

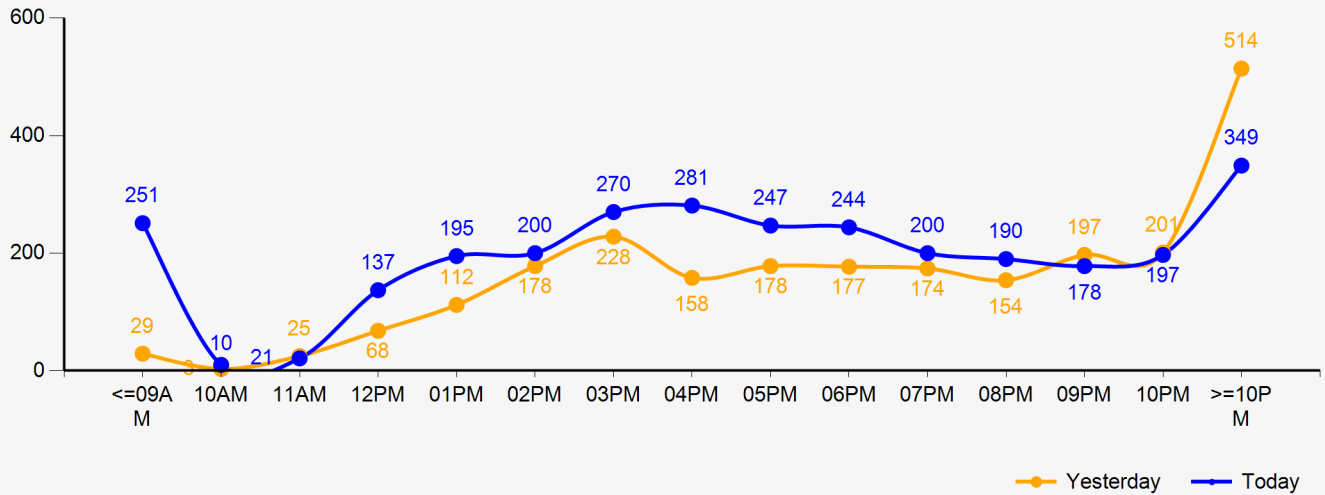
YD Sales : 2396

YD GP%: 4.85%

TD Sales : 2970

TD GP%: 3.93%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	381	615	234	4.45%	1.80%	-2.65%
SOUTH-01	392	416	24	5.04%	4.30%	-0.74%
WEST-02	354	298	(56)	2.95%	3.71%	0.76%
TRICHY-01	299	291	(8)	5.12%	6.60%	1.48%
WEST-01	177	274	97	5.32%	5.46%	0.15%
CHENNAI-02	95	267	172	5.88%	5.36%	-0.52%
CHENNAI-01	145	231	86	8.16%	7.27%	-0.89%
VIJAYAWADA-01	59	172	113	1.13%	-2.38%	-3.51%
SOUTH ARCOT	177	139	(38)	6.72%	8.07%	1.36%
NORTH ARCOT	230	137	(93)	5.97%	6.43%	0.47%
TIRUPATI-01	79	121	42	1.65%	1.43%	-0.22%
KL-SOUTH	8	9	1	6.41%	9.08%	2.67%
Total	2396	2970	574	4.85%	3.93%	-0.92%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MDU1	23	249	226	2.63%	1.23%	-1.40%
	KRR1	8	28	20	-1.09%	-0.95%	0.14%
	DGL1	43	22	(21)	5.33%	1.95%	-3.38%
	ATG1	12	20	8	5.53%	2.56%	-2.97%
	MDU6	12	20	8	7.23%	1.34%	-5.88%
	TEN1	10	18	8	0.46%	-2.49%	-2.95%
	USL1	6	15	9	5.55%	0.61%	-4.94%
	MDU2	17	13	(4)	0.05%	0.31%	0.26%
	CBM1	9	12	3	4.85%	5.04%	0.19%
	KKD3	18	12	(6)	3.64%	3.08%	-0.56%
	KPT1	4	11	7	10.54%	9.44%	-1.10%
	NKI1	5	11	6	7.87%	3.63%	-4.24%
	SVG1	7	11	4	6.63%	2.77%	-3.85%
	MDU4	14	10	(4)	3.13%	3.69%	0.56%
	MLR1	6	10	4	6.90%	5.02%	-1.88%
	NTM1	9	10	1	4.76%	5.36%	0.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TMM1	13	10	(3)	0.80%	-0.60%	-1.40%
	DGL2	9	9		8.13%	7.18%	-0.95%
	PNI1	3	9	6	3.45%	11.75%	8.30%
	PVI1	13	9	(4)	3.27%	5.22%	1.96%
	DKI1	12	8	(4)	10.39%	9.95%	-0.43%
	PNV1	4	8	4	5.78%	0.87%	-4.91%
	TEN2	17	8	(9)	3.74%	0.52%	-3.23%
	BNR1	11	7	(4)	1.94%	3.11%	1.16%
	MDU3	18	7	(11)	3.98%	0.89%	-3.09%
	MNM1	6	7	1	6.31%	7.40%	1.09%
	MPA1	5	7	2	7.15%	12.23%	5.09%
	ADP1	5	6	1	7.16%	1.16%	-6.00%
	CMR1	8	6	(2)	3.20%	0.13%	-3.07%
	PKM1	6	6		8.40%	3.99%	-4.42%
	TDI1	16	6	(10)	8.47%	5.05%	-3.41%
	BTU1	4	5	1	0.74%	0.84%	0.09%
