

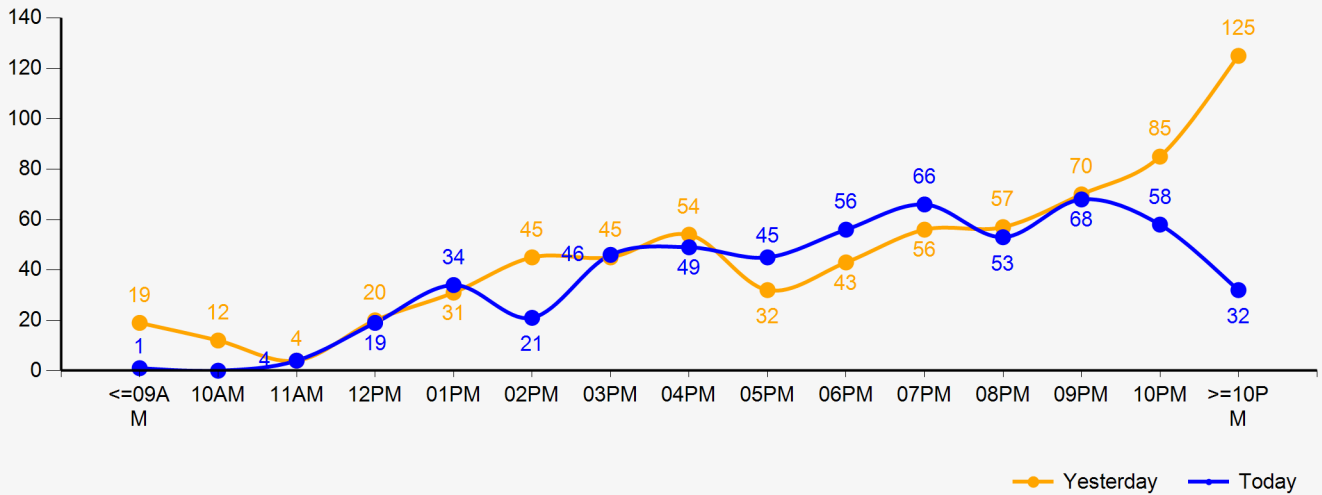
YD Sales : 698

YD GP%: 6.69%

TD Sales : 552

TD GP%: 7.33%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	72	81	9	6.45%	7.78%	1.33%
SOUTH-03	184	77	(107)	0.42%	7.23%	6.81%
TRICHY-01	63	77	14	10.97%	8.51%	-2.46%
CHENNAI-01	57	59	2	9.29%	8.71%	-0.58%
CHENNAI-02	53	43	(10)	8.16%	10.23%	2.07%
VIJAYAWADA-01	51	43	(8)	3.51%	2.51%	-1.00%
WEST-01	59	43	(16)	11.20%	4.06%	-7.14%
WEST-02	47	38	(9)	8.02%	9.65%	1.63%
SOUTH ARCOT	45	33	(12)	13.57%	8.55%	-5.02%
TIRUPATI-01	30	26	(4)	5.27%	3.60%	-1.66%
NORTH ARCOT	35	23	(12)	7.89%	8.00%	0.11%
KL-SOUTH	2	9	7	4.35%	10.88%	6.53%
Total	698	552	(146)	6.69%	7.33%	0.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	1	13	12	5.10%	8.55%	3.45%
	S2SD		11	11	#Error	5.39%	#Error
	TVL1	4	6	2	3.57%	11.65%	8.08%
	KVT1	2	5	3	9.11%	12.38%	3.27%
	RPM1	2	5	3	7.96%	7.54%	-0.42%
	SDI1	3	5	2	14.20%	0.09%	-14.11%
	MMT1	1	3	2	8.89%	17.57%	8.68%
	SGT1		3	3	#Error	4.52%	#Error
	STU2	4	3	(1)	7.18%	9.42%	2.24%
	TKS1	2	3	1	-6.52%	8.07%	14.59%
	VNR2	5	3	(2)	14.50%	11.81%	-2.69%
	APK2		2	2	4.12%	0.71%	-3.41%
	KGL1		2	2	#Error	10.77%	#Error
	MAR1	1	2	1	10.52%	4.03%	-6.49%
	NGR1	5	2	(3)	8.65%	9.58%	0.93%
	TCN1	3	2	(1)	12.18%	12.91%	0.73%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TKS2	1	2	1	10.86%	4.05%	-6.80%
	ARM1		1	1	9.40%	11.05%	1.65%
	COL1		1	1	#Error	11.40%	#Error
	ERL2		1	1	#Error	8.38%	#Error
	KSM1		1	1	#Error	10.93%	#Error
	RND1	6	1	(5)	9.44%	8.98%	-0.46%
	SNL1	3	1	(2)	7.89%	7.96%	0.08%
	SVK1	1	1		10.57%	13.15%	2.58%
	UDN1	2	1	(1)	1.32%	14.80%	13.48%
	VLY1	4	1	(3)	8.31%	7.43%	-0.88%
	APK1	1		(1)	12.09%	#Error	#Error
	ASM1	1		(1)	11.51%	#Error	#Error
	KYR1				#Error	#Error	#Error
	PDI1	1		(1)	-0.54%	22.78%	23.32%
	PKD1	3		(3)	7.98%	#Error	#Error
	SKD1				#Error	#Error	#Error
	TKY1				#Error	100.00%	#Error
	TUT2	1		(1)	-15.84%	#Error	#Error
	TVL2	11		(11)	-1.43%	#Error	#Error
	TYI1	2		(2)	7.78%	#Error	#Error
	VKM1	1		(1)	20.12%	#Error	#Error
	VNR1	1		(1)	10.52%	#Error	#Error
	Total	72	81	9	6.45%	7.78%	1.33%
SOUTH-03	SZSD		9	9	#Error	-0.28%	#Error
	TMM1	5	7	2	9.91%	4.99%	-4.92%
	DGL1	4	6	2	7.36%	5.68%	-1.68%
