



# Air-Cond - Daily Sales Performance As on 28-03-2026 11:30:06 PM

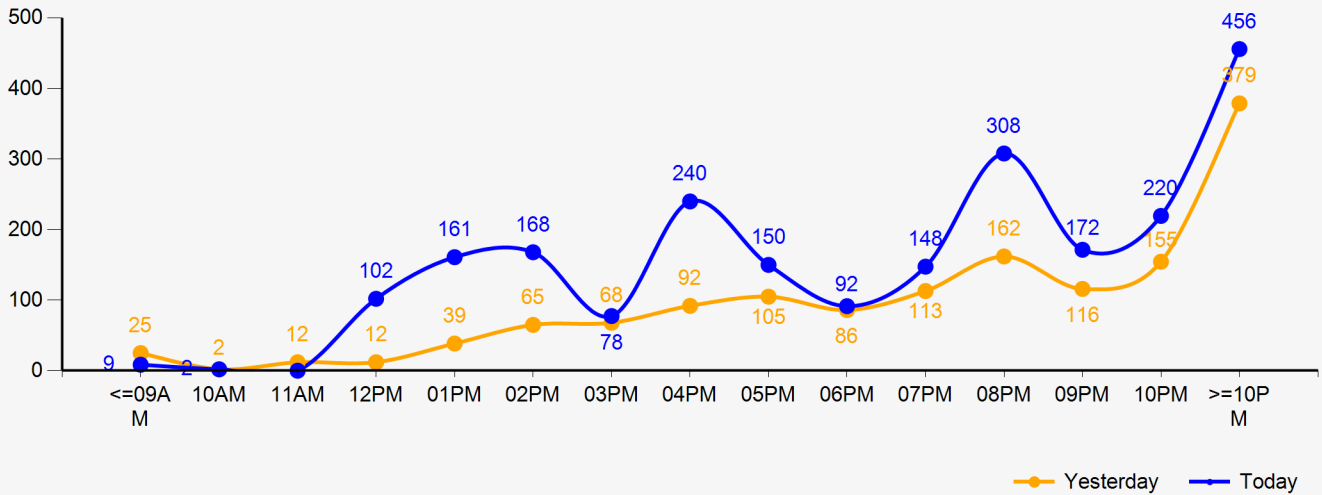
YD Sales : 1430

YD GP%: 5.96%

TD Sales : 2303

TD GP%: 5.29%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	107	428	322	6.48%	6.60%	0.12%
SOUTH-01	247	349	102	5.45%	4.70%	-0.75%
SOUTH-03	126	237	111	4.60%	4.52%	-0.08%
CHENNAI-01	122	204	82	7.28%	6.12%	-1.16%
WEST-01	141	195	54	7.25%	7.17%	-0.08%
TIRUPATI-01	78	192	114	6.53%	1.48%	-5.05%
WEST-02	104	167	63	6.07%	5.78%	-0.29%
VIJAYAWADA-01	110	145	35	4.78%	2.86%	-1.91%
TRICHY-01	136	142	6	5.71%	7.16%	1.45%
NORTH ARCOT	64	91	27	7.27%	7.87%	0.60%
SOUTH ARCOT	118	79	(39)	7.65%	7.92%	0.27%
KL-SOUTH	26	38	13	1.18%	0.24%	-0.95%
KL-NORTH	53	37	(16)	1.91%	-2.37%	-4.28%
<b>Total</b>	<b>1430</b>	<b>2303</b>	<b>873</b>	<b>5.96%</b>	<b>5.29%</b>	<b>-0.67%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH21	1	42	41	2.75%	5.42%	2.67%	
	CH03	17	38	22	6.52%	7.01%	0.49%	
	CH15	9	34	25	2.85%	7.16%	4.31%	
	CH12	5	33	28	4.97%	7.50%	2.54%	
	CH20	4	25	21	3.93%	5.63%	1.70%	
	CH17	2	24	22	7.82%	9.54%	1.72%	
	CH51	3	24	21	6.46%	6.34%	-0.12%	
	CH44	3	23	20	11.30%	4.87%	-6.43%	
	CH24	2	18	16	3.12%	7.70%	4.57%	
	CH43			17	17	#Error	6.99%	#Error
	MJR1	2	14	12	7.36%	5.94%	-1.42%	
	CH06	6	13	7	7.52%	9.39%	1.87%	
	CH41	16	12	(4)	11.05%	7.76%	-3.29%	
	CH23	1	11	10	1.32%	6.97%	5.65%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH46	3	11	8	12.06%	2.38%	-9.68%	
	PON1		11	11	#Error	6.56%	#Error	
	CH33	6	9	3	7.25%	0.89%	-6.36%	
	CH34	6	9	3	-12.15%	1.40%	13.55%	
	CH50	7	9	2	8.15%	7.93%	-0.22%	
	UKI1	2	9	7	16.01%	10.01%	-6.00%	
	GPD1		8	8	#Error	5.23%	#Error	
	CH18	4	7	3	4.23%	9.19%	4.96%	
	CH27	2	6	4	7.73%	7.00%	-0.73%	
	MC06	2	6	4	7.02%	4.81%	-2.21%	
	CH31	3	5	2	9.14%	7.42%	-1.72%	
	CH36		5	5	#Error	7.12%	#Error	
	CH32	1	4	3	13.95%	12.26%	-1.69%	
	MC05		1	1	#Error	0.05%	#Error	
	CH01				#Error	#Error	#Error	
	Total	107	428	322	6.48%	6.60%	0.12%	