	KYK1	5	5		-0.25%	-1.18%	-0.93%
	SGP1	5	5		6.85%	5.16%	-1.69%
	TPT1	11	5	(6)	9.95%	9.20%	-0.75%
	ODM1	3	4	1	2.11%	2.67%	0.56%
	MDU5	3	3		8.96%	1.85%	-7.12%
	SZSD		2	2	#Error	32.24%	#Error
	KKD2	1	1		19.12%	13.62%	-5.50%
	Total	381	615	234	4.45%	1.80%	-2.65%
SOUTH-01	APK1	4	52	48	0.37%	5.46%	5.08%
	TVL1	40	37	(3)	-2.65%	-1.93%	0.72%
	NGR1	16	32	16	4.07%	1.07%	-3.00%
	RPM1	15	25	10	9.13%	6.46%	-2.67%
	MAR1	2	19	17	5.43%	3.92%	-1.52%
	TKS1	9	18	9	6.83%	4.44%	-2.39%
	RND1	18	16	(2)	7.70%	8.68%	0.98%
	APK2	3	15	12	6.81%	1.63%	-5.19%
	KVT1	18	15	(3)	20.92%	8.11%	-12.82%
	TUT1	41	15	(26)	4.67%	3.73%	-0.94%
	SVK1	20	14	(6)	3.54%	5.65%	2.11%
	VNR2	25	14	(11)	4.10%	8.79%	4.69%
	TKS2	14	13	(1)	4.61%	6.26%	1.65%
	PKD1	16	11	(5)	6.68%	8.93%	2.25%
	TYI1	9	10	1	2.23%	5.17%	2.94%
	ASM1	5	9	4	8.93%	7.41%	-1.52%
	TUT2	13	9	(4)	3.77%	-1.73%	-5.51%
	VLY1	9	9		4.39%	4.32%	-0.07%
	ERL2	7	8	1	9.70%	3.02%	-6.68%
	SDI1	8	8		7.67%	7.78%	0.11%
	KGL1	3	7	4	13.76%	6.05%	-7.71%
	SNL1	14	7	(7)	9.47%	7.36%	-2.11%
	MMT1	9	6	(3)	5.35%	-3.23%	-8.57%
	SKD1	6	6		8.19%	8.83%	0.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KYR1	3	5	2	5.50%	12.56%	7.06%
	TCN1	13	5	(8)	10.79%	5.24%	-5.55%
	PDI1	9	4	(5)	3.57%	10.15%	6.58%
	SGT1	2	4	2	9.30%	10.01%	0.72%
	VKM1	4	4		8.53%	8.18%	-0.35%
	VNR1	5	4	(1)	1.43%	6.02%	4.59%
	TKY1	4	3	(1)	6.61%	0.86%	-5.75%
	TVL2	2	3	1	6.59%	-5.63%	-12.23%
	ARM1	6	2	(4)	8.27%	12.24%	3.97%
	COL1		2	2	#Error	5.58%	#Error
	STU2	11	2	(9)	3.14%	7.35%	4.21%
	KSM1	3	1	(2)	4.57%	11.95%	7.38%
	S2SD		1	1	#Error	-1.44%	#Error
	UDN1	6	1	(5)	0.88%	5.55%	4.67%
	Total	392	416	24	5.04%	4.30%	-0.74%
WEST-02	ERD2	84	26	(58)	-0.25%	3.69%	3.94%
	SLM1	20	24	4	-2.02%	1.22%	3.24%
	ATU1	17	23	6	3.33%	2.88%	-0.45%
	ERD1	20	22	2	0.51%	-1.67%	-2.18%
	SLM3	4	20	16	1.45%	2.09%	0.64%
	NKL2	19	15	(4)	2.58%	2.56%	-0.02%
