



# Air-Cond - Daily Sales Performance As on 25-03-2026 11:30:55 PM

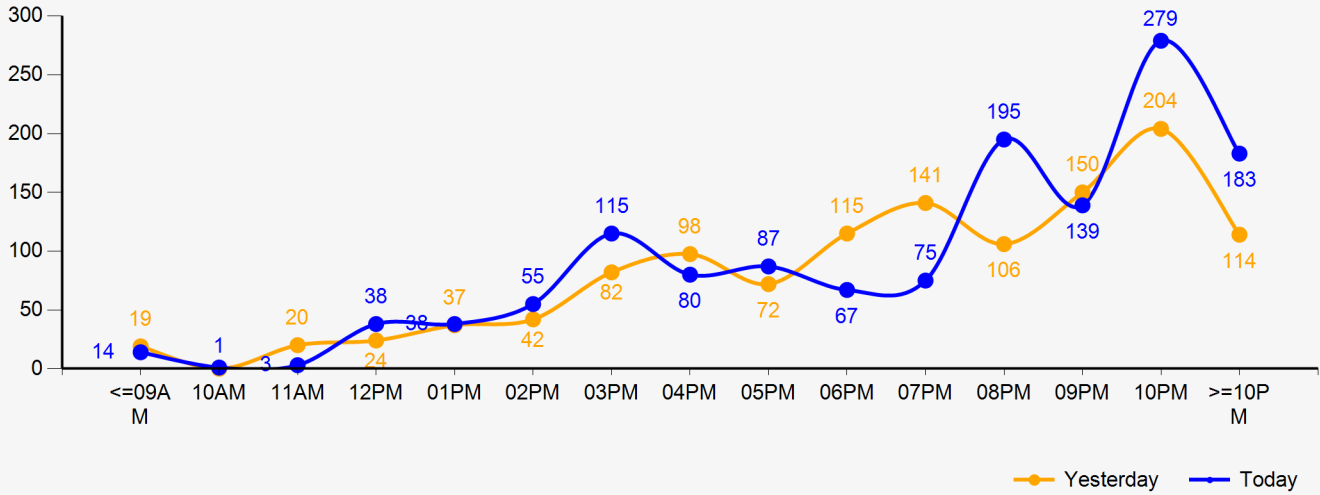
YD Sales : 1224

YD GP%: 6.46%

TD Sales : 1369

TD GP%: 6.21%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	187	294	107	5.96%	6.34%	0.38%
CHENNAI-01	131	189	59	6.13%	5.00%	-1.13%
WEST-01	132	144	12	6.81%	7.67%	0.86%
CHENNAI-02	186	125	(61)	5.96%	7.92%	1.96%
SOUTH-03	133	120	(13)	7.06%	6.35%	-0.71%
TRICHY-01	109	120	11	7.62%	6.65%	-0.97%
TIRUPATI-01	47	93	46	6.93%	4.64%	-2.29%
VIJAYAWADA-01	67	76	9	4.97%	4.61%	-0.37%
WEST-02	73	63	(10)	7.68%	6.47%	-1.21%
NORTH ARCOT	53	48	(5)	9.05%	7.70%	-1.35%
SOUTH ARCOT	38	39	1	11.08%	9.20%	-1.88%
KL-SOUTH	37	32	(5)	-1.38%	1.57%	2.95%
KL-NORTH	32	26	(6)	3.25%	1.99%	-1.26%
<b>Total</b>	<b>1224</b>	<b>1369</b>	<b>146</b>	<b>6.46%</b>	<b>6.21%</b>	<b>-0.24%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	26	32	6	6.89%	4.71%	-2.18%
	TVL1	20	30	10	7.96%	7.53%	-0.43%
	TUT1	16	25	9	6.17%	4.67%	-1.50%
	TKS2	7	18	11	4.96%	6.38%	1.42%
	RPM1	3	16	13	2.11%	4.20%	2.08%
	TCN1	1	14	13	7.83%	6.01%	-1.82%
	TUT2	14	14		4.68%	4.09%	-0.59%
	KVT1	5	12	7	4.41%	8.17%	3.76%
	RND1	14	11	(3)	9.34%	7.94%	-1.40%
	VNR2	7	11	4	5.36%	7.13%	1.77%
	TKS1	8	10	2	5.23%	5.52%	0.29%
	APK1	1	8	7	19.78%	3.85%	-15.93%
	MAR1	10	8	(2)	0.98%	6.07%	5.10%
	PKD1	2	8	6	11.73%	7.71%	-4.02%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	SVK1	1	8	7	4.82%	5.34%	0.53%	
	ASM1	1	5	4	3.48%	6.93%	3.45%	
	COL1		5	5	#Error	10.93%	#Error	
	KGL1	2	5	3	12.15%	9.05%	-3.09%	
	PDI1	1	5	4	11.12%	5.46%	-5.66%	
	S2SD	8	5	(3)	-1.70%	-0.85%	0.85%	
	SDI1	2	5	3	5.61%	9.53%	3.92%	
	TKY1	3	5	2	9.61%	7.33%	-2.29%	
	ARM1	6	4	(2)	-2.25%	-0.21%	2.04%	
	TYI1	2	4	2	3.74%	8.70%	4.97%	
	VKM1	2	4	2	0.12%	12.40%	12.28%	
	APK2	4	3	(1)	5.65%	-0.17%	-5.82%	
	MMT1		3	3	#Error	10.83%	#Error	
	SNL1	3	3		10.78%	9.57%	-1.21%	
	STU2	1	3	2	11.41%	6.74%	-4.67%	
	KSM1		2	2	#Error	8.35%	#Error	
