



Air-Cond - Daily Sales Performance As on 27-04-2026 11:30:34 PM

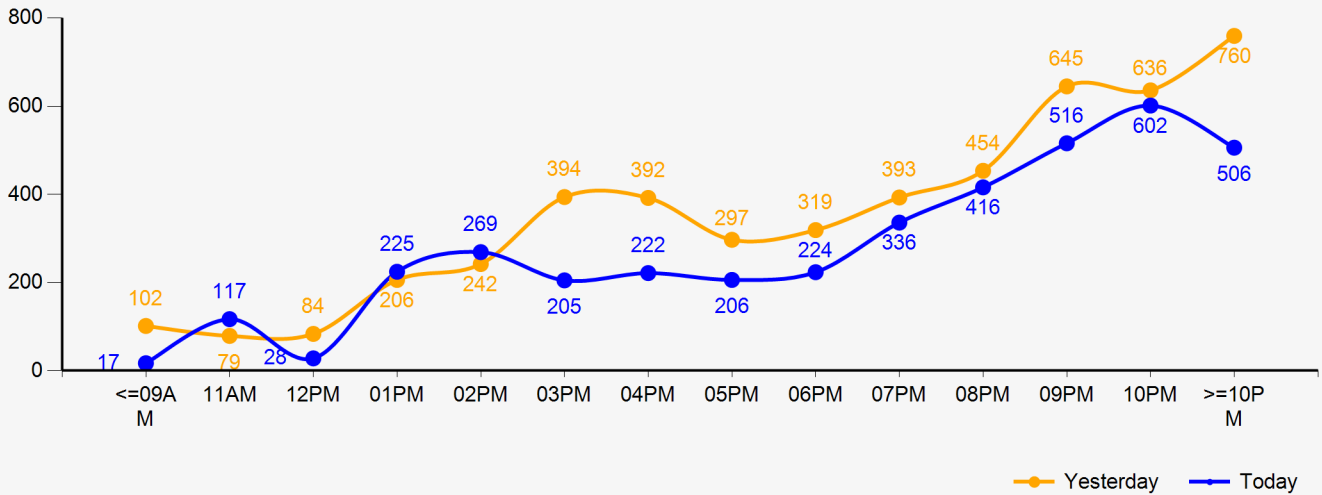
YD Sales : 5001

YD GP%: 6.29%

TD Sales : 3887

TD GP%: 7.08%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	657	687	30	6.87%	6.94%	0.07%
SOUTH-03	536	476	(60)	6.91%	7.61%	0.70%
WEST-02	325	448	123	7.49%	8.43%	0.94%
TRICHY-01	556	440	(116)	5.20%	6.93%	1.73%
WEST-01	385	299	(86)	9.01%	7.45%	-1.56%
CHENNAI-02	609	283	(326)	5.79%	6.78%	0.99%
CHENNAI-01	806	266	(541)	4.79%	9.53%	4.74%
VIJAYAWADA-01	214	255	41	5.42%	5.49%	0.07%
SOUTH ARCOT	292	229	(64)	6.67%	6.94%	0.27%
TIRUPATI-01	156	182	26	6.58%	5.06%	-1.52%
NORTH ARCOT	305	155	(150)	7.42%	7.53%	0.11%
KL-NORTH	101	92	(9)	4.56%	5.37%	0.81%
KL-SOUTH	60	77	17	1.23%	-0.15%	-1.38%
Total	5001	3887	(1114)	6.29%	7.08%	0.78%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	62	74	12	5.43%	6.60%	1.17%
	TVL1	67	60	(7)	7.15%	6.66%	-0.49%
	NGR1	54	46	(8)	5.57%	7.74%	2.17%
	TKS2	45	39	(6)	7.46%	6.35%	-1.11%
	S2SD		37	37	#Error	-1.71%	#Error
	VLY1	35	32	(3)	0.20%	2.18%	1.98%
	KVT1	38	26	(12)	9.16%	11.34%	2.18%
	RPM1	13	26	13	6.92%	7.78%	0.86%
	TUT2	15	25	10	7.77%	3.75%	-4.02%
	PKD1	12	24	12	9.61%	8.54%	-1.07%
	RND1	25	24	(1)	7.75%	11.50%	3.75%
	SVK1	22	24	2	9.76%	12.05%	2.29%
	TKS1	31	21	(10)	5.58%	6.66%	1.08%
	MAR1	17	20	3	6.67%	8.74%	2.07%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	ASM1	13	17	4	7.14%	7.88%	0.74%
	SDI1	29	17	(12)	6.47%	4.56%	-1.91%
	VNR2	29	17	(12)	8.02%	7.35%	-0.67%
	APK1	8	14	6	7.29%	9.02%	1.73%
	APK2	6	14	8	2.71%	5.64%	2.93%
	SNL1	8	13	5	5.37%	8.24%	2.87%
	STU2	12	13	1	7.86%	6.46%	-1.39%
	ARM1	15	12	(3)	6.79%	10.73%	3.94%
	COL1	8	12	4	5.57%	4.56%	-1.01%
	TCN1	15	9	(6)	9.88%	8.59%	-1.29%
	TYI1	3	9	6	9.21%	7.88%	-1.33%
	KGL1	8	8		8.15%	7.33%	-0.81%
	PDI1	6	8	2	8.39%	6.35%	-2.04%
	VKM1	4	8	4	10.27%	9.16%	-1.11%
	KYR1	4	7	3	8.16%	10.09%	1.93%
	MMT1	7	7		8.30%	8.78%	0.48%
	TKY1	6	6		5.27%	10.04%	4.77%
	SGT1	7	5	(2)	4.71%	7.55%	2.84%
	SKD1	5	4	(1)	10.94%	2.47%	-8.47%