	RSP1	19	15	(4)	8.41%	5.40%	-3.01%
	VPD1	14	14		10.76%	10.66%	-0.09%
	HSR1	11	11		5.99%	3.18%	-2.81%
	SLM2	14	11	(3)	1.91%	2.91%	1.00%
	TCG1	8	10	2	1.67%	5.61%	3.93%
	EPI1	6	9	3	7.29%	9.83%	2.53%
	PDR1	6	8	2	11.76%	8.43%	-3.33%
	TRM1	11	8	(3)	1.40%	4.56%	3.16%
	HSR2	5	7	2	6.50%	0.66%	-5.84%
	KRI1	9	7	(2)	-0.99%	4.89%	5.88%
	MTR1	4	7	3	4.26%	1.04%	-3.22%
	APN1	5	6	1	9.28%	8.32%	-0.95%
	MCR1	11	6	(5)	9.52%	3.09%	-6.43%
	PLC1	3	6	3	13.27%	2.94%	-10.33%
	DPR1	7	5	(2)	4.12%	6.54%	2.43%
	EDP1	8	5	(3)	5.69%	9.45%	3.76%
	HRR1	11	5	(6)	12.00%	7.62%	-4.38%
	KMM1	5	5		9.18%	10.31%	1.13%
	SGG1	3	5	2	6.09%	6.87%	0.78%
	KVP1	3	4	1	6.86%	8.33%	1.47%
	DPR2	3	3		2.10%	3.91%	1.81%
	OML1	10	3	(7)	8.57%	13.57%	5.00%
	PMP1	2	3	1	4.69%	6.36%	1.67%
	BMD1	5	2	(3)	5.55%	11.26%	5.71%
	SGI1	3	2	(1)	4.57%	8.87%	4.30%
	VKL1	3	1	(2)	8.00%	6.61%	-1.39%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	CMI1	1		(1)	2.69%	#Error	#Error
	Total	354	298	(56)	2.95%	3.71%	0.76%
TRICHY-01							
	JKM1	12	22	10	5.59%	8.40%	2.81%
	TRY1	27	22	(5)	2.60%	3.84%	1.24%
	TYR1	6	21	15	7.36%	5.25%	-2.11%
	TNJ1	14	20	6	3.36%	4.28%	0.92%
	TTP1	11	18	7	6.08%	8.45%	2.37%
	TNJ2	15	17	2	4.32%	6.20%	1.88%
	MVM1	18	16	(2)	9.58%	10.58%	1.00%
	KUM1	10	14	4	3.94%	4.48%	0.54%
	KIK1	8	13	5	10.83%	10.55%	-0.28%
	MDI1	18	12	(6)	3.62%	7.05%	3.43%
	NGT1	10	12	2	3.83%	9.86%	6.03%
	PDK1	9	12	3	10.57%	4.41%	-6.16%
	TVR2	21	10	(11)	4.01%	9.87%	5.87%
	PBR2	16	9	(7)	5.98%	5.18%	-0.80%
	TRY3	8	9	1	3.33%	7.90%	4.57%
	MSI1	9	8	(1)	3.21%	8.43%	5.22%
	PTK1	16	8	(8)	3.70%	4.69%	0.99%
	KRN1	8	7	(1)	10.75%	11.37%	0.63%
	NMM1	7	7		7.67%	9.61%	1.94%
	APM1	5	6	1	12.02%	7.37%	-4.65%
	NCK1	5	5		8.59%	9.55%	0.96%
	PBR1	8	5	(3)	4.14%	1.24%	-2.89%
	TVR1	3	5	2	8.55%	9.80%	1.24%
	AYR1	14	4	(10)	8.30%	6.52%	-1.78%
	TRY2	2	4	2	9.04%	1.01%	-8.03%
	ORU1	4	3	(1)	1.24%	12.85%	11.61%
