

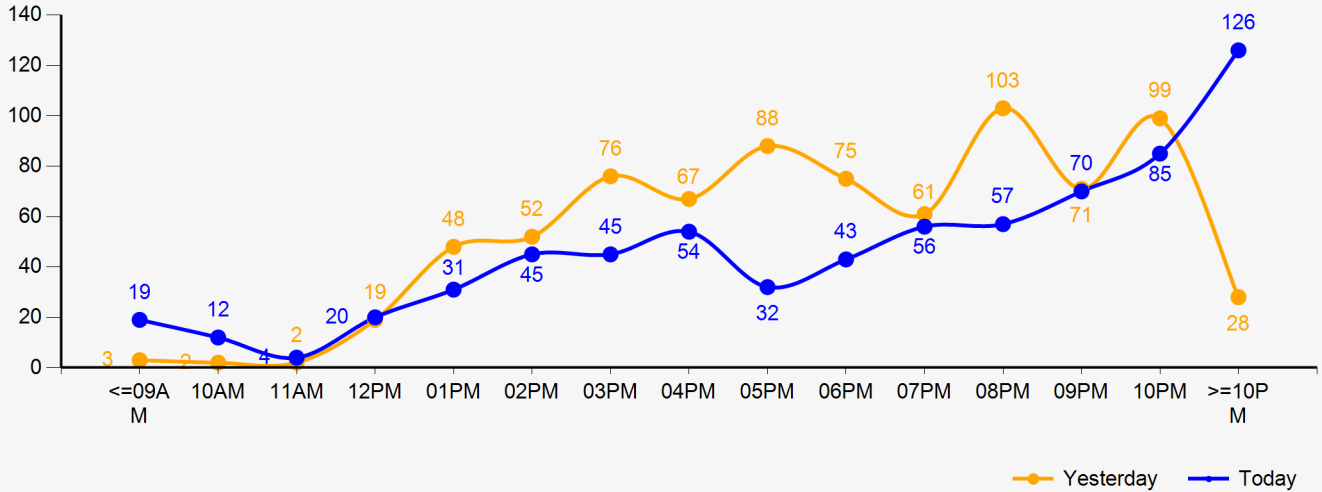
YD Sales : 794

YD GP%: 7.45%

TD Sales : 699

TD GP%: 6.69%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	68	184	116	6.73%	0.42%	-6.31%
SOUTH-01	88	73	(15)	8.98%	6.44%	-2.54%
TRICHY-01	75	63	(12)	9.47%	10.97%	1.50%
WEST-01	73	59	(14)	4.37%	11.20%	6.83%
CHENNAI-01	131	57	(74)	10.04%	9.29%	-0.75%
CHENNAI-02	90	53	(37)	7.30%	8.16%	0.86%
VIJAYAWADA-01	49	51	2	4.14%	3.51%	-0.63%
WEST-02	67	47	(20)	9.04%	8.02%	-1.02%
SOUTH ARCOT	38	45	7	6.13%	13.57%	7.44%
NORTH ARCOT	60	35	(25)	7.88%	7.89%	0.01%
TIRUPATI-01	47	30	(17)	3.16%	5.27%	2.11%
KL-SOUTH	8	2	(6)	2.76%	4.35%	1.59%
Total	794	699	(95)	7.45%	6.69%	-0.75%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	PNV2		122	122	#Error	-5.26%	#Error
	MDU1	7	5	(2)	1.28%	6.62%	5.34%
	MDU6	6	5	(1)	8.12%	1.89%	-6.23%
	TMM1	3	5	2	9.37%	9.91%	0.54%
	DGL1	3	4	1	6.39%	7.36%	0.97%
	KRR1	2	3	1	10.78%	7.58%	-3.20%
	KYK1	1	3	2	8.06%	9.84%	1.77%
	MDU2	6	3	(3)	4.82%	1.97%	-2.85%
	ODM1		3	3	#Error	6.01%	#Error
	PNI1	1	3	2	8.48%	13.90%	5.41%
	ADP1		2	2	#Error	3.03%	#Error
	ATG1	2	2		10.48%	1.02%	-9.46%
	CMR1		2	2	#Error	5.30%	#Error
	DGL2	3	2	(1)	5.52%	10.75%	5.23%
	MDU4	3	2	(1)	11.80%	15.66%	3.86%
	NKI1	1	2	1	10.57%	12.60%	2.03%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	SVG1		2	2	#Error	-0.29%	#Error
	TDI1	1	2	1	15.50%	3.87%	-11.62%
	BTU1		1	1	#Error	-0.88%	#Error
	CBM1	2	1	(1)	12.37%	9.05%	-3.32%
	DKI1	2	1	(1)	18.72%	11.99%	-6.74%
	KKD3	4	1	(3)	6.47%	10.57%	4.10%
	MDU5	1	1		13.84%	18.23%	4.39%
	MNM1	1	1		10.29%	15.10%	4.81%
	MPA1	1	1		3.33%	-45.47%	-48.80%
	PKM1	1	1		10.57%	10.57%	0.00%
	PVI1	1	1		-0.29%	3.39%	3.68%
	TEN1	2	1	(1)	13.87%	0.93%	-12.94%
	TPT1	1	1		5.87%	13.29%	7.43%
	USL1		1	1	#Error	1.21%	#Error
	BNR1	3		(3)	4.94%	#Error	#Error
	KPT1	3		(3)	6.72%	#Error	#Error
	MDU3	3		(3)	4.15%	#Error	#Error
	MLR1	3		(3)	13.44%	#Error	#Error
	NTM1	(1)		1	18.95%	#Error	#Error
	SGP1				#Error	#Error	#Error
	TEN2	2		(2)	5.20%	#Error	#Error
	Total	68	184	116	6.73%	0.42%	-6.31%
SOUTH-01	TVL2	1	11	10	7.73%	-1.43%	-9.16%
	RND1	3	6	3	18.55%	9.44%	-9.11%
	NGR1	7	5	(2)	11.57%	8.65%	-2.91%