	ERL2	10	3	(7)	9.39%	10.16%	0.77%
	KSM1	2	3	1	9.47%	9.14%	-0.33%
	VNR1	8	2	(6)	8.59%	10.44%	1.84%
	UDN1	8	1	(7)	10.47%	8.29%	-2.18%
	Total	657	687	30	6.87%	6.94%	0.07%
SOUTH-03	MDU2	50	48	(3)	7.41%	6.74%	-0.67%
	MDU1	67	38	(29)	7.64%	7.85%	0.21%
	MDU7	26	27	1	7.19%	5.31%	-1.88%
	KKD3	15	23	8	8.08%	9.42%	1.34%
	MDU6	36	22	(14)	6.45%	8.29%	1.84%
	PNI1	12	22	10	6.91%	3.87%	-3.03%
	ATG1	14	20	6	6.40%	7.06%	0.66%
	SVG1	7	19	12	5.86%	8.21%	2.35%
	TPT1	9	19	10	5.97%	10.39%	4.42%
	KRR1	25	17	(8)	9.32%	7.98%	-1.34%
	TMM1	14	17	3	4.65%	2.60%	-2.06%
	MDU3	28	15	(13)	7.31%	7.35%	0.03%
	DKI1	13	13		6.51%	10.44%	3.93%
	TEN1	13	13		6.01%	8.51%	2.50%
	DGL1	24	12	(12)	5.39%	8.46%	3.07%
	TEN2	13	12	(1)	5.50%	4.94%	-0.56%
	BTU1	4	11	7	1.51%	4.83%	3.32%
	USL1	12	11	(1)	4.49%	8.70%	4.21%
	MPA1	7	10	3	9.28%	13.05%	3.77%
	BNR1	15	9	(6)	9.08%	10.49%	1.41%
	CBM1	9	9		9.88%	10.06%	0.17%
	MLR1	7	8	1	7.55%	8.95%	1.40%
	CMR1	5	7	2	4.15%	13.02%	8.87%
	KYK1	8	7	(1)	7.80%	5.12%	-2.68%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MNM1	7	7		7.18%	5.85%	-1.32%
	TDI1	8	7	(1)	8.21%	8.98%	0.77%
	DGL2	9	6	(3)	9.42%	9.34%	-0.08%
	MDU5	15	6	(9)	4.68%	8.27%	3.59%
	NKI1	12	6	(6)	2.64%	6.75%	4.11%
	KPT1	2	5	3	4.07%	10.99%	6.93%
	PKM1	7	5	(2)	7.60%	2.04%	-5.56%
	PNV2	7	5	(2)	2.89%	9.36%	6.48%
	ADP1	3	4	1	11.59%	7.89%	-3.70%
	MDU4	21	4	(17)	7.12%	8.71%	1.59%
	NTM1	3	4	1	12.39%	9.80%	-2.59%
	ODM1	3	4	1	4.07%	10.39%	6.32%
	PVI1	1	4	3	7.04%	8.99%	1.95%
	SGP1	6	4	(2)	6.44%	10.28%	3.84%
	WHMD	(1)	(4)	(3)	11.23%	22.36%	11.14%
	Total	536	476	(60)	6.91%	7.61%	0.70%
	WEST-02	SLM1	25	46	21	10.90%	8.04%
ERD1		26	42	16	8.54%	9.70%	1.16%
DPR2		10	39	29	8.12%	0.45%	-7.67%
ERD2		27	39	12	8.48%	11.50%	3.02%
NKL2		18	29	11	6.48%	7.12%	0.64%
HSR2		16	27	11	9.70%	11.00%	1.30%
SLM3		17	27	10	9.44%	8.63%	-0.81%
ATU1		15	22	7	8.31%	12.02%	3.70%
SLM2		9	17	8	9.41%	4.48%	-4.92%
HSR1		10	15	5	6.82%	10.52%	3.71%
EPI1		5	13	8	8.27%	7.64%	-0.64%
KRI1		11	12	1	7.15%	9.53%	2.38%
HRR1		2	11	9	4.51%	9.60%	5.09%
