

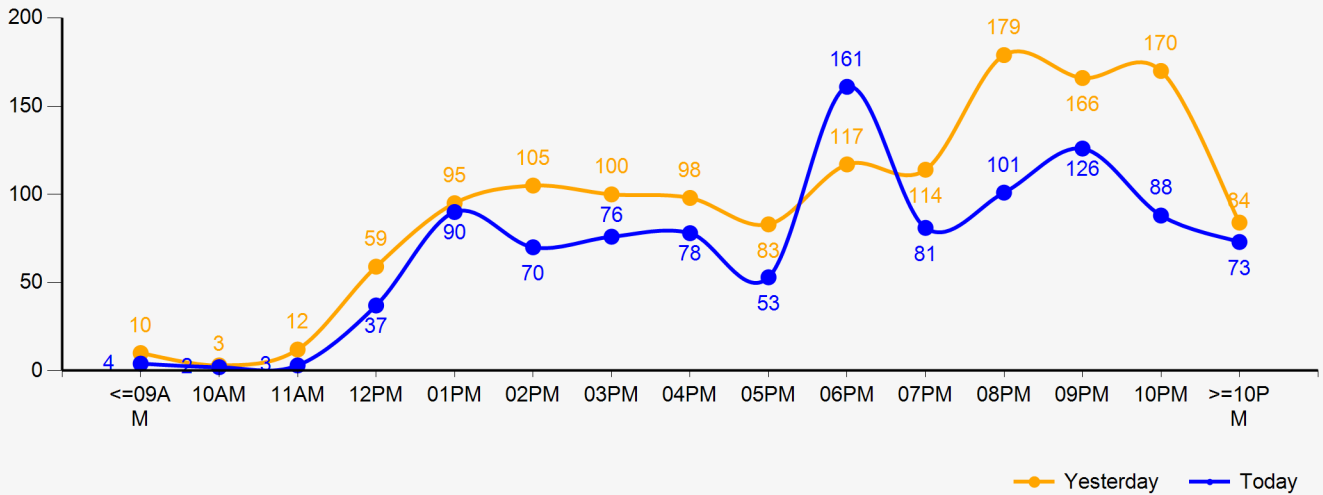
YD Sales : 1395

YD GP%: 6.58%

TD Sales : 1043

TD GP%: 5.39%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	189	231	42	-0.21%	-0.54%	-0.34%
TIRUPATI-01	169	165	(4)	-0.27%	2.12%	2.39%
SOUTH-01	220	110	(110)	8.04%	6.86%	-1.18%
CHENNAI-01	140	106	(34)	9.67%	8.44%	-1.23%
SOUTH-03	102	81	(21)	8.59%	9.91%	1.33%
TRICHY-01	92	80	(12)	8.00%	9.28%	1.28%
CHENNAI-02	130	68	(62)	9.68%	9.65%	-0.03%
WEST-02	100	54	(46)	11.22%	7.76%	-3.46%
WEST-01	99	52	(47)	11.36%	7.82%	-3.55%
NORTH ARCOT	76	50	(26)	10.28%	9.39%	-0.89%
SOUTH ARCOT	63	38	(25)	10.87%	10.59%	-0.29%
KL-SOUTH	15	8	(7)	4.86%	6.41%	1.55%
Total	1395	1043	(352)	6.58%	5.39%	-1.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	GNT1	12	40	28	-2.46%	-8.29%	-5.82%
	ELU1	3	26	23	2.57%	-0.60%	-3.17%
	BVR1	12	17	5	2.78%	-4.28%	-7.06%
	TEL1	4	13	9	2.39%	5.48%	3.10%
	CRL1	1	12	11	2.98%	-3.17%	-6.15%
	KDR1	2	8	6	1.81%	4.06%	2.25%
	NRT1	6	8	2	-0.69%	-0.51%	0.18%
	OGL1	6	8	2	0.72%	-1.84%	-2.55%
	PAP1	7	8	1	4.82%	7.00%	2.18%
	JPT1	3	6	3	4.27%	2.36%	-1.91%
	RAL1	8	6	(2)	1.64%	1.02%	-0.63%
	TNK1	13	6	(7)	-3.57%	3.36%	6.92%
	VJW1	12	6	(6)	-5.18%	-0.14%	5.04%
	AMP1	5	5		-2.33%	-1.18%	1.15%
	RMV1	14	5	(9)	3.38%	12.80%	9.42%
	BPP1	2	4	2	16.53%	-3.13%	-19.66%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	KND1	3	4	1	-0.12%	-4.94%	-4.82%
	VJW3	7	4	(3)	-16.88%	-5.91%	10.96%
	VKN1	5	4	(1)	-1.09%	4.91%	6.00%
	VUY1	2	4	2	-0.81%	8.22%	9.03%
	CKT1	3	3		3.43%	3.57%	0.13%
	GNT2	1	3	2	11.52%	8.31%	-3.21%
	JGG1	5	3	(2)	2.35%	2.70%	0.35%
	NPR1	4	3	(1)	0.02%	3.30%	3.28%
	PRL1	2	3	1	4.70%	3.66%	-1.05%
	TDD1	8	3	(5)	-3.98%	8.00%	11.98%
	TVU1	4	3	(1)	7.28%	7.70%	0.41%
	VJW4	5	3	(2)	-1.01%	-2.69%	-1.68%
	GDV1	3	2	(1)	4.67%	-6.28%	-10.95%
	GVM1	3	2	(1)	2.18%	8.80%	6.62%
	TNI1	6	2	(4)	5.88%	-2.62%	-8.49%
	VJW5	3	2	(1)	5.42%	7.21%	1.80%
	DPE1	1	1		2.86%	4.44%	1.58%