	VNR2	5	5		11.38%	14.50%	3.12%
	STU2	1	4	3	8.65%	7.18%	-1.47%
	TVL1	9	4	(5)	8.33%	3.57%	-4.76%
	VLY1	3	4	1	9.03%	8.31%	-0.72%
	PKD1		3	3	#Error	7.98%	#Error
	SDI1	4	3	(1)	-0.42%	14.20%	14.62%
	SNL1	1	3	2	8.45%	7.89%	-0.57%
	TCN1		3	3	-16.15%	12.18%	28.33%
	KVT1	2	2		12.33%	9.11%	-3.22%
	RPM1	7	2	(5)	10.61%	7.96%	-2.65%
	TKS1	2	2		18.58%	-6.52%	-25.10%
	TYI1	1	2	1	14.68%	7.78%	-6.90%
	UDN1	3	2	(1)	12.80%	1.32%	-11.48%
	APK1		1	1	#Error	12.09%	#Error
	APK2	1	1		3.83%	4.47%	0.65%
	ASM1	3	1	(2)	11.78%	11.51%	-0.27%
	MAR1	4	1	(3)	11.36%	10.52%	-0.84%
	MMT1		1	1	#Error	8.89%	#Error
	PDI1	1	1		-0.54%	-0.54%	0.00%
	SVK1	4	1	(3)	13.92%	10.57%	-3.35%
	TKS2	3	1	(2)	7.06%	10.86%	3.80%
	TUT1	9	1	(8)	4.24%	5.10%	0.86%
	TUT2		1	1	-47.66%	-15.84%	31.81%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	VKM1	2	1	(1)	9.28%	20.12%	10.83%
	VNR1	1	1		13.33%	10.52%	-2.81%
	ARM1				#Error	9.40%	#Error
	COL1	1		(1)	11.05%	#Error	#Error
	ERL2	2		(2)	-2.77%	#Error	#Error
	KGL1	1		(1)	12.05%	#Error	#Error
	KSM1	2		(2)	2.79%	#Error	#Error
	KYR1				-25.90%	#Error	#Error
	SGT1	1		(1)	5.87%	#Error	#Error
	SKD1	3		(3)	17.37%	#Error	#Error
	TKY1	1		(1)	12.67%	#Error	#Error
	Total	88	73	(15)	8.98%	6.44%	-2.54%
TRICHY-01	MVM1	5	14	9	7.65%	8.28%	0.64%
	TRY1	7	7		6.44%	12.39%	5.95%
	TNJ2	6	5	(1)	7.76%	11.67%	3.91%
	TVR1	2	5	3	12.36%	11.32%	-1.04%
	TVR2	5	5		11.73%	13.25%	1.52%
	KUM1	3	4	1	8.29%	10.83%	2.54%
	MSI1	1	4	3	17.21%	10.92%	-6.29%
	AYR1	4	3	(1)	9.17%	7.14%	-2.03%
	PTK1	9	3	(6)	5.31%	8.97%	3.66%
	JKM1	3	2	(1)	12.23%	7.92%	-4.31%
	MDI1	2	2		-1.01%	2.52%	3.53%
	NGT1	6	2	(4)	16.05%	8.52%	-7.52%
	TRY3	1	2	1	15.00%	17.38%	2.38%
	KIK1	1	1		19.22%	19.44%	0.23%
	NCK1		1	1	15.40%	5.10%	-10.30%
	PBR1	3	1	(2)	3.85%	9.78%	5.93%
	PDK1	2	1	(1)	8.01%	8.48%	0.48%
	TRY2	2	1	(1)	15.11%	14.74%	-0.37%
	APM1				#Error	#Error	#Error
	KRN1	1		(1)	13.81%	#Error	#Error
	NMM1	2		(2)	16.17%	#Error	#Error
	ORU1	2		(2)	8.46%	#Error	#Error
	PBR2	2		(2)	17.56%	#Error	#Error
	TNJ1	5		(5)	8.33%	3.04%	-5.29%
	TRY4				-1.59%	#Error	#Error
	TTP1				#Error	#Error	#Error
	TYR1	1		(1)	10.47%	#Error	#Error
	Total	75	63	(12)	9.47%	10.97%	1.50%
