



Mobile - Daily Sales Performance As on 02-10-2025 11:30:36 PM

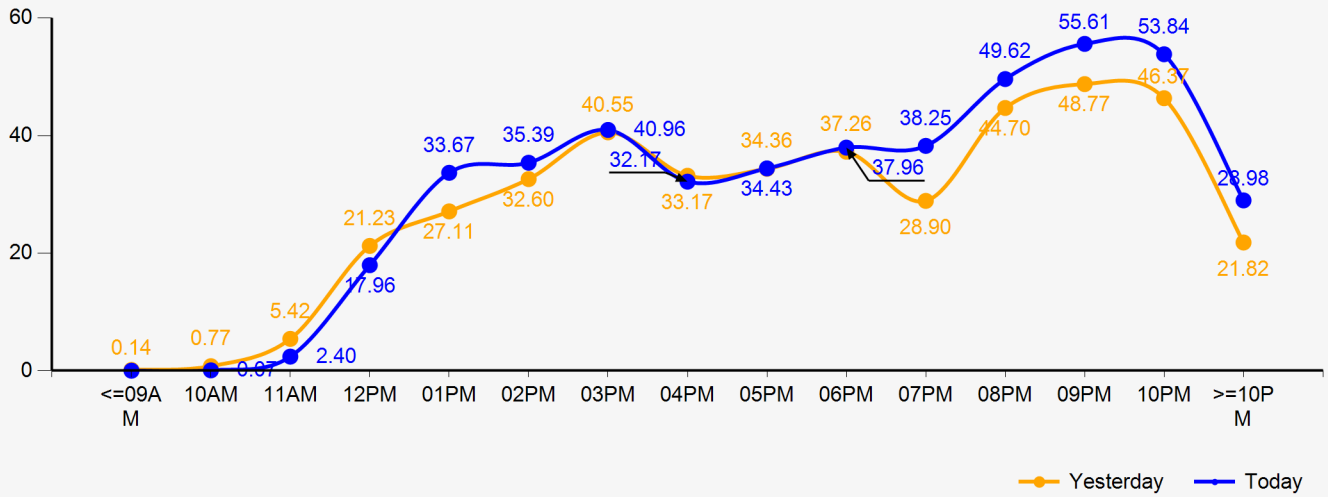
YD Sales : 423.15

YD GP%: 3.02%

TD Sales : 461.31

TD GP%: 2.76%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	63.85	80.18	16.34	2.83%	2.68%	-0.15%
SOUTH-01	53.21	53.80	0.58	2.55%	2.71%	0.15%
CHENNAI-01	46.32	53.50	7.18	3.74%	3.22%	-0.51%
TIRUPATI-01	36.27	48.01	11.75	2.56%	2.20%	-0.35%
NORTH ARCOT	46.96	43.83	(3.13)	2.85%	3.20%	0.35%
VIJAYAWADA-01	21.97	41.74	19.77	3.07%	2.66%	-0.41%
WEST-02	40.06	39.19	(0.87)	3.33%	3.03%	-0.30%
TRICHY-01	31.31	30.60	(0.71)	3.14%	2.03%	-1.11%
SOUTH ARCOT	28.64	25.13	(3.51)	2.91%	3.13%	0.22%
SOUTH-03	27.78	23.02	(4.76)	3.30%	2.95%	-0.36%
WEST-01	26.04	20.57	(5.46)	3.16%	2.54%	-0.62%
KL-SOUTH	0.75	1.74	0.99	4.85%	3.56%	-1.28%
Total	423.15	461.31	38	3.02%	2.76%	-0.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH21	4.43	9.89	5.46	1.41%	0.80%	-0.62%
	CH03	8.73	9.66	0.93	2.54%	3.43%	0.89%
	CH15	7.67	7.99	0.32	2.24%	4.16%	1.92%
	GPD1	2.26	5.98	3.71	0.68%	2.62%	1.95%
	CH44	2.66	5.33	2.67	3.85%	2.11%	-1.74%
	CH34	5.25	4.98	(0.27)	2.40%	3.04%	0.65%
	MJR1	3.01	4.34	1.32	3.58%	2.35%	-1.23%
	CH12	1.59	3.49	1.90	3.71%	3.47%	-0.24%
	MC05	2.38	2.91	0.53	3.46%	1.23%	-2.23%
	CH06	1.66	2.78	1.12	4.05%	1.17%	-2.88%
	CH24	1.20	2.64	1.44	2.46%	1.43%	-1.03%
	CH46	2.79	2.41	(0.37)	1.92%	3.37%	1.46%
	CH31	0.65	2.41	1.75	5.68%	4.43%	-1.26%
	MC06	1.19	2.03	0.84	2.18%	1.66%	-0.52%
	CH27	0.22	1.84	1.62	5.03%	4.90%	-0.13%
	CH18	3.61	1.78	(1.83)	5.59%	4.36%	-1.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH20	1.93	1.77	(0.16)	3.40%	2.09%	-1.31%
	UKI1	2.36	1.39	(0.97)	3.32%	1.20%	-2.12%
	CH33	1.53	1.36	(0.18)	5.60%	3.33%	-2.26%
	CH43	0.26	1.06	0.80	2.81%	4.07%	1.26%
	CH23	2.27	0.88	(1.39)	1.79%	2.45%	0.66%
	PON1	1.55	0.75	(0.80)	1.87%	4.75%	2.88%
	CH09	0.93	0.64	(0.29)	0.57%	2.33%	1.76%
	CH41	1.43	0.62	(0.80)	2.53%	4.24%	1.71%
	CH17	0.14	0.62	0.48	5.25%	3.85%	-1.40%
