



Air-Cond - Daily Sales Performance As on 28-04-2026 11:30:52 PM

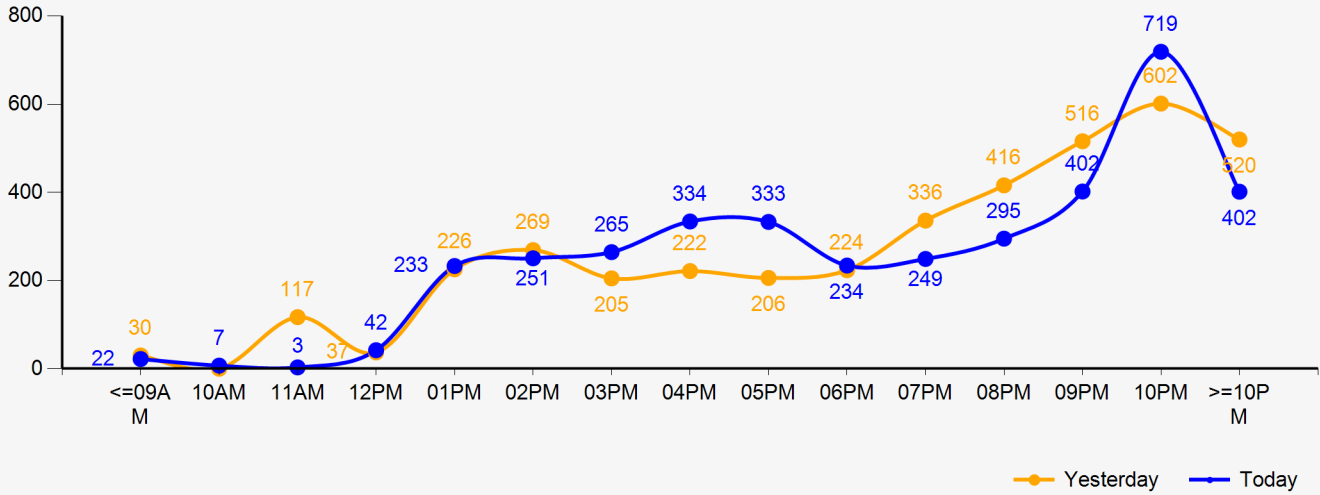
YD Sales : 3924

YD GP%: 7.09%

TD Sales : 3790

TD GP%: 5.88%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	689	595	(94)	6.92%	7.54%	0.62%
CHENNAI-01	267	545	278	9.54%	2.26%	-7.28%
SOUTH-03	476	483	7	7.61%	6.43%	-1.17%
TRICHY-01	440	435	(5)	6.93%	7.10%	0.17%
CHENNAI-02	284	410	127	6.80%	4.18%	-2.62%
WEST-02	462	322	(140)	8.38%	6.20%	-2.18%
WEST-01	297	235	(62)	7.63%	9.30%	1.67%
VIJAYAWADA-01	255	170	(85)	5.49%	5.09%	-0.39%
SOUTH ARCOT	240	158	(82)	7.04%	7.39%	0.35%
NORTH ARCOT	156	150	(6)	7.54%	8.32%	0.78%
TIRUPATI-01	182	144	(38)	5.06%	5.86%	0.80%
KL-NORTH	101	76	(25)	5.30%	2.35%	-2.95%
KL-SOUTH	77	68	(9)	-0.15%	-0.56%	-0.42%
Total	3924	3790	(135)	7.09%	5.88%	-1.21%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	60	65	5	6.66%	4.53%	-2.13%
	TUT1	75	50	(25)	6.50%	8.70%	2.21%
	TUT2	25	47	22	3.75%	0.94%	-2.82%
	NGR1	46	41	(5)	7.74%	6.93%	-0.82%
	TKS2	39	27	(12)	6.35%	8.08%	1.73%
	KVT1	26	26		11.34%	11.12%	-0.22%
	APK1	15	23	8	9.15%	6.81%	-2.34%
	RPM1	26	21	(5)	7.78%	9.25%	1.47%
	TKS1	21	21		6.66%	7.92%	1.26%
	RND1	24	20	(4)	11.50%	7.48%	-4.02%
	MAR1	20	17	(3)	8.74%	7.97%	-0.76%
	PKD1	24	16	(8)	8.54%	10.86%	2.32%
	VNR2	17	16	(1)	7.35%	8.90%	1.55%
	SDI1	17	15	(2)	4.56%	7.68%	3.12%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	STU2	14	15	1	6.76%	6.27%	-0.49%
	SVK1	24	15	(9)	12.05%	8.24%	-3.81%
	ARM1	12	14	2	10.73%	8.59%	-2.14%
	SNL1	13	13		8.24%	5.88%	-2.36%
	KYR1	7	12	5	10.09%	9.92%	-0.17%
	PDI1	8	12	4	6.35%	8.28%	1.93%
	TCN1	9	11	2	8.59%	10.39%	1.80%
	TYI1	9	11	2	7.88%	7.51%	-0.36%
	VLY1	33	11	(22)	2.39%	10.06%	7.68%
	COL1	12	9	(3)	4.56%	9.02%	4.46%
	ERL2	3	9	6	10.16%	11.72%	1.56%
	KGL1	8	9	1	7.33%	8.69%	1.35%
	ASM1	17	8	(9)	7.88%	8.55%	0.68%
	MMT1	7	8	1	8.78%	9.47%	0.69%
	APK2	14	7	(7)	5.64%	2.21%	-3.42%
	VKM1	8	7	(1)	9.16%	11.07%	1.91%
	SKD1	4	6	2	2.47%	7.41%	4.94%
	UDN1	1	6	5	8.29%	10.22%	1.93%
	VNR1	2	6	4	10.44%	12.66%	2.22%