	TRY4	15	2	(13)	4.12%	9.06%	4.94%
	Total	299	291	(8)	5.12%	6.60%	1.48%
WEST-01							
	CBE2	22	27	5	1.96%	-0.48%	-2.43%
	PLI1	19	18	(1)	5.33%	8.82%	3.50%
	AVI1	6	17	11	7.88%	6.46%	-1.42%
	MPM1	5	14	9	0.79%	6.28%	5.49%
	GDR1	8	13	5	7.43%	9.08%	1.65%
	TPR1	8	13	5	6.19%	9.11%	2.92%
	TPR2	6	13	7	4.57%	2.34%	-2.23%
	KMR1	4	11	7	11.90%	3.30%	-8.60%
	GBM1	9	10	1	4.79%	7.07%	2.29%
	PPI1	6	10	4	9.55%	13.96%	4.41%
	SYM2	8	10	2	10.53%	6.23%	-4.30%
	CBE4	6	9	3	1.67%	2.23%	0.56%
	SNR1	5	9	4	5.27%	6.53%	1.26%
	TPR3		9	9	#Error	11.97%	#Error
	TPR4	5	9	4	10.66%	2.18%	-8.48%
	UAM1	8	9	1	2.06%	6.75%	4.69%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	UMP1	7	9	2	9.90%	3.17%	-6.73%
	CBE5	2	7	5	6.21%	7.21%	1.00%
	DPM2	3	7	4	13.87%	6.58%	-7.29%
	PDM1	3	7	4	6.22%	11.12%	4.90%
	SUL1	4	7	3	17.61%	9.16%	-8.45%
	CBE6	6	6		5.77%	5.97%	0.20%
	CNR1	3	6	3	6.49%	7.83%	1.34%
	KMD1	4	6	2	6.86%	3.44%	-3.42%
	CBE1	5	5		-5.51%	3.63%	9.14%
	KGI1	5	5		8.82%	6.54%	-2.27%
	CBE3	4	4		10.28%	5.42%	-4.86%
	ANR1	1	2	1	10.75%	8.23%	-2.52%
	KGM1	5	2	(3)	9.86%	1.75%	-8.11%
	Total	177	274	97	5.32%	5.46%	0.15%
CHENNAI-02	MJR1	1	36	35	5.55%	5.28%	-0.27%
	CH20	5	32	27	4.39%	3.31%	-1.08%
	GPD1	2	24	22	5.73%	6.24%	0.51%
	CH21	1	22	21	1.28%	6.82%	5.54%
	CH03	14	18	4	4.17%	3.67%	-0.50%
	CH12	11	17	6	4.39%	5.33%	0.94%
	CH09	2	13	11	17.61%	11.02%	-6.59%
	CH15	12	13	1	3.58%	-1.28%	-4.86%
	UKI1		11	11	#Error	8.46%	#Error
	CH44	5	10	5	6.99%	5.30%	-1.69%
	CH33	4	8	4	10.31%	9.74%	-0.56%
	CH43	3	8	5	6.33%	7.13%	0.80%
	CH24	4	7	3	6.55%	8.85%	2.30%
	CH34	6	7	1	8.49%	10.92%	2.42%
	CH36	1	7	6	9.74%	8.01%	-1.73%
	CH18	3	5	2	17.66%	4.31%	-13.35%
	CH31	3	5	2	10.26%	9.99%	-0.27%
	CH32	1	5	4	-2.58%	11.22%	13.80%
	CH41	4	5	1	3.45%	2.64%	-0.81%
	CH23		4	4	#Error	12.02%	#Error
	PON1	2	4	2	6.21%	5.94%	-0.27%
	CH27	4	2	(2)	9.28%	6.23%	-3.06%
