



# LED TV - Daily Sales Performance As on 27-05-2026 11:10:25 PM

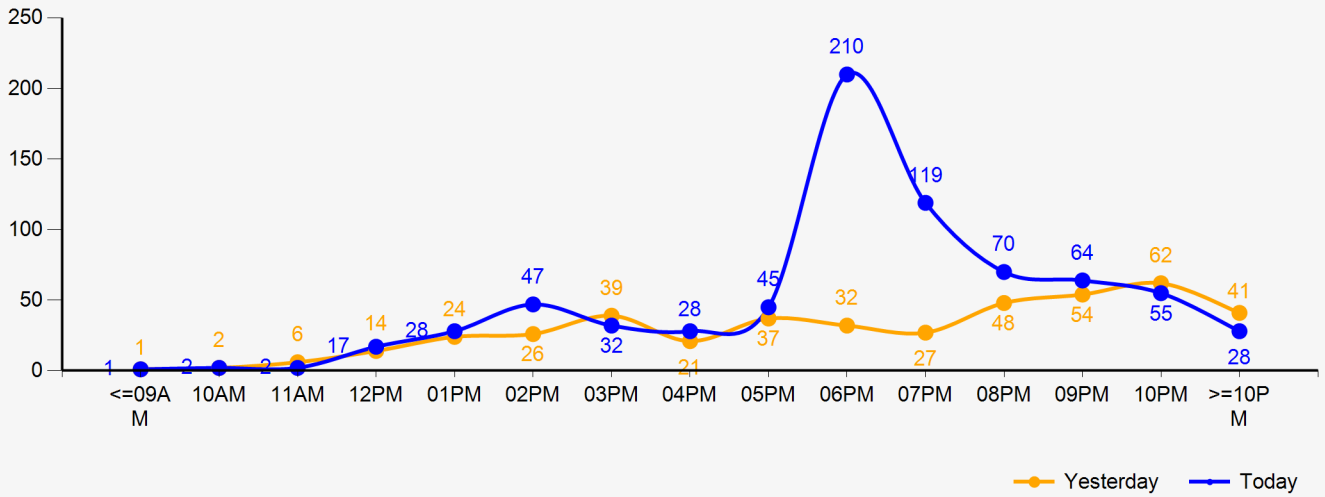
YD Sales : 434

YD GP%: 6.98%

TD Sales : 748

TD GP%: 5.75%

Sales Trend Yesterday Vs Today By Hours



| Sales Zone    | YD Sales   | TD Sales   | TD-YD Sales | YD GP%       | TD GP%       | TD-YD GP%     |
|---------------|------------|------------|-------------|--------------|--------------|---------------|
| CHENNAI-01    | 36         | 167        | 131         | 7.79%        | 6.38%        | -1.41%        |
| SOUTH-03      | 66         | 124        | 58          | 6.06%        | 4.65%        | -1.41%        |
| TRICHY-01     | 54         | 79         | 25          | 10.11%       | 5.35%        | -4.76%        |
| WEST-02       | 41         | 74         | 33          | 12.38%       | 8.46%        | -3.93%        |
| SOUTH-01      | 62         | 71         | 9           | 8.95%        | 8.52%        | -0.44%        |
| WEST-01       | 31         | 46         | 15          | 8.43%        | 6.75%        | -1.68%        |
| CHENNAI-02    | 32         | 42         | 10          | 2.24%        | 3.76%        | 1.52%         |
| VIJAYAWADA-01 | 10         | 32         | 22          | 3.87%        | 1.77%        | -2.10%        |
| NORTH ARCOT   | 28         | 31         | 3           | 8.86%        | 10.24%       | 1.38%         |
| SOUTH ARCOT   | 42         | 29         | (13)        | 7.98%        | 5.40%        | -2.58%        |
| TIRUPATI-01   | 16         | 29         | 13          | -0.24%       | 3.48%        | 3.72%         |
| KL-SOUTH      | 7          | 13         | 6           | -1.14%       | 3.35%        | 4.49%         |
| KL-NORTH      | 9          | 11         | 2           | 0.61%        | -4.23%       | -4.84%        |
| <b>Total</b>  | <b>434</b> | <b>748</b> | <b>314</b>  | <b>6.98%</b> | <b>5.75%</b> | <b>-1.23%</b> |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| CHENNAI-01 | WHC3   |          | 128      | 128         | #Error | 6.29%  | #Error    |
|            | CH19   | 6        | 5        | (1)         | 9.76%  | -6.49% | -16.25%   |
|            | CH08   |          | 4        | 4           | #Error | 15.93% | #Error    |
|            | CH14   | 5        | 4        | (1)         | 6.36%  | 6.26%  | -0.10%    |
|            | CH42   | 3        | 4        | 1           | 9.54%  | 9.49%  | -0.05%    |
|            | CH48   |          | 3        | 3           | #Error | 8.30%  | #Error    |
|            | CH05   | 5        | 2        | (3)         | 5.36%  | 4.36%  | -1.00%    |
|            | CH47   | 1        | 2        | 1           | 10.53% | 10.17% | -0.35%    |
|            | CH49   |          | 2        | 2           | #Error | 3.25%  | #Error    |
|            | MRM1   | 1        | 2        | 1           | 2.99%  | 6.14%  | 3.14%     |
|            | SKL1   | 1        | 2        | 1           | 0.11%  | 20.74% | 20.62%    |
|            | CH07   |          | 1        | 1           | #Error | 17.92% | #Error    |
|            | CH16   | 3        | 1        | (2)         | -0.63% | 23.66% | 24.29%    |
|            | CH22   | 2        | 1        | (1)         | 11.82% | 15.18% | 3.35%     |
|            | CH26   |          | 1        | 1           | #Error | 11.35% | #Error    |

| Sales Zone | Branch       | YD Sales  | TD Sales   | TD-YD Sales | YD GP%       | TD GP%       | TD-YD GP%     |
|------------|--------------|-----------|------------|-------------|--------------|--------------|---------------|
| CHENNAI-01 | CH38         | 1         | 1          |             | 9.22%        | -16.45%      | -25.68%       |
|            | GUD1         | 1         | 1          |             | 13.33%       | 7.29%        | -6.04%        |
|            | GUD2         |           | 1          | 1           | #Error       | 10.53%       | #Error        |
|            | KNR1         |           | 1          | 1           | #Error       | 7.83%        | #Error        |
|            | TKM1         | 1         | 1          |             | 12.48%       | 0.58%        | -11.90%       |
|            | AVD1         |           |            |             | #Error       | #Error       | #Error        |
|            | CGL1         |           |            |             | #Error       | #Error       | #Error        |
|            | CH25         |           |            |             | #Error       | #Error       | #Error        |
|            | CH28         | 2         |            | (2)         | 6.62%        | #Error       | #Error        |
|            | CH29         |           |            |             | #Error       | #Error       | #Error        |
|            | CH30         | 1         |            | (1)         | 14.45%       | #Error       | #Error        |
|            | CH35         |           |            |             | #Error       | #Error       | #Error        |
|            | CH37         |           |            |             | #Error       | #Error       | #Error        |
