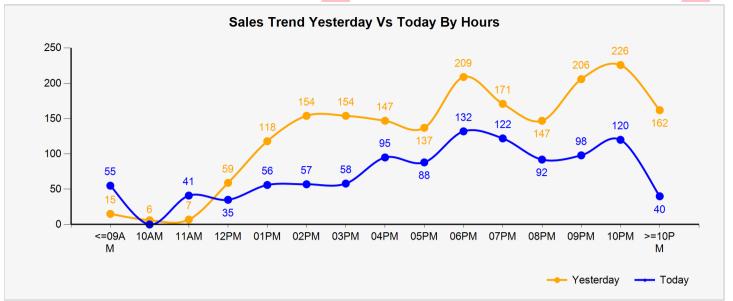


LED TV - Daily Sales Performance As on 03-10-2025 11:10:51 PM

YD Sales: 1918 YD GP%: 5.68%

TD Sales: 1089 TD GP%: 5.13%



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	377	175	(202)	-0.88%	-1.85%	-0.96%
TIRUPATI-01	253	154	(99)	1.77%	0.93%	-0.84%
SOUTH-01	161	136	(25)	7.64%	6.72%	-0.92%
SOUTH-03	172	133	(39)	6.57%	4.84%	-1.73%
TRICHY-01	189	122	(67)	8.57%	8.37%	-0.20%
WEST-01	140	83	(57)	7.69%	9.74%	2.04%
WEST-02	151	73	(78)	9.17%	9.26%	0.09%
CHENNAI-01	161	67	(94)	10.48%	9.89%	-0.59%
CHENNAI-02	132	53	(79)	9.10%	8.74%	-0.36%
SOUTH ARCOT	80	43	(37)	7.79%	8.76%	0.98%
NORTH ARCOT	95	42	(53)	8.85%	10.26%	1.41%
KL-SOUTH	7	8	1	6.65%	6.09%	-0.55%
Total	1918	1089	(829)	5.68%	5.13%	-0.55%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	BVR1	18	21	3	-5.72%	-7.63%	-1.91%
	CRL1	15	13	(2)	-3.85%	-6.78%	-2.93%
	TDD1	3	10	7	-0.55%	-5.57%	-5.02%
	VJW3	13	10	(3)	1.55%	-3.56%	-5.11%
	PAP1	12	9	(3)	4.42%	5.74%	1.31%
	TNK1	25	9	(16)	-0.60%	-2.02%	-1.42%
	NPR1	4	8	4	8.66%	-2.42%	-11.08%
	GNT1	24	7	(17)	-5.01%	-1.25%	3.76%
	KND1	8	7	(1)	2.84%	-0.41%	-3.25%
	DPE1	4	6	2	-1.66%	4.58%	6.23%
	TEL1	12	6	(6)	1.48%	0.30%	-1.18%
	ELU1	21	5	(16)	-9.37%	0.06%	9.43%
	GVM1	6	5	(1)	1.21%	3.43%	2.22%
	OGL1	10	5	(5)	2.93%	7.81%	4.88%
	TVU1	7	5	(2)	2.66%	5.41%	2.75%
	GNT2	15	4	(11)	3.63%	-9.25%	-12.87%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	MTM1	9	4	(5)	-3.84%	-0.98%	2.86%
	PPM1	8	4	(4)	3.16%	-4.36%	-7.52%
	VJW1	22	4	(18)	-4.55%	-5.61%	-1.07%
	CKT1	12	3	(9)	-2.49%	2.30%	4.79%
	GDV1	6	3	(3)	-1.83%	2.36%	4.19%
	PNR1	2	3	1	-1.28%	1.50%	2.79%
	RAL1	17	3	(14)	2.44%	6.24%	3.80%
	JGG1	6	2	(4)	-6.51%	-14.24%	-7.73%
	JPT1	14	2	(12)	-0.11%	5.82%	5.93%
	KDR1	3	2	(1)	0.20%	0.92%	0.72%
	NRT1	4	2	(2)	5.41%	-3.43%	-8.84%
	PRL1	10	2	(8)	9.07%	56.69%	47.62%
	RMV1	11	2	(9)	0.31%	-11.95%	-12.25%
	TNI1	5	2	(3)	4.85%	3.75%	-1.10%
	VKN1	8	2	(6)	12.94%	0.81%	-12.14%
	AMP1	5	1	(4)	4.35%	12.39%	8.04%
	BPP1	9	1	(8)	3.32%	21.92%	18.60%
	VJW2	7	1	(6)	-5.26%	-4.10%	1.16%
	VJW4	8	1	(7)	-5.65%	-1.14%	4.51%
	VUY1	8	1	(7)	-3.18%	-2.57%	0.61%
	VJW5	6		(6)	0.36%	#Error	#Error
	Total	377	175	(202)	-0.88%	-1.85%	-0.96%
TIRUPATI-01	TPY2	27	29	2	-6.23%	-3.74%	2.49%
	ATP1	11	18	7	-0.81%	-3.62%	-2.81%
	CTO1	13	10	(3)	-1.20%	-5.02%	-3.82%
	KVL1	5	10	5	5.70%	-1.28%	-6.98%
	PIL1	4	10	6	8.00%	9.55%	1.55%
	PMR1	3	9	6	11.70%	8.39%	-3.30%
	TPY1	7	9	2	-2.80%	-1.88%	0.92%
	KDA1	13	8	(5)	-4.19%	-9.01%	-4.82%
	MPL1	4	5	1	3.85%	4.64%	0.79%
	PDT1	17	5	(12)	6.12%	7.87%	1.74%
	PGR1	5	4	(1)	3.54%	2.83%	-0.71%
