

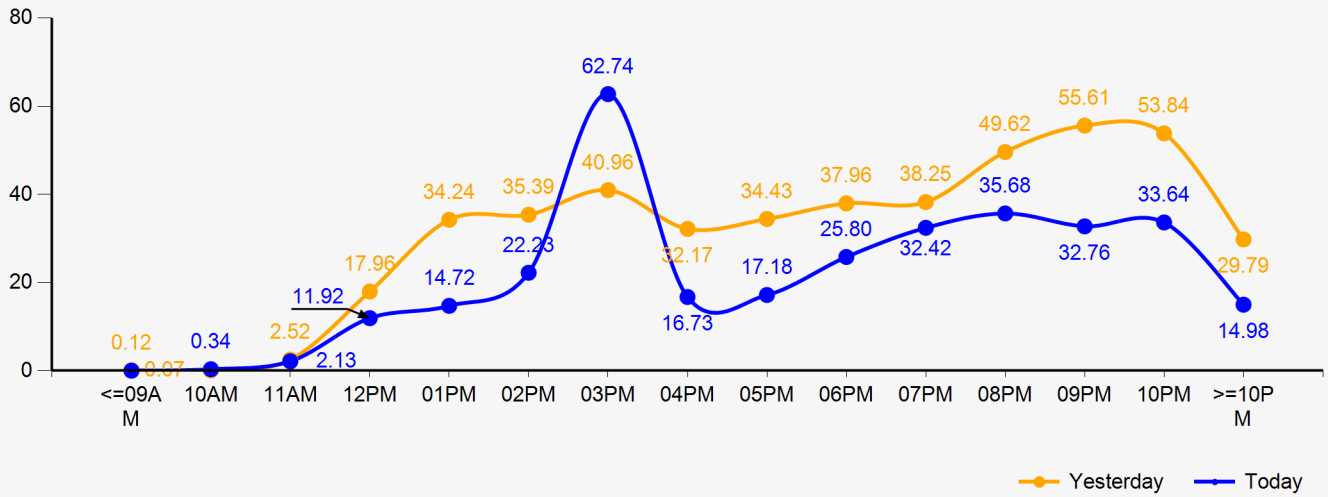
YD Sales : 462.93

YD GP%: 2.77%

TD Sales : 323.26

TD GP%: 2.02%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
HO01	0.00	44.83	44.83	#Error	-1.00%	#Error
CHENNAI-02	80.39	40.17	(40.21)	2.68%	2.38%	-0.30%
CHENNAI-01	53.83	35.44	(18.39)	3.21%	2.56%	-0.66%
SOUTH-01	53.80	29.82	(23.98)	2.71%	1.64%	-1.07%
WEST-02	39.19	28.26	(10.93)	3.03%	3.34%	0.30%
NORTH ARCOT	43.94	26.77	(17.17)	3.21%	1.15%	-2.06%
TIRUPATI-01	48.15	26.00	(22.15)	2.20%	2.61%	0.40%
SOUTH-03	23.02	22.88	(0.14)	2.95%	2.78%	-0.17%
TRICHY-01	30.83	20.95	(9.87)	2.06%	3.64%	1.58%
VIJAYAWADA-01	42.34	16.84	(25.50)	2.67%	2.12%	-0.55%
WEST-01	20.57	15.26	(5.32)	2.54%	3.34%	0.80%
SOUTH ARCOT	25.13	15.08	(10.05)	3.14%	2.49%	-0.65%
KL-SOUTH	1.74	0.95	(0.79)	3.56%	5.80%	2.23%
Total	462.93	323.26	(140)	2.77%	2.02%	-0.75%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
HO01	GHUB	0.00	44.85	44.85	#Error	-0.99%	#Error
	MSWH	0.00	-0.02	(0.02)	#Error	14.27%	#Error
	Total	0.00	44.83	44.83	#Error	-1.00%	#Error
CHENNAI-02	CH15	8.19	3.24	(4.95)	4.20%	4.26%	0.06%
	CH20	1.77	3.01	1.24	2.09%	-5.12%	-7.21%
	CH33	1.36	2.80	1.44	3.33%	3.58%	0.24%
	CH03	9.66	2.60	(7.06)	3.43%	2.26%	-1.17%
	CH34	4.98	2.60	(2.38)	3.04%	4.49%	1.45%
	CH09	0.64	2.54	1.90	2.33%	1.94%	-0.39%
	UKI1	1.39	2.41	1.02	1.20%	2.47%	1.28%
	CH44	5.33	2.24	(3.09)	2.11%	3.59%	1.49%
	CH18	1.78	1.94	0.16	4.36%	4.50%	0.14%
	CH46	2.41	1.85	(0.56)	3.37%	2.08%	-1.29%
	PON1	0.75	1.69	0.94	4.75%	3.05%	-1.70%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH12	3.49	1.60	(1.89)	3.47%	3.17%	-0.30%
	CH21	9.89	1.54	(8.36)	0.80%	1.92%	1.12%
	GPD1	5.98	1.43	(4.55)	2.62%	1.18%	-1.44%
	CH17	0.62	1.36	0.74	3.85%	2.14%	-1.71%
	MJR1	4.34	1.35	(2.99)	2.35%	3.82%	1.47%
	MC05	2.91	1.32	(1.59)	1.25%	4.19%	2.94%
	CH24	2.64	1.17	(1.47)	1.43%	1.82%	0.39%
	CH41	0.62	1.06	0.44	4.24%	3.20%	-1.04%
	CH06	2.78	0.83	(1.95)	1.17%	1.77%	0.60%
	CH43	1.06	0.75	(0.31)	4.07%	2.04%	-2.03%
	CH27	1.84	0.53	(1.31)	4.90%	1.25%	-3.65%
