



Air-Cond - Daily Sales Performance As on 24-05-2026 11:30:01 PM

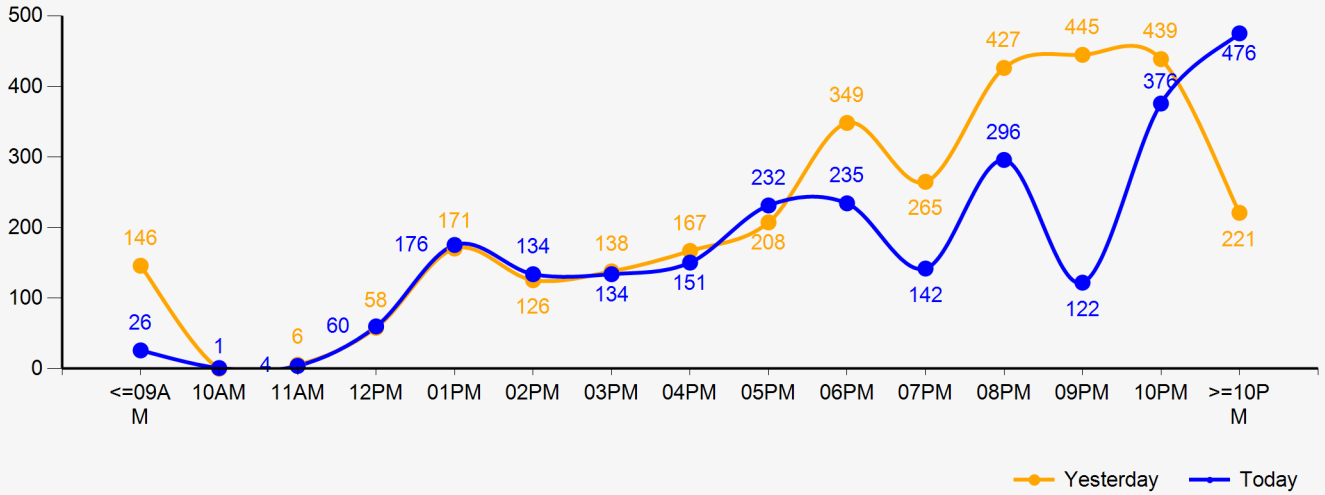
YD Sales : 3163

YD GP%: 4.00%

TD Sales : 2563

TD GP%: 4.12%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	623	518	(105)	4.31%	4.66%	0.35%
VIJAYAWADA-01	565	409	(156)	4.00%	3.91%	-0.09%
CHENNAI-02	680	387	(293)	4.61%	5.54%	0.92%
TRICHY-01	255	253	(2)	4.57%	3.66%	-0.92%
SOUTH-01	199	232	33	3.64%	3.46%	-0.18%
NORTH ARCOT	216	182	(34)	2.50%	3.40%	0.90%
SOUTH ARCOT	193	169	(24)	3.08%	3.41%	0.33%
SOUTH-03	188	159	(29)	3.29%	2.94%	-0.35%
TIRUPATI-01	82	114	32	4.53%	2.95%	-1.58%
WEST-02	95	74	(21)	4.09%	5.51%	1.42%
WEST-01	32	40	8	5.02%	5.28%	0.26%
KL-NORTH	19	15	(4)	2.26%	2.89%	0.63%
KL-SOUTH	19	13	(6)	-2.90%	-0.14%	2.76%
Total	3163	2563	(601)	4.00%	4.12%	0.12%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	TKM1	1	52	51	-0.29%	3.29%	3.59%
	CH05	64	39	(25)	3.98%	4.06%	0.08%
	CH28	44	36	(8)	7.93%	8.16%	0.23%
	CH47	43	31	(12)	5.11%	8.02%	2.91%
	CH14	69	27	(42)	3.78%	4.27%	0.49%
	CH08	22	26	4	3.80%	4.35%	0.56%
	CH49	21	26	5	2.00%	1.79%	-0.20%
	CH19	25	24	(1)	3.22%	5.24%	2.01%
	KNR1	13	21	8	1.69%	1.66%	-0.03%
	AVD1	15	20	5	1.25%	3.66%	2.41%
	CH16	48	20	(28)	2.45%	2.86%	0.41%
	CH42	27	19	(8)	4.93%	5.78%	0.84%
	GUD1	12	17	5	7.06%	4.02%	-3.04%
	MRM1	14	17	3	4.89%	3.88%	-1.01%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH07	24	16	(8)	6.26%	4.38%	-1.89%
	CH48	19	16	(4)	3.56%	4.47%	0.91%
	CH45	23	14	(9)	5.58%	4.18%	-1.40%
	CH22	13	13		4.56%	3.31%	-1.25%
	CGL1	11	12	1	2.59%	4.52%	1.92%
	CH37	7	11	4	3.72%	6.63%	2.91%
	CH30	33	9	(24)	3.10%	5.17%	2.07%
	CH25	17	8	(9)	4.79%	4.34%	-0.45%
	CH35	16	8	(8)	4.74%	4.02%	-0.72%
	GUD2	15	8	(7)	5.36%	8.76%	3.40%
	CH38	16	7	(9)	3.81%	1.24%	-2.57%
	CH39	12	7	(5)	7.12%	5.75%	-1.37%
	CH26	8	5	(3)	4.81%	7.50%	2.69%
	SKL1	14	5	(9)	5.72%	13.01%	7.29%
	CH29	7	3	(4)	3.18%	2.24%	-0.94%
	CH40	4	1	(3)	3.64%	-0.29%	-3.93%
	MC09				#Error	#Error	#Error
	MC10	1		(1)	3.85%	#Error	#Error