	SOUTH-01	NGR1	10	41	31	2.90%	4.09%	1.19%
		TVL1	30	37	7	5.80%	4.71%	-1.10%
TUT1		20	33	13	6.87%	3.73%	-3.14%	
MAR1		5	21	16	6.77%	2.92%	-3.85%	
TKS2		23	16	(7)	6.13%	4.81%	-1.31%	
VLY1		3	15	12	7.86%	2.64%	-5.22%	
VNR2		3	15	12	2.58%	-3.34%	-5.92%	
TUT2		7	14	7	3.63%	7.18%	3.56%	
KVT1		13	13		8.68%	8.77%	0.08%	
RND1		9	11	2	9.63%	14.47%	4.84%	
SVK1		3	11	8	4.31%	-2.89%	-7.21%	
TKS1		11	10	(1)	5.91%	3.62%	-2.29%	
ERL2		3	9	6	14.13%	4.61%	-9.53%	
KGL1		3	9	6	9.47%	13.23%	3.76%	
MMT1		6	8	2	8.18%	8.57%	0.39%	
COL1			7	7	#Error	5.19%	#Error	
PDI1		10	7	(3)	7.22%	3.83%	-3.39%	
RPM1		30	7	(23)	0.07%	3.02%	2.95%	
APK1		4	6	2	12.30%	1.79%	-10.51%	
PKD1		2	6	4	2.97%	6.06%	3.09%	
TKY1		8	6	(2)	2.95%	2.05%	-0.91%	
VNR1			6	6	#Error	8.11%	#Error	
ASM1		1	5	4	0.05%	3.27%	3.21%	
TCN1		3	5	2	4.99%	8.50%	3.51%	
KYR1		5	4	(1)	9.94%	12.17%	2.22%	
S2SD		4	4		-1.75%	-1.09%	0.65%	
SDI1		5	4	(1)	7.30%	2.08%	-5.22%	
VKM1		3	4	1	11.28%	9.77%	-1.51%	
ARM1			3	3	#Error	2.27%	#Error	
STU2		5	3	(2)	4.48%	11.39%	6.91%	
TYI1		9	3	(6)	3.96%	4.80%	0.85%	
SKD1		2	2		7.88%	2.51%	-5.36%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SNL1	3	2	(1)	5.08%	8.66%	3.59%
	APK2	1	1		1.40%	1.66%	0.25%
	SGT1	2	1	(1)	5.30%	6.28%	0.98%
	UDN1	4	1	(3)	7.37%	0.05%	-7.32%
	KSM1				#Error	#Error	#Error
	WHTV	(3)	(1)	2	14.52%	14.40%	-0.12%
	Total	247	349	102	5.45%	4.70%	-0.75%
SOUTH-03	MDU1	37	64	27	-1.59%	-3.11%	-1.52%
	DGL1	9	16	7	5.05%	5.89%	0.84%
	KKD3	8	12	4	11.66%	11.20%	-0.45%
	KRR1	1	11	10	11.12%	4.09%	-7.03%
	MDU3	8	11	3	4.29%	6.93%	2.64%
	DKI1	2	10	8	12.02%	13.41%	1.39%
	MDU4		10	10	#Error	7.25%	#Error
	TMM1	5	8	3	8.56%	1.75%	-6.81%
	PVI1	1	7	6	5.45%	2.64%	-2.82%
	TPT1	5	7	2	8.69%	13.09%	4.40%
	USL1		6	6	#Error	5.85%	#Error
	ADP1	2	5	3	9.23%	12.17%	2.94%
	ATG1		5	5	#Error	2.55%	#Error
	KPT1	3	5	2	8.08%	15.04%	6.95%
	MDU5		5	5	#Error	6.59%	#Error
	MNM1	1	5	4	9.53%	2.40%	-7.13%
	SVG1	1	5	4	6.49%	8.77%	2.28%
	BTU1		4	4	#Error	3.67%	#Error