	TKY1	6	5	(1)	10.04%	6.64%	-3.41%
	SGT1	5	4	(1)	7.55%	8.15%	0.61%
	KSM1	3	2	(1)	9.14%	0.30%	-8.84%
	S2SD	37		(37)	-1.71%	#Error	#Error
	WHTV	(2)	(10)	(8)	11.19%	3.95%	-7.25%
Total	689	595	(94)	6.92%	7.54%	0.62%	
CHENNAI-01	CH05	27	149	122	5.25%	-2.84%	-8.09%
	CZWH	7	62	55	-10.54%	-3.21%	7.33%
	SKL1	14	58	44	9.13%	-5.23%	-14.36%
	CH14	23	54	31	7.89%	0.66%	-7.24%
	CH07	16	24	8	10.89%	6.43%	-4.46%
	CH22	31	22	(9)	3.77%	10.46%	6.69%
	CH16	17	19	2	7.96%	11.05%	3.09%
	CH45	6	16	10	8.73%	7.71%	-1.02%
	CH19	15	15		8.56%	8.03%	-0.54%
	CH25	10	14	4	5.70%	8.10%	2.40%
	CH08	14	13	(1)	8.96%	5.92%	-3.04%
	GUD1	12	13	1	10.59%	9.51%	-1.08%
	CH28	13	10	(3)	13.86%	13.65%	-0.21%
	CH48	12	10	(2)	9.51%	9.51%	0.01%
	AVD1	11	9	(2)	11.33%	4.55%	-6.78%
	CH30	15	8	(7)	8.93%	9.54%	0.62%
	CH42	16	8	(8)	11.50%	12.36%	0.86%
	MRM1	10	8	(2)	7.58%	5.44%	-2.14%
	CH35	5	6	1	7.44%	7.92%	0.48%
	CH38	12	6	(6)	7.57%	5.45%	-2.13%
	CH49	13	6	(7)	10.71%	7.81%	-2.90%
	CH37	7	5	(2)	11.71%	10.66%	-1.04%
	CH39	6	5	(1)	7.62%	3.38%	-4.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH47	10	5	(5)	10.13%	11.17%	1.05%
	KNR1	2	5	3	6.02%	13.67%	7.65%
	CGL1	8	3	(5)	7.46%	1.26%	-6.20%
	GUD2	5	3	(2)	14.75%	14.13%	-0.61%
	TKM1	1	3	2	17.10%	8.19%	-8.91%
	CH26	3	2	(1)	9.50%	0.67%	-8.83%
	CH40	1	1		1.42%	2.18%	0.76%
	MC10		1	1	#Error	4.50%	#Error
	CH29				#Error	#Error	#Error
	MC09	1		(1)	2.88%	#Error	#Error
	WCHN	(77)	(19)	58	2.75%	6.11%	3.36%
	Total	267	545	278	9.54%	2.26%	-7.28%
SOUTH-03	MDU2	48	46	(2)	6.74%	6.39%	-0.36%
	MDU1	38	37	(1)	7.85%	7.08%	-0.77%
	KRR1	17	33	16	7.98%	5.99%	-1.99%
	MDU7	27	33	6	5.31%	1.13%	-4.18%
	MLR1	8	26	18	8.95%	-0.95%	-9.90%
	DGL1	12	22	10	8.46%	7.18%	-1.28%
	MDU6	22	20	(2)	8.29%	7.53%	-0.76%
	KKD3	23	19	(4)	9.42%	10.99%	1.57%
	TPT1	19	19		10.39%	6.85%	-3.54%
	ATG1	20	18	(2)	7.06%	3.66%	-3.40%
	CBM1	9	18	9	10.06%	13.82%	3.76%
	TEN1	13	14	1	8.51%	6.60%	-1.91%
	MDU3	15	13	(2)	7.35%	6.74%	-0.60%
	PNI1	22	12	(10)	3.87%	4.37%	0.49%
	MDU5	6	10	4	8.27%	10.74%	2.47%
	MPA1	10	10		13.05%	11.87%	-1.18%
