



# LED TV - Daily Sales Performance As on 22-04-2026 11:10:47 PM

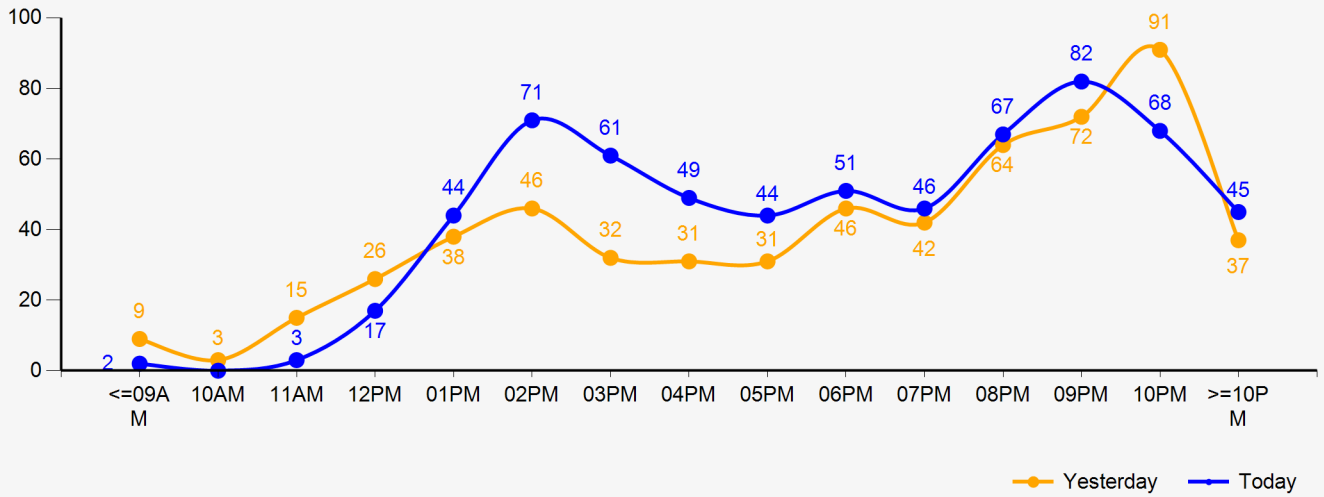
YD Sales : 583

YD GP%: 7.90%

TD Sales : 650

TD GP%: 8.25%

Sales Trend Yesterday Vs Today By Hours



| Sales Zone    | YD Sales   | TD Sales   | TD-YD Sales | YD GP%       | TD GP%       | TD-YD GP%    |
|---------------|------------|------------|-------------|--------------|--------------|--------------|
| SOUTH-01      | 94         | 121        | 27          | 6.16%        | 9.55%        | 3.39%        |
| TRICHY-01     | 97         | 95         | (2)         | 8.23%        | 9.30%        | 1.08%        |
| SOUTH-03      | 62         | 82         | 20          | 8.80%        | 10.77%       | 1.96%        |
| CHENNAI-02    | 56         | 58         | 2           | 7.53%        | 5.52%        | -2.01%       |
| WEST-02       | 44         | 55         | 11          | 11.42%       | 9.61%        | -1.81%       |
| SOUTH ARCOT   | 39         | 52         | 13          | 7.14%        | 9.82%        | 2.69%        |
| CHENNAI-01    | 41         | 42         | 1           | 9.48%        | 8.38%        | -1.10%       |
| NORTH ARCOT   | 35         | 37         | 2           | 11.59%       | 10.89%       | -0.70%       |
| VIJAYAWADA-01 | 26         | 34         | 8           | 7.74%        | 4.05%        | -3.69%       |
| WEST-01       | 39         | 31         | (8)         | 9.07%        | 11.91%       | 2.84%        |
| TIRUPATI-01   | 30         | 22         | (8)         | 9.72%        | 6.66%        | -3.06%       |
| KL-NORTH      | 6          | 14         | 8           | -5.40%       | -1.35%       | 4.05%        |
| KL-SOUTH      | 14         | 7          | (7)         | -7.76%       | -42.86%      | -35.10%      |
| <b>Total</b>  | <b>583</b> | <b>650</b> | <b>67</b>   | <b>7.90%</b> | <b>8.25%</b> | <b>0.36%</b> |

| Sales Zone | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|--------|----------|----------|-------------|--------|--------|-----------|
| SOUTH-01   | NGR1   | 8        | 8        |             | 6.94%  | 4.92%  | -2.02%    |
|            | TKS2   | 3        | 8        | 5           | 1.54%  | 2.19%  | 0.65%     |
|            | TVL1   | 12       | 8        | (4)         | 5.48%  | 13.57% | 8.10%     |
|            | RPM1   | 2        | 7        | 5           | 5.70%  | 10.89% | 5.19%     |
|            | TUT1   | 11       | 7        | (4)         | 2.85%  | 10.05% | 7.19%     |
|            | PKD1   | 4        | 6        | 2           | 10.33% | 12.05% | 1.71%     |
|            | SKD1   | 2        | 6        | 4           | 9.55%  | 11.49% | 1.94%     |
|            | TCN1   | 2        | 6        | 4           | 21.74% | 15.78% | -5.96%    |
|            | ERL2   | 1        | 5        | 4           | 12.81% | 11.98% | -0.83%    |
|            | RND1   | 4        | 5        | 1           | 10.79% | 16.60% | 5.81%     |
|            | TKS1   | 4        | 5        | 1           | 8.72%  | 9.57%  | 0.86%     |
|            | TUT2   | 2        | 5        | 3           | 17.75% | -0.35% | -18.10%   |
|            | VLY1   | 3        | 5        | 2           | 7.68%  | 9.31%  | 1.64%     |
|            | APK1   | 1        | 4        | 3           | 5.66%  | 7.50%  | 1.84%     |
|            | SVK1   | 5        | 4        | (1)         | 3.08%  | 3.91%  | 0.83%     |

