



# Air-Cond - Daily Sales Performance As on 30-03-2026 11:30:45 PM

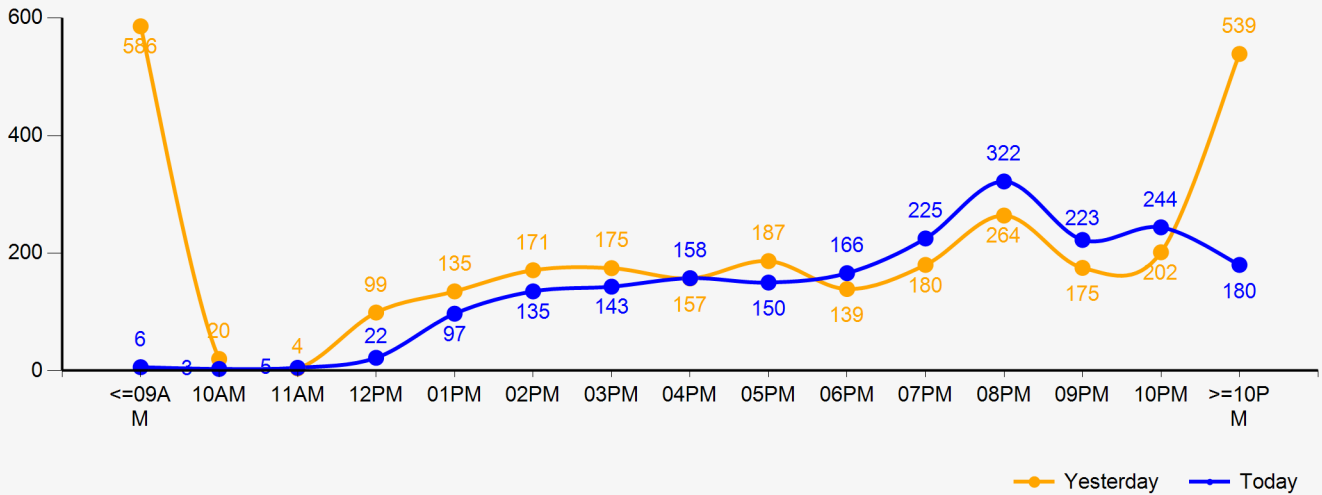
YD Sales : 3032

YD GP%: 6.29%

TD Sales : 2078

TD GP%: 5.63%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	424	372	(52)	6.44%	4.69%	-1.75%
CHENNAI-01	583	247	(336)	7.37%	4.62%	-2.74%
TRICHY-01	203	235	32	6.76%	5.37%	-1.39%
WEST-01	347	224	(123)	4.60%	5.91%	1.31%
SOUTH-03	200	211	11	6.38%	5.11%	-1.26%
WEST-02	187	161	(26)	5.06%	4.12%	-0.94%
CHENNAI-02	348	160	(189)	8.29%	7.93%	-0.36%
NORTH ARCOT	272	143	(129)	7.43%	9.20%	1.78%
VIJAYAWADA-01	146	113	(33)	4.01%	5.35%	1.33%
SOUTH ARCOT	119	90	(29)	5.81%	7.59%	1.77%
TIRUPATI-01	134	72	(62)	4.73%	6.61%	1.88%
KL-NORTH	31	31		-0.76%	0.87%	1.64%
KL-SOUTH	39	20	(19)	-0.84%	1.66%	2.51%
<b>Total</b>	<b>3032</b>	<b>2078</b>	<b>(954)</b>	<b>6.29%</b>	<b>5.63%</b>	<b>-0.66%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	61	45	(16)	8.93%	2.34%	-6.59%
	TUT1	45	42	(3)	7.33%	0.03%	-7.30%
	NGR1	46	34	(12)	3.10%	3.19%	0.09%
	KVT1	23	22	(1)	7.96%	10.25%	2.30%
	SVK1	18	21	3	5.30%	5.34%	0.04%
	TKS1	21	20	(1)	6.12%	-1.61%	-7.73%
	MAR1	5	13	8	5.06%	4.27%	-0.79%
	TKS2	14	13	(1)	4.87%	7.47%	2.60%
	VNR2	18	13	(5)	2.68%	8.52%	5.84%
	RND1	6	12	7	8.95%	9.38%	0.43%
	VLY1	7	12	5	5.48%	4.33%	-1.15%
	TYI1	2	11	9	9.84%	6.44%	-3.41%
	TUT2	21	10	(11)	6.18%	6.46%	0.28%
	KGL1	7	9	2	7.12%	7.96%	0.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	S2SD		9	9	#Error	-1.54%	#Error
	ARM1	5	7	2	3.99%	2.21%	-1.78%
	TCN1	6	7	1	8.25%	6.37%	-1.88%
	TKY1	7	7		2.84%	5.30%	2.45%
	VKM1	4	7	3	14.70%	9.13%	-5.57%
	COL1	2	6	4	7.78%	6.99%	-0.79%
	PKD1	7	6	(1)	8.30%	10.29%	1.98%
	SDI1	10	6	(4)	4.03%	5.32%	1.29%
	STU2	13	5	(8)	5.09%	4.13%	-0.96%
	APK1	7	4	(3)	7.47%	13.41%	5.95%
	ASM1	9	4	(5)	6.36%	7.22%	0.86%
	MMT1	2	4	2	4.63%	5.75%	1.12%
	RPM1	9	4	(5)	5.35%	7.32%	1.97%
	VNR1	5	4	(1)	12.64%	0.05%	-12.59%
	PDI1	8	3	(5)	3.65%	4.56%	0.90%
	SKD1	4	3	(1)	7.22%	9.45%	2.24%
	UDN1	3	3		8.57%	6.29%	-2.27%
