



Air-Cond - Daily Sales Performance As on 25-04-2026 11:30:57 PM

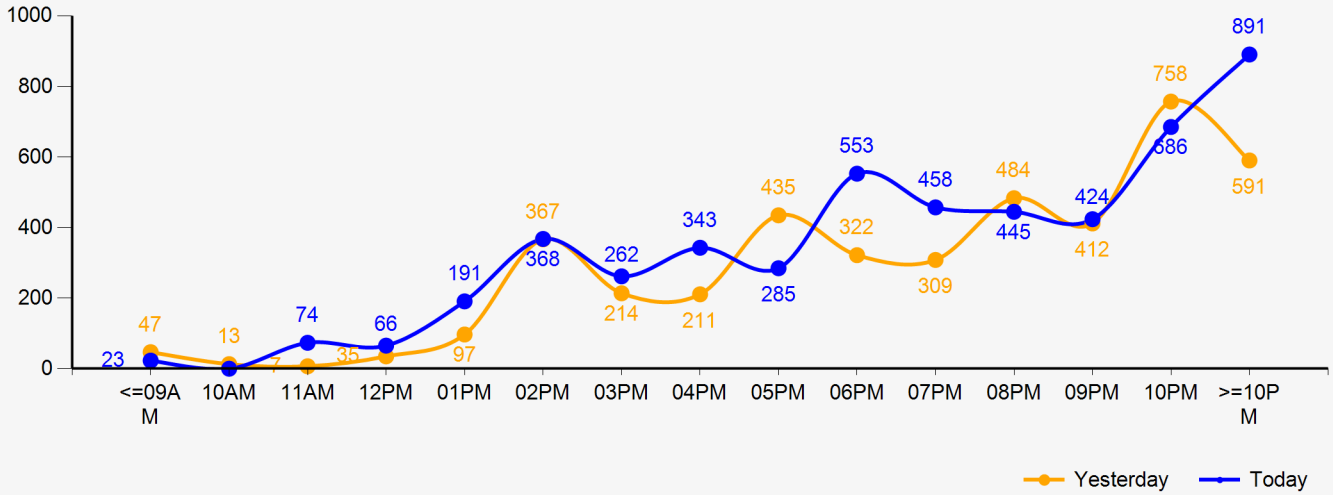
YD Sales : 4300

YD GP%: 6.94%

TD Sales : 5067

TD GP%: 6.00%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	710	767	57	7.22%	6.60%	-0.62%
SOUTH-03	681	729	48	6.44%	5.08%	-1.36%
TRICHY-01	586	579	(8)	6.22%	6.79%	0.58%
CHENNAI-02	318	450	132	6.94%	4.49%	-2.45%
WEST-02	362	399	37	7.15%	6.80%	-0.34%
TIRUPATI-01	165	385	220	5.92%	4.17%	-1.74%
CHENNAI-01	295	384	89	7.16%	6.93%	-0.23%
WEST-01	347	364	17	9.71%	9.26%	-0.46%
VIJAYAWADA-01	187	358	171	5.75%	3.94%	-1.82%
SOUTH ARCOT	278	329	51	6.85%	6.10%	-0.75%
NORTH ARCOT	229	215	(14)	8.60%	7.45%	-1.15%
KL-NORTH	89	57	(32)	3.25%	3.92%	0.66%
KL-SOUTH	54	53	(1)	1.78%	0.75%	-1.03%
Total	4300	5067	767	6.94%	6.00%	-0.94%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	57	69	12	4.65%	6.30%	1.65%
	TVL1	68	64	(4)	4.14%	3.40%	-0.74%
	TUT1	69	54	(15)	8.36%	9.19%	0.84%
	TKS2	36	52	16	9.32%	7.50%	-1.81%
	VLY1	24	50	26	8.69%	3.50%	-5.19%
	TUT2	29	44	15	2.44%	2.94%	0.51%
	KVT1	39	39		7.49%	8.56%	1.07%
	RPM1	24	34	10	7.54%	5.47%	-2.06%
	PKD1	23	27	4	10.40%	8.28%	-2.12%
	TKS1	28	26	(2)	6.87%	8.66%	1.80%
	TCN1	10	24	14	11.50%	3.25%	-8.25%
	ARM1	13	23	10	5.89%	5.38%	-0.52%
	VNR2	29	22	(7)	9.92%	8.95%	-0.97%
	RND1	27	18	(9)	8.46%	10.10%	1.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SVK1	18	18		10.58%	11.41%	0.82%
	KGL1	18	17	(1)	6.78%	4.51%	-2.27%
	SNL1	21	16	(5)	8.61%	5.49%	-3.12%
	SDI1	20	15	(5)	2.45%	5.29%	2.84%
	MMT1	11	14	3	10.39%	6.21%	-4.19%
	UDN1	7	14	7	9.27%	7.19%	-2.08%
	ERL2	10	13	3	8.16%	8.80%	0.65%
	APK1	12	12		10.82%	5.84%	-4.98%
	ASM1	14	12	(2)	9.36%	6.49%	-2.87%
	STU2	4	12	8	9.81%	9.54%	-0.28%
	MAR1	14	11	(3)	7.67%	7.98%	0.31%
	VNR1	10	10		5.98%	10.31%	4.32%
	APK2	16	8	(8)	6.60%	7.51%	0.91%
	COL1	11	8	(3)	6.74%	7.65%	0.91%
	PDI1	7	8	1	4.27%	8.74%	4.47%
	SKD1	6	8	2	7.43%	2.75%	-4.68%
	TYI1	6	7	1	7.85%	8.34%	0.49%
	KYR1	10	6	(4)	6.64%	7.25%	0.61%