	WCHN	(36)		36	5.05%	#Error	#Error
	Total	623	518	(105)	4.31%	4.66%	0.35%
VIJAYAWADA-01	KND1	7	59	52	3.92%	0.02%	-3.91%
	BVR1	46	30	(16)	4.35%	5.96%	1.61%
	TNK1	71	29	(42)	2.71%	3.87%	1.16%
	TVU1	7	21	14	5.52%	-4.95%	-10.48%
	GDV1	81	18	(63)	1.76%	3.86%	2.10%
	TDD1	21	18	(3)	3.15%	2.63%	-0.52%
	CRL1	12	16	4	7.17%	6.85%	-0.33%
	RMV1	30	15	(15)	4.25%	4.02%	-0.23%
	ELU1	19	14	(5)	2.01%	7.35%	5.34%
	VJW3	17	14	(3)	6.07%	5.26%	-0.80%
	PAP1	12	13	1	3.26%	2.25%	-1.01%
	PPM1	11	13	2	4.17%	5.16%	1.00%
	VJW1	10	12	2	4.41%	5.99%	1.58%
	VJW4	3	12	9	5.61%	4.77%	-0.84%
	NRT1	7	11	4	2.69%	5.69%	3.00%
	TNI1	11	11		6.15%	3.64%	-2.51%
	GNT1	15	10	(5)	3.24%	4.11%	0.86%
	OGL1	20	10	(10)	6.24%	6.29%	0.05%
	GNT2	7	9	2	1.99%	6.36%	4.37%
	DPE1	25	8	(17)	2.63%	4.63%	2.01%
	TEL1	10	7	(3)	2.98%	5.95%	2.97%
	NPR1	27	6	(21)	5.34%	6.26%	0.92%
	PRL1	14	6	(8)	6.30%	5.37%	-0.92%
	VJW5	5	6	1	2.17%	4.57%	2.40%
	CKT1	7	5	(2)	5.57%	5.14%	-0.43%
	JGG1	8	5	(3)	5.63%	3.25%	-2.38%
	JPT1	3	4	1	4.80%	3.92%	-0.87%
	MTM1	6	4	(2)	3.36%	4.40%	1.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	NZV1	5	4	(1)	7.18%	8.01%	0.83%
	GVM1	12	4	(9)	6.82%	3.95%	-2.87%
	AMP1	6	3	(3)	3.52%	4.06%	0.54%
	RAL1	4	3	(1)	8.56%	8.95%	0.40%
	VJW2	8	3	(5)	5.55%	6.86%	1.31%
	BPP1	6	2	(4)	10.16%	8.14%	-2.02%
	PNR1	3	2	(1)	7.26%	7.74%	0.49%
	VKN1	7	2	(5)	4.73%	2.67%	-2.06%
	VUY1	3	1	(2)	4.80%	2.84%	-1.96%
	WHRM	(1)		1	6.53%	#Error	#Error
	Total	565	409	(156)	4.00%	3.91%	-0.09%
CHENNAI-02	CH21	57	29	(28)	5.11%	5.92%	0.81%
	CH15	53	28	(25)	5.42%	3.83%	-1.58%
	CH18	33	28	(5)	5.89%	6.14%	0.25%
	CH03	57	28	(30)	7.01%	5.45%	-1.57%
	CH06	32	21	(11)	6.14%	5.27%	-0.87%
	CH12	27	21	(6)	7.05%	7.07%	0.02%
	CH24	50	21	(29)	3.74%	4.31%	0.56%
	CH41	32	20	(12)	3.35%	4.85%	1.50%
	CH50	29	20	(9)	5.08%	6.54%	1.46%
	CH17	39	19	(20)	5.80%	6.60%	0.80%
	CH51	28	18	(10)	3.36%	6.76%	3.40%
	CH20	46	17	(29)	1.54%	6.08%	4.55%
	CH34	26	15	(11)	4.01%	4.82%	0.81%
	GPD1	9	13	4	3.12%	3.80%	0.68%
