



Sales

153.17 Lacs

Yest. Sales : 81.41 Lacs

GP%

9.34%

Yest.GP% : 1.67%

EW Pen%

0.84%

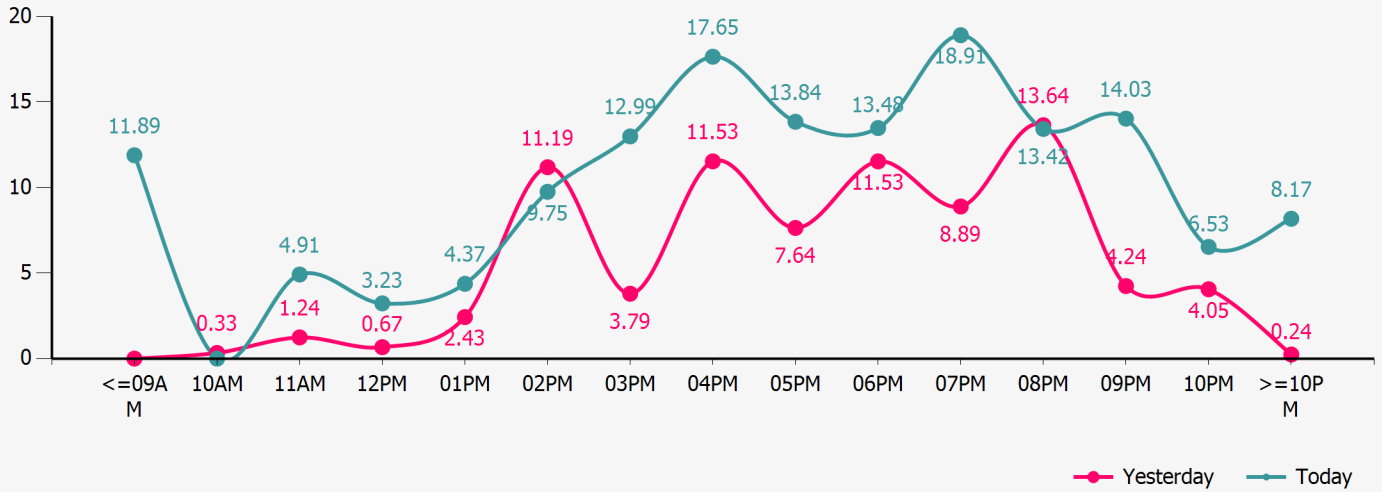
Yest.EW %: 1.88%

Open SO

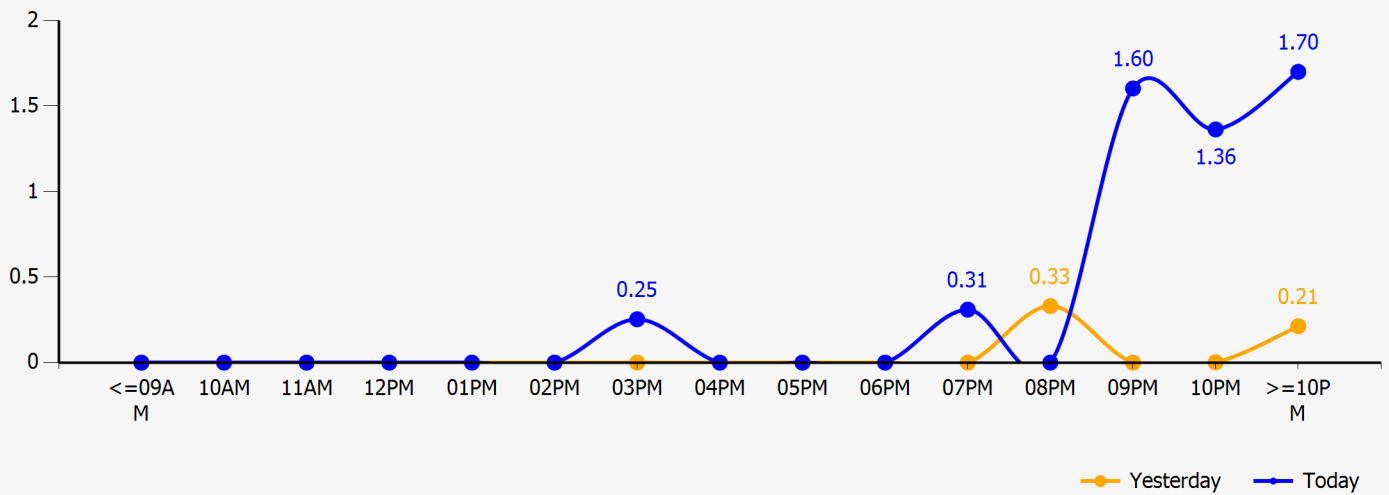
5.23 Lacs

Yest. OSO 0.55 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



Sales Order Trend Yesterday Vs Today By Hours



| Sales Zone | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% | Day Target |
|------------|----------|----------|-------------|---------|--------|-----------|------------|
| KL-NORTH   | 52.37    | 99.53    | 47.16       | 1.27%   | 13.40% | 12.14%    | 69.76      |
| KL-SOUTH   | 23.39    | 45.76    | 22.37       | 2.14%   | 2.62%  | 0.48%     | 22.92      |
| KL-CENTRAL | 7.22     | 14.01    | 6.79        | -1.17%  | 1.15%  | 2.32%     | 7.03       |
| OTHERS     | (1.02)   | (0.90)   | 0.12        | -28.35% | -9.72% | 18.62%    | 0.00       |
| Total      | 81.96    | 158.40   | 76.44       | 1.67%   | 9.34%  | 7.66%     | 99.71      |

| Branch           | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% | Day Target |
|------------------|----------|----------|-------------|--------|--------|-----------|------------|
| <b>KL-NORTH</b>  |          |          |             |        |        |           |            |
| KZD1             | 29.62    | 44.84    | 15.23       | 0.98%  | 29.93% | 28.95%    | 30.74      |
| KNU1             | 16.80    | 38.35    | 21.55       | 1.16%  | -0.48% | -1.64%    | 26.60      |
| BSY1             | 3.95     | 8.94     | 4.99        | 4.47%  | 1.12%  | -3.36%    | 7.40       |
| VLC1             | 2.01     | 7.39     | 5.38        | 0.21%  | 0.06%  | -0.15%    | 5.01       |
| KL-NORTH : Total | 52.37    | 99.53    | 47.16       | 1.27%  | 13.40% | 12.14%    | 69.76      |
| <b>KL-SOUTH</b>  |          |          |             |        |        |           |            |