	MC06	2.03	0.32	(1.71)	1.66%	1.74%	0.09%
	CH01	0.00	0.00		#Error	#Error	#Error
	CH23	0.88	0.00	(0.88)	2.45%	#Error	#Error
	CH31	2.41	0.00	(2.41)	4.43%	#Error	#Error
	CH32	0.25	0.00	(0.25)	-5.88%	#Error	#Error
	CH36	0.39	0.00	(0.39)	3.60%	#Error	#Error
	Total	80.39	40.17	(40.21)	2.68%	2.38%	-0.30%
CHENNAI-01	CH42	1.96	4.58	2.62	4.22%	3.32%	-0.91%
	CH14	2.72	3.25	0.53	3.65%	3.10%	-0.55%
	CH16	3.95	2.57	(1.38)	2.43%	2.98%	0.54%
	CH19	0.93	2.40	1.47	-0.02%	4.40%	4.42%
	TKM1	1.24	2.15	0.91	3.00%	5.12%	2.12%
	CH11	0.92	2.09	1.17	3.03%	2.72%	-0.31%
	GUD2	4.22	1.89	(2.33)	2.87%	3.25%	0.38%
	CH08	3.16	1.76	(1.40)	5.69%	3.49%	-2.20%
	CH30	2.24	1.65	(0.59)	2.92%	3.84%	0.92%
	CH28	1.84	1.58	(0.26)	4.99%	2.68%	-2.31%
	MRM1	1.08	1.49	0.42	1.98%	2.47%	0.49%
	CH05	1.04	1.27	0.24	4.57%	4.87%	0.31%
	CH48	0.66	1.24	0.58	4.22%	5.29%	1.06%
	MC10	2.16	1.20	(0.96)	1.46%	0.89%	-0.57%
	SKL1	1.09	1.15	0.06	4.54%	5.08%	0.54%
	CH35	1.53	0.79	(0.74)	2.52%	4.34%	1.82%
	AVD1	0.27	0.75	0.48	5.53%	2.46%	-3.06%
	CH37	0.67	0.69	0.02	1.26%	2.39%	1.13%
	CH45	0.79	0.69	(0.10)	4.41%	5.00%	0.59%
	CH07	1.33	0.62	(0.71)	2.54%	5.74%	3.20%
	CH38	1.02	0.50	(0.52)	2.18%	4.10%	1.91%
	GUD1	2.85	0.34	(2.51)	2.03%	4.36%	2.33%
	CH40	6.54	0.29	(6.25)	3.83%	-120.23%	-124.06%
	CGL1	4.41	0.21	(4.20)	2.57%	3.39%	0.82%
	MC02	0.13	0.20	0.08	3.72%	2.97%	-0.76%
	CH29	0.48	0.07	(0.41)	2.30%	3.24%	0.93%
	MC09	1.14	0.02	(1.12)	5.40%	13.92%	8.53%
	CH22	0.64	0.00	(0.64)	3.40%	#Error	#Error
	CH26	0.25	0.00	(0.25)	3.67%	#Error	#Error
	CH39	1.26	0.00	(1.26)	3.23%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	KNR1	1.32	0.00	(1.32)	2.14%	#Error	#Error
	Total	53.83	35.44	(18.39)	3.21%	2.56%	-0.66%
SOUTH-01							
	MAR1	2.01	3.58	1.57	2.50%	1.56%	-0.94%
	TUT2	2.46	2.97	0.50	1.70%	0.77%	-0.93%
	TUT1	4.89	2.14	(2.75)	2.85%	2.67%	-0.18%
	TKS1	1.78	1.64	(0.14)	4.37%	0.46%	-3.91%
	KGL1	1.33	1.60	0.28	2.14%	-0.65%	-2.78%
	TVL1	4.08	1.58	(2.50)	3.56%	-11.95%	-15.51%
	NGR1	3.53	1.39	(2.14)	3.90%	2.98%	-0.93%
	VNR2	4.01	1.18	(2.83)	2.72%	3.43%	0.72%