	MJR1	22	13	(9)	4.10%	4.83%	0.72%
	CH44	14	12	(2)	5.80%	4.50%	-1.31%
	CH33	9	10	1	5.90%	11.59%	5.69%
	PON1	12	10	(2)	2.06%	4.94%	2.89%
	CH23	23	8	(15)	0.45%	2.36%	1.91%
	CH46	6	8	2	2.99%	5.00%	2.01%
	CH27	7	7		2.44%	5.10%	2.66%
	CH31	14	4	(10)	4.31%	8.42%	4.10%
	CH36	11	4	(7)	1.67%	4.09%	2.42%
	CH43	21	4	(17)	7.52%	0.93%	-6.59%
	UKI1	9	4	(5)	3.53%	1.02%	-2.52%
	CH32	5	3	(2)	3.62%	11.20%	7.58%
	MC06	9	2	(7)	0.85%	1.63%	0.78%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	680	387	(293)	4.61%	5.54%	0.92%
	TRICHY-01	MVM1	9	31	22	7.99%	4.10%
TRY1		32	31	(1)	2.77%	5.33%	2.56%
TRY2		1	25	24	-0.29%	-2.44%	-2.14%
KUM1		13	17	4	5.23%	3.10%	-2.13%
TVR2		16	16		5.20%	5.57%	0.38%
TNJ2		23	15	(8)	3.81%	6.43%	2.63%
PBR2		10	12	2	3.93%	1.98%	-1.95%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	KIK1	8	11	3	7.46%	5.37%	-2.09%	
	TNJ1	21	11	(10)	5.59%	4.22%	-1.37%	
	PTK1	17	10	(7)	3.18%	5.60%	2.42%	
	JKM1	14	8	(6)	4.65%	-0.42%	-5.07%	
	KUM2	6	8	2	5.01%	3.97%	-1.04%	
	PBR1	10	8	(2)	3.85%	1.90%	-1.94%	
	TRY3	6	8	2	6.59%	-1.10%	-7.69%	
	NGT1	12	7	(5)	5.23%	1.04%	-4.19%	
	TTP1	7	7		5.78%	2.87%	-2.90%	
	AYR1	7	6	(1)	2.02%	2.66%	0.64%	
	TRY4	5	6	1	7.07%	5.36%	-1.71%	
	TVR1	7	6	(1)	3.74%	1.81%	-1.93%	
	KRN1	3	5	2	0.83%	3.99%	3.16%	
	MDI1	3	5	2	10.29%	7.93%	-2.36%	
	NMM1	2	4	2	3.43%	2.61%	-0.82%	
	MSI1	1	3	2	2.76%	3.21%	0.44%	
	PDK1	13	3	(10)	5.98%	5.27%	-0.71%	
	APM1	1	1		3.85%	5.54%	1.70%	
	NCK1	1	1		9.36%	4.44%	-4.93%	
	ORU1	4	1	(3)	4.42%	5.54%	1.12%	
	TYR1	5		(5)	4.31%	#Error	#Error	
	TZSD	1		(1)	1.20%	#Error	#Error	
	WTRZ	(3)	(13)	(10)	11.84%	-2.03%	-13.88%	
	Total		255	253	(2)	4.57%	3.66%	-0.92%
	SOUTH-01	VLY1	7	35	28	6.09%	-3.53%	-9.63%
TUT1		17	33	16	5.08%	5.13%	0.06%	
TVL1		40	27	(13)	2.01%	6.38%	4.37%	
KVT1		12	15	3	4.48%	2.84%	-1.64%	
RND1		8	11	3	6.52%	3.77%	-2.76%	
TUT2		12	11	(1)	3.21%	5.12%	1.91%	
UDN1		4	11	7	4.30%	6.55%	2.25%	
KYR1		1	9	8	3.41%	3.07%	-0.34%	
SVK1		8	8		2.39%	4.19%	1.80%	
TCN1		4	7	3	0.05%	3.86%	3.81%	