	UDN1	4	2	(2)	6.13%	8.98%	2.85%	
	VNR1	1	2	1	11.71%	18.97%	7.26%	
	ERL2	3	1	(2)	9.07%	5.45%	-3.61%	
	KYR1	2	1	(1)	11.32%	19.78%	8.46%	
	SGT1		1	1	#Error	8.02%	#Error	
	SKD1	3	1	(2)	13.53%	9.34%	-4.19%	
	VLV1	4	1	(3)	5.17%	6.95%	1.78%	
	WHTV			(1)	(1)	#Error	5.45%	#Error
	Total	187	294	107	5.96%	6.34%	0.38%	
	CHENNAI-01	CZWH		39	39	#Error	-12.51%	#Error
CH05		20	17	(3)	-2.44%	4.72%	7.16%	
CH14		11	12	1	2.46%	4.70%	2.24%	
CH45		10	12	2	5.22%	6.12%	0.90%	
CH07		7	11	4	6.05%	12.42%	6.38%	
CH30		3	11	8	7.22%	2.70%	-4.52%	
CH49		4	9	5	8.04%	7.77%	-0.26%	
CH35		3	8	5	9.79%	12.59%	2.80%	
CH48		4	8	4	11.40%	9.36%	-2.03%	
MRM1		2	8	6	4.26%	6.70%	2.44%	
AVD1		7	7		7.98%	10.01%	2.03%	
CH38			7	7	#Error	4.36%	#Error	
CGL1		2	6	4	10.44%	9.74%	-0.70%	
CH28		2	6	4	7.64%	9.07%	1.42%	
CH25		5	5		8.14%	10.94%	2.80%	
CH42		10	5	(5)	10.79%	12.77%	1.98%	
CH16		5	4	(1)	12.02%	11.35%	-0.67%	
CH22		3	4	1	9.71%	12.36%	2.65%	
GUD1			3	3	#Error	1.27%	#Error	
GUD2		6	3	(3)	6.91%	6.64%	-0.27%	
CH08		8	2	(6)	9.13%	11.43%	2.30%	
CH19		3	2	(1)	13.21%	9.92%	-3.28%	
CH37		6	2	(4)	9.53%	10.28%	0.75%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH39		2	2	#Error	6.47%	#Error
	CH47	4	2	(2)	5.67%	13.29%	7.62%
	SKL1	1	2	2	18.40%	5.15%	-13.25%
	TKM1	3	2	(1)	3.11%	9.03%	5.93%
	CH26	4	1	(3)	3.47%	11.12%	7.66%
	KNR1	3	1	(2)	7.85%	10.29%	2.44%
	CH29				#Error	#Error	#Error
	CH40				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WHC3	1		(1)	-8.94%	#Error	#Error
	WCHN	(6)	(12)	(6)	4.91%	-1.22%	-6.13%
	Total	131	189	59	6.13%	5.00%	-1.13%
	WEST-01	CBE2	54	19	(35)	4.77%	8.64%
KMR1		5	16	11	11.71%	9.40%	-2.31%
TPR2		12	13	1	3.17%	6.32%	3.15%
PLI1		3	12	9	7.25%	7.05%	-0.20%
TPR3		4	12	8	9.56%	4.53%	-5.02%
CBE6		2	10	8	5.87%	11.31%	5.44%
SUL1		6	9	3	8.45%	6.62%	-1.83%
TPR1		5	8	3	5.86%	4.53%	-1.33%
CBE1		3	7	4	4.74%	6.36%	1.62%
MPM1		6	6		10.33%	8.44%	-1.88%
UMP1		1	6	5	11.09%	5.56%	-5.53%
CBE4		8	4	(4)	9.26%	13.44%	4.17%
