



Air-Cond - Daily Sales Performance As on 26-03-2026 11:30:13 PM

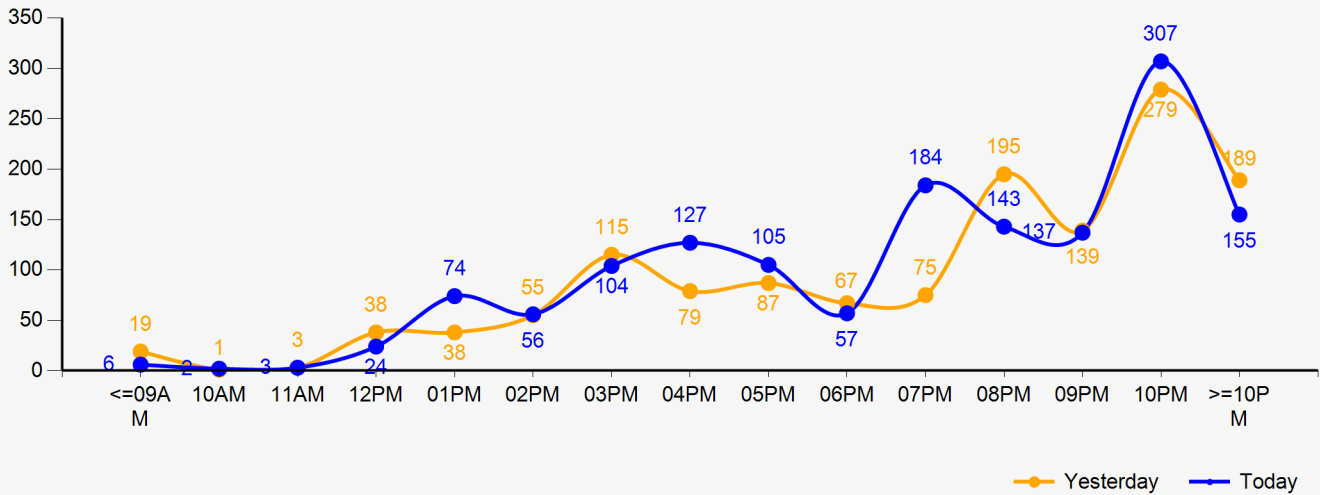
YD Sales : 1379

YD GP%: 6.21%

TD Sales : 1484

TD GP%: 5.75%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	294	258	(36)	6.34%	6.19%	-0.16%
SOUTH-03	120	153	33	6.35%	6.14%	-0.20%
CHENNAI-01	189	138	(51)	5.00%	2.81%	-2.19%
TRICHY-01	123	129	6	6.69%	7.56%	0.87%
VIJAYAWADA-01	76	120	44	4.61%	2.60%	-2.01%
WEST-01	144	118	(26)	7.67%	7.82%	0.14%
WEST-02	63	112	49	6.47%	6.59%	0.11%
CHENNAI-02	125	111	(14)	7.92%	6.79%	-1.13%
NORTH ARCOT	48	106	58	7.70%	8.26%	0.56%
TIRUPATI-01	92	90	(2)	4.64%	4.63%	-0.01%
SOUTH ARCOT	41	77	36	9.45%	6.94%	-2.51%
KL-SOUTH	32	38	6	1.57%	-1.24%	-2.82%
KL-NORTH	32	34	2	1.77%	2.40%	0.64%
Total	1379	1484	105	6.21%	5.75%	-0.46%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	30	23	(7)	7.53%	9.12%	1.59%
	NGR1	32	21	(11)	4.71%	4.58%	-0.13%
	TUT2	14	18	4	4.09%	3.11%	-0.98%
	TKS2	18	17	(1)	6.38%	4.09%	-2.29%
	TUT1	25	17	(8)	4.67%	5.71%	1.04%
	TKS1	10	16	6	5.52%	8.46%	2.94%
	TCN1	14	10	(4)	6.01%	7.71%	1.70%
	SVK1	8	8		5.34%	4.61%	-0.73%
	KVT1	12	7	(5)	8.17%	12.06%	3.89%
	PKD1	8	7	(1)	7.71%	4.31%	-3.40%
	RND1	11	7	(4)	7.94%	10.79%	2.85%
	SDI1	5	7	2	9.53%	4.94%	-4.60%
	VKM1	4	7	3	12.40%	8.47%	-3.93%
	KGL1	5	6	1	9.05%	5.92%	-3.13%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	RPM1	16	6	(10)	4.20%	2.11%	-2.09%
	S2SD	5	6	1	-0.85%	-1.48%	-0.63%
	TYI1	4	6	2	8.70%	6.86%	-1.84%
	VL1	1	6	5	6.95%	5.61%	-1.34%
	VNR2	11	6	(5)	7.13%	7.62%	0.49%
	ARM1	4	5	1	-0.21%	5.09%	5.30%
	ERL2	1	5	4	5.45%	10.24%	4.79%
	KYR1	1	5	4	19.78%	6.16%	-13.62%
	TKY1	5	5		7.33%	8.24%	0.91%
	UDN1	2	5	3	8.98%	3.05%	-5.92%
	MAR1	8	4	(4)	6.07%	5.21%	-0.86%
	SNL1	3	4	1	9.57%	5.70%	-3.87%
	APK1	8	3	(5)	3.85%	8.73%	4.89%
	APK2	3	3		-0.17%	5.92%	6.08%
	KSM1	2	3	1	8.35%	9.22%	0.87%
	ASM1	5	2	(3)	6.93%	10.75%	3.82%
	COL1	5	2	(3)	10.93%	6.66%	-4.27%