	DGL2		4	4	#Error	9.82%	#Error
	KYK1		4	4	#Error	4.90%	#Error
	MDU6	7	4	(3)	7.21%	8.54%	1.33%
	TEN2	2	4	2	4.99%	4.40%	-0.59%
	BNR1	3	3		7.48%	3.98%	-3.50%
	CBM1		3	3	#Error	8.15%	#Error
	MDU2	10	3	(7)	6.83%	6.49%	-0.33%
	MLR1	1	3	2	5.23%	6.29%	1.06%
	CMR1		2	2	#Error	6.97%	#Error
	MDU7	4	2	(2)	5.51%	2.70%	-2.81%
	MPA1		2	2	#Error	11.45%	#Error
	NKI1	4	2	(2)	-0.99%	8.21%	9.21%
	TEN1	5	2	(3)	3.33%	2.40%	-0.93%
	ODM1	2	1	(1)	1.29%	4.03%	2.75%
	PKM1	1	1		7.69%	7.69%	0.00%
	PNV2	1	1		6.62%	5.11%	-1.51%
TDI1	1	1		13.29%	11.01%	-2.28%	
NTM1	1		(1)	15.05%	#Error	#Error	
PNI1	1		(1)	4.39%	#Error	#Error	
SGP1	2		(2)	12.07%	#Error	#Error	
WHMD	(2)	(1)	1	9.05%	4.55%	-4.50%	
Total	126	237	111	4.60%	4.52%	-0.08%	
CHENNAI-01	CH30	3	21	18	6.29%	-8.85%	-15.14%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH19	22	17	(5)	4.37%	5.12%	0.74%	
	CH28	2	16	14	10.42%	-3.93%	-14.35%	
	CH42	5	15	10	10.42%	11.68%	1.26%	
	CH08	5	14	9	7.63%	11.84%	4.21%	
	CH48	4	13	9	10.14%	10.56%	0.43%	
	CH05	7	12	5	4.88%	10.23%	5.35%	
	CH16	8	12	5	11.33%	5.79%	-5.54%	
	CH35	4	11	7	8.06%	10.70%	2.63%	
	CH49	5	10	5	8.15%	10.02%	1.87%	
	CH25	2	9	7	12.27%	7.27%	-5.01%	
	CH07	4	8	4	6.72%	3.72%	-3.00%	
	CH37	1	7	6	11.89%	10.90%	-0.98%	
	AVD1	9	6	(3)	5.81%	7.85%	2.03%	
	CH22	5	6	1	11.96%	9.16%	-2.80%	
	MRM1	1	6	5	6.29%	1.97%	-4.32%	
	TKM1	1	6	5	1.31%	10.58%	9.26%	
	CH45	6	4	(2)	9.11%	7.13%	-1.98%	
	CGL1	3	3		7.79%	6.08%	-1.71%	
	CH29			3	3	#Error	2.28%	#Error
	CH38	3	2	(1)	8.84%	10.95%	2.11%	
	CH39	6	2	(4)	8.41%	4.51%	-3.90%	
	CH40		2	2		#Error	8.47%	#Error
	CH47	1	2	1	9.45%	12.98%	3.53%	
	KNR1	1	2	1	8.29%	10.35%	2.06%	
	CH14	7	1	(6)	7.69%	0.05%	-7.64%	
	CH26		1	1		#Error	0.05%	#Error
	SKL1	4	1	(3)	7.44%	-3.94%	-11.38%	
	MC10		1	1		#Error	4.90%	#Error
	CZWH	2		(2)	-9.51%	#Error	#Error	
	GUD1	3		(3)	-6.45%	#Error	#Error	
	GUD2	2		(2)	8.72%	#Error	#Error	
	MC09					#Error	#Error	#Error
	WCHN	(3)	(9)	(6)	-11.23%	4.78%	16.01%	
Total	122	204	82	7.28%	6.12%	-1.16%		
