

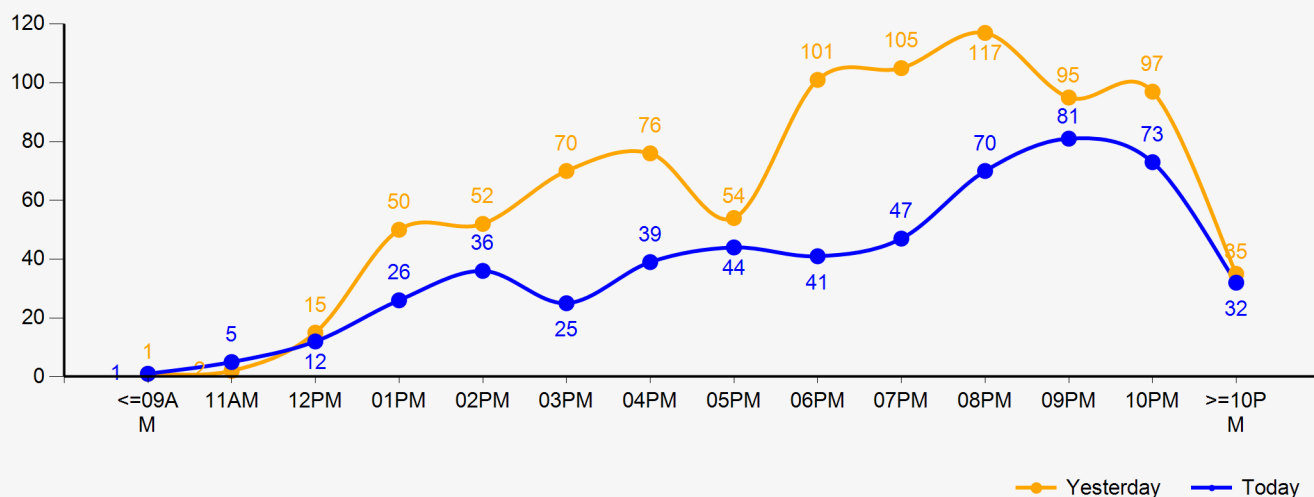
YD Sales : 870

YD GP%: 7.72%

TD Sales : 532

TD GP%: 8.90%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	118	77	(41)	6.50%	7.98%	1.48%
SOUTH-03	82	71	(11)	5.24%	9.37%	4.13%
TRICHY-01	89	62	(27)	8.07%	9.32%	1.25%
CHENNAI-01	128	56	(72)	9.27%	12.17%	2.91%
CHENNAI-02	104	46	(58)	8.02%	8.92%	0.90%
WEST-01	82	44	(38)	9.31%	10.28%	0.97%
WEST-02	71	41	(30)	9.16%	10.94%	1.78%
VIJAYAWADA-01	25	36	11	6.11%	8.32%	2.21%
NORTH ARCOT	61	33	(28)	8.54%	7.88%	-0.66%
SOUTH ARCOT	41	32	(9)	8.33%	9.56%	1.22%
TIRUPATI-01	62	29	(33)	4.90%	2.74%	-2.16%
KL-SOUTH	7	5	(2)	4.65%	8.11%	3.46%
Total	870	532	(338)	7.72%	8.90%	1.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	9	10	1	10.26%	8.01%	-2.25%
	TUT1	18	7	(11)	3.81%	7.23%	3.42%
	KVT1	8	6	(2)	8.50%	6.27%	-2.22%
	TKS1	3	6	3	0.30%	3.57%	3.28%
	ASM1	1	4	3	9.30%	8.72%	-0.58%
	RPM1	7	4	(3)	7.37%	9.14%	1.78%
	VNR2	5	4	(1)	9.07%	8.47%	-0.60%
	APK1	4	3	(1)	6.96%	6.69%	-0.27%
	KYR1	2	3	1	13.73%	8.40%	-5.33%
	VLY1	1	3	2	6.09%	4.50%	-1.59%
	MMT1	2	2		6.41%	9.36%	2.95%
	NGR1	1	2	1	-21.27%	14.09%	35.36%
	RND1	1	2	1	14.68%	11.66%	-3.02%
	SNL1	5	2	(3)	4.39%	14.48%	10.10%
	STU2	1	2	1	3.83%	10.95%	7.12%
	SVK1	8	2	(6)	4.57%	3.00%	-1.56%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TCN1	2	2		4.95%	17.70%	12.75%
	TYI1	3	2	(1)	4.86%	8.24%	3.39%
	UDN1	3	2	(1)	4.29%	8.25%	3.97%
	ERL2	2	1	(1)	7.03%	16.61%	9.58%
	KSM1	2	1	(1)	15.93%	3.28%	-12.65%
	MAR1	1	1		19.00%	7.05%	-11.95%
	PDI1	2	1	(1)	13.26%	18.18%	4.92%
	PKD1	2	1	(1)	10.69%	18.95%	8.25%
	S2SD		1	1	#Error	13.92%	#Error
	TKS2	6	1	(5)	4.58%	-71.27%	-75.85%
	TKY1		1	1	#Error	19.02%	#Error
	TUT2	3	1	(2)	5.14%	9.39%	4.26%
	APK2	3		(3)	6.88%	#Error	#Error
	ARM1				#Error	#Error	#Error
	COL1	1		(1)	3.83%	#Error	#Error
	KGL1	1		(1)	14.76%	#Error	#Error
	SDI1	2		(2)	5.33%	#Error	#Error
	SGT1				#Error	#Error	#Error
	SKD1	3		(3)	10.74%	#Error	#Error
	TVL2	1		(1)	18.76%	#Error	#Error
	VKM1				#Error	#Error	#Error
	VNR1	5		(5)	12.95%	#Error	#Error
	Total	118	77	(41)	6.50%	7.98%	1.48%
SOUTH-03							
	CBM1	5	6	1	7.34%	8.09%	0.75%
	NKI1		6	6	#Error	14.24%	#Error