| TVP1             | 11.67    | 16.10    | 4.43        | 0.28%  | 2.39%  | 2.12%     | 7.67       |
| KOM1             | 5.58     | 11.61    | 6.03        | 4.34%  | 1.33%  | -3.01%    | 7.26       |
| PNL1             | 1.03     | 8.73     | 7.70        | 2.12%  | 3.52%  | 1.40%     | 2.33       |

| Branch             | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% | Day Target |
|--------------------|----------|----------|-------------|---------|--------|-----------|------------|
| PAS1               | 2.81     | 5.39     | 2.58        | 1.61%   | 4.71%  | 3.10%     | 3.32       |
| KLR1               | 2.29     | 3.93     | 1.64        | 6.91%   | 2.46%  | -4.45%    | 2.34       |
| KL-SOUTH : Total   | 23.39    | 45.76    | 22.37       | 2.14%   | 2.62%  | 0.48%     | 22.92      |
| KL-CENTRAL         |          |          |             |         |        |           |            |
| KOC1               | 7.22     | 14.01    | 6.79        | -1.17%  | 1.15%  | 2.32%     | 7.03       |
| KL-CENTRAL : Total | 7.22     | 14.01    | 6.79        | -1.17%  | 1.15%  | 2.32%     | 7.03       |
| OTHERS             |          |          |             |         |        |           |            |
| TVSD               |          | 0.30     | 0.30        | 0.00%   | 26.46% | 26.46%    | 0.00       |
| KZSD               | 0.75     | 0.08     | -0.67       | 26.23%  | -7.88% | -34.11%   | 0.00       |
| WKNR               | (1.16)   | (0.51)   | 0.65        | -8.38%  | 1.06%  | 9.44%     | 0.00       |
| WHKZ               | (0.62)   | (0.78)   | -0.16       | 0.69%   | -2.44% | -3.13%    | 0.00       |
| OTHERS : Total     | (1.02)   | (0.90)   | 0.12        | -28.35% | -9.72% | 18.62%    | 0.00       |
| Grand Total        | 81.96    | 158.40   | 76.44       | 1.67%   | 9.34%  | 7.66%     | 99.71      |