| Sales Zone | Branch    | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|------------|-----------|----------|----------|-------------|--------|--------|-----------|--------|
| SOUTH-01   | VNR2      | 4        | 4        |             | 2.76%  | 4.98%  | 2.22%     |        |
|            | KVT1      |          | 3        | 3           | -2.30% | 14.37% | 16.67%    |        |
|            | MAR1      | 5        | 3        | (2)         | 8.87%  | 12.57% | 3.70%     |        |
|            | SNL1      |          | 3        | 3           | #Error | 11.56% | #Error    |        |
|            | ASM1      | 1        | 2        | 1           | 1.79%  | 11.39% | 9.60%     |        |
|            | KSM1      | 1        | 2        | 1           | 12.47% | 14.72% | 2.25%     |        |
|            | SDI1      | 1        | 2        | 1           | 5.83%  | 14.03% | 8.20%     |        |
|            | TKY1      |          | 2        | 2           | #Error | 10.19% | #Error    |        |
|            | UDN1      | 5        | 2        | (3)         | 9.76%  | 6.91%  | -2.86%    |        |
|            | VKM1      | 4        | 2        | (2)         | 10.27% | 10.15% | -0.12%    |        |
|            | VNR1      | 1        | 2        | 1           | 10.81% | 4.94%  | -5.88%    |        |
|            | COL1      | 1        | 1        |             | 12.47% | 11.50% | -0.96%    |        |
|            | MMT1      | 1        | 1        |             | 9.14%  | 9.14%  | 0.00%     |        |
|            | PDI1      |          | 1        | 1           | #Error | 12.47% | #Error    |        |
|            | SGT1      | 1        | 1        |             | 12.47% | -4.66% | -17.13%   |        |
|            | STU2      | 1        | 1        |             | 4.58%  | 12.56% | 7.98%     |        |
|            | APK2      | 1        |          | (1)         | 12.52% | #Error | #Error    |        |
|            | ARM1      | 2        |          | (2)         | 12.96% | #Error | #Error    |        |
|            | KGL1      |          |          |             | #Error | #Error | #Error    |        |
|            | KYR1      |          |          |             | #Error | #Error | #Error    |        |
|            | TYI1      | 2        |          | (2)         | 3.24%  | #Error | #Error    |        |
|            | WHTV      | (1)      |          | 1           | 12.81% | #Error | #Error    |        |
|            | Total     | 94       | 121      | 27          | 6.16%  | 9.55%  | 3.39%     |        |
|            | TRICHY-01 | KUM1     | 1        | 9           | 8      | 6.24%  | 5.75%     | -0.48% |
|            |           | TVR2     | 4        | 9           | 5      | 9.16%  | 11.06%    | 1.89%  |
|            |           | PTK1     | 2        | 8           | 6      | 15.52% | 6.62%     | -8.90% |
| TNJ2       |           | 4        | 7        | 3           | 10.78% | 10.91% | 0.13%     |        |
| TRY1       |           | 10       | 7        | (3)         | 4.13%  | 6.04%  | 1.91%     |        |
| KIK1       |           | 4        | 5        | 1           | 12.83% | 5.45%  | -7.37%    |        |
| KUM2       |           | 22       | 5        | (17)        | 7.13%  | 11.68% | 4.55%     |        |
| MVM1       |           | 4        | 5        | 1           | 12.21% | 9.42%  | -2.79%    |        |
| NGT1       |           |          | 5        | 5           | #Error | 14.29% | #Error    |        |
| TNJ1       |           | 5        | 5        |             | 1.12%  | 7.41%  | 6.28%     |        |
| AYR1       |           | 3        | 4        | 1           | 12.67% | 12.55% | -0.12%    |        |
| ORU1       |           | 2        | 4        | 2           | 7.60%  | 15.08% | 7.48%     |        |
| TRY2       |           | 1        | 3        | 2           | 12.00% | 14.72% | 2.72%     |        |
| TRY4       |           | 4        | 3        | (1)         | 5.18%  | 3.36%  | -1.82%    |        |
| TYR1       |           | 4        | 3        | (1)         | 8.08%  | 13.56% | 5.48%     |        |
| KRN1       |           | 5        | 2        | (3)         | 13.08% | 12.17% | -0.90%    |        |
| NMM1       |           | 2        | 2        |             | 14.11% | 10.09% | -4.02%    |        |
| PBR2       |           | 6        | 2        | (4)         | 11.78% | 7.64%  | -4.14%    |        |
| TTP1       |           |          | 2        | 2           | #Error | 10.22% | #Error    |        |
| APM1       |           |          | 1        | 1           | #Error | 12.47% | #Error    |        |
| JKM1       |           | 2        | 1        | (1)         | 8.02%  | 17.62% | 9.60%     |        |
| NCK1       |           | 1        | 1        |             | 9.91%  | 12.52% | 2.61%     |        |
| TRY3       |           |          | 1        | 1           | #Error | 12.72% | #Error    |        |
| TVR1       |           | 1        | 1        |             | 20.63% | 11.81% | -8.82%    |        |
| MDI1       |           | 6        |          | (6)         | 7.73%  | 18.16% | 10.43%    |        |

