



# Air-Cond - Daily Sales Performance As on 27-05-2026 11:30:25 PM

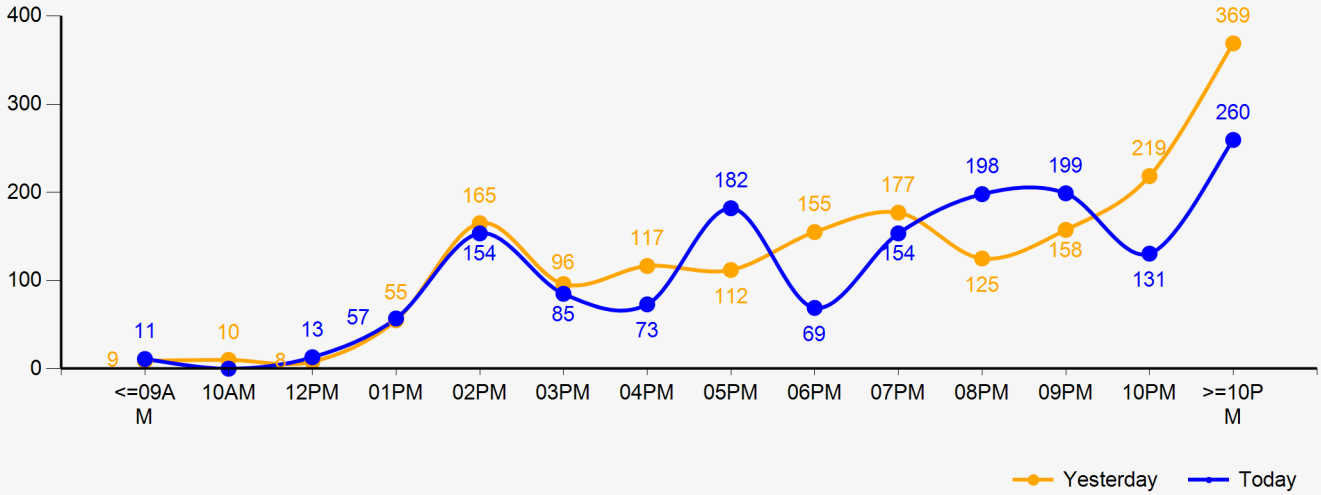
YD Sales : 1774

YD GP%: 6.48%

TD Sales : 1584

TD GP%: 5.93%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	270	279	9	8.43%	5.48%	-2.95%
VIJAYAWADA-01	444	246	(198)	5.22%	5.30%	0.08%
CHENNAI-02	269	233	(36)	8.37%	6.63%	-1.74%
SOUTH-03	135	201	66	7.60%	4.17%	-3.43%
TRICHY-01	178	201	24	7.38%	7.64%	0.26%
SOUTH-01	149	138	(11)	6.55%	6.80%	0.25%
SOUTH ARCOT	119	105	(14)	5.04%	6.34%	1.30%
NORTH ARCOT	67	71	4	4.18%	7.01%	2.83%
TIRUPATI-01	65	47	(18)	4.82%	5.26%	0.43%
WEST-02	35	23	(13)	2.99%	7.66%	4.67%
WEST-01	13	21	8	4.75%	7.24%	2.49%
KL-SOUTH	13	14	1	0.95%	-2.32%	-3.28%
KL-NORTH	17	6	(11)	-3.23%	-0.32%	2.91%
<b>Total</b>	<b>1774</b>	<b>1584</b>	<b>(190)</b>	<b>6.48%</b>	<b>5.93%</b>	<b>-0.55%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CZWH		34	34	#Error	-11.76%	#Error
	CH14	25	24	(1)	7.31%	5.13%	-2.19%
	CH05	24	18	(6)	8.21%	6.25%	-1.96%
	CH48	13	15	2	13.05%	12.54%	-0.50%
	CH16	27	14	(13)	0.01%	8.06%	8.05%
	CH19	4	13	9	8.51%	9.43%	0.92%
	CH25	9	13	4	5.10%	4.55%	-0.55%
	CH35	4	13	9	11.01%	6.03%	-4.98%
	CH26	4	12	8	1.99%	0.68%	-1.31%
	CH07	10	11	1	6.28%	8.25%	1.97%
	CH47	14	10	(4)	12.65%	7.90%	-4.75%
	MRM1	12	9	(3)	4.25%	7.15%	2.91%
	CH08	8	8		12.51%	8.01%	-4.50%
	CH22	9	8	(1)	11.46%	5.87%	-5.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH42	6	8	2	12.09%	11.53%	-0.56%
	CH49	17	8	(9)	8.49%	10.23%	1.74%
	GUD1	19	7	(12)	11.44%	11.62%	0.18%
	CH28	7	6	(1)	11.44%	12.60%	1.16%
	CH30	10	6	(4)	9.89%	4.88%	-5.02%
	CH45	7	6	(1)	9.53%	7.63%	-1.91%
	KNR1	4	6	2	7.16%	7.83%	0.67%
	CH38	4	6	2	12.46%	10.76%	-1.70%
	CGL1	3	5	2	9.93%	4.62%	-5.31%
	CH37	2	5	3	10.72%	9.40%	-1.32%
	SKL1	9	5	(4)	6.37%	7.65%	1.28%
	AVD1	6	3	(3)	7.51%	4.41%	-3.10%
	GUD2	4	3	(1)	8.61%	5.40%	-3.21%
	CH39	5	2	(3)	7.44%	6.25%	-1.18%
	TKM1	7	2	(5)	9.25%	8.16%	-1.10%
	CH29				#Error	#Error	#Error
