



# Mobile - Daily Sales Performance As on 02-04-2026 11:30:55 PM

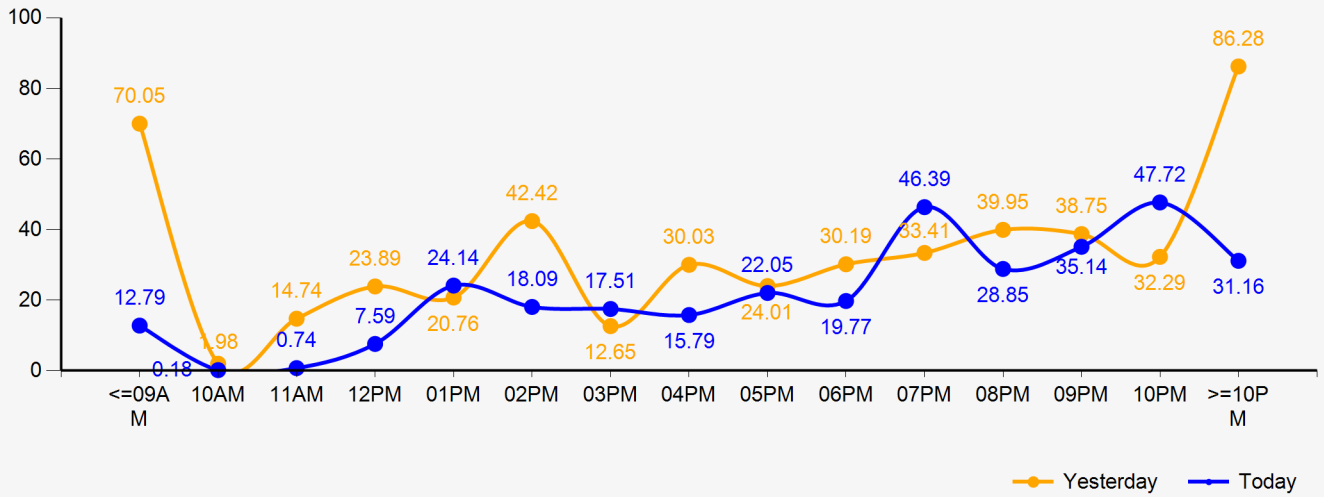
YD Sales : 501.38

YD GP%: 2.35%

TD Sales : 327.90

TD GP%: 2.31%

### Sales Trend Yesterday Vs Today By Hours



| Sales Zone    | YD Sales      | TD Sales      | TD-YD Sales  | YD GP%       | TD GP%       | TD-YD GP%     |
|---------------|---------------|---------------|--------------|--------------|--------------|---------------|
| SOUTH-01      | 73.33         | 52.96         | (20.38)      | 0.67%        | 1.61%        | 0.93%         |
| CHENNAI-02    | 49.53         | 38.13         | (11.40)      | 2.71%        | 2.38%        | -0.32%        |
| TRICHY-01     | 37.77         | 37.35         | (0.42)       | 3.01%        | 1.82%        | -1.19%        |
| NORTH ARCOT   | 41.77         | 31.27         | (10.51)      | 2.69%        | 3.54%        | 0.85%         |
| CHENNAI-01    | 57.47         | 30.74         | (26.73)      | 3.05%        | 3.13%        | 0.09%         |
| WEST-02       | 56.80         | 27.81         | (28.99)      | 2.27%        | 2.93%        | 0.65%         |
| SOUTH ARCOT   | 36.35         | 26.30         | (10.05)      | 2.21%        | 2.13%        | -0.08%        |
| SOUTH-03      | 30.57         | 24.25         | (6.32)       | 2.70%        | 2.10%        | -0.60%        |
| HO01          | 0.00          | 16.51         | 16.51        | #Error       | -1.00%       | #Error        |
| KL-NORTH      | 8.07          | 11.82         | 3.75         | 1.24%        | 1.18%        | -0.06%        |
| TIRUPATI-01   | 34.74         | 10.29         | (24.45)      | 1.91%        | 4.59%        | 2.67%         |
| WEST-01       | 34.39         | 10.17         | (24.21)      | 3.53%        | 3.29%        | -0.24%        |
| VIJAYAWADA-01 | 31.35         | 6.51          | (24.83)      | 3.00%        | 4.84%        | 1.84%         |
| KL-SOUTH      | 9.25          | 3.78          | (5.47)       | 0.96%        | 2.34%        | 1.38%         |
| <b>Total</b>  | <b>501.38</b> | <b>327.90</b> | <b>(173)</b> | <b>2.35%</b> | <b>2.31%</b> | <b>-0.04%</b> |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-01   | TVL1   | 3.91     | 9.37     | 5.46        | -0.92% | 0.11%  | 1.03%     |
|            | TUT1   | 7.48     | 5.86     | (1.62)      | -1.86% | 1.79%  | 3.65%     |
|            | VNR2   | 10.42    | 4.28     | (6.14)      | 1.04%  | -1.12% | -2.16%    |
|            | NGR1   | 1.19     | 3.41     | 2.22        | 3.15%  | 3.62%  | 0.47%     |
|            | MAR1   | 2.58     | 2.44     | (0.14)      | 0.07%  | 1.03%  | 0.95%     |
|            | TKS1   | 1.51     | 2.27     | 0.76        | 4.13%  | 3.03%  | -1.10%    |
|            | TUT2   | 3.57     | 2.07     | (1.50)      | 0.26%  | 2.24%  | 1.98%     |
|            | RND1   | 0.97     | 1.87     | 0.90        | 6.84%  | 3.72%  | -3.12%    |
|            | APK1   | 0.91     | 1.87     | 0.96        | 2.04%  | 0.71%  | -1.33%    |
|            | TCN1   | 2.62     | 1.86     | (0.75)      | -1.08% | 2.66%  | 3.74%     |
|            | TKS2   | 2.96     | 1.80     | (1.15)      | 2.83%  | 2.70%  | -0.13%    |
|            | VLV1   | 3.81     | 1.80     | (2.01)      | 2.68%  | -1.51% | -4.20%    |
|            | TYI1   | 1.32     | 1.34     | 0.02        | -1.30% | 2.83%  | 4.14%     |
|            | MMT1   | 3.24     | 1.31     | (1.93)      | -3.05% | -1.92% | 1.12%     |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-01   | VNR1   | 0.49     | 1.15     | 0.66        | -7.24% | 0.75%  | 7.99%     |
|            | KVT1   | 2.68     | 1.14     | (1.54)      | -0.55% | 2.68%  | 3.23%     |
|            | ERL2   | 1.95     | 0.95     | (1.00)      | 1.89%  | 5.31%  | 3.43%     |
|            | SNL1   | 1.09     | 0.91     | (0.18)      | 4.30%  | 0.53%  | -3.77%    |
|            | ARM1   | 0.20     | 0.90     | 0.70        | 3.54%  | -0.38% | -3.91%    |
|            | KYR1   | 0.65     | 0.87     | 0.23        | 6.14%  | 5.45%  | -0.69%    |
|            | APK2   | 0.73     | 0.75     | 0.02        | 1.81%  | -0.60% | -2.41%    |
|            | PKD1   | 1.16     | 0.69     | (0.47)      | 0.19%  | 6.20%  | 6.00%     |
|            | SVK1   | 4.23     | 0.66     | (3.57)      | -0.53% | 2.91%  | 3.43%     |
|            | RPM1   | 0.88     | 0.56     | (0.31)      | 3.03%  | 5.38%  | 2.35%     |
|            | SGT1   | 1.27     | 0.50     | (0.77)      | 2.44%  | -6.73% | -9.17%    |
