



Fridge - Daily Sales Performance As on 16-03-2026 11:20:38 PM

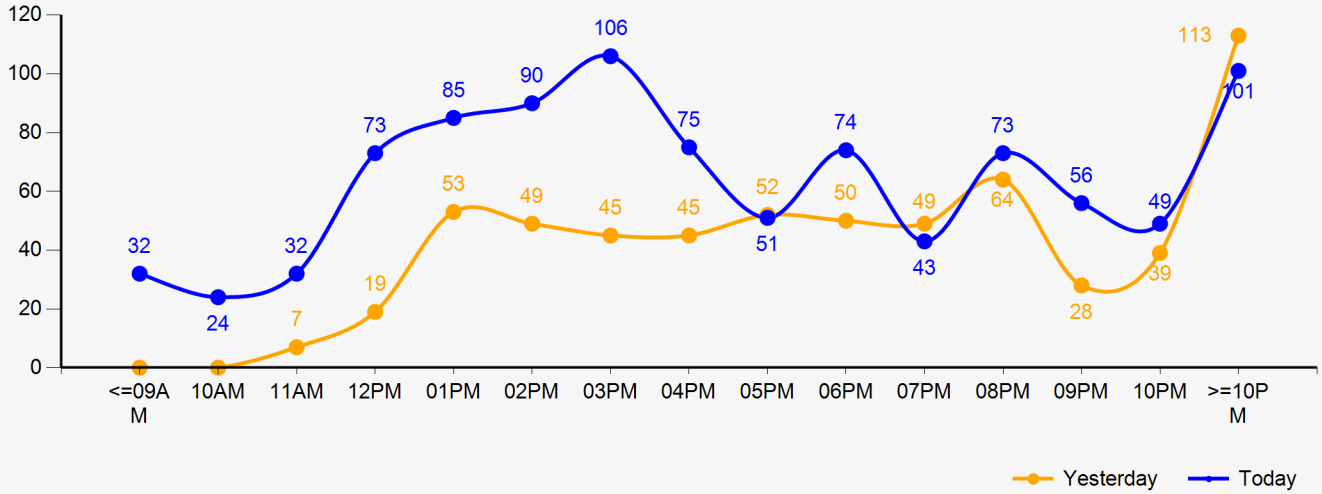
YD Sales : 613

YD GP%: 6.73%

TD Sales : 964

TD GP%: 5.66%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	64	221	157	8.16%	5.76%	-2.40%
SOUTH-03	57	112	55	7.37%	3.70%	-3.67%
TIRUPATI-01	22	111	89	9.92%	7.32%	-2.61%
WEST-02	57	95	38	5.60%	3.57%	-2.04%
CHENNAI-01	97	74	(23)	6.29%	5.75%	-0.55%
SOUTH ARCOT	27	68	41	7.92%	6.48%	-1.44%
WEST-01	66	59	(7)	5.25%	6.07%	0.82%
VIJAYAWADA-01	32	56	24	6.76%	8.32%	1.56%
NORTH ARCOT	31	53	22	4.46%	5.89%	1.43%
TRICHY-01	47	51	4	8.41%	5.44%	-2.97%
CHENNAI-02	99	46	(53)	6.97%	6.16%	-0.81%
KL-NORTH	8	9	1	2.61%	-3.71%	-6.32%
KL-SOUTH	6	9	3	6.32%	2.32%	-4.00%
Total	613	964	351	6.73%	5.66%	-1.07%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	14	48	34	6.79%	8.46%	1.67%
	KVT1	5	11	6	16.52%	12.11%	-4.41%
	NGR1		10	10	#Error	7.29%	#Error
	RND1	1	10	9	4.07%	6.46%	2.39%
	TVL1	8	9	1	7.94%	8.14%	0.19%
	TKS1	1	8	7	13.83%	7.23%	-6.60%
	ASM1	5	7	2	12.24%	5.36%	-6.88%
	MAR1	1	7	6	3.72%	-1.58%	-5.30%
	TKS2	2	7	5	2.41%	2.35%	-0.06%
	TYI1	1	7	6	14.25%	8.40%	-5.85%
	VNR2	2	7	5	9.78%	6.07%	-3.70%
	PKD1		6	6	#Error	4.23%	#Error
	TKY1		6	6	#Error	0.11%	#Error
	APK2	2	5	3	10.30%	12.27%	1.97%
	ERL2		5	5	#Error	12.93%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SDI1		5	5	#Error	2.81%	#Error
	SKD1		5	5	#Error	1.06%	#Error
	TUT2	2	5	3	3.92%	7.73%	3.80%
	ARM1	1	4	3	7.27%	1.08%	-6.20%
	KYR1		4	4	#Error	9.79%	#Error
	PDI1		4	4	#Error	-7.20%	#Error
	RPM1		4	4	#Error	4.35%	#Error
	STU2	4	4		7.24%	0.42%	-6.82%
	UDN1		4	4	#Error	8.27%	#Error
	VKM1	1	4	3	7.35%	7.20%	-0.15%
	KGL1		3	3	#Error	-11.70%	#Error
	SVK1	6	3	(3)	11.66%	6.93%	-4.73%
	TCN1		3	3	100.00%	8.78%	-91.22%
	VLY1	1	3	2	0.55%	5.87%	5.32%
	VNR1	3	3		-0.18%	-2.98%	-2.81%
	APK1	1	2	1	12.62%	12.20%	-0.42%
	KSM1	1	2	1	6.68%	-13.92%	-20.59%
	MMT1		2	2	#Error	-5.21%	#Error
	COL1		1	1	#Error	2.60%	#Error
	S2SD		1	1	#Error	4.05%	#Error
	SGT1		1	1	#Error	10.85%	#Error
	SNL1	2	1	(1)	10.00%	5.83%	-4.16%
	Total	64	221	157	8.16%	5.76%	-2.40%
	SOUTH-03	MDU1	6	10	4	6.34%	3.53%
TMM1			10	10	#Error	2.59%	#Error