WEST-01	CBE2	8	9	1	-5.09%	9.78%	14.86%
	SNR1		5	5	#Error	9.98%	#Error
	KMR1	6	4	(2)	-1.06%	9.93%	10.99%
	PLI1	1	4	3	10.57%	11.95%	1.38%
	AVI1	2	3	1	9.55%	17.30%	7.74%
	GBM1	1	3	2	8.99%	7.65%	-1.34%
	TPR1	6	3	(3)	9.63%	4.89%	-4.74%
	TPR2	5	3	(2)	-1.33%	13.86%	15.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR3		3	3	#Error	16.33%	#Error
	TPR4	2	3	1	-2.60%	9.79%	12.40%
	CBE3		2	2	#Error	15.14%	#Error
	CBE4	5	2	(3)	7.46%	12.35%	4.88%
	CNR1	2	2		9.74%	12.65%	2.91%
	DPM2	2	2		11.45%	12.65%	1.20%
	SUL1	4	2	(2)	12.46%	10.02%	-2.44%
	SYM2		2	2	#Error	12.35%	#Error
	UAM1	2	2		5.63%	8.04%	2.41%
	CBE1	7	1	(6)	7.33%	12.75%	5.42%
	CBE6	3	1	(2)	7.79%	18.75%	10.96%
	GDR1	1	1		5.87%	16.40%	10.53%
	KGI1		1	1	#Error	11.04%	#Error
	KMD1	2	1	(1)	21.64%	10.30%	-11.33%
	MPM1	2	1	(1)	12.54%	9.05%	-3.49%
	ANR1	1		(1)	8.75%	#Error	#Error
	CBE5	1		(1)	19.02%	#Error	#Error
	KGM1	2		(2)	11.96%	#Error	#Error
	PDM1	1		(1)	5.93%	#Error	#Error
	PPI1	3		(3)	14.63%	#Error	#Error
	UMP1	4		(4)	8.78%	#Error	#Error
	WHCB		(1)	(1)	#Error	-0.76%	#Error
	Total	73	59	(14)	4.37%	11.20%	6.83%
CHENNAI-01							
	CH05	10	6	(4)	7.22%	4.19%	-3.03%
	CH08	7	5	(2)	9.15%	13.04%	3.89%
	CH16	11	5	(6)	9.25%	12.39%	3.14%
	CH37	3	4	1	14.41%	8.74%	-5.67%
	GUD1	8	4	(4)	15.30%	10.95%	-4.35%
	AVD1	6	3	(3)	7.62%	16.90%	9.28%
	CH11		3	3	#Error	11.79%	#Error
	CH14	7	3	(4)	10.65%	-2.60%	-13.25%
	CH45	6	3	(3)	9.65%	12.29%	2.64%
	CGL1	3	2	(1)	13.49%	14.21%	0.72%
	CH19	7	2	(5)	4.52%	12.85%	8.33%
	CH29		2	2	#Error	13.93%	#Error
	CH42	8	2	(6)	10.95%	4.56%	-6.39%
	GUD2	6	2	(4)	9.95%	7.68%	-2.27%
	MRM1	6	2	(4)	8.54%	6.91%	-1.62%
	SKL1	5	2	(3)	14.47%	13.66%	-0.81%
	TKM1	2	2		7.42%	14.62%	7.20%
	CH30	4	1	(3)	7.26%	9.02%	1.76%
	CH35	5	1	(4)	6.84%	5.17%	-1.67%
	CH38	1	1		17.64%	10.57%	-7.06%
	CH39	5	1	(4)	12.88%	9.58%	-3.30%
	CH48	5	1	(4)	11.08%	9.05%	-2.03%
	CZWH		1	1	#Error	-7.89%	#Error
	CH07	8		(8)	9.66%	#Error	#Error
	CH22	2		(2)	12.00%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH26	1		(1)	6.45%	#Error	#Error
	CH28	5		(5)	17.28%	#Error	#Error
	CH40				#Error	#Error	#Error
	KNR1	1		(1)	5.11%	#Error	#Error