	MDU1	5	6	1	6.62%	6.18%	-0.44%
	MDU4	2	5	3	15.66%	15.62%	-0.04%
	KRR1	3	4	1	7.58%	3.07%	-4.50%
	PNV2	122	4	(118)	-5.26%	5.92%	11.18%
	MDU2	3	3		1.97%	9.75%	7.78%
	TEN1	1	3	2	0.93%	5.80%	4.87%
	TEN2		3	3	#Error	4.63%	#Error
	TPT1	1	3	2	13.29%	16.69%	3.39%
	CBM1	1	2	1	9.05%	7.35%	-1.70%
	DKI1	1	2	1	11.99%	8.42%	-3.57%
	KKD3	1	2	1	10.57%	10.85%	0.28%
	MDU5	1	2	1	18.23%	16.96%	-1.28%
	MLR1		2	2	#Error	5.53%	#Error
	NTM1		2	2	#Error	2.70%	#Error
	ADP1	2	1	(1)	3.03%	1.05%	-1.99%
	BTU1	1	1		-0.88%	12.64%	13.52%
	CMR1	2	1	(1)	5.30%	-88.05%	-93.35%
	MDU3		1	1	#Error	3.31%	#Error
	MDU6	5	1	(4)	1.89%	22.68%	20.79%
	MNM1	1	1		15.10%	2.15%	-12.94%
	MPA1	1	1		-45.47%	0.64%	46.10%
	ODM1	3	1	(2)	6.01%	7.96%	1.95%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	PVI1	1	1		3.39%	6.51%	3.12%
	SGP1		1	1	#Error	23.16%	#Error
	SVG1	2	1	(1)	-0.29%	8.48%	8.77%
	USL1	1	1		1.21%	6.61%	5.40%
	ATG1	2		(2)	1.02%	-4.51%	-5.53%
	BNR1				#Error	#Error	#Error
	DGL2	2		(2)	10.75%	#Error	#Error
	KPT1				#Error	#Error	#Error
	KYK1	3		(3)	9.84%	#Error	#Error
	NKI1	2		(2)	12.60%	#Error	#Error
	PKM1	1		(1)	10.57%	#Error	#Error
	PNI1	3		(3)	13.90%	#Error	#Error
	TDI1	2		(2)	3.87%	#Error	#Error
	Total	184	77	(107)	0.42%	7.23%	6.81%
TRICHY-01	TZSD		17	17	#Error	4.30%	#Error
	TRY1	7	7		12.39%	3.93%	-8.46%
	TNJ1		6	6	3.04%	7.74%	4.70%
	TVR2	5	6	1	13.25%	10.24%	-3.01%
	PTK1	3	5	2	8.97%	7.76%	-1.21%
	AYR1	3	4	1	7.14%	14.08%	6.94%
	KUM1	4	4		10.83%	9.38%	-1.45%
	MVM1	14	3	(11)	8.28%	9.51%	1.22%
	JKM1	2	2		7.92%	19.44%	11.53%
	KIK1	1	2	1	19.44%	10.89%	-8.56%
	MDI1	2	2		2.52%	12.73%	10.21%
	NMM1		2	2	#Error	15.91%	#Error
	PBR2		2	2	#Error	6.51%	#Error
	TRY3	2	2		17.38%	11.39%	-5.99%
	TRY4		2	2	#Error	8.47%	#Error
	APM1		1	1	#Error	17.29%	#Error
	KRN1		1	1	#Error	4.80%	#Error
	NCK1	1	1		5.10%	2.80%	-2.30%
	NGT1	2	1	(1)	8.52%	15.18%	6.65%
	ORU1		1	1	#Error	21.86%	#Error
	PBR1	1	1		9.78%	6.44%	-3.34%
	TNJ2	5	1	(4)	11.67%	12.39%	0.72%
	TRY2	1	1		14.74%	3.64%	-11.11%
	TTP1		1	1	#Error	23.16%	#Error
	TVR1	5	1	(4)	11.32%	10.57%	-0.75%
	TYR1		1	1	#Error	10.47%	#Error
	MSI1	4		(4)	10.92%	#Error	#Error
	PDK1	1		(1)	8.48%	#Error	#Error
	Total	63	77	14	10.97%	8.51%	-2.46%