	RJP1	3	4	1	0.30%	8.29%	7.98%
	SPE1	3	4	1	12.10%	9.06%	-3.04%
	BVL1	6	3	(3)	10.39%	19.40%	9.01%
	GTL1	5	3	(2)	16.60%	13.72%	-2.88%
	KHT1	4	3	(1)	-3.85%	-3.94%	-0.10%
	KNL2	18	3	(15)	3.06%	1.16%	-1.90%
	RCY1	9	3	(6)	10.98%	18.93%	7.95%
	ADI1	19	2	(17)	0.84%	12.92%	12.08%
	DHN1	11	2	(9)	7.49%	12.04%	4.56%
	KOU1	4	2	(2)	12.06%	7.99%	-4.07%
	NLR1	9	2	(7)	-1.39%	-8.82%	-7.44%
	NYP1	13	2	(11)	5.65%	5.92%	0.28%
	VKI1	6	2	(4)	4.31%	4.16%	-0.15%
	KNL1	7	1	(6)	-0.35%	7.31%	7.66%
	NDL1	10	1	(9)	0.85%	12.65%	11.80%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PUT1	3		(3)	4.73%	#Error	#Error
	TPI1	14		(14)	-0.48%	#Error	#Error
	Total	253	154	(99)	1.77%	0.93%	-0.84%
SOUTH-01	S2SD		21	21	#Error	-2.41%	#Error
	TUT1	10	15	5	3.87%	5.26%	1.39%
	NGR1	9	8	(1)	4.11%	3.64%	-0.47%
	RND1	9	7	(2)	12.80%	11.64%	-1.16%
	ERL2	2	6	4	10.59%	13.44%	2.85%
	RPM1	17	6	(11)	5.84%	3.03%	-2.81%
	TKS2	6	6		6.85%	5.41%	-1.44%
	SVK1	7	5	(2)	5.24%	9.22%	3.97%
	TKS1	5	5		10.08%	17.37%	7.29%
	TKY1	5	5		2.17%	6.87%	4.70%
	KGL1	2	4	2	2.81%	12.51%	9.69%
	KVT1	7	4	(3)	8.07%	4.24%	-3.83%
	TVL1	12	4	(8)	6.60%	17.12%	10.52%
	MAR1	4	3	(1)	9.20%	13.29%	4.09%
	SNL1	3	3		8.91%	5.21%	-3.70%
	TCN1	2	3	1	19.14%	4.66%	-14.48%
	TUT2	2	3	1	10.16%	3.01%	-7.15%
	VLY1	4	3	(1)	5.57%	0.43%	-5.14%
	VNR2	9	3	(6)	10.07%	8.45%	-1.62%
	APK2	4	2	(2)	7.76%	11.92%	4.16%
	COL1		2	2	#Error	15.69%	#Error
	KSM1	2	2		12.86%	8.28%	-4.58%
	MMT1	2	2		10.38%	3.12%	-7.26%
	SDI1	3	2	(1)	6.25%	17.81%	11.56%
	SGT1	2	2		10.63%	6.80%	-3.83%
	SKD1	2	2		9.55%	21.35%	11.80%
	TYI1	2	2		12.71%	2.39%	-10.32%
	APK1	4	1	(3)	13.13%	19.80%	6.66%
	ARM1		1	1	#Error	2.51%	#Error
	ASM1	4	1	(3)	8.36%	4.67%	-3.69%
	PDI1	2	1	(1)	13.88%	-1.99%	-15.87%
	PKD1	2	1	(1)	5.50%	10.62%	5.12%
	VKM1	4	1	(3)	9.91%	14.87%	4.96%
	KYR1	2		(2)	-0.39%	#Error	#Error
	STU2	3		(3)	3.97%	#Error	#Error
	TVL2				#Error	#Error	#Error
	UDN1	6		(6)	6.86%	#Error	#Error
	VNR1	2		(2)	12.23%	#Error	#Error
	Total	161	136	(25)	7.64%	6.72%	-0.92%
SOUTH-03	DGL1	8	46	38	4.09%	3.54%	-0.55%
	MDU1	16	11	(5)	7.70%	5.42%	-2.28%
	MDU2	19	8	(11)	8.10%	4.64%	-3.46%
	TDI1	3	6	3	14.63%	8.47%	-6.16%
	CBM1	3	5	2	10.31%	2.22%	-8.09%
	MPA1	3	5	2	34.38%	8.19%	-26.19%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	SZSD		5	5	#Error	13.53%	#Error
	KKD3	11	4	(7)	8.45%	15.84%	7.39%
	TEN2	7	4	(3)	3.24%	2.58%	-0.66%
	ATG1	3	3		-0.07%	2.69%	2.76%
	CMR1	3	3		11.91%	0.11%	-11.80%
	DKI1	2	3	1	16.83%	3.91%	-12.92%
	MLR1	13	3	(10)	5.18%	5.62%	0.44%
	TPT1	1	3	2	19.80%	9.18%	-10.61%
	ADP1	1	2	1	10.02%	9.66%	-0.36%
	KYK1	2	2		3.82%	1.43%	-2.39%
