE6	0.00	0.99	0.99	#Error	2.26%	#Error
	KMD1	0.00	0.81	0.81	#Error	1.23%	#Error
	SUL1	0.82	0.77	(0.06)	2.25%	6.28%	4.03%
	ANR1	0.00	0.52	0.52	#Error	6.24%	#Error
	CBE3	0.00	0.48	0.48	#Error	0.30%	#Error
	SNR1	0.26	0.48	0.22	8.47%	0.30%	-8.18%
	CBE5	0.00	0.00		#Error	#Error	#Error
	PDM1	0.00	0.00		#Error	#Error	#Error
	Total	16.62	34.42	17.80	5.32%	3.42%	-1.90%
KL-SOUTH							
	TVP1	4.85	10.42	5.57	5.78%	2.37%	-3.42%
	PNL1	0.00	7.11	7.11	#Error	2.45%	#Error
	KOM1	3.15	6.59	3.44	5.79%	2.05%	-3.75%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	PAS1	0.30	3.25	2.96	10.31%	5.38%	-4.94%
	KLR1	0.81	2.86	2.06	10.14%	2.73%	-7.41%
	Total	9.09	30.23	21.14	6.32%	2.67%	-3.64%
WEST-03							
	TCG1	0.00	2.44	2.44	#Error	1.23%	#Error
	SYM2	0.00	2.10	2.10	#Error	2.45%	#Error
	NKL2	0.57	1.92	1.35	9.08%	1.86%	-7.23%
	GBM1	0.00	1.47	1.47	#Error	7.84%	#Error
	SGG1	0.21	1.36	1.15	7.39%	2.69%	-4.70%
	TPR1	0.00	1.14	1.14	#Error	6.28%	#Error
	KMM1	0.00	1.09	1.09	#Error	3.87%	#Error
	KGM1	0.16	1.03	0.87	10.74%	4.66%	-6.09%
	ERD2	0.00	1.00	1.00	#Error	4.18%	#Error
	CMI1	0.00	0.74	0.74	#Error	6.45%	#Error
	ERD1	0.00	0.70	0.70	#Error	3.05%	#Error
	TPR2	0.61	0.50	(0.11)	8.55%	5.91%	-2.65%
	AVI1	0.76	0.36	(0.40)	4.39%	9.04%	4.66%
	TPR3	0.00	0.34	0.34	#Error	7.82%	#Error
	VKL1	0.51	0.33	(0.19)	9.70%	3.07%	-6.62%
	PDR1	0.00	0.28	0.28	#Error	12.20%	#Error
	RSP1	1.01	0.00	(1.01)	7.00%	#Error	#Error
	TPR4	0.00	0.00		#Error	#Error	#Error
	Total	3.84	16.81	12.97	7.58%	4.02%	-3.57%
KL-CENTRAL							
	KOC1	2.20	10.79	8.58	2.40%	1.98%	-0.42%
	Total	2.20	10.79	8.58	2.40%	1.98%	-0.42%
HYDERABAD-01							
	HYD1	0.78	3.31	2.53	4.83%	0.83%	-4.01%
	Total	0.78	3.31	2.53	4.83%	0.83%	-4.01%
	Total	306.24	817.84	511.60	5.44%	3.29%	-2.15%