	SZSD		10	10	#Error	-0.75%	#Error
	TEN2	12	10	(2)	4.94%	6.71%	1.77%
	USL1	11	10	(1)	8.70%	0.64%	-8.06%
	KYK1	7	9	2	5.12%	8.43%	3.31%
	DGL2	6	8	2	9.34%	5.09%	-4.25%
	MDU4	4	8	4	8.71%	5.82%	-2.88%
	MNM1	7	8	1	5.85%	5.36%	-0.49%
	BNR1	9	6	(3)	10.49%	6.54%	-3.95%
	BTU1	11	6	(5)	4.83%	6.76%	1.94%
	DKI1	13	6	(7)	10.44%	10.89%	0.45%
	ODM1	4	6	2	10.39%	10.36%	-0.03%
	SVG1	19	6	(13)	8.21%	6.41%	-1.80%
	TDI1	7	6	(1)	8.98%	6.60%	-2.38%
	ADP1	4	5	1	7.89%	7.38%	-0.51%
	CMR1	7	5	(2)	13.02%	8.83%	-4.20%
	KPT1	5	5		10.99%	11.91%	0.92%
	NKI1	6	4	(2)	6.75%	3.21%	-3.54%
	NTM1	4	4		9.80%	12.90%	3.10%
PNV2	5	4	(1)	9.36%	7.68%	-1.69%	
PVI1	4	4		8.99%	6.58%	-2.41%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TMM1	17	2	(15)	2.60%	7.95%	5.36%
	PKM1	5	1	(4)	2.04%	4.31%	2.27%
	SGP1	4	1	(3)	10.28%	10.45%	0.16%
	WHMD	(4)	(1)	3	22.36%	6.90%	-15.47%
	Total	476	483	7	7.61%	6.43%	-1.17%
TRICHY-01	TRY1	105	102	(3)	2.87%	3.80%	0.93%
	MVM1	16	28	12	10.35%	9.22%	-1.14%
	TNJ1	23	23		5.78%	8.17%	2.39%
	TVR2	19	23	5	8.92%	8.24%	-0.69%
	PBR2	42	21	(21)	6.76%	5.86%	-0.90%
	PBR1	19	18	(1)	5.72%	4.60%	-1.13%
	PDK1	10	18	8	9.52%	8.79%	-0.72%
	PTK1	23	18	(5)	6.20%	8.63%	2.43%
	TRY4	13	18	5	9.73%	9.48%	-0.26%
	MDI1	17	17		6.31%	10.88%	4.56%
	KUM1	24	15	(9)	5.44%	7.22%	1.78%
	TNJ2	22	13	(9)	8.57%	8.05%	-0.53%
	TRY3	9	12	3	10.03%	8.38%	-1.65%
	MSI1	8	11	3	8.26%	7.44%	-0.82%
	AYR1	13	10	(3)	9.43%	6.15%	-3.28%
	TRY2	11	10	(1)	1.52%	6.22%	4.70%
	TYR1	10	10		9.40%	6.86%	-2.54%
	NGT1	15	9	(6)	11.55%	9.87%	-1.67%
	KIK1	13	8	(5)	11.83%	11.91%	0.07%
	TTP1	6	8	2	9.13%	7.82%	-1.32%
	TZSD		7	7	#Error	10.71%	#Error
	JKM1	3	6	3	5.30%	3.50%	-1.80%
	NMM1	1	6	5	5.01%	7.03%	2.02%
	TVR1	4	6	2	7.07%	8.05%	0.98%
	KUM2	8	5	(3)	2.73%	5.74%	3.01%
	ORU1	5	5		10.03%	8.77%	-1.26%
	KRN1	4	4		8.03%	6.81%	-1.21%
APM1	5	3	(2)	9.34%	12.22%	2.88%	
NCK1	3	3		7.31%	10.14%	2.83%	
WTRZ	(10)	(2)	8	-4.94%	12.15%	17.09%	
Total	440	435	(5)	6.93%	7.10%	0.17%	
CHENNAI-02	CH21	17	65	48	10.19%	-3.14%	-13.33%