USL1		3	8	5	7.80%	1.02%	-6.78%
TPT1			7	7	#Error	9.26%	#Error
ATG1		1	6	5	-3.53%	4.73%	8.26%
DGL1		4	6	2	10.57%	3.76%	-6.81%
MDU3		4	5	1	8.50%	4.56%	-3.95%
MDU7		4	5	1	7.38%	1.71%	-5.67%
TEN1		1	5	4	9.07%	1.02%	-8.05%
KKD3		1	4	3	12.69%	2.81%	-9.88%
MDU6		1	4	3	12.69%	2.43%	-10.27%
SVG1		2	4	2	3.37%	0.79%	-2.58%
TDI1		1	4	3	13.41%	10.36%	-3.06%
DGL2		3	3		8.89%	4.12%	-4.77%
MDU4		1	3	2	9.71%	5.30%	-4.40%
MDU5			3	3	#Error	2.94%	#Error
MPA1		2	3	1	0.40%	5.27%	4.87%
BNR1			2	2	#Error	5.03%	#Error
CBM1		3	2	(1)	1.28%	3.68%	2.41%
DKI1		2	2		5.37%	10.97%	5.60%
KRR1		3	2	(1)	11.07%	2.94%	-8.13%
MDU2		3	2	(1)	10.64%	3.14%	-7.50%
MLR1		2	2		4.20%	1.23%	-2.97%
NKI1			2	2	#Error	-6.80%	#Error
PVI1	1	2	1	13.83%	3.82%	-10.01%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	CMR1		1	1	#Error	17.46%	#Error
	KYK1		1	1	#Error	0.29%	#Error
	MNM1		1	1	#Error	-0.67%	#Error
	ODM1	2	1	(1)	3.93%	-1.46%	-5.38%
	PNI1	1	1		13.83%	-0.67%	-14.50%
	TEN2		1	1	#Error	12.45%	#Error
	ADP1	3		(3)	10.36%	#Error	#Error
	BTU1	1		(1)	7.39%	#Error	#Error
	KPT1	1		(1)	13.98%	#Error	#Error
	NTM1				#Error	#Error	#Error
	PKM1				#Error	#Error	#Error
	PNV2	1		(1)	1.56%	#Error	#Error
	SGP1				#Error	#Error	#Error
	Total	57	112	55	7.37%	3.70%	-3.67%
	TIRUPATI-01	TPSD		13	13	#Error	14.31%
ATP1			9	9	#Error	13.83%	#Error
PIL1			8	8	#Error	4.57%	#Error
PMR1		1	8	7	22.23%	7.64%	-14.59%
DHN1		1	7	6	10.73%	5.96%	-4.77%
RJP1		2	7	5	-4.20%	4.66%	8.86%
PDT1			6	6	#Error	7.50%	#Error
ADI1		2	5	3	9.21%	9.00%	-0.21%
KHT1			5	5	#Error	-1.93%	#Error
KNL1			4	4	#Error	-5.60%	#Error
KOU1			4	4	#Error	10.03%	#Error
MPL1		1	4	3	11.46%	6.49%	-4.96%
NYP1			4	4	#Error	12.56%	#Error
TPY1		1	4	3	13.37%	6.61%	-6.76%
VKI1			4	4	#Error	10.92%	#Error
BVL1			3	3	#Error	11.11%	#Error
KDR1			3	3	#Error	1.62%	#Error
RCY1		1	3	2	0.92%	15.06%	14.14%
KAR1			2	2	#Error	13.56%	#Error
GTL1		1	1		7.96%	14.79%	6.83%
KDA1		2	1	(1)	10.92%	7.98%	-2.94%
KVL1			1	1	#Error	4.76%	#Error
NLR1			1	1	#Error	-12.38%	#Error
PGR1		1	1		9.02%	6.34%	-2.67%
PUT1		2	1	(1)	17.34%	8.16%	-9.17%
SPE1		1	1		6.04%	-1.54%	-7.58%
TPI1			1	1	#Error	4.15%	#Error
CTO1		1		(1)	16.66%	#Error	#Error
