



Air-Cond - Daily Sales Performance As on 25-05-2026 11:30:21 PM

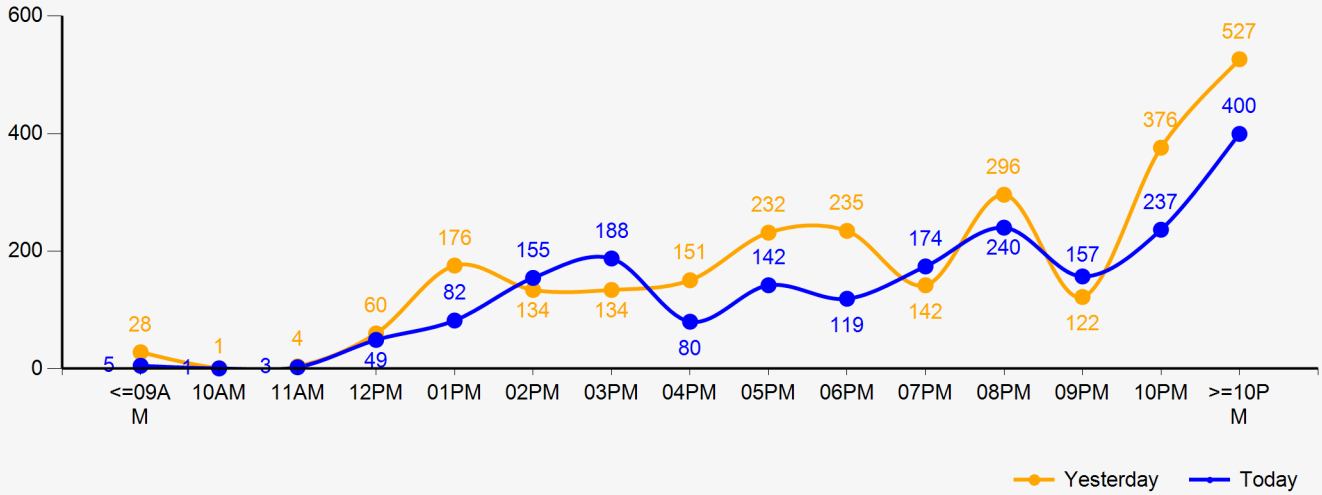
YD Sales : 2616

YD GP%: 4.12%

TD Sales : 2029

TD GP%: 5.45%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	410	458	48	3.92%	4.56%	0.65%
CHENNAI-01	543	421	(122)	4.74%	4.74%	0.00%
CHENNAI-02	396	338	(58)	5.57%	5.65%	0.08%
TRICHY-01	254	154	(101)	3.64%	7.36%	3.72%
SOUTH-01	232	151	(81)	3.46%	8.46%	4.99%
NORTH ARCOT	182	112	(70)	3.40%	4.68%	1.28%
SOUTH ARCOT	172	108	(64)	3.48%	6.92%	3.44%
SOUTH-03	159	105	(54)	2.94%	6.70%	3.76%
TIRUPATI-01	128	101	(27)	2.48%	2.37%	-0.10%
WEST-02	74	32	(42)	5.51%	7.81%	2.30%
WEST-01	40	31	(9)	5.28%	6.09%	0.80%
KL-NORTH	15	15		2.89%	0.55%	-2.34%
KL-SOUTH	13	5	(8)	-0.14%	4.51%	4.65%
Total	2616	2029	(587)	4.12%	5.45%	1.33%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	BVR1	30	45	15	5.96%	7.20%	1.25%
	AMP1	3	32	29	4.06%	2.46%	-1.59%
	TNK1	29	32	3	3.87%	4.05%	0.18%
	GNT1	10	21	11	4.11%	2.65%	-1.46%
	VJW3	14	20	6	5.26%	5.76%	0.50%
	RMV1	16	19	3	4.21%	4.45%	0.24%
	CRL1	16	18	2	6.85%	6.96%	0.11%
	NPR1	6	18	12	6.26%	2.94%	-3.32%
	PAP1	13	18	5	2.25%	3.61%	1.36%
	TEL1	7	15	8	5.95%	1.63%	-4.32%
	ELU1	14	14		7.35%	4.23%	-3.11%
	TDD1	18	14	(4)	2.63%	1.38%	-1.24%
	GDV1	18	13	(5)	3.86%	4.49%	0.63%
	OGL1	10	12	2	6.29%	5.56%	-0.73%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	VJW1	12	12		5.99%	5.66%	-0.32%	
	GVM1	4	11	7	3.95%	8.02%	4.07%	
	VJW2	3	10	7	6.86%	1.92%	-4.94%	
	PPM1	13	10	(3)	5.16%	5.31%	0.15%	
	CKT1	5	9	4	5.14%	5.27%	0.13%	
	TNI1	11	9	(2)	3.64%	2.24%	-1.40%	
	VKN1	2	9	7	2.67%	5.24%	2.57%	
	KND1	59	8	(51)	0.02%	3.70%	3.69%	
	MTM1	4	8	4	4.40%	1.27%	-3.13%	
	TVU1	21	8	(13)	-4.95%	5.22%	10.18%	
	JGG1	5	7	2	3.25%	3.09%	-0.16%	
	NZV1	4	7	3	8.01%	13.76%	5.75%	
	RAL1	3	7	4	8.95%	4.34%	-4.62%	
	VJW4	12	7	(5)	4.77%	1.40%	-3.37%	
	BPP1	2	6	4	8.14%	7.31%	-0.83%	
	GNT2	9	6	(3)	6.36%	1.58%	-4.78%	
	JPT1	4	6	2	3.92%	3.54%	-0.38%	