	CH40				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WHC3	9		(9)	-4.67%	#Error	#Error
	WCHN	(12)	(1)	11	-5.45%	13.17%	18.62%
	Total	270	279	9	8.43%	5.48%	-2.95%
VIJAYAWADA-01	TNK1	36	20	(16)	5.92%	5.81%	-0.11%
	CRL1	18	15	(3)	6.16%	6.06%	-0.10%
	OGL1	12	15	3	4.47%	3.12%	-1.35%
	VJW3	30	13	(17)	3.81%	4.50%	0.69%
	ELU1	19	12	(7)	4.11%	4.08%	-0.03%
	BVR1	37	11	(26)	8.44%	9.81%	1.37%
	GNT1	27	11	(16)	3.56%	5.22%	1.65%
	VJW5	4	11	7	4.93%	-1.71%	-6.65%
	RAL1	12	10	(2)	7.33%	5.42%	-1.90%
	TDD1	26	10	(16)	3.48%	8.23%	4.75%
	TNI1	2	9	7	5.12%	5.56%	0.44%
	AMP1	14	8	(6)	4.86%	5.12%	0.25%
	MTM1	8	8		2.43%	2.86%	0.43%
	VJW1	14	8	(6)	8.34%	2.79%	-5.54%
	VJW2	6	8	2	2.89%	6.09%	3.20%
	NPR1	10	7	(3)	7.07%	9.57%	2.50%
	RMV1	27	6	(21)	4.67%	6.17%	1.50%
	TEL1	11	6	(5)	2.14%	4.06%	1.92%
	GDV1	12	5	(7)	4.36%	6.52%	2.15%
	GVM1	5	5		8.48%	4.92%	-3.55%
	PAP1	9	5	(4)	3.74%	5.34%	1.60%
	VJW4	17	5	(12)	5.29%	8.62%	3.33%
	BPP1	5	4	(1)	3.94%	4.75%	0.80%
	DPE1	7	4	(3)	4.06%	5.99%	1.93%
	GNT2	5	4	(1)	9.43%	7.06%	-2.38%
	KND1	9	4	(5)	6.68%	3.85%	-2.82%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	PNR1	3	4	1	5.46%	6.76%	1.30%
	PPM1	12	4	(8)	4.71%	10.25%	5.54%
	CKT1	4	3	(1)	5.59%	3.13%	-2.46%
	NZV1	7	3	(4)	8.05%	7.50%	-0.55%
	VUY1	6	3	(3)	-0.82%	3.34%	4.15%
	NRT1	8	2	(6)	6.12%	4.85%	-1.28%
	JGG1	5	1	(4)	5.56%	4.75%	-0.82%
	PRL1	4	1	(3)	7.85%	2.82%	-5.03%
	VKN1	7	1	(6)	4.60%	2.59%	-2.01%
	JPT1	2		(2)	3.83%	#Error	#Error
	TVU1	5		(5)	2.94%	#Error	#Error
	WHVJ	(1)		1	10.59%	#Error	#Error
	Total	444	246	(198)	5.22%	5.30%	0.08%
	CHENNAI-02	CH24	12	36	24	7.99%	-3.41%
CH17		12	26	14	12.60%	7.69%	-4.91%
CH12		11	15	4	9.51%	5.42%	-4.09%
CH15		25	15	(10)	6.23%	8.06%	1.83%
CH33		17	15	(2)	7.32%	9.06%	1.74%
CH03		36	14	(22)	10.21%	8.53%	-1.68%
CH44		7	14	7	8.01%	9.18%	1.17%
CH21		16	10	(6)	8.57%	8.13%	-0.44%
CH06		6	9	3	7.54%	12.23%	4.68%
CH50		6	9	3	10.38%	9.43%	-0.95%
CH18		12	8	(4)	8.02%	8.71%	0.68%