	CH36	0.74	0.39	(0.36)	4.97%	3.60%	-1.38%
	CH32	1.41	0.25	(1.16)	2.74%	-5.88%	-8.62%
	CH01	0.00	0.00		#Error	#Error	#Error
	Total	63.85	80.18	16.34	2.83%	2.68%	-0.15%
SOUTH-01	TUT1	5.76	4.89	(0.87)	3.41%	2.85%	-0.56%
	TVL1	7.84	4.08	(3.76)	2.17%	3.56%	1.40%
	VNR2	3.89	4.01	0.12	3.39%	2.72%	-0.67%
	KVT1	1.59	3.69	2.10	4.53%	2.56%	-1.97%
	NGR1	3.22	3.53	0.30	3.16%	3.90%	0.74%
	TUT2	2.74	2.46	(0.28)	2.91%	1.70%	-1.21%
	SVK1	1.25	2.16	0.91	-0.22%	1.26%	1.48%
	MAR1	0.70	2.01	1.31	3.13%	2.50%	-0.62%
	APK2	1.42	2.00	0.57	0.11%	1.57%	1.46%
	ARM1	1.62	1.99	0.38	3.80%	2.01%	-1.79%
	VLY1	0.20	1.82	1.62	5.52%	2.85%	-2.68%
	TKS1	0.60	1.78	1.18	3.70%	4.37%	0.66%
	ERL2	1.73	1.65	(0.09)	2.28%	3.01%	0.72%
	TKS2	2.08	1.40	(0.69)	2.18%	5.52%	3.34%
	KGL1	0.75	1.33	0.58	0.30%	2.14%	1.84%
	VNR1	0.26	1.26	1.01	1.85%	2.26%	0.41%
	TCN1	0.75	1.13	0.38	4.23%	3.35%	-0.88%
	MMT1	1.40	1.06	(0.34)	1.59%	0.81%	-0.78%
	RPM1	1.04	0.98	(0.06)	0.66%	2.16%	1.51%
	STU2	1.22	0.98	(0.24)	2.56%	1.85%	-0.71%
	PDI1	0.45	0.94	0.49	3.25%	5.03%	1.78%
	SGT1	0.44	0.86	0.41	2.36%	2.08%	-0.28%
	SNL1	0.31	0.85	0.54	-1.21%	0.99%	2.20%
	ASM1	0.48	0.84	0.37	-2.34%	0.03%	2.36%
	UDN1	1.15	0.83	(0.32)	0.34%	2.92%	2.58%
	RND1	3.01	0.81	(2.20)	2.25%	4.69%	2.44%
	SKD1	1.43	0.76	(0.67)	2.14%	3.38%	1.24%
	KYR1	0.58	0.70	0.13	3.53%	2.90%	-0.63%
	TYI1	0.14	0.68	0.55	1.90%	2.77%	0.86%
	APK1	0.37	0.64	0.27	4.17%	4.60%	0.43%
	PKD1	1.47	0.42	(1.04)	4.18%	6.19%	2.01%
	TKY1	1.20	0.39	(0.81)	4.08%	6.04%	1.96%
	VKM1	0.50	0.36	(0.14)	1.65%	-16.71%	-18.37%
	KSM1	0.41	0.33	(0.08)	5.90%	4.11%	-1.79%
	SDI1	0.79	0.18	(0.61)	2.54%	3.73%	1.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	COL1	0.42	0.00	(0.42)	-1.22%	#Error	#Error
	TVL2	0.00	0.00		#Error	#Error	#Error
	Total	53.21	53.80	0.58	2.55%	2.71%	0.15%
CHENNAI-01							
	CH40	3.49	6.54	3.05	4.57%	3.83%	-0.74%
	CGL1	1.61	4.41	2.80	3.09%	2.57%	-0.51%
	GUD2	1.58	4.22	2.64	1.01%	2.87%	1.86%
	CH16	5.13	3.95	(1.18)	3.17%	2.43%	-0.74%