| Sales Zone | Branch     | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|------------|------------|----------|----------|-------------|--------|--------|-----------|
| TRICHY-01  | MSI1       |          |          |             | #Error | #Error | #Error    |
|            | PBR1       | 3        |          | (3)         | 12.41% | #Error | #Error    |
|            | PDK1       | 1        |          | (1)         | 10.75% | #Error | #Error    |
|            | Total      | 97       | 95       | (2)         | 8.23%  | 9.30%  | 1.08%     |
| SOUTH-03   | DGL1       | 9        | 8        | (1)         | 10.56% | 9.70%  | -0.86%    |
|            | ATG1       | 4        | 5        | 1           | 8.80%  | 14.90% | 6.10%     |
|            | MDU7       | 1        | 5        | 4           | 2.87%  | 4.33%  | 1.47%     |
|            | PVI1       | 1        | 5        | 4           | 17.62% | 15.28% | -2.34%    |
|            | DKI1       | 2        | 4        | 2           | 12.47% | 12.66% | 0.20%     |
|            | TPT1       |          | 4        | 4           | #Error | 17.07% | #Error    |
|            | MDU1       | 2        | 3        | 1           | -2.73% | 2.77%  | 5.51%     |
|            | MDU3       |          | 3        | 3           | #Error | 10.68% | #Error    |
|            | MDU5       | 1        | 3        | 2           | 3.44%  | 9.24%  | 5.79%     |
|            | SVG1       | 2        | 3        | 1           | 15.73% | 18.87% | 3.14%     |
|            | CBM1       | 1        | 2        | 1           | 12.47% | 11.35% | -1.12%    |
|            | CMR1       | 2        | 2        |             | 6.66%  | 9.56%  | 2.90%     |
|            | KKD3       | 4        | 2        | (2)         | 10.06% | 11.48% | 1.42%     |
|            | KPT1       | 1        | 2        | 1           | 14.44% | 11.19% | -3.25%    |
|            | KRR1       | 1        | 2        | 1           | 17.51% | 12.88% | -4.62%    |
|            | MDU2       | 1        | 2        | 1           | 5.38%  | 11.76% | 6.38%     |
|            | MLR1       | 1        | 2        | 1           | 9.81%  | 5.76%  | -4.04%    |
|            | MNM1       | 2        | 2        |             | 10.02% | 17.62% | 7.61%     |
|            | MPA1       | 2        | 2        |             | 13.64% | 13.67% | 0.03%     |
|            | NTM1       | 4        | 2        | (2)         | 8.68%  | 8.17%  | -0.51%    |
|            | PNI1       |          | 2        | 2           | #Error | 16.45% | #Error    |
|            | TDI1       | 3        | 2        | (1)         | 9.05%  | 12.40% | 3.35%     |
|            | TEN1       | 1        | 2        | 1           | -1.68% | 15.27% | 16.94%    |
|            | TEN2       | 1        | 2        | 1           | 13.07% | 3.11%  | -9.96%    |
|            | TMM1       | 2        | 2        |             | 6.93%  | 1.41%  | -5.52%    |
|            | USL1       |          | 2        | 2           | #Error | 15.15% | #Error    |
|            | ADP1       |          | 1        | 1           | #Error | 12.56% | #Error    |
|            | BNR1       |          | 1        | 1           | #Error | 9.14%  | #Error    |
|            | DGL2       | 2        | 1        | (1)         | 5.19%  | 20.59% | 15.39%    |
|            | KYK1       | 2        | 1        | (1)         | 19.43% | 12.47% | -6.97%    |
|            | MDU4       | 2        | 1        | (1)         | -0.46% | -0.13% | 0.32%     |
|            | MDU6       | 2        | 1        | (1)         | 5.38%  | 12.47% | 7.09%     |
|            | PNV2       | 2        | 1        | (1)         | 8.11%  | 8.38%  | 0.27%     |
|            | BTU1       | 1        |          | (1)         | 12.47% | #Error | #Error    |
|            | NKI1       | 1        |          | (1)         | 16.09% | #Error | #Error    |
|            | ODM1       |          |          |             | #Error | #Error | #Error    |
|            | PKM1       |          |          |             | #Error | #Error | #Error    |
|            | SGP1       | 2        |          | (2)         | 11.83% | #Error | #Error    |
|            | Total      | 62       | 82       | 20          | 8.80%  | 10.77% | 1.96%     |
|            | CHENNAI-02 | CH03     | 3        | 6           | 3      | 0.38%  | 5.13%     |
| CH50       |            | 2        | 6        | 4           | 10.92% | 8.26%  | -2.66%    |
| CH15       |            | 11       | 5        | (6)         | 10.71% | 5.17%  | -5.54%    |
| CH51       |            | 4        | 5        | 1           | 4.21%  | 6.98%  | 2.78%     |
| CH21       |            | 1        | 4        | 3           | 9.75%  | -5.48% | -15.24%   |

