



Air-Cond - Daily Sales Performance As on 27-03-2026 11:30:35 PM

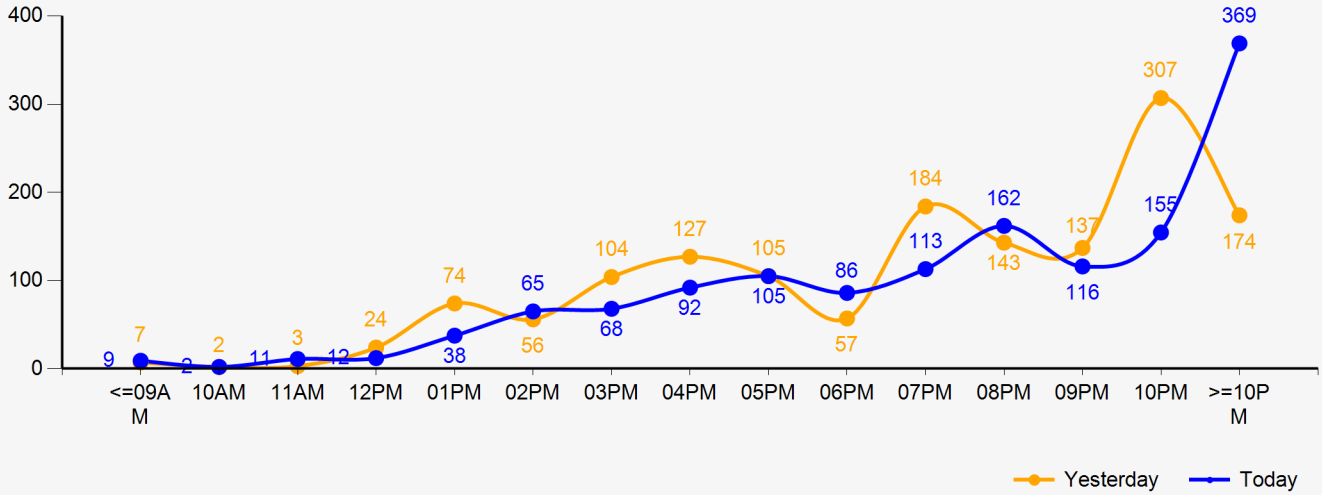
YD Sales : 1504

YD GP%: 5.61%

TD Sales : 1402

TD GP%: 6.05%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	258	247	(11)	6.29%	5.58%	-0.71%
WEST-01	118	141	23	7.66%	7.28%	-0.38%
TRICHY-01	129	136	7	7.25%	5.71%	-1.54%
SOUTH-03	153	126	(27)	6.14%	4.66%	-1.48%
CHENNAI-01	137	121	(16)	2.55%	7.36%	4.81%
VIJAYAWADA-01	120	109	(11)	2.60%	4.76%	2.15%
CHENNAI-02	111	107	(5)	6.98%	6.56%	-0.42%
WEST-02	112	104	(8)	6.65%	6.14%	-0.51%
SOUTH ARCOT	78	102	24	7.04%	7.18%	0.13%
TIRUPATI-01	92	68	(25)	4.55%	8.14%	3.58%
NORTH ARCOT	106	64	(42)	8.29%	7.31%	-0.98%
KL-NORTH	52	53	1	-0.90%	2.20%	3.10%
KL-SOUTH	38	26	(13)	-1.24%	1.40%	2.65%
Total	1504	1402	(102)	5.61%	6.05%	0.45%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	RPM1	6	30	24	2.11%	0.07%	-2.04%
	TVL1	23	30	7	9.20%	5.97%	-3.23%
	TKS2	17	23	6	4.09%	6.44%	2.35%
	TUT1	17	20	3	5.81%	7.00%	1.18%
	KVT1	7	13	6	12.34%	9.27%	-3.07%
	TKS1	16	11	(5)	8.46%	5.91%	-2.55%
	NGR1	21	10	(11)	4.75%	2.90%	-1.85%
	PDI1	2	10	8	7.21%	7.22%	0.01%
	RND1	7	9	2	10.79%	9.90%	-0.89%
	TYI1	6	9	3	6.86%	3.96%	-2.91%
	TKY1	5	8	3	8.24%	2.95%	-5.28%
	TUT2	18	7	(11)	3.13%	3.99%	0.86%
	MMT1	2	6	4	6.05%	8.18%	2.13%
	KYR1	5	5		6.31%	9.94%	3.63%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	MAR1	4	5	1	5.21%	6.77%	1.56%	
	SDI1	7	5	(2)	4.94%	7.30%	2.36%	
	STU2	1	5	4	2.98%	4.48%	1.50%	
	APK1	3	4	1	8.73%	12.30%	3.56%	
	S2SD	6	4	(2)	-1.48%	-1.75%	-0.27%	
	UDN1	5	4	(1)	3.05%	7.37%	4.32%	
	ERL2	5	3	(2)	10.24%	14.13%	3.89%	
	KGL1	6	3	(3)	6.22%	9.47%	3.25%	
	SNL1	4	3	(1)	5.93%	5.08%	-0.86%	
	SVK1	8	3	(5)	5.30%	4.31%	-0.99%	
	TCN1	10	3	(7)	7.71%	4.99%	-2.72%	
	VKM1	7	3	(4)	8.47%	11.28%	2.81%	
	VLY1	6	3	(3)	5.61%	9.30%	3.69%	
	VNR2	6	3	(3)	7.92%	2.58%	-5.33%	
	PKD1	7	2	(5)	4.59%	3.88%	-0.70%	
	SGT1	2	2		5.75%	5.30%	-0.45%	
	SKD1	2	2		4.02%	7.88%	3.85%	