	CH08	3.12	3.16	0.04	5.00%	5.69%	0.69%
	GUD1	1.38	2.85	1.47	4.47%	2.03%	-2.45%
	CH14	1.59	2.72	1.13	3.68%	3.65%	-0.04%
	CH30	1.47	2.24	0.77	2.70%	2.92%	0.21%
	MC10	0.68	2.16	1.47	2.67%	1.46%	-1.21%
	CH42	1.56	1.96	0.40	4.23%	4.22%	-0.01%
	CH28	1.29	1.84	0.55	4.40%	4.99%	0.58%
	CH35	2.58	1.53	(1.05)	5.28%	2.52%	-2.77%
	CH07	1.91	1.33	(0.59)	3.02%	2.48%	-0.54%
	KNR1	1.64	1.32	(0.32)	3.40%	2.14%	-1.27%
	CH39	0.14	1.26	1.12	3.00%	3.23%	0.23%
	TKM1	0.55	1.24	0.69	7.54%	3.00%	-4.54%
	MC09	0.71	1.14	0.43	4.55%	5.40%	0.85%
	SKL1	0.00	1.09	1.09	#Error	4.54%	#Error
	MRM1	1.29	1.08	(0.21)	5.01%	1.98%	-3.04%
	CH05	1.59	1.04	(0.55)	1.21%	4.57%	3.35%
	CH38	2.43	1.02	(1.41)	0.77%	2.18%	1.41%
	CH19	2.27	0.93	(1.34)	4.16%	-0.02%	-4.18%
	CH11	0.71	0.92	0.21	1.15%	3.03%	1.89%
	CH45	1.52	0.79	(0.73)	3.80%	4.41%	0.61%
	CH37	0.24	0.67	0.43	7.44%	1.26%	-6.18%
	CH48	1.72	0.66	(1.06)	3.99%	4.22%	0.23%
	CH22	0.69	0.64	(0.05)	3.97%	3.40%	-0.57%
	AVD1	2.71	0.27	(2.44)	4.81%	5.53%	0.71%
	CH26	0.00	0.25	0.25	#Error	3.67%	#Error
	CH29	0.50	0.14	(0.36)	6.18%	2.82%	-3.36%
	MC02	0.19	0.13	(0.07)	9.31%	3.72%	-5.58%
	Total	46.32	53.50	7.18	3.74%	3.22%	-0.51%
TIRUPATI-01							
	TPY2	4.25	6.94	2.69	2.60%	1.55%	-1.05%
	CTO1	2.65	5.78	3.14	2.73%	2.55%	-0.18%
	ATP1	1.97	2.90	0.93	1.96%	2.13%	0.17%
	ADI1	1.10	2.76	1.66	2.86%	0.98%	-1.88%
	NDL1	1.34	2.44	1.09	3.87%	2.79%	-1.08%
	GTL1	2.06	2.43	0.37	3.92%	2.15%	-1.77%
	KOU1	1.33	2.27	0.94	1.91%	1.48%	-0.42%
	MPL1	0.93	2.18	1.26	3.16%	1.56%	-1.60%
	PUT1	1.46	1.92	0.45	2.83%	3.29%	0.46%
	KDA1	0.32	1.82	1.49	0.78%	0.82%	0.04%
	KNL2	2.34	1.66	(0.68)	2.20%	1.79%	-0.41%
	TPY1	1.17	1.62	0.45	0.23%	3.43%	3.19%
	RCY1	1.35	1.49	0.14	1.34%	1.97%	0.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	BVL1	0.81	1.44	0.63	4.73%	4.43%	-0.31%
	DHN1	1.75	1.35	(0.40)	4.23%	4.06%	-0.17%
	KNL1	1.71	1.24	(0.47)	1.12%	3.14%	2.02%
	SPE1	1.32	1.10	(0.23)	0.12%	-0.17%	-0.29%
	PDT1	0.86	0.99	0.13	2.45%	1.52%	-0.93%
	KHT1	0.68	0.97	0.28	2.21%	1.10%	-1.11%