|            | CH39         |           |            |             | #Error       | #Error       | #Error        |
|            | CH40         |           |            |             | #Error       | #Error       | #Error        |
|            | CH45         | 4         |            | (4)         | 6.86%        | #Error       | #Error        |
|            | MC09         |           |            |             | #Error       | #Error       | #Error        |
|            | MC10         |           |            |             | #Error       | #Error       | #Error        |
|            | WCHN         | (1)       |            | 1           | -6.48%       | #Error       | #Error        |
|            | <b>Total</b> | <b>36</b> | <b>167</b> | <b>131</b>  | <b>7.79%</b> | <b>6.38%</b> | <b>-1.41%</b> |
| SOUTH-03   | SZSD         |           | 35         | 35          | #Error       | 5.24%        | #Error        |
|            | MDU1         | 2         | 8          | 6           | 1.64%        | 2.55%        | 0.91%         |
|            | KKD3         | 2         | 5          | 3           | 9.04%        | 9.73%        | 0.69%         |
|            | MDU7         | 2         | 5          | 3           | 8.93%        | 5.03%        | -3.90%        |
|            | MPA1         | 1         | 5          | 4           | 2.20%        | 12.33%       | 10.13%        |
|            | ATG1         |           | 4          | 4           | 1585729.33%  | 9.81%        | -1585719.52%  |
|            | MDU6         | 5         | 4          | (1)         | 9.28%        | -6.78%       | -16.06%       |
|            | CMR1         | 1         | 3          | 2           | -3.95%       | -8.53%       | -4.58%        |
|            | DGL1         | 8         | 3          | (5)         | 6.64%        | -7.48%       | -14.11%       |
|            | KRR1         | 1         | 3          | 2           | 10.14%       | 0.25%        | -9.90%        |
|            | MDU2         | 2         | 3          | 1           | 5.65%        | 3.42%        | -2.24%        |
|            | MDU3         | 1         | 3          | 2           | 14.45%       | -1.07%       | -15.52%       |
|            | NKI1         |           | 3          | 3           | #Error       | 10.06%       | #Error        |
|            | NTM1         | 2         | 3          | 1           | 7.72%        | 9.78%        | 2.05%         |
|            | PVI1         | 2         | 3          | 1           | 5.50%        | 10.38%       | 4.88%         |
|            | TEN1         |           | 3          | 3           | #Error       | 8.83%        | #Error        |
|            | TEN2         | 2         | 3          | 1           | -3.71%       | 11.62%       | 15.33%        |
|            | TMM1         | 2         | 3          | 1           | 7.24%        | 6.12%        | -1.13%        |
|            | USL1         | 2         | 3          | 1           | 8.52%        | 8.92%        | 0.40%         |
|            | ADP1         |           | 2          | 2           | #Error       | 9.03%        | #Error        |
|            | BNR1         | 2         | 2          |             | 14.19%       | 7.02%        | -7.18%        |
|            | BTU1         |           | 2          | 2           | #Error       | -6.77%       | #Error        |
|            | DKI1         | 7         | 2          | (5)         | 11.40%       | 4.76%        | -6.65%        |
|            | KPT1         | 1         | 2          | 1           | 5.96%        | 7.04%        | 1.09%         |
|            | PKM1         | 2         | 2          |             | 3.57%        | 11.32%       | 7.75%         |
|            | SVG1         | 2         | 2          |             | 13.68%       | 17.92%       | 4.24%         |
|            | CBM1         | 3         | 1          | (2)         | 3.89%        | 9.68%        | 5.79%         |

| Sales Zone | Branch    | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|-----------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-03   | DGL2      | 3        | 1        | (2)         | 11.45% | 20.50% | 9.05%     |
|            | KYK1      | 1        | 1        |             | 17.95% | -2.76% | -20.70%   |
|            | MDU4      | 3        | 1        | (2)         | 4.54%  | 3.25%  | -1.29%    |
|            | MLR1      | 3        | 1        | (2)         | 7.69%  | 6.47%  | -1.22%    |
|            | PNI1      |          | 1        | 1           | #Error | -8.53% | #Error    |
|            | PNV2      | 1        | 1        |             | 18.92% | 5.92%  | -12.99%   |
|            | TDI1      |          | 1        | 1           | #Error | 10.04% | #Error    |
|            | MDU5      | 1        |          | (1)         | 10.04% | #Error | #Error    |
|            | MNM1      |          |          |             | #Error | #Error | #Error    |
|            | ODM1      |          |          |             | #Error | #Error | #Error    |
|            | SGP1      | 2        |          | (2)         | -8.09% | #Error | #Error    |