VNR2		8	7	(1)	3.13%	2.61%	-0.52%	
NGR1		9	6	(3)	5.50%	2.09%	-3.41%	
RPM1		7	6	(1)	4.72%	6.40%	1.69%	
SNL1		2	6	4	4.34%	6.47%	2.14%	
SKD1		3	5	2	7.47%	1.85%	-5.62%	
APK2		3	4	1	2.42%	2.16%	-0.26%	
ERL2		4	4		-4.92%	-0.36%	4.56%	
PKD1		10	4	(6)	4.58%	6.17%	1.59%	
TKS2		6	4	(2)	4.13%	2.43%	-1.71%	
VNR1		2	4	2	2.62%	5.93%	3.32%	
APK1		7	3	(4)	1.80%	8.62%	6.82%	
STU2		7	3	(4)	3.95%	3.88%	-0.08%	
ASM1		2	2		6.27%	3.73%	-2.54%	
VKM1		2	2		6.13%	5.68%	-0.45%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	MMT1	2	1	(1)	9.90%	12.78%	2.88%	
	PDI1		1	1	100.00%	-7.70%	-107.70%	
	SDI1		1	1	#Error	-0.29%	#Error	
	SGT1		1	1	#Error	4.35%	#Error	
	TKS1	1	1		10.45%	12.74%	2.30%	
	TKY1		1	1	#Error	4.45%	#Error	
	TYI1	2	1	(1)	2.60%	2.76%	0.16%	
	ARM1	4		(4)	4.01%	#Error	#Error	
	COL1				#Error	#Error	#Error	
	KSM1				#Error	#Error	#Error	
	MAR1	4		(4)	2.21%	#Error	#Error	
	KGL1	1	(1)	(2)	-0.29%	-1.06%	-0.77%	
	WHTV		(1)	(1)	#Error	5.89%	#Error	
	Total	199	232	33	3.64%	3.46%	-0.18%	
	NORTH ARCOT	KPM2	10	17	7	3.94%	3.62%	-0.32%
TRL1		31	16	(15)	4.72%	2.85%	-1.87%	
WJD1		11	15	4	4.00%	3.81%	-0.19%	
SBR1		21	14	(7)	-0.53%	1.10%	1.63%	
VSI1		18	13	(5)	2.11%	-0.33%	-2.44%	
KPM1		14	12	(2)	0.56%	1.72%	1.16%	
TRT1		7	10	3	1.85%	2.89%	1.04%	
VEL2		22	10	(12)	2.31%	11.67%	9.36%	
ABR1		3	8	5	2.83%	4.91%	2.08%	
ANI1		1	8	7	7.76%	1.75%	-6.01%	
AKM1		11	7	(4)	3.95%	5.00%	1.06%	
ARC2		3	7	4	10.07%	3.35%	-6.72%	
CYR1		5	7	3	1.72%	3.51%	1.79%	
CGM1		3	5	2	5.47%	0.20%	-5.27%	
CPT1		15	5	(10)	-0.91%	4.70%	5.61%	
TRR1		7	5	(2)	3.47%	5.21%	1.74%	
PLR1		4	4		3.63%	4.51%	0.88%	
VEL1		7	4	(3)	0.03%	5.84%	5.81%	
VNB1		3	4	1	5.95%	2.47%	-3.48%	
WJP1			4	4	70.82%	3.62%	-67.20%	
BGR1		3	2	(1)	7.51%	4.06%	-3.45%	
UGI1		4	2	(2)	2.77%	-0.29%	-3.06%	
GDM1		5	1	(4)	3.42%	3.08%	-0.34%	
PTU1		2	1	(1)	1.92%	4.35%	2.43%	
SLG1		11	1	(10)	5.41%	4.35%	-1.06%	
WHVL		(5)	(1)	4	10.17%	14.06%	3.89%	
Total		216	182	(34)	2.50%	3.40%	0.90%	