	MDU3	7	2	(5)	3.42%	-0.65%	-4.07%
	NKI1	1	2	1	15.48%	12.65%	-2.83%
	TEN1	6	2	(4)	4.80%	1.70%	-3.11%
	BNR1	4	1	(3)	2.77%	-9.40%	-12.17%
	BTU1		1	1	#Error	11.95%	#Error
	KKD2	2	1	(1)	13.40%	2.68%	-10.72%
	KPT1	1	1		27.09%	10.62%	-16.47%
	KRR1	10	1	(9)	7.67%	10.63%	2.96%
	MDU6		1	1	#Error	7.36%	#Error
	MNM1	4	1	(3)	5.91%	19.80%	13.89%
	NTM1	2	1	(1)	6.80%	12.71%	5.91%
	PNV1	4	1	(3)	2.44%	-1.64%	-4.07%
	PVI1	3	1	(2)	11.62%	15.49%	3.88%
	SGP1	2	1	(1)	-9.29%	17.23%	26.52%
	SVG1	2	1	(1)	3.63%	23.34%	19.71%
	TMM1	10	1	(9)	1.75%	14.01%	12.27%
	USL1	3	1	(2)	7.97%	-10.81%	-18.78%
	DGL2	5		(5)	12.06%	#Error	#Error
	MDU4	1		(1)	19.80%	#Error	#Error
	MDU5	6		(6)	9.63%	#Error	#Error
	ODM1				#Error	#Error	#Error
	PKM1	3		(3)	7.99%	#Error	#Error
	PNI1	1		(1)	11.24%	#Error	#Error
	Total	172	133	(39)	6.57%	4.84%	-1.73%
TRICHY-01	TNJ2	17	13	(4)	10.49%	6.43%	-4.06%
	TRY1	31	12	(19)	6.75%	9.00%	2.26%
	KUM1	8	11	3	10.63%	8.98%	-1.65%
	TNJ1	12	11	(1)	6.27%	3.76%	-2.51%
	TVR2	10	8	(2)	10.04%	8.96%	-1.07%
	JKM1	5	7	2	11.44%	7.32%	-4.13%
	MVM1	17	7	(10)	8.08%	9.21%	1.13%
	TTP1	4	7	3	16.82%	7.88%	-8.94%
	TRY3	7	6	(1)	10.01%	10.66%	0.65%
	MDI1	6	5	(1)	10.69%	4.33%	-6.36%
	PDK1	6	5	(1)	11.88%	5.84%	-6.05%
	AYR1	8	4	(4)	6.80%	11.49%	4.70%
	NGT1	12	4	(8)	13.36%	15.38%	2.02%
	MSI1	3	3		-5.33%	10.73%	16.06%

PBR1	Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRY2	TRICHY-01	NMM1	6	3	(3)	12.19%	12.34%	0.15%
TVR1		PBR1	2	3	1	2.83%	7.24%	4.41%
NCK1		TRY2	2	3	1	11.09%	11.23%	0.14%
CRUI		TVR1	3	3		7.22%	10.10%	2.88%
APM1		NCK1	2	2		8.78%	15.88%	7.09%
KRNI		ORU1	5	2	(3)	8.46%	10.02%	1.56%
TYR1		APM1	4	1	(3)	8.80%	19.57%	10.76%
KIK1		KRN1	1	1		10.62%	8.91%	-1.71%
PBR2 4 4 4 4.33% #Error #Error #Error PTK1 5 (5) 3.06% #Error #Error PTK1 5 (5) 3.06% #Error #Error PTK1 5 (5) 3.06% #Error #Error PTK1 189 122 (67) 8.57% 8.37% -0.20% PLI1 5 7 2 4.61% 12.55% 7.74% 1.26% 2.55% CBE2 25 5 (20) 3.69% 6.74% 1.26% 2.19% PLI1 9 5 (4) 14.71% 3.27% -1.14% AVII 6 4 (2) 8.99% 7.36% -0.73% MPM1 4 4 8,878% 14.81% 6.03% TFR2 9 9 4 (5) 2.19% 2.25% 5.65% 0.42% SNR1 5 3 (2) 8.12% 16.45% 8.33% TPR1 4 3 (1) 10.38% 9.93% -0.45% CBE4 3 3 3 (2) 8.12% 16.45% 8.33% TPR1 4 3 (1) 10.38% 9.93% -0.45% CBE1 5 2 (3) 11.74% 12.27% 0.53% CRR1 2 2 2 11.67% 12.66% 0.93% CRR1 3 2 2 11.67% 12.66% 0.93% KMM1 1 0 2 (8) 9.49% 7.52% 1.22% KGM1 1 1 2 1 19.80% 10.04% -9.75% KMM1 1 0 2 (8) 9.49% 12.24% 2.75% PPI1 2 2 2 9.89% 7.17% -2.72% ANR1 2 1 1 1.57% 19.80% 0.63% CBE6 3 3 1 (2) 17.57% 19.80% 0.93% CBE6 3 3 1 (2) 17.6% 19.30% 0.93% CBE6 3 3 1 (2) 7.10% 8.09% 0.99% CBE6 3		TYR1	2	1	(1)	13.80%	17.09%	3.30%
