



Sales  
**55.77** Lacs

Yest. Sales : 71.28 Lacs

GP%  
**2.11%**

Yest.GP% : 2.84%

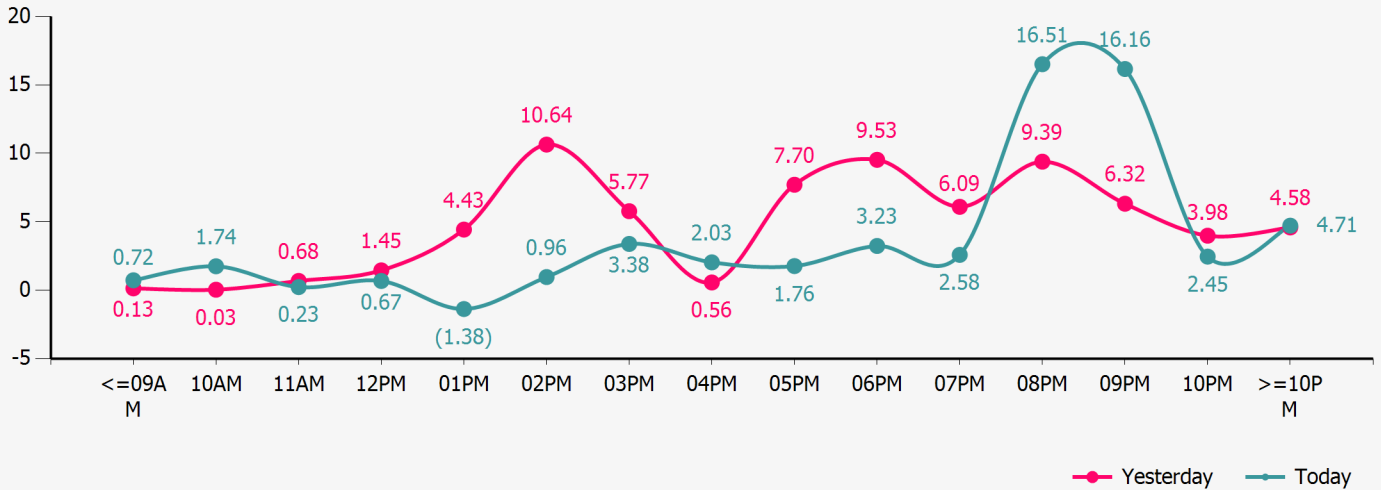
EW Pen%  
**1.64%**

Yest.EW %: 1.35%

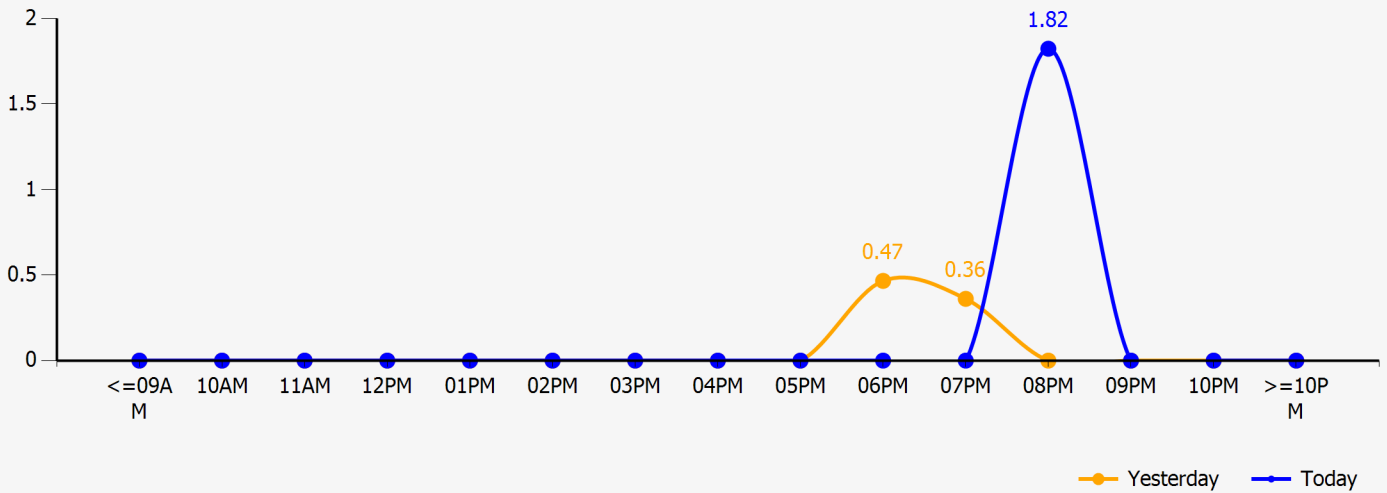
Open SO  
**1.82** Lacs

Yest. OSO 0.83 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



| Sales Zone | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% | Day Target |
|------------|----------|----------|-------------|---------|--------|-----------|------------|
| KL-NORTH   | 49.81    | 38.65    | -11.15      | 1.70%   | 0.00%  | -1.69%    | 64.24      |
| KL-SOUTH   | 17.12    | 13.90    | -3.22       | 3.67%   | 5.16%  | 1.49%     | 38.13      |
| KL-CENTRAL | 5.93     | 7.79     | 1.86        | 4.84%   | 4.38%  | -0.46%    | 7.48       |
| OTHERS     | (0.75)   | (2.75)   | -2.00       | -38.59% | -5.60% | 33.00%    | 0.00       |
| Total      | 72.10    | 57.59    | -14.51      | 2.84%   | 2.11%  | -0.74%    | 109.85     |

| Branch           | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------------|----------|----------|-------------|--------|--------|-----------|------------|
| <b>KL-NORTH</b>  |          |          |             |        |        |           |            |
| KZD1             | 33.49    | 21.85    | -11.64      | 2.39%  | -0.01% | -2.39%    | 45.41      |
| KNU1             | 6.46     | 7.45     | 0.99        | -0.49% | 1.10%  | 1.59%     | 0.00       |
| BSY1             | 7.14     | 5.87     | -1.28       | -0.71% | -3.00% | -2.29%    | 9.39       |
| VLC1             | 2.71     | 3.49     | 0.78        | 4.73%  | 2.76%  | -1.97%    | 9.44       |
| KL-NORTH : Total | 49.81    | 38.65    | -11.15      | 1.70%  | 0.00%  | -1.69%    | 64.24      |
