

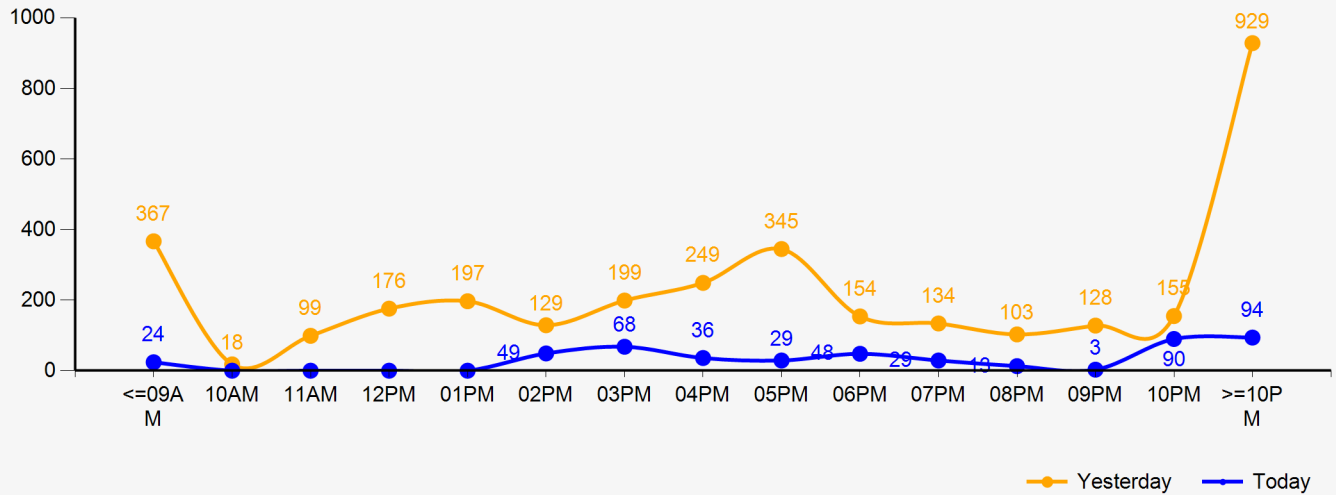
YD Sales : 3382

YD GP%: 3.70%

TD Sales : 483

TD GP%: 7.36%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	304	66	(238)	3.62%	5.43%	1.80%
TRICHY-01	456	64	(392)	3.90%	10.46%	6.56%
SOUTH-01	445	61	(384)	3.30%	10.36%	7.05%
SOUTH-03	298	54	(244)	3.39%	9.22%	5.82%
TIRUPATI-01	226	39	(187)	2.62%	2.39%	-0.23%
VIJAYAWADA-01	225	38	(187)	4.17%	1.29%	-2.88%
CHENNAI-02	329	37	(292)	4.12%	7.33%	3.21%
CHENNAI-01	310	36	(274)	3.76%	7.25%	3.49%
WEST-02	309	35	(274)	3.56%	9.05%	5.49%
WEST-01	238	33	(205)	3.57%	9.82%	6.25%
NORTH ARCOT	208	17	(191)	4.57%	12.28%	7.71%
KL-SOUTH	34	3	(31)	4.42%	4.10%	-0.32%
Total	3382	483	(2899)	3.70%	7.36%	3.66%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	CUD1	35	23	(12)	4.06%	7.27%	3.21%
	NVL2	10	12	2	4.95%	5.28%	0.33%
	VPM2	23	5	(18)	4.22%	9.18%	4.97%
	TRK1	20	4	(16)	2.36%	11.10%	8.75%
	CDM1	22	3	(19)	3.61%	6.85%	3.24%
	KKI2	24	3	(21)	2.11%	4.02%	1.91%
	KLM1	13	3	(10)	5.17%	5.55%	0.38%
	POY2	19	3	(16)	4.42%	3.10%	-1.32%
	POY1	33	2	(31)	3.74%	13.63%	9.90%
	PRT1	10	2	(8)	2.45%	7.07%	4.62%
	SJI2	17	2	(15)	0.53%	0.03%	-0.50%
	KML1	18	1	(17)	4.09%	7.67%	3.57%
	STP1	6	1	(5)	2.92%	1.72%	-1.20%
	TVM2	9	1	(8)	3.96%	-10.78%	-14.74%
	ULP1	12	1	(11)	6.76%	11.96%	5.20%
	MKM1	5		(5)	5.11%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TDM1	11		(11)	2.93%	#Error	#Error
	TVM1	6		(6)	4.54%	#Error	#Error
	VCM1	8		(8)	3.22%	#Error	#Error
	VPM1	4		(4)	2.17%	#Error	#Error
	WHUT	(1)		1	3.96%	#Error	#Error
	Total	304	66	(238)	3.62%	5.43%	1.80%
TRICHY-01	TRY1	38	10	(28)	4.14%	9.02%	4.88%
	MVM1	31	6	(25)	4.85%	19.78%	14.93%
	TNJ1	38	6	(32)	0.61%	6.24%	5.63%
	TVR2	25	6	(19)	3.18%	6.36%	3.17%
	KUM1	26	4	(22)	3.38%	12.46%	9.07%
	PBR2	26	4	(22)	6.36%	2.54%	-3.82%
	NGT1	28	3	(25)	4.30%	22.05%	17.75%
	TYR1	16	3	(13)	5.93%	16.72%	10.79%
	APM1	5	2	(3)	0.10%	6.18%	6.08%
	JKM1	19	2	(17)	4.64%	14.72%	10.08%