|            | SKD1   | 1.13     | 0.39     | (0.74)      | 5.27%  | 4.77%  | -0.50%    |
|            | TKY1   | 0.76     | 0.37     | (0.39)      | -0.17% | 15.38% | 15.54%    |
|            | ASM1   | 1.47     | 0.36     | (1.11)      | -1.32% | 8.23%  | 9.56%     |
|            | UDN1   | 0.62     | 0.27     | (0.34)      | 2.08%  | 5.84%  | 3.77%     |
|            | PDI1   | 1.39     | 0.25     | (1.14)      | 5.62%  | -9.85% | -15.47%   |
|            | KSM1   | 2.35     | 0.17     | (2.18)      | 0.50%  | 4.91%  | 4.41%     |
|            | SDI1   | 0.97     | 0.17     | (0.80)      | 4.21%  | 15.26% | 11.05%    |
|            | KGL1   | 1.56     | 0.17     | (1.39)      | 0.84%  | 14.13% | 13.29%    |
|            | STU2   | 0.27     | 0.13     | (0.14)      | 2.41%  | 4.00%  | 1.59%     |
|            | COL1   | 0.08     | 0.00     | (0.08)      | 1.16%  | #Error | #Error    |
|            | VKM1   | 0.93     | 0.00     | (0.93)      | -1.20% | #Error | #Error    |
|            | Total  | 73.33    | 52.96    | (20.38)     | 0.67%  | 1.61%  | 0.93%     |
| CHENNAI-02 | CH03   | 4.47     | 4.84     | 0.37        | 2.11%  | -1.37% | -3.48%    |
|            | CH20   | 4.27     | 3.35     | (0.92)      | 3.89%  | 3.95%  | 0.06%     |
|            | CH15   | 4.22     | 2.94     | (1.28)      | 0.73%  | 3.29%  | 2.56%     |
|            | CH50   | 0.41     | 2.70     | 2.29        | 4.99%  | 4.51%  | -0.49%    |
|            | GPD1   | 1.14     | 2.60     | 1.46        | 4.77%  | -4.17% | -8.94%    |
|            | CH17   | 1.52     | 2.39     | 0.86        | 4.08%  | 0.20%  | -3.88%    |
|            | CH12   | 2.84     | 2.37     | (0.47)      | -0.88% | 2.83%  | 3.72%     |
|            | CH24   | 1.17     | 2.33     | 1.15        | 1.63%  | 1.77%  | 0.14%     |
|            | CH34   | 2.23     | 2.14     | (0.09)      | 5.77%  | 3.36%  | -2.41%    |
|            | CH23   | 0.63     | 1.46     | 0.83        | 2.40%  | 0.36%  | -2.04%    |
|            | CH33   | 2.27     | 1.27     | (0.99)      | -0.40% | 4.81%  | 5.21%     |
|            | CH06   | 0.62     | 1.20     | 0.58        | 3.29%  | 2.39%  | -0.90%    |
|            | CH43   | 1.25     | 1.18     | (0.07)      | 1.76%  | 7.42%  | 5.66%     |
|            | CH18   | 2.90     | 0.94     | (1.96)      | 3.15%  | 6.82%  | 3.67%     |
|            | CH21   | 1.67     | 0.86     | (0.81)      | 6.95%  | 7.88%  | 0.94%     |
|            | UKI1   | 1.80     | 0.80     | (1.00)      | 3.55%  | 10.56% | 7.01%     |
|            | CH41   | 1.78     | 0.78     | (0.99)      | 1.76%  | 4.48%  | 2.71%     |
|            | CH36   | 1.76     | 0.77     | (0.99)      | 1.48%  | 0.89%  | -0.59%    |
|            | MJR1   | 2.06     | 0.76     | (1.31)      | 2.55%  | 2.73%  | 0.17%     |
|            | CH31   | 0.01     | 0.68     | 0.67        | 15.22% | 2.21%  | -13.02%   |
|            | MC06   | 1.11     | 0.51     | (0.60)      | 3.73%  | 3.86%  | 0.13%     |
|            | CH46   | 1.60     | 0.49     | (1.11)      | 2.10%  | 2.44%  | 0.35%     |
|            | PON1   | 0.94     | 0.35     | (0.58)      | 0.99%  | 3.67%  | 2.68%     |
| CH51       | 1.28   | 0.19     | (1.09)   | 6.94%       | 7.68%  | 0.74%  |           |
| MC05       | 2.38   | 0.10     | (2.28)   | 3.31%       | 5.48%  | 2.17%  |           |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|
| CHENNAI-02  | CH44   | 2.61     | 0.10     | (2.51)      | 3.46%  | 4.71%  | 1.24%     |
|             | CH01   | 0.00     | 0.02     | 0.02        | #Error | 13.14% | #Error    |
|             | CH27   | 0.36     | 0.00     | (0.36)      | 1.30%  | #Error | #Error    |
|             | CH32   | 0.22     | 0.00     | (0.22)      | 5.40%  | #Error | #Error    |
|             | Total  | 49.53    | 38.13    | (11.40)     | 2.71%  | 2.38%  | -0.32%    |
| TRICHY-01   | TRY1   | 0.93     | 8.17     | 7.24        | 6.36%  | 0.87%  | -5.48%    |
|             | TRY4   | 1.28     | 4.44     | 3.15        | -1.30% | -0.86% | 0.44%     |
|             | TNJ2   | 0.56     | 2.68     | 2.12        | -0.24% | 0.53%  | 0.77%     |
|             | TNJ1   | 0.66     | 2.41     | 1.75        | 0.88%  | 4.22%  | 3.33%     |
|             | PBR2   | 2.23     | 2.32     | 0.10        | 4.22%  | 5.84%  | 1.62%     |
|             | KUM1   | 1.33     | 1.87     | 0.54        | 0.21%  | 2.01%  | 1.80%     |
|             | NGT1   | 2.56     | 1.54     | (1.02)      | 3.48%  | 1.80%  | -1.68%    |
|             | TYR1   | 1.92     | 1.52     | (0.40)      | 4.86%  | 3.59%  | -1.27%    |