	ERL2	10	2	(8)	7.22%	13.69%	6.47%
	SGT1	3	2	(1)	4.17%	7.34%	3.17%
	APK2	3	1	(2)	10.57%	17.96%	7.39%
	KYR1	9	1	(8)	4.88%	0.05%	-4.83%
	SNL1	5	1	(4)	10.58%	10.12%	-0.46%
	KSM1	1		(1)	10.53%	#Error	#Error
	WHTV	(2)	(1)	1	2.50%	-2.45%	-4.95%
Total	424	372	(52)	6.44%	4.69%	-1.75%	
CHENNAI-01	CZWH		60	60	#Error	-11.21%	#Error
	CH16	18	21	3	6.07%	11.97%	5.90%
	CH14	48	20	(28)	6.76%	6.45%	-0.31%
	CH05	37	16	(21)	5.62%	7.38%	1.75%
	CH19	74	13	(61)	5.92%	7.49%	1.57%
	AVD1	30	12	(18)	7.03%	10.37%	3.33%
	CH48	17	10	(7)	8.48%	12.11%	3.63%
	GUD1	125	10	(115)	6.27%	9.20%	2.94%
	CH28	14	8	(6)	12.99%	14.47%	1.48%
	SKL1	11	8	(3)	6.80%	4.26%	-2.54%
	CH49	5	7	2	9.21%	7.75%	-1.46%
	CH07	33	6	(27)	6.99%	6.34%	-0.65%
	CH08	20	6	(14)	8.00%	14.89%	6.90%
	CH30	16	6	(10)	8.70%	4.61%	-4.09%
	CH37	10	6	(4)	11.62%	10.74%	-0.88%
	CH42	16	6	(10)	11.19%	9.56%	-1.63%
	KNR1	5	6	1	8.40%	8.81%	0.41%
	MRM1	6	5	(1)	9.37%	7.10%	-2.26%
	CH38	5	4	(1)	8.58%	3.13%	-5.44%
	CH39	11	4	(7)	6.97%	9.67%	2.70%
	CH25	17	4	(14)	7.04%	28.69%	21.65%
	CGL1	7	3	(4)	7.41%	3.16%	-4.25%
	GUD2	17	3	(14)	6.54%	5.21%	-1.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH22	11	2	(9)	10.91%	16.01%	5.10%	
	CH35	14	2	(12)	12.26%	7.93%	-4.33%	
	CH45	11	2	(9)	6.53%	10.61%	4.08%	
	MC10	1	2	1	4.79%	1.44%	-3.36%	
	TKM1	6	2	(4)	11.06%	7.54%	-3.52%	
	CH47	2	1	(1)	14.22%	10.68%	-3.54%	
	CH26	3		(3)	10.27%	#Error	#Error	
	CH29	1		(1)	0.05%	#Error	#Error	
	CH40				#Error	#Error	#Error	
	MC09				#Error	#Error	#Error	
	WCHN	(9)	(8)	1	8.69%	5.25%	-3.44%	
	Total	583	247	(336)	7.37%	4.62%	-2.74%	
TRICHY-01	TRY1	64	52	(12)	6.05%	2.90%	-3.15%	
	TNJ2	13	24	11	8.88%	7.12%	-1.76%	
	TRY4	5	20	15	10.93%	-1.30%	-12.23%	
	PBR2	11	18	7	5.55%	6.85%	1.30%	
	TNJ1	22	17	(5)	3.65%	3.96%	0.31%	
	MVM1	7	14	7	10.92%	11.55%	0.63%	
	TVR2	1	14	13	10.42%	12.52%	2.10%	
	KUM1	7	11	4	8.10%	8.26%	0.16%	
	PDK1	2	9	7	5.94%	6.10%	0.16%	
	TYR1	2	7	5	2.19%	3.59%	1.40%	
	MDI1	10	6	(4)	8.32%	7.82%	-0.51%	
	MSI1	6	6		9.49%	5.46%	-4.03%	