	RND1	0.81	1.06	0.26	4.79%	2.07%	-2.72%
	KVT1	3.69	0.98	(2.71)	2.56%	5.26%	2.70%
	SDI1	0.18	0.85	0.66	4.18%	2.22%	-1.96%
	VKM1	0.36	0.80	0.45	-16.71%	3.20%	19.91%
	ARM1	1.99	0.74	(1.26)	2.01%	-1.14%	-3.15%
	TYI1	0.68	0.71	0.02	2.77%	4.37%	1.60%
	TKS2	1.40	0.68	(0.72)	5.52%	5.52%	-0.01%
	VNR1	1.26	0.65	(0.61)	2.26%	2.90%	0.64%
	KSM1	0.33	0.60	0.27	4.11%	-0.04%	-4.15%
	SGT1	0.86	0.58	(0.28)	2.08%	3.04%	0.96%
	APK2	2.00	0.57	(1.43)	1.57%	5.60%	4.03%
	PDI1	0.94	0.56	(0.38)	5.03%	3.83%	-1.20%
	TKY1	0.39	0.52	0.14	6.04%	5.46%	-0.58%
	RPM1	0.98	0.50	(0.48)	2.16%	3.63%	1.47%
	SKD1	0.76	0.47	(0.28)	3.38%	4.67%	1.29%
	APK1	0.64	0.45	(0.19)	4.60%	2.29%	-2.31%
	VL1	1.82	0.42	(1.40)	2.85%	2.92%	0.07%
	ASM1	0.84	0.42	(0.43)	0.03%	3.69%	3.66%
	MMT1	1.06	0.37	(0.69)	0.81%	4.01%	3.19%
	ERL2	1.65	0.34	(1.31)	3.01%	2.86%	-0.14%
	UDN1	0.83	0.32	(0.51)	2.92%	4.49%	1.57%
	PKD1	0.42	0.32	(0.11)	6.19%	2.62%	-3.57%
	TCN1	1.13	0.25	(0.88)	3.35%	5.49%	2.14%
	COL1	0.00	0.19	0.19	#Error	6.72%	#Error
	KYR1	0.70	0.19	(0.52)	3.01%	4.53%	1.52%
	SVK1	2.16	0.13	(2.04)	1.26%	5.47%	4.22%
	SNL1	0.85	0.09	(0.76)	0.99%	0.04%	-0.95%
	STU2	0.98	0.00	(0.98)	1.85%	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	Total	53.80	29.82	(23.98)	2.71%	1.64%	-1.07%
WEST-02							
	MCR1	2.04	2.81	0.77	2.59%	1.32%	-1.27%
	ERD1	0.00	1.68	1.68	#Error	3.41%	#Error
	VPD1	1.07	1.55	0.48	3.67%	4.40%	0.73%
	NKL2	1.42	1.54	0.12	5.00%	4.93%	-0.06%
	SLM1	3.59	1.51	(2.09)	2.07%	3.97%	1.90%
	MTR1	1.69	1.46	(0.23)	4.23%	2.82%	-1.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SGI1	1.09	1.28	0.19	0.55%	3.11%	2.56%
	HSR1	1.87	1.26	(0.61)	3.57%	3.32%	-0.26%
	VKL1	0.44	1.23	0.79	2.62%	2.17%	-0.45%
	PMP1	1.63	1.15	(0.47)	4.71%	5.47%	0.76%
	TRM1	2.63	1.12	(1.51)	4.67%	4.46%	-0.21%
	APN1	0.64	1.02	0.38	5.46%	3.59%	-1.87%
	PLC1	0.37	0.96	0.59	4.17%	2.79%	-1.38%
	ATU1	2.16	0.92	(1.24)	1.97%	1.66%	-0.31%
	ERD2	0.18	0.84	0.67	7.23%	3.99%	-3.24%
	HSR2	1.80	0.83	(0.97)	5.19%	3.00%	-2.18%
	HRR1	1.68	0.82	(0.86)	2.34%	5.68%	3.33%
