



Air-Cond - Daily Sales Performance As on 24-04-2026 11:30:42 PM

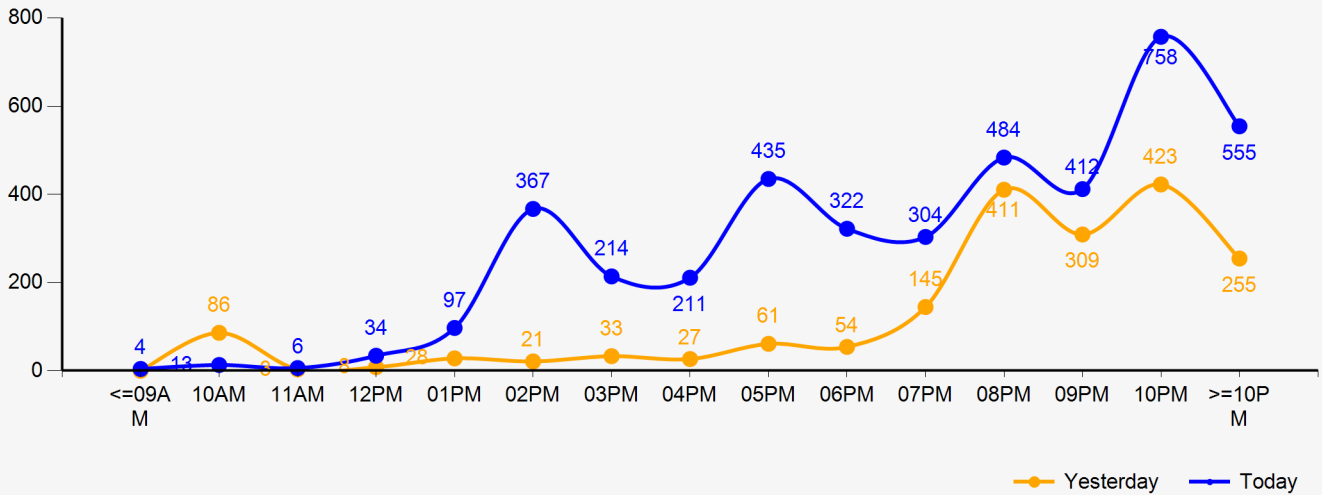
YD Sales : 1862

YD GP%: 7.17%

TD Sales : 4214

TD GP%: 6.93%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	181	704	524	7.74%	7.21%	-0.53%
SOUTH-03	159	681	522	7.96%	6.44%	-1.52%
TRICHY-01	168	585	417	6.01%	6.18%	0.17%
WEST-02	139	361	222	8.30%	7.17%	-1.13%
CHENNAI-02	116	317	201	7.49%	6.93%	-0.56%
WEST-01	227	300	73	9.60%	9.83%	0.23%
CHENNAI-01	136	293	157	8.47%	7.23%	-1.24%
SOUTH ARCOT	121	273	152	7.61%	6.91%	-0.70%
NORTH ARCOT	109	226	117	7.83%	8.58%	0.75%
VIJAYAWADA-01	187	187		5.36%	5.75%	0.39%
TIRUPATI-01	141	165	24	6.48%	5.92%	-0.57%
KL-NORTH	103	69	(34)	5.57%	2.92%	-2.64%
KL-SOUTH	75	54	(21)	-0.67%	1.78%	2.45%
Total	1862	4214	2353	7.17%	6.93%	-0.24%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TUT1	21	68	47	10.96%	8.52%	-2.44%
	TVL1	18	67	49	2.03%	4.31%	2.28%
	NGR1	15	56	41	6.32%	4.64%	-1.68%
	KVT1	10	39	29	9.46%	7.49%	-1.97%
	TKS2	8	36	28	8.41%	9.32%	0.90%
	TUT2	7	29	22	11.36%	2.44%	-8.93%
	VNR2	4	29	25	7.52%	9.92%	2.40%
	RND1	2	27	25	11.89%	8.46%	-3.43%
	TKS1	3	27	24	5.45%	6.39%	0.94%
	RPM1	7	24	17	7.45%	7.54%	0.08%
	VLY1	8	24	16	6.49%	8.69%	2.20%
	PKD1	8	23	15	9.25%	10.40%	1.14%
	SNL1	5	21	16	6.02%	8.61%	2.59%
	SDI1	3	20	17	7.20%	2.45%	-4.75%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	KGL1	1	18	17	10.70%	6.78%	-3.92%
	SVK1	6	17	11	11.57%	9.80%	-1.77%
	APK2	2	16	14	4.22%	6.60%	2.39%
	ASM1	3	14	11	7.87%	9.36%	1.48%
	MAR1	5	14	9	3.44%	7.67%	4.23%
	ARM1	1	13	12	1.98%	5.89%	3.91%
	TKY1	4	13	9	9.70%	6.31%	-3.39%
	APK1	1	11	10	11.52%	10.67%	-0.85%
	COL1	1	11	10	7.73%	6.74%	-0.99%
	MMT1	3	11	8	8.93%	10.39%	1.46%
	ERL2	7	10	3	6.89%	8.16%	1.27%
	KYR1	2	10	8	7.29%	6.64%	-0.65%
	TCN1	3	10	7	4.70%	11.50%	6.80%
	VNR1	1	10	9	12.20%	5.98%	-6.22%
	PDI1	2	7	5	8.27%	4.27%	-4.00%
	UDN1	6	7	1	7.14%	9.27%	2.14%
	SKD1	2	6	4	7.74%	7.43%	-0.32%
	TYI1	2	6	4	12.16%	7.85%	-4.30%