	MC02				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10	1		(1)	11.05%	#Error	#Error
	WCHN	(2)	(1)	1	14.66%	-8.42%	-23.08%
	Total	131	57	(74)	10.04%	9.29%	-0.75%
CHENNAI-02							
	CH03	12	8	(4)	2.31%	1.79%	-0.53%
	CH18	5	5		10.38%	15.43%	5.05%
	CH20	2	5	3	0.56%	0.01%	-0.55%
	CH09	3	4	1	3.01%	10.03%	7.03%
	CH23		4	4	-11.83%	7.80%	19.63%
	CH44	4	4		10.86%	12.23%	1.37%
	CH15	5	3	(2)	12.06%	19.01%	6.94%
	CH24	4	3	(1)	13.64%	6.32%	-7.32%
	MJR1	7	3	(4)	-1.93%	14.83%	16.76%
	PON1	3	3		12.08%	17.31%	5.23%
	CH17	3	2	(1)	17.07%	7.39%	-9.68%
	CH34	2	2		11.07%	16.39%	5.33%
	CH12	7	1	(6)	-1.15%	8.65%	9.80%
	CH21	6	1	(5)	15.44%	10.88%	-4.57%
	CH27	1	1		22.90%	8.39%	-14.52%
	CH33	1	1		15.38%	10.57%	-4.81%
	CH41	13	1	(12)	4.99%	2.34%	-2.65%
	GPD1	2	1	(1)	9.10%	10.00%	0.91%
	UKI1	2	1	(1)	5.96%	6.24%	0.28%
	CH01				#Error	#Error	#Error
	CH06	1		(1)	7.96%	#Error	#Error
	CH31				#Error	#Error	#Error
	CH32	1		(1)	14.78%	#Error	#Error
	CH36	1		(1)	4.92%	#Error	#Error
	CH43	4		(4)	16.30%	7.34%	-8.95%
	CH46	1		(1)	5.87%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06				#Error	#Error	#Error
	Total	90	53	(37)	7.30%	8.16%	0.86%
VIJAYAWADA-01							
	GNT1	3	9	6	13.37%	-1.55%	-14.93%
	NRT1	1	4	3	5.92%	7.28%	1.37%
	ELU1		3	3	#Error	0.70%	#Error
	VUY1		3	3	#Error	2.28%	#Error
	BVR1	3	2	(1)	3.29%	7.96%	4.66%
	CKT1	3	2	(1)	5.88%	2.35%	-3.53%
	MTM1		2	2	#Error	6.81%	#Error
	TEL1	4	2	(2)	11.60%	3.66%	-7.94%
	TNI1		2	2	#Error	5.35%	#Error
	TNK1	6	2	(4)	6.08%	11.00%	4.92%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VJW1	4	2	(2)	0.65%	1.18%	0.53%
	VJW3	1	2	1	2.59%	1.65%	-0.94%
	VJW5	2	2		-1.23%	5.92%	7.15%
	AMP1		1	1	#Error	16.51%	#Error
	DPE1		1	1	#Error	9.63%	#Error
	GDV1		1	1	#Error	-1.36%	#Error
	GVM1		1	1	#Error	7.90%	#Error
	JGG1		1	1	#Error	7.89%	#Error
	JPT1		1	1	#Error	7.28%	#Error
	KDR1	2	1	(1)	1.46%	10.00%	8.54%
	KND1		1	1	#Error	-3.73%	#Error
	NPR1		1	1	#Error	10.65%	#Error
	PAP1		1	1	#Error	6.13%	#Error
	PNR1		1	1	#Error	9.59%	#Error
	RAL1	1	1		5.11%	9.66%	4.55%
	RMV1	1	1		13.84%	-3.71%	-17.55%
	TVU1	1	1		5.60%	0.69%	-4.91%
	BPP1	3		(3)	5.11%	#Error	#Error
	CRL1	2		(2)	3.81%	#Error	#Error