	TEN1	2	6	4	-2.74%	9.98%	12.71%
	MDU1	12	5	(7)	3.52%	12.80%	9.28%
	TMM1	2	5	3	-1.07%	6.32%	7.40%
	ATG1	2	4	2	4.12%	12.45%	8.33%
	DGL1	10	4	(6)	3.74%	10.27%	6.53%
	MDU2	5	4	(1)	7.95%	5.77%	-2.18%
	MDU6	2	4	2	7.97%	7.36%	-0.61%
	TDI1	2	3	1	4.81%	5.73%	0.92%
	BNR1		2	2	#Error	4.05%	#Error
	CMR1	1	2	1	12.01%	4.22%	-7.78%
	KKD3	4	2	(2)	10.75%	14.38%	3.63%
	MDU3	2	2		4.90%	2.47%	-2.43%
	MLR1		2	2	#Error	11.30%	#Error
	NTM1		2	2	#Error	3.06%	#Error
	ADP1	1	1		5.64%	5.61%	-0.03%
	BTU1	1	1		2.16%	19.17%	17.01%
	DGL2	4	1	(3)	2.46%	16.82%	14.36%
	KYK1	1	1		3.71%	25.16%	21.46%
	MDU5		1	1	#Error	14.89%	#Error
	ODM1	1	1		10.29%	4.00%	-6.29%
	PKM1	2	1	(1)	9.60%	17.48%	7.88%
	PNV2	2	1	(1)	5.94%	7.94%	2.00%
	PVI1		1	1	#Error	14.78%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	SVG1	1	1		2.16%	19.01%	16.85%
	TPT1	1	1		2.16%	17.55%	15.39%
	USL1		1	1	#Error	3.79%	#Error
	DKI1	6		(6)	4.41%	#Error	#Error
	KPT1	1		(1)	16.61%	#Error	#Error
	KRR1	1		(1)	3.83%	#Error	#Error
	MDU4	4		(4)	9.23%	#Error	#Error
	MNM1				#Error	#Error	#Error
	MPA1	1		(1)	27.26%	#Error	#Error
	PNI1				#Error	#Error	#Error
	SGP1	1		(1)	15.90%	#Error	#Error
	TEN2	5		(5)	6.07%	#Error	#Error
	Total	82	71	(11)	5.24%	9.37%	4.13%
TRICHY-01	TRY1	15	9	(6)	8.49%	11.30%	2.81%
	JKM1	6	5	(1)	5.89%	14.88%	9.00%
	MDI1	4	4		4.50%	9.72%	5.22%
	PTK1	3	4	1	9.89%	2.05%	-7.84%
	TVR2	10	4	(6)	11.17%	7.02%	-4.15%
	MVM1	4	3	(1)	8.61%	6.89%	-1.73%
	NGT1	3	3		-1.26%	15.14%	16.40%
	PBR2	2	3	1	1.13%	2.08%	0.95%
	TNJ2	3	3		6.44%	10.79%	4.35%
	TTP1	3	3		5.71%	17.20%	11.49%
	APM1		2	2	#Error	14.62%	#Error
	KRN1	4	2	(2)	10.60%	11.45%	0.85%
	KUM1	5	2	(3)	9.15%	2.64%	-6.51%
	NCK1	1	2	1	8.02%	12.70%	4.68%
	NMM1	1	2	1	3.71%	19.22%	15.52%
	TNJ1	9	2	(7)	4.26%	16.34%	12.08%
	TRY3	1	2	1	11.52%	14.45%	2.93%
	TRY4	2	2		11.85%	8.91%	-2.94%
	AYR1	2	1	(1)	8.17%	19.01%	10.84%
	KIK1	2	1	(1)	3.75%	5.75%	2.00%
	TVR1	2	1	(1)	24.39%	22.68%	-1.71%
	TYR1		1	1	#Error	2.95%	#Error
	TZSD		1	1	#Error	13.71%	#Error
	MSI1	4		(4)	15.54%	#Error	#Error
	ORU1				#Error	#Error	#Error
	PBR1	1		(1)	3.71%	#Error	#Error
	PDK1	2		(2)	14.71%	#Error	#Error
	TRY2				#Error	#Error	#Error
