



Air-Cond - Daily Sales Performance As on 29-03-2026 11:30:27 PM

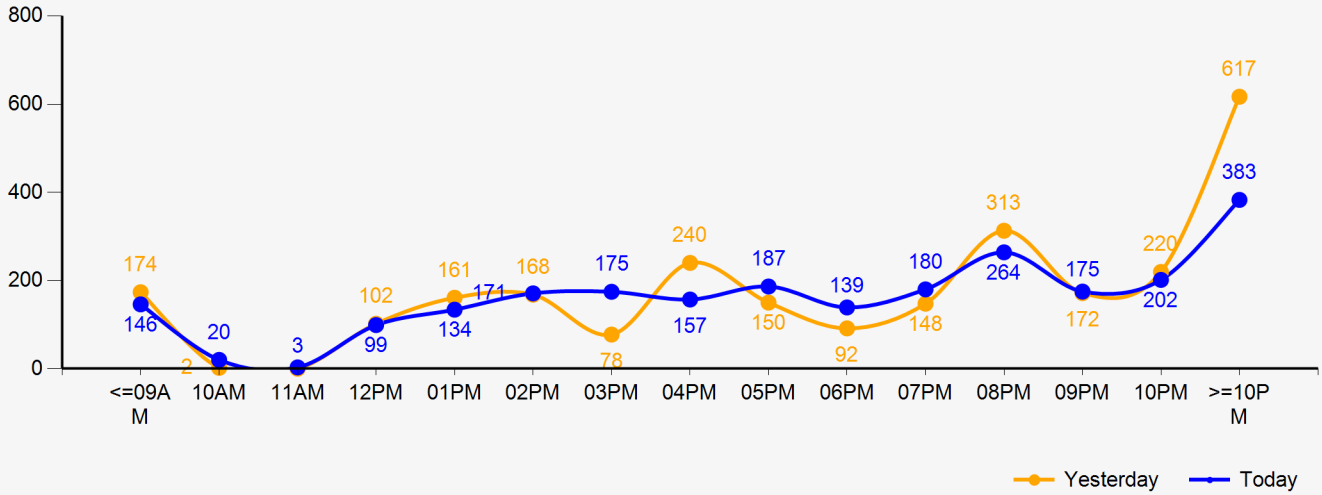
YD Sales : 2634

YD GP%: 4.52%

TD Sales : 2434

TD GP%: 6.56%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	223	475	252	6.37%	7.48%	1.11%
SOUTH-01	402	315	(87)	4.78%	6.79%	2.00%
WEST-01	208	281	73	7.02%	4.88%	-2.15%
CHENNAI-02	486	263	(223)	6.31%	8.56%	2.25%
NORTH ARCOT	93	226	133	7.74%	7.89%	0.16%
SOUTH-03	243	163	(80)	4.70%	6.41%	1.71%
TRICHY-01	288	157	(131)	-1.32%	7.48%	8.81%
VIJAYAWADA-01	149	138	(11)	2.86%	3.74%	0.88%
WEST-02	175	136	(40)	5.63%	7.37%	1.75%
TIRUPATI-01	197	122	(75)	1.57%	4.48%	2.91%
SOUTH ARCOT	89	103	14	8.24%	5.54%	-2.70%
KL-SOUTH	38	36	(2)	0.24%	-0.86%	-1.09%
KL-NORTH	44	20	(24)	-2.37%	-1.06%	1.31%
Total	2634	2434	(201)	4.52%	6.56%	2.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	GUD1		114	114	#Error	6.00%	#Error	
	CH19	17	59	42	5.12%	6.15%	1.03%	
	CH14	2	34	32	1.40%	7.08%	5.68%	
	CH05	12	32	20	10.23%	5.64%	-4.58%	
	CH07	8	28	20	3.72%	7.81%	4.08%	
	AVD1	6	23	17	7.85%	7.41%	-0.44%	
	CH08	15	20	5	11.68%	8.00%	-3.68%	
	GUD2			17	17	#Error	6.54%	#Error
	CH25	13	14	1	7.83%	7.33%	-0.50%	
	CH28	17	13	(4)	-3.12%	13.24%	16.36%	
	CH35	11	13	2	10.70%	11.72%	1.02%	
	CH48	15	12	(3)	10.84%	9.72%	-1.12%	
	CH42	16	11	(5)	11.78%	11.05%	-0.73%	
	CH16	12	10	(2)	5.79%	6.64%	0.85%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH30	21	10	(11)	-8.85%	8.33%	17.18%
	CH22	8	9	1	9.69%	11.39%	1.70%
	SKL1	2	8	6	-0.47%	8.57%	9.04%
	CH37	9	7	(2)	11.89%	10.90%	-1.00%
	CH39	4	7	3	5.29%	6.63%	1.34%
	CGL1	3	6	3	6.08%	7.17%	1.08%
	CH45	5	6	1	6.08%	7.90%	1.82%
	MRM1	6	6		1.97%	9.37%	7.39%
	CH38	2	5	3	10.95%	8.58%	-2.37%
	KNR1	3	5	2	8.92%	8.40%	-0.51%
	CH49	10	4	(6)	10.02%	7.15%	-2.87%
	TKM1	6	4	(2)	10.58%	13.43%	2.86%
	CH26	1	1		0.05%	9.96%	9.91%
	CH29	3	1	(2)	2.28%	0.05%	-2.23%
	CH47	2	1	(1)	12.98%	11.89%	-1.09%
	MC10	1	1	1	4.90%	4.79%	-0.10%
	CH40	2		(2)	8.47%	#Error	#Error