	VJW5	6	6		4.57%	5.95%	1.38%	
	DPE1	8	5	(3)	4.63%	5.34%	0.71%	
	NRT1	11	5	(6)	5.69%	4.45%	-1.24%	
	VUY1	1	5	4	2.84%	4.64%	1.79%	
	PRL1	6	4	(2)	5.37%	5.35%	-0.02%	
	PNR1	2	3	1	7.74%	8.78%	1.04%	
	Total		410	458	48	3.92%	4.56%	0.65%
	CHENNAI-01	CH16	24	51	27	2.96%	-2.85%	-5.81%
CH14		28	34	6	4.27%	6.02%	1.75%	
CH47		35	22	(13)	8.58%	9.74%	1.16%	
GUD1		19	21	2	4.58%	9.12%	4.54%	
CH05		43	20	(23)	4.02%	5.25%	1.23%	
CH49		27	20	(7)	1.89%	5.03%	3.15%	
CH08		26	18	(8)	4.35%	3.92%	-0.43%	
CH25		9	18	9	4.15%	6.62%	2.47%	
CH28		36	18	(18)	8.16%	10.62%	2.46%	
CH42		20	18	(2)	5.52%	4.65%	-0.87%	
CH19		25	17	(8)	5.01%	6.35%	1.34%	
CH48		16	17	1	4.47%	4.75%	0.28%	
CZWH			14	14	#Error	-10.47%	#Error	
MRM1		18	14	(4)	3.78%	4.86%	1.08%	
AVD1		20	13	(7)	3.66%	4.21%	0.54%	
KNR1		21	13	(8)	1.66%	6.08%	4.43%	
CH07		17	12	(5)	4.76%	5.55%	0.79%	
CH30		9	10	1	5.17%	7.53%	2.36%	
TKM1		52	10	(42)	3.29%	6.64%	3.35%	
CGL1		12	9	(3)	4.52%	3.53%	-0.99%	
CH45		14	9	(5)	4.18%	7.85%	3.67%	
CH22		13	8	(5)	3.31%	4.12%	0.81%	
CH35		9	8	(1)	4.91%	5.61%	0.71%	
CH39		9	6	(3)	6.56%	3.24%	-3.31%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	GUD2	8	6	(2)	8.76%	2.68%	-6.09%
	CH37	11	4	(7)	6.63%	10.73%	4.10%
	CH38	8	4	(4)	1.65%	10.02%	8.38%
	SKL1	5	4	(1)	13.01%	7.97%	-5.05%
	CH40	1	3	2	-0.29%	0.91%	1.20%
	CH26	5	1	(4)	7.50%	8.55%	1.06%
	CH29	3		(3)	2.24%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WCHN		(1)	(1)	#Error	-1.18%	#Error
	Total	543	421	(122)	4.74%	4.74%	0.00%
CHENNAI-02	CH03	29	32	3	5.58%	5.98%	0.40%
	CH21	29	29		5.92%	2.63%	-3.29%
	CH18	29	27	(2)	6.21%	6.76%	0.54%
	CH15	30	26	(4)	3.61%	4.26%	0.66%
	CH12	21	25	4	7.07%	4.03%	-3.04%
	CH24	21	21		4.31%	6.01%	1.70%
	CH36	4	20	16	4.09%	0.85%	-3.24%
	CH41	21	15	(6)	5.01%	9.23%	4.23%
	CH50	20	14	(6)	6.54%	9.73%	3.20%
	CH06	21	13	(8)	5.27%	9.68%	4.42%
	CH44	13	13		5.20%	3.03%	-2.17%
	CH17	19	12	(7)	6.60%	9.78%	3.17%
	CH34	15	12	(3)	4.82%	4.31%	-0.51%