	Total	89	62	(27)	8.07%	9.32%	1.25%
CHENNAI-01	CH08	5	6	1	18.21%	17.87%	-0.34%
	CH16	17	6	(11)	7.63%	7.80%	0.17%
	CH22	4	5	1	6.79%	12.27%	5.48%
	CH45	9	5	(4)	8.35%	13.36%	5.01%
	AVD1	6	4	(2)	10.51%	16.95%	6.44%
	CH28	7	4	(3)	13.94%	10.31%	-3.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH05	8	3	(5)	6.81%	11.81%	4.99%
	CH19	1	3	2	3.83%	6.89%	3.05%
	TKM1	3	3		3.89%	16.09%	12.20%
	CH14	8	2	(6)	7.12%	4.65%	-2.47%
	CH26	2	2		17.05%	14.55%	-2.51%
	CH30	1	2	1	2.20%	10.94%	8.74%
	SKL1	6	2	(4)	8.22%	18.93%	10.71%
	WHC3		2	2	#Error	13.85%	#Error
	CH11		1	1	-10.82%	-1.36%	9.46%
	CH37	5	1	(4)	9.80%	17.64%	7.83%
	CH38	2	1	(1)	16.00%	14.25%	-1.75%
	CH48	4	1	(3)	6.86%	3.11%	-3.75%
	GUD2	4	1	(3)	10.50%	18.67%	8.16%
	MC10	1	1		14.67%	6.37%	-8.30%
	MRM1	3	1	(2)	17.89%	17.64%	-0.26%
	CGL1	3		(3)	3.93%	#Error	#Error
	CH07	10		(10)	7.21%	#Error	#Error
	CH29				#Error	#Error	#Error
	CH35	6		(6)	13.64%	#Error	#Error
	CH39	3		(3)	16.16%	#Error	#Error
	CH40				#Error	#Error	#Error
	CH42	4		(4)	11.01%	#Error	#Error
	GUD1	5		(5)	11.92%	100.00%	88.08%
	KNR1	1		(1)	3.71%	#Error	#Error
	MC02				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	Total	128	56	(72)	9.27%	12.17%	2.91%
CHENNAI-02							
	CH03	18	6	(12)	3.49%	8.36%	4.87%
	CH17	6	5	(1)	12.38%	13.96%	1.58%
	CH12	8	4	(4)	7.19%	14.63%	7.44%
	CH34	4	4		13.07%	3.69%	-9.38%
	CH09	6	3	(3)	9.70%	6.93%	-2.77%
	CH18	3	3		10.77%	12.88%	2.11%
	CH20	3	3		2.68%	6.44%	3.77%
	CH21	9	3	(6)	9.91%	8.65%	-1.26%
	MJR1	4	3	(1)	3.71%	10.60%	6.89%
	CH15	5	2	(3)	2.11%	6.92%	4.81%
	CH24	4	2	(2)	12.95%	17.86%	4.91%
	CH31	1	2	1	3.71%	5.70%	1.99%
	CH44	2	2		7.11%	5.36%	-1.74%
	CH27	2	1	(1)	3.71%	-0.10%	-3.81%
	CH41	4	1	(3)	12.43%	17.00%	4.57%
	CH43	4	1	(3)	11.51%	15.61%	4.10%
	CH46	1	1		3.71%	11.63%	7.93%
	CH01				#Error	#Error	#Error
	CH06	4		(4)	6.93%	#Error	#Error
	CH23	1		(1)	22.60%	#Error	#Error
	CH32				#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH33	2		(2)	8.26%	#Error	#Error
	CH36	2		(2)	8.36%	#Error	#Error
	GPD1	6		(6)	13.10%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06				#Error	#Error	#Error
	PON1	1		(1)	14.67%	#Error	#Error
	UKI1	4		(4)	10.41%	#Error	#Error