	VKM1	5	6	1	10.51%	10.17%	-0.34%
	TKY1	13	3	(10)	6.31%	10.10%	3.79%
	KSM1	1	2	1	3.49%	11.11%	7.62%
	SGT1	2	2		9.52%	13.76%	4.24%
	S2SD	3		(3)	-1.59%	#Error	#Error
	WHTV	(4)	(1)	3	4.80%	10.43%	5.64%
	Total	710	767	57	7.22%	6.60%	-0.62%
	SOUTH-03	MDU1	45	111	66	8.16%	-0.48%
MDU2		43	54	11	8.06%	7.18%	-0.88%
KRR1		33	43	10	3.90%	3.13%	-0.78%
KKD3		28	41	13	9.09%	8.24%	-0.85%
MDU7		21	36	15	6.78%	8.16%	1.38%
ATG1		26	34	8	6.09%	2.39%	-3.70%
DGL2		14	33	19	7.83%	2.68%	-5.15%
SVG1		16	21	5	7.20%	5.96%	-1.23%
TEN2		16	21	5	7.09%	7.65%	0.56%
TMM1		21	21		5.36%	4.89%	-0.47%
MDU6		33	19	(14)	7.68%	7.90%	0.22%
PNI1		13	19	6	4.41%	-2.44%	-6.85%
DKI1		29	18	(11)	3.76%	7.68%	3.92%
MDU3		28	17	(11)	5.91%	6.07%	0.16%
MDU4		30	17	(13)	-1.05%	4.41%	5.46%
MLR1		10	17	7	7.96%	8.41%	0.46%
MPA1		21	17	(4)	9.44%	8.53%	-0.90%
DGL1		24	16	(8)	6.23%	4.68%	-1.55%
PNV2		12	15	3	5.68%	6.25%	0.57%
TPT1		9	13	4	12.01%	6.45%	-5.55%
USL1		15	12	(3)	6.20%	6.08%	-0.12%
BNR1		11	10	(1)	11.58%	8.99%	-2.59%
BTU1		7	10	3	2.89%	1.44%	-1.45%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	MDU5	11	10	(1)	5.95%	7.48%	1.53%	
	NKI1	11	10	(1)	7.07%	6.42%	-0.65%	
	NTM1	8	10	2	4.82%	9.46%	4.63%	
	PKM1	5	10	5	3.08%	4.87%	1.79%	
	TEN1	21	10	(11)	5.55%	6.05%	0.50%	
	CBM1	10	9	(1)	9.16%	10.78%	1.62%	
	TDI1	14	9	(5)	10.81%	9.96%	-0.85%	
	CMR1	12	8	(4)	12.03%	7.55%	-4.48%	
	MNM1	9	8	(1)	6.09%	6.06%	-0.03%	
	ADP1	10	7	(3)	10.16%	9.57%	-0.59%	
	PVI1	7	7		9.53%	7.72%	-1.81%	
	KPT1	3	6	3	8.75%	7.76%	-0.99%	
	KYK1	11	5	(6)	7.17%	6.27%	-0.90%	
	ODM1	15	5	(10)	-0.80%	5.97%	6.78%	
	SGP1	12	3	(9)	6.97%	4.15%	-2.82%	
	SZSD	17		(17)	-1.73%	#Error	#Error	
	WHMD			(3)	(3)	#Error	13.69%	#Error
	Total	681	729	48	6.44%	5.08%	-1.36%	
	TRICHY-01	TRY1	122	91	(31)	4.98%	6.22%	1.24%
		TNJ1	31	41	10	6.81%	6.61%	-0.19%
MVM1		25	38	13	8.33%	8.91%	0.58%	
TVR2		34	33	(1)	6.37%	6.78%	0.40%	
PBR1		29	30	1	3.76%	5.05%	1.28%	
PBR2		45	27	(18)	5.22%	5.45%	0.23%	
PDK1		25	25		7.48%	8.54%	1.06%	
TNJ2		29	24	(5)	6.25%	6.51%	0.26%	