KGM1		4	4		9.74%	6.81%	-2.93%
KMD1		1	4	3	6.03%	2.72%	-3.31%
SNR1		6	3	(3)	11.84%	12.22%	0.38%
TPR4			3	3	#Error	10.08%	#Error
PPI1			2	2	#Error	13.90%	#Error
SYM2		2	2		6.66%	6.08%	-0.58%
ANR1		1	1		7.47%	4.76%	-2.71%
AVI1		3	1	(2)	9.69%	10.73%	1.04%
CBE5		3	1	(2)	13.47%	5.45%	-8.02%
DPM2		2	1	(1)	9.34%	10.51%	1.17%
PDM1		3	1	(2)	7.98%	14.19%	6.20%
CBE3					#Error	#Error	#Error
CNR1					#Error	#Error	#Error
GBM1		1		(1)	11.33%	#Error	#Error
GDR1					#Error	#Error	#Error
KGI1					#Error	#Error	#Error
UAM1					#Error	#Error	#Error
WHCB		(3)	(1)	2	8.97%	17.50%	8.52%
Total		132	144	12	6.81%	7.67%	0.86%
CHENNAI-02	CH03	10	19	9	7.41%	9.26%	1.85%
	CH15	40	16	(24)	1.93%	3.82%	1.88%
	CH06	23	7	(16)	-0.72%	10.13%	10.85%
	CH24	9	7	(2)	9.33%	7.77%	-1.55%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH50	5	7	2	6.29%	8.61%	2.31%
	CH20	9	6	(3)	7.42%	9.22%	1.80%
	CH41	5	6	1	15.02%	11.17%	-3.85%
	CH21	8	5	(3)	7.58%	6.10%	-1.48%
	CH31	5	5		2.28%	8.80%	6.52%
	CH51	9	5	(4)	6.17%	0.07%	-6.10%
	CH12	13	4	(9)	7.28%	14.98%	7.70%
	CH17	7	4	(3)	14.04%	13.83%	-0.21%
	CH44	3	4	1	4.08%	6.59%	2.52%
	UKI1	4	4		9.14%	8.32%	-0.82%
	CH33	4	3	(1)	16.72%	10.41%	-6.31%
	CH34	6	3	(3)	7.74%	10.10%	2.36%
	CH43	2	3	1	14.40%	5.21%	-9.20%
	GPD1		3	3	#Error	3.98%	#Error
	MC06	1	3	2	6.06%	7.70%	1.64%
	MJR1	7	3	(4)	8.90%	9.83%	0.93%
	CH23	5	2	(3)	1.87%	8.34%	6.47%
	CH27	1	2	1	5.93%	7.34%	1.41%
	CH36	1	2	1	10.10%	1.92%	-8.18%
	CH46	3	1	(2)	7.02%	7.48%	0.46%
	PON1	3	1	(2)	10.86%	2.64%	-8.22%
	CH01				#Error	#Error	#Error
	CH18	3		(3)	9.52%	#Error	#Error
	CH32				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	186	125	(61)	5.96%	7.92%	1.96%
SOUTH-03	MDU1	8	19	11	6.11%	2.57%	-3.54%
	MDU2	5	12	7	10.03%	2.85%	-7.18%
	DGL1	6	8	2	6.25%	9.85%	3.60%
	KKD3	1	7	6	6.06%	9.36%	3.30%
	KRR1	8	6	(2)	6.17%	2.19%	-3.98%
	MDU6	15	6	(9)	7.77%	6.77%	-1.00%
	ATG1	2	5	3	3.79%	7.21%	3.42%
	CBM1	4	5	1	7.11%	13.90%	6.79%
	TEN2	2	5	3	9.47%	5.22%	-4.25%