|             | TTP1   | 1.36     | 1.44     | 0.08        | 1.91%  | 4.59%  | 2.68%     |
|             | MSI1   | 2.64     | 1.22     | (1.42)      | 4.63%  | 0.75%  | -3.88%    |
|             | TVR2   | 1.96     | 1.19     | (0.77)      | 1.36%  | 2.65%  | 1.30%     |
|             | KIK1   | 0.43     | 1.18     | 0.74        | -4.05% | 0.94%  | 4.99%     |
|             | PTK1   | 1.70     | 1.07     | (0.62)      | 0.34%  | -0.24% | -0.57%    |
|             | PDK1   | 0.77     | 0.99     | 0.23        | 5.11%  | 3.54%  | -1.57%    |
|             | TRY3   | 0.75     | 0.73     | (0.02)      | 4.54%  | 4.05%  | -0.49%    |
|             | KRN1   | 2.40     | 0.66     | (1.73)      | 1.80%  | 4.39%  | 2.59%     |
|             | JKM1   | 2.29     | 0.61     | (1.69)      | 4.94%  | -3.02% | -7.97%    |
|             | TVR1   | 0.31     | 0.58     | 0.27        | 12.99% | -2.41% | -15.40%   |
|             | MVM1   | 1.56     | 0.52     | (1.04)      | 1.58%  | 4.45%  | 2.87%     |
|             | AYR1   | 0.75     | 0.51     | (0.24)      | 2.06%  | 6.33%  | 4.27%     |
|             | MDI1   | 2.08     | 0.49     | (1.59)      | 3.47%  | 3.60%  | 0.13%     |
|             | NMM1   | 1.37     | 0.47     | (0.90)      | 1.35%  | -0.40% | -1.74%    |
|             | NCK1   | 1.05     | 0.34     | (0.71)      | 5.27%  | 4.58%  | -0.69%    |
|             | ORU1   | 2.90     | 0.30     | (2.59)      | 3.49%  | 2.62%  | -0.87%    |
|             | APM1   | 0.70     | 0.10     | (0.59)      | 10.21% | 4.52%  | -5.68%    |
|             | PBR1   | 0.82     | 0.00     | (0.82)      | 3.58%  | #Error | #Error    |
|             | TRY2   | 0.48     | 0.00     | (0.48)      | -1.67% | #Error | #Error    |
| Total       | 37.77  | 37.35    | (0.42)   | 3.01%       | 1.82%  | -1.19% |           |
| NORTH ARCOT | KPM2   | 3.50     | 5.77     | 2.26        | -1.55% | 3.48%  | 5.04%     |
|             | VEL2   | 0.56     | 4.24     | 3.68        | -3.39% | 0.47%  | 3.87%     |
|             | TRR1   | 3.04     | 2.48     | (0.56)      | 1.87%  | 2.39%  | 0.52%     |
|             | AKM1   | 5.26     | 1.89     | (3.37)      | 1.01%  | 1.52%  | 0.51%     |
|             | ANI1   | 0.24     | 1.89     | 1.65        | -0.68% | 2.66%  | 3.34%     |
|             | GDM1   | 3.01     | 1.45     | (1.56)      | 3.32%  | 4.46%  | 1.14%     |
|             | WJD1   | 1.67     | 1.39     | (0.28)      | 5.25%  | 9.70%  | 4.45%     |
|             | TRL1   | 1.33     | 1.35     | 0.02        | 1.71%  | 2.35%  | 0.63%     |
|             | VSI1   | 1.31     | 1.16     | (0.16)      | 4.40%  | 5.03%  | 0.63%     |
|             | SLG1   | 2.03     | 0.89     | (1.14)      | 0.68%  | 12.86% | 12.18%    |
|             | UGI1   | 0.52     | 0.87     | 0.35        | 4.66%  | 0.44%  | -4.23%    |
|             | VEL1   | 1.62     | 0.79     | (0.84)      | 6.24%  | -0.46% | -6.70%    |
|             | ABR1   | 2.00     | 0.79     | (1.22)      | 4.22%  | 2.09%  | -2.13%    |
|             | PLR1   | 0.56     | 0.78     | 0.22        | 3.42%  | 2.41%  | -1.02%    |
|             | CGM1   | 1.38     | 0.76     | (0.62)      | 3.15%  | 2.67%  | -0.48%    |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|
| NORTH ARCOT | VNB1   | 0.81     | 0.68     | (0.14)      | 6.70%  | 4.10%  | -2.60%    |
|             | SBR1   | 2.13     | 0.65     | (1.48)      | 3.58%  | -0.47% | -4.05%    |
|             | BGR1   | 0.91     | 0.64     | (0.27)      | 7.40%  | 5.70%  | -1.70%    |
|             | PTU1   | 1.08     | 0.60     | (0.47)      | -0.39% | 7.81%  | 8.20%     |
|             | KPM1   | 2.09     | 0.60     | (1.49)      | 1.79%  | 8.43%  | 6.64%     |
|             | WJP1   | 1.93     | 0.56     | (1.37)      | 6.55%  | 13.52% | 6.98%     |
|             | TRT1   | 0.32     | 0.43     | 0.10        | 3.72%  | 3.28%  | -0.44%    |
|             | ARC2   | 1.39     | 0.39     | (1.00)      | 5.08%  | 3.07%  | -2.00%    |
|             | CYR1   | 1.52     | 0.21     | (1.32)      | 4.72%  | 12.96% | 8.23%     |
|             | CPT1   | 1.54     | 0.02     | (1.52)      | 1.46%  | 12.49% | 11.03%    |
|             | Total  | 41.77    | 31.27    | (10.51)     | 2.69%  | 3.54%  | 0.85%     |
| CHENNAI-01  | CH16   | 3.18     | 3.67     | 0.49        | -1.62% | 1.66%  | 3.28%     |
|             | CH14   | 3.83     | 3.19     | (0.65)      | 3.71%  | -0.64% | -4.35%    |