	CH20	19	9	(10)	6.30%	8.81%	2.51%
	CH31	4	9	5	8.42%	3.78%	-4.63%
	CH33	10	9	(1)	11.59%	5.44%	-6.16%
	CH46	9	7	(2)	4.94%	4.08%	-0.86%
	CH51	18	7	(11)	6.76%	12.21%	5.45%
	CH27	7	6	(1)	5.10%	4.44%	-0.66%
	GPD1	13	6	(7)	3.80%	3.70%	-0.10%
	MJR1	13	6	(7)	4.83%	8.67%	3.84%
	CH23	8	5	(3)	2.36%	2.97%	0.60%
	CH43	4	4		0.93%	4.38%	3.44%
	PON1	10	4	(6)	4.94%	7.71%	2.76%
	UKI1	4	4		1.02%	3.77%	2.75%
	CH01		3	3	#Error	5.31%	#Error
	CH32	3		(3)	11.20%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	2		(2)	1.63%	#Error	#Error
	Total	396	338	(58)	5.57%	5.65%	0.08%
	TRICHY-01	TVR2	16	20	4	5.57%	5.19%
PBR2		12	15	3	1.98%	4.50%	2.52%
TNJ2		15	13	(2)	6.43%	7.99%	1.56%
MVM1		31	12	(19)	4.10%	9.64%	5.53%
TRY1		31	12	(19)	5.33%	8.43%	3.10%
PTK1		10	10		5.60%	9.72%	4.12%
MDI1		5	9	4	7.93%	10.66%	2.73%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TNJ1	11	9	(2)	4.22%	6.88%	2.66%
	AYR1	6	7	1	2.66%	10.81%	8.15%
	KUM1	17	7	(10)	3.10%	8.13%	5.03%
	KIK1	12	6	(6)	4.96%	9.08%	4.12%
	KUM2	8	6	(2)	3.97%	4.38%	0.40%
	PBR1	8	6	(2)	1.90%	5.02%	3.11%
	PDK1	3	5	2	5.27%	7.01%	1.74%
	NGT1	7	4	(3)	1.04%	9.54%	8.50%
	JKM1	8	3	(5)	-0.42%	7.26%	7.67%
	TRY4	6	3	(3)	5.36%	8.61%	3.25%
	TTP1	7	3	(4)	2.87%	5.78%	2.91%
	KRN1	5	2	(3)	3.99%	3.78%	-0.21%
	ORU1	1	2	1	5.54%	3.83%	-1.71%
	MSI1	3	2	(2)	3.21%	9.57%	6.36%
	APM1	1	1		5.54%	3.77%	-1.77%
	NMM1	4	1	(3)	2.61%	14.02%	11.41%
	TRY3	8	1	(7)	-1.10%	5.53%	6.63%
	TYR1		1	1	#Error	10.07%	#Error
	NCK1	1		(1)	4.44%	#Error	#Error
	TRY2	25		(25)	-2.44%	#Error	#Error
	TVR1	6		(6)	1.81%	#Error	#Error
	WTRZ	(13)	(6)	7	-2.03%	11.69%	13.72%
	Total	254	154	(101)	3.64%	7.36%	3.72%
	SOUTH-01	RND1	11	15	4	3.77%	10.96%
TUT1		33	13	(20)	5.13%	10.03%	4.90%
TUT2		11	13	2	5.12%	7.24%	2.12%
PKD1		4	11	7	6.17%	9.35%	3.18%
KVT1		15	10	(5)	2.84%	10.52%	7.67%
TCN1		7	10	3	3.86%	7.62%	3.76%
VLY1		35	10	(25)	-3.53%	13.23%	16.76%
TVL1		27	9	(18)	6.38%	10.29%	3.91%
VNR2		7	6	(1)	2.61%	6.96%	4.35%