PTK1		KIK1	7		(7)	12.73%	#Error	#Error
WEST-01 WZSD		PBR2	4		(4)	4.33%	#Error	#Error
WEST-01 WZSD GBM1 S 7 2 4.61% 12.35% 7,74% LUAM1 4 6 2 8.27% 9.54% 1.26% CBE2 25 5 (20) 3.69% 6.74% 3.05% 6.74% 3.05% PLII 9 5 (4) 14.71% 3.27% -1.1.44% AVII 6 4 2 8.09% 7.36% -0.73% MPM1 4 4 8.78% 14.81% 6.03% SNRI 5 3 3 5.22% 5.65% -4.75% CBE4 3 3 3 11.74% 10.45% EB1 5 2 31.11.74% 11.46% 12.27% 0.53% CNRI 2 2 11.76% 12.26% 11.87% 11.46% 0.91% CBE1 5 2 3 11.74% 11.46% 0.91% CBE1 5 2 11.89% 11.40% 0.91% CBE1 13.29% 11.89% 10.04% 9.975% KMD1 3 2 11.14% 10.2 8 9.49% 11.24% -2.75% ANRI 10 2 11.89% 10.04% 10.04% 9.975% 11.89% 10.04% 9.975% 10.04% 10.04% 9.975% 10.04% 10.04% 9.975% 10.04% 10.04% 9.975% 10.04% 10.04% 9.975% 10.04% 10.04% 9.975% 10.04% 10.04% 10.04% 9.975% 10.04% 10.04% 10.06% 10.04% 10.06% 10.04% 10.06% 10.		PTK1	5		(5)	3.06%	#Error	#Error
MZ-SD 13 13 2 2 2 1.1.5% 2 2.2.5% 2 2.1.5% 2 2.2.5% 2 2 2.2.5% 2 2 2.2.5% 2 2 2 2 2 2 2 2 2		Total	189	122	(67)	8.57%	8.37%	-0.20%
UAM1	WEST-01	WZSD		13	13	#Error	25.15%	#Error
CBE2		GBM1	5	7	2	4.61%	12.35%	7.74%
PLII 9 5 (4) 14.71% 3.27% -11.44% AVII 6 4 (2) 8.09% 7.36% -0.73% MPM1 4 4 8.78% 14.81% 6.03% TFR2 9 4 (5) 2.19% -2.56% -4.75% CBE4 3 3 3 5.22% 5.65% 0.42% SNR1 5 3 (2) 8.12% 16.45% TFR1 4 3 (1) 10.38% 9.93% -0.45% CRE1 5 2 (3) 11.74% 12.27% 0.53% CNR1 2 2 11.76% 12.68% 0.91% CNR1 2 2 2 11.76% 12.68% 0.91% AKMD1 4 2 (2) 8.74% 7.52% -1.22% KKMD1 3 2 (1) 13.29% 18.98% 5.69% KMR1 10 2 (8) 9.49% 12.24% 5.69% KMR1 10 2 (8) 9.49% 12.24% 6.77% ANR1 2 2 1 (1) 5.13% -1.64% 6.77% CBE5 1 1 2 2.90% -10.70% -2.75% CBE6 3 1 (2) 7.10% 8.09% 9.12% CBE6 3 1 (2) 7.10% 8.09% 9.12% SYM2 4 1 (3) 9.56% 8.96% 0.63% SYM2 4 1 (3) 9.56% 8.96% 7.62% TFR4 4 4 1 (3) 9.56% 8.96% 7.62% TFR4 4 4 1 (3) 9.56% 8.96% 7.62% TFR4 4 1 (4) 83 (57) 7.69% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		UAM1	4	6	2	8.27%	9.54%	1.26%
AVII 6 4 (2) 8.09% 7.36% -0.73% MPM1 4 4 8.78% 14.81% 6.03% TPR2 9 4 (5) 2.19% -2.56% -4.75% CBE4 3 3 3 5.22% 5.65% 0.42% SNRI 5 3 (2) 8.12% 16.45% 8.33% TPRI 4 3 (1) 10.38% 9.93% -0.45% CBEI 5 2 (3) 11.74% 12.27% 0.53% CNRI 2 2 11.76% 12.68% 0.91% GDRI 4 2 (2) 8.74% 7.52% -1.22% KGMI 1 1 2 1 19.80% 10.04% 9.975% KMD1 3 2 (1) 13.29% 18.98% 5.69% KMRI 10 2 (8) 9.49% 12.24% 2.75% PPII 2 2 9.89% 7.17% -2.72% ANRI 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		CBE2	25	5	(20)	3.69%	6.74%	3.05%
MPM1		PLI1	9	5	(4)	14.71%	3.27%	-11.44%