CHENNAI-01	WHC3		11	11	#Error	41.63%	#Error
	CH14	3	7	4	-2.60%	10.23%	12.83%
	CH48	1	6	5	9.05%	6.01%	-3.04%
	CH11	3	5	2	11.79%	10.71%	-1.08%
	CH16	5	4	(1)	12.39%	8.67%	-3.72%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	AVD1	3	3		16.90%	6.26%	-10.64%
	CH08	5	3	(2)	13.04%	12.87%	-0.17%
	CH37	4	3	(1)	8.74%	11.96%	3.22%
	CH07		2	2	#Error	-0.28%	#Error
	CH28		2	2	#Error	13.34%	#Error
	GUD1	4	2	(2)	10.95%	12.58%	1.62%
	KNR1		2	2	#Error	5.97%	#Error
	CGL1	2	1	(1)	14.21%	6.52%	-7.69%
	CH05	6	1	(5)	4.19%	4.20%	0.01%
	CH19	2	1	(1)	12.85%	6.57%	-6.28%
	CH22		1	1	#Error	19.04%	#Error
	CH29	2	1	(1)	13.93%	17.64%	3.71%
	CZWH	1	1		-7.89%	-4.39%	3.50%
	GUD2	2	1	(1)	7.68%	9.20%	1.52%
	MRM1	2	1	(1)	6.91%	7.44%	0.53%
	SKL1	2	1	(1)	13.66%	17.18%	3.53%
	CH26				#Error	#Error	#Error
	CH30	1		(1)	9.02%	#Error	#Error
	CH35	1		(1)	5.17%	#Error	#Error
	CH38	1		(1)	10.57%	#Error	#Error
	CH39	1		(1)	9.58%	#Error	#Error
	CH40				#Error	#Error	#Error
	CH42	2		(2)	4.56%	#Error	#Error
	CH45	3		(3)	12.29%	#Error	#Error
	MC02				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	TKM1	2		(2)	14.62%	#Error	#Error
	WCHN	(1)		1	-8.42%	#Error	#Error
	Total	57	59	2	9.29%	8.71%	-0.58%
CHENNAI-02							
	CH03	8	4	(4)	1.79%	6.40%	4.61%
	CH15	3	4	1	19.01%	13.61%	-5.40%
	CH20	5	4	(1)	0.01%	8.98%	8.97%
	CH17	2	3	1	7.39%	11.98%	4.59%
	CH18	5	3	(2)	15.43%	17.38%	1.95%
	CH33	1	3	2	10.57%	13.57%	3.00%
	CH36		3	3	#Error	4.38%	#Error
	CH44	4	3	(1)	12.23%	11.19%	-1.04%
	CH06		2	2	#Error	19.12%	#Error
	CH12	1	2	1	8.65%	10.96%	2.31%
	CH32		2	2	#Error	5.37%	#Error
	CH09	4	1	(3)	10.03%	3.35%	-6.69%
	CH21	1	1		10.88%	5.10%	-5.78%
	CH24	3	1	(2)	6.32%	17.00%	10.69%
	CH27	1	1		8.39%	7.96%	-0.43%
	CH31		1	1	#Error	8.74%	#Error
	CH41	1	1		2.34%	16.84%	14.50%
	CH43		1	1	7.34%	11.58%	4.23%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	GPD1	1	1		10.00%	6.76%	-3.24%
	PON1	3	1	(2)	17.31%	19.00%	1.69%
	UKI1	1	1		6.24%	15.50%	9.26%
	CH01				#Error	#Error	#Error
	CH23	4		(4)	7.80%	#Error	#Error
	CH34	2		(2)	16.39%	#Error	#Error
	CH46				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06				#Error	#Error	#Error