SOUTH ARCOT		POY2	11	18	7	3.78%	3.86%	0.08%
		CUD1	19	17	(2)	4.32%	3.62%	-0.71%
		KML1	7	16	9	5.56%	4.24%	-1.32%
	POY1	14	15	1	3.18%	2.50%	-0.68%	
	VPM2	8	12	4	3.11%	6.41%	3.30%	
	KLM1	16	12	(5)	3.09%	2.94%	-0.15%	
	SJI2	8	10	2	1.40%	2.63%	1.22%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH ARCOT	CDM1	22	9	(13)	4.30%	4.55%	0.25%	
	NVL2	10	8	(2)	3.75%	3.65%	-0.09%	
	TRK1	6	8	2	0.25%	6.61%	6.36%	
	VCM2	6	8	2	3.01%	2.03%	-0.98%	
	PRT1	20	7	(13)	2.49%	2.18%	-0.31%	
	TDM1	9	7	(2)	2.55%	3.06%	0.51%	
	ULP1	6	7	1	2.56%	0.00%	-2.57%	
	MKM1	4	4		4.25%	8.11%	3.86%	
	KKI2	15	3	(12)	3.41%	1.25%	-2.16%	
	STP1	3	3		3.57%	1.89%	-1.68%	
	TVM2	6	3	(3)	0.68%	1.66%	0.99%	
	VCM1	2	3	1	-0.08%	3.03%	3.11%	
	TVM1	4	2	(2)	2.62%	-1.08%	-3.70%	
	VPM1	4		(4)	4.21%	#Error	#Error	
	WHUT	(8)	(3)	5	6.87%	9.64%	2.77%	
	Total	193	169	(24)	3.08%	3.41%	0.33%	
	SOUTH-03	PNI1	1	26	25	5.89%	-6.08%	-11.97%
		KKD3	15	14	(1)	3.83%	4.19%	0.36%
MDU1		16	14	(2)	4.70%	4.38%	-0.32%	
MDU2		8	10	2	5.38%	4.53%	-0.85%	
PVI1		7	10	3	8.67%	7.18%	-1.49%	
DKI1		2	9	7	5.74%	6.11%	0.38%	
MDU6		9	8	(1)	5.34%	4.03%	-1.31%	
MDU7		2	6	4	7.08%	3.22%	-3.87%	
TPT1		4	6	2	9.57%	1.87%	-7.70%	
ATG1		15	5	(10)	5.41%	4.00%	-1.41%	
DGL1		7	5	(2)	3.05%	2.13%	-0.92%	
MLR1		3	4	1	7.32%	6.87%	-0.45%	
SVG1		13	4	(9)	-0.85%	4.26%	5.11%	
MDU3		4	3	(1)	3.52%	6.90%	3.38%	
MDU4		3	3		7.84%	7.56%	-0.28%	
PNV2		3	3		1.44%	-0.38%	-1.82%	
TEN2		4	3	(1)	2.98%	4.29%	1.32%	
TMM1		5	3	(2)	4.25%	3.93%	-0.33%	
USL1			3	3	#Error	-0.46%	#Error	
CMR1			2	2	#Error	4.34%	#Error	
DGL2		5	2	(3)	1.23%	2.00%	0.77%	
KYK1		1	2	1	10.07%	-0.60%	-10.68%	
MDU5		6	2	(4)	4.20%	10.74%	6.55%	
MNM1		3	2	(1)	1.42%	7.16%	5.74%	
MPA1		3	2	(1)	3.44%	2.26%	-1.18%	
PKM1			2	2	#Error	-0.42%	#Error	
TDI1		7	2	(5)	5.51%	6.33%	0.83%	
ADP1		2	1	(1)	6.65%	4.45%	-2.20%	
BTU1		2	1	(1)	-0.89%	8.06%	8.95%	
CBM1			1	1	#Error	7.02%	#Error	
KPT1		3	1	(2)	6.04%	2.48%	-3.57%	
SGP1		2	1	(1)	5.59%	4.45%	-1.14%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	BNR1				#Error	#Error	#Error