	KRN1	5	2	(3)	2.51%	4.90%	2.39%
	NCK1	8	2	(6)	7.50%	8.54%	1.04%
	NMM1	15	2	(13)	4.37%	21.49%	17.12%
	PTK1	4	2	(2)	4.78%	17.21%	12.43%
	TRY3	14	2	(12)	6.81%	11.30%	4.49%
	TTP1	21	2	(19)	3.15%	21.03%	17.88%
	AYR1	11	1	(10)	3.73%	13.40%	9.67%
	KIK1	14	1	(13)	4.18%	23.79%	19.61%
	MDI1	24	1	(23)	4.12%	11.04%	6.92%
	PBR1	4	1	(3)	2.38%	11.05%	8.67%
	PDK1	15	1	(14)	2.04%	10.04%	8.00%
	TNJ2	25	1	(24)	4.08%	5.28%	1.19%
	MSI1	11		(11)	2.61%	#Error	#Error
	ORU1	7		(7)	2.42%	#Error	#Error
	TRY2	4		(4)	6.68%	#Error	#Error
	TRY4	7		(7)	5.01%	#Error	#Error
	TVR1	15		(15)	5.37%	#Error	#Error
	Total	456	64	(392)	3.90%	10.46%	6.56%
SOUTH-01	TVL1	76	7	(69)	3.14%	13.73%	10.59%
	NGR1	30	5	(25)	3.31%	13.54%	10.22%
	COL1	2	4	2	3.17%	15.16%	11.99%
	ERL2	9	4	(5)	10.24%	14.73%	4.49%
	TKS2	16	4	(12)	2.70%	10.08%	7.38%
	TUT1	27	4	(23)	2.36%	22.77%	20.41%
	KVT1	18	3	(15)	4.53%	5.27%	0.75%
	VLY1	8	3	(5)	3.12%	11.69%	8.56%
	APK1	6	2	(4)	1.84%	18.08%	16.25%
	ASM1	6	2	(4)	1.96%	17.69%	15.73%
	KGL1	8	2	(6)	2.33%	2.25%	-0.08%
	MMT1	7	2	(5)	2.07%	8.14%	6.07%
	PKD1	12	2	(10)	2.75%	17.60%	14.85%
	RPM1	16	2	(14)	2.62%	7.05%	4.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TKS1	14	2	(12)	3.89%	2.95%	-0.94%
	VKM1	8	2	(6)	4.44%	15.72%	11.28%
	VNR1	5	2	(3)	5.51%	9.43%	3.93%
	MAR1	13	1	(12)	7.70%	5.10%	-2.60%
	RND1	16	1	(15)	4.59%	8.47%	3.88%
	S2SD		1	1	#Error	263.23%	#Error
	SDI1	6	1	(5)	-1.42%	7.73%	9.15%
	SNL1	9	1	(8)	0.58%	4.08%	3.50%
	SVK1	15	1	(14)	1.27%	-4.08%	-5.36%
	TUT2	18	1	(17)	5.21%	20.94%	15.73%
	TVL2	1	1		-1.11%	8.20%	9.31%
	TYI1	6	1	(5)	6.56%	3.44%	-3.12%
	UDN1	6	1	(5)	3.65%	18.11%	14.46%
	APK2	5		(5)	-3.80%	#Error	#Error
	ARM1	4		(4)	1.29%	#Error	#Error
	KSM1	3		(3)	3.58%	#Error	#Error
	KYR1	7		(7)	4.90%	#Error	#Error
	PDI1	4		(4)	7.77%	#Error	#Error
	SGT1	2		(2)	6.56%	#Error	#Error
	SKD1	6		(6)	-1.27%	#Error	#Error
	STU2	9		(9)	3.83%	#Error	#Error
	TKY1	4		(4)	2.39%	#Error	#Error
	VNR2	28		(28)	4.05%	18.94%	14.89%