TRY4		23	23		8.31%	9.48%	1.17%	
MDI1		13	22	9	7.73%	9.46%	1.73%	
PTK1		24	22	(2)	7.16%	7.28%	0.12%	
KUM2		13	21	8	4.30%	5.66%	1.36%	
APM1		4	19	15	6.87%	-0.22%	-7.09%	
AYR1		16	19	3	6.02%	6.64%	0.62%	
TYR1		22	19	(3)	8.26%	9.85%	1.59%	
TRY3		14	18	4	7.33%	5.32%	-2.01%	
KUM1		34	17	(17)	5.88%	4.57%	-1.31%	
MSI1		8	16	8	8.26%	7.57%	-0.69%	
TVR1		7	15	8	5.59%	5.06%	-0.52%	
TRY2		11	14	3	4.56%	5.98%	1.42%	
JKM1		13	11	(2)	4.41%	6.43%	2.02%	
TTP1		4	10	6	9.71%	6.32%	-3.39%	
KIK1		8	8		10.13%	10.84%	0.71%	
NGT1		15	7	(8)	8.09%	11.01%	2.92%	
ORU1		6	7	1	11.37%	6.48%	-4.89%	
KRN1		10	6	(4)	4.16%	5.15%	0.99%	
NCK1		4	2	(2)	7.99%	2.97%	-5.02%	
NMM1		1	2	1	9.52%	4.44%	-5.07%	
WTRZ		(4)	(9)	(5)	12.91%	1.54%	-11.37%	
Total		586	579	(8)	6.22%	6.79%	0.58%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH15	27	114	87	4.64%	-1.28%	-5.92%
	CH24	18	49	31	8.50%	-1.15%	-9.65%
	CH03	30	45	15	10.00%	8.38%	-1.62%
	CH06	10	21	11	4.87%	3.51%	-1.35%
	CH51	4	20	16	10.47%	3.00%	-7.48%
	CH50	15	18	3	8.72%	8.43%	-0.30%
	CH12	21	16	(5)	9.04%	8.98%	-0.07%
	CH17	15	14	(1)	12.42%	10.03%	-2.39%
	CH21	25	14	(11)	6.40%	6.25%	-0.15%
	CH33	8	14	6	9.85%	11.26%	1.41%
	CH20	40	13	(27)	-2.24%	4.49%	6.73%
	PON1	5	12	7	10.50%	8.75%	-1.75%
	CH18	19	11	(8)	10.69%	10.64%	-0.05%
	CH31	1	10	9	8.56%	1.60%	-6.96%
	CH46	6	10	4	13.49%	10.18%	-3.31%
	CH41	9	9		10.81%	7.02%	-3.79%
	CH44	8	9	1	12.67%	6.48%	-6.20%
	MJR1	12	9	(3)	7.58%	12.04%	4.46%
	UKI1	6	9	3	8.29%	7.36%	-0.94%
	CH43		7	7	#Error	7.57%	#Error
	CH34	6	6		10.68%	6.81%	-3.87%
	CH36	3	5	2	11.36%	7.13%	-4.23%
	GPD1	6	4	(2)	5.33%	7.04%	1.71%
	CH23	16	3	(13)	0.16%	6.51%	6.36%
	MC06	1	3	2	6.01%	5.28%	-0.73%
	CH32	5	3	(2)	3.97%	10.29%	6.32%
	CH27	3	2	(1)	5.21%	7.57%	2.37%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	318	450	132	6.94%	4.49%	-2.45%
WEST-02	MTR1	25	40	15	6.11%	-1.34%	-7.45%
	ERD2	46	37	(9)	7.79%	9.35%	1.56%
	ERD1	46	35	(11)	7.86%	10.36%	2.50%
	SLM1	35	31	(4)	7.45%	7.75%	0.30%
	TRM1	4	25	21	5.34%	2.02%	-3.33%