WEST-01	CBE2	25	52	27	6.02%	5.37%	-0.65%	
	TPR2	15	16	1	4.45%	4.23%	-0.22%	
	TPR1	10	11	1	7.97%	0.70%	-7.27%	
	CBE6	5	10	5	8.93%	9.19%	0.26%	
	KMR1	15	10	(5)	9.37%	11.70%	2.34%	
	PLI1	9	10	1	8.14%	7.37%	-0.78%	
	CBE4	10	9	(1)	11.88%	11.97%	0.08%	
	SNR1	9	9		8.27%	4.90%	-3.37%	
	AVI1	3	8	5	6.16%	6.08%	-0.08%	
	DPM2	3	7	4	7.86%	10.64%	2.79%	
	KMD1	1	7	6	5.14%	6.26%	1.12%	
	CBE3	2	6	4	4.27%	7.99%	3.72%	
	UMP1	3	6	3	1.50%	9.61%	8.11%	
	CBE5	4	5	1	7.94%	15.23%	7.29%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	GBM1	2	4	2	2.36%	7.95%	5.60%	
	KGM1	1	4	3	10.48%	8.65%	-1.83%	
	MPM1	8	4	(4)	8.55%	11.58%	3.04%	
	PDM1		4	4	#Error	15.21%	#Error	
	CBE1	4	3	(1)	8.57%	-2.73%	-11.29%	
	PPI1	1	3	2	19.78%	7.60%	-12.18%	
	SYM2		2	2	#Error	2.98%	#Error	
	TPR3	7	2	(5)	4.98%	6.98%	2.00%	
	TPR4	1	2	1	-1.15%	16.22%	17.37%	
	ANR1	1	1		3.93%	6.95%	3.02%	
	KGI1		1	1	#Error	9.34%	#Error	
	SUL1	5	1	(4)	4.31%	3.83%	-0.48%	
	CNR1				#Error	#Error	#Error	
	GDR1				#Error	#Error	#Error	
	UAM1				#Error	#Error	#Error	
	WHCB	(3)	(2)	2	3.72%	8.71%	4.99%	
	Total	141	195	54	7.25%	7.17%	-0.08%	
	TIRUPATI-01	MPL1	3	50	47	6.97%	-3.94%	-10.91%
		TPY1	1	30	29	4.70%	-2.74%	-7.44%
		KDR1	1	16	15	6.43%	1.95%	-4.49%
TPY2		9	16	7	10.83%	4.40%	-6.43%	
KDA1		5	11	6	4.31%	4.88%	0.57%	
KNL2		4	7	3	6.90%	4.32%	-2.57%	
ATP1		4	6	2	0.79%	6.32%	5.54%	
GTL1		1	6	5	6.06%	3.42%	-2.64%	
NLR1		6	6	1	5.59%	6.08%	0.49%	
KNL1		6	4	(2)	6.11%	5.04%	-1.06%	
PDT1		4	4		3.81%	7.16%	3.35%	
RCY1			4	4	#Error	2.11%	#Error	
RJP1		1	4	3	7.43%	5.37%	-2.05%	
VKI1		2	4	2	3.57%	4.10%	0.53%	
BVL1		2	3	1	9.03%	4.63%	-4.40%	
CTO1		3	3		7.20%	8.64%	1.43%	
KAR1		3	3		10.12%	4.06%	-6.06%	
KOU1			2	2	#Error	6.21%	#Error	
NYP1		2	2		6.41%	5.59%	-0.82%	
PGR1			2	2	#Error	9.48%	#Error	
PUT1		3	2	(1)	7.59%	9.59%	2.00%	
ADI1		2	1	(1)	5.10%	1.92%	-3.18%	
KHT1		2	1	(1)	6.97%	7.01%	0.05%	
KVL1		2	1	(1)	4.69%	11.10%	6.41%	
NDL1		3	1	(2)	4.70%	2.23%	-2.46%	