	EPI1	0.49	0.79	0.30	6.35%	6.28%	-0.06%
	DPR2	1.18	0.75	(0.43)	0.85%	2.24%	1.39%
	OML1	2.38	0.72	(1.66)	1.52%	4.10%	2.58%
	KVP1	2.54	0.70	(1.84)	0.88%	4.44%	3.56%
	EDP1	0.93	0.63	(0.30)	1.98%	-1.45%	-3.43%
	BMD1	1.40	0.58	(0.83)	4.92%	4.62%	-0.30%
	DPR1	1.86	0.53	(1.33)	2.14%	0.84%	-1.30%
	KRI1	0.63	0.48	(0.15)	2.71%	0.15%	-2.57%
	TCG1	0.39	0.32	(0.08)	5.58%	3.70%	-1.88%
	SLM2	1.34	0.30	(1.05)	1.54%	4.25%	2.72%
	SGG1	0.00	0.22	0.22	#Error	5.73%	#Error
	KMM1	0.64	0.13	(0.51)	5.49%	4.92%	-0.57%
	RSP1	0.26	0.09	(0.17)	5.16%	2.40%	-2.76%
	SLM3	0.01	0.02		13.61%	13.92%	0.31%
	CMI1	0.22	0.00	(0.22)	6.06%	#Error	#Error
	PDR1	0.61	0.00	(0.61)	1.31%	#Error	#Error
	Total	39.19	28.26	(10.93)	3.03%	3.34%	0.30%
NORTH ARCOT							
	KPM2	4.56	4.03	(0.53)	3.16%	4.00%	0.85%
	TRR1	3.73	2.65	(1.08)	1.98%	-4.43%	-6.40%
	ARC2	2.75	1.65	(1.10)	3.54%	2.26%	-1.28%
	UGI1	1.23	1.55	0.32	2.47%	0.61%	-1.86%
	ABR1	2.84	1.47	(1.36)	1.66%	2.40%	0.74%
	VEL2	1.77	1.34	(0.43)	6.27%	3.68%	-2.60%
	CYR1	0.44	1.33	0.89	5.03%	5.18%	0.15%
	WJP1	2.70	1.31	(1.39)	2.94%	6.60%	3.66%
	GDM1	4.68	1.19	(3.50)	3.87%	3.98%	0.11%
	WJD1	1.82	1.11	(0.71)	4.48%	4.19%	-0.30%
	BGR1	0.59	1.08	0.49	3.86%	4.14%	0.27%
	CGM1	2.42	1.07	(1.35)	3.58%	1.04%	-2.55%
	VSI1	1.90	0.81	(1.09)	2.91%	4.69%	1.78%
	SLG1	0.09	0.81	0.72	2.53%	0.96%	-1.56%
	VEL1	2.68	0.78	(1.90)	4.19%	-23.78%	-27.97%
	VNB1	1.48	0.77	(0.72)	2.73%	-22.31%	-25.04%
	KPM1	1.95	0.72	(1.23)	2.79%	1.18%	-1.62%
	CPT1	0.60	0.69	0.09	3.35%	3.66%	0.31%
	AKM1	0.76	0.68	(0.08)	3.75%	5.28%	1.53%
	PLR1	0.85	0.39	(0.46)	4.34%	3.82%	-0.52%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	SBR1	2.51	0.38	(2.12)	2.28%	4.01%	1.73%
	PTU1	0.07	0.34	0.28	2.10%	4.16%	2.06%
	TRT1	0.00	0.31	0.31	#Error	3.95%	#Error
	ANI1	0.40	0.19	(0.21)	2.40%	2.50%	0.10%
	TRL1	1.13	0.12	(1.01)	1.35%	4.92%	3.57%
	Total	43.94	26.77	(17.17)	3.21%	1.15%	-2.06%
TIRUPATI-01	CTO1	5.78	4.44	(1.34)	2.55%	1.89%	-0.66%
	TPY2	7.08	3.58	(3.50)	1.55%	2.84%	1.28%
	ATP1	2.90	2.22	(0.68)	2.13%	3.59%	1.46%