	MTM1	3	1	(2)	1.27%	4.08%	2.80%
	PNR1	1	1		4.63%	-3.41%	-8.04%
	PPM1	7	1	(6)	-0.07%	6.34%	6.42%
	VJW2	3	1	(2)	-0.13%	10.02%	10.15%
	Total	189	231	42	-0.21%	-0.54%	-0.34%
TIRUPATI-01	PDT1	3	14	11	10.78%	5.79%	-4.99%
	TPY2	9	14	5	-0.59%	0.42%	1.02%
	RJP1	8	11	3	-0.01%	-5.73%	-5.73%
	DHN1	5	10	5	6.16%	2.82%	-3.34%
	NLR1	7	10	3	-1.66%	3.91%	5.57%
	KNL1	4	9	5	6.10%	13.62%	7.52%
	KNL2	12	8	(4)	-2.76%	-1.79%	0.97%
	KVL1	8	7	(1)	-0.87%	7.65%	8.52%
	RCY1	4	7	3	9.29%	8.07%	-1.22%
	ATP1	16	6	(10)	-4.71%	0.42%	5.13%
	PGR1	5	6	1	4.22%	0.84%	-3.39%
	KDA1	7	5	(2)	-6.16%	-5.53%	0.63%
	KOU1	1	5	4	6.36%	-0.35%	-6.71%
	NDL1	10	5	(5)	1.66%	3.09%	1.43%
	TPI1	8	5	(3)	1.34%	-1.37%	-2.71%
	ADI1	4	4		0.77%	5.60%	4.83%
	GTL1	4	4		9.25%	-3.86%	-13.11%
	KHT1	7	4	(3)	-7.26%	-4.77%	2.49%
	NYP1	6	4	(2)	-4.87%	-4.69%	0.18%
	VKI1	6	4	(2)	2.96%	3.67%	0.71%
	BVL1	4	3	(1)	1.86%	0.89%	-0.97%
	CTO1	6	3	(3)	-3.53%	-1.94%	1.58%
	MPL1	5	3	(2)	12.72%	0.33%	-12.39%
	PIL1	4	3	(1)	-1.54%	12.46%	14.01%
	PUT1	2	3	1	18.76%	6.47%	-12.28%
	SPE1	4	3	(1)	7.50%	7.11%	-0.39%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	TPY1	4	3	(1)	-1.48%	5.80%	7.28%
	PMR1	6	2	(4)	-1.97%	3.87%	5.84%
	Total	169	165	(4)	-0.27%	2.12%	2.39%
SOUTH-01							
	KVT1	5	8	3	4.81%	-0.54%	-5.35%
	MAR1	10	8	(2)	12.93%	9.30%	-3.64%
	TUT1	16	7	(9)	6.40%	4.59%	-1.81%
	TVL1	19	7	(12)	12.32%	0.83%	-11.49%
	RND1	6	5	(1)	11.27%	12.51%	1.24%
	RPM1	35	5	(30)	-2.82%	9.59%	12.41%
	SVK1	5	5		1.95%	4.85%	2.90%
	TKS1	7	5	(2)	8.24%	9.55%	1.32%
	TKS2	6	5	(1)	8.84%	6.45%	-2.39%
	VLY1	2	5	3	10.99%	12.00%	1.02%
	KGL1	2	4	2	16.31%	7.74%	-8.57%
	NGR1	6	4	(2)	12.63%	2.80%	-9.82%
	TCN1	5	4	(1)	6.00%	11.62%	5.62%
	TUT2	10	4	(6)	4.43%	3.55%	-0.88%
	APK2	7	3	(4)	10.44%	10.17%	-0.27%
	ASM1	2	3	1	9.50%	6.52%	-2.98%
	ERL2	2	3	1	11.72%	12.69%	0.97%
	SNL1	5	3	(2)	6.95%	5.46%	-1.49%
	VKM1	2	3	1	17.06%	16.67%	-0.39%
	VNR1	4	3	(1)	20.01%	9.31%	-10.70%