KNL2		2		(2)	4.19%	#Error	#Error
NDL1		1		(1)	1.44%	9.92%	8.47%
TPY2		2		(2)	11.13%	#Error	#Error
Total		22	111	89	9.92%	7.32%	-2.61%
WEST-02	MCR1	2	8	6	-2.24%	2.41%	4.65%
	EPI1		7	7	#Error	5.67%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	KRI1	2	7	5	3.78%	1.78%	-2.00%
	CMI1		6	6	#Error	5.66%	#Error
	ATU1	3	5	2	7.93%	1.91%	-6.02%
	RSP1	5	5		4.93%	4.43%	-0.49%
	ERD2	2	4	2	13.32%	9.29%	-4.03%
	KMM1		4	4	#Error	6.70%	#Error
	NKL2	1	4	3	13.41%	-0.16%	-13.57%
	PMP1		4	4	#Error	9.63%	#Error
	SGI1		4	4	#Error	1.73%	#Error
	HSR1	7	3	(4)	4.28%	1.24%	-3.04%
	HSR2	4	3	(1)	6.15%	3.00%	-3.15%
	KAM1		3	3	#Error	1.27%	#Error
	OML1		3	3	#Error	6.04%	#Error
	SLM1	7	3	(4)	4.32%	7.23%	2.91%
	SLM2	1	3	2	5.83%	0.29%	-5.55%
	HRR1	2	2		8.91%	2.11%	-6.80%
	PLC1	2	2		9.07%	13.31%	4.24%
	SLM3	2	2		6.48%	2.46%	-4.02%
	TCG1	2	2		9.17%	4.98%	-4.19%
	TRM1	2	2		3.23%	1.97%	-1.26%
	APN1	1	1		12.69%	-0.03%	-12.72%
	BMD1	1	1		13.41%	15.16%	1.74%
	DPR2	2	1	(1)	3.16%	5.83%	2.67%
	ERD1	3	1	(2)	0.89%	-4.07%	-4.97%
	KVP1	2	1	(1)	3.36%	-0.03%	-3.39%
	MTR1		1	1	#Error	12.69%	#Error
	SGG1		1	1	#Error	0.57%	#Error
	VPD1	1	1		5.83%	5.83%	0.00%
	WZWH		1	1	#Error	1.03%	#Error
	DPR1				#Error	-129.24%	#Error
	EDP1	1		(1)	13.83%	#Error	#Error
	PDR1	1		(1)	12.62%	#Error	#Error
VKL1	1		(1)	-9.70%	#Error	#Error	
Total	57	95	38	5.60%	3.57%	-2.04%	
CHENNAI-01	CH05	8	6	(2)	9.76%	8.37%	-1.39%
	CH08	9	6	(3)	7.79%	10.43%	2.65%
	CH16	3	6	3	6.40%	3.67%	-2.72%
	MRM1	1	6	5	6.75%	0.66%	-6.08%
	CH14	4	5	1	3.70%	11.12%	7.41%
	CH28	5	5		7.90%	7.74%	-0.16%
	CH38	1	4	3	-2.10%	-2.53%	-0.43%
	CH49	3	4	1	1.88%	4.72%	2.84%
	SKL1	10	4	(6)	6.53%	4.46%	-2.08%
	CH07	9	3	(6)	5.69%	10.08%	4.39%
	CH35	2	3	1	12.97%	4.69%	-8.29%
	CH45	1	3	2	6.79%	8.43%	1.64%
	GUD1	3	3		11.33%	-1.46%	-12.79%
	GUD2	1	3	2	-29.58%	1.35%	30.93%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH25	3	2	(1)	5.36%	2.00%	-3.36%
	CH30	4	2	(2)	3.97%	6.75%	2.78%
	CH48	2	2		6.05%	5.35%	-0.71%
	TKM1	2	2		16.68%	9.39%	-7.30%
	CGL1	2	1	(1)	8.61%	2.92%	-5.69%
	CH19	4	1	(3)	4.38%	21.16%	16.77%
	CH29	2	1	(1)	1.40%	3.56%	2.16%
	CH42	1	1		3.56%	1.47%	-2.09%
	WHC3		1	1	#Error	-0.22%	#Error