SVK1		8	5	(3)	4.19%	7.03%	2.84%
APK2		4	4		2.16%	2.79%	0.62%
ASM1		2	4	2	3.73%	7.26%	3.53%
NGR1		6	4	(2)	2.09%	2.61%	0.52%
TYI1		1	4	3	2.76%	3.44%	0.68%
UDN1		11	4	(7)	6.55%	2.93%	-3.62%
APK1		3	3		8.62%	3.37%	-5.25%
ERL2		4	3	(1)	-0.36%	10.32%	10.68%
SKD1		5	3	(2)	1.85%	5.01%	3.16%
VKM1		2	3	1	5.68%	8.17%	2.48%
KYR1		9	2	(7)	3.07%	2.64%	-0.43%
RPM1		6	2	(4)	6.40%	16.95%	10.55%
SDI1		1	2	1	-0.29%	6.44%	6.73%
STU2		3	2	(1)	3.88%	1.34%	-2.54%
TKS1		1	2	1	12.74%	7.29%	-5.45%
TKY1		1	2	1	4.45%	9.88%	5.43%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	VNR1	4	2	(2)	5.93%	12.49%	6.55%
	ARM1		1	1	#Error	13.08%	#Error
	KGL1	(1)	1	2	-1.06%	6.79%	7.85%
	PDI1	1	1		-7.70%	8.84%	16.54%
	COL1				#Error	#Error	#Error
	KSM1				#Error	#Error	#Error
	MAR1				#Error	#Error	#Error
	MMT1	1		(1)	12.78%	#Error	#Error
	SGT1	1		(1)	4.35%	#Error	#Error
	SNL1	6		(6)	6.47%	#Error	#Error
	TKS2	4		(4)	2.43%	#Error	#Error
	WHTV	(1)		1	5.89%	#Error	#Error
	Total	232	151	(81)	3.46%	8.46%	4.99%
	NORTH ARCOT	TRL1	16	13	(3)	2.85%	4.08%
VSI1		13	13		-0.33%	6.70%	7.03%
AKM1		7	10	3	5.00%	4.07%	-0.93%
SBR1		14	9	(5)	1.10%	1.83%	0.72%
VEL1		4	9	5	5.84%	4.59%	-1.25%
KPM2		17	8	(9)	3.62%	3.20%	-0.42%
TRT1		10	8	(2)	2.89%	2.73%	-0.17%
ARC2		7	7		3.35%	6.23%	2.88%
KPM1		12	5	(7)	1.72%	6.42%	4.69%
VEL2		10	5	(5)	11.67%	9.05%	-2.61%
WJD1		15	5	(10)	3.81%	10.88%	7.07%
CPT1		5	4	(1)	4.70%	6.37%	1.68%
TRR1		5	4	(1)	5.21%	-0.62%	-5.83%
CYR1		7	4	(4)	3.51%	3.46%	-0.05%
ANI1		8	2	(6)	1.75%	3.80%	2.05%
PTU1		1	2	1	4.35%	4.74%	0.39%
SLG1		1	2	1	4.35%	1.54%	-2.81%
VNB1		4	2	(2)	2.47%	6.75%	4.28%
ABR1		8	1	(7)	4.91%	4.42%	-0.49%
GDM1		1	1		3.08%	2.76%	-0.32%
WJP1		4	1	(3)	3.62%	0.41%	-3.21%
BGR1		2		(2)	4.06%	#Error	#Error
CGM1		5		(5)	0.20%	-115.57%	-115.77%
PLR1		4		(4)	4.51%	#Error	#Error
UGI1		2		(2)	-0.29%	#Error	#Error
WHVL		(1)	(3)	(3)	14.06%	6.37%	-7.69%
Total		182	112	(70)	3.40%	4.68%	1.28%
SOUTH ARCOT	PRT1	7	12	5	2.18%	9.57%	7.39%