CH31		4	8	4	8.98%	3.31%	-5.68%
CH51		12	7	(5)	8.41%	11.37%	2.96%
CH23		6	6		3.08%	2.59%	-0.49%
CH41		11	6	(5)	6.32%	5.91%	-0.41%
CH32		3	5	2	6.27%	6.09%	-0.18%
CH20		6	4	(2)	10.46%	10.24%	-0.23%
CH27		3	4	1	11.08%	7.56%	-3.52%
CH34		16	4	(12)	9.57%	9.80%	0.24%
CH46		5	4	(1)	8.54%	11.75%	3.21%
MJR1		15	4	(11)	4.85%	8.56%	3.71%
PON1		4	4		5.88%	9.00%	3.12%
GPD1		6	3	(3)	11.24%	16.32%	5.08%
CH43		2	2		2.62%	6.66%	4.05%
UKI1		5	1	(4)	10.42%	9.36%	-1.06%
CH01					#Error	#Error	#Error
CH36		6		(6)	10.04%	#Error	#Error
MC05					#Error	#Error	#Error
MC06		5		(5)	6.27%	#Error	#Error
Total		269	233	(36)	8.37%	6.63%	-1.74%
SOUTH-03	ATG1	9	22	13	5.94%	0.93%	-5.02%
	MDU4	4	22	18	4.60%	-3.96%	-8.55%
	MPA1	5	18	13	12.30%	-0.39%	-12.69%
	DGL1	9	17	8	8.94%	-2.35%	-11.28%
	TMM1	5	14	9	2.21%	1.33%	-0.88%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	KKD3	12	13	1	7.94%	7.07%	-0.87%	
	MDU1	14	13	(1)	7.11%	6.81%	-0.30%	
	DKI1	9	10	1	9.43%	11.95%	2.51%	
	MDU2	2	10	8	7.48%	8.43%	0.94%	
	PVI1	3	10	7	13.15%	6.88%	-6.27%	
	TDI1	3	7	4	6.46%	8.96%	2.51%	
	MDU7	7	5	(2)	8.85%	8.20%	-0.66%	
	SVG1	7	5	(2)	7.67%	10.61%	2.94%	
	USL1			4	4	#Error	2.86%	#Error
	MDU3	1	3	2	9.30%	11.63%	2.33%	
	MDU6	4	3	(1)	8.99%	9.27%	0.28%	
	PNI1			3	3	#Error	6.99%	#Error
	TPT1	4	3	(1)	3.87%	10.48%	6.61%	
	ADP1			2	2	#Error	16.37%	#Error
	BTU1	5	2	(3)	1.02%	-4.62%	-5.64%	
	CBM1	2	2			11.03%	16.08%	5.05%
	CMR1			2	2	#Error	8.04%	#Error
	KYK1	1	2	1	3.08%	11.15%	8.07%	
	MLR1	7	2	(5)	7.80%	8.34%	0.54%	
	PNV2	3	2	(1)	3.10%	4.79%	1.70%	
	TEN2	1	2	1	2.22%	5.53%	3.31%	
	MDU5	2	1	(1)	9.77%	8.32%	-1.45%	
	NTM1	2	1	(1)	4.07%	7.96%	3.90%	
	SGP1	2	1	(1)	11.53%	1.31%	-10.21%	
	TEN1	4	1	(3)	3.48%	2.52%	-0.97%	
	BNR1					#Error	#Error	#Error
	DGL2	2		(2)	12.30%	#Error	#Error	
	KPT1					#Error	#Error	#Error
	KRR1	3		(3)	12.84%	#Error	#Error	
	MNM1	2		(2)	11.28%	#Error	#Error	
	NKI1					#Error	#Error	#Error
	ODM1	1		(1)	14.70%	#Error	#Error	