	DGL2	4	4		9.97%	7.76%	-2.21%
	MDU3	3	4	1	2.98%	6.19%	3.21%
	MDU7	5	4	(1)	6.04%	6.00%	-0.04%
	TMM1	6	4	(2)	5.34%	3.83%	-1.51%
	USL1		4	4	#Error	4.23%	#Error
	ODM1	2	3	1	7.03%	-3.12%	-10.15%
	ADP1	1	2	1	11.12%	6.43%	-4.69%
	DKI1	3	2	(1)	13.57%	13.00%	-0.57%
	MDU4	5	2	(3)	9.40%	10.99%	1.59%
	MDU5	3	2	(1)	8.98%	5.85%	-3.14%
	MPA1	3	2	(1)	9.84%	12.04%	2.20%
	NTM1	5	2	(3)	5.96%	7.57%	1.61%
PNI1	7	2	(5)	3.83%	1.29%	-2.54%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	SVG1	4	2	(2)	1.81%	11.74%	9.93%	
	TPT1	3	2	(1)	13.90%	20.91%	7.02%	
	BTU1	2	1	(1)	4.82%	0.52%	-4.30%	
	MLR1	4	1	(3)	7.75%	9.25%	1.50%	
	MNM1	1	1		7.36%	7.74%	0.38%	
	PVI1		1	1	#Error	5.45%	#Error	
	SGP1	2	1	(1)	6.56%	19.78%	13.22%	
	TDI1	1	1		17.96%	11.12%	-6.83%	
	BNR1	4		(4)	5.01%	#Error	#Error	
	CMR1	2		(2)	8.03%	#Error	#Error	
	KPT1	2		(2)	10.04%	#Error	#Error	
	KYK1				#Error	#Error	#Error	
	NKI1	1		(1)	2.17%	#Error	#Error	
	PKM1	4		(4)	4.92%	#Error	#Error	
	PNV2	1		(1)	4.73%	#Error	#Error	
	TEN1	5		(5)	6.94%	#Error	#Error	
	WHMD	(2)		2	15.85%	#Error	#Error	
	Total	133	120	(13)	7.06%	6.35%	-0.71%	
	TRICHY-01	TRY1	22	28	6	6.16%	4.06%	-2.10%
		PBR2	8	15	7	6.29%	5.86%	-0.43%
PTK1		1	11	10	17.39%	1.62%	-15.78%	
TNJ2		4	7	3	11.27%	10.02%	-1.25%	
TVR2		3	7	4	10.58%	13.89%	3.31%	
MVM1		7	6	(1)	11.76%	6.92%	-4.83%	
TNJ1		5	6	1	6.23%	5.90%	-0.32%	
KUM1		5	4	(1)	8.34%	6.06%	-2.28%	
TRY2		2	4	2	1.61%	7.34%	5.72%	
TYR1			4	4	#Error	5.47%	#Error	
AYR1		3	3		8.94%	11.42%	2.48%	
MDI1		11	3	(8)	6.68%	6.69%	0.01%	
NCK1		1	3	2	0.74%	6.92%	6.18%	
NGT1		3	3		3.60%	11.58%	7.98%	
PBR1		5	3	(2)	7.48%	6.57%	-0.91%	
TRY4		11	3	(8)	9.35%	8.84%	-0.51%	
APM1			2	2	#Error	11.10%	#Error	
KRN1		1	2	1	5.45%	12.54%	7.09%	
ORU1		2	2		10.04%	12.45%	2.41%	
TTP1		2	2		1.44%	8.11%	6.67%	
TVR1			2	2	#Error	5.20%	#Error	
KIK1		2	1	(1)	6.13%	9.34%	3.22%	
MSI1		3	1	(2)	3.37%	2.70%	-0.67%	
NMM1			1	1	#Error	11.12%	#Error	
PDK1		1	1		11.12%	16.11%	4.99%	