|            | TPT1      |          |          |             | #Error | #Error | #Error    |
|            | Total     | 66       | 124      | 58          | 6.06%  | 4.65%  | -1.41%    |
|            | TRICHY-01 | TZSD     |          | 21          | 21     | #Error | -3.16%    |
| KUM1       |           | 3        | 5        | 2           | 17.08% | 8.70%  | -8.39%    |
| PBR2       |           | 6        | 5        | (1)         | 11.22% | -5.18% | -16.40%   |
| TRY1       |           | 4        | 4        |             | 6.42%  | 1.87%  | -4.55%    |
| TTP1       |           | 2        | 4        | 2           | 12.46% | 13.33% | 0.87%     |
| TVR2       |           | 4        | 4        |             | -2.43% | 9.22%  | 11.64%    |
| JKM1       |           | 2        | 3        | 1           | 13.16% | 9.14%  | -4.02%    |
| MVM1       |           | 5        | 3        | (2)         | 13.16% | 15.35% | 2.19%     |
| NGT1       |           | 8        | 3        | (5)         | 14.03% | 12.38% | -1.65%    |
| NMM1       |           |          | 3        | 3           | #Error | 10.64% | #Error    |
| PDK1       |           |          | 3        | 3           | #Error | 15.29% | #Error    |
| AYR1       |           | 1        | 2        | 1           | 10.04% | 13.02% | 2.98%     |
| KIK1       |           |          | 2        | 2           | #Error | 7.16%  | #Error    |
| MDI1       |           | 2        | 2        |             | -0.20% | 17.41% | 17.61%    |
| TNJ1       |           | 2        | 2        |             | 10.83% | 12.58% | 1.74%     |
| TRY3       |           |          | 2        | 2           | #Error | 10.04% | #Error    |
| TYR1       |           | 2        | 2        |             | 9.82%  | 14.27% | 4.45%     |
| APM1       |           |          | 1        | 1           | #Error | 12.19% | #Error    |
| KRN1       |           |          | 1        | 1           | #Error | 14.45% | #Error    |
| MSI1       |           | 2        | 1        | (1)         | 17.29% | 6.62%  | -10.67%   |
| PBR1       |           |          | 1        | 1           | #Error | 6.56%  | #Error    |
| PTK1       |           | 4        | 1        | (3)         | 12.22% | 10.04% | -2.18%    |
| TNJ2       |           | 2        | 1        | (1)         | 9.11%  | 6.71%  | -2.41%    |
| TRY2       |           | 1        | 1        |             | 17.62% | 4.56%  | -13.06%   |
| TRY4       |           | 1        | 1        |             | 17.60% | 4.83%  | -12.77%   |
| TVR1       |           | 2        | 1        | (1)         | 15.79% | 17.92% | 2.13%     |
| KUM2       |           | 1        |          | (1)         | -0.89% | #Error | #Error    |
| NCK1       |           |          |          |             | #Error | #Error | #Error    |
| ORU1       |           |          |          |             | #Error | #Error | #Error    |
| Total      |           | 54       | 79       | 25          | 10.11% | 5.35%  | -4.76%    |
| WEST-02    | WZWH      |          | 20       | 20          | #Error | 6.87%  | #Error    |
|            | SLM2      |          | 16       | 16          | #Error | 7.84%  | #Error    |
|            | ATU1      | 2        | 4        | 2           | 10.28% | 11.83% | 1.56%     |
|            | NKL2      | 1        | 4        | 3           | 17.92% | 12.93% | -4.99%    |
|            | OML1      | 2        | 4        | 2           | 14.55% | 14.08% | -0.46%    |

| Sales Zone | Branch   | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|------------|----------|----------|----------|-------------|--------|---------|-----------|
| WEST-02    | RSP1     | 2        | 4        | 2           | 13.26% | 12.75%  | -0.50%    |
|            | VPD1     | 3        | 3        |             | 12.25% | 11.73%  | -0.52%    |
|            | BMD1     | 2        | 2        |             | 12.19% | 15.86%  | 3.67%     |
|            | ERD2     | 5        | 2        | (3)         | 15.09% | 10.82%  | -4.27%    |
|            | HSR1     |          | 2        | 2           | #Error | -13.95% | #Error    |
|            | PLC1     | 1        | 2        | 1           | 10.15% | 11.08%  | 0.93%     |
|            | SLM1     | 7        | 2        | (5)         | 10.49% | 10.27%  | -0.22%    |
|            | TRM1     |          | 2        | 2           | #Error | 15.76%  | #Error    |
|            | APN1     | 1        | 1        |             | 10.53% | 12.56%  | 2.03%     |
|            | DPR2     | 2        | 1        | (1)         | 15.44% | 17.40%  | 1.96%     |
|            | ERD1     | 2        | 1        | (1)         | 5.46%  | -0.98%  | -6.44%    |
|            | HSR2     |          | 1        | 1           | #Error | 16.26%  | #Error    |
|            | KMM1     | 2        | 1        | (1)         | 3.57%  | -2.51%  | -6.07%    |
|            | MTR1     | 2        | 1        | (1)         | 12.52% | 13.26%  | 0.73%     |
|            | TCG1     |          | 1        | 1           | #Error | 12.00%  | #Error    |