	PTK1	6	6		7.29%	4.72%	-2.56%	
	NGT1	5	5		6.99%	6.98%	-0.01%	
	TRY3	5	5		6.72%	7.66%	0.94%	
	TRY2	6	4	(2)	6.35%	11.37%	5.02%	
	AYR1	4	3	(1)	5.83%	2.05%	-3.78%	
	JKM1	4	3	(1)	8.68%	5.22%	-3.46%	
	KRN1	4	3	(1)	4.37%	5.98%	1.61%	
	PBR1	10	3	(7)	5.64%	1.31%	-4.33%	
	TVR1		3	3	#Error	5.46%	#Error	
	KIK1	1	2	1	9.34%	14.70%	5.35%	
	NMM1	2	2		9.18%	8.18%	-1.00%	
	NCK1	3	1	(2)	6.77%	4.43%	-2.35%	
	ORU1	1	1		10.79%	6.81%	-3.98%	
	TTP1	1	1		4.97%	0.05%	-4.92%	
	APM1	3		(3)	11.09%	#Error	#Error	
	WTRZ	(2)	(5)	(3)	5.42%	15.87%	10.45%	
	Total	203	235	32	6.76%	5.37%	-1.39%	
	WEST-01	CBE2	72	77	5	5.76%	5.08%	-0.69%
		KMR1	23	14	(9)	5.94%	5.17%	-0.77%
		CBE4	23	13	(10)	7.42%	8.92%	1.50%
AVI1		18	12	(6)	3.80%	5.55%	1.74%	
TPR2		20	12	(8)	2.72%	5.05%	2.33%	
CBE6		14	10	(4)	6.76%	4.52%	-2.24%	
PLI1		11	10	(1)	2.94%	-1.95%	-4.89%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE1	28	9	(19)	0.11%	4.85%	4.74%
	MPM1	14	9	(5)	8.82%	9.18%	0.36%
	SNR1	22	9	(13)	7.00%	4.18%	-2.82%
	UMP1	8	6	(2)	-2.11%	8.69%	10.80%
	GBM1	2	5	3	-0.79%	7.45%	8.25%
	KGM1	8	5	(3)	6.92%	10.83%	3.91%
	SUL1	12	5	(7)	3.09%	0.96%	-2.13%
	TPR1	19	5	(14)	3.64%	13.84%	10.20%
	TPR3	4	5	1	5.03%	4.88%	-0.15%
	CBE3	2	4	2	4.13%	16.84%	12.71%
	CBE5	10	4	(6)	1.66%	13.83%	12.17%
	DPM2	7	4	(3)	11.20%	10.41%	-0.78%
	ANR1	4	2	(2)	-2.23%	-5.98%	-3.75%
	SYM2	8	2	(6)	4.01%	5.69%	1.67%
	TPR4	8	2	(6)	1.59%	-5.98%	-7.57%
	GDR1	1	1		9.34%	-5.98%	-15.32%
	PDM1	9	1	(8)	4.39%	-5.98%	-10.37%
	PPI1	2	1	(1)	8.45%	19.78%	11.33%
	CNR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KMD1	1		(1)	11.65%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(3)	(3)		11.70%	-4.71%	-16.41%
	Total	347	224	(123)	4.60%	5.91%	1.31%
SOUTH-03	MDU1	21	29	8	7.43%	6.62%	-0.81%
	DGL2	2	23	21	10.35%	-0.31%	-10.66%
	MDU2	26	19	(7)	5.64%	1.92%	-3.72%
	DGL1	24	17	(7)	6.07%	4.15%	-1.92%
	KRR1	13	13		5.92%	5.73%	-0.18%
	SVG1	2	10	8	6.18%	3.96%	-2.22%
	TEN2	6	10	4	2.80%	1.77%	-1.03%
	DKI1	8	8		9.67%	6.72%	-2.95%