| Sales Zone | Branch  | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|------------|---------|----------|----------|-------------|--------|--------|-----------|--------|
| CHENNAI-02 | CH12    | 3        | 3        |             | 7.47%  | 2.02%  | -5.45%    |        |
|            | CH17    |          | 3        | 3           | 8.16%  | 10.75% | 2.58%     |        |
|            | CH20    | 2        | 3        | 1           | -0.18% | 8.17%  | 8.35%     |        |
|            | CH44    |          | 3        | 3           | #Error | 13.76% | #Error    |        |
|            | MJR1    | 1        | 3        | 2           | 5.74%  | -3.53% | -9.27%    |        |
|            | CH18    | 2        | 2        |             | 11.64% | 4.16%  | -7.48%    |        |
|            | CH33    | 2        | 2        |             | 14.42% | 5.99%  | -8.43%    |        |
|            | CH41    | 3        | 2        | (1)         | 4.74%  | 10.97% | 6.23%     |        |
|            | CH46    | 1        | 2        | 1           | 12.47% | 8.49%  | -3.97%    |        |
|            | GPD1    | 2        | 2        |             | 3.87%  | 7.29%  | 3.42%     |        |
|            | CH06    | 2        | 1        | (1)         | 5.47%  | 12.27% | 6.80%     |        |
|            | CH23    | 4        | 1        | (3)         | 8.57%  | 20.63% | 12.06%    |        |
|            | CH24    | 4        | 1        | (3)         | 11.22% | 12.82% | 1.60%     |        |
|            | CH31    |          | 1        | 1           | #Error | 8.77%  | #Error    |        |
|            | CH32    | 1        | 1        |             | 5.75%  | 19.04% | 13.29%    |        |
|            | PON1    |          | 1        | 1           | #Error | 15.83% | #Error    |        |
|            | UKI1    | 2        | 1        | (1)         | -2.00% | 12.52% | 14.52%    |        |
|            | CH01    |          |          |             | #Error | #Error | #Error    |        |
|            | CH27    | 1        |          | (1)         | 20.63% | #Error | #Error    |        |
|            | CH34    | 2        |          | (2)         | 10.92% | #Error | #Error    |        |
|            | CH36    |          |          |             | #Error | #Error | #Error    |        |
|            | CH43    | 3        |          | (3)         | 7.71%  | #Error | #Error    |        |
|            | MC05    |          |          |             | #Error | #Error | #Error    |        |
|            | MC06    |          |          |             | #Error | #Error | #Error    |        |
|            | Total   |          | 56       | 58          | 2      | 7.53%  | 5.52%     | -2.01% |
|            | WEST-02 | NKL2     | 5        | 6           | 1      | 9.46%  | 10.16%    | 0.70%  |
|            |         | RSP1     | 2        | 6           | 4      | 12.82% | 13.21%    | 0.39%  |
|            |         | SLM1     | 3        | 5           | 2      | 12.14% | 2.18%     | -9.96% |
| ATU1       |         | 4        | 4        |             | 11.05% | 10.83% | -0.22%    |        |
| APN1       |         | 1        | 3        | 2           | 16.60% | 19.07% | 2.47%     |        |
| DPR1       |         | 1        | 3        | 2           | 10.81% | 13.81% | 2.99%     |        |
| HRR1       |         | 1        | 3        | 2           | 6.97%  | 12.20% | 5.22%     |        |
| OML1       |         |          | 3        | 3           | #Error | 11.15% | #Error    |        |
| VPD1       |         |          | 3        | 3           | #Error | 11.97% | #Error    |        |
| EPI1       |         | 2        | 2        |             | 12.40% | 14.75% | 2.35%     |        |
| ERD2       |         | 3        | 2        | (1)         | 11.91% | 9.95%  | -1.96%    |        |
| PLC1       |         |          | 2        | 2           | #Error | 20.09% | #Error    |        |
| SGI1       |         | 1        | 2        | 1           | 12.47% | 11.40% | -1.07%    |        |
| SLM2       |         |          | 2        | 2           | #Error | 9.05%  | #Error    |        |
| SLM3       |         | 1        | 2        | 1           | 23.60% | -0.53% | -24.13%   |        |
| CMI1       |         | 1        | 1        |             | 17.62% | 23.40% | 5.78%     |        |
| EDP1       |         |          | 1        | 1           | #Error | 13.75% | #Error    |        |
| HSR1       |         | 1        | 1        |             | 12.00% | -4.24% | -16.24%   |        |
| HSR2       |         | 1        | 1        |             | 8.43%  | 12.52% | 4.09%     |        |
| KVP1       |         | 2        | 1        | (1)         | 2.36%  | 13.37% | 11.01%    |        |
| SGG1       |         |          | 1        | 1           | #Error | 11.81% | #Error    |        |
| TRM1       |         | 2        | 1        | (1)         | 22.16% | 11.65% | -10.51%   |        |
| BMD1       |         | 2        |          | (2)         | 10.61% | #Error | #Error    |        |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%   | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|----------|-----------|
| WEST-02     | DPR2   |          |          |             | #Error | #Error   | #Error    |
|             | ERD1   | 1        |          | (1)         | 12.47% | #Error   | #Error    |
|             | KAM1   |          |          |             | #Error | #Error   | #Error    |
|             | KMM1   | 2        |          | (2)         | 7.99%  | #Error   | #Error    |
|             | KRI1   | 3        |          | (3)         | 5.66%  | #Error   | #Error    |
|             | MCR1   |          |          |             | #Error | #Error   | #Error    |
|             | MTR1   | 1        |          | (1)         | 12.52% | #Error   | #Error    |
|             | PDR1   | 2        |          | (2)         | 17.48% | #Error   | #Error    |
|             | PMP1   | 1        |          | (1)         | 8.02%  | #Error   | #Error    |
|             | TCG1   | 1        |          | (1)         | 12.08% | #Error   | #Error    |
|             | VKL1   |          |          |             | #Error | #Error   | #Error    |
|             | Total  | 44       | 55       | 11          | 11.42% | 9.61%    | -1.81%    |
| SOUTH ARCOT | SJI2   |          | 6        | 6           | #Error | 7.26%    | #Error    |
|             | KKI2   | 1        | 5        | 4           | 9.14%  | -0.65%   | -9.80%    |
|             | TRK1   | 2        | 5        | 3           | 8.01%  | 7.89%    | -0.12%    |
|             | VCM2   | 14       | 5        | (9)         | 4.30%  | 9.56%    | 5.26%     |
|             | CUD1   | 2        | 4        | 2           | 2.39%  | 7.88%    | 5.49%     |
|             | NVL2   | 2        | 4        | 2           | 15.40% | 13.58%   | -1.82%    |
|             | POY1   | 2        | 4        | 2           | 5.38%  | 9.55%    | 4.18%     |
|             | CDM1   | 2        | 3        | 1           | 3.16%  | 14.32%   | 11.16%    |
|             | KLM1   | 1        | 3        | 2           | 9.14%  | 17.92%   | 8.78%     |
|             | MKM1   |          | 2        | 2           | #Error | 11.38%   | #Error    |
|             | POY2   | 3        | 2        | (1)         | 10.49% | 19.15%   | 8.66%     |
|             | PRT1   | 2        | 2        |             | 14.36% | 5.95%    | -8.42%    |
|             | ULP1   | 3        | 2        | (1)         | 8.25%  | 1.39%    | -6.86%    |
|             | VPM2   | 1        | 2        | 1           | 9.16%  | 20.41%   | 11.25%    |
|             | KML1   | 2        | 1        | (1)         | 7.82%  | -144.36% | -152.19%  |
|             | STP1   |          | 1        | 1           | #Error | 9.88%    | #Error    |
|             | TVM1   | 1        | 1        |             | 12.47% | 5.74%    | -6.73%    |
|             | TDM1   | 1        |          | (1)         | 5.19%  | #Error   | #Error    |
|             | TVM2   |          |          |             | #Error | #Error   | #Error    |
|             | VCM1   |          |          |             | #Error | #Error   | #Error    |
|             | VPM1   | 1        |          | (1)         | 12.47% | #Error   | #Error    |
| WHUT        | (1)    |          | 1        | 3.78%       | #Error | #Error   |           |
| Total       | 39     | 52       | 13       | 7.14%       | 9.82%  | 2.69%    |           |
| CHENNAI-01  | CH08   | 8        | 5        | (3)         | 14.00% | 8.30%    | -5.70%    |
|             | CH47   | 2        | 5        | 3           | 20.83% | 6.39%    | -14.44%   |
|             | CH28   | 1        | 4        | 3           | 12.47% | 6.12%    | -6.35%    |
|             | CH49   | 4        | 3        | (1)         | 12.58% | 9.14%    | -3.44%    |
|             | MRM1   | 3        | 3        |             | 6.72%  | 11.15%   | 4.43%     |
|             | TKM1   | 1        | 3        | 2           | 5.85%  | 7.50%    | 1.65%     |
|             | CGL1   | 2        | 2        |             | 20.16% | 11.01%   | -9.15%    |
|             | CH05   | 3        | 2        | (1)         | 3.81%  | 10.61%   | 6.80%     |
|             | CH14   | (1)      | 2        | 3           | 16.07% | 5.07%    | -11.00%   |
|             | CH16   | 2        | 2        |             | 9.17%  | 7.56%    | -1.61%    |
|             | AVD1   | 2        | 1        | (1)         | 12.15% | 17.62%   | 5.47%     |
|             | CH19   | 1        | 1        |             | 2.62%  | 17.62%   | 15.00%    |
|             | CH22   | 1        | 1        |             | 9.18%  | 8.12%    | -1.06%    |