	HSR2	5	19	14	9.76%	10.66%	0.89%
	NKL2	22	18	(4)	5.21%	7.97%	2.76%
	ATU1	14	16	2	6.93%	10.28%	3.35%
	SLM2	21	16	(5)	0.18%	5.74%	5.56%
	DPR2	2	15	13	6.91%	-0.56%	-7.47%
	HSR1	1	15	14	12.19%	10.50%	-1.69%
	SLM3	11	15	4	8.44%	9.07%	0.63%
	RSP1	14	13	(1)	5.77%	5.01%	-0.76%
	TCG1	8	12	4	8.94%	8.69%	-0.25%
	VPD1	11	10	(1)	7.53%	5.79%	-1.74%
	KMM1	5	9	4	7.39%	9.08%	1.69%
	MCR1	15	8	(7)	8.49%	5.71%	-2.79%
	PDR1	2	8	6	14.22%	10.12%	-4.10%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	PLC1	4	8	4	14.43%	10.53%	-3.91%	
	BMD1	5	7	2	11.37%	6.43%	-4.94%	
	OML1	13	6	(7)	8.44%	6.69%	-1.76%	
	HRR1	7	5	(2)	4.27%	5.93%	1.66%	
	KRI1	5	5		8.52%	8.24%	-0.28%	
	CMI1	5	4	(1)	8.39%	8.02%	-0.37%	
	EPI1	6	4	(2)	9.96%	7.53%	-2.43%	
	APN1	5	3	(2)	4.63%	3.57%	-1.06%	
	EDP1	5	3	(2)	5.92%	4.10%	-1.82%	
	KAM1	3	3		11.88%	12.28%	0.40%	
	SGG1	2	3	1	6.35%	6.38%	0.03%	
	KVP1	3	2	(1)	6.69%	5.78%	-0.92%	
	VKL1	4	2	(2)	7.70%	5.00%	-2.70%	
	DPR1	6	1	(5)	6.10%	6.28%	0.19%	
	PMP1	4	1	(3)	8.54%	10.45%	1.90%	
	SGI1	2	1	(1)	8.19%	3.80%	-4.39%	
	WHPD	(4)	(1)	3	8.12%	9.69%	1.57%	
	Total	362	399	37	7.15%	6.80%	-0.34%	
	TIRUPATI-01	NLR1		174	174	#Error	3.09%	#Error
		TPY1	9	46	37	6.94%	0.44%	-6.50%
PDT1		9	17	8	6.68%	4.51%	-2.18%	
ATP1		5	16	11	7.52%	9.50%	1.98%	
MPL1		26	15	(11)	1.75%	4.04%	2.29%	
TPI1		5	13	8	2.07%	5.12%	3.04%	
TPY2		16	11	(5)	7.11%	6.76%	-0.35%	
KDA1		10	9	(1)	6.30%	5.58%	-0.72%	
NDL1		2	8	6	7.36%	1.22%	-6.14%	
RCY1		5	8	3	4.03%	10.16%	6.14%	
KDR1		8	7	(1)	6.56%	5.58%	-0.98%	
RJP1		4	7	3	5.87%	5.06%	-0.81%	
CTO1		9	6	(3)	7.06%	6.06%	-1.00%	
KNL1		6	6		12.72%	2.16%	-10.56%	
BVL1		3	5	2	7.01%	9.39%	2.37%	
PMR1		1	5	4	7.53%	5.86%	-1.68%	
DHN1		2	3	1	12.22%	10.06%	-2.16%	
KAR1		4	3	(1)	10.77%	17.96%	7.19%	
KHT1		1	3	2	11.70%	5.83%	-5.87%	
KNL2		8	3	(5)	3.05%	5.75%	2.70%	
KOU1		2	3	1	6.20%	7.38%	1.17%	
NYP1			3	3	#Error	10.70%	#Error	
PIL1		6	3	(3)	6.10%	4.21%	-1.89%	
SPE1		2	3	1	7.40%	6.42%	-0.98%	
ADI1		1	2	1	7.19%	3.35%	-3.84%	