	APK2	3	1	(2)	5.92%	1.40%	-4.51%	
	ASM1	2	1	(1)	10.75%	0.05%	-10.70%	
	ARM1	5		(5)	5.09%	#Error	#Error	
	COL1	2		(2)	6.66%	#Error	#Error	
	KSM1	3		(3)	9.22%	#Error	#Error	
	VNR1	2		(2)	7.02%	#Error	#Error	
	WHTV			(3)	(3)	#Error	15.31%	#Error
	Total	258	247	(11)	6.29%	5.58%	-0.71%	
	WEST-01	CBE2	27	25	(2)	7.61%	6.02%	-1.59%
KMR1		6	15	9	13.01%	9.37%	-3.64%	
TPR2		11	15	4	5.47%	4.45%	-1.02%	
CBE4		9	10	1	9.81%	11.88%	2.07%	
TPR1		7	10	3	8.98%	7.97%	-1.01%	
PLI1		11	9	(2)	4.99%	8.14%	3.16%	
SNR1		4	9	5	4.12%	8.27%	4.15%	
MPM1		5	8	3	8.67%	8.55%	-0.13%	
TPR3		4	7	3	7.50%	4.98%	-2.52%	
CBE6		1	5	4	6.63%	9.38%	2.75%	
SUL1		6	5	(1)	7.88%	4.31%	-3.57%	
CBE1		4	4		8.89%	8.57%	-0.33%	
CBE5		2	4	2	14.42%	7.94%	-6.49%	
AVI1		3	3		1.70%	6.16%	4.46%	
DPM2		2	3	1	11.18%	8.65%	-2.53%	
UMP1		5	3	(2)	5.70%	1.50%	-4.20%	
CBE3			2	2	#Error	4.27%	#Error	
GBM1		3	2	(1)	10.41%	2.36%	-8.05%	
ANR1			1	1	#Error	3.93%	#Error	
KGM1		2	1	(1)	9.76%	10.48%	0.72%	
KMD1		5	1	(4)	4.61%	5.14%	0.53%	
PPI1		2	1	(1)	9.34%	19.78%	10.44%	
TPR4				1	1	#Error	-1.15%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	PDM1	1		(1)	9.34%	#Error	#Error
	SYM2	1		(1)	4.32%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(3)	(3)		5.00%	3.72%	-1.28%
	Total	118	141	23	7.66%	7.28%	-0.38%
TRICHY-01	TRY1	26	32	6	6.96%	2.59%	-4.37%
	TRY2	2	14	12	8.18%	3.99%	-4.19%
	PBR2	10	11	1	6.44%	8.36%	1.92%
	TNJ2		9	9	#Error	7.30%	#Error
	MVM1	3	8	5	9.16%	11.55%	2.39%
	PTK1	4	7	3	4.39%	4.54%	0.15%
	TRY4	5	6	1	12.19%	11.35%	-0.85%
	PDK1	2	5	3	16.66%	-0.46%	-17.12%
	TYR1	6	5	(1)	3.53%	8.02%	4.50%
	KUM1	1	4	3	17.96%	4.95%	-13.00%
	MDI1	10	4	(6)	6.96%	4.00%	-2.95%
	TNJ1	4	4		9.53%	6.40%	-3.12%
	TVR2	8	4	(4)	9.68%	9.59%	-0.09%
	AYR1	2	3	1	4.03%	9.40%	5.37%
	NGT1	4	3	(1)	8.04%	8.89%	0.86%
	PBR1	10	3	(7)	7.12%	3.30%	-3.82%
	TRY3	9	3	(6)	1.95%	5.89%	3.95%
	TVR1	4	3	(1)	8.80%	7.65%	-1.16%
	KIK1	2	2		4.75%	12.02%	7.27%
	MSI1	3	2	(1)	9.94%	4.08%	-5.86%
