



Sales  
**84.22** Lacs

Yest. Sales : 112.65 Lacs

GP%  
**0.85%**

Yest.GP% : 0.98%

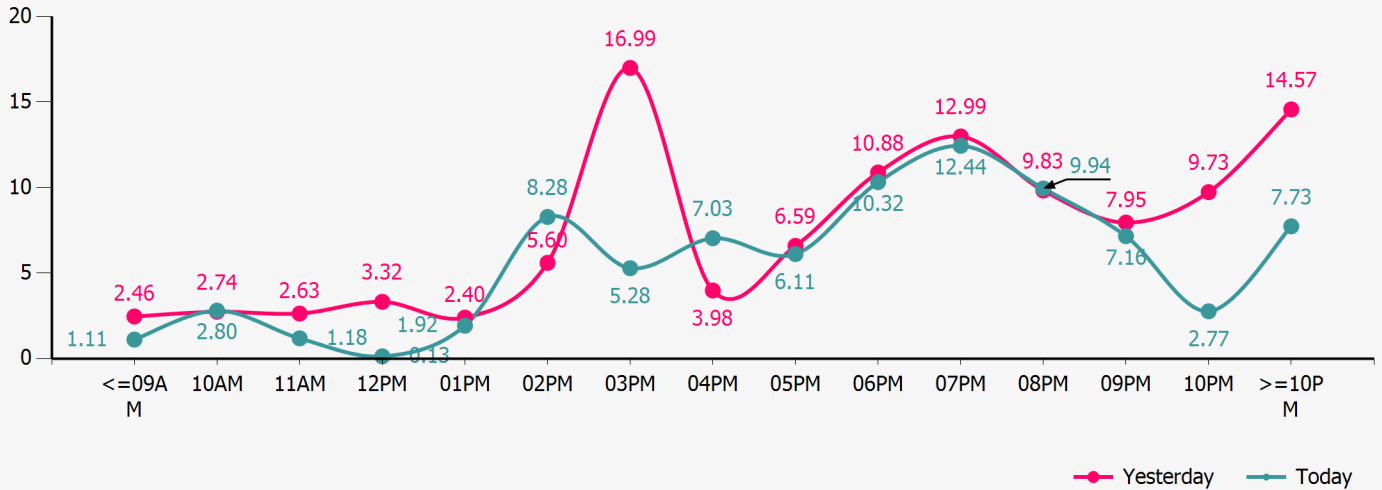
EW Pen%  
**1.13%**

Yest.EW %: 1.11%

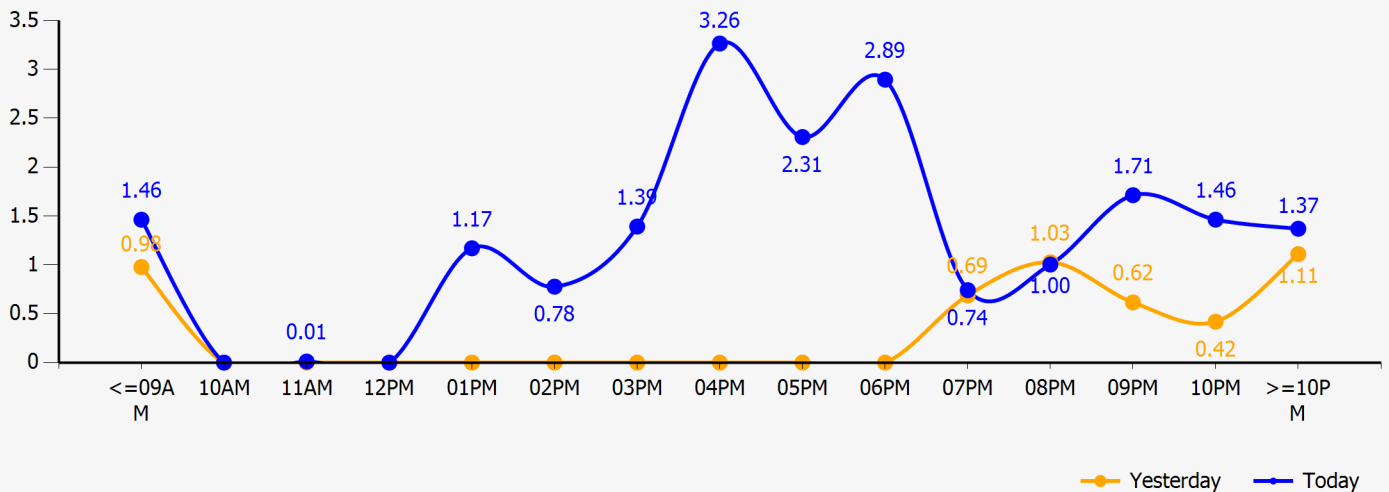
Open SO  
**19.56** Lacs

Yest. OSO 4.83 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



| Sales Zone | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------|----------|----------|-------------|--------|--------|-----------|------------|
| KL-NORTH   | 93.92    | 87.69    | -6.23       | -0.34% | -0.29% | 0.05%     | 77.63      |
| KL-SOUTH   | 19.52    | 11.65    | -7.86       | 3.93%  | 2.75%  | -1.18%    | 38.13      |
| KL-CENTRAL | 5.10     | 2.76     | -2.33       | 13.37% | 0.34%  | -13.03%   | 7.48       |
| OTHERS     | (1.05)   | 1.67     | 2.72        | -2.57% | 48.11% | 50.68%    | 0.00       |
| Total      | 117.49   | 103.78   | -13.71      | 0.98%  | 0.85%  | -0.14%    | 123.24     |

| Branch           | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------------|----------|----------|-------------|--------|--------|-----------|------------|
| <b>KL-NORTH</b>  |          |          |             |        |        |           |            |
| KNU1             | 65.88    | 56.30    | -9.58       | -1.52% | -1.19% | 0.33%     | 13.39      |
| KZD1             | 23.11    | 23.36    | 0.25        | 2.53%  | 0.53%  | -2.00%    | 45.41      |
| BSY1             | 3.92     | 5.56     | 1.65        | 2.14%  | 4.29%  | 2.15%     | 9.39       |
| VLC1             | 1.01     | 2.46     | 1.45        | 1.27%  | 2.24%  | 0.97%     | 9.44       |
| KL-NORTH : Total | 93.92    | 87.69    | -6.23       | -0.34% | -0.29% | 0.05%     | 77.63      |
| <b>KL-SOUTH</b>  |          |          |             |        |        |           |            |