TPR2 9 4 (5) 2.19% -2.56% -4.75% CBE4 3 3 3 5.22% 5.65% 0.42% SNR1 5 3 (2) 8.12% 16.45% 8.33% TPR1 4 3 (1) 10.38% 9.93% -0.45% 0.55% CBE1 5 2 (3) 11.74% 12.27% 0.53% CBE1 5 2 (3) 11.76% 12.68% 0.91% GDR1 2 2 111.76% 12.68% 0.91% GDR1 4 2 (2) 8.74% 7.52% 1.1.22% KGM1 1 2 1 19.80% 10.04% -9.75% KMD1 3 2 (1) 13.29% 18.98% 5.69% KMR1 10 2 (8) 9.49% 12.24% 2.75% PPI1 2 2 9.89% 7.17% -2.272% ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 22.99% -10.70% -33.60% CBE5 1 1 22.99% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 0.99% PDM1 2 1 (1) 10.68% 19.80% 0.99% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) 9.24% 2.53% -6.71% KGI1 #Error #Error #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% UWEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		AVI1	6	4	(2)	8.09%	7.36%	-0.73%
CBE4		MPM1	4	4		8.78%	14.81%	6.03%
SNR1 5 3 (2) 8.12% 16.45% 8.33% 1PR1 4 3 (1) 10.38% 9.93% -0.45% CBE1 5 2 (3) 11.74% 12.27% 0.53% CNR1 2 2 11.76% 12.68% 0.91% 11.46% -0.41% 11.46% -0.41% 11.46% -0.41% 11.46% 11.46% -0.41% 11.46% 11.46% -0.41% 11.46% 11.46% 11.46% -0.41% 11.46% 1		TPR2	9	4	(5)	2.19%	-2.56%	-4.75%
TPR1		CBE4	3	3		5.22%	5.65%	0.42%
CBE1 5 2 (3) 11.74% 12.27% 0.53% CNR1 2 2 2 11.76% 12.68% 0.91% DPM2 2 2 2 11.87% 11.46% -0.41% GDR1 4 2 (2) 8.74% 7.52% -1.22% KGM1 1 2 1 19.80% 10.04% -9.75% KMD1 3 2 (1) 13.29% 18.98% 5.69% KMR1 10 2 (8) 9.49% 12.24% 2.75% PPI1 2 2 2 9.89% 7.17% -2.72% ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 1 22.90% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		SNR1	5	3	(2)	8.12%	16.45%	8.33%
CNR1 2 2 2 111.76% 12.68% 0.91% DPM2 2 2 2 111.87% 11.46% -0.41% GDR1 4 2 (2) 8.74% 7.52% -1.22% KGM1 1 2 1 19.80% 10.04% -9.75% KMD1 3 2 (1) 13.29% 18.98% 5.69% KMR1 10 2 (8) 9.49% 12.24% 2.75% PPI1 2 2 9.89% 7.17% -2.72% ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 2 22.90% -10.70% 3.360% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		TPR1	4	3	(1)	10.38%	9.93%	-0.45%
DPM2 2 2 2 11.87% 11.46% -0.41% GDR1 4 2 (2) 8.74% 7.52% -1.22% KGM1 1 1 2 1 19.80% 10.04% -9.75% KMD1 3 2 (1) 13.29% 18.98% 5.69% KMR1 10 2 (8) 9.49% 12.24% 2.75% PPI1 2 2 9.89% 7.17% -2.72% ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 2 22.90% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		CBE1	5	2	(3)	11.74%	12.27%	0.53%
GDR1		CNR1	2	2		11.76%	12.68%	0.91%
KGM1 1 2 1 19.80% 10.04% -9.75% KMD1 3 2 (1) 13.29% 18.98% 5.69% KMR1 10 2 (8) 9.49% 12.24% 2.75% PPI1 2 2 2 9.89% 7.17% -2.72% ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 2 22.90% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% CWEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		DPM2	2	2		11.87%	11.46%	-0.41%
