



Air-Cond - Daily Sales Performance As on 24-03-2026 11:30:35 PM

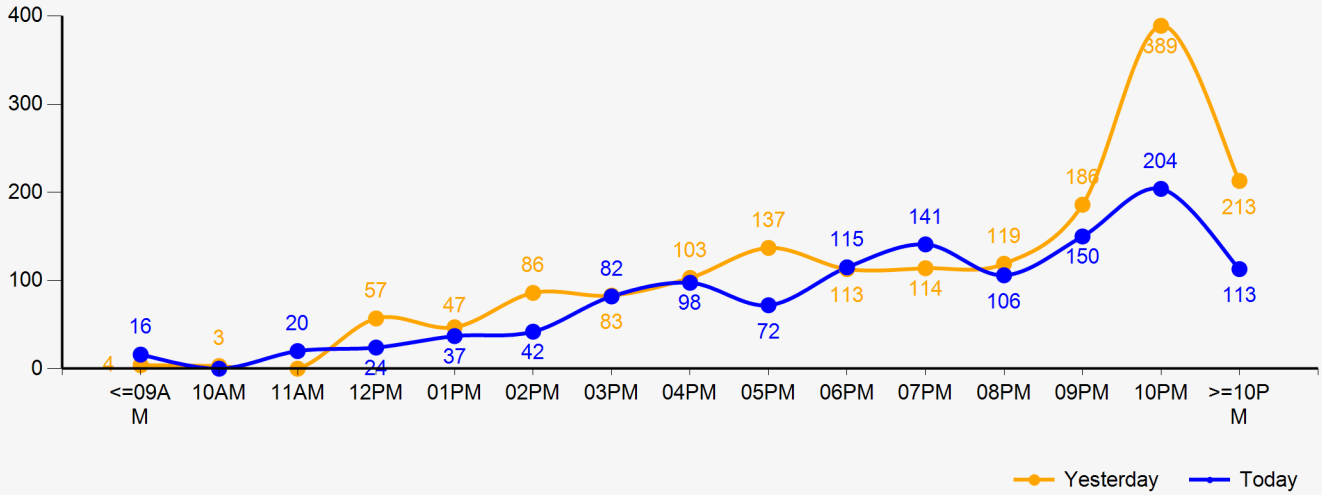
YD Sales : 1654

YD GP%: 6.01%

TD Sales : 1220

TD GP%: 6.46%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	264	187	(77)	5.64%	5.96%	0.32%
CHENNAI-02	247	186	(61)	5.83%	5.96%	0.13%
SOUTH-03	178	133	(46)	6.01%	7.06%	1.05%
WEST-01	101	132	31	7.24%	6.81%	-0.42%
CHENNAI-01	209	132	(78)	6.09%	6.17%	0.08%
TRICHY-01	143	109	(34)	7.21%	7.62%	0.41%
WEST-02	97	73	(24)	9.19%	7.68%	-1.51%
VIJAYAWADA-01	131	67	(64)	1.59%	4.97%	3.38%
NORTH ARCOT	85	53	(33)	7.69%	9.05%	1.36%
TIRUPATI-01	72	47	(25)	5.92%	6.93%	1.01%
KL-SOUTH	24	37	13	0.77%	-1.38%	-2.15%
SOUTH ARCOT	85	37	(48)	7.55%	10.83%	3.28%
KL-NORTH	18	28	10	3.32%	3.21%	-0.12%
Total	1654	1220	(435)	6.01%	6.46%	0.44%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	20	26	6	3.37%	6.89%	3.52%
	TVL1	35	20	(15)	7.73%	7.96%	0.23%
	TUT1	21	16	(5)	5.38%	6.17%	0.79%
	RND1	14	14		11.25%	9.34%	-1.91%
	TUT2	13	14	1	4.05%	4.68%	0.63%
	MAR1	8	10	2	3.86%	0.98%	-2.88%
	S2SD	10	8	(2)	-1.45%	-1.70%	-0.25%
	TKS1	9	8	(1)	8.78%	5.23%	-3.55%
	TKS2	15	7	(8)	2.72%	4.96%	2.25%
	VNR2	9	7	(2)	7.95%	5.36%	-2.60%
	ARM1	4	6	2	3.48%	-2.25%	-5.74%
	KVT1	7	5	(2)	7.68%	4.41%	-3.27%
	APK2	4	4		6.40%	5.65%	-0.75%
	UDN1	2	4	2	11.17%	6.13%	-5.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	VL11	3	4	1	2.88%	5.17%	2.30%	
	ERL2	8	3	(5)	6.48%	9.07%	2.59%	
	RPM1	8	3	(5)	2.31%	2.11%	-0.19%	
	SKD1	1	3	2	3.05%	13.53%	10.49%	
	SNL1	6	3	(3)	0.83%	10.78%	9.95%	
	TKY1	2	3	1	3.33%	9.61%	6.28%	
	KGL1	2	2		6.84%	12.15%	5.30%	
	KYR1	9	2	(7)	3.36%	11.32%	7.95%	
	PKD1	7	2	(5)	4.96%	11.73%	6.77%	
	SDI1	4	2	(2)	4.29%	5.61%	1.32%	
	TYI1	5	2	(3)	5.32%	3.74%	-1.58%	
	VKM1	2	2		8.24%	0.12%	-8.12%	
	APK1	3	1	(2)	7.10%	19.78%	12.68%	
	ASM1	6	1	(5)	4.25%	3.48%	-0.77%	
	PDI1	3	1	(2)	5.07%	11.12%	6.06%	
	STU2	2	1	(1)	2.35%	11.41%	9.07%	
	SVK1	3	1	(2)	9.39%	4.82%	-4.57%	
	TCN1	7	1	(6)	9.53%	7.83%	-1.71%	
	VNR1			1	1	#Error	11.71%	#Error
	COL1	3		(3)	8.58%	#Error	#Error	
	KSM1	3		(3)	1.47%	#Error	#Error	
	MMT1	3		(3)	9.10%	#Error	#Error	
	SGT1	4		(4)	3.42%	#Error	#Error	
	WHTV	(1)		1	-19.38%	#Error	#Error	