	KKD3	6	7	1	9.08%	9.00%	-0.07%
	MDU3	6	7	1	6.68%	6.13%	-0.55%
	MDU6	9	7	(2)	2.32%	6.75%	4.43%
	MDU7	8	6	(2)	4.70%	5.33%	0.63%
	TDI1	4	5	1	4.15%	4.94%	0.79%
	USL1	5	5		4.38%	8.61%	4.23%
	MLR1	2	4	2	13.29%	7.31%	-5.98%
	NKI1		4	4	#Error	2.34%	#Error
	PVI1	1	4	3	7.77%	6.77%	-1.00%
	TPT1	5	4	(1)	10.15%	14.67%	4.52%
	ATG1	2	3	1	8.62%	9.61%	0.99%
	BNR1	4	3	(1)	6.42%	5.23%	-1.19%
	BTU1	4	3	(1)	4.82%	0.00%	-4.82%
	CBM1	2	3	1	9.86%	12.19%	2.33%
	TEN1	8	3	(5)	4.94%	4.54%	-0.40%
	MDU4	3	2	(1)	6.53%	7.17%	0.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	TMM1	5	2	(3)	2.74%	5.61%	2.87%	
	ADP1	3	1	(2)	7.69%	10.51%	2.81%	
	KPT1	2	1	(1)	8.48%	20.74%	12.26%	
	KYK1	1	1		4.40%	19.78%	15.38%	
	MDU5	7	1	(6)	4.95%	8.29%	3.34%	
	MNM1	1	1		7.43%	5.85%	-1.57%	
	ODM1	3	1	(2)	12.64%	10.26%	-2.38%	
	PKM1		1	1	#Error	6.86%	#Error	
	PNI1	2	1	(1)	6.76%	3.92%	-2.84%	
	PNV2	1	1		5.95%	10.53%	4.57%	
	SGP1		1	1	#Error	-1.15%	#Error	
	CMR1	4		(4)	11.83%	#Error	#Error	
	MPA1				#Error	#Error	#Error	
	NTM1	1		(1)	16.96%	#Error	#Error	
	WHMD	(1)		1	10.64%	#Error	#Error	
	Total	200	211	11	6.38%	5.11%	-1.26%	
	WEST-02	WZWH		32	32	#Error	-12.34%	#Error
		ERD2	22	20	(2)	13.49%	12.95%	-0.54%
ERD1		21	18	(3)	7.77%	7.14%	-0.63%	
SLM2		2	18	16	1.69%	-1.46%	-3.15%	
SLM3		8	8		7.33%	6.59%	-0.74%	
ATU1		3	7	4	5.62%	2.28%	-3.34%	
PDR1		3	6	3	14.21%	7.89%	-6.32%	
NKL2		3	5	2	11.92%	8.65%	-3.28%	
SLM1		56	4	(52)	-2.09%	9.11%	11.21%	
TRM1		6	4	(2)	3.09%	9.11%	6.02%	
VKL1		1	4	3	8.47%	7.50%	-0.98%	
CMI1		1	3	2	9.78%	6.13%	-3.65%	
DPR2		4	3	(1)	6.81%	1.73%	-5.08%	
HRR1		1	3	2	-5.85%	7.17%	13.02%	
KRI1		6	3	(3)	6.38%	4.47%	-1.92%	
RSP1		4	3	(1)	8.29%	8.42%	0.13%	
SGG1		1	3	2	13.26%	7.29%	-5.98%	
TCG1		4	3	(1)	14.62%	16.48%	1.86%	
VPD1		5	3	(2)	7.17%	8.50%	1.33%	
APN1		1	2	1	-3.94%	3.84%	7.77%	
EPI1		2	2		4.35%	11.06%	6.71%	
KMM1		4	2	(2)	10.45%	15.75%	5.30%	
MTR1		3	2	(1)	-3.63%	5.22%	8.85%	
OML1		3	2	(1)	7.60%	0.05%	-7.55%	
PLC1		1	2	1	21.43%	15.29%	-6.14%	