KVL1		5	2	(3)	5.80%	5.56%	-0.24%	
PUT1		8	2	(6)	5.43%	5.52%	0.09%	
VKI1		3	2	(1)	8.54%	9.30%	0.76%	
GTL1		3	1	(2)	4.52%	6.52%	2.00%	
PGR1		2		(2)	5.24%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	WHKD		(1)	(1)	#Error	6.64%	#Error
	Total	165	385	220	5.92%	4.17%	-1.74%
CHENNAI-01	CH05	24	42	18	6.51%	4.24%	-2.27%
	CH30	7	38	31	8.47%	6.08%	-2.39%
	CH14	19	29	10	9.38%	6.12%	-3.26%
	CH16	17	27	10	9.40%	8.42%	-0.98%
	CH08	9	24	15	8.66%	10.09%	1.43%
	CH48	8	24	16	12.43%	9.25%	-3.19%
	CH07	17	22	5	7.98%	7.41%	-0.57%
	CH28	8	22	14	10.68%	13.94%	3.26%
	CH19	62	18	(44)	-1.69%	5.79%	7.47%
	CH42	12	15	3	13.11%	12.41%	-0.70%
	CH47	18	15	(3)	12.33%	10.83%	-1.51%
	CH49	14	14	1	11.05%	8.18%	-2.87%
	GUD1	4	13	9	5.44%	9.70%	4.27%
	CZWH	15	12	(3)	-11.85%	-11.50%	0.35%
	AVD1	11	11		3.84%	5.73%	1.89%
	KNR1	6	11	5	6.97%	4.61%	-2.36%
	CH39	2	10	8	5.10%	1.50%	-3.60%
	CH45	9	9		7.25%	6.32%	-0.93%
	CH25	8	8		8.88%	5.76%	-3.12%
	CGL1	11	7	(4)	10.04%	9.01%	-1.03%
	CH35	4	7	3	10.57%	7.50%	-3.07%
	MRM1	13	6	(7)	6.54%	7.31%	0.77%
	CH29		5	5	#Error	9.33%	#Error
	GUD2	6	5	(1)	10.70%	12.01%	1.31%
	CH37	4	4		11.60%	9.38%	-2.22%
	TKM1	2	4	2	5.28%	6.77%	1.50%
	CH38	11	3	(8)	0.07%	9.46%	9.39%
	CH26	3	2	(1)	9.65%	7.22%	-2.43%
	CH40	1	1		8.51%	4.21%	-4.31%
	CH22	2		(2)	5.95%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	SKL1	1		(1)	12.83%	#Error	#Error
WCHN	(33)	(24)	9	-4.05%	10.16%	14.21%	
Total	295	384	89	7.16%	6.93%	-0.23%	
WEST-01	CBE2	66	76	10	12.21%	11.11%	-1.10%
	CBE4	16	29	13	9.57%	10.19%	0.63%
	PLI1	7	25	18	7.25%	6.81%	-0.45%
	TPR1	17	25	8	12.81%	11.81%	-1.00%
	KMR1	16	20	4	10.66%	11.60%	0.94%
	CBE6	9	17	8	7.34%	9.33%	1.99%
	MPM1	20	15	(5)	9.06%	8.02%	-1.04%
	TPR2	33	14	(19)	8.88%	9.57%	0.70%
	PDM1	14	13	(1)	8.80%	11.33%	2.52%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	SNR1	11	13	2	7.06%	9.46%	2.40%
	UMP1	8	13	5	7.37%	2.61%	-4.77%
	SUL1	11	12	1	8.70%	7.70%	-1.00%
	SYM2	12	12		8.41%	6.98%	-1.43%
	AVI1	10	11	1	11.61%	9.09%	-2.52%
	CBE3	3	11	8	8.14%	6.43%	-1.71%