	MMT1	3	2	(1)	10.83%	4.14%	-6.69%
	PDI1	5	2	(3)	5.46%	7.21%	1.74%
	SGT1	1	2	1	8.02%	5.75%	-2.26%
	SKD1	1	2	1	9.34%	4.02%	-5.32%
	VNR1	2	2		18.97%	7.02%	-11.95%
	STU2	3	1	(2)	6.74%	2.98%	-3.77%
	WHTV	(1)		1	5.45%	#Error	#Error
	Total	294	258	(36)	6.34%	6.19%	-0.16%
	SOUTH-03	MDU1	19	24	5	2.57%	-0.21%
ATG1		5	10	5	7.21%	6.15%	-1.05%
MDU7		4	9	5	6.00%	4.76%	-1.23%
DGL1		8	8		9.85%	7.43%	-2.43%
KKD3		7	8	1	9.36%	9.55%	0.19%
MDU2		12	8	(4)	2.85%	7.84%	4.99%
MDU6		6	8	2	6.77%	8.65%	1.89%
MDU4		2	7	5	10.99%	7.15%	-3.84%
TEN2		5	6	1	5.22%	4.82%	-0.40%
DKI1		2	5	3	13.00%	7.95%	-5.05%
MDU3		4	5	1	6.19%	7.42%	1.23%
PVI1		1	5	4	5.45%	6.39%	0.94%
TMM1		4	5	1	3.83%	3.21%	-0.62%
DGL2		4	4		7.76%	9.85%	2.09%
MDU5		2	4	2	5.85%	3.11%	-2.74%
PNV2			4	4	#Error	3.22%	#Error
TPT1		2	4	2	20.91%	10.18%	-10.73%
BNR1			3	3	#Error	10.10%	#Error
MLR1		1	3	2	9.25%	11.73%	2.48%
SZSD			3	3	#Error	-1.41%	#Error
BTU1		1	2	1	0.52%	8.65%	8.13%
KPT1			2	2	#Error	6.28%	#Error
PNI1		2	2		1.29%	5.60%	4.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	TEN1		2	2	#Error	12.24%	#Error	
	ADP1	2	1	(1)	6.43%	5.45%	-0.97%	
	CBM1	5	1	(4)	13.90%	27.10%	13.20%	
	CMR1		1	1	#Error	11.87%	#Error	
	KRR1	6	1	(5)	2.19%	7.08%	4.89%	
	KYK1		1	1	#Error	3.22%	#Error	
	MNM1	1	1		7.74%	11.65%	3.91%	
	MPA1	2	1	(1)	12.04%	19.00%	6.96%	
	ODM1	3	1	(2)	-3.12%	4.76%	7.89%	
	SGP1	1	1		19.78%	5.45%	-14.33%	
	SVG1	2	1	(1)	11.74%	10.59%	-1.14%	
	TDI1	1	1		11.12%	8.54%	-2.59%	
	USL1	4	1	(3)	4.23%	2.20%	-2.03%	
	NKI1				#Error	#Error	#Error	
	NTM1	2		(2)	7.57%	#Error	#Error	
	PKM1				#Error	#Error	#Error	
	Total	120	153	33	6.35%	6.14%	-0.20%	
	CHENNAI-01	CZWH	39	44	5	-12.51%	-10.94%	1.58%
		CH05	17	12	(5)	4.72%	7.71%	2.99%
CH45		12	10	(2)	6.12%	7.00%	0.88%	
CH25		5	8	3	10.94%	7.99%	-2.95%	
CH19		2	7	5	9.92%	5.84%	-4.09%	
CH42		5	7	2	12.77%	9.48%	-3.29%	
CH49		9	7	(2)	7.77%	15.93%	8.16%	
CH08		2	6	4	11.43%	8.68%	-2.75%	