	TPI1	0.76	0.90	0.14	3.67%	3.38%	-0.29%
	KVL1	0.12	0.84	0.73	4.99%	5.21%	0.22%
	PIL1	0.74	0.76	0.02	5.98%	0.87%	-5.11%
	PMR1	1.69	0.67	(1.02)	4.38%	5.42%	1.04%
	NLR1	1.09	0.67	(0.42)	2.37%	0.21%	-2.16%
	PGR1	0.00	0.38	0.38	#Error	7.01%	#Error
	NYP1	0.00	0.35	0.35	#Error	0.88%	#Error
	VKI1	0.48	0.13	(0.35)	0.15%	2.71%	2.57%
	RJP1	1.97	0.00	(1.97)	1.14%	#Error	#Error
	Total	36.27	48.01	11.75	2.56%	2.20%	-0.35%
NORTH ARCOT							
	GDM1	0.54	4.68	4.14	3.58%	3.87%	0.29%
	KPM2	4.97	4.56	(0.41)	3.52%	3.16%	-0.36%
	TRR1	1.46	3.73	2.28	5.09%	1.98%	-3.11%
	ABR1	1.63	2.84	1.21	3.05%	1.66%	-1.39%
	ARC2	2.15	2.75	0.59	2.97%	3.54%	0.58%
	WJP1	4.70	2.70	(1.99)	3.02%	2.94%	-0.07%
	VEL1	2.77	2.68	(0.10)	3.16%	4.19%	1.03%
	SBR1	1.82	2.51	0.68	1.78%	2.28%	0.50%
	CGM1	2.68	2.42	(0.27)	1.51%	3.58%	2.07%
	KPM1	3.51	1.95	(1.56)	3.26%	2.79%	-0.46%
	VSI1	1.12	1.90	0.79	1.68%	2.91%	1.23%
	VEL2	2.65	1.77	(0.89)	1.94%	6.27%	4.33%
	WJD1	3.25	1.70	(1.55)	2.98%	4.41%	1.42%
	VNB1	1.41	1.48	0.08	0.50%	2.73%	2.23%
	UGI1	1.45	1.23	(0.22)	3.96%	2.47%	-1.49%
	TRL1	1.82	1.13	(0.69)	1.98%	1.28%	-0.70%
	PLR1	1.85	0.85	(1.00)	2.02%	4.34%	2.32%
	AKM1	3.51	0.76	(2.75)	3.62%	3.75%	0.13%
	CPT1	0.45	0.60	0.15	1.74%	3.35%	1.61%
	BGR1	0.80	0.59	(0.21)	4.00%	3.86%	-0.14%
	CYR1	0.95	0.44	(0.50)	1.02%	5.03%	4.02%
	ANI1	0.12	0.40	0.28	0.36%	2.40%	2.04%
	SLG1	0.88	0.09	(0.78)	5.01%	2.53%	-2.48%
	PTU1	0.00	0.07	0.07	#Error	2.10%	#Error
	TRT1	0.46	0.00	(0.46)	3.09%	#Error	#Error
	Total	46.96	43.83	(3.13)	2.85%	3.20%	0.35%
VIJAYAWADA-01							
	BVR1	1.23	3.61	2.38	1.89%	1.84%	-0.06%
	RAL1	1.20	2.52	1.32	4.79%	3.73%	-1.05%
	VJW1	1.26	2.23	0.97	2.20%	2.03%	-0.17%
	TDD1	0.67	2.08	1.41	2.91%	1.68%	-1.23%
	JPT1	0.19	1.92	1.73	9.31%	4.59%	-4.72%
	PAP1	1.20	1.90	0.70	4.47%	2.88%	-1.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	CRL1	0.58	1.84	1.26	5.53%	3.63%	-1.89%
	AMP1	0.13	1.77	1.64	1.79%	0.77%	-1.02%
	OGL1	0.07	1.67	1.60	1.81%	1.34%	-0.47%