PIL1		1	1		-0.56%	0.11%	0.68%	
PMR1			1	1	#Error	7.20%	#Error	
SPE1		5	1	(4)	8.50%	8.40%	-0.10%	
TPI1		1	1		10.37%	4.79%	-5.58%	
DHN1		2		(2)	7.47%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	WHRN		(2)	(2)	#Error	9.94%	#Error	
	Total	78	192	114	6.53%	1.48%	-5.05%	
WEST-02	ERD2	12	19	7	13.60%	12.41%	-1.19%	
	SLM2	3	17	14	4.18%	-2.28%	-6.47%	
	SLM1	10	16	6	4.72%	3.85%	-0.87%	
	ERD1	13	10	(3)	2.84%	7.64%	4.80%	
	MTR1	6	8	2	-1.43%	2.18%	3.60%	
	NKL2	4	8	4	9.69%	9.29%	-0.40%	
	ATU1	4	7	3	5.69%	5.98%	0.29%	
	PDR1	1	6	5	15.53%	9.25%	-6.28%	
	SLM3	2	6	4	1.92%	5.55%	3.63%	
	EPI1	5	5		8.22%	5.80%	-2.43%	
	HSR1	4	5	1	2.43%	1.08%	-1.35%	
	HSR2	8	5	(3)	4.98%	10.66%	5.68%	
	KRI1	2	5	3	4.87%	3.64%	-1.23%	
	TCG1	5	5		9.41%	9.77%	0.36%	
	VPD1	1	5	4	-5.85%	5.64%	11.49%	
	BMD1			4	4	#Error	2.64%	#Error
	KMM1	3	4	1	11.15%	10.05%	-1.11%	
	CMI1	3	3		3.07%	13.28%	10.21%	
	EDP1	1	3	2	6.49%	5.28%	-1.21%	
	MCR1	2	3	1	11.65%	7.72%	-3.93%	
	PLC1			3	3	#Error	10.90%	#Error
	RSP1			3	3	#Error	5.37%	#Error
	APN1	2	2			9.66%	10.78%	1.12%
	DPR2	1	2	1	8.94%	0.05%	-8.89%	
	HRR1	4	2	(2)	-8.85%	2.16%	11.01%	
	KAM1			2	2	#Error	2.56%	#Error
	PMP1	1	2	1	-5.85%	-2.62%	3.23%	
	SGI1			2	2	#Error	6.89%	#Error
	TRM1	1	2	1	7.90%	8.36%	0.46%	
	DPR1	2	1	(1)	-5.85%	-5.85%	0.00%	
	KVP1	1	1			6.95%	-33.41%	-40.36%
	OML1	3	1	(2)	13.20%	4.41%	-8.78%	
	SGG1			1	1	#Error	-5.85%	#Error
VKL1	1		(1)	11.63%	#Error	#Error		
WHPD	(1)	(1)	(1)	-11.53%	0.05%	11.58%		
Total	104	167	63	6.07%	5.78%	-0.29%		
VIJAYAWADA-01	KND1	1	32	31	3.40%	-2.79%	-6.19%	
	TDD1	6	13	7	2.94%	1.61%	-1.34%	
	BVR1	5	9	4	8.19%	7.65%	-0.55%	
	TNK1	4	9	5	6.46%	3.91%	-2.56%	
	VJW1	10	8	(2)	3.59%	3.06%	-0.53%	
	VJW3	7	8	1	5.45%	5.95%	0.50%	
	NRT1	1	7	6	-0.46%	-0.45%	0.01%	
	OGL1	6	7	1	8.00%	4.08%	-3.92%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	VJW4	4	7	3	2.35%	0.21%	-2.13%	
	RMV1	4	6	2	3.34%	5.33%	1.99%	
	CKT1	3	4	1	2.28%	2.27%	-0.01%	
	ELU1	3	4	1	1.21%	7.94%	6.73%	