	ORU1		2	2	#Error	3.57%	#Error
	JKM1	2	1	(1)	10.27%	5.45%	-4.82%
	KRN1	5	1	(4)	3.78%	2.49%	-1.29%
	NCK1	1	1		5.01%	5.42%	0.41%
	TTP1	2	1	(1)	10.55%	14.27%	3.72%
	APM1	3		(3)	9.90%	#Error	#Error
	NMM1	1		(1)	4.87%	#Error	#Error
WTRZ		(2)	(2)	#Error	11.84%	#Error	
Total	129	136	7	7.25%	5.71%	-1.54%	
SOUTH-03	MDU1	24	37	13	-0.04%	-1.59%	-1.55%
	MDU2	8	10	2	8.07%	6.83%	-1.24%
	DGL1	8	9	1	7.43%	5.05%	-2.38%
	KKD3	8	8		9.55%	12.24%	2.69%
	MDU3	5	8	3	7.42%	4.59%	-2.82%
	MDU6	8	7	(1)	8.87%	7.21%	-1.66%
	TEN1	2	5	3	12.24%	3.33%	-8.91%
	TMM1	5	5		3.21%	8.56%	5.35%
	TPT1	4	5	1	10.18%	8.69%	-1.49%
	MDU7	9	4	(5)	4.76%	5.51%	0.75%
	NKI1		4	4	#Error	-0.99%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	BNR1	3	3		10.10%	7.48%	-2.62%	
	KPT1	2	3	1	6.28%	8.08%	1.81%	
	ADP1	1	2	1	5.45%	9.23%	3.78%	
	DKI1	5	2	(3)	7.95%	12.02%	4.07%	
	ODM1	1	2	1	6.50%	1.29%	-5.21%	
	SGP1	1	2	1	5.45%	12.07%	6.62%	
	TEN2	6	2	(4)	4.82%	4.99%	0.17%	
	KRR1	1	1		8.93%	11.12%	2.20%	
	MLR1	3	1	(2)	11.73%	5.23%	-6.50%	
	MNM1	1	1		11.65%	9.53%	-2.12%	
	NTM1		1	1	#Error	15.05%	#Error	
	PKM1		1	1	#Error	7.69%	#Error	
	PNI1	2	1	(1)	5.60%	4.39%	-1.21%	
	PNV2	4	1	(3)	3.63%	6.62%	3.00%	
	PVI1	5	1	(4)	6.39%	5.45%	-0.94%	
	SVG1	1	1		10.59%	6.49%	-4.10%	
	TDI1	1	1		8.54%	13.29%	4.75%	
	ATG1	10		(10)	6.15%	#Error	#Error	
	BTU1	2		(2)	8.65%	#Error	#Error	
	CBM1	1		(1)	16.16%	#Error	#Error	
	CMR1	1		(1)	11.87%	#Error	#Error	
	DGL2	4		(4)	10.27%	#Error	#Error	
	KYK1	1		(1)	3.22%	#Error	#Error	
	MDU4	7		(7)	7.42%	#Error	#Error	
	MDU5	4		(4)	4.02%	#Error	#Error	
	MPA1	1		(1)	6.85%	#Error	#Error	
	SZSD	3		(3)	-1.41%	#Error	#Error	
	USL1	1		(1)	2.20%	#Error	#Error	
	WHMD			(2)	(2)	#Error	9.05%	#Error
	Total	153	126	(27)	6.14%	4.66%	-1.48%	
CHENNAI-01	CH19	7	22	15	6.04%	4.48%	-1.56%	
	AVD1		9	9	#Error	5.81%	#Error	
	CH16	6	8	2	6.46%	11.33%	4.87%	
	CH05	12	7	(5)	8.02%	5.23%	-2.79%	
	CH14	6	7	1	12.84%	7.69%	-5.15%	
	CH39	1	6	5	9.34%	8.41%	-0.94%	