	VKM1	4	5	1	8.96%	10.51%	1.55%
	STU2	5	4	(1)	9.82%	9.81%	-0.01%
	S2SD		3	3	#Error	-1.59%	#Error
	SGT1	2	2		3.05%	9.52%	6.47%
	KSM1		1	1	#Error	3.49%	#Error
	WHTV	(2)	(4)	(3)	5.05%	4.80%	-0.26%
Total		181	704	524	7.74%	7.21%	-0.53%
SOUTH-03	MDU1	31	45	14	7.28%	8.16%	0.89%
	MDU2	9	43	34	7.81%	8.06%	0.25%
	KRR1	7	33	26	7.46%	3.90%	-3.56%
	MDU6	8	33	25	6.87%	7.68%	0.81%
	MDU4	4	30	26	4.51%	-1.05%	-5.56%
	DKI1	7	29	22	10.59%	3.76%	-6.83%
	KKD3	10	28	18	9.94%	9.09%	-0.85%
	MDU3	8	28	20	8.39%	5.91%	-2.48%
	ATG1	3	26	23	8.30%	6.09%	-2.21%
	DGL1	6	24	18	6.14%	6.23%	0.09%
	MDU7	7	21	14	10.95%	6.78%	-4.17%
	MPA1		21	21	#Error	9.44%	#Error
	TEN1	2	21	19	4.87%	5.55%	0.68%
	TMM1	4	21	17	4.59%	5.36%	0.77%
	SZSD		17	17	#Error	-1.73%	#Error
	SVG1	3	16	13	11.51%	7.20%	-4.31%
	TEN2	1	16	15	5.82%	7.09%	1.27%
	ODM1		15	15	#Error	-0.80%	#Error
	USL1	4	15	11	3.56%	6.20%	2.64%
	DGL2	2	14	12	13.18%	7.83%	-5.34%
	TDI1	5	14	9	10.87%	10.81%	-0.06%
	PNI1		13	13	#Error	4.41%	#Error
	CMR1	2	12	10	8.65%	12.03%	3.39%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	PNV2	1	12	11	6.01%	5.68%	-0.33%	
	SGP1	5	12	7	9.87%	6.97%	-2.90%	
	BNR1	2	11	9	7.57%	11.58%	4.02%	
	KYK1	1	11	10	5.12%	7.17%	2.05%	
	MDU5	3	11	8	5.77%	5.95%	0.18%	
	NKI1	3	11	8	3.54%	7.07%	3.52%	
	ADP1	2	10	8	6.61%	10.16%	3.55%	
	CBM1	2	10	8	10.31%	9.16%	-1.15%	
	MLR1	4	10	6	8.69%	7.96%	-0.73%	
	MNM1	2	9	7	8.10%	6.09%	-2.01%	
	TPT1	3	9	6	14.89%	12.01%	-2.88%	
	NTM1	1	8	7	12.74%	4.82%	-7.92%	
	BTU1			7	7	#Error	2.89%	#Error
	PVI1	2	7	5	3.68%	9.53%	5.85%	
	PKM1	4	5	1	3.90%	3.08%	-0.82%	
	KPT1	1	3	2	13.35%	8.75%	-4.60%	
	Total	159	681	522	7.96%	6.44%	-1.52%	
	TRICHY-01	TRY1	43	122	79	0.63%	4.98%	4.35%
		PBR2	8	45	37	5.61%	5.22%	-0.38%
KUM1		6	34	28	5.47%	5.88%	0.41%	
TVR2		11	34	23	6.44%	6.37%	-0.06%	
TNJ1		15	31	16	6.67%	6.81%	0.13%	
PBR1		2	29	27	5.96%	3.76%	-2.19%	
TNJ2		7	29	22	5.64%	6.25%	0.61%	
MVM1		5	25	20	10.25%	8.33%	-1.92%	