	RMV1	0.33	1.59	1.26	2.12%	3.40%	1.28%
	TVU1	0.27	1.54	1.28	1.84%	1.27%	-0.56%
	GNT2	0.94	1.53	0.60	0.66%	3.48%	2.82%
	VJW2	0.40	1.44	1.04	5.07%	3.05%	-2.01%
	TNK1	1.65	1.41	(0.25)	1.80%	1.14%	-0.67%
	GNT1	1.19	1.27	0.08	1.41%	1.25%	-0.15%
	GDV1	0.12	1.16	1.04	5.06%	1.23%	-3.83%
	VJW5	0.75	1.05	0.30	5.46%	1.52%	-3.95%
	BPP1	0.00	0.99	0.99	#Error	4.03%	#Error
	PRL1	0.37	0.97	0.59	2.71%	2.56%	-0.16%
	VUY1	0.14	0.93	0.80	-0.19%	3.28%	3.47%
	TEL1	0.88	0.92	0.04	2.79%	1.12%	-1.67%
	ELU1	1.24	0.85	(0.39)	2.33%	4.78%	2.45%
	MTM1	0.72	0.75	0.03	1.72%	3.36%	1.64%
	KDR1	0.40	0.70	0.30	6.10%	4.99%	-1.11%
	PNR1	0.69	0.65	(0.03)	1.74%	0.83%	-0.91%
	JGG1	0.41	0.64	0.22	5.29%	4.97%	-0.32%
	PPM1	0.46	0.63	0.17	3.95%	4.86%	0.92%
	DPE1	0.23	0.62	0.38	-0.06%	3.74%	3.80%
	VJW3	1.52	0.54	(0.98)	5.31%	4.24%	-1.07%
	NRT1	0.27	0.43	0.16	3.11%	6.21%	3.10%
	KND1	0.52	0.41	(0.11)	0.26%	0.88%	0.62%
	TNI1	0.00	0.34	0.34	#Error	3.07%	#Error
	GVM1	0.97	0.29	(0.68)	3.48%	4.96%	1.48%
	VKN1	0.00	0.22	0.22	#Error	2.21%	#Error
	VJW4	0.00	0.18	0.18	#Error	0.75%	#Error
	NPR1	0.39	0.17	(0.22)	3.15%	4.96%	1.81%
	CKT1	0.59	0.00	(0.59)	3.22%	#Error	#Error
	Total	21.97	41.74	19.77	3.07%	2.66%	-0.41%
WEST-02							
	SLM1	3.45	3.59	0.15	2.98%	2.07%	-0.91%
	TRM1	2.68	2.63	(0.06)	3.93%	4.64%	0.71%
	KVP1	0.55	2.54	2.00	0.70%	0.88%	0.18%
	OML1	1.83	2.38	0.55	4.10%	1.52%	-2.58%
	ATU1	0.60	2.16	1.56	4.14%	1.97%	-2.17%
	MCR1	1.19	2.04	0.85	4.64%	2.59%	-2.05%
	HSR1	1.33	1.87	0.53	2.56%	3.57%	1.02%
	DPR1	0.22	1.86	1.64	3.75%	2.14%	-1.62%
	HSR2	4.43	1.80	(2.63)	2.97%	5.19%	2.21%
	MTR1	0.90	1.69	0.78	4.68%	4.23%	-0.44%
	HRR1	2.06	1.68	(0.38)	2.71%	2.29%	-0.42%
	PMP1	1.16	1.63	0.47	2.56%	4.66%	2.10%
	NKL2	0.78	1.42	0.64	3.80%	5.00%	1.20%
	BMD1	0.84	1.40	0.57	4.39%	4.92%	0.53%
	SLM2	2.88	1.34	(1.54)	2.90%	1.54%	-1.36%
	DPR2	1.16	1.18	0.02	1.42%	0.85%	-0.57%

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WEST-02	SGI1	1.15	1.09	(0.06)	3.75%	0.55%	-3.20%