CH14		12	6	(6)	4.70%	12.84%	8.14%	
CH16		4	6	2	11.35%	8.04%	-3.32%	
CH35		8	6	(2)	12.59%	10.11%	-2.49%	
CH07		11	4	(7)	12.42%	7.11%	-5.32%	
CH28		6	4	(2)	9.07%	9.61%	0.54%	
SKL1		2	4	2	5.15%	6.42%	1.27%	
CH37		2	3	1	10.28%	11.27%	1.00%	
CH48		8	3	(5)	9.36%	11.81%	2.45%	
CGL1		6	2	(4)	9.74%	14.02%	4.28%	
CH22		4	2	(2)	12.36%	4.37%	-7.99%	
CH38		7	2	(5)	4.36%	5.45%	1.09%	
CH47		2	2		13.29%	10.80%	-2.49%	
MRM1		8	2	(6)	6.70%	8.50%	1.80%	
TKM1		2	2		9.03%	5.25%	-3.78%	
CH30		11	1	(10)	2.70%	4.87%	2.18%	
CH39		2	1	(1)	6.47%	9.34%	2.87%	
CH40			1	1	#Error	6.72%	#Error	
GUD1		3	1	(2)	1.27%	2.45%	1.18%	
GUD2		3	1	(2)	6.64%	9.34%	2.70%	
KNR1		1	1		10.29%	12.32%	2.02%	
AVD1		7		(7)	10.01%	#Error	#Error	
CH26		1		(1)	11.12%	#Error	#Error	
CH29					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WCHN	(12)	(17)	(5)	-1.22%	11.61%	12.83%
	Total	189	138	(51)	5.00%	2.81%	-2.19%
TRICHY-01	TRY1	28	26	(2)	4.06%	6.87%	2.81%
	MDI1	3	10	7	6.69%	9.27%	2.58%
	PBR1	3	10	7	6.57%	7.08%	0.51%
	PBR2	15	10	(5)	5.86%	6.26%	0.40%
	TRY3	1	9	8	11.12%	1.95%	-9.18%
	TVR2	7	8	1	13.89%	9.68%	-4.21%
	TYR1	4	6	2	5.47%	3.53%	-1.95%
	KRN1	2	5	3	12.54%	3.78%	-8.77%
	TRY4	3	5	2	8.84%	12.19%	3.35%
	NGT1	3	4	1	11.58%	7.58%	-4.01%
	PTK1	11	4	(7)	1.62%	7.61%	5.99%
	TNJ1	6	4	(2)	5.90%	9.53%	3.62%
	TVR1	2	4	2	5.20%	8.80%	3.60%
	APM1	2	3	1	11.10%	9.90%	-1.20%
	MSI1	1	3	2	2.70%	13.61%	10.90%
	MVM1	6	3	(3)	6.92%	9.16%	2.23%
	AYR1	3	2	(1)	11.42%	4.03%	-7.39%
	JKM1		2	2	#Error	10.27%	#Error
	KIK1	4	2	(2)	8.56%	4.75%	-3.81%
	PDK1	1	2	1	16.11%	16.66%	0.55%
	TRY2	4	2	(2)	7.34%	8.18%	0.84%
	TTP1	2	2		8.11%	10.55%	2.44%
	KUM1	4	1	(3)	6.06%	17.96%	11.90%
	NCK1	3	1	(2)	6.92%	3.08%	-3.85%
	NMM1	1	1		11.12%	4.87%	-6.25%
	ORU1	2		(2)	12.45%	#Error	#Error
	TNJ2	7		(7)	10.02%	#Error	#Error
	WTRZ	(5)		5	10.41%	#Error	#Error
	Total	123	129	6	6.69%	7.56%	0.87%
	VIJAYAWADA-01	OGL1	1	40	39	4.70%	-2.80%