PDK1		6	25	19	9.86%	7.48%	-2.38%	
PTK1		4	24	20	7.09%	7.16%	0.06%	
TRY4		8	23	15	8.98%	8.31%	-0.66%	
TYR1		1	22	21	4.91%	8.26%	3.34%	
AYR1		2	16	14	18.24%	6.02%	-12.22%	
NGT1		1	15	14	4.85%	8.09%	3.24%	
MDI1		2	14	12	3.25%	7.28%	4.03%	
TRY3		6	14	8	8.44%	7.33%	-1.12%	
JKM1				13	13	#Error	4.41%	#Error
KUM2		6	13	7	3.98%	4.30%	0.32%	
TRY2		3	11	8	8.12%	4.56%	-3.56%	
KRN1		4	10	6	8.73%	4.16%	-4.57%	
MSI1		4	8	4	14.02%	8.26%	-5.77%	
TVR1		6	7	1	5.99%	5.59%	-0.41%	
KIK1		10	6	(4)	10.01%	8.71%	-1.30%	
ORU1		1	6	5	12.15%	11.37%	-0.78%	
APM1				4	4	#Error	6.87%	#Error
NCK1		2	4	2	2.86%	7.99%	5.13%	
TTP1		3	4	1	10.19%	9.71%	-0.48%	
NMM1		2	1	(1)	8.85%	9.52%	0.67%	
WTRZ				(4)	(4)	#Error	12.91%	#Error
Total		168	585	417	6.01%	6.18%	0.17%	
WEST-02		ERD1	8	46	38	11.39%	7.86%	-3.53%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	ERD2	32	46	14	8.39%	7.79%	-0.59%
	SLM1	11	34	23	8.01%	7.69%	-0.31%
	MTR1	9	25	16	7.39%	6.11%	-1.28%
	NKL2	5	22	17	8.31%	5.21%	-3.10%
	SLM2	3	21	18	9.74%	0.18%	-9.56%
	MCR1		15	15	#Error	8.49%	#Error
	ATU1	3	14	11	11.78%	6.93%	-4.86%
	RSP1	2	14	12	4.92%	5.77%	0.86%
	OML1	1	13	12	8.52%	8.44%	-0.07%
	SLM3	3	11	8	6.84%	8.44%	1.60%
	VPD1	3	11	8	5.28%	7.53%	2.25%
	TCG1	2	8	6	4.88%	8.94%	4.06%
	HRR1	4	7	3	5.82%	4.27%	-1.55%
	DPR1	1	6	5	5.55%	6.10%	0.54%
	EPI1	3	6	3	9.36%	9.96%	0.60%
	APN1	2	5	3	13.24%	4.63%	-8.61%
	BMD1	4	5	1	7.21%	11.37%	4.16%
	CMI1	6	5	(1)	5.73%	8.39%	2.66%
	EDP1		5	5	#Error	5.92%	#Error
	HSR2	4	5	1	10.49%	9.76%	-0.72%
	KRI1	13	5	(8)	8.61%	8.52%	-0.09%
	KMM1	2	5	3	5.06%	7.39%	2.33%
	PLC1	5	4	(1)	8.70%	14.43%	5.73%
	PMP1		4	4	#Error	8.54%	#Error
	TRM1	7	4	(3)	9.17%	5.34%	-3.83%
	VKL1		4	4	#Error	7.70%	#Error
	KAM1	1	3	2	11.63%	11.88%	0.25%
	KVP1		3	3	#Error	6.69%	#Error
	DPR2		2	2	#Error	6.91%	#Error
	PDR1	1	2	1	10.45%	14.22%	3.77%
	SGG1	1	2	1	4.79%	6.35%	1.56%
	SGI1	1	2	1	7.89%	8.19%	0.30%
HSR1	2	1	(1)	7.69%	12.19%	4.50%	
WHPD			(4)	(4)	#Error	8.12%	#Error