	PKM1					#Error	#Error	#Error
WHMD			(1)	(1)	#Error	18.84%	#Error	
Total		135	201	66	7.60%	4.17%	-3.43%	
TRICHY-01	TNJ1	6	30	24	7.66%	4.25%	-3.41%	
	MVM1	25	18	(7)	9.93%	9.70%	-0.23%	
	TRY1	15	15		8.31%	7.72%	-0.59%	
	TVR2	8	15	7	7.51%	8.88%	1.38%	
	PBR1	7	9	2	4.99%	5.27%	0.28%	
	PDK1	4	9	5	11.81%	10.70%	-1.11%	
	TNJ2	7	9	2	5.82%	7.87%	2.04%	
	MDI1	6	8	2	8.37%	9.35%	0.98%	
	PBR2	16	8	(8)	2.21%	3.62%	1.41%	
	PTK1	6	8	2	7.94%	10.03%	2.10%	
	TRY4	5	8	3	8.64%	10.20%	1.56%	
	KIK1	9	7	(2)	10.92%	11.51%	0.59%	
	KUM2	2	7	5	8.34%	5.05%	-3.29%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	AYR1	2	6	4	4.26%	7.96%	3.71%	
	KUM1	13	6	(7)	6.78%	5.76%	-1.01%	
	NGT1	7	5	(2)	10.45%	10.78%	0.33%	
	TRY2		5	5	#Error	4.73%	#Error	
	TTP1	5	5		7.25%	10.84%	3.59%	
	KRN1	4	4		3.76%	8.57%	4.81%	
	TRY3	1	4	3	7.54%	2.91%	-4.64%	
	NMM1	3	3		5.36%	5.52%	0.15%	
	TYR1	1	3	2	5.01%	12.11%	7.10%	
	JKM1	8	2	(6)	6.61%	8.42%	1.80%	
	NCK1	4	2	(2)	2.62%	6.19%	3.57%	
	ORU1	1	2	1	14.04%	14.02%	-0.02%	
	TVR1	6	2	(4)	9.67%	4.98%	-4.69%	
	APM1	1	1		9.36%	14.02%	4.67%	
	MSI1	8		(8)	4.17%	#Error	#Error	
	WTRZ	(2)		2	5.06%	#Error	#Error	
	Total	178	201	24	7.38%	7.64%	0.26%	
	SOUTH-01	TVL1	26	18	(8)	0.96%	8.41%	7.45%
		APK2	2	13	11	6.04%	-2.55%	-8.59%
RND1		10	13	3	11.97%	9.37%	-2.60%	
TUT1		10	13	3	6.13%	8.93%	2.80%	
VNR1		3	7	4	11.31%	4.51%	-6.80%	
PKD1		9	6	(3)	9.02%	9.64%	0.61%	
ERL2		3	5	2	8.48%	7.26%	-1.23%	
KVT1		2	5	3	14.70%	7.28%	-7.42%	
SVK1		4	5	1	3.11%	6.84%	3.73%	
TCN1		4	5	1	10.40%	12.39%	1.99%	
VNR2		3	5	2	8.91%	3.70%	-5.21%	
KGL1		3	4	1	10.31%	6.67%	-3.64%	
MAR1		2	4	2	8.59%	7.34%	-1.24%	
SNL1		4	4		7.14%	4.84%	-2.30%	
TUT2		5	4	(1)	4.88%	5.14%	0.26%	
APK1		1	3	2	-2.02%	5.65%	7.67%	
SDI1			3	3	#Error	4.83%	#Error	
TKS1		7	3	(4)	7.37%	-0.15%	-7.53%	
UDN1		3	3		7.60%	4.43%	-3.17%	
VLY1		6	3	(3)	8.31%	7.07%	-1.23%	
ASM1		4	2	(2)	6.47%	5.09%	-1.38%	
RPM1		2	2		16.36%	12.26%	-4.10%	
SKD1		3	2	(1)	15.24%	10.71%	-4.53%	