| TVP1             | 10.06    | 5.72     | -4.34       | 3.40%  | 2.00%  | -1.41%    | 12.18      |
| KOM1             | 2.15     | 2.86     | 0.71        | 7.41%  | 0.97%  | -6.44%    | 12.09      |
| PAS1             | 4.09     | 1.56     | -2.53       | 4.02%  | 7.01%  | 2.99%     | 5.49       |

| Branch             | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|--------------------|----------|----------|-------------|--------|--------|-----------|------------|
| PNL1               | 3.16     | 1.39     | -1.77       | 3.08%  | 4.72%  | 1.63%     | 4.60       |
| KLR1               | 0.06     | 0.12     | 0.06        | 5.95%  | 3.31%  | -2.64%    | 3.76       |
| KL-SOUTH : Total   | 19.52    | 11.65    | -7.86       | 3.93%  | 2.75%  | -1.18%    | 38.13      |
| KL-CENTRAL         |          |          |             |        |        |           |            |
| KOC1               | 5.10     | 2.76     | -2.33       | 13.37% | 0.34%  | -13.03%   | 7.48       |
| KL-CENTRAL : Total | 5.10     | 2.76     | -2.33       | 13.37% | 0.34%  | -13.03%   | 7.48       |
| OTHERS             |          |          |             |        |        |           |            |
| TVSD               |          | 2.35     | 2.35        | 0.00%  | 23.24% | 23.24%    | 0.00       |
| KZSD               |          | 1.08     | 1.08        | 0.00%  | 27.54% | 27.54%    | 0.00       |
| WHTM               | (0.79)   | (0.74)   | 0.04        | -1.72% | 4.47%  | 6.19%     | 0.00       |
| WHKZ               | (0.26)   | (1.02)   | -0.76       | -5.10% | 0.75%  | 5.85%     | 0.00       |
| OTHERS : Total     | (1.05)   | 1.67     | 2.72        | -2.57% | 48.11% | 50.68%    | 0.00       |
| Grand Total        | 117.49   | 103.78   | -13.71      | 0.98%  | 0.85%  | -0.14%    | 123.24     |