| Sales Zone | Branch      | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |        |
|------------|-------------|----------|----------|-------------|--------|--------|-----------|--------|
| CHENNAI-01 | CH25        | 2        | 1        | (1)         | 12.57% | 12.47% | -0.10%    |        |
|            | CH35        |          | 1        | 1           | #Error | 3.38%  | #Error    |        |
|            | CH37        | 1        | 1        |             | 18.61% | 14.50% | -4.11%    |        |
|            | CH38        |          | 1        | 1           | #Error | 12.52% | #Error    |        |
|            | CH42        |          | 1        | 1           | #Error | 8.00%  | #Error    |        |
|            | CH45        | 1        | 1        |             | 2.77%  | 5.99%  | 3.23%     |        |
|            | GUD1        | 1        | 1        |             | 5.35%  | 15.58% | 10.23%    |        |
|            | GUD2        | 1        | 1        |             | 18.61% | 20.49% | 1.88%     |        |
|            | CH07        | 2        |          | (2)         | 3.53%  | #Error | #Error    |        |
|            | CH26        |          |          |             | #Error | #Error | #Error    |        |
|            | CH29        |          |          |             | #Error | #Error | #Error    |        |
|            | CH30        | 5        |          | (5)         | 1.46%  | #Error | #Error    |        |
|            | CH39        | 5        |          | (5)         | 11.83% | #Error | #Error    |        |
|            | CH40        |          |          |             | #Error | #Error | #Error    |        |
|            | CH48        | 2        |          | (2)         | 19.11% | #Error | #Error    |        |
|            | KNR1        | 1        |          | (1)         | 9.14%  | #Error | #Error    |        |
|            | MC09        |          |          |             | #Error | #Error | #Error    |        |
|            | MC10        |          |          |             | #Error | #Error | #Error    |        |
|            | SKL1        | 1        |          | (1)         | 6.62%  | #Error | #Error    |        |
|            | WCHN        | (10)     |          | 10          | 8.60%  | #Error | #Error    |        |
|            | Total       | 41       | 42       | 1           | 9.48%  | 8.38%  | -1.10%    |        |
|            | NORTH ARCOT | TRR1     | 1        | 7           | 6      | 14.50% | 7.76%     | -6.74% |
| VEL2       |             |          | 4        | 4           | #Error | 17.99% | #Error    |        |
| KPM2       |             | 1        | 3        | 2           | 3.35%  | 9.50%  | 6.14%     |        |
| SBR1       |             | 2        | 3        | 1           | 10.24% | 18.63% | 8.39%     |        |
| TRL1       |             | 1        | 3        | 2           | 1.01%  | 0.94%  | -0.07%    |        |
| GDM1       |             | 2        | 2        |             | 13.04% | 7.55%  | -5.50%    |        |
| PLR1       |             | 1        | 2        | 1           | 12.82% | 11.27% | -1.56%    |        |
| TRT1       |             |          | 2        | 2           | #Error | 13.02% | #Error    |        |
| VEL1       |             | 3        | 2        | (1)         | 14.87% | 12.71% | -2.16%    |        |
| VSI1       |             | 4        | 2        | (2)         | 12.35% | 13.20% | 0.85%     |        |
| WJP1       |             |          | 2        | 2           | #Error | 14.72% | #Error    |        |
| ABR1       |             |          | 1        | 1           | #Error | 9.58%  | #Error    |        |
| AKM1       |             | 3        | 1        | (2)         | 7.19%  | 6.70%  | -0.50%    |        |
| ANI1       |             | 4        | 1        | (3)         | 11.25% | 12.62% | 1.37%     |        |
| ARC2       |             |          | 1        | 1           | #Error | 20.63% | #Error    |        |
| CPT1       |             | 1        | 1        |             | 10.46% | 12.47% | 2.00%     |        |
| CYR1       |             | 1        | 1        |             | 9.16%  | 9.14%  | -0.01%    |        |
| PTU1       |             | 2        | 1        | (1)         | 9.91%  | 12.47% | 2.55%     |        |
| SLG1       |             | 3        | 1        | (2)         | 25.50% | 10.75% | -14.75%   |        |
| BGR1       |             | 2        |          | (2)         | 8.12%  | #Error | #Error    |        |
| CGM1       |             | 2        |          | (2)         | 10.32% | #Error | #Error    |        |
| KPM1       |             |          |          |             | #Error | #Error | #Error    |        |
| UGI1       |             |          |          |             | #Error | #Error | #Error    |        |
| VNB1       |             | 1        |          | (1)         | 17.62% | #Error | #Error    |        |
| WJD1       |             | 1        |          | (1)         | 12.47% | #Error | #Error    |        |
| WHVL       |             |          |          | (3)         | (3)    | #Error | 15.24%    | #Error |
| Total      |             | 35       | 37       | 2           | 11.59% | 10.89% | -0.70%    |        |