Total		139	361	222	8.30%	7.17%	-1.13%
CHENNAI-02	CH20	6	40	34	-3.79%	-2.24%	1.55%
	CH03	7	30	23	7.76%	10.00%	2.24%
	CH15	4	27	23	11.47%	4.64%	-6.83%
	CH21	8	25	17	13.33%	6.40%	-6.93%
	CH12	4	20	16	8.75%	9.04%	0.29%
	CH18	2	19	17	12.41%	10.69%	-1.73%
	CH24	11	18	7	8.47%	8.50%	0.03%
	CH23	6	16	10	2.46%	0.16%	-2.31%
	CH17	8	15	7	10.73%	12.42%	1.69%
	CH50	11	15	4	9.16%	8.72%	-0.43%
	MJR1	2	12	10	7.77%	7.58%	-0.19%
	CH06	5	10	5	11.58%	4.87%	-6.72%
	CH41	3	9	6	6.89%	10.81%	3.93%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH33	3	8	5	9.10%	9.85%	0.75%	
	CH44	3	8	5	14.56%	12.67%	-1.88%	
	CH34	3	6	3	10.03%	10.68%	0.65%	
	CH46	2	6	4	6.20%	13.49%	7.29%	
	GPD1	9	6	(3)	4.92%	5.33%	0.41%	
	UKI1	5	6	1	6.60%	8.29%	1.69%	
	PON1	4	5	1	6.46%	10.50%	4.05%	
	CH32		5	5	#Error	3.97%	#Error	
	CH51	6	4	(2)	-3.54%	10.47%	14.01%	
	CH27		3	3	#Error	5.21%	#Error	
	CH36	1	3	2	4.68%	11.36%	6.67%	
	CH31	1	1		5.73%	8.56%	2.84%	
	MC06	1	1		1.27%	6.01%	4.74%	
	CH01				#Error	#Error	#Error	
	CH43	1		(1)	9.74%	#Error	#Error	
	MC05				#Error	#Error	#Error	
	Total	116	317	201	7.49%	6.93%	-0.56%	
	WEST-01	CBE2	39	58	19	10.98%	12.16%	1.18%
		TPR2	18	26	8	9.66%	9.07%	-0.59%
		MPM1	12	16	4	12.44%	8.98%	-3.46%
CBE1		7	15	8	12.66%	7.94%	-4.72%	
CBE4		15	15		11.21%	9.51%	-1.70%	
KGM1		2	15	13	12.16%	5.30%	-6.86%	
DPM2		4	14	10	11.50%	12.31%	0.81%	
KMR1		17	13	(4)	9.88%	10.74%	0.86%	
PDM1		8	13	5	12.19%	9.37%	-2.82%	
SYM2		7	12	5	9.01%	8.41%	-0.60%	
TPR1		8	11	3	9.64%	13.99%	4.35%	
SUL1		5	10	5	10.52%	7.82%	-2.71%	
TPR3		12	10	(2)	5.90%	9.50%	3.59%	
AVI1		8	9	1	9.55%	11.82%	2.28%	
CBE6		16	9	(7)	8.19%	7.34%	-0.85%	
GBM1		7	9	2	7.89%	9.76%	1.87%	
TPR4			8	8	#Error	11.48%	#Error	
UMP1		9	8	(1)	5.67%	7.37%	1.71%	
PLI1		13	7	(6)	5.76%	7.25%	1.49%	
SNR1		7	7		7.56%	6.90%	-0.66%	
CBE5		4	6	2	7.75%	9.90%	2.16%	
KMD1		2	5	3	8.60%	5.61%	-2.98%	
ANR1		2	3	1	11.40%	18.49%	7.09%	
CBE3		1	3	2	7.22%	8.14%	0.92%	
CNR1					#Error	#Error	#Error	