| <b>KL-SOUTH</b>  |          |          |             |        |        |           |            |
| TVP1             | 7.38     | 6.28     | -1.11       | 2.60%  | 5.35%  | 2.75%     | 12.18      |
| KOM1             | 3.82     | 2.96     | -0.86       | 3.74%  | 2.54%  | -1.20%    | 12.09      |
| KLR1             | 0.98     | 1.93     | 0.96        | 7.32%  | 7.11%  | -0.21%    | 3.76       |

| Branch             | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% | Day Target |
|--------------------|----------|----------|-------------|---------|--------|-----------|------------|
| PAS1               | 3.06     | 1.44     | -1.62       | 4.70%   | 6.97%  | 2.27%     | 5.49       |
| PNL1               | 1.88     | 1.28     | -0.59       | 4.14%   | 5.30%  | 1.17%     | 4.60       |
| KL-SOUTH : Total   | 17.12    | 13.90    | -3.22       | 3.67%   | 5.16%  | 1.49%     | 38.13      |
| KL-CENTRAL         |          |          |             |         |        |           |            |
| KOC1               | 5.93     | 7.79     | 1.86        | 4.84%   | 4.38%  | -0.46%    | 7.48       |
| KL-CENTRAL : Total | 5.93     | 7.79     | 1.86        | 4.84%   | 4.38%  | -0.46%    | 7.48       |
| OTHERS             |          |          |             |         |        |           |            |
| KZSD               | 0.82     | 0.23     | -0.59       | 24.66%  | 30.13% | 5.47%     | 0.00       |
| WHKZ               | (1.57)   | (2.97)   | -1.41       | -5.61%  | -2.88% | 2.72%     | 0.00       |
| OTHERS : Total     | (0.75)   | (2.75)   | -2.00       | -38.59% | -5.60% | 33.00%    | 0.00       |
| Grand Total        | 72.10    | 57.59    | -14.51      | 2.84%   | 2.11%  | -0.74%    | 109.85     |