	Total	104	46	(58)	8.02%	8.92%	0.90%
WEST-01							
	CBE2	6	8	2	3.56%	4.51%	0.95%
	KMR1	3	5	2	3.00%	11.75%	8.76%
	CBE4	4	4		12.57%	10.23%	-2.33%
	SYM2	1	4	3	19.01%	11.75%	-7.26%
	CNR1		3	3	#Error	16.12%	#Error
	PPI1	3	3		10.22%	9.82%	-0.40%
	TPR2	8	3	(5)	2.98%	6.78%	3.80%
	GBM1	2	2		11.09%	14.23%	3.14%
	MPM1	2	2		7.15%	21.53%	14.38%
	CBE1	1	1		9.16%	19.22%	10.06%
	CBE3	4	1	(3)	15.38%	12.76%	-2.62%
	CBE5	2	1	(1)	-2.39%	17.64%	20.02%
	DPM2	3	1	(2)	21.74%	23.54%	1.81%
	GDR1	2	1	(1)	9.80%	9.34%	-0.47%
	KMD1	2	1	(1)	36.67%	19.04%	-17.64%
	PDM1	1	1		12.19%	13.33%	1.14%
	PLI1	3	1	(2)	10.83%	6.96%	-3.87%
	SNR1	4	1	(3)	6.55%	16.88%	10.33%
	SUL1	4	1	(3)	4.74%	18.75%	14.01%
	TPR1	4	1	(3)	6.82%	3.79%	-3.03%
	ANR1	2		(2)	10.18%	#Error	#Error
	AVI1	2		(2)	7.90%	#Error	#Error
	CBE6	1		(1)	13.40%	#Error	#Error
	KGI1	4		(4)	5.83%	#Error	#Error
	TPR3	1		(1)	16.92%	#Error	#Error
	TPR4	4		(4)	13.44%	#Error	#Error
	UAM1	4		(4)	10.20%	#Error	#Error
	UMP1	3		(3)	16.68%	#Error	#Error
	KGM1	2	(1)	(3)	13.80%	16.09%	2.29%
	Total	82	44	(38)	9.31%	10.28%	0.97%
WEST-02							
	ATU1	1	3	2	8.02%	9.02%	0.99%
	KRI1	2	3	1	6.52%	11.25%	4.73%
	MTR1	2	3	1	13.60%	8.20%	-5.41%
	NKL2	3	3		-2.32%	6.50%	8.82%
	SLM1	5	3	(2)	9.25%	12.86%	3.60%
	TRM1	2	3	1	10.44%	10.19%	-0.25%
	BMD1	1	2	1	21.52%	17.44%	-4.08%
	EPI1	4	2	(2)	10.86%	6.99%	-3.87%
	HSR1	5	2	(3)	5.79%	19.11%	13.32%
	HSR2		2	2	#Error	9.76%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	PLC1	1	2	1	2.16%	17.00%	14.85%
	PMP1		2	2	#Error	20.58%	#Error
	RSP1	1	2	1	3.83%	24.51%	20.67%
	VPD1	3	2	(1)	10.71%	5.02%	-5.69%
	DPR1	3	1	(2)	6.14%	9.88%	3.74%
	ERD1	2	1	(1)	4.76%	3.90%	-0.86%
	ERD2	8	1	(7)	7.81%	18.83%	11.02%
	HRR1		1	1	#Error	7.97%	#Error
	PDR1	1	1		17.00%	12.62%	-4.39%
	SLM3	2	1	(1)	7.10%	9.31%	2.21%
	WZWH		1	1	#Error	2.09%	#Error
	APN1	2		(2)	10.93%	#Error	#Error
	CMI1				#Error	#Error	#Error
	DPR2				#Error	#Error	#Error
	EDP1	3		(3)	9.22%	#Error	#Error
	KMM1	2		(2)	13.71%	#Error	#Error
	KVP1	1		(1)	3.71%	#Error	#Error
	MCR1	1		(1)	14.86%	#Error	#Error
	OML1	6		(6)	10.34%	#Error	#Error
	SGG1	1		(1)	18.94%	#Error	#Error
	SGI1	2		(2)	16.78%	#Error	#Error