	TCN1	15	(1)	(16)	5.80%	4.18%	-1.62%
	Total	445	61	(384)	3.30%	10.36%	7.05%
SOUTH-03	MDU2	21	8	(13)	1.74%	1.64%	-0.10%
	DKI1	9	5	(4)	2.72%	11.89%	9.17%
	DGL1	14	4	(10)	3.46%	8.45%	4.99%
	KKD3	31	4	(27)	6.81%	11.70%	4.88%
	TPT1	7	4	(3)	4.12%	15.63%	11.50%
	MDU1	26	3	(23)	3.99%	5.92%	1.94%
	PNI1	7	3	(4)	3.52%	13.91%	10.39%
	PVI1	7	3	(4)	3.76%	17.69%	13.92%
	KRR1	7	2	(5)	-0.84%	6.71%	7.55%
	KYK1	7	2	(5)	9.33%	16.78%	7.45%
	MDU6	14	2	(12)	2.57%	4.90%	2.34%
	PKM1	1	2	1	0.60%	16.77%	16.17%
	TDI1	12	2	(10)	8.78%	18.57%	9.79%
	BTU1	1	1		4.18%	-0.88%	-5.06%
	CBM1	11	1	(10)	1.20%	9.94%	8.73%
	CMR1	10	1	(9)	0.81%	5.63%	4.83%
	KPT1	4	1	(3)	7.67%	11.47%	3.81%
	MDU4	10	1	(9)	3.50%	6.68%	3.17%
	NKI1	6	1	(5)	4.57%	18.95%	14.38%
	ODM1	3	1	(2)	1.24%	10.03%	8.79%
	SVG1	7	1	(6)	1.84%	19.00%	17.16%
	TEN1	8	1	(7)	3.43%	23.16%	19.73%
	TEN2	4	1	(3)	4.60%	9.21%	4.61%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TMM1	5	1	(4)	10.35%	10.66%	0.31%
	ADP1	4		(4)	-2.11%	#Error	#Error
	ATG1	17		(17)	4.11%	#Error	#Error
	BNR1	6		(6)	5.56%	#Error	#Error
	DGL2	6		(6)	2.77%	#Error	#Error
	MDU5	4		(4)	2.99%	#Error	#Error
	MLR1	4		(4)	15.48%	#Error	#Error
	MNM1	3		(3)	9.07%	#Error	#Error
	MPA1	6		(6)	2.95%	#Error	#Error
	NTM1	5		(5)	0.44%	#Error	#Error
	SGP1	5		(5)	2.90%	2.47%	-0.43%
	SZSD	1		(1)	-1377.28%	#Error	#Error
	USL1	3		(3)	-2.94%	#Error	#Error
	MDU3	2	(1)	(3)	2.14%	3.71%	1.57%
	Total	298	54	(244)	3.39%	9.22%	5.82%
TIRUPATI-01	ATP1	6	6		6.01%	-10.34%	-16.36%
	SPE1	4	4		6.15%	11.78%	5.62%
	TPY2	2	4	2	19.42%	4.05%	-15.37%
	CTO1	9	2	(7)	0.86%	6.63%	5.77%
	KOU1	2	2		3.26%	6.15%	2.89%
	KVL1	4	2	(2)	-0.51%	0.26%	0.77%
	MPL1		2	2	#Error	1.70%	#Error
	NDL1	4	2	(2)	4.67%	22.15%	17.48%
	RCY1		2	2	#Error	15.26%	#Error
	ADI1	6	1	(5)	1.60%	4.74%	3.14%
	DHN1	4	1	(3)	6.13%	-6.19%	-12.32%
	KHT1	3	1	(2)	4.59%	0.39%	-4.21%
	KNL1	2	1	(1)	-1.72%	16.42%	18.14%
	KNL2	6	1	(5)	4.67%	16.11%	11.44%