	CH45	10	6	(5)	7.18%	9.11%	1.93%	
	CH08	6	5	(1)	8.68%	8.47%	-0.21%	
	CH22	2	5	3	4.37%	11.96%	7.59%	
	CH42	7	5	(2)	10.29%	10.42%	0.13%	
	CH49	7	5	(2)	11.05%	8.15%	-2.90%	
	CH07	4	4		7.11%	6.72%	-0.39%	
	CH35	6	4	(2)	10.11%	8.06%	-2.04%	
	CH48	3	4	1	11.81%	10.14%	-1.67%	
	CGL1	2	3	1	14.19%	7.79%	-6.41%	
	CH30	1	3	2	4.87%	6.29%	1.42%	
	CH38	2	3	1	5.45%	8.84%	3.39%	
	GUD1	1	3	2	2.45%	-6.45%	-8.90%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	SKL1	4	3	(1)	6.42%	7.47%	1.05%	
	CH25	8	2	(6)	8.33%	12.27%	3.94%	
	CH28	4	2	(2)	9.61%	10.42%	0.80%	
	CZWH	44	2	(42)	-10.80%	-9.51%	1.29%	
	GUD2	1	2	1	9.34%	8.72%	-0.62%	
	CH37	3	1	(2)	11.27%	11.89%	0.61%	
	CH47	2	1	(1)	10.80%	9.45%	-1.34%	
	KNR1	1	1		12.32%	8.29%	-4.03%	
	MRM1	2	1	(1)	8.50%	6.29%	-2.21%	
	TKM1	2	1	(1)	5.25%	1.31%	-3.94%	
	CH26				#Error	#Error	#Error	
	CH29				#Error	#Error	#Error	
	CH40	1		(1)	6.72%	#Error	#Error	
	MC09				#Error	#Error	#Error	
	MC10				#Error	#Error	#Error	
	WCHN	(18)	(3)	16	11.67%	-11.23%	-22.90%	
	Total	137	121	(16)	2.55%	7.36%	4.81%	
	VIJAYAWADA-01	VJW1	3	10	7	4.64%	3.81%	-0.82%
		VJW3	6	7	1	4.65%	5.45%	0.80%
OGL1		40	6	(34)	-2.80%	8.00%	10.81%	
TDD1		1	6	5	0.91%	2.94%	2.04%	
BVR1			5	5	#Error	8.19%	#Error	
GNT1		7	5	(2)	5.04%	0.42%	-4.61%	
VJW2			5	5	#Error	1.78%	#Error	
RMV1		3	4	1	4.79%	3.34%	-1.46%	
TEL1			4	4	#Error	10.83%	#Error	
TNK1		4	4		4.77%	6.46%	1.69%	
TVU1		1	4	3	9.34%	9.88%	0.54%	
VJW4		7	4	(3)	-0.32%	2.35%	2.66%	
AMP1			3	3	#Error	4.41%	#Error	
CKT1		2	3	1	6.05%	2.28%	-3.77%	
CRL1		4	3	(1)	4.09%	4.33%	0.24%	
ELU1		2	3	1	8.86%	1.21%	-7.65%	
GNT2		2	3	1	3.13%	9.16%	6.02%	
GVM1		1	3	2	3.27%	6.07%	2.80%	
JPT1		3	3		6.92%	1.04%	-5.89%	
PAP1			3	3	#Error	1.13%	#Error	
PNR1			3	3	#Error	4.87%	#Error	
RAL1		3	3		7.36%	4.61%	-2.76%	
TNI1		1	3	2	2.83%	2.14%	-0.69%	
VJW5		5	3	(2)	7.33%	7.40%	0.07%	
GDV1		2	2		8.77%	8.34%	-0.43%	
JGG1		1	2	1	1.02%	3.87%	2.85%	