MTR1		24	11	(13)	-1.89%	9.68%	11.57%
PDR1		6	11	5	6.86%	10.91%	4.04%
TCG1		11	11		8.48%	6.70%	-1.78%
DPR1		8	9	1	6.13%	8.80%	2.68%
MCR1		2	9	7	5.28%	7.45%	2.17%
OML1		14	9	(5)	8.23%	6.42%	-1.81%
CMI1		6	6		9.41%	7.01%	-2.41%
EDP1		2	6	4	5.39%	5.12%	-0.27%
KMM1		3	6	3	6.69%	8.00%	1.31%
RSP1		10	6	(4)	7.40%	7.22%	-0.18%
VPD1		9	6	(3)	7.86%	10.16%	2.30%
BMD1		6	4	(2)	8.17%	10.32%	2.15%
SGG1		2	4	2	6.95%	8.66%	1.71%
TRM1		11	4	(7)	7.07%	11.01%	3.94%
KVP1		4	3	(1)	5.16%	5.48%	0.33%
PMP1		6	3	(3)	6.42%	6.02%	-0.41%
APN1		4	2	(2)	8.09%	14.32%	6.23%
KAM1		4	2	(2)	8.99%	4.14%	-4.85%
PLC1				2		#Error	7.20%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SGI1	1	1		1.65%	11.85%	10.20%
	VKL1	3	1	(2)	8.66%	14.02%	5.37%
	WHKP	(2)		2	10.18%	#Error	#Error
	WHPD		(7)	(7)	#Error	4.50%	#Error
	Total	325	448	123	7.49%	8.43%	0.94%
TRICHY-01	TRY1	202	105	(97)	0.65%	2.87%	2.22%
	PBR2	27	42	15	6.34%	6.76%	0.42%
	KUM1	12	24	12	6.22%	5.44%	-0.78%
	PTK1	11	23	12	7.15%	6.20%	-0.95%
	TNJ1	21	23	2	6.37%	5.78%	-0.59%
	TNJ2	18	22	4	7.39%	8.57%	1.19%
	PBR1	12	19	7	6.91%	5.72%	-1.19%
	TVR2	21	19	(2)	7.58%	8.92%	1.34%
	MDI1	15	17	2	8.13%	6.31%	-1.82%
	MVM1	30	16	(14)	9.89%	10.35%	0.47%
	NGT1	9	15	6	9.54%	11.55%	2.01%
	AYR1	19	13	(6)	8.92%	9.43%	0.51%
	KIK1	7	13	6	9.81%	11.83%	2.02%
	TRY4	19	13	(6)	7.67%	9.73%	2.06%
	TRY2	14	11	(3)	6.78%	1.52%	-5.26%
	PDK1	14	10	(4)	6.21%	9.52%	3.31%
	TYR1	10	10		9.35%	9.40%	0.05%
	TRY3	10	9	(1)	8.33%	10.03%	1.70%
	KUM2	15	8	(7)	4.67%	2.73%	-1.94%
	MSI1	19	8	(11)	7.94%	8.26%	0.32%
	TTP1	8	6	(2)	7.96%	9.13%	1.18%
	APM1	3	5	2	8.11%	9.34%	1.23%
	ORU1	6	5	(1)	11.91%	10.03%	-1.88%
	KRN1	8	4	(4)	6.05%	8.03%	1.98%
	TVR1	13	4	(9)	7.16%	7.07%	-0.10%
	JKM1	11	3	(8)	5.98%	5.30%	-0.68%
	NCK1	2	3	1	5.03%	7.31%	2.27%
	NMM1	5	1	(4)	3.43%	5.01%	1.57%
	WTRZ	(5)	(10)	(6)	3.48%	-4.94%	-8.42%
	Total	556	440	(116)	5.20%	6.93%	1.73%
WEST-01	KMD1	17	36	19	6.79%	-4.76%	-11.54%
	CBE2	77	33	(45)	11.57%	11.53%	-0.04%
	KMR1	26	21	(5)	8.08%	8.99%	0.91%