	PMR1	0.67	1.51	0.84	5.42%	3.09%	-2.34%
	GTL1	2.43	1.21	(1.22)	2.15%	4.48%	2.33%
	TPY1	1.62	1.20	(0.41)	3.43%	3.58%	0.16%
	ADI1	2.76	1.14	(1.62)	0.98%	3.66%	2.68%
	PIL1	0.76	1.01	0.25	0.87%	1.18%	0.32%
	KNL2	1.66	0.94	(0.72)	1.79%	0.55%	-1.25%
	SPE1	1.10	0.85	(0.25)	-0.17%	-0.46%	-0.29%
	PGR1	0.38	0.85	0.47	7.01%	1.29%	-5.72%
	KHT1	0.97	0.68	(0.28)	1.10%	2.21%	1.11%
	NLR1	0.67	0.64	(0.03)	0.21%	0.15%	-0.07%
	KDA1	1.82	0.62	(1.20)	0.82%	0.48%	-0.34%
	RCY1	1.49	0.60	(0.88)	1.97%	3.49%	1.52%
	MPL1	2.18	0.55	(1.63)	1.56%	4.03%	2.47%
	DHN1	1.35	0.50	(0.85)	4.06%	2.97%	-1.08%
	KOU1	2.27	0.50	(1.78)	1.48%	2.95%	1.47%
	NYP1	0.35	0.46	0.12	0.88%	3.44%	2.57%
	BVL1	1.44	0.46	(0.98)	4.43%	0.67%	-3.76%
	TPI1	0.90	0.39	(0.51)	3.38%	4.98%	1.61%
	KNL1	1.24	0.38	(0.87)	3.14%	3.88%	0.74%
	PUT1	1.92	0.37	(1.55)	3.29%	4.05%	0.76%
	NDL1	2.44	0.36	(2.08)	2.79%	4.21%	1.42%
	PDT1	0.99	0.25	(0.75)	1.52%	7.67%	6.15%
	VKI1	0.13	0.14		2.71%	3.67%	0.95%
	RJP1	0.00	0.13	0.13	#Error	2.71%	#Error
	KVL1	0.84	0.00	(0.84)	5.21%	#Error	#Error
	Total	48.15	26.00	(22.15)	2.20%	2.61%	0.40%
SOUTH-03	DGL1	0.51	6.28	5.77	5.31%	2.63%	-2.68%
	TEN1	1.17	1.56	0.39	2.47%	4.21%	1.74%
	CBM1	0.63	1.47	0.84	3.53%	2.22%	-1.31%
	NTM1	0.44	0.96	0.52	2.71%	4.03%	1.31%
	MDU6	0.45	0.92	0.46	4.55%	-6.77%	-11.32%
	ODM1	1.11	0.91	(0.19)	3.77%	2.59%	-1.18%
	PVI1	0.41	0.86	0.44	3.72%	3.96%	0.24%
	BNR1	0.86	0.79	(0.07)	2.00%	0.98%	-1.03%
	MDU1	1.04	0.76	(0.28)	0.82%	3.84%	3.02%
	KKD3	1.35	0.73	(0.61)	1.02%	1.61%	0.58%
	MDU3	0.70	0.70	0.01	3.74%	2.14%	-1.60%
	ATG1	0.42	0.70	0.28	0.36%	2.34%	1.97%
	TMM1	1.48	0.64	(0.85)	2.05%	6.22%	4.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	CMR1	0.33	0.59	0.26	3.30%	2.53%	-0.78%
	SGP1	0.47	0.41	(0.05)	4.71%	4.42%	-0.29%
	MDU5	0.36	0.41	0.05	6.00%	3.44%	-2.56%
	KPT1	0.39	0.41	0.02	5.37%	3.68%	-1.68%
	PKM1	0.26	0.36	0.10	0.20%	3.43%	3.23%
	SVG1	0.28	0.34	0.06	4.65%	4.25%	-0.40%
	ADP1	0.70	0.32	(0.37)	6.30%	6.55%	0.25%
	KYK1	0.82	0.32	(0.50)	2.22%	3.56%	1.34%