|             | CH45   | 5.27     | 2.62     | (2.65)      | 3.21%  | 1.23%  | -1.98%    |
|             | CH28   | 1.22     | 1.93     | 0.71        | 5.31%  | 5.92%  | 0.61%     |
|             | CH08   | 0.58     | 1.90     | 1.33        | 9.90%  | 3.94%  | -5.96%    |
|             | CH48   | 0.86     | 1.70     | 0.83        | 3.93%  | 5.09%  | 1.17%     |
|             | CH49   | 1.06     | 1.54     | 0.48        | 4.00%  | 0.62%  | -3.38%    |
|             | CH42   | 0.75     | 1.53     | 0.78        | 1.38%  | 6.22%  | 4.84%     |
|             | CH07   | 1.72     | 1.32     | (0.41)      | 4.05%  | 2.95%  | -1.10%    |
|             | KNR1   | 2.73     | 1.17     | (1.56)      | 9.05%  | 7.89%  | -1.16%    |
|             | CH25   | 2.18     | 1.13     | (1.04)      | 4.53%  | 1.59%  | -2.94%    |
|             | GUD1   | 3.47     | 1.01     | (2.46)      | -3.45% | -0.79% | 2.66%     |
|             | CH22   | 0.14     | 1.00     | 0.86        | 4.44%  | 2.46%  | -1.98%    |
|             | GUD2   | 2.76     | 0.83     | (1.94)      | 6.82%  | 6.45%  | -0.37%    |
|             | CH40   | 2.04     | 0.80     | (1.24)      | 2.11%  | 1.19%  | -0.92%    |
|             | CH19   | 0.62     | 0.68     | 0.06        | 10.31% | 1.64%  | -8.67%    |
|             | MRM1   | 3.62     | 0.63     | (2.99)      | 4.17%  | 7.47%  | 3.30%     |
|             | SKL1   | 1.81     | 0.55     | (1.26)      | 3.24%  | 5.81%  | 2.57%     |
|             | CH37   | 1.65     | 0.54     | (1.11)      | 3.08%  | 3.69%  | 0.61%     |
|             | MC10   | 1.23     | 0.51     | (0.73)      | 2.05%  | 4.77%  | 2.71%     |
|             | CH05   | 2.05     | 0.44     | (1.61)      | 2.65%  | 10.04% | 7.39%     |
|             | CH35   | 1.61     | 0.39     | (1.21)      | 4.53%  | -2.04% | -6.57%    |
|             | CH30   | 3.13     | 0.28     | (2.84)      | 0.43%  | 0.58%  | 0.14%     |
|             | TKM1   | 0.82     | 0.27     | (0.55)      | 5.33%  | 8.94%  | 3.61%     |
|             | CH38   | 2.78     | 0.27     | (2.51)      | 1.37%  | 5.57%  | 4.20%     |
|             | CH39   | 0.29     | 0.23     | (0.06)      | 9.11%  | 3.81%  | -5.30%    |
|             | CGL1   | 1.41     | 0.17     | (1.24)      | 0.74%  | 15.60% | 14.86%    |
|             | CH47   | 0.30     | 0.16     | (0.13)      | 8.36%  | 7.39%  | -0.98%    |
|             | CH26   | 0.58     | 0.15     | (0.43)      | 6.00%  | 6.65%  | 0.65%     |
|             | MC09   | 1.23     | 0.15     | (1.08)      | 4.08%  | 9.00%  | 4.92%     |
|             | AVD1   | 2.56     | 0.00     | (2.56)      | 1.22%  | #Error | #Error    |
|             | CH29   | 0.00     | 0.00     |             | #Error | #Error | #Error    |
| Total       | 57.47  | 30.74    | (26.73)  | 3.05%       | 3.13%  | 0.09%  |           |
| WEST-02     | SLM1   | 3.41     | 1.97     | (1.44)      | 1.99%  | 7.37%  | 5.38%     |
|             | VPD1   | 2.12     | 1.90     | (0.22)      | 7.15%  | 1.95%  | -5.20%    |
|             | KVP1   | 0.72     | 1.89     | 1.17        | 7.55%  | -0.61% | -8.17%    |
|             | ATU1   | 1.13     | 1.70     | 0.58        | 2.80%  | 4.57%  | 1.77%     |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|---------|-----------|
| WEST-02     | KRI1   | 3.76     | 1.65     | (2.11)      | 4.06%  | 1.90%   | -2.16%    |
|             | NKL2   | 2.10     | 1.59     | (0.51)      | 1.75%  | 2.87%   | 1.12%     |
|             | BMD1   | 2.11     | 1.53     | (0.58)      | 2.46%  | 1.75%   | -0.71%    |
|             | DPR1   | 1.06     | 1.50     | 0.44        | -1.03% | 1.19%   | 2.22%     |
|             | SLM3   | 1.28     | 1.43     | 0.15        | 4.88%  | 3.08%   | -1.80%    |
|             | HSR2   | 5.58     | 1.22     | (4.37)      | -1.71% | 0.32%   | 2.03%     |
|             | DPR2   | 2.71     | 1.08     | (1.64)      | 0.86%  | 5.21%   | 4.35%     |
|             | ERD2   | 0.00     | 1.06     | 1.06        | #Error | 3.00%   | #Error    |
|             | TRM1   | 5.09     | 0.96     | (4.13)      | 2.31%  | 4.37%   | 2.06%     |
|             | EPI1   | 2.59     | 0.90     | (1.69)      | 1.60%  | 2.36%   | 0.77%     |
|             | APN1   | 1.64     | 0.77     | (0.87)      | 0.92%  | 9.71%   | 8.79%     |
|             | SGI1   | 2.77     | 0.77     | (2.01)      | 6.27%  | 4.99%   | -1.28%    |
|             | SLM2   | 3.78     | 0.76     | (3.02)      | 3.03%  | 0.52%   | -2.51%    |
|             | PLC1   | 0.91     | 0.71     | (0.20)      | 1.17%  | 9.90%   | 8.72%     |