	PLI1	22	19	(3)	8.93%	7.75%	-1.18%
	TPR2	25	19	(6)	9.92%	8.92%	-1.00%
	MPM1	9	18	9	7.16%	6.72%	-0.44%
	CBE4	27	17	(10)	10.40%	12.12%	1.73%
	SNR1	17	16	(1)	9.78%	7.46%	-2.32%
	CBE6	15	15		7.23%	8.31%	1.07%
	TPR3	14	15	1	5.99%	8.09%	2.10%
	CBE3	5	14	9	6.99%	6.45%	-0.54%
	TPR1	25	14	(11)	10.92%	11.30%	0.38%
	UMP1	10	14	4	0.73%	3.14%	2.41%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	CBE1	17	10	(7)	6.52%	9.96%	3.44%	
	GBM1	9	10	1	5.88%	7.12%	1.23%	
	PDM1	12	10	(2)	12.71%	9.33%	-3.38%	
	SYM2	8	10	2	6.22%	6.45%	0.23%	
	TPR4	9	9		9.64%	10.25%	0.61%	
	AVI1	6	8	2	8.41%	7.57%	-0.84%	
	SUL1	12	8	(4)	7.00%	9.35%	2.35%	
	DPM2	6	7	1	7.84%	11.50%	3.66%	
	KGM1	6	5	(1)	7.62%	9.26%	1.64%	
	PPI1	8	4	(4)	5.15%	12.29%	7.14%	
	CBE5	13	3	(10)	10.74%	8.99%	-1.76%	
	GDR1	2	3	1	8.67%	-0.22%	-8.89%	
	ANR1	2	2		4.97%	6.15%	1.18%	
	CNR1				#Error	#Error	#Error	
	KGI1	1		(1)	4.00%	#Error	#Error	
	UAM1				#Error	#Error	#Error	
	WHCB	(15)	(41)	(26)	8.15%	8.26%	0.11%	
	Total	385	299	(86)	9.01%	7.45%	-1.56%	
	CHENNAI-02	CH15	55	58	3	7.02%	0.61%	-6.42%
		CH03	52	29	(23)	7.85%	6.48%	-1.37%
CH21		38	17	(21)	1.67%	10.19%	8.52%	
CH18		26	16	(10)	11.12%	12.72%	1.61%	
CH12		67	16	(52)	1.32%	9.58%	8.26%	
CH24		38	14	(24)	4.95%	8.56%	3.62%	
CH44		8	13	5	12.91%	10.26%	-2.65%	
CH50		25	11	(14)	6.77%	11.12%	4.34%	
CH06		56	10	(46)	1.63%	7.63%	5.99%	
CH33		19	10	(9)	11.02%	4.90%	-6.12%	
CH34		11	9	(2)	7.15%	1.53%	-5.62%	
CH46		7	9	2	11.09%	6.31%	-4.78%	
CH17		29	8	(21)	8.91%	10.15%	1.24%	
CH41		26	8	(18)	1.99%	7.51%	5.52%	
CH20		29	6	(23)	5.52%	6.16%	0.64%	
CH27		5	6	1	7.50%	7.49%	-0.01%	
CH31		6	6		4.96%	10.81%	5.85%	
CH43		13	6	(7)	5.19%	3.21%	-1.97%	
GPD1		6	6		7.83%	3.62%	-4.21%	
CH51		26	5	(21)	5.53%	14.32%	8.79%	
UKI1		9	5	(4)	9.80%	6.91%	-2.89%	
CH23		10	4	(6)	1.68%	13.33%	11.65%	
PON1		18	4	(14)	9.03%	7.67%	-1.36%	
MJR1		21	3	(18)	8.16%	4.91%	-3.25%	
CH32		2	2		11.13%	4.14%	-6.99%	
CH36		7	2	(5)	6.98%	12.64%	5.66%	
CH01					#Error	#Error	#Error	
MC05					#Error	#Error	#Error	