	MJR1	3		(3)	14.83%	#Error	#Error
	Total	53	43	(10)	8.16%	10.23%	2.07%
VIJAYAWADA-01	KDR1	1	5	4	10.00%	-3.25%	-13.26%
	VUY1	3	4	1	2.28%	-1.75%	-4.04%
	CRL1		3	3	#Error	0.75%	#Error
	GNT2		3	3	#Error	6.11%	#Error
	BPP1		2	2	#Error	14.47%	#Error
	GVM1	1	2	1	7.90%	5.41%	-2.49%
	PAP1	1	2	1	6.13%	6.54%	0.40%
	RAL1	1	2	1	9.66%	-2.42%	-12.08%
	TEL1	2	2		3.66%	13.84%	10.18%
	VKN1		2	2	#Error	10.43%	#Error
	BVR1	2	1	(1)	7.96%	10.29%	2.33%
	ELU1	3	1	(2)	0.70%	-4.54%	-5.25%
	GDV1	1	1		-1.36%	11.94%	13.30%
	GNT1	9	1	(8)	-1.55%	-7.00%	-5.45%
	JGG1	1	1		7.89%	3.27%	-4.62%
	MTM1	2	1	(1)	6.81%	2.80%	-4.01%
	NPR1	1	1		10.65%	2.85%	-7.80%
	NRT1	4	1	(3)	7.28%	-18.51%	-25.79%
	PPM1		1	1	#Error	1.43%	#Error
	PRL1		1	1	#Error	2.65%	#Error
	TDD1		1	1	#Error	6.71%	#Error
	TNI1	2	1	(1)	5.35%	-1.60%	-6.95%
	TVU1	1	1		0.69%	5.71%	5.02%
	VJW1	2	1	(1)	1.18%	3.12%	1.94%
	VJW2		1	1	#Error	8.09%	#Error
	VJW3	2	1	(1)	1.65%	-4.04%	-5.69%
	AMP1	1		(1)	16.51%	#Error	#Error
	CKT1	2		(2)	2.35%	#Error	#Error
	DPE1	1		(1)	9.63%	#Error	#Error
	JPT1	1		(1)	7.28%	#Error	#Error
	KND1	1		(1)	-3.73%	#Error	#Error
	OGL1				#Error	#Error	#Error
	PNR1	1		(1)	9.59%	#Error	#Error
	RMV1	1		(1)	-3.71%	#Error	#Error
	TNK1	2		(2)	11.00%	#Error	#Error
	VJW4				#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VJW5	2		(2)	5.92%	#Error	#Error
	Total	51	43	(8)	3.51%	2.51%	-1.00%
WEST-01							
	MPM1	1	4	3	9.05%	1.55%	-7.51%
	WZSD		4	4	#Error	-0.37%	#Error
	CBE1	1	3	2	12.75%	8.30%	-4.45%
	CBE4	2	3	1	12.35%	0.43%	-11.92%
	CBE6	1	3	2	18.75%	6.65%	-12.10%
	SYM2	2	3	1	12.35%	5.22%	-7.13%
	AVI1	3	2	(1)	17.30%	0.39%	-16.91%
	CBE2	9	2	(7)	9.78%	-2.12%	-11.89%
	CNR1	2	2		12.65%	16.55%	3.90%
	KGI1	1	2	1	11.04%	7.80%	-3.24%
	UAM1	2	2		8.04%	5.87%	-2.17%
	ANR1		1	1	#Error	14.14%	#Error
	CBE5		1	1	#Error	16.99%	#Error
	GBM1	3	1	(2)	7.65%	15.80%	8.15%
	GDR1	1	1		16.40%	11.89%	-4.51%
	KMR1	4	1	(3)	9.93%	10.88%	0.94%
	PDM1		1	1	#Error	19.02%	#Error
	PLI1	4	1	(3)	11.95%	8.20%	-3.75%
	SNR1	5	1	(4)	9.98%	-2.89%	-12.87%
	SUL1	2	1	(1)	10.02%	11.38%	1.35%
	TPR1	3	1	(2)	4.89%	-6.22%	-11.11%
	TPR2	3	1	(2)	13.86%	19.86%	5.99%
	TPR4	3	1	(2)	9.79%	10.17%	0.37%
	UMP1		1	1	#Error	-9.49%	#Error