	CH46	2	2		16.68%	2.27%	-14.42%
	CH01		1	1	#Error	5.93%	#Error
	CH06	3	1	(2)	5.89%	7.05%	1.16%
	CH17	1		(1)	18.12%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	1		(1)	5.55%	#Error	#Error
	Total	95	267	172	5.88%	5.36%	-0.52%
CHENNAI-01	CH14	7	35	28	3.87%	4.68%	0.81%
	CH05	5	22	17	8.98%	5.73%	-3.26%
	CH16	19	12	(7)	9.36%	8.67%	-0.69%
	CH08	7	11	4	9.08%	9.86%	0.78%
	CH28	6	11	5	11.11%	10.91%	-0.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	AVD1	5	10	5	7.07%	7.44%	0.37%
	CH22	4	9	5	8.07%	5.65%	-2.42%
	CH35	3	9	6	4.05%	6.50%	2.44%
	CGL1	1	8	7	5.21%	10.07%	4.86%
	CH11	5	8	3	9.57%	10.49%	0.92%
	CH30	6	8	2	7.60%	6.43%	-1.17%
	CH38	4	7	3	2.00%	5.67%	3.67%
	CH45	7	7		12.86%	10.68%	-2.18%
	SKL1	6	7	1	12.60%	10.42%	-2.18%
	CH19	4	6	2	4.11%	8.92%	4.81%
	CZWH		6	6	#Error	-5.61%	#Error
	GUD1	10	6	(4)	7.58%	11.85%	4.27%
	MRM1	7	6	(1)	7.68%	11.03%	3.35%
	TKM1	3	6	3	6.09%	10.22%	4.12%
	CH07	9	5	(4)	6.69%	11.33%	4.64%
	CH42	6	5	(1)	10.23%	0.51%	-9.72%
	CH48	1	5	4	8.70%	8.75%	0.05%
	KNR1	3	5	2	2.72%	15.84%	13.12%
	WHC3		5	5	#Error	-1.41%	#Error
	CH39	4	4		9.26%	7.52%	-1.74%
	GUD2	10	4	(6)	7.55%	8.18%	0.64%
	CH29		3	3	#Error	2.70%	#Error
	CH26	2	1	(1)	5.59%	6.51%	0.92%
	CH37	1		(1)	6.02%	#Error	#Error
	CH40				#Error	#Error	#Error
	MC02				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	Total	145	231	86	8.16%	7.27%	-0.89%
VIJAYAWADA-01							
	VJW3		40	40	#Error	-7.06%	#Error
	BVR1		38	38	#Error	-4.44%	#Error
	NRT1		12	12	#Error	-0.66%	#Error
	PRL1		6	6	#Error	7.64%	#Error
	BPP1	2	5	3	2.18%	1.31%	-0.87%
	JPT1	1	5	4	2.12%	6.92%	4.81%
	KDR1	2	5	3	-1.92%	7.30%	9.22%
	RAL1	1	5	4	-4.95%	-1.19%	3.75%
	TNK1	4	5	1	-1.48%	7.83%	9.31%
	GNT2	1	4	3	11.31%	3.51%	-7.80%
	OGL1	2	4	2	8.77%	2.26%	-6.52%
	CRL1	3	3		-0.29%	-2.15%	-1.86%
	GNT1	3	3		-9.92%	-5.28%	4.65%
	GVM1		3	3	#Error	13.67%	#Error