	MC09				#Error	#Error	#Error
	WCHN	(9)	(7)	2	4.78%	8.23%	3.45%
	Total	223	475	252	6.37%	7.48%	1.11%
	SOUTH-01	TVL1	49	45	(4)	5.62%	9.16%
TUT1		35	29	(6)	3.80%	8.30%	4.50%
NGR1		48	25	(23)	4.14%	3.19%	-0.96%
KVT1		22	18	(4)	6.59%	8.15%	1.56%
TUT2		16	17	1	6.66%	7.10%	0.44%
VNR2		16	17	1	-2.14%	2.11%	4.25%
SVK1		13	15	2	-1.95%	5.91%	7.86%
STU2		4	12	8	8.57%	5.34%	-3.23%
TKS2		21	11	(10)	5.29%	5.30%	0.01%
ERL2		10	10		4.47%	7.22%	2.75%
SDI1		5	9	4	2.50%	4.04%	1.54%
RPM1		7	8	1	3.02%	4.78%	1.76%
ASM1		5	7	2	3.27%	7.21%	3.94%
KGL1		9	7	(2)	13.23%	7.12%	-6.11%
PDI1		10	7	(3)	3.71%	3.55%	-0.15%
TKS1		11	7	(4)	3.76%	8.61%	4.85%
TKY1		6	7	1	2.05%	2.84%	0.80%
VLY1		15	7	(8)	2.64%	5.48%	2.84%
KYR1		4	6	2	12.17%	4.20%	-7.96%
PKD1		6	6		6.06%	7.76%	1.70%
TCN1		5	5		8.50%	9.70%	1.20%
APK1		7	4	(3)	2.20%	12.87%	10.66%
ARM1		3	4	1	2.27%	4.67%	2.40%
RND1		12	4	(8)	13.60%	8.58%	-5.02%
SKD1		2	4	2	2.51%	7.22%	4.71%
SNL1		2	4	2	8.66%	10.66%	2.00%
SGT1		2	3	1	6.68%	4.17%	-2.52%
VKM1		4	3	(1)	9.77%	15.51%	5.75%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	VNR1	6	3	(3)	8.11%	15.82%	7.70%
	APK2	1	2	1	1.66%	5.23%	3.58%
	COL1	7	2	(5)	5.19%	7.78%	2.59%
	MMT1	10	2	(8)	7.93%	4.63%	-3.30%
	TYI1	3	2	(1)	4.80%	9.84%	5.04%
	UDN1	1	2	1	0.05%	-1.21%	-1.26%
	KSM1		1	1	#Error	10.53%	#Error
	MAR1	22	1	(21)	2.94%	11.74%	8.80%
	S2SD	4		(4)	-1.09%	#Error	#Error
	WHTV	(1)	(1)		14.40%	0.05%	-14.35%
	Total	402	315	(87)	4.78%	6.79%	2.00%
WEST-01	CBE2	53	64	11	5.36%	5.43%	0.07%
	CBE1	3	21	18	-2.73%	-0.02%	2.70%
	CBE4	12	18	6	10.27%	7.43%	-2.84%
	KMR1	10	18	8	11.70%	7.74%	-3.96%
	SNR1	10	17	7	4.82%	7.79%	2.97%
	MPM1	4	14	10	11.58%	8.82%	-2.76%
	TPR1	12	14	2	1.65%	5.57%	3.92%
	TPR2	16	14	(2)	4.23%	3.28%	-0.95%
	AVI1	8	12	4	6.08%	4.33%	-1.75%
	CBE6	11	12	1	10.04%	6.59%	-3.45%
	SUL1	1	8	7	3.83%	4.20%	0.38%
	UMP1	6	8	2	9.61%	-2.11%	-11.72%
	CBE5	5	7	2	15.23%	0.89%	-14.34%
	PDM1	4	7	3	15.21%	3.54%	-11.66%
	PLI1	10	7	(3)	7.37%	2.60%	-4.77%