	KRR1	8		(8)	1.00%	#Error	#Error
	NKI1	2		(2)	-0.54%	#Error	#Error
	NTM1	21		(21)	-3.51%	#Error	#Error
	ODM1	1		(1)	-0.29%	#Error	#Error
	TEN1	1		(1)	-0.53%	#Error	#Error
	WHMD		(1)	(1)	#Error	-0.29%	#Error
	Total	188	159	(29)	3.29%	2.94%	-0.35%
TIRUPATI-01	KNL1	1	24	23	0.73%	0.76%	0.03%
	MPL1	10	20	10	-2.08%	-3.73%	-1.65%
	NLR1	10	16	6	5.47%	5.26%	-0.21%
	TPY2	7	9	2	5.61%	4.79%	-0.82%
	SPE1	11	8	(3)	6.20%	3.87%	-2.32%
	KDA1	2	5	3	2.71%	3.03%	0.32%
	TPY1	3	5	2	5.92%	7.31%	1.39%
	BVL1	1	4	3	2.82%	6.10%	3.28%
	KHT1	1	4	3	9.36%	6.84%	-2.52%
	CTO1	2	3	1	6.66%	7.40%	0.74%
	VKI1		3	3	#Error	11.61%	#Error
	KDR1	3	2	(1)	9.24%	4.72%	-4.52%
	KVL1	3	2	(1)	2.84%	1.39%	-1.45%
	NYP1	1	2	1	9.28%	3.93%	-5.36%
	PIL1	1	2	1	2.66%	1.21%	-1.45%
	TPI1		2	2	#Error	7.41%	#Error
	DHN1	1	1		6.18%	7.97%	1.78%
	PDT1	1	1		11.67%	0.80%	-10.87%
	PUT1	3	1	(2)	1.91%	5.50%	3.59%
	ADI1				#Error	#Error	#Error
	ATP1	4		(4)	5.04%	#Error	#Error
	GTL1	1		(1)	2.82%	#Error	#Error
	KAR1	3		(3)	2.66%	#Error	#Error
	KNL2	1		(1)	7.55%	#Error	#Error
	KOU1	2		(2)	8.69%	#Error	#Error
	NDL1	1		(1)	2.82%	#Error	#Error
	PGR1	1		(1)	-0.41%	#Error	#Error
	PMR1	1		(1)	8.07%	#Error	#Error
	RCY1	2		(2)	9.35%	#Error	#Error
	RJP1	5		(5)	3.94%	#Error	#Error
Total	82	114	32	4.53%	2.95%	-1.58%	
WEST-02	ERD1	13	9	(4)	4.48%	6.74%	2.26%
	ERD2	6	7	1	2.88%	5.05%	2.17%
	NKL2	11	7	(4)	6.87%	6.68%	-0.19%
	SLM1	6	7	1	3.88%	2.76%	-1.12%
	SLM3	3	7	4	4.01%	5.20%	1.19%
	TCG1	3	5	2	5.31%	1.04%	-4.27%
	ATU1	4	4	1	0.86%	5.35%	4.49%
	EPI1	1	4	3	7.89%	2.39%	-5.50%
	MCR1	4	3	(1)	4.59%	3.08%	-1.51%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SLM2	4	3	(1)	3.06%	6.38%	3.32%
	VPD1	4	3	(1)	4.71%	3.68%	-1.03%
	EDP1		2	2	#Error	-0.29%	#Error
	PMP1	1	2	1	-0.29%	16.41%	16.70%
	RSP1	6	2	(4)	2.00%	2.60%	0.60%
	APN1	1	1		7.45%	7.05%	-0.40%
	BMD1		1	1	#Error	8.55%	#Error
	DPR1	1	1		-0.29%	5.36%	5.65%
	HRR1	2	1	(1)	11.43%	-0.29%	-11.72%
	HSR1	1	1		2.76%	12.74%	9.98%