BMD1		1	1		6.75%	6.75%	0.00%	
EDP1		4	1	(3)	4.11%	4.41%	0.30%	
HSR2		8	1	(7)	-2.78%	4.41%	7.19%	
KAM1		1	1		21.43%	21.43%	0.00%	
MCR1		3	1	(2)	7.40%	10.48%	3.08%	
DPR1		1		(1)	4.73%	#Error	#Error	
HSR1	3		(3)	-3.75%	#Error	#Error		

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	KVP1				#Error	#Error	#Error
	PMP1	1		(1)	15.15%	#Error	#Error
	SGI1	1		(1)	6.15%	#Error	#Error
	WHPD	(1)	(6)	(5)	16.74%	1.94%	-14.80%
	Total	187	161	(26)	5.06%	4.12%	-0.94%
CHENNAI-02	CH03	25	19	(6)	6.55%	6.85%	0.31%
	CH24	26	16	(10)	7.60%	6.58%	-1.02%
	CH12	24	11	(13)	8.96%	11.29%	2.33%
	CH15	28	11	(17)	8.86%	7.48%	-1.38%
	CH33	12	11	(1)	7.88%	7.09%	-0.80%
	CH21	25	9	(16)	7.10%	8.30%	1.20%
	CH23	16	9	(8)	6.49%	4.75%	-1.74%
	CH50	8	7	(1)	9.36%	10.27%	0.90%
	CH18	13	6	(7)	10.83%	12.18%	1.35%
	CH06	13	5	(8)	11.64%	9.78%	-1.86%
	CH41	15	5	(10)	12.25%	11.39%	-0.86%
	CH44	13	5	(8)	8.70%	6.68%	-2.02%
	UKI1	3	5	2	10.37%	5.69%	-4.68%
	CH17	13	4	(9)	8.21%	5.39%	-2.83%
	CH20	18	4	(14)	7.18%	9.50%	2.32%
	CH31	15	4	(11)	10.01%	10.16%	0.14%
	CH51	27	4	(23)	6.59%	15.86%	9.26%
	PON1	7	4	(3)	7.03%	4.88%	-2.14%
	CH27	4	3	(1)	10.63%	4.80%	-5.83%
	CH34	6	3	(3)	6.33%	5.84%	-0.48%
	CH43	8	3	(5)	7.44%	5.48%	-1.96%
	GPD1	5	3	(2)	3.31%	10.53%	7.22%
	MJR1	11	3	(8)	7.94%	8.34%	0.40%
	CH46	9	2	(7)	12.25%	5.97%	-6.28%
	MC06	1	2	1	-4.20%	2.49%	6.69%
	CH32		1	1	#Error	9.34%	#Error
	CH36	3	1	(2)	6.70%	-1.15%	-7.85%
CH01				#Error	#Error	#Error	
MC05				#Error	#Error	#Error	
Total	348	160	(189)	8.29%	7.93%	-0.36%	
NORTH ARCOT	VEL2	39	18	(21)	3.94%	10.69%	6.75%
	TRL1	12	15	3	9.79%	10.81%	1.02%
	TRR1	11	11		0.89%	0.69%	-0.20%
	VEL1	17	11	(6)	7.00%	7.10%	0.10%
	KPM2	17	10	(7)	12.25%	12.02%	-0.23%
	AKM1	10	9	(1)	8.01%	10.79%	2.78%
	SBR1	14	8	(6)	7.73%	8.91%	1.18%
	WJD1	13	7	(6)	11.21%	9.42%	-1.79%
	CYR1	6	6		7.30%	9.35%	2.05%
	PLR1	8	6	(2)	6.43%	8.77%	2.34%
	ABR1	16	5	(11)	7.89%	9.56%	1.67%
	ARC2	10	5	(5)	4.34%	5.74%	1.41%