|            | CMI1     | 1        |          | (1)         | 12.76% | #Error  | #Error    |
|            | DPR1     |          |          |             | #Error | #Error  | #Error    |
|            | EDP1     |          |          |             | #Error | #Error  | #Error    |
|            | EPI1     | 2        |          | (2)         | 16.01% | #Error  | #Error    |
|            | HRR1     |          |          |             | #Error | #Error  | #Error    |
|            | KAM1     | 1        |          | (1)         | 10.75% | #Error  | #Error    |
|            | KRI1     |          |          |             | #Error | #Error  | #Error    |
|            | KVP1     |          |          |             | #Error | #Error  | #Error    |
|            | MCR1     |          |          |             | #Error | #Error  | #Error    |
|            | PDR1     | 1        |          | (1)         | 20.30% | #Error  | #Error    |
|            | PMP1     |          |          |             | #Error | #Error  | #Error    |
|            | SGG1     |          |          |             | #Error | #Error  | #Error    |
|            | SGI1     |          |          |             | #Error | #Error  | #Error    |
|            | SLM3     | 1        |          | (1)         | 14.45% | #Error  | #Error    |
|            | VKL1     | 1        |          | (1)         | 20.52% | #Error  | #Error    |
|            | Total    | 41       | 74       | 33          | 12.38% | 8.46%   | -3.93%    |
|            | SOUTH-01 | S2SD     |          | 14          | 14     | #Error  | 9.45%     |
| TVL1       |          | 5        | 7        | 2           | 11.06% | -0.18%  | -11.24%   |
| TCN1       |          | 1        | 4        | 3           | 11.97% | 7.42%   | -4.56%    |
| VNR2       |          | 4        | 4        |             | 7.04%  | 13.48%  | 6.44%     |
| COL1       |          |          | 3        | 3           | #Error | -3.10%  | #Error    |
| NGR1       |          | 6        | 3        | (3)         | 9.44%  | 6.15%   | -3.29%    |
| RND1       |          | 1        | 3        | 2           | 15.57% | 7.52%   | -8.04%    |
| TKS2       |          |          | 3        | 3           | #Error | 2.62%   | #Error    |
| ASM1       |          | 1        | 2        | 1           | 20.52% | -0.89%  | -21.41%   |
| KGL1       |          |          | 2        | 2           | #Error | 17.72%  | #Error    |
| RPM1       |          | (1)      | 2        | 3           | 5.42%  | 6.35%   | 0.93%     |
| SDI1       |          | 2        | 2        |             | 2.09%  | 7.35%   | 5.26%     |
| SNL1       |          | 2        | 2        |             | 1.77%  | 6.83%   | 5.06%     |
| TKY1       |          |          | 2        | 2           | #Error | 15.36%  | #Error    |
| UDN1       |          | 1        | 2        | 1           | -2.69% | 13.16%  | 15.85%    |
| VKM1       |          | 1        | 2        | 1           | -4.90% | 17.89%  | 22.79%    |
| VLY1       |          | 2        | 2        |             | 12.80% | 7.15%   | -5.65%    |

| Sales Zone | Branch  | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |        |
|------------|---------|----------|----------|-------------|--------|---------|-----------|--------|
| SOUTH-01   | ARM1    | 1        | 1        |             | 11.37% | 6.32%   | -5.05%    |        |
|            | ERL2    | 1        | 1        |             | 8.25%  | 12.56%  | 4.31%     |        |
|            | KSM1    | 1        | 1        |             | 18.25% | 12.95%  | -5.30%    |        |
|            | KVT1    | 4        | 1        | (3)         | 11.69% | 33.79%  | 22.10%    |        |
|            | KYR1    | 2        | 1        | (1)         | 14.45% | 0.19%   | -14.26%   |        |
|            | MAR1    | 1        | 1        |             | 12.19% | 16.40%  | 4.22%     |        |
|            | PDI1    | 1        | 1        |             | 7.15%  | -4.56%  | -11.71%   |        |
|            | SKD1    | 1        | 1        |             | 6.32%  | 11.66%  | 5.35%     |        |
|            | STU2    | 2        | 1        | (1)         | 12.92% | 16.26%  | 3.34%     |        |
|            | SVK1    | 1        | 1        |             | 5.95%  | -7.91%  | -13.86%   |        |
|            | TKS1    |          |          | 1           | 1      | #Error  | 22.34%    | #Error |
|            | TUT2    | 7        | 1        | (6)         | 7.79%  | 7.75%   | -0.04%    |        |
|            | TYI1    | 1        | 1        |             | 7.63%  | 5.55%   | -2.07%    |        |
|            | APK1    | 1        |          | (1)         | 14.45% | #Error  | #Error    |        |
|            | APK2    | 2        |          | (2)         | 12.96% | #Error  | #Error    |        |
|            | MMT1    | 1        |          | (1)         | 8.83%  | #Error  | #Error    |        |
|            | PKD1    | 3        |          | (3)         | 16.34% | #Error  | #Error    |        |
|            | SGT1    | 1        |          | (1)         | 17.62% | #Error  | #Error    |        |