	KMM1		1	1	#Error	10.07%	#Error
	KRI1	7	1	(6)	2.42%	14.04%	11.61%
	KVP1		1	1	#Error	7.38%	#Error
	MTR1	1	1		5.36%	10.67%	5.32%
	PDR1	1	1		4.45%	13.35%	8.90%
	PLC1	1	1		12.32%	-0.53%	-12.85%
	CMI1	4		(4)	5.47%	#Error	#Error
	DPR2	1		(1)	4.19%	#Error	#Error
	HSR2	5		(5)	4.64%	#Error	#Error
	KAM1				#Error	#Error	#Error
	OML1	2		(2)	2.54%	#Error	#Error
	SGG1	4		(4)	4.47%	#Error	#Error
	SGI1				#Error	#Error	#Error
	TRM1	4		(4)	6.65%	#Error	#Error
	VKL1				#Error	#Error	#Error
	WHKP	(3)		3	7.86%	#Error	#Error
	WHPD	(3)	(2)	1	11.58%	-0.53%	-12.10%
	Total	95	74	(21)	4.09%	5.51%	1.42%
WEST-01	CBE2	9	7	(2)	8.08%	3.08%	-5.00%
	CBE4	3	6	3	1.36%	6.64%	5.29%
	TPR2	3	5	2	1.97%	2.50%	0.52%
	UMP1	1	4	3	1.79%	2.38%	0.59%
	KGM1		2	2	#Error	11.53%	#Error
	MPM1		2	2	#Error	11.87%	#Error
	SNR1		2	2	#Error	2.60%	#Error
	SUL1	2	2		4.36%	4.71%	0.35%
	SYM2	1	2	1	3.61%	5.96%	2.35%
	CBE1	1	1		5.89%	5.14%	-0.75%
	CBE5	1	1		2.76%	13.97%	11.21%
	GBM1	1	1		-0.29%	1.72%	2.01%
	KMR1	3	1	(2)	5.68%	9.62%	3.94%
	PDM1		1	1	#Error	4.35%	#Error
	PLI1	1	1		8.55%	9.47%	0.92%
	PPI1	1	1		14.04%	1.06%	-12.97%
	TPR4	1	1		6.04%	13.97%	7.93%
	ANR1				#Error	#Error	#Error
	AVI1	1		(1)	4.45%	#Error	#Error
	CBE3	1		(1)	4.59%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE6	2		(2)	11.66%	#Error	#Error
	CNR1				#Error	#Error	#Error
	DPM2				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KMD1	1		(1)	8.29%	#Error	#Error
	TPR1	1		(1)	6.88%	#Error	#Error
	TPR3	1		(1)	5.10%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(4)		4	10.42%	#Error	#Error
	WZSD	1		(1)	0.32%	#Error	#Error
	Total	32	40	8	5.02%	5.28%	0.26%
KL-NORTH	KZD1	19	15	(4)	2.26%	2.89%	0.63%
	Total	19	15	(4)	2.26%	2.89%	0.63%
KL-SOUTH	TVP1	7	12	5	2.35%	-0.22%	-2.58%
	KLR1	6	1	(5)	0.08%	0.98%	0.90%
	PAS1	1		(1)	7.24%	#Error	#Error
	PNL1	5		(5)	-14.04%	#Error	#Error
	WHTM	(1)		1	15.97%	#Error	#Error
	Total	19	13	(6)	-2.90%	-0.14%	2.76%
Total	3163	2563	(601)	4.00%	4.12%	0.12%	