TKS2		6	2	(4)	3.44%	6.60%	3.16%	
COL1		1	1		12.33%	8.55%	-3.78%	
KSM1			1	1	#Error	6.79%	#Error	
NGR1		12	1	(11)	6.08%	9.22%	3.14%	
PDI1		2	1	(1)	5.01%	13.16%	8.15%	
TKY1			1	1	#Error	4.86%	#Error	
VKM1		2	1	(1)	3.00%	10.45%	7.44%	
ARM1					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KYR1	1		(1)	3.25%	#Error	#Error
	MMT1	1		(1)	3.25%	#Error	#Error
	S2SD	1		(1)	-1.22%	#Error	#Error
	SGT1				#Error	#Error	#Error
	STU2	3		(3)	2.58%	#Error	#Error
	TYI1	4	(1)	(5)	10.56%	9.19%	-1.37%
	WHTV		(1)	(1)	#Error	4.89%	#Error
	Total	149	138	(11)	6.55%	6.80%	0.25%
SOUTH ARCOT	VPM2	5	11	6	5.90%	5.54%	-0.36%
	CDM1	11	9	(2)	4.69%	6.88%	2.19%
	NVL2	10	9	(1)	6.75%	5.48%	-1.26%
	PRT1	3	9	6	7.24%	5.52%	-1.72%
	SJI2	7	9	2	2.62%	6.85%	4.23%
	KLM1	4	7	3	8.15%	7.32%	-0.83%
	CUD1	16	6	(10)	7.28%	10.35%	3.08%
	MKM1	2	6	4	13.03%	15.04%	2.02%
	POY1	14	6	(8)	3.61%	1.73%	-1.88%
	KKI2	1	5	4	0.41%	5.89%	5.48%
	TDM1	6	5	(1)	3.13%	4.46%	1.34%
	TRK1	12	5	(7)	2.66%	3.11%	0.45%
	VCM2	4	5	1	4.33%	6.31%	1.99%
	POY2	9	4	(5)	2.17%	4.84%	2.67%
	ULP1	2	4	2	10.26%	5.38%	-4.87%
	KML1	6	3	(3)	6.30%	2.03%	-4.27%
	STP1	5	3	(2)	6.69%	8.99%	2.31%
	TVM1	1		(1)	2.69%	#Error	#Error
	TVM2	3		(3)	3.14%	#Error	#Error
	VCM1				#Error	#Error	#Error
	VPM1	1		(1)	3.38%	#Error	#Error
	WHUT	(3)	(1)	2	6.20%	12.74%	6.54%
	Total	119	105	(14)	5.04%	6.34%	1.30%
NORTH ARCOT	KPM2	7	10	3	7.17%	7.05%	-0.11%
	TRT1	2	10	8	2.15%	7.82%	5.67%
	TRL1	6	7	1	1.92%	5.10%	3.19%
	KPM1	1	6	5	11.02%	4.90%	-6.12%
	WJP1		6	6	#Error	10.97%	#Error
	AKM1	3	4	1	4.87%	9.09%	4.23%
	GDM1	1	4	3	14.05%	7.50%	-6.55%
	VEL2	1	4	3	3.43%	4.45%	1.02%
	ANI1	3	3		4.60%	6.75%	2.15%
	CPT1	3	3		9.55%	4.13%	-5.42%
	VEL1	3	3		8.04%	1.81%	-6.23%
	ABR1	1	2	1	5.80%	9.87%	4.07%
	ARC2	1	2	1	7.24%	4.34%	-2.91%
	SBR1	18	2	(16)	-1.78%	12.11%	13.88%
	UGI1	1	2	1	3.77%	12.19%	8.42%
	CYR1	4	1	(3)	2.78%	5.48%	2.71%
	PLR1	3	1	(2)	7.57%	2.56%	-5.01%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VSI1	3	1	(2)	9.42%	2.67%	-6.75%