	KGM1	16	11	(5)	5.69%	9.28%	3.59%
	CBE5	6	10	4	9.90%	10.45%	0.55%
	GBM1	10	8	(2)	8.72%	3.86%	-4.86%
	KMD1	7	8	1	5.13%	5.63%	0.50%
	TPR3	12	6	(6)	8.79%	9.72%	0.93%
	TPR4	9	5	(4)	11.29%	8.07%	-3.21%
	ANR1	3	4	1	18.49%	9.75%	-8.74%
	CBE1	18	4	(14)	7.71%	8.74%	1.03%
	DPM2	14	2	(12)	12.31%	5.40%	-6.90%
	PPI1	1	2	1	3.25%	2.66%	-0.59%
	UAM1			1	#Error	18.18%	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	WHCB	(3)	(4)	(1)	8.91%	9.41%	0.50%
	Total	347	364	17	9.71%	9.26%	-0.46%
VIJAYAWADA-01	GVM1		88	88	#Error	1.61%	#Error
	GNT1		52	52	#Error	3.89%	#Error
	ELU1	14	20	6	6.04%	2.58%	-3.46%
	TDD1	11	19	8	6.03%	4.26%	-1.76%
	OGL1	11	13	2	6.23%	4.49%	-1.74%
	VJW3	5	13	8	6.49%	5.57%	-0.93%
	TNK1	18	12	(6)	4.89%	4.08%	-0.81%
	GNT2	1	10	9	3.87%	2.93%	-0.94%
	BVR1	8	9	1	7.42%	8.10%	0.67%
	RMV1	9	9		9.68%	8.20%	-1.49%
	VJW1	8	9	1	2.89%	4.18%	1.29%
	KND1	1	8	7	4.74%	5.67%	0.93%
	DPE1		7	7	#Error	4.14%	#Error
	AMP1	6	6		5.76%	6.62%	0.87%
	PAP1	7	6	(1)	5.58%	4.39%	-1.19%
	PPM1	4	6	2	3.90%	4.23%	0.33%
	TEL1	5	6	1	4.39%	1.64%	-2.75%
	VJW4	6	6		2.72%	3.81%	1.09%
	VUY1	1	6	5	5.02%	6.33%	1.31%
	JGG1	7	5	(2)	4.08%	3.98%	-0.10%
	JPT1	4	5	1	2.28%	6.43%	4.15%
	RAL1	2	5	3	5.73%	9.92%	4.19%
	CKT1		4	4	#Error	9.88%	#Error
	GDV1	3	4	1	5.14%	7.23%	2.09%
	NPR1	3	4	1	4.09%	2.66%	-1.43%
	PRL1	5	4	(1)	5.09%	-0.55%	-5.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	TNI1	5	4	(1)	3.98%	5.55%	1.57%
	CRL1	6	3	(3)	4.56%	3.59%	-0.97%
	NZV1	1	3	2	14.17%	6.00%	-8.16%
	BPP1	1	2	1	8.05%	8.05%	0.00%
	MTM1	6	2	(4)	5.63%	1.83%	-3.80%
	TVU1		2	2	#Error	4.28%	#Error
	VJW5	4	2	(2)	11.93%	8.99%	-2.94%
	VKN1	10	2	(8)	5.57%	1.40%	-4.17%
	NRT1	6	1	(5)	10.95%	3.88%	-7.07%
	PNR1	1	1		4.60%	11.67%	7.07%
	VJW2	8	1	(7)	5.92%	4.22%	-1.70%
	WHTD		(1)	(1)	#Error	6.26%	#Error
	Total	187	358	171	5.75%	3.94%	-1.82%
	SOUTH ARCOT	CUD1	5	54	49	5.99%	4.40%
PRT1		15	39	24	7.99%	4.62%	-3.37%
POY1		25	32	7	2.68%	4.72%	2.04%
POY2		5	22	17	8.35%	4.96%	-3.38%
KKI2		24	21	(3)	4.93%	4.99%	0.06%