	AVD1	5		(5)	2.62%	#Error	#Error
	CH22				#Error	#Error	#Error
	CH26	1		(1)	17.00%	#Error	#Error
	CH37	1		(1)	22.10%	#Error	#Error
	CH39	3		(3)	12.25%	#Error	#Error
	CH40				#Error	#Error	#Error
	CH47	4		(4)	10.00%	#Error	#Error
	KNR1	3		(3)	0.17%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	Total	97	74	(23)	6.29%	5.75%	-0.55%
	SOUTH ARCOT	POY1	1	8	7	13.41%	9.28%
KLM1			7	7	#Error	6.24%	#Error
ULP1		6	7	1	5.16%	3.20%	-1.96%
POY2			6	6	#Error	6.61%	#Error
CUD1		1	5	4	17.34%	12.23%	-5.11%
VPM2			5	5	#Error	7.44%	#Error
KKI2		5	4	(1)	10.57%	3.02%	-7.56%
TDM1		2	4	2	2.50%	3.44%	0.94%
NVL2			3	3	#Error	10.72%	#Error
PRT1		1	3	2	-2.35%	4.82%	7.17%
SJI2		4	3	(1)	8.03%	5.93%	-2.10%
TRK1			3	3	#Error	0.73%	#Error
VCM1			3	3	#Error	4.10%	#Error
KML1		2	2		3.45%	10.13%	6.68%
MKM1		2	2		9.72%	9.31%	-0.42%
STP1			1	1	#Error	-0.26%	#Error
TVM1			1	1	#Error	13.41%	#Error
TVM2		1	1		10.41%	-2.55%	-12.96%
CDM1		2		(2)	10.00%	#Error	#Error
VPM1					#Error	#Error	#Error
Total		27	68	41	7.92%	6.48%	-1.44%
WEST-01	TPR3		9	9	#Error	11.11%	#Error
	KMD1		6	6	#Error	8.35%	#Error
	MPM1	3	6	3	8.81%	5.60%	-3.21%
	CNR1	3	4	1	3.67%	1.94%	-1.74%
	PLI1	1	4	3	9.53%	7.92%	-1.62%
	UAM1	2	4	2	3.14%	5.30%	2.17%
	SYM2	1	3	2	-1.81%	-4.14%	-2.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR1	3	3		11.31%	5.72%	-5.60%
	CBE2	6	2	(4)	10.54%	14.32%	3.78%
	CBE4	8	2	(6)	2.98%	17.85%	14.87%
	DPM2	2	2		5.32%	1.08%	-4.24%
	KGM1		2	2	#Error	3.26%	#Error
	PDM1	2	2		17.91%	3.39%	-14.52%
	PPI1	2	2		20.44%	5.83%	-14.61%
	UMP1	2	2		4.82%	-1.65%	-6.47%
	GBM1		1	1	#Error	1.47%	#Error
	KGI1	1	1		-1.81%	5.83%	7.65%
	SNR1	2	1	(1)	1.25%	12.69%	11.44%
	SUL1	7	1	(6)	2.33%	14.03%	11.70%
	TPR2	7	1	(6)	11.52%	4.67%	-6.85%
	TPR4	3	1	(2)	1.16%	3.56%	2.41%
	ANR1	1		(1)	3.34%	#Error	#Error
	AVI1	1		(1)	11.82%	#Error	#Error
	CBE1	3		(3)	-10.76%	#Error	#Error
	CBE3	1		(1)	11.87%	#Error	#Error
	CBE5				#Error	#Error	#Error
	CBE6	2		(2)	1.96%	#Error	#Error
	GDR1	1		(1)	3.56%	#Error	#Error
	KMR1	2		(2)	-6.49%	#Error	#Error
	Total	66	59	(7)	5.25%	6.07%	0.82%
	VIJAYAWADA-01	GTSD		10	10	#Error	12.17%
OGL1		1	5	4	10.73%	10.76%	0.03%
GNT1		1	4	3	6.84%	0.44%	-6.40%