|             | OML1   | 0.79     | 0.70     | (0.09)      | 5.81%  | 7.08%   | 1.27%     |
|             | ERD1   | 0.14     | 0.56     | 0.42        | 5.60%  | -20.29% | -25.89%   |
|             | VKL1   | 0.14     | 0.48     | 0.34        | 4.54%  | 11.96%  | 7.42%     |
|             | KAM1   | 1.12     | 0.47     | (0.64)      | 4.55%  | -2.58%  | -7.13%    |
|             | PMP1   | 1.42     | 0.47     | (0.94)      | 2.12%  | 5.90%   | 3.78%     |
|             | EDP1   | 0.14     | 0.44     | 0.30        | 0.87%  | 3.14%   | 2.27%     |
|             | MTR1   | 1.92     | 0.36     | (1.56)      | 1.98%  | 1.11%   | -0.87%    |
|             | KMM1   | 0.33     | 0.25     | (0.08)      | 7.64%  | 4.99%   | -2.65%    |
|             | MCR1   | 3.20     | 0.18     | (3.01)      | -0.75% | 6.50%   | 7.25%     |
|             | HSR1   | 1.77     | 0.17     | (1.60)      | 1.01%  | -0.12%  | -1.13%    |
|             | RSP1   | 0.60     | 0.15     | (0.45)      | 4.78%  | 4.82%   | 0.04%     |
|             | CMI1   | 0.01     | 0.14     | 0.13        | 16.57% | -3.11%  | -19.67%   |
|             | HRR1   | 1.02     | 0.03     | (0.99)      | 0.92%  | 8.79%   | 7.87%     |
|             | PDR1   | 0.02     | 0.00     | (0.02)      | 12.49% | #Error  | #Error    |
|             | SGG1   | 0.65     | 0.00     | (0.65)      | 5.70%  | #Error  | #Error    |
|             | TCG1   | 0.79     | 0.00     | (0.79)      | 1.78%  | #Error  | #Error    |
| Total       | 56.80  | 27.81    | (28.99)  | 2.27%       | 2.93%  | 0.65%   |           |
| SOUTH ARCOT | CUD1   | 2.03     | 3.32     | 1.28        | 2.23%  | 2.63%   | 0.41%     |
|             | PRT1   | 3.64     | 3.30     | (0.34)      | 4.10%  | 0.86%   | -3.24%    |
|             | VPM2   | 2.10     | 3.27     | 1.16        | 1.30%  | -0.92%  | -2.22%    |
|             | NVL2   | 1.31     | 2.28     | 0.97        | -2.11% | 1.46%   | 3.57%     |
|             | TRK1   | 1.13     | 2.17     | 1.04        | 5.95%  | 5.87%   | -0.07%    |
|             | POY2   | 3.12     | 1.75     | (1.37)      | -1.42% | -0.94%  | 0.48%     |
|             | TVM2   | 1.87     | 1.50     | (0.38)      | 3.36%  | 2.63%   | -0.72%    |
|             | ULP1   | 3.23     | 1.46     | (1.77)      | 1.50%  | 6.42%   | 4.92%     |
|             | POY1   | 1.61     | 1.38     | (0.22)      | -0.16% | 0.27%   | 0.43%     |
|             | CDM1   | 2.06     | 1.19     | (0.88)      | 3.78%  | 3.44%   | -0.34%    |
|             | SJI2   | 3.53     | 1.02     | (2.51)      | 3.42%  | 2.92%   | -0.50%    |
|             | TVM1   | 0.14     | 0.81     | 0.67        | 3.81%  | 0.97%   | -2.84%    |
|             | KLM1   | 2.04     | 0.77     | (1.28)      | 3.81%  | 6.88%   | 3.06%     |
|             | STP1   | 1.93     | 0.53     | (1.39)      | -0.05% | 1.43%   | 1.48%     |
|             | TDM1   | 0.87     | 0.45     | (0.41)      | 2.54%  | 2.03%   | -0.51%    |
|             | MKM1   | 2.03     | 0.41     | (1.62)      | -0.44% | 3.72%   | 4.15%     |
|             | VCM1   | 0.27     | 0.31     | 0.04        | 14.92% | 3.03%   | -11.89%   |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|---------|-----------|
| SOUTH ARCOT | KML1   | 1.04     | 0.28     | (0.77)      | 7.73%  | 4.80%   | -2.93%    |
|             | KKI2   | 1.79     | 0.12     | (1.67)      | 3.00%  | 7.41%   | 4.41%     |
|             | VPM1   | 0.60     | 0.00     | (0.60)      | 1.70%  | #Error  | #Error    |
|             | Total  | 36.35    | 26.30    | (10.05)     | 2.21%  | 2.13%   | -0.08%    |
| SOUTH-03    | MDU6   | 1.54     | 2.59     | 1.05        | 3.83%  | 2.33%   | -1.50%    |
|             | DGL1   | 1.53     | 2.39     | 0.86        | 1.65%  | -2.67%  | -4.33%    |
|             | KKD3   | 0.61     | 1.64     | 1.03        | 11.24% | -1.19%  | -12.43%   |
|             | MDU7   | 0.16     | 1.56     | 1.40        | 4.37%  | 5.39%   | 1.01%     |
|             | DKI1   | 1.00     | 1.52     | 0.52        | 0.78%  | 0.53%   | -0.25%    |
|             | TDI1   | 0.77     | 1.42     | 0.65        | 1.13%  | 1.46%   | 0.33%     |
|             | BNR1   | 0.38     | 1.15     | 0.77        | 13.77% | 4.15%   | -9.62%    |
|             | MDU3   | 1.51     | 1.11     | (0.40)      | 1.07%  | -0.70%  | -1.77%    |
|             | PNI1   | 0.17     | 1.07     | 0.90        | 5.98%  | 4.71%   | -1.27%    |
|             | MDU1   | 0.69     | 0.86     | 0.17        | 2.61%  | 0.21%   | -2.40%    |