	SYM2	6	7	1	3.28%	3.09%	-0.20%
	DPM2	7	6	(1)	10.64%	10.63%	-0.02%
	KGM1	4	6	2	8.65%	5.73%	-2.92%
	TPR4	2	6	4	16.22%	2.11%	-14.11%
	ANR1	2	4	2	0.48%	-2.23%	-2.71%
	TPR3	2	4	2	6.98%	5.03%	-1.95%
	CBE3	7	2	(5)	6.26%	4.13%	-2.13%
	GBM1	4	2	(2)	7.95%	-0.79%	-8.75%
	PPI1	3	2	(1)	7.60%	8.45%	0.85%
	GDR1		1	1	#Error	9.34%	#Error
	KMD1	7	1	(6)	6.26%	11.65%	5.39%
	CNR1				#Error	#Error	#Error
	KGI1	1		(1)	9.34%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(2)	(1)	1	8.71%	16.73%	8.02%
	Total	208	281	73	7.02%	4.88%	-2.15%
CHENNAI-02	CH15	36	26	(10)	6.78%	9.17%	2.38%
	CH51	24	24		6.34%	6.47%	0.13%
	CH03	39	18	(21)	7.05%	6.92%	-0.13%
	CH21	49	17	(32)	5.46%	6.04%	0.58%
	CH24	25	17	(8)	7.20%	8.34%	1.14%
	CH12	40	15	(25)	6.64%	9.01%	2.37%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH20	37	13	(24)	3.39%	9.44%	6.05%	
	CH23	15	12	(3)	6.32%	7.45%	1.14%	
	CH41	13	12	(1)	8.24%	11.37%	3.13%	
	CH17	26	11	(15)	9.22%	8.12%	-1.10%	
	CH44	24	11	(13)	4.65%	9.24%	4.58%	
	CH18	8	10	2	9.96%	10.62%	0.66%	
	MJR1	14	10	(4)	5.94%	8.47%	2.53%	
	CH06	14	9	(5)	9.39%	11.83%	2.44%	
	CH31	5	9	4	7.42%	12.69%	5.27%	
	CH33	11	8	(3)	2.46%	8.66%	6.21%	
	CH43	19	8	(11)	7.09%	7.44%	0.36%	
	PON1	11	7	(4)	6.56%	7.03%	0.47%	
	CH34	10	5	(5)	1.27%	6.24%	4.98%	
	GPD1	9	5	(4)	5.75%	3.31%	-2.44%	
	CH46	11	4	(7)	2.38%	13.66%	11.28%	
	CH50	13	4	(9)	7.16%	12.76%	5.60%	
	CH27	6	3	(3)	7.00%	10.48%	3.48%	
	CH36	6	3	(3)	6.36%	6.70%	0.34%	
	UKI1	10	2	(8)	10.22%	10.03%	-0.19%	
	CH01				#Error	#Error	#Error	
	CH32	4		(4)	12.26%	#Error	#Error	
	MC05	1		(1)	0.05%	#Error	#Error	
	MC06	6		(6)	4.81%	100.00%	95.19%	
	Total	486	263	(223)	6.31%	8.56%	2.25%	
	NORTH ARCOT	VEL2	4	21	17	4.46%	5.87%	1.41%
		VEL1	7	15	8	10.03%	7.16%	-2.87%
ABR1		2	13	11	12.25%	8.31%	-3.94%	
SBR1		13	13		8.25%	8.27%	0.02%	
VSI1		1	13	12	0.05%	11.95%	11.90%	
WJD1		1	13	12	5.54%	11.21%	5.68%	
KPM1		2	12	10	10.74%	8.40%	-2.33%	
KPM2		10	12	2	11.76%	12.86%	1.10%	
GDM1		3	11	8	1.41%	3.35%	1.93%	