	VSI1	16	5	(11)	10.67%	12.23%	1.56%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	KPM1	13	4	(9)	8.46%	15.68%	7.23%
	TRT1	13	4	(9)	8.68%	3.59%	-5.09%
	CPT1	3	3		4.69%	14.88%	10.20%
	WJP1	7	3	(4)	7.93%	13.55%	5.62%
	BGR1	3	2	(1)	14.56%	8.09%	-6.47%
	CGM1	3	2	(1)	8.50%	2.98%	-5.52%
	GDM1	13	2	(11)	4.17%	10.15%	5.98%
	SLG1	5	2	(3)	6.00%	6.10%	0.11%
	UGI1	2	2		3.34%	9.11%	5.77%
	ANI1	6	1	(5)	8.67%	14.61%	5.94%
	PTU1	9	1	(8)	5.68%	5.72%	0.04%
	VNB1	7	1	(6)	11.61%	11.08%	-0.53%
	WHVL	(1)		1	11.12%	#Error	#Error
	Total	272	143	(129)	7.43%	9.20%	1.78%
	VIJAYAWADA-01	VJW1	8	15	7	5.38%	1.67%
BVR1		2	9	7	2.61%	8.04%	5.43%
GNT1		25	7	(18)	-1.26%	3.81%	5.07%
RAL1		1	6	5	2.47%	8.19%	5.72%
TNK1		9	6	(3)	5.14%	0.20%	-4.95%
VKN1		3	6	3	11.37%	4.50%	-6.87%
OGL1		5	5		9.51%	11.58%	2.07%
RMV1		5	5		9.49%	7.50%	-1.99%
TEL1		6	5	(1)	1.45%	5.67%	4.22%
ELU1		5	4	(1)	10.95%	1.70%	-9.25%
TNI1		2	4	2	3.00%	4.74%	1.74%
VJW3		8	4	(4)	4.44%	9.84%	5.40%
BPP1		1	3	2	1.89%	5.03%	3.15%
GVM1		1	3	2	5.93%	12.35%	6.42%
JPT1		1	3	2	1.25%	8.92%	7.68%
VJW2		1	3	2	11.44%	3.07%	-8.37%
AMP1			2	2	#Error	1.74%	#Error
GNT2		1	2	1	4.70%	0.97%	-3.72%
JGG1		1	2	1	-0.43%	2.20%	2.63%
NRT1		4	2	(2)	2.39%	3.17%	0.78%
TDD1		5	2	(3)	2.78%	0.91%	-1.87%
TVU1		1	2	1	5.95%	7.01%	1.05%
VJW4		18	2	(16)	1.52%	7.09%	5.57%
VJW5		3	2	(1)	10.39%	10.01%	-0.38%
CKT1		2	1	(1)	2.06%	16.20%	14.13%
CRL1		2	1	(1)	2.62%	11.12%	8.50%
DPE1		2	1	(1)	9.01%	2.21%	-6.79%
KND1		5	1	(4)	5.21%	2.21%	-2.99%
MTM1		4	1	(3)	6.58%	2.21%	-4.36%
NPR1		3	1	(2)	6.24%	2.21%	-4.03%
PNR1		1	1		5.95%	11.53%	5.58%
PPM1		2	1	(1)	8.45%	2.21%	-6.23%
PRL1		3	1	(2)	9.66%	-0.46%	-10.12%
GDV1	2		(2)	2.34%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	PAP1	3		(3)	-0.10%	#Error	#Error
	VUY1	1		(1)	-2.37%	#Error	#Error
	Total	146	113	(33)	4.01%	5.35%	1.33%
SOUTH ARCOT	SJI2	10	14	4	8.38%	7.84%	-0.54%
	TVM1	2	11	9	0.88%	4.43%	3.54%
	POY1	13	10	(3)	8.24%	8.36%	0.13%
	KLM1	3	6	3	9.66%	11.55%	1.89%
	TDM1	5	6	1	5.64%	6.15%	0.51%
	POY2	10	5	(5)	12.20%	9.66%	-2.54%