	CH03	29	62	33	6.48%	6.01%	-0.46%
	CH20	6	45	39	6.16%	-2.02%	-8.18%
	CH51	5	39	34	14.32%	-1.22%	-15.55%
	CH12	16	24	9	9.58%	7.99%	-1.59%
	CH15	58	16	(42)	0.61%	9.45%	8.84%
	CH33	10	14	4	4.90%	4.17%	-0.73%
	CH24	14	13	(1)	8.56%	7.87%	-0.69%
	CH50	11	13	2	11.12%	11.69%	0.58%
	CH18	16	12	(4)	12.72%	10.66%	-2.06%
	CH41	8	12	4	7.51%	9.85%	2.34%
	CH06	10	11	1	7.63%	8.23%	0.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH17	8	10	2	10.15%	10.54%	0.39%	
	CH34	9	9		1.53%	4.19%	2.66%	
	CH44	13	8	(5)	10.26%	7.08%	-3.18%	
	MJR1	3	7	4	4.91%	8.48%	3.57%	
	CH32	2	6	4	4.14%	6.07%	1.93%	
	CH43	6	6		3.21%	5.14%	1.93%	
	PON1	4	6	2	7.67%	6.64%	-1.03%	
	UKI1	5	6	1	6.91%	8.39%	1.48%	
	CH23	4	5	1	13.33%	10.70%	-2.63%	
	CH31	6	5	(1)	10.81%	12.23%	1.42%	
	GPD1	6	5	(1)	3.62%	3.74%	0.11%	
	CH27	6	3	(3)	7.49%	6.77%	-0.71%	
	CH36	2	3	1	12.64%	11.65%	-0.99%	
	CH46	10	3	(7)	6.67%	16.88%	10.21%	
	MC06		2	2	#Error	4.51%	#Error	
	CH01				#Error	#Error	#Error	
	MC05				#Error	#Error	#Error	
	Total	284	410	127	6.80%	4.18%	-2.62%	
	WEST-02	SLM2	17	40	23	4.48%	-2.83%	-7.31%
		SLM3	27	38	11	8.63%	2.21%	-6.42%
ERD2		40	36	(4)	11.39%	10.82%	-0.57%	
SLM1		48	36	(12)	7.99%	5.65%	-2.34%	
ERD1		46	27	(19)	9.65%	10.95%	1.30%	
MCR1		9	19	10	7.45%	-1.73%	-9.18%	
RSP1		6	16	10	7.22%	7.09%	-0.13%	
ATU1		22	11	(11)	12.02%	11.73%	-0.29%	
NKL2		30	11	(19)	6.90%	5.21%	-1.70%	
PDR1		11	11		10.91%	12.70%	1.80%	
HSR2		28	10	(18)	11.05%	9.46%	-1.59%	
VPD1		6	9	3	10.16%	8.40%	-1.76%	
HSR1		16	8	(8)	10.42%	7.98%	-2.44%	
KMM1		6	8	2	8.00%	6.70%	-1.31%	
EPI1		13	7	(6)	7.64%	5.26%	-2.38%	
MTR1		12	6	(6)	9.32%	10.46%	1.14%	
HRR1		11	5	(6)	9.60%	5.35%	-4.25%	
BMD1		4	4		10.32%	8.97%	-1.35%	
DPR1		9	4	(5)	8.80%	7.81%	-1.00%	
TCG1		11	4	(7)	6.70%	10.06%	3.36%	
TRM1		6	4	(2)	10.33%	7.50%	-2.84%	
CMI1		6	3	(3)	7.01%	5.97%	-1.03%	
KRI1		13	3	(10)	8.78%	10.08%	1.30%	
OML1		9	3	(6)	6.42%	7.37%	0.95%	
PLC1		2	3	1	7.20%	8.55%	1.35%	
SGG1		4	3	(1)	8.66%	10.46%	1.80%	
VKL1		1	3	2	14.02%	8.65%	-5.38%	
APN1		3	2	(1)	10.73%	9.15%	-1.59%	