	NYP1	2	1	(1)	4.07%	-18.51%	-22.58%
	PDT1	6	1	(5)	3.40%	7.83%	4.43%
	PIL1	6	1	(5)	-1.68%	13.21%	14.89%
	PMR1	3	1	(2)	1.23%	-1.53%	-2.77%
	RJP1	3	1	(2)	5.24%	10.94%	5.70%
	TPI1	31	1	(30)	-6.70%	8.62%	15.32%
	TPY1	9	1	(8)	1.86%	4.57%	2.70%
	VKI1		1	1	#Error	17.34%	#Error
	BVL1	3		(3)	8.46%	#Error	#Error
	GTL1	3		(3)	7.48%	#Error	#Error
	KDA1	3		(3)	6.17%	#Error	#Error
	NLR1	4		(4)	1.47%	#Error	#Error
	PGR1	6		(6)	0.62%	#Error	#Error
	PUT1	2		(2)	-0.27%	#Error	#Error
	TPSD	93		(93)	4.77%	#Error	#Error
	Total	226	39	(187)	2.62%	2.39%	-0.23%
VIJAYAWADA-01	BVR1	11	6	(5)	4.79%	-6.87%	-11.66%
	GDV1	2	3	1	3.99%	5.14%	1.15%
	TNK1	10	3	(7)	2.94%	4.37%	1.43%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VUY1	4	3	(1)	3.66%	6.82%	3.16%
	CRL1	3	2	(1)	2.37%	1.30%	-1.07%
	GNT1	3	2	(1)	-1.54%	-4.70%	-3.15%
	PNR1	6	2	(4)	8.29%	15.91%	7.61%
	VJW1	4	2	(2)	5.11%	9.47%	4.36%
	VKN1	6	2	(4)	3.64%	9.01%	5.37%
	BPP1	4	1	(3)	-2.58%	7.89%	10.47%
	ELU1	2	1	(1)	-7.34%	2.37%	9.71%
	GVM1	1	1		1.52%	0.29%	-1.23%
	JPT1	3	1	(2)	5.24%	2.62%	-2.62%
	PAP1	3	1	(2)	1.97%	7.88%	5.91%
	PPM1		1	1	#Error	2.39%	#Error
	PRL1	6	1	(5)	4.66%	5.74%	1.08%
	RAL1	5	1	(4)	3.53%	5.39%	1.87%
	RMV1	2	1	(1)	0.52%	16.61%	16.08%
	TEL1	5	1	(4)	5.37%	13.76%	8.39%
	TNI1	3	1	(2)	8.63%	7.96%	-0.67%
	TVU1	3	1	(2)	3.65%	7.89%	4.25%
	VJW4	3	1	(2)	5.94%	4.44%	-1.50%
	AMP1	1		(1)	3.85%	#Error	#Error
	CKT1	4		(4)	9.17%	#Error	#Error
	DPE1				#Error	#Error	#Error
	GNT2	2		(2)	6.62%	#Error	#Error
	GTSD	88		(88)	5.45%	#Error	#Error
	JGG1				#Error	#Error	#Error
	KDR1	3		(3)	3.26%	#Error	#Error
	KND1	8		(8)	6.34%	#Error	#Error
	MTM1	1		(1)	7.96%	#Error	#Error
	NPR1	4		(4)	5.18%	#Error	#Error
	NRT1	3		(3)	-8.80%	#Error	#Error
	OGL1	8		(8)	5.40%	#Error	#Error
	TDD1	3		(3)	13.31%	#Error	#Error
	VJW2	3		(3)	0.67%	#Error	#Error
	VJW3	5		(5)	1.39%	#Error	#Error
	VJW5	3		(3)	-0.42%	#Error	#Error
	Total	225	38	(187)	4.17%	1.29%	-2.88%