KMD1 3 2 (1) 13.29% 18.98% 5.69% KMR1 10 2 (8) 9.49% 12.24% 2.75% PPI1 2 2 9.89% 7.17% -2.72% ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 22.90% -10.70% -33.60% 2.23% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77%		GDR1	4	2	(2)	8.74%	7.52%	-1.22%
KMR1		KGM1	1	2	1	19.80%	10.04%	-9.75%
PPI1 2 2 2 9.89% 7.17% -2.72% ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 1 22.90% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		KMD1	3	2	(1)	13.29%	18.98%	5.69%
ANR1 2 1 (1) 5.13% -1.64% -6.77% CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 22.90% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% UMST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		KMR1	10	2	(8)	9.49%	12.24%	2.75%
CBE3 3 1 (2) 17.57% 19.80% 2.23% CBE5 1 1 1 22.90% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		PPI1	2	2		9.89%	7.17%	-2.72%
CBE5 1 1 1 22.90% -10.70% -33.60% CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		ANR1	2	1	(1)	5.13%	-1.64%	-6.77%
CBE6 3 1 (2) 7.10% 8.09% 0.99% PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		CBE3	3	1	(2)	17.57%	19.80%	2.23%
PDM1 2 1 (1) 10.68% 19.80% 9.12% SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		CBE5	1	1		22.90%	-10.70%	-33.60%
SUL1 6 1 (5) 14.86% 15.49% 0.63% SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		CBE6	3	1	(2)	7.10%	8.09%	0.99%
SYM2 4 1 (3) 9.56% 8.96% -0.60% TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		PDM1	2	1	(1)	10.68%	19.80%	9.12%
TPR3 8 1 (7) 11.76% 19.38% 7.62% TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		SUL1	6	1	(5)	14.86%	15.49%	0.63%
TPR4 4 1 (3) 9.24% 2.53% -6.71% UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		SYM2	4	1	(3)	9.56%	8.96%	-0.60%
UMP1 4 1 (3) -1.82% 11.95% 13.77% KGI1 #Error #Error #Error #Error Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		TPR3	8	1	(7)	11.76%	19.38%	7.62%
KGI1 #Error		TPR4	4	1	(3)	9.24%	2.53%	-6.71%
Total 140 83 (57) 7.69% 9.74% 2.04% WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		UMP1	4	1	(3)	-1.82%	11.95%	13.77%
WEST-02 SLM1 16 9 (7) 5.44% 4.79% -0.65% ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		KGI1				#Error	#Error	#Error
ERD2 9 8 (1) 7.26% 9.28% 2.03% ERD1 8 5 (3) 4.52% 4.64% 0.12%		Total	140	83	(57)	7.69%	9.74%	2.04%
ERD1 8 5 (3) 4.52% 4.64% 0.12%	WEST-02	SLM1	16	9	(7)	5.44%	4.79%	-0.65%
		ERD2	9	8	(1)	7.26%	9.28%	2.03%
EPI1 3 4 1 18.10% 16.96% -1.14%		ERD1	8	5	(3)	4.52%	4.64%	0.12%