	VPD1	0.79	1.07	0.28	4.86%	3.67%	-1.19%
	EDP1	2.56	0.93	(1.63)	2.39%	1.98%	-0.41%
	APN1	1.31	0.64	(0.67)	2.35%	5.46%	3.11%
	KMM1	0.69	0.64	(0.05)	1.74%	5.49%	3.74%
	KRI1	0.96	0.63	(0.32)	5.12%	2.71%	-2.40%
	PDR1	0.48	0.61	0.13	3.74%	1.31%	-2.43%
	EPI1	0.93	0.49	(0.44)	7.25%	6.35%	-0.90%
	VKL1	0.39	0.44	0.06	3.78%	2.62%	-1.15%
	TCG1	0.91	0.39	(0.52)	1.17%	5.58%	4.41%
	PLC1	0.82	0.37	(0.45)	1.59%	4.17%	2.58%
	RSP1	0.00	0.26	0.26	#Error	5.16%	#Error
	CMI1	0.25	0.22	(0.03)	6.06%	6.06%	0.00%
	ERD2	0.22	0.18	(0.04)	5.81%	7.23%	1.42%
	SLM3	1.04	0.01	(1.03)	3.80%	13.61%	9.82%
	ERD1	1.50	0.00	(1.50)	4.91%	#Error	#Error
	SGG1	0.00	0.00		#Error	#Error	#Error
	Total	40.06	39.19	(0.87)	3.33%	3.03%	-0.30%
TRICHY-01	TRY1	6.97	5.94	(1.03)	2.23%	2.18%	-0.05%
	PBR2	1.52	3.70	2.18	1.87%	-1.76%	-3.63%
	TYR1	2.10	2.49	0.39	3.71%	1.02%	-2.68%
	TVR2	1.44	2.24	0.80	2.18%	1.64%	-0.54%
	TNJ1	0.64	1.57	0.92	4.49%	1.63%	-2.87%
	ORU1	0.33	1.51	1.18	4.67%	3.11%	-1.55%
	MSI1	1.57	1.35	(0.21)	4.72%	3.63%	-1.09%
	PTK1	0.24	1.23	0.99	2.60%	2.88%	0.28%
	TTP1	2.55	1.20	(1.36)	2.87%	0.77%	-2.10%
	KRN1	1.48	1.13	(0.34)	4.62%	5.01%	0.39%
	KUM1	1.44	1.13	(0.31)	2.68%	4.25%	1.58%
	AYR1	1.09	1.07	(0.02)	3.66%	5.20%	1.55%
	JKM1	0.29	1.01	0.72	3.45%	-2.99%	-6.44%
	TNJ2	1.65	0.94	(0.71)	1.88%	4.20%	2.32%
	TVR1	0.99	0.68	(0.31)	2.34%	3.54%	1.21%
	TRY3	0.41	0.52	0.11	3.63%	3.80%	0.17%
	APM1	0.09	0.50	0.41	7.42%	4.34%	-3.08%
	NGT1	1.22	0.45	(0.77)	3.27%	5.32%	2.05%
	MVM1	0.60	0.44	(0.16)	3.69%	3.63%	-0.06%
	NMM1	2.09	0.33	(1.76)	2.84%	4.72%	1.88%
	NCK1	0.24	0.33	0.08	3.62%	5.25%	1.64%
	MDI1	0.97	0.31	(0.66)	5.78%	2.16%	-3.62%
	TRY2	0.20	0.16	(0.04)	3.84%	3.55%	-0.28%
	KIK1	0.13	0.15	0.02	4.69%	-0.37%	-5.06%
	PDK1	0.20	0.13	(0.07)	6.61%	2.71%	-3.90%
	PBR1	0.85	0.08	(0.78)	5.34%	6.12%	0.78%
	Total	31.31	30.60	(0.71)	3.14%	2.03%	-1.11%
SOUTH ARCOT	CUD1	3.68	4.91	1.23	3.04%	2.90%	-0.13%
	TRK1	0.77	4.46	3.69	4.48%	2.97%	-1.52%