|            | VNR1    | 1        |          | (1)         | 17.40% | #Error  | #Error    |        |
|            | TUT1    | 5        | (1)      | (6)         | 7.82%  | 110.80% | 102.98%   |        |
|            | Total   | 62       | 71       | 9           | 8.95%  | 8.52%   | -0.44%    |        |
|            | WEST-01 | WZSD     |          | 18          | 18     | #Error  | 0.51%     | #Error |
|            |         | CBE6     |          | 4           | 4      | #Error  | 9.89%     | #Error |
| CBE2       |         | 5        | 3        | (2)         | 9.98%  | 9.46%   | -0.52%    |        |
| SNR1       |         | 2        | 3        | 1           | -1.79% | 12.31%  | 14.10%    |        |
| CBE5       |         |          | 2        | 2           | #Error | 12.47%  | #Error    |        |
| KGI1       |         | 2        | 2        |             | 10.30% | 10.01%  | -0.29%    |        |
| MPM1       |         | 1        | 2        | 1           | -8.90% | 11.69%  | 20.59%    |        |
| PLI1       |         | 3        | 2        | (1)         | 10.54% | 17.85%  | 7.31%     |        |
| TPR2       |         | 2        | 2        |             | 6.68%  | 5.77%   | -0.91%    |        |
| CBE4       |         | 2        | 1        | (1)         | 5.52%  | 13.61%  | 8.09%     |        |
| DPM2       |         |          | 1        | 1           | #Error | 22.71%  | #Error    |        |
| GDR1       |         |          | 1        | 1           | #Error | 13.42%  | #Error    |        |
| KMD1       |         | 1        | 1        |             | 4.61%  | -2.70%  | -7.31%    |        |
| KMR1       |         | 2        | 1        | (1)         | 5.76%  | 16.62%  | 10.87%    |        |
| PPI1       |         | 1        | 1        |             | 11.36% | 10.53%  | -0.84%    |        |
| SYM2       |         |          | 1        | 1           | #Error | 0.36%   | #Error    |        |
| TPR1       |         | 3        | 1        | (2)         | 5.58%  | 9.76%   | 4.18%     |        |
| ANR1       |         |          |          |             | #Error | #Error  | #Error    |        |
| AVI1       |         | 1        |          | (1)         | 17.97% | #Error  | #Error    |        |
| CBE1       |         |          |          |             | #Error | #Error  | #Error    |        |
| CBE3       |         |          |          |             | #Error | #Error  | #Error    |        |
| CNR1       |         |          |          |             | #Error | #Error  | #Error    |        |
| GBM1       |         |          |          |             | #Error | #Error  | #Error    |        |
| KGM1       |         |          |          |             | #Error | #Error  | #Error    |        |
| PDM1       |         |          |          |             | #Error | #Error  | #Error    |        |
| SUL1       |         | 3        |          | (3)         | 15.19% | #Error  | #Error    |        |
| TPR3       |         | 1        |          | (1)         | 16.94% | #Error  | #Error    |        |

| Sales Zone | Branch        | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |        |
|------------|---------------|----------|----------|-------------|--------|---------|-----------|--------|
| WEST-01    | TPR4          |          |          |             | #Error | #Error  | #Error    |        |
|            | UAM1          | 1        |          | (1)         | 13.85% | #Error  | #Error    |        |
|            | UMP1          | 2        |          | (2)         | 9.10%  | #Error  | #Error    |        |
|            | WHCB          | (1)      |          | 1           | 6.19%  | #Error  | #Error    |        |
|            | Total         | 31       | 46       | 15          | 8.43%  | 6.75%   | -1.68%    |        |
| CHENNAI-02 | CH51          | 3        | 5        | 2           | 3.17%  | 2.61%   | -0.56%    |        |
|            | CH03          | 4        | 4        |             | 3.78%  | 11.50%  | 7.72%     |        |
|            | CH18          |          | 4        | 4           | #Error | -6.61%  | #Error    |        |
|            | CH21          | 1        | 4        | 3           | -0.33% | 5.98%   | 6.31%     |        |
|            | CH20          | 1        | 3        | 2           | 17.40% | 3.72%   | -13.68%   |        |
|            | CH43          |          | 3        | 3           | #Error | 10.10%  | #Error    |        |
|            | GPD1          |          | 3        | 3           | #Error | 12.47%  | #Error    |        |
|            | CH06          | 1        | 2        | 1           | 10.53% | 3.69%   | -6.83%    |        |
|            | CH12          | 4        | 2        | (2)         | 3.98%  | 4.36%   | 0.37%     |        |
|            | CH17          | 2        | 2        |             | 10.53% | 5.92%   | -4.61%    |        |
|            | CH24          |          | 2        | 2           | #Error | 10.93%  | #Error    |        |