	VNR2	12	3	(9)	6.58%	5.65%	-0.93%
	APK1	7	2	(5)	7.93%	15.33%	7.41%
	KYR1	3	2	(1)	12.27%	11.09%	-1.18%
	ARM1	1	1		17.42%	-4.11%	-21.53%
	KSM1	3	1	(2)	8.46%	0.26%	-8.20%
	MMT1	5	1	(4)	10.43%	6.03%	-4.40%
	PDI1	5	1	(4)	16.24%	6.48%	-9.76%
	PKD1	3	1	(2)	12.05%	8.03%	-4.03%
	SDI1	3	1	(2)	10.03%	4.44%	-5.59%
	SKD1	5	1	(4)	6.71%	17.80%	11.09%
	TVL2		1	1	#Error	15.48%	#Error
	TYI1	2	1	(1)	18.24%	4.44%	-13.80%
	UDN1	3	1	(2)	8.15%	9.61%	1.47%
	COL1	2		(2)	10.71%	#Error	#Error
	SGT1	3		(3)	9.01%	#Error	#Error
	TKY1	1		(1)	4.75%	#Error	#Error
	STU2	6	(1)	(7)	13.79%	19.02%	5.23%
	Total	220	110	(110)	8.04%	6.86%	-1.18%
CHENNAI-01							
	WHC3		54	54	#Error	5.00%	#Error
	CH16	8	8		9.27%	11.67%	2.40%
	CH07	7	5	(2)	6.08%	5.72%	-0.36%
	AVD1	3	4	1	14.79%	11.76%	-3.03%
	CH08	12	4	(8)	16.34%	15.29%	-1.05%
	CH28	11	4	(7)	13.17%	15.67%	2.50%
	MRM1	14	4	(10)	12.89%	11.06%	-1.83%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	TKM1	3	3		11.69%	18.84%	7.16%
	CH11	6	2	(4)	12.15%	13.37%	1.22%
	CH45	1	2	1	12.86%	8.37%	-4.49%
	GUD2	3	2	(1)	12.50%	16.63%	4.12%
	SKL1	1	2	1	14.87%	9.85%	-5.01%
	CGL1	2	1	(1)	8.81%	8.91%	0.10%
	CH14	16	1	(15)	7.51%	1.56%	-5.95%
	CH19	6	1	(5)	-2.67%	8.70%	11.37%
	CH22	7	1	(6)	3.92%	3.37%	-0.55%
	CH26	1	1		5.31%	20.16%	14.85%
	CH30	5	1	(4)	6.15%	6.58%	0.43%
	CH35	6	1	(5)	11.93%	7.16%	-4.77%
	CH37	2	1	(1)	11.32%	21.80%	10.48%
	CH38	2	1	(1)	16.00%	-22.75%	-38.74%
	CH48	3	1	(2)	6.42%	21.80%	15.37%
	CZWH		1	1	#Error	-5.98%	#Error
	MC10		1	1	#Error	8.49%	#Error
	CH05	8		(8)	7.93%	#Error	#Error
	CH29				#Error	#Error	#Error
	CH39	3		(3)	16.53%	#Error	#Error
	CH40				#Error	#Error	#Error
	CH42	4		(4)	15.86%	#Error	#Error
	GUD1	3		(3)	10.31%	#Error	#Error
	KNR1	3		(3)	10.67%	#Error	#Error
	MC02				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	Total	140	106	(34)	9.67%	8.44%	-1.23%
SOUTH-03							
	MDU1	11	6	(5)	6.26%	11.44%	5.18%