	ULP1	2.17	1.59	(0.58)	2.61%	4.24%	1.62%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KLM1	2.02	1.52	(0.49)	3.79%	4.41%	0.62%
	TVM2	1.77	1.50	(0.27)	4.63%	4.34%	-0.30%
	KKI2	1.20	1.44	0.23	1.24%	3.52%	2.28%
	POY2	1.30	1.15	(0.15)	2.31%	1.53%	-0.78%
	POY1	0.92	1.13	0.21	3.58%	1.94%	-1.64%
	VPM2	2.68	1.05	(1.64)	1.60%	3.47%	1.88%
	VPM1	0.00	1.01	1.01	#Error	3.75%	#Error
	TDM1	1.91	1.00	(0.91)	2.37%	4.39%	2.02%
	NVL2	3.22	0.87	(2.35)	1.14%	1.13%	-0.01%
	TVM1	0.65	0.82	0.17	1.96%	1.64%	-0.32%
	PRT1	3.49	0.82	(2.66)	4.66%	2.88%	-1.78%
	VCM1	0.12	0.76	0.65	4.92%	1.34%	-3.58%
	CDM1	0.48	0.47	(0.01)	6.05%	1.73%	-4.32%
	MKM1	0.99	0.45	(0.54)	3.10%	5.17%	2.07%
	KML1	0.28	0.19	(0.09)	3.24%	7.67%	4.43%
	SJI2	0.00	0.00		#Error	#Error	#Error
	STP1	1.00	0.00	(1.00)	1.84%	#Error	#Error
	Total	28.64	25.13	(3.51)	2.91%	3.13%	0.22%
SOUTH-03	DKI1	1.00	2.31	1.31	4.33%	2.68%	-1.65%
	MDU2	1.73	1.58	(0.14)	1.53%	2.94%	1.40%
	TMM1	0.83	1.48	0.65	6.20%	2.05%	-4.15%
	KKD3	0.21	1.35	1.13	5.29%	1.02%	-4.27%
	TEN1	2.34	1.17	(1.17)	2.42%	2.47%	0.04%
	ODM1	0.70	1.11	0.41	5.11%	3.77%	-1.34%
	MDU1	2.96	1.04	(1.92)	3.54%	0.82%	-2.72%
	MDU4	1.21	0.89	(0.32)	2.75%	2.89%	0.14%
	BNR1	1.30	0.86	(0.44)	5.39%	2.00%	-3.39%
	KYK1	1.26	0.82	(0.44)	1.33%	2.22%	0.88%
	MLR1	0.28	0.79	0.51	5.53%	1.27%	-4.26%
	TEN2	0.41	0.76	0.35	4.36%	3.99%	-0.37%
	MDU3	0.10	0.70	0.59	5.99%	3.74%	-2.25%
	ADP1	0.33	0.70	0.37	5.10%	6.30%	1.20%
	MPA1	0.46	0.65	0.19	4.35%	4.93%	0.58%
	CBM1	0.36	0.63	0.27	2.13%	3.53%	1.40%
	DGL2	0.33	0.52	0.19	2.80%	3.60%	0.81%
	DGL1	0.73	0.51	(0.22)	4.51%	5.31%	0.80%
	SGP1	0.61	0.47	(0.14)	3.84%	4.71%	0.86%
	MDU6	0.41	0.45	0.04	6.85%	4.55%	-2.30%
	NTM1	0.45	0.44	(0.02)	4.34%	2.71%	-1.63%
	ATG1	0.40	0.42	0.02	4.35%	0.36%	-3.99%
	PVI1	0.23	0.41	0.18	2.14%	3.72%	1.58%
	KPT1	0.61	0.39	(0.22)	4.83%	5.37%	0.54%
	MDU5	0.42	0.36	(0.06)	5.35%	6.00%	0.64%
	TPT1	1.02	0.34	(0.68)	2.14%	2.77%	0.64%
	CMR1	0.64	0.33	(0.31)	5.31%	3.30%	-2.01%
	SVG1	0.14	0.28	0.14	4.74%	4.65%	-0.10%
	PKM1	0.37	0.26	(0.10)	2.09%	0.20%	-1.89%