GDR1					#Error	#Error	#Error	
KGI1					#Error	#Error	#Error	
PPI1		4		(4)	10.89%	#Error	#Error	
UAM1					#Error	#Error	#Error	
WHCB				(3)	(3)	#Error	8.91%	#Error
Total		227	300	73	9.60%	9.83%	0.23%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH19	7	62	55	7.86%	-1.69%	-9.55%
	CH05	9	24	15	10.07%	6.51%	-3.56%
	CH14	5	19	14	7.59%	9.38%	1.79%
	CH47	6	18	12	12.00%	12.33%	0.34%
	CH07	5	17	12	5.60%	7.98%	2.38%
	CH16	9	17	8	4.61%	9.40%	4.79%
	CZWH		15	15	#Error	-11.85%	#Error
	CH49	4	14	10	5.21%	11.05%	5.84%
	MRM1	5	13	8	9.63%	6.54%	-3.09%
	CH42	7	12	5	8.13%	13.11%	4.97%
	CGL1	3	11	8	9.35%	10.04%	0.69%
	CH38	1	11	10	18.18%	0.07%	-18.11%
	AVD1	3	9	6	1.16%	5.14%	3.98%
	CH08	4	9	5	13.63%	8.66%	-4.97%
	CH45	4	9	5	4.36%	7.25%	2.89%
	CH25	4	8	4	7.87%	8.88%	1.01%
	CH28	8	8		13.74%	10.68%	-3.06%
	CH48	9	8	(1)	10.47%	12.43%	1.96%
	CH30	8	7	(1)	6.97%	8.47%	1.49%
	GUD2	2	6	4	15.18%	10.70%	-4.48%
	KNR1	6	6		7.28%	6.97%	-0.31%
	CH35	5	4	(1)	12.19%	10.57%	-1.62%
	CH37	2	4	2	8.71%	11.60%	2.89%
	GUD1	5	4	(1)	6.89%	5.44%	-1.45%
	CH26	2	3	1	1.06%	9.65%	8.59%
	CH22	4	2	(2)	7.77%	5.95%	-1.82%
	CH39	6	2	(4)	6.46%	5.10%	-1.36%
	TKM1	1	2	1	8.29%	5.28%	-3.01%
	CH40		1	1	#Error	8.51%	#Error
	SKL1	1	1		0.38%	12.83%	12.45%
	CH29	1		(1)	9.57%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
WCHN			(33)	(33)	#Error	-4.05%	#Error
Total		136	293	157	8.47%	7.23%	-1.24%
SOUTH ARCOT	CDM1	8	30	22	9.37%	7.14%	-2.23%
	SJI2	5	27	22	12.15%	7.37%	-4.78%
	KKI2	5	24	19	8.18%	4.93%	-3.25%
	POY1	29	20	(9)	7.27%	2.37%	-4.90%
	KML1	1	19	18	3.86%	11.23%	7.37%
	NVL2	5	18	13	9.27%	4.70%	-4.58%
	TRK1	13	18	5	12.56%	6.82%	-5.74%
	ULP1	2	16	14	1.79%	5.54%	3.75%
	PRT1	6	15	9	8.57%	7.99%	-0.58%
	VCM2	10	15	5	3.13%	5.96%	2.82%
	VPM2	3	13	10	7.70%	8.69%	0.99%
	KLM1	4	10	6	10.52%	13.39%	2.87%
	TDM1	4	9	5	6.82%	5.71%	-1.11%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	STP1		7	7	#Error	9.81%	#Error
	TVM2	1	6	5	2.73%	6.72%	3.99%