	SLM2	5		(5)	13.42%	#Error	#Error
	TCG1	2		(2)	17.43%	#Error	#Error
	VKL1				#Error	#Error	#Error
	Total	71	41	(30)	9.16%	10.94%	1.78%
VIJAYAWADA-01							
	KDR1	2	7	5	17.23%	9.32%	-7.92%
	TNK1	1	3	2	5.25%	6.31%	1.05%
	BPP1	1	2	1	19.81%	13.60%	-6.21%
	DPE1		2	2	#Error	12.47%	#Error
	GNT1	2	2		2.75%	12.73%	9.98%
	KND1		2	2	#Error	16.33%	#Error
	RMV1		2	2	#Error	4.32%	#Error
	TDD1		2	2	#Error	14.57%	#Error
	TEL1	2	2		13.59%	11.45%	-2.14%
	VKN1		2	2	#Error	10.42%	#Error
	ELU1	2	1	(1)	2.61%	7.96%	5.35%
	GDV1		1	1	#Error	9.93%	#Error
	GNT2		1	1	#Error	3.67%	#Error
	GVM1		1	1	#Error	8.48%	#Error
	MTM1		1	1	#Error	-2.29%	#Error
	RAL1	1	1		-1.73%	4.71%	6.44%
	TNI1		1	1	#Error	6.83%	#Error
	TVU1	1	1		11.52%	5.80%	-5.73%
	VJW4	1	1		1.03%	-3.75%	-4.78%
	VJW5	1	1		14.72%	-0.93%	-15.65%
	AMP1				#Error	#Error	#Error
	BVR1				#Error	#Error	#Error
	CKT1				#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	CRL1				#Error	#Error	#Error
	JGG1	1		(1)	1.01%	#Error	#Error
	JPT1	1		(1)	14.83%	#Error	#Error
	NPR1				#Error	#Error	#Error
	NRT1				#Error	#Error	#Error
	OGL1	1		(1)	11.54%	#Error	#Error
	PAP1				#Error	#Error	#Error
	PNR1				#Error	#Error	#Error
	PPM1	4		(4)	7.67%	#Error	#Error
	PRL1	1		(1)	6.37%	#Error	#Error
	VJW1	2		(2)	2.32%	#Error	#Error
	VJW2				#Error	#Error	#Error
	VJW3	1		(1)	0.60%	#Error	#Error
	VUY1				#Error	#Error	#Error
	Total	25	36	11	6.11%	8.32%	2.21%
NORTH ARCOT	SBR1	6	4	(2)	5.47%	2.88%	-2.59%
	TRL1	5	4	(1)	10.34%	9.17%	-1.17%
	AKM1	2	3	1	14.62%	11.05%	-3.57%
	KPM1	2	3	1	8.12%	4.22%	-3.91%
	KPM2	6	3	(3)	4.76%	8.49%	3.73%
	TRR1	1	3	2	14.74%	1.65%	-13.10%
	UGI1	2	2		10.49%	4.82%	-5.67%
	WJP1	1	2	1	8.06%	10.94%	2.88%
	ANI1	1	1		27.26%	24.80%	-2.46%
	CPT1		1	1	#Error	23.43%	#Error
	GDM1	2	1	(1)	8.59%	5.22%	-3.37%
	PLR1	3	1	(2)	14.18%	4.20%	-9.98%
	SLG1	2	1	(1)	3.71%	10.16%	6.46%
	TRT1	6	1	(5)	8.00%	3.30%	-4.71%
	VEL2	1	1		27.26%	14.92%	-12.34%
	VNB1	4	1	(3)	7.75%	18.09%	10.34%
	VSI1	2	1	(1)	6.51%	14.77%	8.26%
	ABR1	1		(1)	3.71%	#Error	#Error
	ARC2	3		(3)	6.42%	#Error	#Error
	BGR1				#Error	#Error	#Error
	CGM1	3		(3)	9.54%	#Error	#Error
	CYR1	2		(2)	18.99%	#Error	#Error