	GNT2	2		(2)	0.00%	#Error	#Error
	OGL1	4		(4)	2.07%	#Error	#Error
	PPM1	1		(1)	0.64%	#Error	#Error
	PRL1	2		(2)	0.52%	#Error	#Error
	TDD1	1		(1)	13.84%	#Error	#Error
	VJW2				#Error	#Error	#Error
	VJW4	1		(1)	10.65%	#Error	#Error
	VKN1	1		(1)	0.00%	#Error	#Error
	Total	49	51	2	4.14%	3.51%	-0.63%
WEST-02	SLM1	5	7	2	4.78%	7.34%	2.55%
	ERD1	5	5		4.02%	7.03%	3.01%
	HSR2	4	4		12.98%	12.74%	-0.24%
	ERD2	4	3	(1)	12.59%	10.20%	-2.40%
	SLM3	4	3	(1)	6.13%	11.79%	5.66%
	VPD1		3	3	#Error	15.35%	#Error
	APN1	5	2	(3)	3.53%	16.21%	12.68%
	EDP1		2	2	#Error	5.42%	#Error
	HSR1	1	2	1	7.88%	17.03%	9.16%
	KMM1	1	2	1	9.96%	14.39%	4.43%
	MTR1	1	2	1	10.57%	-2.98%	-13.55%
	NKL2	2	2		14.23%	8.41%	-5.82%
	SLM2	5	2	(3)	7.46%	5.91%	-1.55%
	TRM1	2	2		10.20%	13.50%	3.30%
	BMD1	1	1		10.47%	10.47%	0.00%
	DPR1	1	1		3.96%	8.03%	4.06%
	EPI1	1	1		10.57%	10.46%	-0.11%
	HRR1	2	1	(1)	12.55%	-4.64%	-17.19%
	KVP1	1	1		10.83%	-2.50%	-13.32%
	MCR1	2	1	(1)	7.04%	1.29%	-5.75%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	PDR1	4	1	(3)	10.55%	10.51%	-0.03%
	RSP1	1	1		7.67%	22.90%	15.23%
	TCG1		1	1	#Error	10.88%	#Error
	VKL1		1	1	#Error	8.74%	#Error
	CMI1	3		(3)	10.68%	#Error	#Error
	DPR2	1		(1)	13.41%	#Error	#Error
	KRI1	2		(2)	10.91%	#Error	#Error
	OML1	2		(2)	17.50%	#Error	#Error
	PLC1	4		(4)	13.19%	#Error	#Error
	SGG1				#Error	#Error	#Error
	SGI1				#Error	#Error	#Error
	PMP1	2	(1)	(3)	11.86%	40.52%	28.66%
	ATU1	1	(3)	(4)	8.51%	-0.54%	-9.06%
	Total	67	47	(20)	9.04%	8.02%	-1.02%
SOUTH ARCOT	TVM1		15	15	#Error	3.68%	#Error
	POY1	6	6		10.83%	13.86%	3.03%
	CDM1	2	4	2	7.42%	20.27%	12.85%
	KKI2	2	4	2	10.05%	9.22%	-0.83%
	ULP1	2	4	2	8.81%	9.76%	0.94%
	TRK1	2	3	1	31.21%	13.99%	-17.23%
	KML1		2	2	#Error	10.21%	#Error
	MKM1	1	2	1	12.30%	10.91%	-1.39%
	VPM2	1	2	1	5.74%	2.28%	-3.46%
	CUD1		1	1	#Error	10.00%	#Error
	KLM1	4	1	(3)	5.49%	11.54%	6.05%
	NVL2	2	1	(1)	6.99%	1.29%	-5.70%
	TDM1	2	1	(1)	7.91%	5.92%	-1.98%
	VCM1	2	1	(1)	5.37%	1.21%	-4.16%
	VPM1		1	1	#Error	14.74%	#Error
	POY2	2		(2)	10.39%	#Error	#Error
	PRT1	3		(3)	19.97%	#Error	#Error
	STP1	1		(1)	9.93%	#Error	#Error
	TVM2				#Error	#Error	#Error