	VCM1	2	6	4	4.65%	5.13%	0.48%
	CUD1	4	5	1	2.95%	5.99%	3.04%
	MKM1	1	5	4	6.65%	10.25%	3.60%
	POY2	17	5	(12)	5.85%	8.35%	2.50%
	VPM1		5	5	#Error	6.13%	#Error
	TVM1	1	3	2	5.35%	6.54%	1.19%
	WHUT		(3)	(3)	#Error	7.49%	#Error
	Total	121	273	152	7.61%	6.91%	-0.70%
NORTH ARCOT	TRR1	8	23	15	5.86%	7.24%	1.38%
	KPM2	27	20	(7)	6.64%	8.26%	1.62%
	VSI1	6	17	11	10.22%	10.65%	0.43%
	TRL1	11	16	5	5.13%	5.21%	0.08%
	AKM1	3	13	10	7.62%	10.21%	2.59%
	VEL2	5	13	8	8.57%	10.83%	2.25%
	KPM1		11	11	#Error	7.76%	#Error
	VEL1	1	11	10	7.98%	9.64%	1.66%
	WJP1	5	11	6	15.04%	10.05%	-4.99%
	ABR1	10	10		6.56%	6.98%	0.42%
	PLR1	2	9	7	8.67%	8.98%	0.31%
	SBR1	6	9	3	6.29%	6.26%	-0.04%
	TRT1	3	9	6	12.54%	7.18%	-5.36%
	CPT1	6	8	2	7.25%	9.35%	2.10%
	GDM1	2	7	5	9.87%	10.30%	0.43%
	SLG1	3	7	4	10.62%	8.23%	-2.39%
	ANI1	5	6	1	9.82%	10.99%	1.17%
	CYR1	4	6	2	13.63%	7.43%	-6.21%
	ARC2	3	5	2	6.15%	8.81%	2.66%
	CGM1	2	5	3	5.10%	6.76%	1.66%
	PTU1	1	5	4	6.38%	11.18%	4.80%
	WJD1	2	3	1	8.88%	10.81%	1.92%
	BGR1		1	1	#Error	17.19%	#Error
	UGI1		1	1	#Error	5.42%	#Error
	VNB1	2	1	(1)	14.34%	6.79%	-7.55%
	WHVL	(8)	(1)	7	10.28%	7.26%	-3.02%
	Total	109	226	117	7.83%	8.58%	0.75%
VIJAYAWADA-01	TNK1	11	18	7	5.03%	4.89%	-0.14%
	ELU1	6	14	8	5.44%	6.04%	0.60%
	OGL1	6	11	5	5.88%	6.23%	0.35%
	TDD1	4	11	7	5.53%	6.03%	0.50%
	VKN1	6	10	4	3.31%	5.57%	2.26%
	RMV1	7	9	2	8.59%	9.68%	1.09%
	BVR1	9	8	(1)	8.44%	7.42%	-1.02%
	VJW1	8	8		4.49%	2.89%	-1.60%
	VJW2	7	8	1	6.14%	5.92%	-0.22%
	JGG1	3	7	4	4.56%	4.08%	-0.47%
	PAP1	8	7	(1)	6.23%	5.58%	-0.65%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	AMP1	2	6	4	3.68%	5.76%	2.08%
	CRL1	4	6	2	2.62%	4.56%	1.94%
	MTM1	1	6	5	3.87%	5.63%	1.76%
	NRT1	5	6	1	7.43%	10.95%	3.51%
	VJW4	19	6	(13)	1.32%	2.72%	1.40%
	PRL1	3	5	2	9.77%	5.09%	-4.68%
	TEL1	4	5	1	5.05%	4.39%	-0.66%
	TNI1	6	5	(1)	-0.07%	3.98%	4.04%
	VJW3	10	5	(5)	8.76%	6.49%	-2.27%
	JPT1	3	4	1	4.79%	2.28%	-2.51%
	PPM1	5	4	(1)	6.45%	3.90%	-2.56%
	VJW5	4	4		7.61%	11.93%	4.32%