	PAP1	1	3	2	9.36%	2.46%	-6.89%
	PNR1		3	3	#Error	-1.16%	#Error
	PPM1	1	3	2	-0.67%	-1.17%	-0.50%
	CKT1		2	2	#Error	3.94%	#Error
	ELU1	6	2	(4)	-4.33%	-7.20%	-2.88%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	MTM1	2	2		9.53%	6.58%	-2.95%
	RMV1	2	2		6.60%	0.96%	-5.64%
	TDD1	2	2		-1.91%	-6.14%	-4.23%
	TEL1	1	2	1	21.24%	4.97%	-16.27%
	VJW1	4	2	(2)	12.41%	-6.84%	-19.25%
	VJW2	1	2	1	4.97%	-0.60%	-5.57%
	VKN1	2	2		13.75%	5.13%	-8.62%
	AMP1	2	1	(1)	6.23%	1.91%	-4.31%
	JGG1	1	1		11.26%	0.26%	-11.01%
	NPR1	3	1	(2)	9.90%	-7.88%	-17.78%
	TNI1	2	1	(1)	10.24%	0.26%	-9.98%
	TVU1	2	1	(1)	5.13%	14.33%	9.20%
	VJW4	1	1		-0.93%	-2.81%	-1.88%
	VUY1		1	1	#Error	-12.64%	#Error
	DPE1	2		(2)	6.39%	#Error	#Error
	GDV1	1		(1)	9.29%	#Error	#Error
	KND1	3		(3)	4.44%	#Error	#Error
	VJW5	1		(1)	-21.39%	#Error	#Error
	Total	59	172	113	1.13%	-2.38%	-3.51%
SOUTH ARCOT							
	POY2	12	20	8	6.88%	4.13%	-2.75%
	CDM1	18	14	(4)	8.56%	7.75%	-0.81%
	KKI2	12	13	1	1.07%	6.70%	5.63%
	KLM1	3	9	6	10.29%	7.63%	-2.66%
	TRK1	14	9	(5)	7.84%	11.67%	3.83%
	POY1	14	8	(6)	5.80%	7.38%	1.58%
	SJI2	13	7	(6)	7.54%	8.72%	1.18%
	STP1	5	7	2	13.93%	15.46%	1.53%
	ULP1	7	7		11.34%	9.73%	-1.61%
	VPM2	9	7	(2)	2.60%	10.93%	8.33%
	CUD1	18	6	(12)	8.00%	9.15%	1.15%
	KML1	4	5	1	12.60%	9.90%	-2.70%
	VCM1	4	5	1	5.99%	7.55%	1.56%
	VPM1	2	5	3	3.50%	11.79%	8.29%
	TDM1	11	4	(7)	7.30%	10.11%	2.80%
	TVM2	5	4	(1)	5.00%	7.83%	2.82%
	PRT1	9	3	(6)	8.61%	7.79%	-0.82%
	MKM1	2	2		6.66%	7.35%	0.69%
	NVL2	11	2	(9)	6.43%	11.72%	5.29%
	TVM1	4	2	(2)	4.73%	9.84%	5.10%
	Total	177	139	(38)	6.72%	8.07%	1.36%
NORTH ARCOT							
	VNB1		38	38	#Error	7.07%	#Error
	KPM2	77	21	(56)	3.78%	2.49%	-1.29%
	TRL1	5	12	7	8.75%	7.32%	-1.43%
	AKM1	7	7		6.90%	2.95%	-3.95%
	CYR1	35	6	(29)	7.54%	8.46%	0.92%
	SBR1	11	6	(5)	6.77%	9.38%	2.60%
	TRR1	5	6	1	6.00%	8.84%	2.84%