		EPI1	3	4	1	18.10%	16.96%	-1.14%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	HSR2	12	4	(8)	7.20%	12.40%	5.19%
	NKL2	6	4	(2)	13.18%	7.08%	-6.09%
	RSP1	8	4	(4)	10.92%	7.32%	-3.59%
	VPD1	3	3		15.62%	8.07%	-7.55%
	CMI1	2	2		7.24%	4.33%	-2.91%
	DPR1	2	2		12.93%	12.93%	0.00%
	EDP1	5	2	(3)	14.76%	15.50%	0.74%
	MCR1	3	2	(1)	7.70%	10.97%	3.26%
	OML1	7	2	(5)	5.50%	12.11%	6.62%
	PDR1	4	2	(2)	13.16%	19.58%	6.42%
	PMP1	1	2	1	19.39%	7.99%	-11.40%
	SLM2	7	2	(5)	12.69%	12.97%	0.27%
	TCG1	3	2	(1)	11.54%	15.50%	3.96%
	VKL1	2	2		11.01%	15.50%	4.49%
	APN1	4	1	(3)	7.38%	19.80%	12.42%
	ATU1	9	1	(8)	8.67%	11.62%	2.95%
	BMD1	3	1	(2)	10.15%	19.80%	9.65%
	DPR2	5	1	(4)	16.30%	11.95%	-4.35%
	HSR1	8	1	(7)	9.04%	7.17%	-1.88%
	KMM1	1	1		19.80%	0.11%	-19.68%
	KVP1	4	1	(3)	12.15%	11.24%	-0.91%
	PLC1	2	1	(1)	9.24%	10.13%	0.89%
	SGI1		1	1	#Error	11.95%	#Error
	SLM3		1	1	#Error	11.95%	#Error
	TRM1	8	1	(7)	10.67%	8.09%	-2.59%
	WZWH		1	1	#Error	-79.80%	#Error
	HRR1	2		(2)	15.97%	#Error	#Error
	KRI1	1		(1)	1.48%	#Error	#Error
	MTR1	2		(2)	9.02%	#Error	#Error
	SGG1	1		(1)	2.86%	#Error	#Error
	Total	151	73	(78)	9.17%	9.26%	0.09%
CHENNAI-01	CH07	10	7	(3)	8.17%	6.63%	-1.54%
	CH16	15	7	(8)	10.99%	13.74%	2.75%
	CH05	9	6	(3)	6.16%	5.87%	-0.29%
	CH19	7	6	(1)	6.27%	-1.34%	-7.62%
	CH28	8	6	(2)	12.78%	15.77%	2.99%
	CH14	19	4	(15)	11.36%	7.15%	-4.21%
	CH08	9	3	(6)	9.38%	6.22%	-3.16%
	CH42	3	3		10.45%	14.94%	4.49%
	MRM1	3	3		12.41%	4.62%	-7.79%
	CGL1	4	2	(2)	8.27%	18.37%	10.09%
	CH35	5	2	(3)	14.25%	3.34%	-10.91%
	CH37	3	2	(1)	17.85%	12.87%	-4.98%
	CH45	4	2	(2)	11.02%	19.80%	8.78%
	CZWH		2	2	#Error	-6.14%	#Error
	TKM1	5	2	(3)	11.99%	14.92%	2.92%
			_		#Error	22 710/	#Exxox
	WHC3		2	2	#Error	22.71%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH22	7	1	(6)	10.78%	-8.25%	-19.04%
	CH26	1	1		10.63%	8.91%	-1.72%
	CH38	3	1	(2)	4.75%	11.62%	6.88%
	CH39	3	1	(2)	13.24%	7.97%	-5.27%
	CH48	7	1	(6)	7.13%	-0.99%	-8.12%
	KNR1	3	1	(2)	8.97%	10.97%	2.00%
	SKL1	5	1	(4)	13.86%	29.65%	15.78%
	AVD1	3		(3)	14.24%	#Error	#Error
	CH29				#Error	#Error	#Error
	CH30	6		(6)	7.90%	#Error	#Error
	CH40				#Error	#Error	#Error
	GUD1	7		(7)	17.42%	#Error	#Error
	GUD2	7		(7)	7.35%	#Error	#Error
	MC02				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	Total	161	67	(94)	10.48%	9.89%	-0.59%
CHENNAI-02	CH09	6	6		9.60%	4.52%	-5.08%
	CH12	9	5	(4)	9.11%	9.15%	0.03%
	CH20	5	5		9.19%	6.70%	-2.49%
	CH06	8	4	(4)	10.07%	14.92%	4.84%
	CH03	19	3	(16)	6.90%	6.78%	-0.12%
	CH18	6	3	(3)	10.73%	16.57%	5.84%
	CH44	7	3	(4)	10.61%	8.16%	-2.46%
	CH15	12	2	(10)	9.82%	5.89%	-3.92%
	CH17	2	2		17.12%	14.96%	-2.17%