|             | KRR1   | 0.00     | 0.67     | 0.67        | #Error | 0.15%   | #Error    |
|             | MPA1   | 5.85     | 0.63     | (5.21)      | 1.97%  | 3.78%   | 1.81%     |
|             | ADP1   | 0.22     | 0.63     | 0.40        | 4.56%  | 5.98%   | 1.42%     |
|             | PVI1   | 0.30     | 0.56     | 0.26        | 6.42%  | 6.32%   | -0.10%    |
|             | CMR1   | 2.86     | 0.55     | (2.30)      | -0.41% | 1.01%   | 1.42%     |
|             | ODM1   | 1.12     | 0.54     | (0.58)      | 6.01%  | 3.65%   | -2.36%    |
|             | CBM1   | 0.24     | 0.53     | 0.30        | 19.01% | 3.27%   | -15.74%   |
|             | TEN1   | 0.80     | 0.51     | (0.29)      | 0.71%  | 4.28%   | 3.57%     |
|             | TMM1   | 0.13     | 0.41     | 0.28        | 0.14%  | -0.97%  | -1.11%    |
|             | SGP1   | 0.31     | 0.38     | 0.07        | 0.22%  | -1.99%  | -2.21%    |
|             | SVG1   | 0.87     | 0.35     | (0.52)      | 9.62%  | 2.58%   | -7.05%    |
|             | USL1   | 0.95     | 0.35     | (0.60)      | 0.77%  | 0.99%   | 0.23%     |
|             | MNM1   | 0.60     | 0.34     | (0.27)      | 3.63%  | 9.43%   | 5.80%     |
|             | MDU2   | 0.00     | 0.31     | 0.31        | #Error | 9.95%   | #Error    |
|             | ATG1   | 0.96     | 0.30     | (0.65)      | -2.90% | 11.80%  | 14.70%    |
|             | MLR1   | 0.08     | 0.30     | 0.22        | 0.14%  | 1.53%   | 1.38%     |
|             | TEN2   | 0.57     | 0.29     | (0.28)      | 1.17%  | 3.37%   | 2.19%     |
|             | MDU5   | 0.65     | 0.22     | (0.43)      | 8.53%  | 0.52%   | -8.02%    |
|             | NTM1   | 0.85     | 0.19     | (0.67)      | 4.79%  | 4.76%   | -0.03%    |
|             | KPT1   | 0.75     | 0.17     | (0.58)      | 3.16%  | 13.48%  | 10.32%    |
|             | KYK1   | 0.65     | 0.16     | (0.48)      | 6.56%  | 5.17%   | -1.39%    |
|             | DGL2   | 0.13     | 0.14     | 0.01        | 5.48%  | 4.85%   | -0.63%    |
|             | PKM1   | 2.23     | 0.13     | (2.09)      | -1.23% | -0.32%  | 0.91%     |
|             | BTU1   | 0.00     | 0.10     | 0.10        | #Error | 0.59%   | #Error    |
| NKI1        | 0.71   | 0.08     | (0.63)   | 9.27%       | 2.20%  | -7.07%  |           |
| PNV2        | 0.13   | 0.07     | (0.06)   | 0.81%       | 1.21%  | 0.40%   |           |
| MDU4        | 0.14   | 0.02     | (0.12)   | 1.88%       | 3.78%  | 1.90%   |           |
| TPT1        | 0.13   | 0.00     | (0.13)   | -1.34%      | #Error | #Error  |           |
| Total       | 30.57  | 24.25    | (6.32)   | 2.70%       | 2.10%  | -0.60%  |           |
| HO01        | GHUB   | 0.00     | 16.50    | 16.50       | #Error | -0.99%  | #Error    |
|             | MSWH   | 0.00     | 0.02     | 0.02        | #Error | -10.00% | #Error    |
|             | Total  | 0.00     | 16.51    | 16.51       | #Error | -1.00%  | #Error    |
| KL-NORTH    | KZD1   | 8.07     | 11.82    | 3.75        | 1.24%  | 1.18%   | -0.06%    |
|             | Total  | 8.07     | 11.82    | 3.75        | 1.24%  | 1.18%   | -0.06%    |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP%  | TD-YD GP% |
|-------------|--------|----------|----------|-------------|---------|---------|-----------|
| TIRUPATI-01 | CTO1   | 2.38     | 2.22     | (0.16)      | 3.55%   | 6.43%   | 2.88%     |
|             | ATP1   | 1.50     | 1.14     | (0.36)      | 2.77%   | 4.31%   | 1.54%     |
|             | GTL1   | 0.76     | 0.85     | 0.08        | 1.55%   | 0.72%   | -0.83%    |
|             | TPY2   | 4.14     | 0.81     | (3.33)      | 0.62%   | 6.42%   | 5.81%     |
|             | MPL1   | 2.05     | 0.77     | (1.28)      | 2.18%   | 3.79%   | 1.61%     |
|             | SPE1   | 0.97     | 0.64     | (0.33)      | 6.17%   | -2.95%  | -9.13%    |
|             | KAR1   | 1.84     | 0.62     | (1.22)      | 3.87%   | 15.80%  | 11.93%    |
|             | KOU1   | 1.41     | 0.57     | (0.84)      | 5.26%   | 3.34%   | -1.92%    |
|             | PGR1   | 2.80     | 0.56     | (2.24)      | 0.19%   | 0.08%   | -0.11%    |
|             | DHN1   | 0.46     | 0.45     | (0.01)      | 7.50%   | 2.86%   | -4.65%    |
|             | KNL2   | 1.53     | 0.23     | (1.29)      | -0.03%  | 2.91%   | 2.94%     |
|             | RCY1   | 1.12     | 0.21     | (0.91)      | -11.32% | 3.81%   | 15.13%    |
|             | PUT1   | 0.93     | 0.21     | (0.73)      | 7.64%   | 3.81%   | -3.83%    |