AKM1		5	10	5	4.71%	8.01%	3.30%	
TRL1		14	10	(4)	9.47%	8.83%	-0.64%	
TRT1		2	10	8	8.85%	8.61%	-0.24%	
PTU1		1	9	8	11.08%	5.68%	-5.41%	
TRR1		10	9	(1)	1.40%	1.23%	-0.17%	
PLR1		1	8	7	9.34%	6.43%	-2.91%	
ARC2			7	7	#Error	4.15%	#Error	
VNB1		1	7	6	2.90%	11.61%	8.71%	
WJP1		5	7	2	8.55%	7.93%	-0.62%	
ANI1		1	6	5	8.64%	8.67%	0.04%	
CYR1		4	6	2	9.46%	7.30%	-2.16%	
SLG1		1	5	4	5.83%	6.00%	0.17%	
BGR1			3	3	#Error	14.56%	#Error	
CPT1		4	3	(1)	8.70%	4.69%	-4.01%	
CGM1		2	2		4.27%	12.15%	7.89%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	UGI1		2	2	#Error	3.34%	#Error	
	WHVL	(1)	(1)		9.80%	11.12%	1.33%	
	Total	93	226	133	7.74%	7.89%	0.16%	
SOUTH-03	DGL1	16	19	3	5.89%	6.36%	0.46%	
	MDU1	66	19	(47)	-2.71%	7.36%	10.07%	
	MDU2	7	16	9	10.21%	5.89%	-4.32%	
	KRR1	11	13	2	4.09%	5.92%	1.83%	
	TEN1	2	8	6	2.40%	4.94%	2.54%	
	DKI1	10	7	(3)	13.41%	10.31%	-3.10%	
	MDU6	4	7	3	8.54%	0.22%	-8.31%	
	KKD3	12	6	(6)	11.20%	9.08%	-2.13%	
	TEN2	4	6	2	4.40%	2.80%	-1.60%	
	MDU3	11	5	(6)	6.93%	5.91%	-1.02%	
	TMM1	8	5	(3)	1.75%	2.74%	0.99%	
	TPT1	7	5	(2)	13.09%	10.15%	-2.94%	
	BTU1	4	4		3.67%	4.82%	1.16%	
	CMR1	2	4	2	6.97%	11.83%	4.85%	
	MDU5	5	4	(1)	6.59%	2.63%	-3.97%	
	MDU7	2	4	2	2.70%	4.21%	1.51%	
	TDI1	1	4	3	11.01%	4.15%	-6.86%	
	ADP1	5	3	(2)	12.17%	7.69%	-4.48%	
	BNR1	3	3		3.98%	5.92%	1.94%	
	MDU4	10	3	(7)	7.25%	6.53%	-0.72%	
	ODM1	1	3	2	4.03%	12.64%	8.60%	
	USL1	6	3	(3)	5.85%	7.12%	1.27%	
	ATG1	5	2	(3)	2.55%	8.62%	6.07%	
	DGL2	4	2	(2)	9.82%	10.35%	0.53%	
	KPT1	5	2	(3)	15.04%	8.48%	-6.56%	
	MLR1	3	2	(1)	6.29%	13.29%	7.00%	
	SVG1	5	2	(3)	8.77%	6.18%	-2.59%	
	CBM1	3	1	(2)	8.15%	7.50%	-0.65%	
	NTM1			1	1	#Error	16.96%	#Error
	PNV2	1	1			5.11%	5.95%	0.84%
	KYK1	4		(4)	(4)	4.90%	#Error	#Error
	MNM1	5		(5)	(5)	2.40%	#Error	#Error
	MPA1	2		(2)	(2)	11.45%	#Error	#Error
	NKI1	2		(2)	(2)	8.21%	#Error	#Error
	PKM1	1		(1)	(1)	7.69%	#Error	#Error
	PNI1					#Error	#Error	#Error
	PVI1	7		(7)	(7)	2.64%	#Error	#Error
	SGP1					#Error	#Error	#Error