|            | CH50          | 2        | 2        |             | 6.99%  | 0.69%   | -6.30%    |        |
|            | CH31          | 1        | 1        |             | -0.39% | -11.03% | -10.64%   |        |
|            | CH33          | 3        | 1        | (2)         | 1.60%  | 12.56%  | 10.95%    |        |
|            | CH41          | 1        | 1        |             | 10.53% | 0.88%   | -9.64%    |        |
|            | CH44          | 1        | 1        |             | 10.53% | 20.74%  | 10.21%    |        |
|            | CH46          |          | 1        | 1           | #Error | 0.26%   | #Error    |        |
|            | UKI1          | 1        | 1        |             | 9.71%  | 9.95%   | 0.24%     |        |
|            | CH01          |          |          |             | #Error | #Error  | #Error    |        |
|            | CH15          | 3        |          | (3)         | -7.70% | #Error  | #Error    |        |
|            | CH23          |          |          |             | #Error | #Error  | #Error    |        |
|            | CH27          |          |          |             | #Error | #Error  | #Error    |        |
|            | CH32          | 1        |          | (1)         | 10.53% | #Error  | #Error    |        |
|            | CH34          | 1        |          | (1)         | 23.60% | #Error  | #Error    |        |
|            | CH36          |          |          |             | #Error | #Error  | #Error    |        |
|            | MC05          |          |          |             | #Error | #Error  | #Error    |        |
|            | MC06          |          |          |             | #Error | #Error  | #Error    |        |
|            | MJR1          | 2        |          | (2)         | 10.60% | #Error  | #Error    |        |
|            | PON1          |          |          |             | #Error | #Error  | #Error    |        |
|            | Total         | 32       | 42       | 10          | 2.24%  | 3.76%   | 1.52%     |        |
|            | VIJAYAWADA-01 | VJW3     |          | 5           | 5      | #Error  | -5.18%    | #Error |
|            |               | BVR1     |          | 3           | 3      | #Error  | 12.15%    | #Error |
| NPR1       |               |          | 3        | 3           | #Error | 9.13%   | #Error    |        |
| GNT1       |               |          | 2        | 2           | #Error | -21.58% | #Error    |        |
| RMV1       |               |          | 2        | 2           | #Error | -5.96%  | #Error    |        |
| TNK1       |               | 2        | 2        |             | 3.07%  | 11.20%  | 8.13%     |        |
| BPP1       |               |          | 1        | 1           | #Error | 4.83%   | #Error    |        |
| DPE1       |               |          | 1        | 1           | #Error | 6.05%   | #Error    |        |
| GDV1       |               |          | 1        | 1           | #Error | 2.46%   | #Error    |        |
| JGG1       |               |          | 1        | 1           | #Error | 9.17%   | #Error    |        |
| JPT1       |               | 1        | 1        |             | 11.15% | 10.53%  | -0.63%    |        |
| KND1       |               |          | 1        | 1           | #Error | 8.92%   | #Error    |        |
| NZV1       |               | 1        | 1        |             | 15.82% | 17.92%  | 2.10%     |        |

| Sales Zone    | Branch      | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |       |
|---------------|-------------|----------|----------|-------------|---------|--------|-----------|-------|
| VIJAYAWADA-01 | PAP1        |          | 1        | 1           | #Error  | 13.27% | #Error    |       |
|               | PRL1        |          | 1        | 1           | #Error  | 9.18%  | #Error    |       |
|               | RAL1        | 1        | 1        |             | 10.53%  | -8.53% | -19.06%   |       |
|               | TDD1        |          | 1        | 1           | #Error  | 12.81% | #Error    |       |
|               | TNI1        |          | 1        | 1           | #Error  | 17.62% | #Error    |       |
|               | TVU1        |          | 1        | 1           | 100.00% | -6.60% | -106.60%  |       |
|               | VJW2        |          | 1        | 1           | #Error  | -2.51% | #Error    |       |
|               | VUY1        |          | 1        | 1           | #Error  | 0.19%  | #Error    |       |
|               | AMP1        |          |          |             | #Error  | #Error | #Error    |       |
|               | CKT1        |          |          |             | #Error  | #Error | #Error    |       |
|               | CRL1        |          |          |             | #Error  | #Error | #Error    |       |
|               | ELU1        |          |          |             | #Error  | #Error | #Error    |       |
|               | GNT2        |          |          |             | #Error  | #Error | #Error    |       |