TRY3		5	1	(4)	13.17%	11.12%	-2.05%	
JKM1		2		(2)	7.09%	#Error	#Error	
WTRZ			(5)	(5)	#Error	10.41%	#Error	
Total		109	120	11	7.62%	6.65%	-0.97%	
TIRUPATI-01		SPE1		14	14	#Error	-0.13%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	CTO1		13	13	#Error	4.99%	#Error
	NLR1		6	6	364.84%	3.65%	-361.19%
	ATP1	3	5	2	5.22%	4.67%	-0.55%
	PDT1	2	5	3	4.88%	4.36%	-0.52%
	KAR1	2	4	2	3.98%	3.09%	-0.89%
	KDA1	3	4	1	8.05%	2.49%	-5.57%
	KHT1	1	4	3	1.02%	9.53%	8.51%
	TPI1	1	4	3	7.01%	6.63%	-0.39%
	TPY2	5	4	(1)	6.46%	9.68%	3.22%
	VKI1	2	4	2	7.79%	5.58%	-2.21%
	KDR1		3	3	#Error	6.13%	#Error
	KNL1	3	3		13.29%	10.38%	-2.92%
	PMR1	1	3	2	12.60%	-0.57%	-13.18%
	RJP1	3	3		5.34%	6.76%	1.42%
	TPY1	7	3	(4)	7.28%	8.31%	1.03%
	BVL1		2	2	#Error	3.90%	#Error
	NYP1	1	2	1	7.20%	4.85%	-2.35%
	ADI1	1	1		9.44%	2.61%	-6.83%
	GTL1		1	1	#Error	2.75%	#Error
	KNL2	2	1	(1)	2.21%	2.82%	0.61%
	KVL1	2	1	(1)	7.85%	11.10%	3.25%
	NDL1		1	1	#Error	2.21%	#Error
	PUT1	2	1	(1)	7.74%	7.01%	-0.72%
	RCY1	5	1	(4)	6.55%	7.48%	0.93%
	DHN1	1		(1)	9.30%	#Error	#Error
	KOU1				#Error	#Error	#Error
	MPL1				#Error	#Error	#Error
	PGR1				#Error	#Error	#Error
	PIL1	1		(1)	-2.75%	#Error	#Error
	WHRN	(1)		1	5.17%	#Error	#Error
Total		47	93	46	6.93%	4.64%	-2.29%
VIJAYAWADA-01	TDD1	2	12	10	3.06%	3.54%	0.48%
	VJW1	4	8	4	6.67%	3.35%	-3.32%
	AMP1		4	4	#Error	7.25%	#Error
	ELU1	1	4	3	7.20%	3.28%	-3.92%
	VJW4	1	4	3	-0.16%	2.95%	3.11%
	CRL1	1	3	2	7.78%	7.45%	-0.33%
	GNT1	4	3	(1)	1.84%	0.70%	-1.14%
	TNI1	2	3	1	3.25%	5.61%	2.35%
	VJW3	2	3	1	5.48%	5.78%	0.29%
	BPP1	1	2	1	2.05%	-0.11%	-2.17%
	BVR1	4	2	(2)	9.88%	4.39%	-5.49%
	CKT1	2	2		9.66%	9.55%	-0.12%
	JPT1	1	2	1	12.82%	-0.01%	-12.83%
	MTM1		2	2	#Error	8.78%	#Error
	NPR1		2	2	#Error	6.92%	#Error
	PAP1	3	2	(1)	0.69%	4.54%	3.85%
	RMV1	9	2	(7)	5.52%	5.83%	0.30%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	TEL1	3	2	(1)	4.20%	3.47%	-0.73%
	TVU1		2	2	#Error	10.98%	#Error
	VJW2	2	2		7.39%	4.83%	-2.56%