	CDM1	9	11	2	4.55%	3.79%	-0.76%
	TDM1	7	11	4	3.06%	7.25%	4.19%
	CUD1	18	10	(8)	3.83%	7.04%	3.21%
	SJI2	10	8	(2)	2.63%	6.81%	4.18%
	POY2	19	7	(12)	4.00%	10.11%	6.12%
	POY1	15	6	(9)	2.50%	7.61%	5.12%
	VPM2	12	6	(6)	6.41%	7.86%	1.45%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH ARCOT	KLM1	12	6	(6)	2.94%	9.23%	6.29%	
	KKI2	3	5	2	1.25%	7.97%	6.72%	
	TRK1	8	5	(3)	6.61%	8.56%	1.95%	
	ULP1	7	3	(4)	0.00%	1.92%	1.92%	
	VCM1	3	3		3.03%	1.25%	-1.78%	
	VPM1		3	3	#Error	4.11%	#Error	
	KML1	16	2	(14)	4.24%	7.39%	3.14%	
	MKM1	4	2	(2)	8.11%	5.52%	-2.59%	
	NVL2	8	2	(6)	3.65%	1.66%	-1.99%	
	STP1	3	2	(1)	1.89%	8.13%	6.24%	
	VCM2	9	2	(7)	2.75%	1.77%	-0.97%	
	TVM1	2	1	(1)	-1.08%	3.81%	4.89%	
	TVM2	3	1	(2)	1.66%	6.87%	5.21%	
	WHUT	(3)		3	9.64%	#Error	#Error	
	Total	172	108	(64)	3.48%	6.92%	3.44%	
	SOUTH-03	MDU1	14	15	1	4.38%	6.13%	1.75%
		KKD3	14	7	(7)	4.19%	7.74%	3.55%
MDU2		10	7	(3)	4.53%	7.90%	3.37%	
MDU4		3	7	4	7.56%	4.76%	-2.80%	
DKI1		9	6	(3)	6.11%	6.28%	0.16%	
ATG1		5	5		4.00%	4.32%	0.32%	
DGL1		5	5		2.13%	6.52%	4.39%	
MDU6		8	5	(3)	4.03%	9.67%	5.64%	
MDU7		6	5	(1)	3.22%	8.42%	5.21%	
MLR1		4	5	1	6.87%	5.14%	-1.73%	
MDU3		3	4	1	6.90%	7.36%	0.46%	
TEN2		3	4	1	4.29%	5.92%	1.63%	
TPT1		6	4	(2)	1.87%	9.60%	7.73%	
MDU5		2	3	1	10.74%	10.53%	-0.21%	
PVI1		10	3	(7)	7.18%	8.49%	1.30%	
TDI1		2	3	1	6.33%	0.82%	-5.51%	
CBM1		1	2	1	7.02%	6.74%	-0.27%	
MNM1		2	2		7.16%	8.20%	1.04%	
MPA1		2	2		2.26%	10.95%	8.68%	
PNV2		3	2	(1)	-0.38%	5.32%	5.70%	
SGP1		1	2	1	4.45%	2.54%	-1.91%	
TEN1			2	2	#Error	8.71%	#Error	
TMM1		3	2	(1)	3.93%	9.23%	5.30%	
CMR1		2	1	(1)	4.34%	6.74%	2.41%	
KPT1		1	1		2.48%	7.02%	4.54%	
KRR1			1	1	#Error	-0.51%	#Error	
KYK1		2	1	(1)	-0.60%	10.07%	10.68%	
NKI1			1	1	#Error	5.19%	#Error	
SVG1		4	1	(3)	4.26%	5.80%	1.54%	
ADP1		1		(1)	4.45%	#Error	#Error	
BNR1					#Error	#Error	#Error	
BTU1		1		(1)	8.06%	#Error	#Error	
DGL2		2		(2)	2.00%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	NTM1				#Error	#Error	#Error