|               | GVM1        |          |          |             | #Error  | #Error | #Error    |       |
|               | MTM1        |          |          |             | #Error  | #Error | #Error    |       |
|               | NRT1        |          |          |             | #Error  | #Error | #Error    |       |
|               | OGL1        | 1        |          | (1)         | 10.53%  | #Error | #Error    |       |
|               | PNR1        |          |          |             | #Error  | #Error | #Error    |       |
|               | PPM1        |          |          |             | #Error  | #Error | #Error    |       |
|               | TEL1        | 1        |          | (1)         | 12.52%  | #Error | #Error    |       |
|               | VJW1        | 1        |          | (1)         | 9.46%   | #Error | #Error    |       |
|               | VJW4        |          |          |             | #Error  | #Error | #Error    |       |
|               | VJW5        | 1        |          | (1)         | 10.53%  | #Error | #Error    |       |
|               | VKN1        | 1        |          | (1)         | -17.50% | #Error | #Error    |       |
|               | Total       | 10       | 32       | 22          | 3.87%   | 1.77%  | -2.10%    |       |
|               | NORTH ARCOT | TRL1     | 2        | 5           | 3       | 4.76%  | 10.16%    | 5.40% |
|               |             | ABR1     | 2        | 3           | 1       | 7.54%  | 7.76%     | 0.22% |
| AKM1          |             | 2        | 3        | 1           | 12.99%  | 8.44%  | -4.54%    |       |
| KPM2          |             | 3        | 3        |             | 6.75%   | 8.04%  | 1.29%     |       |
| VSI1          |             | 3        | 3        |             | 17.72%  | 11.14% | -6.58%    |       |
| CGM1          |             |          | 2        | 2           | #Error  | 7.91%  | #Error    |       |
| VEL1          |             | 1        | 2        | 1           | 10.52%  | 12.05% | 1.54%     |       |
| ANI1          |             |          | 1        | 1           | #Error  | 15.95% | #Error    |       |
| BGR1          |             |          | 1        | 1           | #Error  | 10.53% | #Error    |       |
| CPT1          |             |          | 1        | 1           | #Error  | 9.10%  | #Error    |       |
| CYR1          |             |          | 1        | 1           | #Error  | 2.92%  | #Error    |       |
| GDM1          |             | 1        | 1        |             | 17.62%  | 0.26%  | -17.37%   |       |
| PLR1          |             | 1        | 1        |             | 17.62%  | 17.62% | 0.00%     |       |
| SBR1          |             | 2        | 1        | (1)         | 14.34%  | 10.53% | -3.82%    |       |
| SLG1          |             | 1        | 1        |             | 10.53%  | 10.35% | -0.18%    |       |
| VEL2          |             | 2        | 1        | (1)         | 8.57%   | 17.40% | 8.82%     |       |
| WJP1          |             |          | 1        | 1           | #Error  | 17.92% | #Error    |       |
| ARC2          |             | 2        |          | (2)         | 10.53%  | #Error | #Error    |       |
| KPM1          |             | 2        |          | (2)         | -15.94% | #Error | #Error    |       |
| PTU1          |             |          |          |             | #Error  | #Error | #Error    |       |
| TRR1          |             | 1        |          | (1)         | 17.65%  | #Error | #Error    |       |
| TRT1          |             | 2        |          | (2)         | -3.32%  | #Error | #Error    |       |
| UGI1          |             |          |          |             | #Error  | #Error | #Error    |       |

| Sales Zone  | Branch      | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|-------------|-------------|----------|----------|-------------|---------|--------|-----------|
| NORTH ARCOT | VNB1        | 1        |          | (1)         | 10.53%  | #Error | #Error    |
|             | WJD1        |          |          |             | #Error  | #Error | #Error    |
|             | Total       | 28       | 31       | 3           | 8.86%   | 10.24% | 1.38%     |
| SOUTH ARCOT | CDM1        | 3        | 4        | 1           | 15.13%  | 2.37%  | -12.76%   |
|             | PRT1        | 2        | 4        | 2           | 12.71%  | 13.05% | 0.33%     |
|             | KKI2        | 2        | 3        | 1           | 3.24%   | 9.39%  | 6.15%     |
|             | SJI2        |          | 3        | 3           | #Error  | -9.81% | #Error    |
|             | TRK1        | 4        | 3        | (1)         | 12.01%  | 8.10%  | -3.92%    |
|             | KML1        | 1        | 2        | 1           | 10.53%  | 11.00% | 0.48%     |
|             | TDM1        | 4        | 2        | (2)         | 9.10%   | 6.88%  | -2.22%    |
|             | KLM1        | 1        | 1        |             | 22.24%  | 14.45% | -7.79%    |
|             | NVL2        | 3        | 1        | (2)         | 12.18%  | -5.41% | -17.59%   |