	TDI1	1.89	0.23	(1.66)	2.16%	2.74%	0.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	NKI1	1.26	0.22	(1.03)	1.81%	3.02%	1.21%
	USL1	0.08	0.22	0.14	3.75%	1.12%	-2.64%
	KRR1	1.26	0.20	(1.06)	1.27%	3.85%	2.58%
	BTU1	0.21	0.13	(0.08)	9.30%	2.78%	-6.52%
	PNI1	0.70	0.01	(0.69)	0.89%	13.61%	12.72%
	KKD2	0.00	0.00		#Error	#Error	#Error
	MNM1	0.40	0.00	(0.40)	5.16%	#Error	#Error
	PNV1	0.15	0.00	(0.15)	-1.81%	#Error	#Error
	Total	27.78	23.02	(4.76)	3.30%	2.95%	-0.36%
WEST-01	CBE2	5.55	2.72	(2.83)	1.77%	2.78%	1.01%
	TPR1	1.05	2.38	1.34	4.19%	-0.04%	-4.23%
	KGI1	1.49	2.24	0.75	3.20%	2.92%	-0.28%
	KMR1	0.64	1.92	1.27	4.69%	-0.06%	-4.75%
	KGM1	1.13	1.58	0.45	2.02%	3.63%	1.61%
	DPM2	0.54	1.51	0.97	4.17%	3.46%	-0.71%
	GBM1	2.04	1.18	(0.86)	2.19%	0.57%	-1.62%
	CBE1	0.00	1.11	1.11	#Error	4.48%	#Error
	SYM2	0.48	0.80	0.32	0.15%	2.01%	1.86%
	TPR2	0.81	0.79	(0.02)	4.34%	2.01%	-2.33%
	AVI1	1.32	0.65	(0.67)	1.92%	3.44%	1.53%
	CBE6	0.64	0.59	(0.05)	3.94%	2.03%	-1.91%
	CNR1	1.51	0.45	(1.06)	1.03%	2.58%	1.55%
	CBE4	1.12	0.44	(0.68)	6.06%	4.49%	-1.57%
	KMD1	0.42	0.44	0.02	9.30%	9.30%	0.00%
	PDM1	0.25	0.35	0.10	4.66%	6.12%	1.45%
	UAM1	1.92	0.28	(1.64)	5.42%	4.15%	-1.27%
	PPI1	0.99	0.27	(0.72)	4.15%	4.41%	0.26%
	MPM1	0.48	0.18	(0.30)	4.79%	3.49%	-1.30%
	SNR1	0.00	0.15	0.15	#Error	1.86%	#Error
	UMP1	0.84	0.14	(0.70)	2.10%	3.75%	1.66%
	TPR3	0.19	0.13	(0.06)	6.61%	8.01%	1.41%
	GDR1	1.02	0.12	(0.90)	2.84%	4.92%	2.07%
	CBE3	0.00	0.09	0.09	#Error	2.10%	#Error
	ANR1	0.16	0.06	(0.10)	6.61%	2.25%	-4.35%
	CBE5	0.08	0.01	(0.07)	3.70%	10.85%	7.15%
	PLI1	0.18	0.00	(0.18)	3.45%	#Error	#Error
	SUL1	0.12	0.00	(0.12)	4.92%	#Error	#Error
	TPR4	1.07	0.00	(1.07)	3.74%	#Error	#Error
	Total	26.04	20.57	(5.46)	3.16%	2.54%	-0.62%
KL-SOUTH	TVP1	0.43	1.09	0.66	4.33%	1.77%	-2.57%
	PAS1	0.18	0.39	0.20	5.28%	6.54%	1.26%
	KLR1	0.14	0.27	0.12	5.82%	6.60%	0.77%
	Total	0.75	1.74	0.99	4.85%	3.56%	-1.28%
	Total	423.15	461.31	38.16	3.02%	2.76%	-0.25%