	SJI2	6	(3)	(9)	-2.36%	-10.50%	-8.14%
	Total	38	45	7	6.13%	13.57%	7.44%
NORTH ARCOT	WJD1	4	9	5	10.17%	5.54%	-4.63%
	TRL1	2	4	2	6.90%	14.87%	7.97%
	AKM1	5	3	(2)	9.88%	13.26%	3.37%
	CYR1	2	3	1	10.13%	19.56%	9.42%
	KPM2	11	2	(9)	7.02%	6.98%	-0.04%
	PLR1	1	2	1	19.00%	7.37%	-11.63%
	SBR1	2	2		1.94%	-1.05%	-3.00%
	VEL1	1	2	1	10.71%	7.55%	-3.16%
	VSI1	1	2	1	15.50%	4.09%	-11.41%
	ABR1	3	1	(2)	10.99%	15.03%	4.04%
	KPM1	4	1	(3)	6.96%	8.79%	1.84%
	TRT1	2	1	(1)	-0.22%	10.65%	10.87%
	UGI1	1	1		3.74%	12.05%	8.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VEL2	3	1	(2)	13.70%	7.43%	-6.26%
	VNB1	2	1	(1)	11.84%	6.40%	-5.44%
	ANI1	1		(1)	5.87%	#Error	#Error
	ARC2	2		(2)	6.57%	#Error	#Error
	BGR1				#Error	#Error	#Error
	CGM1	1		(1)	8.52%	#Error	#Error
	CPT1	2		(2)	10.75%	-16.43%	-27.17%
	GDM1	2		(2)	8.40%	#Error	#Error
	PTU1	1		(1)	10.57%	#Error	#Error
	SLG1	1		(1)	17.90%	#Error	#Error
	TRR1	4		(4)	-2.13%	#Error	#Error
	WJP1	2		(2)	15.17%	#Error	#Error
	Total	60	35	(25)	7.88%	7.89%	0.01%
TIRUPATI-01	TPY1	3	5	2	1.66%	-0.39%	-2.05%
	PUT1	3	3		3.29%	4.76%	1.48%
	CTO1	1	2	1	7.89%	-2.73%	-10.61%
	DHN1	3	2	(1)	3.41%	10.22%	6.80%
	NDL1	2	2		1.77%	4.60%	2.83%
	NLR1	2	2		-0.37%	4.28%	4.65%
	PMR1		2	2	#Error	11.01%	#Error
	RJP1	2	2		11.49%	12.27%	0.78%
	TPY2	4	2	(2)	5.66%	6.99%	1.34%
	ADI1	2	1	(1)	5.11%	12.11%	7.00%
	GTL1		1	1	#Error	14.82%	#Error
	KDA1	1	1		16.89%	2.80%	-14.10%
	KNL1		1	1	#Error	-4.64%	#Error
	KNL2	2	1	(1)	1.69%	7.96%	6.27%
	RCY1		1	1	#Error	4.85%	#Error
	SPE1	3	1	(2)	11.54%	0.64%	-10.90%
	VKI1	2	1	(1)	10.98%	13.47%	2.49%
	ATP1	2		(2)	-13.57%	#Error	#Error
	BVL1	4		(4)	13.19%	#Error	#Error
	KHT1	2		(2)	-5.77%	#Error	#Error
	KOU1	1		(1)	3.28%	#Error	#Error
	KVL1	1		(1)	0.88%	#Error	#Error
	MPL1	1		(1)	0.60%	#Error	#Error
	NYP1	3		(3)	10.98%	#Error	#Error
	PDT1	1		(1)	3.16%	#Error	#Error
	PGR1				#Error	#Error	#Error
	PIL1	1		(1)	10.51%	#Error	#Error
	TPI1	1		(1)	2.58%	#Error	#Error
	Total	47	30	(17)	3.16%	5.27%	2.11%
KL-SOUTH	PAS1		1	1	#Error	9.58%	#Error
	TVP1	6	1	(5)	4.41%	-1.52%	-5.93%
	KLR1	2		(2)	-0.93%	#Error	#Error
	Total	8	2	(6)	2.76%	4.35%	1.59%
	Total	794	699	(95)	7.45%	6.69%	-0.75%