|             | POY2        | 1        | 1        |             | 9.49%   | 10.53% | 1.03%     |
|             | TVM1        |          | 1        | 1           | #Error  | 17.28% | #Error    |
|             | ULP1        | 3        | 1        | (2)         | 8.44%   | 2.89%  | -5.55%    |
|             | VCM2        | 3        | 1        | (2)         | 7.53%   | 3.94%  | -3.60%    |
|             | VPM1        | 1        | 1        |             | 17.92%  | 14.45% | -3.48%    |
|             | VPM2        | 3        | 1        | (2)         | 2.60%   | 17.40% | 14.80%    |
|             | CUD1        | 5        |          | (5)         | 4.59%   | -3.98% | -8.57%    |
|             | MKM1        |          |          |             | #Error  | #Error | #Error    |
|             | POY1        | 4        |          | (4)         | 5.90%   | #Error | #Error    |
|             | STP1        |          |          |             | #Error  | #Error | #Error    |
|             | TVM2        | 1        |          | (1)         | 3.65%   | #Error | #Error    |
|             | VCM1        | 1        |          | (1)         | -0.89%  | #Error | #Error    |
|             | Total       | 42       | 29       | (13)        | 7.98%   | 5.40%  | -2.58%    |
|             | TIRUPATI-01 | ATP1     |          | 3           | 3       | #Error | 9.92%     |
| KDA1        |             | 2        | 3        | 1           | -6.65%  | 0.30%  | 6.96%     |
| NDL1        |             | 1        | 3        | 2           | 6.07%   | 8.82%  | 2.75%     |
| SPE1        |             |          | 3        | 3           | #Error  | 2.72%  | #Error    |
| TPY2        |             | 4        | 3        | (1)         | 0.13%   | 0.67%  | 0.54%     |
| KNL1        |             | 1        | 2        | 1           | 14.48%  | 5.03%  | -9.46%    |
| PDT1        |             | 1        | 2        | 1           | 13.19%  | 7.07%  | -6.12%    |
| PIL1        |             | 1        | 2        | 1           | -24.88% | -7.11% | 17.77%    |
| PMR1        |             | 1        | 2        | 1           | 10.53%  | 0.47%  | -10.06%   |
| KOU1        |             |          | 1        | 1           | #Error  | 10.53% | #Error    |
| NYP1        |             |          | 1        | 1           | #Error  | 12.97% | #Error    |
| PUT1        |             |          | 1        | 1           | #Error  | 14.35% | #Error    |
| RCY1        |             |          | 1        | 1           | #Error  | 4.46%  | #Error    |
| RJP1        |             | 1        | 1        |             | 7.16%   | 17.62% | 10.46%    |
| VKI1        |             |          | 1        | 1           | #Error  | 14.10% | #Error    |
| ADI1        |             |          |          |             | #Error  | #Error | #Error    |
| BVL1        |             |          |          |             | #Error  | #Error | #Error    |
| CTO1        |             |          |          |             | #Error  | #Error | #Error    |
| DHN1        |             |          |          |             | #Error  | #Error | #Error    |
| GTL1        |             |          |          |             | #Error  | #Error | #Error    |
| KAR1        |             |          |          |             | #Error  | #Error | #Error    |
| KDR1        |             |          |          | #Error      | #Error  | #Error |           |
| KHT1        |             |          |          | #Error      | #Error  | #Error |           |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|--------|-----------|
| TIRUPATI-01 | KNL2   |          |          |             | #Error | #Error | #Error    |
|             | KVL1   | 1        |          | (1)         | -0.89% | #Error | #Error    |
|             | MPL1   |          |          |             | #Error | #Error | #Error    |
|             | NLR1   |          |          |             | #Error | #Error | #Error    |
|             | PGR1   |          |          |             | #Error | #Error | #Error    |
|             | TPI1   | 2        |          | (2)         | 10.35% | #Error | #Error    |
|             | TPY1   | 1        |          | (1)         | 6.90%  | #Error | #Error    |
|             | Total  | 16       | 29       | 13          | -0.24% | 3.48%  | 3.72%     |
| KL-SOUTH    | TVP1   | 7        | 10       | 3           | -1.14% | 1.99%  | 3.13%     |
|             | PAS1   |          | 2        | 2           | #Error | 9.70%  | #Error    |
|             | PNL1   |          | 1        | 1           | #Error | 6.78%  | #Error    |
|             | KLR1   |          |          |             | #Error | #Error | #Error    |
|             | Total  | 7        | 13       | 6           | -1.14% | 3.35%  | 4.49%     |
| KL-NORTH    | KZD1   | 9        | 11       | 2           | 0.61%  | -4.23% | -4.84%    |
|             | Total  | 9        | 11       | 2           | 0.61%  | -4.23% | -4.84%    |
|             | Total  | 434      | 748      | 314         | 6.98%  | 5.75%  | -1.23%    |