NPR1			2	2	#Error	4.97%	#Error	
KND1		4	1	(3)	5.87%	3.40%	-2.47%	
MTM1		1	1		1.95%	0.91%	-1.04%	
NRT1			1	1	#Error	-0.46%	#Error	
BPP1		1		(1)	8.54%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	DPE1	1		(1)	3.56%	#Error	#Error	
	PPM1	3		(3)	5.13%	#Error	#Error	
	PRL1	7		(7)	8.23%	#Error	#Error	
	VKN1	4		(4)	4.93%	121.34%	116.41%	
	VUY1	1		(1)	3.22%	#Error	#Error	
	Total	120	109	(11)	2.60%	4.76%	2.15%	
CHENNAI-02	CH03	12	17	5	4.14%	6.52%	2.38%	
	CH41	3	16	13	6.25%	11.05%	4.80%	
	CH15	10	9	(1)	10.80%	2.85%	-7.95%	
	CH50	9	7	(2)	8.27%	8.15%	-0.11%	
	CH06	6	6		10.44%	7.52%	-2.91%	
	CH33	3	6	3	12.85%	7.67%	-5.18%	
	CH34	5	6	1	7.67%	-12.15%	-19.82%	
	CH12	6	5	(1)	5.75%	4.97%	-0.78%	
	CH18	3	4	1	6.29%	6.06%	-0.22%	
	CH20	5	4	(1)	4.20%	3.93%	-0.27%	
	CH31	2	3	1	8.04%	9.14%	1.10%	
	CH44	1	3	2	2.46%	11.30%	8.84%	
	CH46	5	3	(2)	7.92%	12.06%	4.14%	
	CH51	6	3	(3)	0.56%	6.46%	5.90%	
	CH17	4	2	(2)	6.33%	7.82%	1.49%	
	CH24	4	2	(2)	4.81%	3.12%	-1.69%	
	CH27	1	2	1	0.08%	7.73%	7.65%	
	MC06		2	2	#Error	7.02%	#Error	
	MJR1	5	2	(3)	9.77%	7.36%	-2.41%	
	UKI1	4	2	(2)	5.75%	16.01%	10.26%	
	CH21	5	1	(4)	3.75%	2.75%	-1.00%	
	CH23	1	1		3.33%	1.32%	-2.01%	
	CH32			1	1	#Error	13.95%	#Error
	CH01					#Error	#Error	#Error
	CH36	2		(2)	5.41%	#Error	#Error	
	CH43	4		(4)	13.90%	#Error	#Error	
	GPD1	2		(2)	10.60%	#Error	#Error	
	MC05					#Error	#Error	#Error
	PON1	3		(3)	6.19%	#Error	#Error	
	Total	111	107	(5)	6.98%	6.56%	-0.42%	
WEST-02	ERD1	18	13	(5)	3.70%	2.84%	-0.87%	
	ERD2	16	12	(4)	10.76%	13.60%	2.84%	
	SLM1	14	10	(4)	-0.68%	4.72%	5.40%	
	HSR2	6	8	2	14.27%	4.98%	-9.29%	
	MTR1	3	6	3	7.73%	-1.43%	-9.16%	
	EPI1	2	5	3	11.02%	8.22%	-2.80%	
	TCG1	2	5	3	12.61%	9.86%	-2.75%	
	ATU1	4	4		4.84%	5.69%	0.85%	
	HRR1	1	4	3	-5.85%	-8.85%	-3.00%	
	HSR1		4	4	#Error	2.43%	#Error	
	NKL2	4	4		11.00%	9.69%	-1.31%	
	CMI1		3	3	#Error	3.07%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	KMM1		3	3	#Error	11.82%	#Error	