BVR1		4	3	(1)	5.07%	8.70%	3.62%
PRL1		3	3		4.82%	8.84%	4.01%
RAL1		1	3	2	9.53%	5.71%	-3.82%
TVU1		1	3	2	9.83%	11.49%	1.66%
CRL1			2	2	#Error	7.36%	#Error
NRT1		1	2	1	7.78%	8.93%	1.15%
TEL1		2	2		12.85%	10.63%	-2.22%
TNK1			2	2	#Error	11.44%	#Error
VJW2			2	2	#Error	7.29%	#Error
VJW5		3	2	(1)	3.81%	7.56%	3.75%
BPP1			1	1	#Error	10.54%	#Error
CKT1		1	1		1.50%	4.76%	3.26%
ELU1			1	1	#Error	5.66%	#Error
GNT2		1	1		13.73%	10.84%	-2.88%
JGG1			1	1	#Error	0.41%	#Error
JPT1		1	1		-1.54%	5.44%	6.97%
NPR1		1	1		8.20%	8.01%	-0.18%
PAP1		2	1	(1)	12.27%	15.14%	2.87%
TDD1		1	1		4.49%	2.88%	-1.61%
TNI1		1	1		7.39%	3.92%	-3.47%
VJW1		2	1	(1)	4.89%	12.06%	7.18%
VJW3		1	1		8.41%	7.98%	-0.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	VKN1		1	1	#Error	6.11%	#Error
	AMP1	1		(1)	3.15%	#Error	#Error
	DPE1				#Error	#Error	#Error
	GDV1				#Error	#Error	#Error
	GVM1				#Error	#Error	#Error
	KND1				#Error	#Error	#Error
	MTM1				#Error	#Error	#Error
	PNR1				#Error	#Error	#Error
	PPM1				#Error	#Error	#Error
	RMV1	1		(1)	8.17%	#Error	#Error
	VJW4				#Error	#Error	#Error
	VUY1	2		(2)	10.17%	#Error	#Error
	Total	32	56	24	6.76%	8.32%	1.56%
	NORTH ARCOT	TRL1	2	7	5	17.66%	10.23%
TRT1			5	5	#Error	12.84%	#Error
WJP1			5	5	#Error	6.20%	#Error
ABR1		(1)	4	5	2.86%	2.33%	-0.53%
AKM1			3	3	#Error	1.69%	#Error
BGR1			3	3	#Error	-2.29%	#Error
PLR1			3	3	#Error	4.04%	#Error
SLG1		2	3	1	14.53%	0.38%	-14.15%
VEL2			3	3	#Error	15.13%	#Error
VNB1		1	3	2	3.56%	4.90%	1.33%
CPT1		2	2		0.68%	7.78%	7.11%
KPM2		3	2	(1)	7.29%	1.96%	-5.32%
SBR1		3	2	(1)	13.23%	2.31%	-10.92%
UGI1			2	2	#Error	-0.35%	#Error
CGM1			1	1	#Error	-2.55%	#Error
CYR1		1	1		16.97%	3.57%	-13.39%
KPM1		3	1	(2)	3.41%	12.69%	9.29%
TRR1		3	1	(2)	0.93%	19.04%	18.11%
VEL1		4	1	(3)	-21.00%	1.47%	22.47%
VSI1			1	1	#Error	13.41%	#Error
ANI1		2		(2)	7.95%	#Error	#Error
ARC2		1		(1)	-2.10%	#Error	#Error
GDM1		1		(1)	17.63%	#Error	#Error
PTU1					#Error	#Error	#Error
WJD1	4		(4)	3.43%	#Error	#Error	
Total	31	53	22	4.46%	5.89%	1.43%	
TRICHY-01	TNJ2	3	6	3	7.03%	-2.17%	-9.19%
	ORU1		5	5	#Error	5.42%	#Error
	KUM1	4	3	(1)	12.49%	8.87%	-3.62%
	MSI1		3	3	#Error	-1.92%	#Error