	CH24	7	2	(5)	9.37%	11.22%	1.85%
	CH34	10	2	(8)	8.51%	15.16%	6.65%
	GPD1	3	2	(1)	0.79%	4.28%	3.48%
	MJR1	3	2	(1)	11.16%	5.36%	-5.80%
	UKI1		2	2	#Error	13.64%	#Error
	CH21	8	1	(7)	4.30%	6.08%	1.78%
	CH23	3	1	(2)	20.84%	19.80%	-1.04%
	CH27	3	1	(2)	7.73%	8.27%	0.54%
	CH31	2	1	(1)	9.92%	11.95%	2.03%
	CH33	1	1		2.62%	-0.63%	-3.25%
	CH36	1	1		4.44%	7.97%	3.53%
	CH41	9	1	(8)	8.37%	4.67%	-3.70%
	CH43	2	1	(1)	13.45%	8.09%	-5.37%
	CH46	1	1	, ,	3.34%	6.08%	2.74%
	MC05		1	1	#Error	4.47%	#Error
	CH01	1		(1)	19.80%	#Error	#Error
	CH32			, ,	#Error	#Error	#Error
	MC06	1		(1)	9.00%	#Error	#Error
	PON1	3		(3)	16.62%	#Error	#Error
	Total	132	53	(79)	9.10%	8.74%	-0.36%
SOUTH ARCOT	TRK1	5	6	1	13.37%	7.64%	-5.73%
	KKI2	6	5	(1)	4.20%	12.50%	8.30%
	<u> </u>			(-)	0 70		2.5070

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	POY1	6	5	(1)	10.63%	11.29%	0.66%
	CDM1	4	3	(1)	14.89%	15.47%	0.59%
	NVL2	10	3	(7)	8.21%	4.92%	-3.28%
	POY2	4	3	(1)	10.21%	0.89%	-9.32%
	PRT1	2	3	1	10.35%	9.66%	-0.69%
	CUD1	10	2	(8)	7.77%	6.46%	-1.31%
	KLM1	2	2		10.68%	16.19%	5.52%
	MKM1	5	2	(3)	10.50%	7.73%	-2.76%
	TDM1	8	2	(6)	10.83%	12.04%	1.21%
	VPM1	1	2	1	-0.39%	8.70%	9.09%
	KML1	2	1	(1)	16.19%	-0.66%	-16.85%
	STP1	1	1		10.63%	10.63%	0.00%
	TVM1	3	1	(2)	-1.87%	3.67%	5.54%
	TVM2		1	1	#Error	13.71%	#Error
	VPM2	5	1	(4)	2.30%	11.95%	9.65%
	SJI2				#Error	#Error	#Error
	ULP1	4		(4)	8.12%	#Error	#Error
	VCM1	2		(2)	0.22%	#Error	#Error
	Total	80	43	(37)	7.79%	8.76%	0.98%
NORTH ARCOT	TRL1	7	9	2	7.15%	9.73%	2.59%
	SBR1	1	5	4	13.20%	7.19%	-6.01%
	VEL1	4	4		7.47%	16.57%	9.09%
	WJP1	4	4		11.08%	14.09%	3.01%
	ABR1	5	2	(3)	13.95%	14.60%	0.65%
	ANI1	2	2		19.01%	12.26%	-6.75%
	CGM1	3	2	(1)	7.75%	1.69%	-6.06%
	KPM2	9	2	(7)	4.93%	4.44%	-0.49%
	UGI1	5	2	(3)	15.94%	17.14%	1.20%
	VSI1	7	2	(5)	9.75%	10.96%	1.21%
	CPT1	5	1	(4)	4.56%	14.76%	10.20%
	CYR1	1	1		11.07%	8.76%	-2.31%
	GDM1	7	1	(6)	9.09%	-5.23%	-14.33%
	KPM1	4	1	(3)	9.51%	6.90%	-2.62%
	PTU1		1	1	#Error	19.80%	#Error
	TRR1	5	1	(4)	5.48%	0.08%	-5.40%
	TRT1	2	1	(1)	2.49%	11.24%	8.75%
	VEL2	3	1	(2)	9.53%	10.89%	1.36%
	AKM1	2		(2)	13.38%	#Error	#Error
	ARC2	3		(3)	2.81%	#Error	#Error
	BGR1	2		(2)	12.44%	#Error	#Error
	PLR1	5		(5)	5.68%	#Error	#Error
	SLG1	4		(4)	10.37%	#Error	#Error
	VNB1	1		(1)	13.20%	#Error	#Error
	WJD1	4		(4)	14.53%	#Error	#Error
	Total	95	42		8.85%	10.26%	1.41%
KL-SOUTH	TVP1	4	4		9.20%	7.81%	-1.39%
	KLR1	2	2		-2.24%	3.04%	5.27%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
KL-SOUTH	PAS1	1	2	1	10.62%	1.89%	-8.72%
	Total	7	8	1	6.65%	6.09%	-0.55%
	Total	1918	1089	(829)	5.68%	5.13%	-0.55%