	OML1	5	3	(2)	6.58%	13.20%	6.62%	
	SLM2	4	3	(1)	7.90%	4.18%	-3.72%	
	APN1	1	2	1	6.85%	9.66%	2.81%	
	DPR1	1	2	1	8.15%	-5.85%	-14.00%	
	KRI1		2	2	#Error	4.87%	#Error	
	MCR1	1	2	1	6.57%	12.66%	6.10%	
	SLM3	8	2	(6)	5.14%	1.92%	-3.22%	
	DPR2	1	1		19.78%	8.94%	-10.84%	
	EDP1	3	1	(2)	-0.33%	6.49%	6.82%	
	KVP1	1	1		2.32%	6.95%	4.63%	
	PDR1	2	1	(1)	10.18%	15.53%	5.35%	
	PMP1	1	1		8.76%	-5.85%	-14.61%	
	TRM1	3	1	(2)	6.56%	7.90%	1.34%	
	VKL1		1	1	#Error	11.63%	#Error	
	VPD1	5	1	(4)	3.25%	-5.85%	-9.10%	
	BMD1	1		(1)	11.12%	#Error	#Error	
	KAM1	2		(2)	12.13%	#Error	#Error	
	PLC1	1		(1)	10.48%	#Error	#Error	
	RSP1	1		(1)	3.77%	#Error	#Error	
	SGG1				#Error	#Error	#Error	
	SGI1	1		(1)	11.77%	#Error	#Error	
	WHPD			(1)	(1)	#Error	-11.53%	#Error
	Total		112	104	(8)	6.65%	6.14%	-0.51%
	SOUTH ARCOT	POY2	5	24	19	6.56%	8.17%	1.61%
		POY1	5	16	11	11.82%	9.64%	-2.18%
CUD1		3	13	10	8.05%	8.18%	0.13%	
KLM1			7	7	#Error	9.78%	#Error	
KKI2		1	5	4	17.96%	9.98%	-7.97%	
TRK1		4	5	1	2.63%	4.83%	2.20%	
PRT1		2	4	2	6.22%	4.53%	-1.69%	
TVM2		9	4	(6)	3.98%	-18.78%	-22.76%	
CDM1		5	3	(2)	8.30%	12.12%	3.82%	
TDM1		4	3	(1)	4.80%	7.38%	2.58%	
KML1			2	2	#Error	2.59%	#Error	
MKM1		1	2	1	19.78%	12.21%	-7.56%	
SJI2		5	2	(3)	5.33%	4.32%	-1.01%	
STP1		9	2	(7)	7.09%	9.41%	2.32%	
ULP1		3	2	(1)	9.28%	3.14%	-6.13%	
VCM1		5	2	(3)	6.38%	3.24%	-3.14%	
VPM1		1	2	1	15.25%	5.59%	-9.66%	
VPM2		6	2	(4)	6.94%	3.54%	-3.40%	
NVL2		7	1	(6)	6.48%	3.19%	-3.29%	
TVM1		4	1	(3)	7.92%	11.12%	3.21%	
WHUT		(1)		1	11.08%	#Error	#Error	
Total			78	102	24	7.04%	7.18%	0.13%
TIRUPATI-01	TPY2	11	9	(2)	5.71%	10.83%	5.12%	
	KNL1	4	6	2	6.05%	6.11%	0.06%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KDA1	7	5	(2)	3.99%	5.17%	1.19%
	SPE1		5	5	#Error	8.50%	#Error
	ATP1	6	4	(2)	3.34%	0.79%	-2.56%
	KNL2	4	4		4.55%	6.90%	2.35%
	PDT1	3	4	1	1.84%	4.37%	2.52%
	CTO1	4	3	(1)	5.45%	7.88%	2.43%
	KAR1	2	3	1	10.13%	10.12%	-0.01%
	MPL1		3	3	#Error	6.97%	#Error