	PTU1				#Error	#Error	#Error
	VEL1				#Error	#Error	#Error
	WJD1	6		(6)	9.66%	#Error	#Error
	Total	61	33	(28)	8.54%	7.88%	-0.66%
SOUTH ARCOT	CDM1	2	5	3	9.22%	8.75%	-0.47%
	KKI2		3	3	#Error	7.42%	#Error
	POY1	4	3	(1)	9.27%	7.85%	-1.42%
	PRT1	3	3		8.43%	6.57%	-1.85%
	SJI2	4	3	(1)	11.31%	16.40%	5.09%
	ULP1		3	3	#Error	12.14%	#Error
	STP1		2	2	#Error	8.51%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	CUD1	1	1		14.74%	9.84%	-4.90%
	KLM1	7	1	(6)	6.92%	11.40%	4.48%
	KML1	3	1	(2)	21.13%	9.93%	-11.20%
	MKM1		1	1	#Error	9.58%	#Error
	NVL2	3	1	(2)	3.53%	14.79%	11.26%
	POY2	3	1	(2)	9.12%	13.07%	3.95%
	TDM1	2	1	(1)	18.40%	0.47%	-17.93%
	TRK1	5	1	(4)	6.91%	17.00%	10.09%
	TVM1		1	1	#Error	14.74%	#Error
	VCM1	2	1	(1)	2.71%	15.03%	12.32%
	VPM1	1	1		16.61%	15.35%	-1.25%
	TVM2				#Error	#Error	#Error
	VPM2	1		(1)	6.82%	#Error	#Error
	WHUT		(1)	(1)	#Error	3.83%	#Error
	Total	41	32	(9)	8.33%	9.56%	1.22%
TIRUPATI-01							
	ATP1	5	3	(2)	1.52%	5.01%	3.49%
	KDA1	1	2	1	7.96%	7.64%	-0.31%
	KVL1		2	2	#Error	-2.60%	#Error
	NDL1	3	2	(1)	0.96%	14.62%	13.67%
	PUT1	4	2	(2)	10.58%	3.11%	-7.47%
	RCY1	1	2	1	10.99%	8.05%	-2.94%
	RJP1	3	2	(1)	11.86%	2.77%	-9.08%
	SPE1	4	2	(2)	3.02%	0.72%	-2.30%
	TPI1		2	2	#Error	1.65%	#Error
	TPY2	2	2		1.20%	2.55%	1.35%
	ADI1	4	1	(3)	4.05%	-2.31%	-6.36%
	BVL1	1	1		9.96%	19.71%	9.75%
	KHT1	2	1	(1)	5.89%	14.36%	8.47%
	KNL1	3	1	(2)	3.81%	16.84%	13.03%
	KNL2	1	1		10.03%	-3.55%	-13.57%
	MPL1	2	1	(1)	12.46%	0.94%	-11.52%
	NLR1		1	1	#Error	-1.81%	#Error
	NYP1	2	1	(1)	6.15%	10.04%	3.89%
	CTO1	3		(3)	8.51%	#Error	#Error
	DHN1				#Error	#Error	#Error
	GTL1	1		(1)	10.03%	#Error	#Error
	KOU1	1		(1)	12.11%	#Error	#Error
	PDT1	4		(4)	3.02%	#Error	#Error
	PGR1				#Error	#Error	#Error
	PIL1	2		(2)	1.13%	#Error	#Error
	PMR1	12		(12)	5.10%	#Error	#Error
	TPY1				#Error	#Error	#Error
	VKI1	1		(1)	14.71%	#Error	#Error
	Total	62	29	(33)	4.90%	2.74%	-2.16%
KL-SOUTH							
	TVP1	7	3	(4)	4.65%	11.09%	6.43%
	PAS1		2	2	#Error	3.87%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	KLR1				#Error	#Error	#Error
	Total	7	5	(2)	4.65%	8.11%	3.46%
	Total	870	532	(338)	7.72%	8.90%	1.18%