	GNT1	5	4	(1)	0.42%	5.46%	5.03%	
	JPT1	3	3		1.04%	5.51%	4.48%	
	VJW5	3	3		7.40%	3.16%	-4.24%	
	DPE1	1	2	1	11.29%	3.99%	-7.29%	
	PAP1	3	2	(1)	1.13%	9.65%	8.52%	
	RAL1	3	2	(1)	4.05%	3.65%	-0.40%	
	TEL1	4	2	(2)	10.83%	5.87%	-4.96%	
	TNI1	3	2	(1)	2.14%	9.95%	7.82%	
	VJW2	5	2	(3)	1.78%	2.97%	1.18%	
	VKN1		2	2	121.34%	13.99%	-107.35%	
	CRL1	3	1	(2)	4.33%	6.64%	2.32%	
	GDV1	2	1	(1)	8.34%	1.70%	-6.64%	
	GVM1	3	1	(2)	6.07%	14.33%	8.26%	
	MTM1	1	1		0.91%	8.59%	7.68%	
	NPR1	2	1	(1)	4.97%	2.47%	-2.50%	
	PRL1			1	#Error	4.15%	#Error	
	VUY1			1	#Error	-2.37%	#Error	
	AMP1	3		(3)	4.41%	#Error	#Error	
	BPP1				#Error	#Error	#Error	
	GNT2	3		(3)	9.16%	#Error	#Error	
	JGG1	2		(2)	3.87%	#Error	#Error	
	PNR1	3		(3)	4.87%	#Error	#Error	
	PPM1				#Error	#Error	#Error	
	TVU1	4		(4)	9.88%	#Error	#Error	
	Total		110	145	35	4.78%	2.86%	-1.91%
	TRICHY-01	TRY1	32	27	(5)	2.59%	6.98%	4.39%
PBR2		11	12	1	8.36%	6.61%	-1.75%	
KUM1		4	10	6	4.95%	5.58%	0.63%	
MVM1		8	9	1	11.55%	9.24%	-2.31%	
PTK1		7	9	2	4.54%	5.23%	0.69%	
TNJ1		4	9	5	6.40%	7.28%	0.88%	
TNJ2		9	8	(1)	7.30%	7.95%	0.65%	
TVR2		4	8	4	9.59%	7.04%	-2.55%	
NGT1		3	7	4	8.89%	10.12%	1.23%	
PBR1		3	5	2	3.30%	2.82%	-0.47%	
TRY4		6	5	(1)	11.35%	6.57%	-4.77%	
AYR1		3	4	1	9.40%	6.11%	-3.29%	
KIK1		2	4	2	12.02%	3.19%	-8.83%	
KRN1		1	3	2	2.49%	8.04%	5.55%	
MDI1		4	3	(1)	4.00%	10.44%	6.44%	
TRY2		14	3	(11)	3.99%	12.76%	8.77%	
TTP1		1	3	2	14.27%	6.98%	-7.29%	
TYR1		5	3	(2)	8.02%	10.02%	1.99%	
MSI1		2	2		4.08%	7.39%	3.32%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	NMM1		2	2	#Error	8.73%	#Error
	ORU1	2	2		3.57%	4.76%	1.19%
	TVR1	3	2	(1)	7.65%	12.05%	4.40%
	APM1		1	1	#Error	10.51%	#Error
	PDK1	5	1	(4)	-0.46%	-3.78%	-3.32%
	TRY3	3	1	(2)	5.89%	11.12%	5.23%
	JKM1	1		(1)	5.45%	#Error	#Error
	NCK1	1		(1)	5.42%	#Error	#Error
	WTRZ	(2)	(1)	1	11.84%	3.42%	-8.42%
	Total	136	142	6	5.71%	7.16%	1.45%
NORTH ARCOT	TRL1	6	14	8	12.28%	9.47%	-2.81%
	SBR1	3	13	10	4.81%	8.25%	3.44%
	KPM2	3	10	7	16.44%	11.76%	-4.68%
