



Sales  
**69.92** Lacs

Yest. Sales : 126.43 Lacs

GP%  
**2.17%**

Yest.GP% : 2.71%

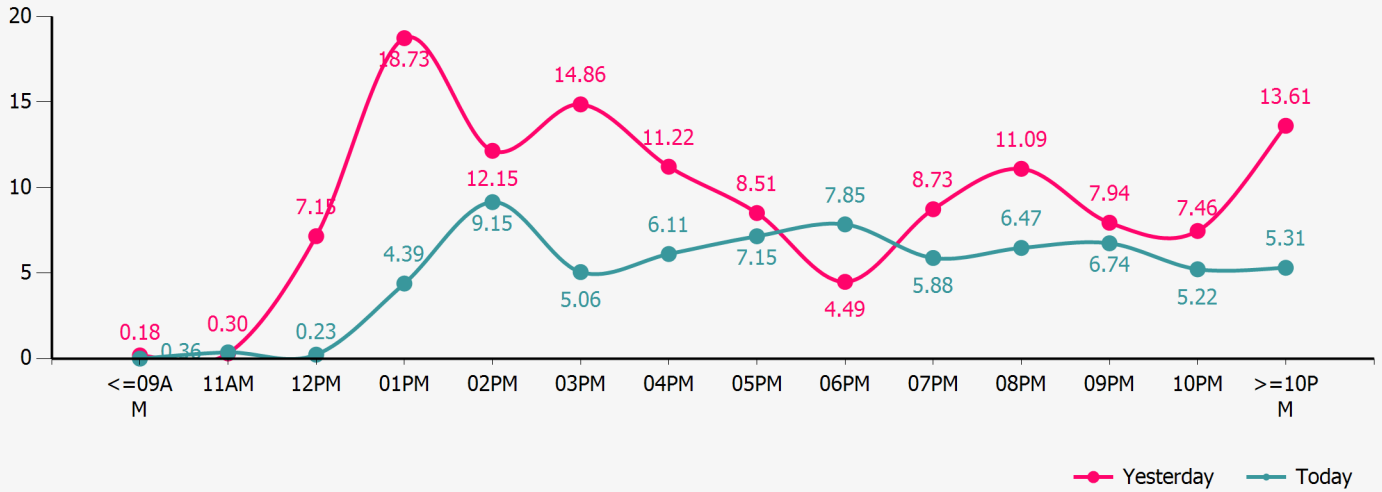
EW Pen%  
**2.39%**

Yest.EW %: 0.96%

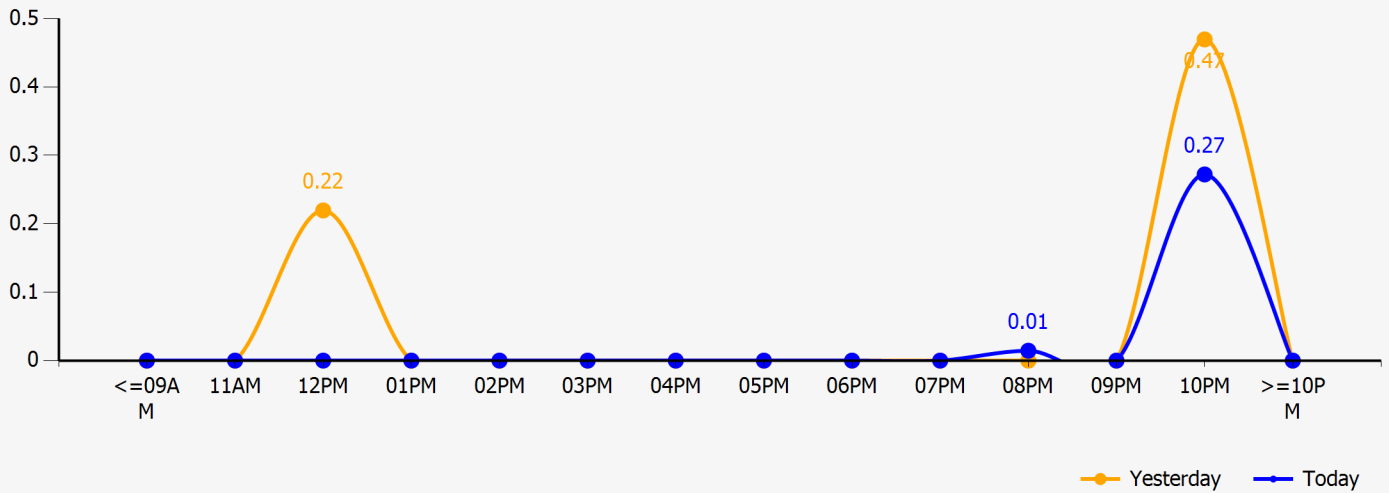
Open SO  
**0.29** Lacs

Yest. OSO 0.69 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



| Sales Zone | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------|----------|----------|-------------|--------|--------|-----------|------------|
| KL-NORTH   | 77.86    | 39.20    | -38.66      | 2.85%  | 1.97%  | -0.88%    | 64.24      |
| KL-SOUTH   | 39.94    | 26.97    | -12.98      | 2.02%  | 2.56%  | 0.54%     | 38.13      |
| KL-CENTRAL | 8.98     | 4.67     | -4.31       | 3.38%  | 2.03%  | -1.34%    | 7.48       |
| OTHERS     | 0.32     | (0.64)   | -0.96       | 33.56% | 6.03%  | -27.53%   | 0.00       |
| Total      | 127.12   | 70.20    | -56.91      | 2.71%  | 2.17%  | -0.54%    | 109.85     |

| Branch           | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------------|----------|----------|-------------|--------|--------|-----------|------------|
| <b>KL-NORTH</b>  |          |          |             |        |        |           |            |
| KZD1             | 50.06    | 25.38    | -24.69      | 2.51%  | 1.85%  | -0.65%    | 45.41      |
| BSY1             | 9.02     | 7.64     | -1.39       | 4.20%  | 1.09%  | -3.11%    | 9.39       |
| KNU1             | 12.66    | 3.91     | -8.75       | 3.07%  | 2.06%  | -1.01%    | 0.00       |
| VLC1             | 6.11     | 2.28     | -3.84       | 3.29%  | 6.19%  | 2.90%     | 9.44       |
| KL-NORTH : Total | 77.86    | 39.20    | -38.66      | 2.85%  | 1.97%  | -0.88%    | 64.24      |
| <b>KL-SOUTH</b>  |          |          |             |        |        |           |            |