	ODM1				#Error	#Error	#Error
	PKM1	2		(2)	-0.42%	#Error	#Error
	PNI1	26		(26)	-6.08%	#Error	#Error
	USL1	3		(3)	-0.46%	#Error	#Error
	WHMD	(1)	(3)	(2)	-0.29%	11.27%	11.56%
	Total	159	105	(54)	2.94%	6.70%	3.76%
TIRUPATI-01	KDA1	5	29	24	3.03%	-2.26%	-5.29%
	TPY1	5	16	11	7.31%	1.85%	-5.46%
	NLR1	16	8	(8)	5.26%	4.12%	-1.14%
	TPY2	9	6	(3)	4.79%	1.40%	-3.39%
	VKI1	3	6	3	11.61%	4.80%	-6.81%
	NYP1	2	5	3	3.93%	6.63%	2.71%
	RJP1		4	4	#Error	3.03%	#Error
	SPE1	8	4	(4)	3.87%	7.42%	3.55%
	CTO1	3	3		7.40%	9.81%	2.41%
	KVL1	2	3	1	1.39%	8.22%	6.83%
	KHT1	4	2	(2)	6.84%	-1.47%	-8.31%
	KOU1		2	2	#Error	6.07%	#Error
	NDL1		2	2	#Error	2.82%	#Error
	PUT1	1	2	1	5.50%	0.96%	-4.55%
	ATP1		1	1	#Error	2.84%	#Error
	BVL1	4	1	(3)	6.10%	9.28%	3.18%
	GTL1		1	1	#Error	6.98%	#Error
	KDR1	2	1	(1)	4.72%	2.82%	-1.89%
	KNL1	24	1	(23)	0.76%	5.84%	5.08%
	KNL2		1	1	#Error	5.14%	#Error
	MPL1	20	1	(19)	-3.73%	6.85%	10.58%
	PGR1	14	1	(13)	-1.60%	-0.49%	1.11%
	RCY1		1	1	#Error	-0.46%	#Error
	ADI1				#Error	#Error	#Error
	DHN1	1		(1)	7.97%	#Error	#Error
	KAR1				#Error	#Error	#Error
	PDT1	1		(1)	0.80%	#Error	#Error
	PIL1	2		(2)	1.21%	#Error	#Error
	PMR1				#Error	#Error	#Error
	TPI1	2		(2)	7.41%	100.00%	92.59%
Total	128	101	(27)	2.48%	2.37%	-0.10%	
WEST-02	SLM1	7	15	8	2.76%	-1.80%	-4.56%
	ERD1	9	4	(5)	6.74%	3.02%	-3.72%
	ERD2	7	4	(3)	5.05%	16.93%	11.88%
	NKL2	7	4	(3)	6.68%	14.89%	8.20%
	EPI1	4	3	(1)	2.39%	6.99%	4.60%
	ATU1	4	2	(2)	5.35%	4.53%	-0.82%
	DPR1	1	2	1	5.36%	8.75%	3.40%
	PDR1	1	2	1	13.35%	12.12%	-1.24%
	APN1	1	1		7.05%	4.15%	-2.90%
	EDP1	2	1	(1)	-0.29%	14.47%	14.76%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	KVP1	1	1		7.38%	19.14%	11.76%
	MCR1	3	1	(2)	3.08%	10.87%	7.79%
	OML1		1	1	#Error	9.55%	#Error
	TCG1	5	1	(4)	1.04%	3.94%	2.90%
	TRM1		1	1	#Error	6.71%	#Error
	BMD1	1		(1)	8.55%	#Error	#Error
	CMI1				#Error	#Error	#Error
	DPR2				#Error	#Error	#Error