	VSI1	7	6	(1)	7.70%	8.06%	0.36%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	CPT1	5	5		5.04%	10.32%	5.29%
	CGM1	3	4	1	9.05%	6.24%	-2.81%
	SLG1	2	4	2	1.17%	10.99%	9.82%
	ABR1	6	2	(4)	6.65%	6.21%	-0.44%
	ANI1	4	2	(2)	4.50%	16.26%	11.76%
	BGR1	4	2	(2)	10.83%	12.14%	1.31%
	KPM1	10	2	(8)	7.87%	11.61%	3.73%
	PTU1	2	2		9.11%	8.01%	-1.10%
	TRT1	5	2	(3)	9.05%	5.44%	-3.62%
	UGI1	5	2	(3)	10.46%	2.51%	-7.96%
	VEL1	7	2	(5)	8.53%	-4.34%	-12.88%
	VEL2	5	2	(3)	12.39%	8.25%	-4.14%
	ARC2	2	1	(1)	5.75%	11.26%	5.51%
	GDM1	6	1	(5)	9.50%	13.69%	4.19%
	PLR1	5	1	(4)	7.31%	11.26%	3.96%
	WJD1	4	1	(3)	11.07%	9.05%	-2.02%
	WJP1	8		(8)	5.31%	#Error	#Error
	Total	230	137	(93)	5.97%	6.43%	0.47%
TIRUPATI-01	MPL1		16	16	#Error	6.23%	#Error
	ATP1	5	11	6	7.77%	0.92%	-6.85%
	NDL1	2	10	8	11.26%	6.54%	-4.72%
	TPY2	8	9	1	-5.95%	0.87%	6.82%
	KNL1	3	8	5	-4.45%	-8.42%	-3.97%
	RJP1	3	8	5	5.96%	0.44%	-5.52%
	PGR1	1	6	5	4.86%	2.66%	-2.19%
	PMR1	3	6	3	7.22%	9.48%	2.26%
	KDA1	5	5		-4.34%	-2.42%	1.91%
	KNL2	3	5	2	-1.99%	-6.57%	-4.58%
	KVL1	3	4	1	8.55%	-2.68%	-11.23%
	NLR1	2	4	2	-7.21%	-2.53%	4.69%
	TPI1	2	4	2	8.90%	-1.82%	-10.73%
	ADI1		3	3	#Error	1.11%	#Error
	PDT1	3	3		-1.24%	11.99%	13.23%
	VKI1	1	3	2	1.01%	-0.85%	-1.86%
	BVL1	3	2	(1)	9.08%	14.34%	5.26%
	GTL1	1	2	1	12.55%	5.96%	-6.60%
	PIL1	2	2		1.92%	1.05%	-0.87%
	PUT1	3	2	(1)	6.33%	6.35%	0.02%
	TPY1	2	2		9.17%	14.91%	5.74%
	CTO1	8	1	(7)	-2.13%	-4.51%	-2.38%
	DHN1	4	1	(3)	7.79%	4.53%	-3.26%
	KHT1	1	1		-1.05%	-3.88%	-2.83%
	KOU1	5	1	(4)	8.45%	8.67%	0.21%
	RCY1	2	1	(1)	13.05%	18.38%	5.33%
	SPE1	4	1	(3)	-2.50%	-2.89%	-0.40%
	NYP1				#Error	#Error	#Error
	Total	79	121	42	1.65%	1.43%	-0.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH							
	PAS1	1	5	4	3.85%	11.05%	7.20%
	KLR1	2	2		6.34%	9.25%	2.91%
	TVP1	5	2	(3)	6.72%	6.80%	0.08%
	Total	8	9	1	6.41%	9.08%	2.67%
	Total	2396	2970	574	4.85%	3.93%	-0.92%