| Sales Zone    | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|---------------|--------|----------|----------|-------------|--------|---------|-----------|
| VIJAYAWADA-01 | NZV1   | 3        | 5        | 2           | 5.40%  | 7.52%   | 2.12%     |
|               | OGL1   | 1        | 4        | 3           | -2.35% | 3.72%   | 6.07%     |
|               | BVR1   |          | 3        | 3           | #Error | 0.42%   | #Error    |
|               | TNK1   | 1        | 3        | 2           | 17.62% | 12.22%  | -5.40%    |
|               | GNT2   | 2        | 2        |             | 6.41%  | 7.05%   | 0.64%     |
|               | TEL1   | 1        | 2        | 1           | 12.47% | 3.72%   | -8.74%    |
|               | TVU1   | 1        | 2        | 1           | 8.67%  | 7.73%   | -0.94%    |
|               | VJW3   |          | 2        | 2           | #Error | -8.53%  | #Error    |
|               | GNT1   |          | 1        | 1           | #Error | -20.00% | #Error    |
|               | JPT1   |          | 1        | 1           | #Error | 8.97%   | #Error    |
|               | NPR1   |          | 1        | 1           | #Error | 9.13%   | #Error    |
|               | PAP1   |          | 1        | 1           | #Error | 17.62%  | #Error    |
|               | PNR1   | 3        | 1        | (2)         | 11.86% | 11.75%  | -0.11%    |
|               | PPM1   | 1        | 1        |             | 16.27% | 12.23%  | -4.05%    |
|               | RAL1   |          | 1        | 1           | #Error | -4.11%  | #Error    |
|               | TDD1   |          | 1        | 1           | #Error | 13.82%  | #Error    |
|               | TNI1   |          | 1        | 1           | #Error | 6.34%   | #Error    |
|               | VJW1   | 2        | 1        | (1)         | -2.19% | -1.44%  | 0.75%     |
|               | VKN1   | 1        | 1        |             | 22.43% | 2.74%   | -19.69%   |
|               | AMP1   |          |          |             | #Error | #Error  | #Error    |
|               | BPP1   | 1        |          | (1)         | 9.76%  | #Error  | #Error    |
|               | CKT1   |          |          |             | #Error | #Error  | #Error    |
|               | CRL1   | 1        |          | (1)         | 13.73% | #Error  | #Error    |
|               | DPE1   |          |          |             | #Error | #Error  | #Error    |
|               | ELU1   | 1        |          | (1)         | 9.91%  | #Error  | #Error    |
|               | GDV1   |          |          |             | #Error | #Error  | #Error    |
|               | GVM1   |          |          |             | #Error | #Error  | #Error    |
|               | JGG1   |          |          |             | #Error | #Error  | #Error    |
|               | KND1   | 1        |          | (1)         | 9.88%  | #Error  | #Error    |
|               | MTM1   | 1        |          | (1)         | 2.41%  | #Error  | #Error    |
|               | NRT1   | 1        |          | (1)         | 10.37% | #Error  | #Error    |
|               | PRL1   |          |          |             | #Error | #Error  | #Error    |
|               | RMV1   |          |          |             | #Error | #Error  | #Error    |
|               | VJW2   | 2        |          | (2)         | 4.42%  | #Error  | #Error    |
| VJW4          | 2      |          | (2)      | 4.11%       | #Error | #Error  |           |
| VJW5          |        |          |          | #Error      | #Error | #Error  |           |
| VUY1          |        |          |          | #Error      | #Error | #Error  |           |
| Total         | 26     | 34       | 8        | 7.74%       | 4.05%  | -3.69%  |           |
| WEST-01       | PLI1   |          | 4        | 4           | #Error | 15.20%  | #Error    |
|               | CBE4   | 2        | 3        | 1           | 10.16% | 5.14%   | -5.02%    |
|               | TPR1   | 1        | 3        | 2           | 6.94%  | 8.32%   | 1.38%     |
|               | DPM2   | 1        | 2        | 1           | 12.47% | 17.62%  | 5.16%     |
|               | GDR1   |          | 2        | 2           | #Error | 10.61%  | #Error    |
|               | MPM1   | 1        | 2        | 1           | 9.14%  | 14.18%  | 5.03%     |
|               | SYM2   | 1        | 2        | 1           | 11.74% | 20.57%  | 8.83%     |
|               | TPR2   | 10       | 2        | (8)         | 1.07%  | 12.45%  | 11.38%    |
|               | UAM1   |          | 2        | 2           | #Error | 4.10%   | #Error    |
|               | AVI1   |          | 1        | 1           | #Error | 9.14%   | #Error    |