	DKI1	2.31	0.30	(2.01)	2.68%	4.44%	1.77%
	TDI1	0.23	0.28	0.05	2.74%	5.59%	2.85%
	MLR1	0.79	0.27	(0.52)	1.27%	0.90%	-0.37%
	PNI1	0.01	0.24	0.23	13.61%	3.29%	-10.32%
	MDU4	0.89	0.22	(0.67)	2.89%	2.46%	-0.42%
	TEN2	0.76	0.21	(0.55)	3.99%	4.27%	0.28%
	TPT1	0.34	0.20	(0.14)	2.77%	3.47%	0.69%
	MNM1	0.00	0.20	0.20	#Error	7.19%	#Error
	MPA1	0.65	0.15	(0.50)	4.93%	4.92%	-0.02%
	KRR1	0.20	0.14	(0.06)	3.85%	5.26%	1.41%
	DGL2	0.52	0.13	(0.39)	3.60%	3.08%	-0.52%
	NKI1	0.22	0.11	(0.11)	3.02%	2.92%	-0.10%
	PNV1	0.00	0.01	0.01	#Error	3.93%	#Error
	BTU1	0.13	0.00	(0.13)	2.78%	#Error	#Error
	KKD2	0.00	0.00		#Error	#Error	#Error
	MDU2	1.58	0.00	(1.58)	2.94%	#Error	#Error
	USL1	0.22	0.00	(0.22)	1.12%	#Error	#Error
	Total	23.02	22.88	(0.14)	2.95%	2.78%	-0.17%
TRICHY-01							
	TRY1	5.94	2.32	(3.62)	2.18%	3.92%	1.74%
	TTP1	1.20	2.03	0.83	0.77%	3.08%	2.31%
	TYR1	2.49	1.65	(0.84)	1.02%	1.57%	0.55%
	AYR1	1.07	1.46	0.39	5.20%	4.21%	-0.99%
	TVR2	2.24	1.21	(1.03)	1.64%	1.55%	-0.10%
	PBR2	3.70	1.18	(2.52)	-1.76%	4.73%	6.49%
	TNJ1	1.57	1.04	(0.52)	1.63%	3.02%	1.39%
	NGT1	0.45	0.99	0.53	5.32%	3.63%	-1.69%
	MSI1	1.59	0.97	(0.61)	3.92%	4.95%	1.04%
	NMM1	0.33	0.90	0.57	4.72%	5.69%	0.97%
	KUM1	1.13	0.90	(0.23)	4.25%	4.36%	0.10%
	ORU1	1.51	0.89	(0.62)	3.11%	1.59%	-1.52%
	KRN1	1.13	0.79	(0.34)	5.01%	5.78%	0.78%
	MVM1	0.44	0.74	0.29	3.63%	3.55%	-0.08%
	TNJ2	0.94	0.73	(0.21)	4.20%	5.33%	1.13%
	MDI1	0.31	0.69	0.38	2.16%	1.32%	-0.84%
	TVR1	0.68	0.67	(0.01)	3.54%	3.32%	-0.22%
	TRY3	0.52	0.50	(0.02)	3.80%	6.48%	2.68%
	JKM1	1.01	0.46	(0.55)	-2.99%	4.40%	7.39%
	NCK1	0.33	0.32	(0.01)	5.25%	3.31%	-1.94%
	PBR1	0.08	0.27	0.20	6.12%	3.43%	-2.68%
	PDK1	0.13	0.25	0.11	2.71%	4.49%	1.78%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY2	0.16	0.01	(0.15)	3.55%	7.18%	3.63%
	APM1	0.50	0.00	(0.50)	4.34%	#Error	#Error
	KIK1	0.15	0.00	(0.15)	-0.37%	#Error	#Error
	PTK1	1.23	0.00	(1.23)	2.88%	#Error	#Error
	Total	30.83	20.95	(9.87)	2.06%	3.64%	1.58%
VIJAYAWADA-01							
	VJW2	1.44	2.59	1.15	3.05%	-0.72%	-3.77%