	CBE3	2		(2)	15.14%	#Error	#Error
	DPM2	2		(2)	12.65%	#Error	#Error
	KGM1				#Error	#Error	#Error
	KMD1	1		(1)	10.30%	#Error	#Error
	PPI1				#Error	100.00%	#Error
	TPR3	3		(3)	16.33%	#Error	#Error
	WHCB	(1)		1	-0.76%	#Error	#Error
	Total	59	43	(16)	11.20%	4.06%	-7.14%
WEST-02							
	WZWH		8	8	#Error	-0.19%	#Error
	HSR2	4	4		12.74%	13.03%	0.29%
	NKL2	2	3	1	8.41%	8.93%	0.52%
	RSP1	1	3	2	22.90%	11.18%	-11.72%
	BMD1	1	2	1	10.47%	7.89%	-2.58%
	EDP1	2	2		5.42%	5.92%	0.50%
	KRI1		2	2	#Error	7.32%	#Error
	PDR1	1	2	1	10.51%	8.92%	-1.59%
	SLM1	7	2	(5)	7.34%	11.57%	4.23%
	TRM1	2	2		13.50%	10.54%	-2.96%
	VKL1	1	2	1	8.74%	12.87%	4.12%
	APN1	2	1	(1)	16.21%	11.61%	-4.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	ATU1	(3)	1	4	-0.54%	8.15%	8.69%
	DPR1	1	1		8.03%	8.31%	0.28%
	EPI1	1	1		10.46%	23.15%	12.69%
	ERD2	3	1	(2)	10.20%	18.75%	8.55%
	KMM1	2	1	(1)	14.39%	11.09%	-3.29%
	KVP1	1	1		-2.50%	8.17%	10.67%
	SGI1		1	1	#Error	15.56%	#Error
	SLM2	2	1	(1)	5.91%	10.57%	4.66%
	CMI1				#Error	#Error	#Error
	DPR2				#Error	#Error	#Error
	ERD1	5		(5)	7.03%	#Error	#Error
	HRR1	1		(1)	-4.64%	#Error	#Error
	HSR1	2		(2)	17.03%	#Error	#Error
	MCR1	1		(1)	1.29%	#Error	#Error
	MTR1	2		(2)	-2.98%	#Error	#Error
	OML1				#Error	#Error	#Error
	PLC1				#Error	#Error	#Error
	PMP1	(1)		1	40.52%	#Error	#Error
	SGG1				#Error	#Error	#Error
	SLM3	3		(3)	11.79%	#Error	#Error
	TCG1	1		(1)	10.88%	#Error	#Error
	VPD1	3	(1)	(4)	15.35%	23.44%	8.09%
	WHPD		(2)	(2)	#Error	10.09%	#Error
	Total	47	38	(9)	8.02%	9.65%	1.63%
SOUTH ARCOT	TRK1	3	7	4	13.99%	12.44%	-1.54%
	TDM1	1	4	3	5.92%	8.81%	2.88%
	PRT1		3	3	#Error	9.11%	#Error
	KKI2	4	2	(2)	9.22%	5.94%	-3.28%
	KML1	2	2		10.21%	4.98%	-5.23%
	NVL2	1	2	1	1.29%	-0.24%	-1.54%
	POY2		2	2	#Error	11.29%	#Error
	SJI2	(3)	2	5	-10.50%	17.65%	28.16%
	TVM1	15	2	(13)	3.68%	12.68%	9.00%
	ULP1	4	2	(2)	9.76%	5.87%	-3.89%
	CUD1	1	1		10.00%	22.90%	12.90%
	KLM1	1	1		11.54%	15.67%	4.12%
	STP1		1	1	#Error	-4.64%	#Error
	TVM2		1	1	#Error	6.24%	#Error
	VPM1	1	1		14.74%	5.25%	-9.49%
	CDM1	4		(4)	20.27%	#Error	#Error
	MKM1	2		(2)	10.91%	#Error	#Error
	POY1	6		(6)	13.86%	#Error	#Error
	VCM1	1		(1)	1.21%	#Error	#Error