| Sales Zone | Branch      | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP%  | TD-YD GP% |        |
|------------|-------------|----------|----------|-------------|---------|---------|-----------|--------|
| WEST-01    | CBE3        | 1        | 1        |             | 8.30%   | 17.51%  | 9.21%     |        |
|            | CBE6        | 2        | 1        | (1)         | 15.11%  | 9.92%   | -5.18%    |        |
|            | KGM1        | 2        | 1        | (1)         | 16.37%  | 14.50%  | -1.87%    |        |
|            | KMR1        | 2        | 1        | (1)         | 3.99%   | 13.34%  | 9.35%     |        |
|            | PDM1        | 1        | 1        |             | 8.92%   | 8.77%   | -0.15%    |        |
|            | PPI1        |          | 1        | 1           | -14.14% | 6.54%   | 20.68%    |        |
|            | SNR1        |          | 1        | 1           | #Error  | 20.57%  | #Error    |        |
|            | TPR3        |          | 1        | 1           | #Error  | 2.28%   | #Error    |        |
|            | UMP1        | 1        | 1        |             | 12.52%  | 14.70%  | 2.17%     |        |
|            | ANR1        |          |          |             | #Error  | #Error  | #Error    |        |
|            | CBE1        | 1        |          | (1)         | 9.26%   | #Error  | #Error    |        |
|            | CBE2        | 7        |          | (7)         | 3.82%   | #Error  | #Error    |        |
|            | CBE5        | 1        |          | (1)         | 12.47%  | #Error  | #Error    |        |
|            | CNR1        |          |          |             | #Error  | #Error  | #Error    |        |
|            | GBM1        |          |          |             | #Error  | #Error  | #Error    |        |
|            | KGI1        | 2        |          | (2)         | 6.42%   | #Error  | #Error    |        |
|            | KMD1        | 2        |          | (2)         | 20.28%  | #Error  | #Error    |        |
|            | SUL1        | 1        |          | (1)         | 20.68%  | #Error  | #Error    |        |
|            | TPR4        |          |          |             | #Error  | #Error  | #Error    |        |
|            | WHCB        |          |          | (1)         | (1)     | #Error  | 8.60%     | #Error |
|            | Total       |          | 39       | 31          | (8)     | 9.07%   | 11.91%    | 2.84%  |
|            | TIRUPATI-01 | VKI1     | 2        | 4           | 2       | 8.39%   | 12.22%    | 3.83%  |
|            |             | ATP1     |          | 3           | 3       | #Error  | 9.20%     | #Error |
| PDT1       |             |          | 3        | 3           | #Error  | 3.58%   | #Error    |        |
| ADI1       |             |          | 1        | 1           | #Error  | -10.56% | #Error    |        |
| CTO1       |             | 3        | 1        | (2)         | 6.48%   | 24.87%  | 18.38%    |        |
| GTL1       |             | 1        | 1        |             | 10.08%  | 11.40%  | 1.32%     |        |
| KAR1       |             |          | 1        | 1           | #Error  | 5.76%   | #Error    |        |
| KDA1       |             | 1        | 1        |             | 11.16%  | 14.89%  | 3.73%     |        |
| KHT1       |             | 1        | 1        |             | 4.58%   | 11.81%  | 7.23%     |        |
| KVL1       |             | 2        | 1        | (1)         | 12.30%  | 17.62%  | 5.32%     |        |
| MPL1       |             |          | 1        | 1           | #Error  | 5.92%   | #Error    |        |
| NDL1       |             | 1        | 1        |             | 15.21%  | 10.54%  | -4.67%    |        |
| PIL1       |             | 1        | 1        |             | 4.87%   | 6.24%   | 1.37%     |        |
| PUT1       |             |          | 1        | 1           | #Error  | 14.50%  | #Error    |        |
| RJP1       |             | 3        | 1        | (2)         | 8.37%   | 6.70%   | -1.68%    |        |
| BVL1       |             | 1        |          | (1)         | 9.72%   | #Error  | #Error    |        |
| DHN1       |             | 3        |          | (3)         | 12.60%  | #Error  | #Error    |        |
| KDR1       |             | 1        |          | (1)         | 16.27%  | #Error  | #Error    |        |
| KNL1       |             | 1        |          | (1)         | 19.93%  | #Error  | #Error    |        |
| KNL2       |             |          |          |             | #Error  | #Error  | #Error    |        |
| KOU1       |             | 1        |          | (1)         | 8.97%   | #Error  | #Error    |        |
| NLR1       |             | 1        |          | (1)         | 7.73%   | #Error  | #Error    |        |
| NYP1       |             | 1        |          | (1)         | 6.63%   | #Error  | #Error    |        |
| PGR1       |             |          |          |             | #Error  | #Error  | #Error    |        |
| PMR1       |             |          |          |             | #Error  | #Error  | #Error    |        |
| RCY1       |             | 1        |          | (1)         | 11.75%  | #Error  | #Error    |        |
| SPE1       |             | 1        |          | (1)         | 6.84%   | #Error  | #Error    |        |