	RMV1	1.59	1.41	(0.18)	3.40%	0.05%	-3.35%
	GNT1	1.27	0.96	(0.31)	1.25%	1.87%	0.61%
	BVR1	3.61	0.92	(2.70)	1.84%	0.95%	-0.88%
	ELU1	0.85	0.89	0.04	4.78%	4.80%	0.02%
	JPT1	1.92	0.81	(1.11)	4.59%	1.53%	-3.06%
	TNK1	1.41	0.80	(0.60)	1.14%	3.93%	2.79%
	DPE1	0.62	0.70	0.08	3.74%	0.82%	-2.91%
	PAP1	1.90	0.69	(1.21)	2.92%	5.71%	2.79%
	NRT1	0.43	0.64	0.21	6.21%	1.23%	-4.98%
	VJW3	0.64	0.63	(0.02)	3.88%	4.00%	0.11%
	GVM1	0.29	0.60	0.31	4.96%	5.69%	0.73%
	CRL1	1.84	0.55	(1.28)	3.72%	5.11%	1.39%
	PRL1	0.97	0.54	(0.43)	2.56%	3.62%	1.06%
	MTM1	1.06	0.52	(0.54)	3.27%	2.26%	-1.01%
	RAL1	2.52	0.42	(2.10)	3.73%	2.99%	-0.75%
	VUY1	0.93	0.36	(0.58)	3.28%	3.55%	0.27%
	GNT2	1.53	0.34	(1.19)	3.48%	2.23%	-1.25%
	KDR1	0.70	0.32	(0.38)	4.99%	2.53%	-2.46%
	AMP1	1.77	0.31	(1.46)	0.77%	-0.50%	-1.27%
	TEL1	0.92	0.31	(0.60)	1.12%	2.53%	1.41%
	VJW5	1.05	0.25	(0.80)	1.52%	-0.03%	-1.54%
	TVU1	1.54	0.22	(1.32)	1.27%	4.40%	3.12%
	VJW4	0.18	0.22	0.04	0.75%	1.76%	1.02%
	PNR1	0.65	0.17	(0.49)	0.83%	5.03%	4.20%
	VKN1	0.22	0.15	(0.07)	2.21%	1.70%	-0.51%
	TDD1	2.26	0.13	(2.13)	1.84%	0.75%	-1.08%
	PPM1	0.63	0.13	(0.50)	4.86%	7.77%	2.91%
	VJW1	2.23	0.12	(2.11)	2.03%	2.79%	0.76%
	TNI1	0.34	0.07	(0.27)	3.07%	2.39%	-0.67%
	CKT1	0.00	0.07	0.07	#Error	2.09%	#Error
	BPP1	0.99	0.00	(0.99)	4.03%	#Error	#Error
	GDV1	1.16	0.00	(1.16)	1.23%	#Error	#Error
	JGG1	0.64	0.00	(0.64)	4.97%	#Error	#Error
	KND1	0.41	0.00	(0.41)	0.88%	#Error	#Error
	NPR1	0.17	0.00	(0.17)	4.96%	#Error	#Error
	OGL1	1.67	0.00	(1.67)	1.34%	#Error	#Error
	Total	42.34	16.84	(25.50)	2.67%	2.12%	-0.55%
WEST-01							
	UAM1	0.28	2.49	2.21	4.15%	5.00%	0.86%
	CBE2	2.72	2.33	(0.39)	2.78%	4.42%	1.64%
	CNR1	0.45	2.07	1.62	2.58%	1.51%	-1.07%
	GDR1	0.12	1.37	1.25	4.92%	3.39%	-1.52%
	KGI1	2.24	1.04	(1.20)	2.92%	5.65%	2.73%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KMR1	1.92	0.80	(1.12)	-0.06%	0.59%	0.65%
	TPR4	0.00	0.71	0.71	#Error	0.24%	#Error
	MPM1	0.18	0.55	0.37	3.49%	0.85%	-2.65%
	KMD1	0.44	0.48	0.04	9.30%	0.15%	-9.16%
	TPR3	0.13	0.45	0.33	8.01%	3.18%	-4.83%