	WHMD	(1)	(1)			4.55%	10.64%	6.09%
	Total	243	163	(80)	(80)	4.70%	6.41%	1.71%
	TRICHY-01	TRY1	158	43	(115)	-9.10%	7.66%	16.76%
		TNJ1	9	15	6	7.28%	4.33%	-2.95%
TNJ2		8	13	5	7.95%	8.88%	0.93%	
MDI1		3	10	7	10.44%	8.32%	-2.12%	
PBR1		5	9	4	2.82%	6.27%	3.45%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	PBR2	13	9	(4)	6.38%	5.57%	-0.81%	
	KUM1	10	6	(4)	5.58%	8.32%	2.73%	
	MSI1	2	5	3	7.39%	10.25%	2.86%	
	NGT1	7	5	(2)	10.12%	6.99%	-3.13%	
	PTK1	10	5	(5)	5.41%	7.38%	1.97%	
	TRY3	1	5	4	11.12%	6.72%	-4.41%	
	MVM1	9	4	(5)	9.24%	12.87%	3.63%	
	TRY2	7	4	(3)	7.50%	7.37%	-0.13%	
	TRY4	5	4	(1)	6.57%	11.65%	5.08%	
	APM1	1	3	2	10.51%	11.09%	0.58%	
	JKM1	1	3	2	0.05%	6.84%	6.79%	
	KRN1	3	3		8.04%	2.43%	-5.61%	
	NCK1		3	3	#Error	6.77%	#Error	
	AYR1	5	2	(3)	7.31%	3.95%	-3.36%	
	NMM1	3	2	(1)	7.69%	9.18%	1.49%	
	TYR1	3	2	(1)	10.02%	2.19%	-7.82%	
	ORU1	2	1	(1)	4.76%	10.79%	6.02%	
	PDK1	3	1	(2)	8.81%	11.12%	2.32%	
	TTP1	3	1	(2)	6.98%	4.97%	-2.02%	
	TVR2	9	1	(8)	6.56%	10.42%	3.86%	
	KIK1	7		(7)	3.79%	#Error	#Error	
	TVR1	2		(2)	12.05%	#Error	#Error	
	WTRZ	(1)	(2)	(1)	3.42%	5.42%	2.00%	
	Total	288	157	(131)	-1.32%	7.48%	8.81%	
	VIJAYAWADA-01	GNT1	4	25	21	5.46%	-1.26%	-6.72%
		VJW4	7	18	11	0.21%	1.52%	1.31%
TNK1		11	8	(3)	3.30%	5.73%	2.43%	
VJW3		8	8		5.95%	4.44%	-1.51%	
TEL1		2	6	4	5.87%	-2.65%	-8.52%	
VJW1		9	6	(3)	3.64%	6.17%	2.53%	
KND1		32	5	(27)	-2.79%	5.21%	8.00%	
OGL1		7	5	(2)	4.08%	9.51%	5.43%	
TDD1		13	5	(8)	1.61%	2.78%	1.18%	
ELU1		4	4		7.94%	9.53%	1.59%	
NRT1		7	4	(3)	-0.45%	2.39%	2.84%	
RMV1		6	4	(2)	5.33%	8.43%	3.10%	
MTM1		1	3	2	8.59%	8.66%	0.07%	
NPR1		1	3	2	2.47%	6.24%	3.77%	
PAP1		2	3	1	9.65%	-0.10%	-9.75%	
PRL1		1	3	2	4.15%	9.66%	5.52%	
VJW5		3	3		3.16%	10.39%	7.23%	
VKN1		2	3	1	13.99%	11.37%	-2.62%	
CKT1		4	2	(2)	2.27%	2.06%	-0.21%	
CRL1		1	2	1	6.64%	2.62%	-4.02%	
DPE1		2	2		3.99%	9.01%	5.01%	
PPM1			2	2	#Error	8.45%	#Error	
TNI1		2	2		9.95%	3.00%	-6.95%	