	TRR1	10	10		0.84%	1.40%	0.56%
	VEL1	8	7	(1)	8.51%	10.03%	1.52%
	AKM1	5	5		4.94%	4.71%	-0.23%
	WJP1	2	5	3	5.44%	8.55%	3.11%
	CPT1	1	4	3	4.10%	8.70%	4.60%
	CYR1		4	4	#Error	9.46%	#Error
	VEL2	3	4	1	6.87%	4.46%	-2.41%
	ABR1		2	2	#Error	12.25%	#Error
	GDM1	3	2	(1)	3.52%	2.09%	-1.44%
	KPM1	2	2		11.41%	10.74%	-0.67%
	TRT1	4	2	(2)	10.03%	8.85%	-1.18%
	ANI1	1	1		7.35%	8.64%	1.28%
	CGM1	2	1	(1)	7.96%	4.45%	-3.50%
	PLR1	3	1	(2)	4.92%	9.34%	4.43%
	PTU1	2	1	(1)	17.96%	11.08%	-6.87%
	SLG1	2	1	(1)	11.23%	5.83%	-5.40%
	VNB1	2	1	(1)	10.64%	2.90%	-7.74%
	VSI1	1	1		14.96%	0.05%	-14.91%
	WJD1		1	1	#Error	5.54%	#Error
	ARC2	2		(2)	11.40%	#Error	#Error
	BGR1	2		(2)	12.13%	#Error	#Error
	UGI1	1		(1)	5.21%	#Error	#Error
	WHVL	(4)	(1)	3	17.12%	9.80%	-7.32%
	Total	64	91	27	7.27%	7.87%	0.60%
SOUTH ARCOT	KLM1	7	12	5	9.78%	9.42%	-0.36%
	PRT1	4	10	6	4.53%	6.10%	1.57%
	KKI2	5	9	4	9.56%	5.81%	-3.75%
	TRK1	5	7	2	4.83%	11.96%	7.13%
	CUD1	13	6	(7)	8.18%	7.89%	-0.28%
	SJI2	2	6	4	4.32%	7.85%	3.53%
	CDM1	3	5	2	12.12%	10.59%	-1.54%
	KML1	2	5	3	2.59%	11.84%	9.25%
	POY1	29	4	(25)	10.46%	8.93%	-1.53%
	VPM2	2	4	2	3.54%	7.25%	3.71%
	NVL2	1	3	2	3.19%	5.50%	2.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	MKM1	2	2		12.21%	10.17%	-2.04%
	STP1	2	2		9.41%	3.37%	-6.04%
	VPM1	2	2		5.59%	2.20%	-3.39%
	TDM1	3	2	(2)	7.38%	4.11%	-3.27%
	POY2	27	1	(26)	8.15%	10.44%	2.30%
	ULP1	2	1	(1)	3.14%	5.83%	2.69%
	VCM1	2	1	(1)	3.24%	5.21%	1.97%
	TVM1	1		(1)	11.12%	#Error	#Error
	TVM2	4		(4)	-18.78%	#Error	#Error
	WHUT			(3)	#Error	11.12%	#Error
	Total	118	79	(39)	7.65%	7.92%	0.27%
KL-SOUTH	TVP1	12	16	4	1.66%	-0.78%	-2.44%
	KLR1	6	8	3	3.84%	3.54%	-0.30%
	PNL1	4	8	4	0.08%	-1.47%	-1.55%
	PAS1	4	7	3	-2.19%	0.56%	2.75%
	WHTM		(1)	(1)	#Error	-0.88%	#Error
	Total	26	38	13	1.18%	0.24%	-0.95%
KL-NORTH	KZD1	53	38	(15)	1.91%	-2.28%	-4.20%
	WHKZ		(1)	(1)	#Error	1.67%	#Error
	Total	53	37	(16)	1.91%	-2.37%	-4.28%
Total	1430	2303	873	5.96%	5.29%	-0.67%	