CHENNAI-02	CH03	30	6	(24)	1.10%	5.48%	4.38%
	CH15	15	4	(11)	6.80%	12.59%	5.79%
	CH17	15	4	(11)	2.46%	10.48%	8.02%
	CH12	30	3	(27)	4.47%	4.86%	0.39%
	CH18	15	3	(12)	6.70%	15.16%	8.46%
	CH33	13	3	(10)	4.47%	12.64%	8.17%
	CH43	17	3	(14)	8.08%	15.51%	7.43%
	CH20	18	2	(16)	3.41%	13.09%	9.69%
	CH24	14	2	(12)	3.46%	-9.52%	-12.98%
	CH41	18	2	(16)	4.76%	5.71%	0.95%
	MJR1	7	2	(5)	8.75%	6.60%	-2.15%
	CH09	21	1	(20)	5.00%	-0.13%	-5.13%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH23	7	1	(6)	1.75%	20.28%	18.53%
	CH27	7	1	(6)	5.37%	0.60%	-4.77%
	PON1	8	1	(7)	6.81%	9.41%	2.59%
	CH01				#Error	#Error	#Error
	CH06	20		(20)	3.45%	#Error	#Error
	CH21	12		(12)	3.41%	#Error	#Error
	CH31	7		(7)	2.85%	#Error	#Error
	CH32	3		(3)	4.15%	#Error	#Error
	CH34	22		(22)	3.12%	#Error	#Error
	CH36	3		(3)	7.81%	#Error	#Error
	CH46	5		(5)	2.62%	#Error	#Error
	GPD1	6		(6)	4.42%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	1		(1)	0.60%	#Error	#Error
	UKI1	6		(6)	2.93%	#Error	#Error
	CH44	9	(1)	(10)	-1.29%	2.36%	3.65%
	Total	329	37	(292)	4.12%	7.33%	3.21%
CHENNAI-01	CH08	20	5	(15)	3.47%	7.93%	4.46%
	GUD1	7	5	(2)	6.30%	13.84%	7.54%
	CH07	6	3	(3)	3.47%	8.29%	4.82%
	CH19	10	3	(7)	2.92%	3.51%	0.59%
	CH14	22	2	(20)	1.81%	3.72%	1.92%
	CH30	11	2	(9)	3.38%	-5.14%	-8.52%
	CZWH		2	2	#Error	-6.64%	#Error
	MRM1	16	2	(14)	3.56%	10.58%	7.02%
	AVD1	10	1	(9)	2.06%	10.34%	8.28%
	CGL1	14	1	(13)	2.36%	19.00%	16.64%
	CH05	15	1	(14)	3.31%	-22.95%	-26.26%
	CH11	17	1	(16)	4.97%	4.44%	-0.53%
	CH28	24	1	(23)	5.18%	24.64%	19.46%
	CH35	5	1	(4)	1.35%	11.41%	10.06%
	CH39	9	1	(8)	2.14%	12.09%	9.95%
	CH42	14	1	(13)	3.18%	9.76%	6.59%
	CH48	2	1	(1)	2.48%	-320.68%	-323.16%
	GUD2	5	1	(4)	3.03%	5.63%	2.61%
	KNR1	10	1	(9)	5.21%	5.68%	0.47%
	SKL1	11	1	(10)	3.83%	7.14%	3.31%
	CH16	30		(30)	3.33%	#Error	#Error
	CH22	10		(10)	4.29%	#Error	#Error
	CH26	3		(3)	6.67%	#Error	#Error
	CH29	2		(2)	12.00%	#Error	#Error
	CH37	6		(6)	0.89%	#Error	#Error