BPP1			1	1	#Error	1.89%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	BVR1	10	1	(9)	7.04%	4.68%	-2.36%
	GDV1	1	1		1.70%	0.91%	-0.79%
	GNT2		1	1	#Error	4.70%	#Error
	GVM1	1	1		14.33%	5.93%	-8.41%
	JGG1		1	1	#Error	-0.43%	#Error
	JPT1	3	1	(2)	5.51%	1.25%	-4.27%
	PNR1		1	1	#Error	5.95%	#Error
	RAL1	2	1	(1)	3.65%	2.47%	-1.18%
	TVU1		1	1	#Error	5.95%	#Error
	VJW2	2	1	(1)	2.97%	11.44%	8.47%
	VUY1	1	1		-2.37%	-2.37%	0.00%
	AMP1				#Error	#Error	#Error
	Total	149	138	(11)	2.86%	3.74%	0.88%
	WEST-02	ERD1	11	18	7	6.83%	8.34%
ERD2		19	18	(1)	12.41%	13.23%	0.82%
SLM1		17	15	(2)	3.64%	5.01%	1.37%
HSR2		7	8	1	10.33%	-2.78%	-13.11%
SLM3		9	8	(1)	4.22%	7.33%	3.11%
KRI1		5	6	1	3.64%	6.38%	2.74%
TRM1		2	5	3	8.36%	2.32%	-6.04%
VPD1		5	5		5.64%	7.17%	1.53%
DPR2		2	4	2	0.05%	6.81%	6.76%
EDP1		3	4	1	5.28%	4.11%	-1.17%
KMM1		4	4		10.05%	10.45%	0.41%
TCG1		5	4	(1)	9.77%	14.62%	4.84%
ATU1		7	3	(4)	5.98%	5.62%	-0.36%
MCR1		3	3		7.72%	7.40%	-0.33%
MTR1		8	3	(5)	2.18%	-3.63%	-5.81%
NKL2		8	3	(5)	9.29%	11.92%	2.64%
PDR1		6	3	(3)	9.25%	14.21%	4.96%
RSP1		3	3		5.37%	9.61%	4.24%
HSR1		5	3	(3)	1.08%	-3.75%	-4.83%
EPI1		5	2	(3)	5.80%	4.35%	-1.44%
OML1		1	2	1	4.41%	5.34%	0.93%
SLM2		17	2	(15)	-2.28%	1.69%	3.97%
APN1		2	1	(1)	10.78%	-3.94%	-14.72%
BMD1		4	1	(3)	2.64%	6.75%	4.12%
CMI1		3	1	(2)	13.28%	9.78%	-3.50%
DPR1		1	1		-5.85%	4.73%	10.58%
HRR1		2	1	(1)	2.16%	-5.85%	-8.01%
KAM1		2	1	(1)	2.56%	21.43%	18.87%
PLC1		3	1	(2)	10.90%	21.43%	10.53%
PMP1		2	1	(1)	-2.62%	15.15%	17.77%
SGG1		1	1		-5.85%	13.26%	19.11%
SGI1		2	1	(1)	6.89%	6.15%	-0.74%
VKL1			1	1	#Error	8.47%	#Error
KVP1	2		(2)	-19.86%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	WHPD	(1)	(1)		0.05%	16.74%	16.69%
	Total	175	136	(40)	5.63%	7.37%	1.75%
TIRUPATI-01	NLR1	7	30	23	5.87%	-0.58%	-6.45%
	TPY1	30	9	(21)	-2.74%	6.25%	8.99%
	ATP1	6	7	1	6.32%	7.31%	0.98%
	PDT1	4	7	3	7.16%	7.13%	-0.03%
	TPY2	19	7	(12)	4.56%	5.35%	0.79%
	KNL2	7	6	(1)	4.32%	4.20%	-0.13%
	KDA1	11	5	(6)	4.88%	4.63%	-0.25%