	SYM2	0.80	0.41	(0.39)	2.01%	4.89%	2.88%
	TPR2	0.79	0.39	(0.40)	2.01%	2.89%	0.88%
	KGM1	1.58	0.38	(1.19)	3.63%	4.71%	1.08%
	PPI1	0.27	0.33	0.07	4.41%	1.42%	-2.99%
	AVI1	0.65	0.27	(0.38)	3.44%	6.16%	2.72%
	PLI1	0.00	0.25	0.25	#Error	5.09%	#Error
	ANR1	0.06	0.15	0.09	2.25%	1.69%	-0.56%
	SNR1	0.15	0.15	(0.01)	1.86%	4.60%	2.73%
	CBE4	0.44	0.14	(0.30)	4.49%	4.83%	0.34%
	CBE1	1.11	0.14	(0.97)	4.48%	5.92%	1.44%
	PDM1	0.35	0.12	(0.23)	6.12%	4.92%	-1.20%
	TPR1	2.38	0.09	(2.29)	-0.04%	2.10%	2.14%
	GBM1	1.18	0.07	(1.11)	0.57%	1.83%	1.26%
	CBE6	0.59	0.07	(0.53)	2.03%	3.84%	1.81%
	CBE3	0.09	0.00	(0.09)	2.10%	#Error	#Error
	CBE5	0.01	0.00	(0.01)	10.85%	#Error	#Error
	DPM2	1.51	0.00	(1.51)	3.46%	#Error	#Error
	SUL1	0.00	0.00		#Error	#Error	#Error
	UMP1	0.14	0.00	(0.14)	3.75%	#Error	#Error
	Total	20.57	15.26	(5.32)	2.54%	3.34%	0.80%
SOUTH ARCOT							
	TVM1	0.82	1.66	0.84	1.64%	2.22%	0.57%
	KLM1	1.52	1.44	(0.08)	4.41%	4.76%	0.35%
	STP1	0.00	1.34	1.34	#Error	2.68%	#Error
	NVL2	0.87	1.32	0.45	1.13%	1.67%	0.54%
	POY2	1.15	1.27	0.12	1.53%	3.30%	1.77%
	TDM1	1.00	1.22	0.22	4.47%	-6.38%	-10.85%
	TVM2	1.50	1.03	(0.47)	4.34%	6.16%	1.82%
	KKI2	1.44	1.02	(0.42)	3.52%	4.05%	0.53%
	CUD1	4.91	0.83	(4.08)	2.90%	4.58%	1.67%
	TRK1	4.46	0.79	(3.67)	2.97%	2.32%	-0.64%
	VPM2	1.05	0.75	(0.29)	3.47%	0.78%	-2.70%
	ULP1	1.59	0.73	(0.86)	4.29%	5.77%	1.48%
	POY1	1.13	0.62	(0.51)	2.02%	3.25%	1.23%
	MKM1	0.45	0.54	0.08	5.17%	-0.38%	-5.55%
	PRT1	0.82	0.23	(0.59)	2.88%	4.26%	1.38%
	KML1	0.19	0.12	(0.07)	7.67%	4.92%	-2.75%
	CDM1	0.47	0.10	(0.36)	1.73%	2.95%	1.22%
	VPM1	1.01	0.07	(0.94)	3.75%	3.25%	-0.50%
	SJI2	0.00	0.00		#Error	#Error	#Error
	VCM1	0.76	0.00	(0.76)	1.34%	#Error	#Error
	Total	25.13	15.08	(10.05)	3.14%	2.49%	-0.65%
KL-SOUTH							
	TVP1	1.09	0.37	(0.72)	1.77%	6.11%	4.34%
	PAS1	0.39	0.34	(0.05)	6.54%	2.89%	-3.65%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	KLR1	0.27	0.25	(0.02)	6.60%	9.31%	2.71%
	Total	1.74	0.95	(0.79)	3.56%	5.80%	2.23%
	Total	462.93	323.26	(139.67)	2.77%	2.02%	-0.75%