GNT1		3	7	4	0.70%	5.04%	4.34%
PRL1			7	7	#Error	8.23%	#Error
VJW4		4	7	3	2.95%	-0.32%	-3.27%
VJW3		3	6	3	5.78%	4.65%	-1.13%
VJW5			5	5	#Error	7.33%	#Error
CRL1		3	4	1	7.45%	4.09%	-3.36%
KND1			4	4	#Error	5.87%	#Error
TNK1		1	4	3	1.02%	4.77%	3.75%
VKN1		1	4	3	17.96%	4.93%	-13.03%
JPT1		2	3	1	-0.01%	6.92%	6.93%
PPM1		1	3	2	4.72%	5.13%	0.41%
RAL1		1	3	2	-0.70%	7.36%	8.07%
RMV1		2	3	1	5.83%	4.79%	-1.03%
VJW1		8	3	(5)	3.35%	4.64%	1.29%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	CKT1	2	2		9.55%	6.05%	-3.50%	
	ELU1	4	2	(2)	3.28%	8.86%	5.58%	
	GDV1	1	2	1	1.23%	8.36%	7.12%	
	GNT2		2	2	#Error	3.13%	#Error	
	BPP1	2	1	(1)	-0.11%	8.54%	8.65%	
	DPE1		1	1	#Error	3.56%	#Error	
	GVM1	1	1		5.95%	3.27%	-2.68%	
	JGG1	1	1		2.05%	1.02%	-1.03%	
	MTM1	2	1	(1)	8.78%	1.95%	-6.83%	
	TDD1	12	1	(11)	3.54%	0.91%	-2.63%	
	TNI1	3	1	(2)	5.61%	2.83%	-2.78%	
	TVU1	2	1	(1)	10.98%	9.34%	-1.64%	
	VUY1		1	1	#Error	3.22%	#Error	
	AMP1	4		(4)	7.25%	#Error	#Error	
	BVR1	2		(2)	4.39%	#Error	#Error	
	NPR1	2		(2)	6.92%	#Error	#Error	
	NRT1	1		(1)	6.63%	#Error	#Error	
	PAP1	2		(2)	4.54%	#Error	#Error	
	PNR1	1		(1)	2.64%	#Error	#Error	
	TEL1	2		(2)	3.47%	#Error	#Error	
	VJW2	2		(2)	4.83%	#Error	#Error	
	Total	76	120	44	4.61%	2.60%	-2.01%	
	WEST-01	CBE2	19	27	8	8.64%	7.54%	-1.10%
		PLI1	12	11	(1)	7.05%	4.99%	-2.06%
TPR2		13	11	(2)	6.32%	5.47%	-0.85%	
CBE4		4	9	5	13.44%	12.41%	-1.03%	
TPR1		8	7	(1)	4.53%	8.98%	4.45%	
KMR1		16	6	(10)	9.40%	12.87%	3.47%	
SUL1		9	6	(3)	6.62%	7.55%	0.92%	
KMD1		4	5	1	2.72%	4.61%	1.89%	
MPM1		6	5	(1)	8.44%	8.29%	-0.15%	
UMP1		6	5	(1)	5.56%	5.70%	0.14%	
CBE1		7	4	(3)	6.36%	8.89%	2.53%	
SNR1		3	4	1	12.22%	3.90%	-8.32%	
TPR3		12	4	(8)	4.53%	7.50%	2.97%	
AVI1		1	3	2	10.73%	1.70%	-9.02%	
GBM1			3	3	#Error	10.41%	#Error	
CBE5		1	2	1	5.45%	14.42%	8.97%	
DPM2		1	2	1	10.51%	11.18%	0.67%	
KGM1		4	2	(2)	6.81%	9.76%	2.95%	
PPI1		2	2		13.90%	9.34%	-4.56%	
CBE6		10	1	(9)	11.31%	6.63%	-4.67%	