|             | NLR1   | 0.50     | 0.17     | (0.33)      | 6.87%   | 14.76%  | 7.89%     |
|             | PDT1   | 0.34     | 0.17     | (0.17)      | 2.63%   | 14.38%  | 11.75%    |
|             | BVL1   | 2.35     | 0.15     | (2.20)      | 2.99%   | 10.40%  | 7.41%     |
|             | NDL1   | 0.42     | 0.14     | (0.28)      | -3.53%  | 4.91%   | 8.44%     |
|             | TPY1   | 0.63     | 0.14     | (0.49)      | 0.46%   | -9.59%  | -10.05%   |
|             | RJP1   | 2.17     | 0.13     | (2.04)      | -0.40%  | 4.82%   | 5.22%     |
|             | KDA1   | 1.89     | 0.12     | (1.77)      | 1.10%   | -4.92%  | -6.02%    |
|             | ADI1   | 0.65     | 0.00     | (0.65)      | 5.14%   | #Error  | #Error    |
|             | KDR1   | 0.00     | 0.00     |             | #Error  | #Error  | #Error    |
|             | KHT1   | 0.10     | 0.00     | (0.10)      | 5.48%   | #Error  | #Error    |
|             | KNL1   | 0.00     | 0.00     |             | #Error  | #Error  | #Error    |
|             | KVL1   | 0.68     | 0.00     | (0.68)      | 1.70%   | #Error  | #Error    |
|             | NYP1   | 0.88     | 0.00     | (0.88)      | 8.35%   | #Error  | #Error    |
|             | PIL1   | 1.57     | 0.00     | (1.57)      | 1.74%   | #Error  | #Error    |
|             | PMR1   | 0.23     | 0.00     | (0.23)      | -10.73% | #Error  | #Error    |
|             | TPI1   | 0.20     | 0.00     | (0.20)      | 10.68%  | #Error  | #Error    |
|             | VKI1   | 0.20     | 0.00     | (0.20)      | 2.60%   | #Error  | #Error    |
| Total       |        | 34.74    | 10.29    | (24.45)     | 1.91%   | 4.59%   | 2.67%     |
| WEST-01     | KGI1   | 1.52     | 1.54     | 0.02        | 3.66%   | 6.02%   | 2.36%     |
|             | GDR1   | 0.88     | 1.13     | 0.25        | 3.49%   | -11.30% | -14.79%   |
|             | UAM1   | 3.20     | 0.98     | (2.22)      | 3.26%   | 2.79%   | -0.47%    |
|             | CNR1   | 1.76     | 0.85     | (0.91)      | 1.58%   | 3.88%   | 2.30%     |
|             | KGM1   | 1.65     | 0.77     | (0.88)      | 8.86%   | 0.74%   | -8.13%    |
|             | SYM2   | 0.86     | 0.73     | (0.13)      | 4.21%   | 3.22%   | -0.98%    |
|             | TPR3   | 0.20     | 0.61     | 0.41        | 11.25%  | 11.92%  | 0.67%     |
|             | CBE2   | 9.84     | 0.58     | (9.27)      | 2.04%   | 5.02%   | 2.98%     |
|             | TPR1   | 2.38     | 0.46     | (1.92)      | 0.32%   | 8.25%   | 7.93%     |
|             | CBE4   | 0.21     | 0.43     | 0.22        | 2.67%   | 2.18%   | -0.48%    |
|             | AVI1   | 0.83     | 0.38     | (0.46)      | 11.18%  | 4.88%   | -6.29%    |
|             | PPI1   | 0.43     | 0.35     | (0.08)      | 15.83%  | 11.21%  | -4.62%    |
|             | KMR1   | 2.45     | 0.30     | (2.15)      | 3.08%   | 7.31%   | 4.24%     |
|             | KMD1   | 0.72     | 0.21     | (0.52)      | 6.52%   | 3.81%   | -2.70%    |
|             | PLI1   | 0.00     | 0.18     | 0.18        | #Error  | 1.53%   | #Error    |
|             | UMP1   | 0.20     | 0.18     | (0.02)      | 4.89%   | 17.80%  | 12.91%    |
|             | CBE1   | 0.00     | 0.16     | 0.16        | #Error  | 6.86%   | #Error    |

| Sales Zone | Branch        | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|------------|---------------|----------|----------|-------------|--------|---------|-----------|
| WEST-01    | CBE6          | 0.45     | 0.12     | (0.33)      | 7.96%  | 7.12%   | -0.84%    |
|            | TPR2          | 0.00     | 0.12     | 0.12        | #Error | -11.06% | #Error    |
|            | CBE3          | 0.08     | 0.08     |             | 5.12%  | 0.12%   | -4.99%    |
|            | SNR1          | 0.20     | 0.01     | (0.19)      | 2.41%  | 15.29%  | 12.88%    |
|            | ANR1          | 0.01     | 0.01     |             | 15.29% | 12.93%  | -2.35%    |
|            | CBE5          | 0.11     | 0.00     | (0.11)      | 5.91%  | #Error  | #Error    |
|            | DPM2          | 1.06     | 0.00     | (1.06)      | 2.31%  | #Error  | #Error    |
|            | GBM1          | 3.33     | 0.00     | (3.33)      | 4.00%  | #Error  | #Error    |
|            | MPM1          | 1.79     | 0.00     | (1.79)      | 3.21%  | #Error  | #Error    |
|            | PDM1          | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|            | SUL1          | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