DPR2		39	2	(37)	0.45%	9.22%	8.77%	
EDP1		6	1	(5)	5.12%	6.37%	1.25%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	KAM1	2	1	(1)	4.14%	8.79%	4.66%
	KVP1	3		(3)	5.48%	#Error	#Error
	PMP1	3		(3)	6.02%	#Error	#Error
	SGI1	1		(1)	11.85%	#Error	#Error
	WHPD	(8)	(5)	3	5.23%	7.02%	1.78%
	WHKP		(11)	(11)	#Error	8.63%	#Error
	Total	462	322	(140)	8.38%	6.20%	-2.18%
WEST-01	CBE2	33	45	13	11.53%	10.90%	-0.63%
	TPR1	16	16		11.90%	11.66%	-0.24%
	TPR3	15	16	1	8.09%	5.02%	-3.07%
	CBE4	17	15	(2)	12.12%	10.52%	-1.60%
	TPR4	10	12	2	10.09%	7.21%	-2.89%
	MPM1	18	11	(7)	6.72%	9.05%	2.33%
	SNR1	16	11	(5)	7.46%	11.31%	3.86%
	SUL1	8	10	2	9.35%	8.29%	-1.06%
	TPR2	19	10	(9)	8.92%	10.87%	1.94%
	UMP1	14	10	(4)	3.14%	5.61%	2.47%
	CBE6	15	9	(6)	8.31%	9.79%	1.49%
	KGM1	5	9	4	9.26%	8.39%	-0.88%
	KMR1	21	8	(13)	8.99%	10.67%	1.68%
	DPM2	7	7		11.50%	10.24%	-1.26%
	GBM1	10	7	(3)	7.12%	7.44%	0.33%
	AVI1	8	6	(2)	7.57%	10.15%	2.58%
	KMD1	36	6	(30)	-4.76%	5.37%	10.13%
	PLI1	19	5	(14)	7.75%	8.57%	0.81%
	PPI1	4	5	1	12.29%	11.32%	-0.97%
	SYM2	10	5	(5)	6.45%	9.47%	3.02%
	ANR1	2	4	2	6.15%	4.39%	-1.76%
	CBE3	14	4	(10)	6.45%	6.04%	-0.41%
	PDM1	11	4	(7)	9.31%	8.85%	-0.46%
	CBE1	10	3	(7)	9.96%	12.74%	2.78%
	CBE5	3	2	(1)	8.99%	11.47%	2.48%
	GDR1	3	1	(2)	-0.22%	-0.12%	0.10%
	CNR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(47)	(6)	41	7.47%	7.64%	0.17%
Total	297	235	(62)	7.63%	9.30%	1.67%	
VIJAYAWADA-01	GNT1	23	17	(6)	4.88%	4.73%	-0.15%
	OGL1	17	13	(4)	5.54%	5.41%	-0.13%
	BVR1	13	12	(1)	5.54%	5.82%	0.28%
	VJW1	10	9	(1)	6.84%	4.34%	-2.51%
	GVM1	6	8	2	6.21%	6.71%	0.50%
	RMV1	11	8	(3)	7.79%	6.99%	-0.80%
	VJW3	18	8	(10)	5.36%	3.93%	-1.43%
	PAP1	7	7		3.27%	4.27%	1.00%
	TEL1	5	6	1	5.39%	4.58%	-0.81%
	TNK1	15	6	(9)	4.69%	6.02%	1.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	VJW2	5	6	1	5.67%	3.55%	-2.12%	
	ELU1	24	5	(19)	3.95%	6.70%	2.75%	
	TDD1	2	5	3	5.13%	4.20%	-0.93%	
	CKT1	3	4	1	9.00%	4.21%	-4.79%	
	GNT2	4	4		9.28%	6.81%	-2.47%	
	NPR1	6	4	(2)	4.66%	2.94%	-1.72%	
	NRT1	4	4		6.29%	2.44%	-3.85%	