PDM1		1	1		14.19%	9.34%	-4.84%	
SYM2		2	1	(1)	6.08%	4.32%	-1.76%	
ANR1		1		(1)	4.76%	#Error	#Error	
CBE3					#Error	#Error	#Error	
CNR1					#Error	#Error	#Error	
GDR1					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KGI1				#Error	#Error	#Error
	TPR4	3		(3)	10.08%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(1)	(3)	(2)	17.50%	4.26%	-13.24%
	Total	144	118	(26)	7.67%	7.82%	0.14%
WEST-02	ERD1	9	18	9	8.33%	3.70%	-4.62%
	ERD2	14	16	2	11.29%	10.53%	-0.76%
	SLM1	2	14	12	4.79%	-0.83%	-5.61%
	SLM3	4	8	4	9.67%	5.14%	-4.53%
	HSR2	5	6	1	-2.32%	14.27%	16.59%
	OML1		5	5	#Error	6.58%	#Error
	VPD1		5	5	#Error	3.25%	#Error
	ATU1	1	4	3	10.51%	4.84%	-5.66%
	NKL2	2	4	2	7.79%	10.55%	2.76%
	SLM2		4	4	#Error	7.90%	#Error
	EDP1	1	3	2	6.99%	-0.33%	-7.33%
	MTR1	2	3	1	8.06%	7.73%	-0.33%
	TRM1	5	3	(2)	0.48%	6.56%	6.08%
	EPI1	1	2	1	2.63%	11.02%	8.39%
	KAM1		2	2	#Error	12.13%	#Error
	PDR1		2	2	#Error	10.18%	#Error
	TCG1	3	2	(1)	7.10%	12.61%	5.51%
	APN1	1	1		5.45%	6.85%	1.40%
	BMD1	1	1		-5.85%	11.12%	16.98%
	DPR1		1	1	#Error	8.15%	#Error
	DPR2	4	1	(3)	-2.25%	19.78%	22.03%
	HRR1	1	1		4.34%	-5.85%	-10.19%
	KVP1	2	1	(1)	2.53%	2.32%	-0.21%
	MCR1	1	1		9.25%	6.57%	-2.68%
	PLC1	1	1		5.45%	10.48%	5.02%
	PMP1	1	1		5.83%	8.76%	2.93%
	RSP1	2	1	(1)	9.06%	3.77%	-5.29%
	SGI1	1	1		4.73%	11.77%	7.04%
	CMI1	1		(1)	16.33%	#Error	#Error
	HSR1	1		(1)	9.83%	#Error	#Error
	KMM1				#Error	#Error	#Error
	KRI1	3		(3)	7.44%	#Error	#Error
	SGG1				#Error	#Error	#Error
VKL1				#Error	#Error	#Error	
WHKP	(2)		2	4.80%	#Error	#Error	
WHPD	(4)		4	10.56%	#Error	#Error	
Total	63	112	49	6.47%	6.59%	0.11%	
CHENNAI-02	CH03	19	12	(7)	9.26%	4.14%	-5.12%
	CH15	16	10	(6)	3.82%	10.72%	6.91%
	CH50	7	9	2	8.61%	7.45%	-1.16%
	CH06	7	6	(1)	10.13%	10.44%	0.31%
	CH12	4	6	2	14.98%	5.61%	-9.37%
	CH51	5	6	1	0.07%	0.56%	0.49%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH20	6	5	(1)	9.22%	3.83%	-5.40%