	GDV1		1	1	#Error	1.23%	#Error
	GVM1		1	1	#Error	5.95%	#Error
	JGG1		1	1	#Error	2.05%	#Error
	NRT1	2	1	(1)	5.61%	6.63%	1.02%
	OGL1	5	1	(4)	6.95%	4.70%	-2.26%
	PNR1		1	1	#Error	2.64%	#Error
	PPM1	1	1		2.21%	4.72%	2.51%
	RAL1		1	1	#Error	-0.70%	#Error
	TNK1	9	1	(8)	1.46%	1.02%	-0.44%
	VKN1	1	1		11.08%	17.96%	6.87%
	DPE1	2		(2)	0.72%	#Error	#Error
	GNT2	1		(1)	10.53%	#Error	#Error
	KND1	1		(1)	2.13%	#Error	#Error
	PRL1	1		(1)	1.58%	#Error	#Error
	VJW5	1		(1)	13.74%	#Error	#Error
	VUY1	1		(1)	-1.81%	#Error	#Error
	Total	67	76	9	4.97%	4.61%	-0.37%
	WEST-02	ERD2	10	14	4	11.80%	11.29%
ERD1		19	9	(10)	1.24%	8.33%	7.08%
HSR2			5	5	#Error	-2.32%	#Error
TRM1		1	5	4	8.48%	0.48%	-8.00%
DPR2		1	4	3	4.46%	-2.25%	-6.71%
SLM3		5	4	(1)	8.06%	9.67%	1.62%
KRI1		2	3	1	5.45%	7.44%	1.99%
TCG1			3	3	#Error	7.10%	#Error
KVP1			2	2	#Error	2.53%	#Error
MTR1		2	2		6.67%	8.06%	1.40%
NKL2		2	2		8.21%	7.79%	-0.42%
RSP1			2	2	#Error	9.06%	#Error
SLM1		2	2		3.45%	4.79%	1.33%
APN1		1	1		11.08%	5.45%	-5.63%
ATU1		4	1	(3)	3.94%	10.51%	6.57%
BMD1		2	1	(1)	13.07%	-5.85%	-18.92%
CMI1		3	1	(2)	6.58%	16.33%	9.75%
EDP1		1	1		6.64%	6.99%	0.36%
EPI1		1	1		21.43%	2.63%	-18.80%
HRR1		1	1		6.33%	4.34%	-2.00%
HSR1			1	1	#Error	9.83%	#Error
MCR1			1	1	#Error	9.25%	#Error
PLC1		2	1	(1)	20.30%	5.45%	-14.85%
PMP1			1	1	#Error	5.83%	#Error
SGI1			1	1	#Error	4.73%	#Error
DPR1					#Error	#Error	#Error
KAM1		3		(3)	7.32%	#Error	#Error
KMM1		3		(3)	13.96%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	OML1	3		(3)	5.16%	#Error	#Error
	PDR1	3		(3)	17.50%	#Error	#Error
	SGG1	1		(1)	9.34%	#Error	#Error
	SLM2	1		(1)	15.43%	#Error	#Error
	VKL1	1		(1)	20.69%	#Error	#Error
	VPD1	2		(2)	9.94%	#Error	#Error
	WHKP	(2)	(2)		8.59%	4.80%	-3.80%
	WHPD	(1)	(4)	(3)	-0.48%	10.56%	11.04%
	Total	73	63	(10)	7.68%	6.47%	-1.21%
NORTH ARCOT	TRR1	9	7	(2)	1.14%	2.75%	1.61%
	KPM2	9	6	(3)	9.11%	9.59%	0.48%
	SBR1	5	5		11.77%	10.02%	-1.75%