	GDV1	1	3	2	7.19%	5.14%	-2.06%
	NPR1	2	3	1	4.99%	4.09%	-0.90%
	RAL1	6	2	(4)	9.29%	5.73%	-3.56%
	BPP1	2	1	(1)	4.99%	8.05%	3.06%
	GNT2	4	1	(3)	6.23%	3.87%	-2.36%
	KND1	4	1	(3)	5.38%	4.74%	-0.64%
	NZV1	1	1		18.12%	14.17%	-3.95%
	PNR1	3	1	(2)	0.97%	4.60%	3.63%
	VUY1	2	1	(1)	2.93%	5.02%	2.09%
	CKT1	7		(7)	4.59%	#Error	#Error
	DPE1	6		(6)	5.63%	#Error	#Error
	GNT1	5		(5)	4.82%	#Error	#Error
	GVM1				#Error	#Error	#Error
	TVU1	3		(3)	5.20%	#Error	#Error
	Total	187	187		5.36%	5.75%	0.39%
	TIRUPATI-01	MPL1	2	26	24	8.04%	1.75%
TPY2		19	16	(3)	6.44%	7.11%	0.67%
KDA1		9	10	1	5.86%	6.30%	0.44%
CTO1		11	9	(2)	8.81%	7.06%	-1.75%
PDT1		4	9	5	5.32%	6.68%	1.37%
TPY1		3	9	6	3.78%	6.94%	3.17%
KDR1		5	8	3	5.75%	6.56%	0.81%
KNL2		8	8		2.14%	3.05%	0.91%
PUT1		8	8		6.38%	5.43%	-0.95%
KNL1		3	6	3	9.22%	12.72%	3.50%
PIL1		1	6	5	3.58%	6.10%	2.52%
ATP1		8	5	(3)	7.38%	7.52%	0.14%
KVL1		3	5	2	4.97%	5.80%	0.83%
RCY1		1	5	4	8.07%	4.03%	-4.05%
TPI1		4	5	1	2.82%	2.07%	-0.75%
KAR1		8	4	(4)	9.68%	10.77%	1.09%
RJP1		4	4		5.00%	5.87%	0.87%
BVL1		6	3	(3)	6.13%	7.01%	0.88%
GTL1		2	3	1	5.72%	4.52%	-1.20%
VKI1		4	3	(1)	7.94%	8.54%	0.60%
DHN1		2	2		12.04%	12.22%	0.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KOU1	3	2	(1)	6.92%	6.20%	-0.71%
	NDL1	6	2	(4)	4.50%	7.36%	2.86%
	PGR1	2	2		8.51%	5.24%	-3.27%
	SPE1	2	2		3.17%	7.40%	4.23%
	ADI1	1	1		5.33%	7.19%	1.86%
	KHT1	2	1	(1)	6.54%	11.70%	5.17%
	PMR1	3	1	(2)	7.22%	7.53%	0.31%
	NLR1	3		(3)	8.16%	#Error	#Error
	NYP1	5		(5)	7.79%	#Error	#Error
	WHKD	(1)		1	7.01%	#Error	#Error
	Total	141	165	24	6.48%	5.92%	-0.57%
KL-NORTH	KZD1	104	70	(34)	5.53%	2.92%	-2.61%
	WHKZ	(1)	(1)		0.86%	2.77%	1.90%
	Total	103	69	(34)	5.57%	2.92%	-2.64%
KL-SOUTH	TVP1	40	32	(8)	-1.24%	1.47%	2.71%
	PNL1	8	14	6	4.14%	2.81%	-1.33%
	KLR1	20	7	(13)	-1.33%	0.82%	2.15%
	PAS1	10	4	(6)	-0.29%	3.14%	3.44%
	WHTM	(3)	(3)		2.20%	2.30%	0.10%
	Total	75	54	(21)	-0.67%	1.78%	2.45%
Total	1862	4214	2353	7.17%	6.93%	-0.24%	