	BGR1				#Error	#Error	#Error
	CGM1				#Error	#Error	#Error
	PTU1				#Error	#Error	#Error
	SLG1	1		(1)	6.20%	#Error	#Error
	TRR1	1		(1)	1.28%	#Error	#Error
	VNB1	1		(1)	4.72%	#Error	#Error
	WJD1	3		(3)	9.91%	#Error	#Error
	Total	67	71	4	4.18%	7.01%	2.83%
TIRUPATI-01	TPY2	6	9	3	2.11%	5.01%	2.90%
	NYP1	1	7	6	-0.57%	5.17%	5.74%
	CTO1	2	4	2	9.45%	6.08%	-3.37%
	NLR1	8	4	(4)	6.81%	5.75%	-1.06%
	SPE1	8	4	(4)	6.95%	3.03%	-3.92%
	KNL1	2	3	1	3.50%	5.95%	2.45%
	BVL1	2	2		6.94%	1.26%	-5.68%
	KVL1	2	2		8.07%	14.16%	6.08%
	NDL1	1	2	1	2.82%	1.39%	-1.44%
	PIL1		2	2	#Error	2.27%	#Error
	TPY1	15	2	(13)	1.19%	6.25%	5.06%
	KAR1		1	1	100.00%	19.15%	-80.85%
	KDA1	3	1	(2)	3.81%	-2.44%	-6.25%
	KHT1	4	1	(3)	7.47%	-1.47%	-8.94%
	KOU1	1	1		5.79%	8.04%	2.25%
	PGR1	1	1		-0.49%	8.04%	8.52%
	PUT1	1	1		4.79%	8.04%	3.24%
	ADI1				#Error	#Error	#Error
	ATP1	1		(1)	9.28%	#Error	#Error
	DHN1				#Error	#Error	#Error
	GTL1				#Error	#Error	#Error
	KDR1	1		(1)	5.79%	#Error	#Error
	KNL2	1		(1)	3.84%	#Error	#Error
	MPL1				#Error	#Error	#Error
	PDT1	1		(1)	-5.10%	#Error	#Error
	PMR1	1		(1)	8.04%	#Error	#Error
	RCY1				#Error	#Error	#Error
	RJP1	3		(3)	9.66%	#Error	#Error
	TPI1				#Error	#Error	#Error
	VKI1				#Error	#Error	#Error
Total	65	47	(18)	4.82%	5.26%	0.43%	
WEST-02	NKL2	2	7	5	3.66%	12.01%	8.35%
	SLM1	9	4	(5)	7.74%	5.69%	-2.06%
	SLM3	1	4	3	1.94%	6.96%	5.01%
	ATU1	2	3	1	4.54%	7.95%	3.42%
	KMM1	2	3	1	6.58%	4.42%	-2.15%
	APN1		2	2	#Error	5.80%	#Error
	ERD2	6	2	(4)	10.26%	10.48%	0.22%
	SLM2		2	2	#Error	3.58%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	DPR2		1	1	#Error	11.58%	#Error
	EPI1		1	1	#Error	2.01%	#Error
	KRI1		1	1	#Error	13.97%	#Error
	MTR1	1	1		7.89%	12.74%	4.85%
	OML1		1	1	#Error	5.55%	#Error
	PMP1		1	1	#Error	6.98%	#Error
	TCG1	1	1		10.06%	8.84%	-1.22%
	VKL1		1	1	#Error	2.47%	#Error
	BMD1				#Error	#Error	#Error
	CMI1				#Error	#Error	#Error
	DPR1	1		(1)	16.27%	#Error	#Error