	NDL1	5	3	(2)	3.17%	4.70%	1.52%
	PUT1	2	3	1	2.99%	7.59%	4.61%
	ADI1	1	2	1	6.07%	6.17%	0.11%
	BVL1		2	2	#Error	9.03%	#Error
	DHN1	2	2		7.08%	7.47%	0.38%
	KHT1	3	2	(1)	8.18%	6.97%	-1.21%
	KVL1	3	2	(1)	5.13%	4.69%	-0.44%
	NYP1	1	2	1	8.69%	6.41%	-2.28%
	VKI1	3	2	(1)	2.53%	3.57%	1.04%
	GTL1	1	1		1.48%	6.06%	4.59%
	KDR1	10	1	(9)	0.56%	6.43%	5.87%
	PIL1	3	1	(2)	-0.43%	-0.56%	-0.13%
	RJP1	2	1	(1)	6.05%	7.43%	1.38%
	TPI1	1	1		3.22%	10.37%	7.16%
	TPY1	7	1	(6)	3.65%	4.70%	1.05%
	KOU1	2		(2)	10.66%	#Error	#Error
	PGR1	1		(1)	16.20%	#Error	#Error
	PMR1				#Error	#Error	#Error
	RCY1	2		(2)	8.51%	#Error	#Error
	NLR1	2	(5)	(7)	7.70%	-19.44%	-27.14%
	Total	92	68	(25)	4.55%	8.14%	3.58%
	NORTH ARCOT	TRR1	20	10	(10)	0.62%	0.84%
VEL1		11	8	(3)	10.53%	8.51%	-2.02%
TRL1		13	6	(7)	13.12%	12.28%	-0.84%
AKM1		4	5	1	5.65%	4.94%	-0.71%
TRT1		2	4	2	2.51%	10.03%	7.52%
GDM1		7	3	(4)	7.98%	3.52%	-4.46%
KPM2		11	3	(8)	8.03%	16.44%	8.41%
PLR1		2	3	1	11.50%	4.92%	-6.58%
SBR1		9	3	(6)	12.01%	4.81%	-7.20%
VEL2		7	3	(4)	10.14%	6.87%	-3.27%
ARC2		4	2	(2)	3.15%	11.40%	8.24%
BGR1		1	2	1	3.19%	12.13%	8.94%
CGM1			2	2	#Error	7.96%	#Error
KPM1		1	2	1	17.24%	11.41%	-5.83%
PTU1			2	2	#Error	17.96%	#Error
SLG1		1	2	1	4.45%	11.23%	6.78%
VNB1		2	2		16.84%	10.64%	-6.21%
WJP1			2	2	#Error	5.44%	#Error
ANI1		1	1		6.81%	9.37%	2.56%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	CPT1	2	1	(1)	15.23%	4.10%	-11.13%
	UGI1	1	1		4.60%	5.21%	0.61%
	VSI1	2	1	(1)	14.87%	14.96%	0.09%
	ABR1	1		(1)	8.71%	#Error	#Error
	CYR1	5		(5)	8.73%	#Error	#Error
	WJD1				#Error	#Error	#Error
	WHVL	(1)	(4)	(3)	15.08%	17.12%	2.03%
	Total	106	64	(42)	8.29%	7.31%	-0.98%
KL-NORTH	KZD1	52	53	1	-0.90%	2.20%	3.10%
	Total	52	53	1	-0.90%	2.20%	3.10%
KL-SOUTH	TVP1	21	12	(9)	-0.42%	2.13%	2.55%
	KLR1	1	6	5	1.13%	3.84%	2.71%
	PAS1	5	4	(1)	4.34%	-2.19%	-6.52%
	PNL1	11	4	(7)	-5.67%	0.08%	5.75%
	Total	38	26	(13)	-1.24%	1.40%	2.65%
	Total	1504	1402	(102)	5.61%	6.05%	0.45%