	CH21	5	5		6.10%	3.75%	-2.35%
	CH34	3	5	2	10.10%	7.67%	-2.43%
	CH46	1	5	4	7.48%	7.75%	0.27%
	MJR1	3	5	2	9.83%	9.37%	-0.46%
	CH17	4	4		13.83%	5.94%	-7.89%
	CH24	7	4	(3)	7.77%	4.81%	-2.96%
	CH43	3	4	1	5.21%	13.90%	8.69%
	UKI1	4	4		8.32%	5.75%	-2.57%
	CH18		3	3	#Error	6.29%	#Error
	CH33	3	3		10.41%	12.85%	2.43%
	CH41	6	3	(3)	11.17%	5.67%	-5.50%
	PON1	1	3	2	2.64%	6.19%	3.56%
	CH31	5	2	(3)	8.80%	7.02%	-1.78%
	CH36	2	2		1.92%	5.41%	3.48%
	GPD1	3	2	(1)	3.98%	10.60%	6.62%
	CH23	2	1	(1)	8.34%	1.37%	-6.98%
	CH27	2	1	(1)	7.34%	0.08%	-7.26%
	CH44	4	1	(3)	6.59%	2.46%	-4.13%
	CH01				#Error	#Error	#Error
	CH32				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	3		(3)	7.70%	#Error	#Error
	Total		125	111	(14)	7.92%	6.79%
NORTH ARCOT	TRR1	7	20	13	2.75%	0.62%	-2.14%
	TRL1	2	13	11	12.46%	13.12%	0.66%
	KPM2	6	11	5	9.59%	8.03%	-1.56%
	VEL1	1	11	10	18.38%	10.39%	-7.99%
	SBR1	5	9	4	10.02%	12.01%	1.98%
	GDM1	1	7	6	10.19%	7.98%	-2.21%
	VEL2	5	7	2	6.66%	9.91%	3.25%
	CYR1	1	5	4	10.48%	8.82%	-1.65%
	AKM1		4	4	#Error	5.65%	#Error
	ARC2	4	4		6.80%	3.15%	-3.65%
	CPT1	2	2		16.93%	15.23%	-1.70%
	PLR1	1	2	1	8.54%	11.50%	2.96%
	TRT1	1	2	1	10.29%	2.51%	-7.78%
	VNB1	2	2		5.19%	16.84%	11.65%
	VSI1		2	2	#Error	14.87%	#Error
	ABR1	1	1		7.51%	8.71%	1.20%
	ANI1	2	1	(1)	12.49%	6.81%	-5.68%
	BGR1	2	1	(1)	6.67%	3.19%	-3.48%
	KPM1	1	1		9.76%	17.24%	7.48%
	SLG1	2	1	(1)	5.40%	4.45%	-0.95%
	UGI1	1	1		8.16%	4.60%	-3.56%
	CGM1				#Error	#Error	#Error
	PTU1	(1)		1	2.05%	#Error	#Error
	WJD1	2		(2)	12.13%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	WJP1	3		(3)	4.27%	#Error	#Error
	WHVL	(3)	(1)	2	17.49%	15.08%	-2.41%
	Total	48	106	58	7.70%	8.26%	0.56%
TIRUPATI-01	TPY2	4	11	7	9.68%	5.71%	-3.97%
	KDR1	3	10	7	6.13%	0.56%	-5.57%
	KDA1	4	7	3	2.49%	3.93%	1.44%
	TPY1	3	7	4	8.31%	3.65%	-4.66%
	ATP1	5	6	1	4.67%	3.34%	-1.32%
	NDL1	1	5	4	2.21%	3.17%	0.96%
	CTO1	12	4	(8)	4.99%	5.45%	0.47%