	ADP1		5	5	#Error	10.77%	#Error
	KKD3	9	5	(4)	8.29%	13.46%	5.17%
	KYK1	2	5	3	21.80%	4.24%	-17.55%
	MDU2	10	5	(5)	11.68%	13.46%	1.78%
	MPA1	3	5	2	9.05%	14.06%	5.01%
	CBM1	3	4	1	13.56%	3.32%	-10.25%
	DGL1	7	4	(3)	4.69%	11.28%	6.59%
	SGP1	1	4	3	18.87%	7.34%	-11.53%
	SZSD		4	4	#Error	8.62%	#Error
	TMM1	4	4		3.45%	10.60%	7.15%
	KPT1		3	3	#Error	14.00%	#Error
	KRR1		3	3	#Error	2.39%	#Error
	ATG1	5	2	(3)	13.97%	15.25%	1.28%
	DGL2	3	2	(1)	0.21%	3.74%	3.53%
	MDU5	2	2		12.60%	9.30%	-3.30%
	PNI1	(1)	2	3	27.77%	1.17%	-26.61%
	SVG1	1	2	1	7.68%	13.43%	5.75%
	TDI1		2	2	#Error	13.79%	#Error
	TEN1	3	2	(1)	10.04%	18.14%	8.10%
	BNR1	2	1	(1)	17.09%	19.99%	2.90%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MDU3	8	1	(7)	11.28%	15.17%	3.89%
	MDU6	5	1	(4)	4.84%	21.80%	16.96%
	MLR1	3	1	(2)	0.77%	10.62%	9.85%
	NTM1	2	1	(1)	16.29%	19.41%	3.12%
	ODM1	1	1		10.63%	10.62%	-0.01%
	PNV1	3	1	(2)	9.73%	1.18%	-8.54%
	PVI1	2	1	(1)	17.96%	-1.04%	-19.00%
	TEN2	2	1	(1)	1.92%	0.83%	-1.09%
	TPT1	1	1		8.76%	11.13%	2.38%
	BTU1				#Error	#Error	#Error
	CMR1	1		(1)	14.87%	#Error	#Error
	DKI1	1		(1)	10.75%	#Error	#Error
	KKD2				#Error	#Error	#Error
	MDU4	2		(2)	18.23%	#Error	#Error
	MNM1	1		(1)	10.63%	#Error	#Error
	NKI1	3		(3)	10.74%	#Error	#Error
	PKM1				#Error	#Error	#Error
	USL1	2		(2)	5.48%	#Error	#Error
	Total	102	81	(21)	8.59%	9.91%	1.33%
TRICHY-01							
	TNJ2	5	10	5	3.01%	4.64%	1.64%
	MVM1	8	7	(1)	7.53%	7.60%	0.07%
	TRY1	22	7	(15)	7.27%	15.23%	7.95%
	JKM1	1	6	5	14.87%	8.63%	-6.23%
	PBR2	5	6	1	16.50%	3.75%	-12.75%
	PBR1		5	5	92.79%	12.66%	-80.13%
	AYR1	2	4	2	6.05%	11.26%	5.21%
	KUM1	5	4	(1)	9.51%	14.05%	4.55%
	NGT1	2	4	2	14.48%	11.71%	-2.77%
	TVR2	3	4	1	9.44%	11.35%	1.91%
	MDI1	3	3		13.02%	7.66%	-5.36%
	PTK1	(1)	3	4	20.40%	11.71%	-8.69%
	TRY2	1	3	2	12.86%	10.58%	-2.29%
	KRN1		2	2	#Error	13.13%	#Error
	NMM1	3	2	(1)	7.10%	18.34%	11.24%
	TNJ1	5	2	(3)	5.99%	8.85%	2.86%