	VCM1	22	5	(17)	-1.10%	5.26%	6.35%
	KKI2	9	4	(5)	4.02%	7.13%	3.11%
	PRT1	6	4	(2)	9.04%	7.82%	-1.22%
	VPM2	2	4	2	7.06%	5.74%	-1.31%
	CUD1	7	3	(4)	7.16%	12.22%	5.06%
	KML1	3	3		4.50%	8.55%	4.05%
	MKM1	1	3	2	5.83%	13.10%	7.27%
	TRK1	7	3	(4)	3.34%	3.21%	-0.13%
	ULP1	2	3	1	2.68%	8.69%	6.01%
	NVL2	5	2	(3)	6.90%	8.80%	1.89%
	TVM2	3	2	(1)	5.95%	4.61%	-1.34%
	VPM1	1	2	1	3.38%	4.03%	0.65%
	CDM1	6		(6)	9.60%	#Error	#Error
	STP1	2		(2)	1.87%	#Error	#Error
	WHUT	(1)		1	4.12%	#Error	#Error
	Total	119	90	(29)	5.81%	7.59%	1.77%
	TIRUPATI-01	TPY2	12	8	(4)	5.56%	7.26%
CTO1		2	6	4	6.45%	7.23%	0.77%
PDT1		7	6	(1)	7.13%	6.39%	-0.75%
ATP1		7	5	(2)	7.31%	6.86%	-0.45%
KDA1		7	5	(2)	5.37%	5.03%	-0.33%
KHT1			4	4	#Error	4.31%	#Error
NDL1		5	4	(1)	6.69%	9.04%	2.34%
NLR1		30	4	(26)	-0.58%	3.94%	4.52%
RCY1		3	4	1	11.61%	8.31%	-3.30%
BVL1		4	3	(1)	6.89%	9.89%	3.00%
KNL1		4	3	(1)	9.06%	8.22%	-0.83%
KOU1		2	3	1	8.16%	9.33%	1.17%
VKI1			3	3	#Error	3.69%	#Error
KAR1		2	2		9.47%	0.39%	-9.08%
KNL2		6	2	(4)	4.20%	4.01%	-0.19%
PIL1		4	2	(2)	-0.43%	1.20%	1.63%
PMR1		2	2		8.70%	8.59%	-0.10%
PUT1		3	2	(1)	6.77%	7.55%	0.78%
DHN1		1	1		3.77%	2.63%	-1.13%
GTL1		1	1		2.22%	5.04%	2.81%
KVL1		2	1	(1)	5.01%	17.66%	12.65%
RJP1		5	1	(4)	3.65%	8.00%	4.35%
TPI1		4	1	(3)	5.42%	2.64%	-2.79%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	ADI1				#Error	#Error	#Error
	KDR1	2		(2)	4.41%	#Error	#Error
	MPL1	1		(1)	1.55%	#Error	#Error
	NYP1	2		(2)	6.82%	#Error	#Error
	PGR1	1		(1)	16.20%	#Error	#Error
	SPE1	4		(4)	5.77%	#Error	#Error
	TPY1	11		(11)	6.32%	#Error	#Error
	WHRN		(1)	(1)	#Error	-0.41%	#Error
	Total	134	72	(62)	4.73%	6.61%	1.88%
KL-NORTH	KZD1	31	32	1	-0.76%	0.43%	1.19%
	WHKZ		(1)	(1)	#Error	-14.65%	#Error
	Total	31	31		-0.76%	0.87%	1.64%
KL-SOUTH	TVP1	27	15	(12)	-1.50%	0.62%	2.12%
	KLR1	5	4	(1)	4.08%	6.61%	2.52%
	PNL1	3	1	(2)	-5.14%	-1.77%	3.37%
	PAS1	4		(4)	0.25%	#Error	#Error
	Total	39	20	(19)	-0.84%	1.66%	2.51%
Total	3032	2078	(954)	6.29%	5.63%	-0.66%	