	HRR1	1		(1)	-0.29%	#Error	#Error
	HSR1	1		(1)	12.74%	#Error	#Error
	HSR2				#Error	#Error	#Error
	KAM1				#Error	#Error	#Error
	KMM1	1		(1)	10.07%	#Error	#Error
	KRI1	1		(1)	14.04%	#Error	#Error
	MTR1	1		(1)	10.67%	#Error	#Error
	PLC1	1		(1)	-0.53%	#Error	#Error
	PMP1	2		(2)	16.41%	#Error	#Error
	RSP1	2		(2)	2.60%	#Error	#Error
	SGG1				#Error	#Error	#Error
	SGI1				#Error	#Error	#Error
	SLM2	3		(3)	6.38%	#Error	#Error
	SLM3	7		(7)	5.20%	#Error	#Error
	VKL1				#Error	#Error	#Error
	VPD1	3		(3)	3.68%	#Error	#Error
	WHPD	(2)	(11)	(9)	-0.53%	2.93%	3.46%
	Total	74	32	(42)	5.51%	7.81%	2.30%
	WEST-01	TPR1		7	7	#Error	2.16%
CBE2		7	4	(3)	3.08%	6.19%	3.11%
PLI1		1	3	2	9.47%	6.25%	-3.22%
AVI1			2	2	#Error	11.02%	#Error
CBE6			2	2	#Error	10.69%	#Error
TPR2		5	2	(3)	2.50%	1.78%	-0.72%
TPR3			2	2	#Error	9.07%	#Error
TPR4		1	2	1	13.97%	7.34%	-6.63%
CBE3			1	1	#Error	13.64%	#Error
GBM1		1	1		1.72%	12.83%	11.11%
KGM1		2	1	(1)	11.53%	4.89%	-6.64%
KMR1		1	1		9.62%	6.82%	-2.79%
SNR1		2	1	(1)	2.60%	2.41%	-0.19%
SUL1		2	1	(1)	4.71%	5.77%	1.06%
UMP1		4	1	(3)	2.38%	5.10%	2.72%
ANR1					#Error	#Error	#Error
CBE1		1		(1)	5.14%	#Error	#Error
CBE4		6		(6)	6.64%	#Error	#Error
CBE5		1		(1)	13.97%	#Error	#Error
CNR1					#Error	#Error	#Error
DPM2					#Error	#Error	#Error
GDR1					#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KGI1				#Error	#Error	#Error
	KMD1				#Error	#Error	#Error
	MPM1	2		(2)	11.87%	#Error	#Error
	PDM1	1		(1)	4.35%	#Error	#Error
	PPI1	1		(1)	1.06%	#Error	#Error
	SYM2	2		(2)	5.96%	#Error	#Error
	UAM1				#Error	#Error	#Error
	Total	40	31	(9)	5.28%	6.09%	0.80%
KL-NORTH	KZD1	15	16	1	2.89%	1.23%	-1.66%
	WHKZ		(1)	(1)	#Error	11.75%	#Error
	Total	15	15		2.89%	0.55%	-2.34%
KL-SOUTH	TVP1	12	3	(9)	-0.22%	5.53%	5.75%
	PAS1		1	1	#Error	4.92%	#Error
	PNL1		1	1	#Error	0.36%	#Error
	KLR1	1		(1)	0.98%	#Error	#Error
	Total	13	5	(8)	-0.14%	4.51%	4.65%
	Total	2616	2029	(587)	4.12%	5.45%	1.33%