	VJW5	17	4	(13)	3.24%	4.90%	1.65%	
	VUY1	2	4	2	6.63%	0.08%	-6.55%	
	BPP1	1	3	2	8.69%	5.61%	-3.09%	
	CRL1	8	3	(5)	7.09%	5.06%	-2.04%	
	DPE1	4	3	(1)	5.62%	3.97%	-1.64%	
	MTM1	1	3	2	9.28%	4.14%	-5.15%	
	PNR1	2	3	1	4.70%	9.18%	4.47%	
	PRL1	2	3	1	10.53%	7.33%	-3.20%	
	AMP1			2	2	#Error	1.11%	#Error
	GDV1	2	2			4.80%	4.90%	0.10%
	KND1	10	2	(8)	4.99%	8.57%	3.58%	
	RAL1	4	2	(2)	6.23%	6.93%	0.70%	
	TNI1	1	2	1	2.37%	3.24%	0.87%	
	VJW4	9	2	(7)	5.38%	7.55%	2.17%	
	VKN1	6	2	(4)	3.18%	2.79%	-0.39%	
	JPT1	4	1	(3)	6.85%	10.52%	3.66%	
	NZV1	4	1	(3)	11.71%	2.13%	-9.57%	
	PPM1			1	1	37.95%	11.59%	-26.36%
	TVU1	3	1	(2)	6.92%	7.09%	0.17%	
	WHVJ	(1)			1	7.01%	#Error	#Error
	JGG1	3	(1)	(4)	3.44%	-3.13%	-6.56%	
	Total		255	170	(85)	5.49%	5.09%	-0.39%
	SOUTH ARCOT	CUD1	50	20	(30)	4.50%	6.87%	2.37%
POY1		19	16	(3)	9.42%	8.78%	-0.64%	
KKI2		11	14	3	8.57%	7.46%	-1.11%	
POY2		23	13	(10)	10.68%	11.58%	0.90%	
CDM1		9	11	2	3.66%	4.13%	0.47%	
TDM1		9	11	2	5.13%	3.98%	-1.15%	
TRK1		11	10	(1)	4.98%	4.07%	-0.91%	
NVL2		17	9	(8)	6.16%	1.68%	-4.48%	
ULP1		9	9		3.59%	6.15%	2.56%	
VPM2		10	8	(2)	6.78%	6.44%	-0.34%	
PRT1		10	7	(3)	5.54%	13.29%	7.74%	
MKM1		7	5	(2)	10.80%	11.62%	0.82%	
VCM1		4	5	1	8.32%	8.31%	-0.01%	
STP1		6	4	(2)	9.20%	9.88%	0.69%	
VCM2		4	4		9.05%	8.00%	-1.04%	
KLM1		13	3	(10)	9.38%	11.90%	2.52%	
KML1		6	3	(3)	12.31%	8.34%	-3.97%	
SJI2		11	3	(8)	8.56%	3.92%	-4.64%	
VPM1		5	3	(2)	6.15%	9.11%	2.96%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH ARCOT	TVM1	4	2	(2)	7.07%	2.69%	-4.38%	
	TVM2	4	2	(2)	3.70%	9.47%	5.77%	
	WHUT	(1)	(4)	(3)	17.89%	1.86%	-16.03%	
	Total	240	158	(82)	7.04%	7.39%	0.35%	
NORTH ARCOT	TRL1	16	18	2	4.01%	6.77%	2.76%	
	VEL1	7	15	8	7.93%	9.96%	2.03%	
	SBR1	10	13	3	8.23%	8.18%	-0.05%	
	TRR1	12	12		8.30%	4.50%	-3.80%	
	KPM2	19	11	(8)	9.99%	6.95%	-3.04%	
	VEL2	8	10	2	8.37%	7.19%	-1.18%	
	KPM1	5	9	4	8.13%	10.31%	2.18%	
	TRT1	14	9	(5)	4.30%	11.31%	7.00%	
	WJP1	5	7	2	7.67%	6.81%	-0.85%	
	ABR1	6	6		6.86%	8.27%	1.40%	
	ARC2	5	6	1	11.35%	12.67%	1.32%	