	EDP1				#Error	#Error	#Error
	HRR1				#Error	#Error	#Error
	HSR1				#Error	#Error	#Error
	HSR2				#Error	#Error	#Error
	KAM1	12		(12)	-4.43%	#Error	#Error
	KVP1				#Error	#Error	#Error
	MCR1				#Error	#Error	#Error
	PDR1	2		(2)	9.69%	#Error	#Error
	PLC1	1		(1)	10.07%	#Error	#Error
	RSP1				#Error	#Error	#Error
	SGG1				#Error	#Error	#Error
	SGI1				#Error	#Error	#Error
	TRM1	1		(1)	8.17%	#Error	#Error
	VPD1				#Error	#Error	#Error
	ERD1	5	(1)	(6)	7.36%	3.80%	-3.56%
	WHKP	(10)	(3)	7	11.57%	9.74%	-1.83%
	WHPD	(1)	(9)	(8)	3.75%	7.79%	4.04%
	Total	35	23	(13)	2.99%	7.66%	4.67%
	WEST-01	CBE6		3	3	#Error	10.52%
KMR1		3	3		4.11%	2.55%	-1.56%
MPM1			3	3	#Error	10.46%	#Error
UMP1		1	3	2	6.06%	2.49%	-3.57%
DPM2		1	2	1	5.45%	12.12%	6.67%
KMD1			2	2	#Error	10.38%	#Error
AVI1			1	1	#Error	7.09%	#Error
CBE3			1	1	#Error	4.19%	#Error
PLI1		2	1	(1)	3.07%	3.26%	0.19%
SUL1			1	1	#Error	7.98%	#Error
SYM2		1	1		3.62%	12.17%	8.55%
TPR2		2	1	(1)	5.96%	4.95%	-1.01%
TPR3			1	1	#Error	2.82%	#Error
ANR1					#Error	#Error	#Error
CBE1					#Error	#Error	#Error
CBE2		3		(3)	5.35%	#Error	#Error
CBE4		1		(1)	7.15%	#Error	#Error
CBE5		1		(1)	11.58%	#Error	#Error
CNR1					#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	GBM1	(1)		1	-5.98%	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KGM1				#Error	#Error	#Error
	PDM1				#Error	#Error	#Error
	PPI1				#Error	#Error	#Error
	SNR1	3		(3)	14.72%	#Error	#Error
	TPR1	3		(3)	7.33%	#Error	#Error
	TPR4	1		(1)	13.35%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(8)	(2)	6	13.16%	7.99%	-5.17%
	Total	13	21	8	4.75%	7.24%	2.49%
	KL-SOUTH	TVP1	10	7	(3)	-0.99%	-4.69%
KLR1		2	4	2	5.53%	0.76%	-4.77%
PNL1			3	3	#Error	-1.39%	#Error
PAS1		1		(1)	6.90%	#Error	#Error
Total		13	14	1	0.95%	-2.32%	-3.28%
KL-NORTH	KZD1	25	9	(16)	-1.43%	-0.38%	1.06%
	WHKZ	(8)	(3)	5	2.81%	-0.50%	-3.31%
	Total	17	6	(11)	-3.23%	-0.32%	2.91%
Total	1774	1584	(190)	6.48%	5.93%	-0.55%	