MC06					#Error	#Error	#Error	
Total		609	283	(326)	5.79%	6.78%	0.99%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH22	74	31	(43)	7.68%	3.77%	-3.91%	
	CH05	172	27	(145)	-3.19%	5.25%	8.44%	
	CH14	52	23	(29)	6.62%	7.89%	1.27%	
	CH16	39	17	(22)	7.88%	7.96%	0.09%	
	CH07	15	16	1	8.03%	10.89%	2.85%	
	CH42	28	16	(12)	10.01%	11.50%	1.49%	
	CH19	19	15	(4)	4.04%	8.28%	4.24%	
	CH30	17	15	(2)	8.49%	8.93%	0.44%	
	CH08	22	14	(8)	10.26%	8.96%	-1.30%	
	SKL1	84	14	(70)	3.75%	9.13%	5.38%	
	CH28	23	13	(10)	12.12%	13.86%	1.74%	
	CH49	29	13	(16)	7.56%	10.71%	3.15%	
	CH38	71	12	(59)	2.76%	7.57%	4.81%	
	CH48	22	12	(10)	10.35%	9.51%	-0.85%	
	AVD1	15	11	(4)	6.94%	11.33%	4.38%	
	GUD1	31	11	(20)	10.64%	10.75%	0.11%	
	CH25	16	10	(6)	5.75%	5.70%	-0.05%	
	CH47	17	10	(7)	8.94%	10.13%	1.19%	
	MRM1	13	10	(3)	7.06%	7.58%	0.52%	
	CGL1	13	8	(5)	6.36%	7.46%	1.10%	
	CH37	6	7	1	9.58%	11.71%	2.12%	
	CZWH			7	7	#Error	-10.54%	#Error
	CH39	8	6	(2)	7.38%	7.62%	0.24%	
	CH45	17	6	(11)	5.32%	8.73%	3.41%	
	CH35	16	5	(11)	9.62%	7.44%	-2.18%	
	GUD2	5	5		4.32%	14.75%	10.43%	
	CH26	4	3	(1)	4.87%	9.50%	4.63%	
	KNR1	9	2	(7)	7.30%	6.02%	-1.28%	
	CH40	4	1	(3)	5.01%	1.42%	-3.59%	
	MC09			1	1	#Error	2.88%	#Error
	TKM1	7	1	(6)	8.53%	17.10%	8.57%	
	CH29					#Error	#Error	#Error
MC10					#Error	#Error	#Error	
WCHN	(42)	(77)	(35)	11.20%	2.75%	-8.45%		
Total	806	266	(541)	4.79%	9.53%	4.74%		
VIJAYAWADA-01	ELU1	11	24	13	4.79%	3.95%	-0.84%	
	GNT1	30	23	(7)	2.76%	4.88%	2.11%	
	VJW3	9	18	9	8.20%	5.36%	-2.84%	
	OGL1	7	17	10	7.09%	5.54%	-1.56%	
	VJW5	3	17	14	6.16%	3.24%	-2.91%	
	TNK1	14	15	1	7.71%	4.69%	-3.02%	
	BVR1	8	13	5	4.76%	5.54%	0.78%	
	RMV1	7	11	4	7.95%	7.79%	-0.16%	
	KND1	4	10	6	4.25%	4.99%	0.73%	
	VJW1	13	10	(3)	5.29%	6.84%	1.55%	
	VJW4	8	9	1	5.34%	5.38%	0.04%	
	CRL1	3	8	5	5.09%	7.09%	2.00%	
	PAP1	11	7	(4)	7.28%	3.27%	-4.01%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	GVM1	8	6	(2)	7.11%	6.21%	-0.90%	
	NPR1	3	6	3	2.52%	4.66%	2.15%	
	VKN1	5	6	1	4.93%	3.18%	-1.75%	