	CH38	12		(12)	8.30%	#Error	#Error
	CH40	1		(1)	20.23%	#Error	#Error
	CH45	12		(12)	4.26%	#Error	#Error
	MC02				#Error	#Error	#Error
	MC09	1		(1)	6.79%	#Error	#Error
	MC10				#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	TKM1	5		(5)	14.38%	#Error	#Error
	Total	310	36	(274)	3.76%	7.25%	3.49%
WEST-02							
	ERD2	19	6	(13)	4.15%	10.44%	6.29%
	VPD1	13	5	(8)	3.81%	11.83%	8.01%
	APN1	3	2	(1)	2.58%	9.37%	6.79%
	ATU1	12	2	(10)	5.16%	12.49%	7.33%
	HSR1	6	2	(4)	2.09%	4.08%	1.99%
	KRI1	10	2	(8)	3.34%	2.43%	-0.91%
	OML1	4	2	(2)	2.03%	9.88%	7.86%
	PLC1	4	2	(2)	5.48%	14.19%	8.71%
	SGI1	8	2	(6)	5.67%	18.79%	13.12%
	SLM2	20	2	(18)	2.50%	13.06%	10.55%
	DPR1	1	1		6.11%	9.14%	3.04%
	ERD1	18	1	(17)	3.27%	12.77%	9.49%
	HRR1	3	1	(2)	1.52%	-6.40%	-7.92%
	MCR1	9	1	(8)	4.27%	16.45%	12.18%
	PDR1	6	1	(5)	1.94%	11.46%	9.52%
	PMP1	6	1	(5)	1.49%	8.02%	6.54%
	SLM1	37	1	(36)	2.45%	10.83%	8.38%
	SLM3	17	1	(16)	3.45%	12.03%	8.58%
	TCG1	10	1	(9)	2.82%	11.92%	9.10%
	TRM1	13	1	(12)	2.34%	10.41%	8.08%
	WZWH		1	1	#Error	160.27%	#Error
	BMD1	5		(5)	10.55%	#Error	#Error
	CMI1	3		(3)	3.93%	#Error	#Error
	DPR2	7		(7)	3.06%	#Error	#Error
	EDP1	11		(11)	3.01%	#Error	#Error
	HSR2	14		(14)	3.53%	#Error	#Error
	KMM1	5		(5)	7.64%	#Error	#Error
	KVP1	6		(6)	7.27%	#Error	#Error
	MTR1	4		(4)	2.84%	#Error	#Error
	NKL2	14		(14)	5.28%	#Error	#Error
	RSP1	5		(5)	5.06%	#Error	#Error
	SGG1	3		(3)	7.42%	#Error	#Error
	VKL1	3		(3)	3.54%	#Error	#Error
	EPI1	10	(1)	(11)	1.90%	23.15%	21.25%
	WHPD		(2)	(2)	#Error	28.81%	#Error
	Total	309	35	(274)	3.56%	9.05%	5.49%
WEST-01							
	TPR1	11	7	(4)	2.14%	0.09%	-2.06%
	CBE2	28	4	(24)	2.45%	10.34%	7.89%
	DPM2	12	3	(9)	3.54%	9.11%	5.57%
	KMR1	5	3	(2)	10.11%	20.97%	10.86%
	AVI1	6	2	(4)	4.52%	14.67%	10.15%
	CBE1	7	2	(5)	-1.59%	12.31%	13.90%
	TPR2	8	2	(6)	3.01%	1.93%	-1.08%
	WZSD		2	2	#Error	66.02%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE4	8	1	(7)	4.61%	5.28%	0.67%