CDM1		30	20	(10)	7.14%	6.47%	-0.67%
KLM1		10	19	9	13.39%	9.32%	-4.08%
SJI2		27	15	(12)	7.37%	6.69%	-0.68%
NVL2		18	14	(4)	4.70%	6.32%	1.63%
STP1		7	13	6	9.81%	8.12%	-1.69%
KML1		19	12	(7)	11.23%	9.52%	-1.71%
TRK1		18	12	(6)	6.82%	4.92%	-1.89%
VPM2		13	11	(2)	8.69%	7.64%	-1.05%
TDM1		9	9		5.71%	8.52%	2.81%
VCM1		6	9	3	5.13%	6.21%	1.08%
MKM1		5	7	2	10.25%	12.69%	2.43%
ULP1		16	7	(9)	5.54%	6.93%	1.39%
VCM2		15	7	(8)	5.96%	3.96%	-2.00%
TVM2		6	5	(1)	6.72%	8.58%	1.86%
TVM1		3	3		6.54%	4.94%	-1.59%
VPM1		5	2	(3)	6.13%	13.52%	7.40%
WHUT		(3)	(4)	(1)	7.49%	5.40%	-2.09%
Total		278	329	51	6.85%	6.10%	-0.75%
NORTH ARCOT	KPM2	21	25	4	8.10%	7.32%	-0.78%
	VEL2	13	21	8	10.83%	6.34%	-4.49%
	TRL1	16	18	2	5.21%	7.41%	2.20%
	AKM1	13	16	3	10.21%	6.90%	-3.31%
	TRR1	23	13	(10)	7.24%	7.62%	0.38%
	SBR1	9	11	2	6.26%	6.45%	0.19%
	TRT1	9	11	2	7.18%	5.00%	-2.18%
	VEL1	12	11	(1)	10.20%	6.49%	-3.71%
	VSI1	17	11	(6)	10.65%	10.03%	-0.62%
	PLR1	10	8	(2)	8.80%	6.70%	-2.09%
	WJP1	11	8	(3)	10.05%	9.31%	-0.74%
	ANI1	6	7	1	10.99%	11.63%	0.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	GDM1	7	7		10.30%	11.40%	1.10%	
	KPM1	11	7	(4)	7.76%	10.10%	2.34%	
	SLG1	7	7	(1)	8.23%	9.52%	1.29%	
	ABR1	10	6	(4)	6.98%	3.78%	-3.19%	
	ARC2	5	6	1	8.81%	7.89%	-0.92%	
	CPT1	8	6	(2)	9.35%	8.06%	-1.29%	
	VNB1	1	6	5	6.79%	8.12%	1.33%	
	CYR1	6	4	(2)	7.43%	4.98%	-2.45%	
	WJD1	3	3		10.81%	10.59%	-0.21%	
	CGM1	5	2	(3)	6.76%	10.73%	3.97%	
	PTU1	5	2	(3)	11.18%	7.01%	-4.17%	
	UGI1	1	2	1	5.42%	6.21%	0.78%	
	BGR1	1	1		17.19%	0.09%	-17.10%	
	WHVL	(1)	(4)	(3)	7.26%	11.83%	4.58%	
	Total	229	215	(14)	8.60%	7.45%	-1.15%	
	KL-NORTH	KZD1	90	57	(33)	3.25%	3.92%	0.67%
		WHKZ	(1)		1	2.77%	#Error	#Error
Total		89	57	(32)	3.25%	3.92%	0.66%	
KL-SOUTH	TVP1	32	26	(6)	1.47%	-0.16%	-1.63%	
	KLR1	7	11	4	0.82%	-0.45%	-1.27%	
	PNL1	14	9	(5)	2.81%	2.87%	0.06%	
	PAS1	4	7	3	3.14%	3.14%	0.00%	
	WHTM	(3)		3	2.30%	#Error	#Error	
	Total	54	53	(1)	1.78%	0.75%	-1.03%	
Total	4300	5067	767	6.94%	6.00%	-0.94%		