	TEL1	2	5	3	7.73%	5.39%	-2.33%	
	VJW2	4	5	1	7.64%	5.67%	-1.97%	
	DPE1	3	4	1	5.81%	5.62%	-0.20%	
	GNT2	4	4		6.16%	9.28%	3.12%	
	NRT1	1	4	3	6.85%	6.29%	-0.56%	
	NZV1	3	4	1	11.17%	11.71%	0.54%	
	RAL1	3	4	1	5.99%	6.23%	0.24%	
	JPT1	3	4	1	7.43%	6.85%	-0.58%	
	CKT1	2	3	1	2.88%	9.00%	6.12%	
	JGG1	3	3		6.68%	3.44%	-3.24%	
	TVU1	6	3	(3)	4.60%	6.92%	2.32%	
	GDV1	3	2	(1)	5.88%	4.80%	-1.09%	
	PNR1			2	2	#Error	4.70%	#Error
	PRL1	1	2	1	-2.63%	10.53%	13.16%	
	TDD1	10	2	(8)	6.44%	5.13%	-1.30%	
	VUY1	1	2	1	1.04%	6.63%	5.59%	
	BPP1	1	1		8.69%	8.69%	0.00%	
	MTM1			1	1	#Error	9.28%	#Error
	TNI1	4	1	(3)	3.72%	2.37%	-1.35%	
	AMP1	1		(1)	2.14%	#Error	#Error	
	PPM1	15		(15)	2.67%	37.95%	35.29%	
	WHVJ			(1)	(1)	#Error	7.01%	#Error
	Total		214	255	41	5.42%	5.49%	0.07%
	SOUTH ARCOT	CUD1	89	49	(40)	6.59%	4.50%	-2.10%
POY2		17	20	3	7.96%	10.90%	2.94%	
NVL2		15	17	2	5.00%	6.16%	1.16%	
POY1		32	14	(18)	6.55%	8.56%	2.01%	
KLM1		16	13	(3)	7.43%	9.38%	1.94%	
KKI2		13	11	(2)	6.63%	8.57%	1.94%	
SJI2		8	11	3	10.42%	8.56%	-1.86%	
TRK1		18	11	(7)	4.39%	4.98%	0.59%	
VPM2		11	10	(1)	6.60%	6.78%	0.18%	
PRT1		17	10	(8)	5.71%	5.54%	-0.16%	
CDM1		19	9	(10)	6.70%	3.66%	-3.04%	
ULP1		2	9	7	0.46%	3.59%	3.13%	
TDM1		7	9	2	8.21%	5.13%	-3.08%	
MKM1		1	7	6	4.82%	10.80%	5.98%	
KML1		7	6	(1)	9.01%	12.31%	3.31%	
STP1		2	6	4	9.25%	9.20%	-0.06%	
VPM1		4	5	1	6.47%	6.15%	-0.31%	
TVM1		4	4		5.45%	7.07%	1.62%	
TVM2		5	4	(1)	3.83%	3.70%	-0.13%	
VCM1		5	4	(1)	7.45%	8.32%	0.87%	
VCM2		5	2	(3)	9.22%	13.13%	3.91%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	WHUT	(5)	(1)	4	4.33%	17.89%	13.55%
	Total	292	229	(64)	6.67%	6.94%	0.27%
TIRUPATI-01	CTO1	9	17	8	7.34%	0.67%	-6.67%
	TPY2	18	16	(2)	7.25%	6.19%	-1.07%
	KDA1	8	15	7	5.39%	2.53%	-2.86%
	KNL1	8	15	7	8.29%	3.94%	-4.34%
	PDT1	1	14	13	5.15%	5.34%	0.19%
	NLR1	12	10	(2)	8.31%	5.88%	-2.43%
	ADI1	9	7	(2)	1.86%	2.75%	0.89%
	KNL2	3	7	4	4.87%	3.72%	-1.16%
	NDL1	4	7	3	6.12%	1.43%	-4.69%
	TPI1	17	6	(11)	5.47%	6.12%	0.65%
	TPY1	1	6	5	6.85%	4.54%	-2.31%