	TVR1	6	2	(4)	9.30%	8.90%	-0.41%
	APM1	3	1	(2)	14.70%	6.17%	-8.53%
	KIK1	3	1	(2)	17.04%	21.80%	4.76%
	MSI1	1	1		9.74%	9.78%	0.04%
	NCK1	1	1		21.80%	10.62%	-11.18%
	TTP1		1	1	#Error	13.31%	#Error
	TYR1	3	1	(2)	10.39%	1.24%	-9.15%
	ORU1	2		(2)	9.57%	#Error	#Error
	PDK1	6		(6)	2.50%	#Error	#Error
	TRY3	3		(3)	10.48%	#Error	#Error
	Total	92	80	(12)	8.00%	9.28%	1.28%
CHENNAI-02							
	CH03	13	9	(4)	6.33%	13.38%	7.05%
	CH15	5	8	3	10.91%	11.70%	0.78%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH09	7	5	(2)	11.59%	17.29%	5.70%
	CH12	6	5	(1)	13.52%	16.18%	2.66%
	CH20	3	5	2	7.86%	1.12%	-6.74%
	CH34	8	5	(3)	10.76%	8.97%	-1.79%
	CH18	5	4	(1)	10.36%	8.45%	-1.91%
	CH41		4	4	#Error	11.23%	#Error
	CH44	3	3		12.38%	13.95%	1.56%
	UKI1	4	3	(1)	13.85%	6.69%	-7.15%
	CH06	4	2	(2)	16.73%	9.81%	-6.91%
	CH21	12	2	(10)	5.48%	1.23%	-4.25%
	CH24	10	2	(8)	9.49%	-0.56%	-10.05%
	GPD1	2	2		11.96%	10.99%	-0.98%
	MJR1	4	2	(2)	9.90%	2.73%	-7.17%
	CH01		1	1	#Error	5.10%	#Error
	CH31	1	1		14.87%	17.58%	2.72%
	CH33	2	1	(1)	10.67%	10.40%	-0.27%
	CH36	1	1		6.86%	14.87%	8.01%
	CH43	2	1	(1)	21.28%	13.13%	-8.15%
	CH46	3	1	(2)	7.21%	8.76%	1.56%
	MC06	1	1		9.91%	14.48%	4.57%
	CH17	1		(1)	4.75%	#Error	#Error
	CH23	3		(3)	12.53%	#Error	#Error
	CH27	1		(1)	12.86%	#Error	#Error
	CH32	1		(1)	21.80%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC08				#Error	#Error	#Error
	PON1	28		(28)	8.77%	12.61%	3.84%
	Total	130	68	(62)	9.68%	9.65%	-0.03%
WEST-02	HSR2	8	7	(1)	14.17%	4.07%	-10.10%
	ERD2	12	4	(8)	8.16%	4.24%	-3.93%
	EPI1	8	3	(5)	14.75%	18.95%	4.20%
	ERD1	5	3	(2)	-5.08%	5.06%	10.13%
	MTR1		3	3	#Error	14.61%	#Error
	VPD1	3	3		11.64%	8.96%	-2.67%
	DPR1		2	2	#Error	4.69%	#Error
	DPR2	2	2		12.95%	10.26%	-2.69%
	HRR1		2	2	#Error	5.36%	#Error
	HSR1	11	2	(9)	11.64%	5.61%	-6.03%
	KVP1	1	2	1	8.81%	-1.25%	-10.07%
	PDR1	4	2	(2)	21.54%	19.13%	-2.40%
	RSP1	3	2	(1)	13.52%	10.99%	-2.53%