	VPM2	2		(2)	2.28%	#Error	#Error
	Total	45	33	(12)	13.57%	8.55%	-5.02%
TIRUPATI-01	PMR1	2	4	2	11.01%	6.63%	-4.38%
	NDL1	2	3	1	4.60%	13.76%	9.15%
	SPE1	1	3	2	0.64%	6.67%	6.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	TPY2	2	3	1	6.99%	5.71%	-1.28%
	DHN1	2	2		10.22%	10.88%	0.67%
	KNL2	1	2	1	7.96%	3.83%	-4.13%
	MPL1		2	2	#Error	-1.71%	#Error
	TPY1	5	2	(3)	-0.39%	0.68%	1.07%
	ADI1	1	1		12.11%	-0.84%	-12.95%
	KDA1	1	1		2.80%	-0.87%	-3.67%
	KNL1	1	1		-4.64%	17.72%	22.36%
	PDT1		1	1	#Error	4.58%	#Error
	TPI1		1	1	#Error	-7.62%	#Error
	ATP1				#Error	#Error	#Error
	BVL1				#Error	#Error	#Error
	CTO1	2		(2)	-2.73%	#Error	#Error
	GTL1	1		(1)	14.82%	#Error	#Error
	KHT1				#Error	#Error	#Error
	KOU1				#Error	#Error	#Error
	KVL1				#Error	#Error	#Error
	NLR1	2		(2)	4.28%	#Error	#Error
	NYP1				#Error	100.00%	#Error
	PGR1				#Error	#Error	#Error
	PIL1				#Error	#Error	#Error
	PUT1	3		(3)	4.76%	#Error	#Error
	RCY1	1		(1)	4.85%	#Error	#Error
	RJP1	2		(2)	12.27%	#Error	#Error
	VKI1	1		(1)	13.47%	#Error	#Error
	Total	30	26	(4)	5.27%	3.60%	-1.66%
NORTH ARCOT							
	KPM2	2	4	2	6.98%	9.06%	2.08%
	AKM1	3	3		13.26%	7.25%	-6.01%
	SBR1	2	2		-1.05%	4.91%	5.96%
	TRL1	4	2	(2)	14.87%	6.20%	-8.67%
	TRR1		2	2	#Error	7.01%	#Error
	TRT1	1	2	1	10.65%	10.74%	0.09%
	VEL2	1	2	1	7.43%	10.47%	3.03%
	ARC2		1	1	#Error	15.48%	#Error
	BGR1		1	1	#Error	9.28%	#Error
	CGM1		1	1	#Error	10.41%	#Error
	PLR1	2	1	(1)	7.37%	8.04%	0.67%
	UGI1	1	1		12.05%	6.88%	-5.16%
	VNB1	1	1		6.40%	5.87%	-0.54%
	ABR1	1		(1)	15.03%	#Error	#Error
	ANI1				#Error	#Error	#Error
	CPT1				-16.43%	#Error	#Error
	CYR1	3		(3)	19.56%	#Error	#Error
	GDM1				#Error	#Error	#Error
	KPM1	1		(1)	8.79%	#Error	#Error
	PTU1				#Error	#Error	#Error
	SLG1				#Error	#Error	#Error
	VEL1	2		(2)	7.55%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VSI1	2		(2)	4.09%	#Error	#Error
	WJD1	9		(9)	5.54%	#Error	#Error
	WJP1				#Error	#Error	#Error
	Total	35	23	(12)	7.89%	8.00%	0.11%
KL-SOUTH							
	TVP1	1	6	5	-1.52%	9.20%	10.72%
	PAS1	1	2	1	9.58%	14.41%	4.83%
	KLR1		1	1	#Error	15.38%	#Error
	Total	2	9	7	4.35%	10.88%	6.53%
	Total	698	552	(146)	6.69%	7.33%	0.64%