| Sales Zone  | Branch | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%    | TD-YD GP% |
|-------------|--------|----------|----------|-------------|--------|-----------|-----------|
| TIRUPATI-01 | TPI1   |          |          |             | #Error | #Error    | #Error    |
|             | TPY1   |          |          |             | #Error | #Error    | #Error    |
|             | TPY2   | 4        |          | (4)         | 9.02%  | #Error    | #Error    |
|             | Total  | 30       | 22       | (8)         | 9.72%  | 6.66%     | -3.06%    |
| KL-NORTH    | KZD1   | 6        | 14       | 8           | -5.40% | -1.35%    | 4.05%     |
|             | Total  | 6        | 14       | 8           | -5.40% | -1.35%    | 4.05%     |
| KL-SOUTH    | TVP1   | 8        | 4        | (4)         | -9.46% | -3.00%    | 6.47%     |
|             | TVSD   |          | 2        | 2           | #Error | -1817.48% | #Error    |
|             | PNL1   | 1        | 1        |             | 3.44%  | -4.72%    | -8.16%    |
|             | KLR1   | 2        |          | (2)         | 2.16%  | #Error    | #Error    |
|             | PAS1   | 3        |          | (3)         | -6.81% | #Error    | #Error    |
|             | Total  | 14       | 7        | (7)         | -7.76% | -42.86%   | -35.10%   |
|             | Total  | 583      | 650      | 67          | 7.90%  | 8.25%     | 0.36%     |