	SGI1	2	2		11.96%	9.86%	-2.10%
	SLM2	5	2	(3)	11.91%	11.47%	-0.44%
	TRM1	1	2	1	11.53%	-11.80%	-23.34%
	WZWH		2	2	#Error	-1.17%	#Error
	ATU1	3	1	(2)	8.34%	7.56%	-0.78%
	BMD1	3	1	(2)	11.11%	21.80%	10.68%
	MCR1	1	1		10.53%	9.33%	-1.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	OML1	1	1		7.78%	14.87%	7.09%
	PLC1	1	1		24.05%	10.63%	-13.42%
	PMP1	3	1	(2)	13.55%	7.47%	-6.08%
	SLM1	8	1	(7)	4.32%	7.68%	3.36%
	SLM3		1	1	#Error	14.48%	#Error
	TCG1	2	1	(1)	9.74%	14.48%	4.74%
	APN1	4		(4)	9.83%	#Error	#Error
	CMI1	1		(1)	6.43%	#Error	#Error
	EDP1	1		(1)	21.80%	#Error	#Error
	KMM1	3		(3)	15.72%	#Error	#Error
	KRI1				#Error	#Error	#Error
	NKL2	3		(3)	13.64%	#Error	#Error
	SGG1				#Error	#Error	#Error
	VKL1	1		(1)	10.63%	#Error	#Error
	Total	100	54	(46)	11.22%	7.76%	-3.46%
WEST-01							
	WZSD		9	9	#Error	5.82%	#Error
	CBE2	9	5	(4)	6.94%	3.96%	-2.98%
	UAM1	1	5	4	10.02%	5.85%	-4.17%
	MPM1	1	4	3	22.94%	13.76%	-9.19%
	TPR2	16	4	(12)	10.20%	7.33%	-2.87%
	CNR1	1	3	2	14.87%	9.76%	-5.10%
	GBM1	4	3	(1)	5.27%	-0.35%	-5.62%
	CBE6	2	2		10.89%	25.35%	14.46%
	KGI1	1	2	1	12.86%	12.22%	-0.64%
	PDM1	1	2	1	5.49%	7.03%	1.54%
	SUL1	5	2	(3)	8.51%	7.60%	-0.91%
	UMP1	3	2	(1)	13.42%	9.05%	-4.36%
	ANR1	2	1	(1)	16.61%	12.10%	-4.51%
	AVI1	8	1	(7)	11.98%	11.25%	-0.73%
	CBE4	2	1	(1)	0.37%	11.77%	11.39%
	DPM2	1	1		7.87%	11.24%	3.37%
	KGM1	1	1		21.80%	22.61%	0.81%
	KMR1	1	1		1.40%	6.21%	4.82%
	PLI1	7	1	(6)	6.81%	-0.63%	-7.44%
	SNR1	7	1	(6)	16.01%	22.69%	6.67%
	TPR3	5	1	(4)	14.08%	15.70%	1.62%
	CBE1	1		(1)	21.80%	#Error	#Error
	CBE3	2		(2)	11.74%	#Error	#Error
	CBE5	3		(3)	13.34%	#Error	#Error
	GDR1	2		(2)	17.91%	#Error	#Error
	KMD1	1		(1)	14.86%	#Error	#Error
	PPI1				#Error	#Error	#Error
	SYM2	4		(4)	11.75%	#Error	#Error
	TPR1	5		(5)	11.07%	10.19%	-0.88%
	TPR4	3		(3)	16.18%	#Error	#Error
	Total	99	52	(47)	11.36%	7.82%	-3.55%
NORTH ARCOT							