	KNL1	3	4	1	10.38%	6.05%	-4.33%
	KNL2	1	4	3	2.82%	4.55%	1.72%
	KHT1	4	3	(1)	9.53%	8.18%	-1.35%
	KVL1	1	3	2	11.10%	5.13%	-5.97%
	PDT1	5	3	(2)	4.36%	1.84%	-2.52%
	PIL1		3	3	#Error	-0.43%	#Error
	DHN1		2	2	#Error	7.08%	#Error
	KAR1	4	2	(2)	3.09%	10.13%	7.04%
	KOU1		2	2	#Error	10.66%	#Error
	NLR1	6	2	(4)	3.65%	7.70%	4.05%
	PUT1	1	2	1	7.01%	2.99%	-4.03%
	RCY1	1	2	1	7.48%	8.51%	1.03%
	RJP1	3	2	(1)	6.76%	6.05%	-0.71%
	ADI1	1	1		2.61%	6.07%	3.45%
	GTL1	1	1		2.75%	1.48%	-1.27%
	NYP1	2	1	(1)	4.85%	8.69%	3.85%
	PGR1		1	1	#Error	16.20%	#Error
	TPI1	4	1	(3)	6.63%	3.22%	-3.41%
	VKI1	4	1	(3)	5.58%	4.64%	-0.93%
	BVL1	2		(2)	3.90%	#Error	#Error
	MPL1				#Error	#Error	#Error
	PMR1	3		(3)	-0.57%	#Error	#Error
	SPE1	14		(14)	-0.13%	#Error	#Error
	Total	92	90	(2)	4.64%	4.63%	-0.01%
	SOUTH ARCOT	STP1		9	9	#Error	7.09%
TVM2		1	9	8	19.53%	3.08%	-16.45%
NVL2		2	7	5	9.83%	6.48%	-3.35%
VPM2			6	6	#Error	6.94%	#Error
CDM1			5	5	#Error	8.12%	#Error
POY2		5	5		14.62%	6.56%	-8.06%
SJI2		1	5	4	8.29%	5.33%	-2.96%
VCM1			5	5	#Error	6.38%	#Error
POY1		7	4	(3)	9.17%	13.20%	4.03%
TDM1		1	4	3	3.19%	4.80%	1.61%
TRK1		1	4	3	5.45%	2.63%	-2.82%
TVM1		1	4	3	4.90%	7.92%	3.02%
CUD1		4	3	(1)	9.80%	8.05%	-1.76%
ULP1		3	3		11.82%	9.28%	-2.55%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	PRT1	3	2	(1)	12.23%	6.22%	-6.01%
	KKI2	5	1	(4)	6.72%	17.96%	11.24%
	MKM1	2	1	(1)	8.37%	19.78%	11.41%
	VPM1	3	1	(2)	3.29%	15.25%	11.96%
	KLM1	1		(1)	11.08%	#Error	#Error
	KML1	1		(1)	5.35%	#Error	#Error
	WHUT		(1)	(1)	#Error	11.08%	#Error
	Total	41	77	36	9.45%	6.94%	-2.51%
KL-SOUTH	TVP1	21	21		0.56%	-0.42%	-0.98%
	PNL1	3	11	8	-2.18%	-5.67%	-3.48%
	PAS1	4	5	1	4.99%	4.34%	-0.65%
	KLR1	5	1	(4)	5.42%	1.13%	-4.29%
	WHTM	(1)		1	3.96%	#Error	#Error
	Total	32	38	6	1.57%	-1.24%	-2.82%
	KL-NORTH	KZD1	33	34	1	1.77%	2.40%
WHKZ		(1)		1	1.77%	#Error	#Error
Total		32	34	2	1.77%	2.40%	0.64%
Total	1379	1484	105	6.21%	5.75%	-0.46%	