	CBE6	6	1	(5)	-0.37%	13.40%	13.77%
	CNR1	6	1	(5)	3.01%	20.28%	17.27%
	GBM1	10	1	(9)	2.74%	11.44%	8.70%
	KGI1	9	1	(8)	4.67%	19.04%	14.36%
	MPM1	4	1	(3)	2.38%	14.98%	12.60%
	SNR1	8	1	(7)	4.74%	11.57%	6.83%
	SUL1	12	1	(11)	5.06%	9.97%	4.91%
	SYM2	6	1	(5)	4.13%	10.65%	6.52%
	ANR1	2		(2)	3.00%	#Error	#Error
	CBE3	3		(3)	3.39%	#Error	#Error
	CBE5	6		(6)	10.17%	#Error	#Error
	GDR1	5		(5)	6.38%	#Error	#Error
	KGM1	3		(3)	0.27%	#Error	#Error
	KMD1	5		(5)	5.76%	#Error	#Error
	PLI1	9		(9)	3.28%	#Error	#Error
	PPI1	5		(5)	5.55%	#Error	#Error
	TPR3	2		(2)	11.98%	#Error	#Error
	TPR4	10		(10)	1.13%	#Error	#Error
	UAM1	34		(34)	3.12%	#Error	#Error
	UMP1	2		(2)	9.64%	#Error	#Error
	PDM1	6	(1)	(7)	5.19%	11.37%	6.18%
	Total	238	33	(205)	3.57%	9.82%	6.25%
NORTH ARCOT	CYR1	9	4	(5)	2.64%	13.17%	10.53%
	ARC2	8	3	(5)	3.22%	9.89%	6.67%
	VSI1	8	2	(6)	3.18%	9.38%	6.20%
	ABR1	7	1	(6)	8.23%	16.08%	7.85%
	CPT1	7	1	(6)	2.83%	7.78%	4.95%
	KPM2	13	1	(12)	2.55%	18.01%	15.46%
	PTU1	1	1		3.83%	19.18%	15.35%
	TRT1	11	1	(10)	-1.36%	9.14%	10.51%
	UGI1	4	1	(3)	9.43%	2.12%	-7.31%
	VNB1	5	1	(4)	4.97%	19.10%	14.12%
	WJD1	1	1		64.22%	16.44%	-47.78%
	AKM1	21		(21)	5.68%	#Error	#Error
	ANI1	5		(5)	8.11%	#Error	#Error
	BGR1				#Error	#Error	#Error
	CGM1	9		(9)	-2.16%	#Error	#Error
	GDM1	6		(6)	1.87%	#Error	#Error
	KPM1	8		(8)	2.84%	#Error	#Error
	PLR1	3		(3)	3.88%	#Error	#Error
	SBR1	14		(14)	5.80%	#Error	#Error
	SLG1	3		(3)	5.63%	#Error	#Error
	TRL1	21		(21)	1.94%	#Error	#Error
	TRR1	13		(13)	2.93%	#Error	#Error
	VEL1	12		(12)	9.64%	#Error	#Error
	VEL2	12		(12)	10.39%	#Error	#Error
	WHVL	(1)		1	15.48%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	WJP1	8		(8)	6.08%	#Error	#Error
	Total	208	17	(191)	4.57%	12.28%	7.71%
KL-SOUTH							
	TVP1	28	2	(26)	3.75%	6.47%	2.72%
	PAS1	1	1		15.42%	2.35%	-13.07%
	KLR1	5		(5)	6.01%	#Error	#Error
	Total	34	3	(31)	4.42%	4.10%	-0.32%
	Total	3382	483	(2899)	3.70%	7.36%	3.66%