	SBR1	4	6	2	11.89%	9.23%	-2.67%
	ABR1	2	5	3	10.06%	11.44%	1.38%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	CGM1	2	5	3	3.83%	2.99%	-0.84%
	TRL1	6	5	(1)	14.41%	10.00%	-4.41%
	VEL2	7	4	(3)	9.63%	12.20%	2.57%
	KPM2	8	3	(5)	8.21%	10.34%	2.12%
	VNB1	2	3	1	12.09%	10.53%	-1.56%
	ANI1	2	2		11.81%	7.21%	-4.61%
	KPM1	2	2		9.52%	10.88%	1.36%
	PLR1	1	2	1	6.38%	11.09%	4.71%
	SLG1		2	2	#Error	7.95%	#Error
	TRR1	3	2	(1)	5.63%	-3.14%	-8.78%
	TRT1	2	2		7.65%	11.24%	3.60%
	VEL1	3	2	(1)	14.71%	12.94%	-1.76%
	WJP1	5	2	(3)	7.12%	21.31%	14.19%
	AKM1	5	1	(4)	8.11%	1.72%	-6.40%
	ARC2	3	1	(2)	6.20%	1.91%	-4.29%
	CPT1	3	1	(2)	16.69%	8.21%	-8.49%
	WJD1	4	1	(3)	15.81%	22.90%	7.09%
	BGR1	1		(1)	21.80%	#Error	#Error
	CYR1	1		(1)	6.11%	#Error	#Error
	GDM1	1		(1)	-5.23%	#Error	#Error
	PTU1	2		(2)	13.72%	#Error	#Error
	VSI1	7		(7)	14.01%	#Error	#Error
	UGI1		(1)	(1)	#Error	4.75%	#Error
	Total	76	50	(26)	10.28%	9.39%	-0.89%
SOUTH ARCOT							
	KLM1	6	4	(2)	11.38%	14.03%	2.64%
	SJI1	1	4	3	14.59%	10.37%	-4.22%
	VPM2	4	4		3.39%	12.97%	9.59%
	CUD1	6	3	(3)	12.75%	11.91%	-0.83%
	POY1	7	3	(4)	13.90%	6.64%	-7.25%
	TRK1	5	3	(2)	14.17%	5.68%	-8.49%
	KKI2	5	2	(3)	6.03%	13.47%	7.44%
	PRT1	2	2		9.10%	16.56%	7.46%
	TDM1	4	2	(2)	8.67%	7.54%	-1.13%
	TVM1	1	2	1	14.87%	11.17%	-3.69%
	ULP1	2	2		10.62%	21.04%	10.43%
	VPM1		2	2	#Error	7.66%	#Error
	KML1	2	1	(1)	17.59%	21.80%	4.21%
	MKM1	3	1	(2)	12.11%	22.66%	10.55%
	POY2	4	1	(3)	19.17%	10.62%	-8.56%
	STP1	3	1	(2)	10.20%	10.63%	0.43%
	TVM2		1	1	#Error	-20.29%	#Error
	CDM1	3		(3)	9.24%	#Error	#Error
	NVL2	4		(4)	14.66%	#Error	#Error
	VCM1	1		(1)	10.62%	#Error	#Error
	Total	63	38	(25)	10.87%	10.59%	-0.29%
KL-SOUTH							
	TVP1	9	5	(4)	5.07%	6.87%	1.80%
	KLR1	4	2	(2)	6.81%	1.84%	-4.97%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	PAS1	2	1	(1)	1.01%	8.91%	7.89%
	Total	15	8	(7)	4.86%	6.41%	1.55%
	Total	1395	1043	(352)	6.58%	5.39%	-1.20%