	GTL1	3	5	2	7.69%	10.40%	2.71%
	KAR1	4	5	1	5.00%	3.17%	-1.83%
	RCY1	2	5	3	5.72%	7.96%	2.24%
	VKI1	7	5	(2)	8.13%	7.23%	-0.90%
	ATP1	13	4	(9)	7.45%	7.93%	0.48%
	BVL1	2	4	2	6.01%	7.73%	1.72%
	KOU1	2	4	2	5.32%	6.56%	1.24%
	PIL1	2	4	2	6.02%	5.94%	-0.08%
	PMR1	2	4	2	9.80%	8.34%	-1.46%
	RJP1	3	4	1	6.56%	8.01%	1.45%
	SPE1	5	4	(1)	3.02%	6.56%	3.54%
	KVL1	2	3	1	9.19%	10.43%	1.24%
	NYP1	3	3		5.60%	8.08%	2.48%
	KDR1	3	2	(1)	7.14%	8.15%	1.01%
	KHT1	2	2		8.66%	8.33%	-0.33%
	MPL1	3	2	(1)	7.78%	3.65%	-4.12%
	PGR1	4	1	(3)	6.41%	11.63%	5.22%
	PUT1		1	1	#Error	5.55%	#Error
	DHN1	4		(4)	7.65%	#Error	#Error
	Total	156	182	26	6.58%	5.06%	-1.52%
	NORTH ARCOT	KPM2	59	19	(40)	7.79%	9.99%
TRL1		31	16	(15)	5.46%	4.01%	-1.45%
TRT1		11	14	3	3.62%	4.30%	0.69%
TRR1		17	12	(5)	2.16%	8.30%	6.14%
SBR1		20	10	(10)	7.80%	8.23%	0.43%
SLG1		12	10	(2)	11.39%	7.48%	-3.90%
VSI1		13	9	(4)	10.52%	8.82%	-1.70%
VEL2		22	8	(14)	8.73%	8.37%	-0.37%
VEL1		12	7	(5)	9.06%	7.93%	-1.13%
ABR1		11	6	(5)	7.18%	6.86%	-0.31%
AKM1		19	6	(13)	6.27%	9.65%	3.37%
ARC2		7	5	(2)	5.68%	11.35%	5.66%
CPT1		4	5	1	7.71%	6.87%	-0.83%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	CYR1	8	5	(3)	6.98%	6.44%	-0.54%
	GDM1	6	5	(1)	10.57%	10.07%	-0.50%
	KPM1	10	5	(5)	6.46%	8.13%	1.67%
	WJP1	12	5	(7)	8.31%	7.67%	-0.65%
	PLR1	7	4	(3)	9.32%	5.67%	-3.65%
	VNB1	9	4	(5)	10.35%	13.74%	3.39%
	ANI1	5	3	(2)	9.46%	6.89%	-2.57%
	CGM1	2	2		6.97%	6.21%	-0.76%
	WJD1	5	2	(3)	11.58%	13.62%	2.04%
	PTU1	1	1		8.56%	7.98%	-0.58%
	UGI1	1	1		1.31%	-0.12%	-1.44%
	BGR1	3		(3)	8.68%	#Error	#Error
	WHVL	(2)	(9)	(7)	17.84%	10.38%	-7.46%
	Total	305	155	(150)	7.42%	7.53%	0.11%
	KL-NORTH	KZD1	101	94	(7)	4.56%	5.35%
WHKZ			(2)	(2)	#Error	4.59%	#Error
Total		101	92	(9)	4.56%	5.37%	0.81%
KL-SOUTH	TVP1	32	48	16	1.23%	0.64%	-0.59%
	PNL1	8	14	6	3.49%	-3.74%	-7.23%
	KLR1	15	12	(3)	-0.80%	1.76%	2.56%
	PAS1	6	8	2	1.23%	0.66%	-0.57%
	WHTM	(1)	(5)	(4)	-14.78%	2.99%	17.77%
	Total	60	77	17	1.23%	-0.15%	-1.38%
Total	5001	3887	(1114)	6.29%	7.08%	0.78%	