| TVP1             | 14.95    | 9.71     | -5.25       | 1.93%  | 3.65%  | 1.72%     | 12.18      |
| KOM1             | 9.28     | 7.54     | -1.74       | 1.35%  | 2.67%  | 1.32%     | 12.09      |
| PAS1             | 6.61     | 5.69     | -0.92       | 3.30%  | 4.47%  | 1.18%     | 5.49       |

| Branch             | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% | Day Target |
|--------------------|----------|----------|-------------|--------|---------|-----------|------------|
| KLR1               | 5.23     | 2.36     | -2.88       | 4.47%  | 6.73%   | 2.26%     | 3.76       |
| PNL1               | 3.86     | 1.67     | -2.19       | -1.52% | -16.66% | -15.14%   | 4.60       |
| KL-SOUTH : Total   | 39.94    | 26.97    | -12.98      | 2.02%  | 2.56%   | 0.54%     | 38.13      |
| KL-CENTRAL         |          |          |             |        |         |           |            |
| KOC1               | 8.98     | 4.67     | -4.31       | 3.38%  | 2.03%   | -1.34%    | 7.48       |
| KL-CENTRAL : Total | 8.98     | 4.67     | -4.31       | 3.38%  | 2.03%   | -1.34%    | 7.48       |
| OTHERS             |          |          |             |        |         |           |            |
| KZSD               | (0.06)   | 0.21     | 0.28        | 20.69% | 14.27%  | -6.42%    | 0.00       |
| TVSD               | 0.52     |          | -0.52       | 24.19% | 0.00%   | -24.19%   | 0.00       |
| WHKZ               | (0.13)   |          | 0.13        | 2.96%  | 0.00%   | -2.96%    | 0.00       |
| WHTM               |          | (0.85)   | -0.85       | 0.00%  | 8.10%   | 8.10%     | 0.00       |
| OTHERS : Total     | 0.32     | (0.64)   | -0.96       | 33.56% | 6.03%   | -27.53%   | 0.00       |
| Grand Total        | 127.12   | 70.20    | -56.91      | 2.71%  | 2.17%   | -0.54%    | 109.85     |