	AKM1	6	5	(1)	9.65%	10.21%	0.56%	
	SLG1	11	5	(6)	7.61%	11.56%	3.95%	
	ANI1	3	4	1	6.89%	10.99%	4.10%	
	CYR1	5	4	(1)	6.44%	6.16%	-0.28%	
	GDM1	5	4	(1)	10.07%	3.44%	-6.63%	
	VSI1	9	4	(5)	8.82%	6.35%	-2.47%	
	VNB1	4	3	(1)	13.74%	10.86%	-2.88%	
	WJD1	2	3	1	13.62%	12.95%	-0.67%	
	BGR1		2	2	#Error	0.41%	#Error	
	PTU1	1	2	1	7.98%	6.18%	-1.80%	
	CPT1	5	1	(4)	6.87%	5.99%	-0.88%	
	PLR1	4	1	(3)	5.67%	5.24%	-0.43%	
	CGM1	2		(2)	6.21%	#Error	#Error	
	UGI1	1		(1)	-0.12%	#Error	#Error	
	WHVL	(9)	(4)	5	10.38%	6.59%	-3.79%	
	Total	156	150	(6)	7.54%	8.32%	0.78%	
	TIRUPATI-01	TPY2	16	32	16	6.19%	2.69%	-3.49%
		PDT1	14	10	(4)	5.34%	6.49%	1.15%
		CTO1	17	9	(8)	0.67%	6.39%	5.72%
		KDA1	15	8	(7)	2.53%	5.02%	2.49%
ATP1		4	7	3	7.93%	7.19%	-0.74%	
NYP1		3	7	4	8.08%	8.79%	0.71%	
KAR1		5	6	1	3.17%	2.84%	-0.33%	
KOU1		4	6	2	6.56%	7.70%	1.13%	
NLR1		10	5	(5)	5.88%	5.00%	-0.88%	
PMR1		4	5	1	8.34%	8.46%	0.12%	
TPY1		6	5	(1)	4.54%	7.56%	3.03%	
ADI1		7	4	(3)	2.75%	6.60%	3.85%	
DHN1			4	4	#Error	9.02%	#Error	
KNL1		15	4	(11)	3.94%	9.95%	6.01%	
NDL1		7	4	(3)	1.43%	1.38%	-0.05%	
PUT1		1	4	3	5.55%	7.69%	2.14%	
TPI1		6	4	(2)	6.12%	8.80%	2.68%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KHT1	2	3	1	8.33%	7.33%	-1.00%
	GTL1	5	2	(3)	10.40%	7.09%	-3.31%
	KDR1	2	2		8.15%	3.22%	-4.93%
	MPL1	2	2		3.65%	8.57%	4.91%
	PGR1	1	2	1	11.63%	7.42%	-4.21%
	PIL1	4	2	(2)	5.94%	4.22%	-1.71%
	RJP1	4	2	(2)	8.01%	8.52%	0.51%
	SPE1	4	2	(2)	6.56%	4.43%	-2.13%
	VKI1	5	2	(3)	7.23%	5.83%	-1.40%
	RCY1	5	1	(4)	7.96%	7.27%	-0.69%
	BVL1	4		(4)	7.73%	#Error	#Error
	KNL2	7		(7)	3.72%	#Error	#Error
	KVL1	3		(3)	10.43%	#Error	#Error
	Total	182	144	(38)	5.06%	5.86%	0.80%
	KL-NORTH	KZD1	103	78	(25)	5.28%	2.30%
WHKZ		(2)	(2)		4.59%	0.12%	-4.46%
Total		101	76	(25)	5.30%	2.35%	-2.95%
KL-SOUTH	TVP1	48	37	(11)	0.64%	-0.12%	-0.76%
	PNL1	14	17	3	-3.74%	-2.41%	1.33%
	PAS1	8	9	1	0.66%	-0.98%	-1.64%
	KLR1	12	6	(6)	1.76%	2.38%	0.62%
	WHTM	(5)	(1)	4	2.99%	-2.45%	-5.44%
	Total	77	68	(9)	-0.15%	-0.56%	-0.42%
Total	3924	3790	(135)	7.09%	5.88%	-1.21%	