	VEL2	3	5	2	5.78%	6.66%	0.88%
	ARC2	3	4	1	7.10%	6.80%	-0.29%
	WJP1	2	3	1	8.40%	4.27%	-4.13%
	ANI1	2	2		7.06%	12.49%	5.43%
	BGR1		2	2	#Error	6.67%	#Error
	CPT1	1	2	1	3.19%	16.93%	13.74%
	SLG1	1	2	1	2.20%	5.40%	3.19%
	TRL1	5	2	(3)	12.75%	12.46%	-0.29%
	VNB1		2	2	#Error	5.19%	#Error
	WJD1	3	2	(1)	12.93%	12.13%	-0.80%
	ABR1	1	1		17.96%	7.51%	-10.45%
	CYR1	1	1		14.05%	10.48%	-3.57%
	GDM1	2	1	(1)	22.36%	10.19%	-12.17%
	KPM1	2	1	(1)	17.63%	9.76%	-7.87%
	PLR1	1	1		2.20%	8.54%	6.33%
	TRT1		1	1	#Error	10.29%	#Error
	UGI1	1	1		2.83%	8.16%	5.33%
	VEL1	3	1	(2)	10.29%	18.38%	8.09%
	AKM1	1		(1)	9.88%	#Error	#Error
	CGM1	1		(1)	4.23%	#Error	#Error
	VSI1	2		(2)	14.03%	#Error	#Error
	PTU1		(1)	(1)	#Error	2.05%	#Error
	WHVL	(5)	(3)	2	6.25%	17.49%	11.24%
	Total	53	48	(5)	9.05%	7.70%	-1.35%
	SOUTH ARCOT	POY1	8	6	(2)	11.53%	8.21%
KKI2		3	5	2	10.18%	6.72%	-3.46%
CUD1		2	4	2	5.39%	9.80%	4.42%
POY2		4	4		13.11%	14.78%	1.67%
PRT1			3	3	#Error	12.23%	#Error
ULP1		1	3	2	5.39%	11.82%	6.44%
VPM1		1	3	2	15.51%	3.29%	-12.22%
MKM1		2	2		13.54%	8.37%	-5.17%
NVL2			2	2	#Error	9.83%	#Error
KLM1		4	1	(3)	10.33%	11.08%	0.75%
KML1		4	1	(3)	9.79%	5.35%	-4.44%
SJI2		3	1	(2)	7.27%	8.29%	1.02%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	TDM1	3	1	(2)	4.56%	3.19%	-1.37%
	TRK1	2	1	(1)	8.56%	5.45%	-3.11%
	TVM1		1	1	#Error	4.90%	#Error
	TVM2		1	1	#Error	19.53%	#Error
	CDM1	4		(4)	13.44%	#Error	#Error
	STP1				#Error	#Error	#Error
	VCM1	2		(2)	8.32%	#Error	#Error
	VPM2	5		(5)	7.39%	#Error	#Error
	WHUT	(10)		10	5.74%	#Error	#Error
	Total	38	39	1	11.08%	9.20%	-1.88%
KL-SOUTH	TVP1	15	21	6	-0.96%	0.56%	1.52%
	KLR1	4	5	1	4.22%	5.42%	1.20%
	PAS1	11	4	(7)	-0.09%	4.99%	5.08%
	PNL1	7	3	(4)	-7.50%	-2.18%	5.31%
	WHTM		(1)	(1)	#Error	3.96%	#Error
	Total	37	32	(5)	-1.38%	1.57%	2.95%
KL-NORTH	KZD1	34	27	(7)	2.89%	1.98%	-0.91%
	WHKZ	(2)	(1)	1	-2.53%	1.77%	4.31%
	Total	32	26	(6)	3.25%	1.99%	-1.26%
Total	1224	1369	146	6.46%	6.21%	-0.24%	