|            | TPR4          | 0.21     | 0.00     | (0.21)      | 6.37%  | #Error  | #Error    |
|            | Total         | 34.39    | 10.17    | (24.21)     | 3.53%  | 3.29%   | -0.24%    |
|            | VIJAYAWADA-01 | VJW1     | 0.20     | 1.34        | 1.13   | 1.79%   | 6.20%     |
| ELU1       |               | 2.02     | 0.91     | (1.10)      | 1.91%  | 3.09%   | 1.18%     |
| NRT1       |               | 0.37     | 0.84     | 0.47        | 4.23%  | 1.98%   | -2.24%    |
| BPP1       |               | 0.76     | 0.38     | (0.38)      | 7.96%  | 3.52%   | -4.44%    |
| TNK1       |               | 0.29     | 0.38     | 0.09        | 4.09%  | 3.03%   | -1.06%    |
| NPR1       |               | 0.23     | 0.32     | 0.09        | 3.81%  | 5.47%   | 1.66%     |
| DPE1       |               | 0.81     | 0.28     | (0.53)      | 1.56%  | 5.41%   | 3.85%     |
| GNT1       |               | 0.77     | 0.23     | (0.54)      | 0.40%  | 1.79%   | 1.39%     |
| PPM1       |               | 0.65     | 0.21     | (0.43)      | 0.96%  | 14.91%  | 13.95%    |
| PNR1       |               | 1.82     | 0.21     | (1.62)      | 2.61%  | 3.81%   | 1.20%     |
| TNI1       |               | 1.62     | 0.21     | (1.42)      | 2.40%  | 3.81%   | 1.41%     |
| CRL1       |               | 2.60     | 0.18     | (2.42)      | 3.68%  | 4.91%   | 1.23%     |
| BVR1       |               | 3.17     | 0.17     | (3.00)      | 3.18%  | 15.39%  | 12.21%    |
| MTM1       |               | 2.35     | 0.16     | (2.19)      | 2.64%  | -0.63%  | -3.27%    |
| PAP1       |               | 1.78     | 0.14     | (1.65)      | 2.25%  | 4.91%   | 2.66%     |
| RAL1       |               | 0.00     | 0.14     | 0.14        | #Error | 4.91%   | #Error    |
| JGG1       |               | 0.25     | 0.12     | (0.13)      | 2.58%  | 9.31%   | 6.73%     |
| VJW5       |               | 1.81     | 0.12     | (1.69)      | 2.53%  | 9.31%   | 6.78%     |
| TEL1       |               | 0.47     | 0.08     | (0.39)      | 8.18%  | 2.19%   | -5.99%    |
| PRL1       |               | 0.79     | 0.07     | (0.71)      | 1.55%  | 3.25%   | 1.70%     |
| AMP1       |               | 0.00     | 0.01     | 0.01        | #Error | 26.24%  | #Error    |
| CKT1       |               | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
| GDV1       |               | 0.78     | 0.00     | (0.78)      | 1.82%  | #Error  | #Error    |
| GNT2       |               | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
| GVM1       |               | 0.80     | 0.00     | (0.80)      | 2.34%  | #Error  | #Error    |
| JPT1       |               | 0.55     | 0.00     | (0.55)      | 8.71%  | #Error  | #Error    |
| KND1       |               | 3.15     | 0.00     | (3.15)      | 2.20%  | #Error  | #Error    |
| OGL1       |               | 0.42     | 0.00     | (0.42)      | 5.90%  | #Error  | #Error    |
| RMV1       |               | 0.35     | 0.00     | (0.35)      | 6.49%  | #Error  | #Error    |
| TDD1       |               | 0.00     | 0.00     |             | #Error | #Error  | #Error    |
| TVU1       |               | 0.44     | 0.00     | (0.44)      | 3.19%  | #Error  | #Error    |
| VJW2       |               | 0.42     | 0.00     | (0.42)      | 6.00%  | #Error  | #Error    |
| VJW3       |               | 0.23     | 0.00     | (0.23)      | 4.80%  | #Error  | #Error    |
| VJW4       | 0.76          | 0.00     | (0.76)   | 2.17%       | #Error | #Error  |           |
| VKN1       | 0.00          | 0.00     |          | #Error      | #Error | #Error  |           |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|---------------|--------|----------|----------|-------------|--------|--------|-----------|
| VIJAYAWADA-01 | VUY1   | 0.66     | 0.00     | (0.66)      | 3.97%  | #Error | #Error    |
|               | Total  | 31.35    | 6.51     | (24.83)     | 3.00%  | 4.84%  | 1.84%     |
| KL-SOUTH      | TVP1   | 5.01     | 2.37     | (2.64)      | 1.12%  | 1.64%  | 0.52%     |
|               | PAS1   | 3.30     | 1.27     | (2.03)      | 0.95%  | 3.60%  | 2.66%     |
|               | KLR1   | 0.80     | 0.14     | (0.66)      | 1.75%  | 2.64%  | 0.89%     |
|               | PNL1   | 0.14     | 0.00     | (0.14)      | -9.59% | #Error | #Error    |
|               | Total  | 9.25     | 3.78     | (5.47)      | 0.96%  | 2.34%  | 1.38%     |
|               | Total  | 501.38   | 327.90   | (173.48)    | 2.35%  | 2.31%  | -0.04%    |