	NDL1	1	5	4	2.23%	6.69%	4.46%
	RJP1	4	5	1	5.37%	3.65%	-1.72%
	BVL1	3	4	1	4.63%	6.89%	2.25%
	KNL1	4	4		5.04%	9.06%	4.01%
	PIL1	1	4	3	0.11%	-0.43%	-0.54%
	TPI1	2	4	2	4.91%	5.42%	0.51%
	PUT1	2	3	1	9.59%	6.77%	-2.81%
	SPE1	1	3	2	8.40%	5.71%	-2.69%
	CTO1	3	2	(1)	8.64%	6.45%	-2.18%
	KAR1	3	2	(1)	4.06%	9.47%	5.40%
	KDR1	16	2	(14)	1.95%	4.41%	2.47%
	KOU1	2	2		6.21%	8.16%	1.95%
	KVL1	1	2	1	11.10%	5.01%	-6.09%
	NYP1	2	2		5.59%	6.82%	1.23%
	PMR1	1	2	1	7.20%	8.70%	1.50%
	RCY1	4	2	(2)	2.11%	7.08%	4.96%
	DHN1		1	1	#Error	3.77%	#Error
	MPL1	50	1	(49)	-3.94%	1.55%	5.49%
	PGR1	2	1	(1)	9.48%	16.20%	6.71%
	ADI1	1		(1)	1.92%	#Error	#Error
	GTL1	6		(6)	3.42%	#Error	#Error
	KHT1	1		(1)	7.01%	#Error	#Error
	VKI1	4		(4)	4.10%	#Error	#Error
WHRN	(2)		2	9.94%	#Error	#Error	
Total	197	122	(75)	1.57%	4.48%	2.91%	
SOUTH ARCOT	VCM1	1	22	21	5.21%	-1.10%	-6.31%
	POY1	9	12	3	10.43%	8.77%	-1.66%
	KKI2	9	9		5.81%	4.02%	-1.79%
	SJI2	6	8	2	7.85%	8.31%	0.45%
	CDM1	6	6		9.95%	9.60%	-0.35%
	PRT1	10	6	(4)	6.10%	9.04%	2.94%
	TRK1	7	6	(1)	11.96%	3.47%	-8.49%
	NVL2	3	5	2	5.50%	6.90%	1.40%
	POY2	2	5	3	6.98%	12.57%	5.59%
	CUD1	6	4	(2)	7.89%	8.28%	0.38%
	TDM1	2	4	3	4.11%	5.97%	1.86%
	KLM1	12	3	(9)	9.42%	9.66%	0.24%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	KML1	6	2	(4)	12.08%	6.64%	-5.44%
	STP1	2	2		3.37%	1.87%	-1.50%
	TVM1		2	2	#Error	0.88%	#Error
	TVM2		2	2	#Error	4.78%	#Error
	ULP1	1	2	1	5.83%	2.68%	-3.15%
	MKM1	2	1	(1)	10.17%	5.83%	-4.34%
	VPM1	2	1	(1)	2.20%	3.38%	1.17%
	VPM2	6	1	(5)	8.73%	2.20%	-6.53%
	WHUT	(3)	(1)	3	11.12%	4.12%	-7.00%
	Total	89	103	14	8.24%	5.54%	-2.70%
KL-SOUTH	TVP1	16	24	8	-0.78%	-1.61%	-0.83%
	KLR1	8	5	(3)	3.54%	4.08%	0.54%
	PAS1	7	4	(3)	0.56%	0.25%	-0.32%
	PNL1	8	3	(5)	-1.47%	-5.14%	-3.67%
	WHTM	(1)		1	-0.88%	#Error	#Error
	Total	38	36	(2)	0.24%	-0.86%	-1.09%
KL-NORTH	KZD1	45	20	(25)	-2.29%	-1.06%	1.24%
	WHKZ	(1)		1	1.67%	#Error	#Error
	Total	44	20	(24)	-2.37%	-1.06%	1.31%
Total	2634	2434	(201)	4.52%	6.56%	2.04%	