	TNJ1	3	3		13.58%	8.15%	-5.43%
	TRY2	2	3	1	8.13%	6.71%	-1.43%
	TRY3	2	3	1	13.54%	14.16%	0.62%
	AYR1	2	2		10.33%	13.28%	2.95%
	JKM1	2	2		14.05%	15.77%	1.72%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	MDI1	1	2	1	3.56%	-7.97%	-11.53%
	MVM1		2	2	#Error	7.47%	#Error
	NCK1		2	2	#Error	10.59%	#Error
	PTK1		2	2	#Error	5.32%	#Error
	TRY1	7	2	(5)	8.57%	-115.04%	-123.61%
	TRY4	4	2	(2)	3.19%	14.92%	11.73%
	TTP1	2	2		1.04%	10.01%	8.97%
	KIK1	3	1	(2)	9.94%	1.56%	-8.38%
	KRN1	2	1	(1)	3.92%	13.41%	9.49%
	NGT1	1	1		14.15%	16.27%	2.12%
	NMM1		1	1	#Error	-2.55%	#Error
	PBR1	1	1		3.57%	12.95%	9.37%
	PBR2	3	1	(2)	9.07%	14.87%	5.80%
	TVR1	1	1		3.57%	21.68%	18.11%
	APM1				#Error	#Error	#Error
	PDK1				#Error	#Error	#Error
	TVR2	3		(3)	11.27%	#Error	#Error
	TYR1	1		(1)	-3.53%	#Error	#Error
	Total	47	51	4	8.41%	5.44%	-2.97%
	CHENNAI-02	CH21	5	4	(1)	6.51%	4.93%
CH03		11	3	(8)	7.99%	12.81%	4.82%
CH12		8	3	(5)	6.64%	7.54%	0.89%
CH15		9	3	(6)	9.02%	7.84%	-1.18%
CH20		2	3	1	1.74%	9.18%	7.45%
CH33		1	3	2	13.41%	11.01%	-2.41%
CH34		2	3	1	1.05%	2.92%	1.87%
MJR1		7	3	(4)	6.97%	8.68%	1.72%
CH06		4	2	(2)	14.02%	1.34%	-12.69%
CH18		1	2	1	14.03%	6.99%	-7.04%
CH24		4	2	(2)	11.77%	6.77%	-5.00%
CH41		2	2		9.37%	10.93%	1.56%
CH50		6	2	(4)	0.45%	-0.26%	-0.71%
CH51		7	2	(5)	12.48%	6.56%	-5.92%
GPD1		4	2	(2)	0.31%	-0.45%	-0.76%
PON1		6	2	(4)	3.87%	-6.37%	-10.24%
UKI1		2	2		-1.24%	1.72%	2.95%
CH23		2	1	(1)	0.30%	15.45%	15.15%
CH27		2	1	(1)	8.13%	13.83%	5.70%
CH36		1	1		13.83%	0.57%	-13.26%
CH01					#Error	#Error	#Error
CH17		3		(3)	13.06%	#Error	#Error
CH31					#Error	#Error	#Error
CH32					#Error	#Error	#Error
CH43		5		(5)	8.87%	#Error	#Error
CH44		1		(1)	5.83%	#Error	#Error
CH46		4		(4)	-0.46%	#Error	#Error
MC05					#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	MC06				#Error	#Error	#Error
	Total	99	46	(53)	6.97%	6.16%	-0.81%
KL-NORTH	KZD1	8	9	1	2.61%	-3.71%	-6.32%
	Total	8	9	1	2.61%	-3.71%	-6.32%
KL-SOUTH	PNL1		4	4	#Error	-0.47%	#Error
	KLR1	1	2	1	5.91%	6.18%	0.27%
	TVP1	1	2	1	11.02%	4.78%	-6.24%
	PAS1	4	1	(3)	4.85%	4.18%	-0.67%
	Total	6	9	3	6.32%	2.32%	-4.00%
	Total	613	964	351	6.73%	5.66%	-1.07%