	Total	264	187	(77)	5.64%	5.96%	0.32%	
	CHENNAI-02	CH15	27	40	13	3.90%	1.93%	-1.97%
CH06		29	23	(6)	0.99%	-0.72%	-1.72%	
CH12		9	13	4	10.48%	7.28%	-3.20%	
CH03		27	10	(17)	9.11%	7.41%	-1.70%	
CH20		2	9	7	3.20%	7.42%	4.22%	
CH24		2	9	7	11.11%	9.33%	-1.78%	
CH51		21	9	(12)	4.05%	6.17%	2.12%	
CH21		6	8	2	3.57%	7.58%	4.01%	
CH17		8	7	(1)	7.61%	14.04%	6.43%	
MJR1		7	7		5.80%	8.90%	3.10%	
CH34		4	6	2	1.80%	7.74%	5.94%	
CH23		2	5	3	8.63%	1.87%	-6.76%	
CH31		38	5	(33)	2.31%	2.28%	-0.03%	
CH41		8	5	(3)	12.77%	15.02%	2.25%	
CH50		12	5	(7)	7.91%	6.29%	-1.62%	
CH33		7	4	(3)	9.98%	16.72%	6.74%	
UKI1		4	4		10.87%	9.14%	-1.73%	
CH18		12	3	(9)	5.80%	9.52%	3.72%	
CH44		4	3	(1)	7.81%	4.08%	-3.74%	
CH46		2	3	1	6.97%	7.02%	0.05%	
PON1		4	3	(1)	9.23%	10.86%	1.63%	
CH43		5	2	(3)	8.57%	14.40%	5.84%	
CH27		2	1	(1)	7.26%	5.93%	-1.33%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH36		1	1	#Error	10.10%	#Error
	MC06		1	1	#Error	6.06%	#Error
	CH01				#Error	#Error	#Error
	CH32	1		(1)	14.02%	#Error	#Error
	GPD1	4		(4)	10.78%	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	247	186	(61)	5.83%	5.96%	0.13%
SOUTH-03	MDU6	7	15	8	5.53%	7.77%	2.24%
	KRR1	7	8	1	10.15%	6.17%	-3.97%
	MDU1	54	8	(46)	1.99%	6.11%	4.12%
	PNI1	3	7	4	3.39%	3.83%	0.44%
	DGL1	10	6	(4)	8.91%	6.25%	-2.66%
	TMM1	3	6	3	2.06%	5.34%	3.28%
	MDU2	16	5	(11)	9.90%	10.03%	0.13%
	MDU4	1	5	4	7.47%	9.40%	1.93%
	MDU7	6	5	(1)	6.00%	6.04%	0.04%
	NTM1	1	5	4	5.80%	5.96%	0.17%
	TEN1	2	5	3	9.00%	6.94%	-2.06%
	BNR1	3	4	1	7.47%	5.01%	-2.45%
	CBM1		4	4	#Error	7.11%	#Error
	DGL2	5	4	(1)	9.20%	9.97%	0.77%
	MLR1	3	4	1	4.01%	7.75%	3.74%
	PKM1	1	4	3	5.45%	4.92%	-0.54%
	SVG1	3	4	1	8.29%	1.81%	-6.48%
	DKI1		3	3	#Error	13.57%	#Error
	MDU3	10	3	(7)	6.58%	2.98%	-3.61%
	MDU5	5	3	(2)	4.71%	8.98%	4.28%
	MPA1	2	3	1	3.58%	9.84%	6.27%
	TPT1	9	3	(6)	7.95%	13.90%	5.95%
	ATG1	3	2	(1)	11.97%	3.79%	-8.18%
	BTU1		2	2	#Error	4.82%	#Error
	CMR1	1	2	1	1.19%	8.03%	6.84%
	KPT1	1	2	1	17.24%	10.04%	-7.19%
	ODM1	2	2		-0.38%	7.03%	7.40%
	SGP1	2	2		8.60%	6.56%	-2.04%
	TEN2	5	2	(3)	7.72%	9.47%	1.76%
	ADP1	1	1		2.83%	11.12%	8.30%
	KKD3	4	1	(3)	9.15%	6.06%	-3.09%
	MNM1	3	1	(2)	6.45%	7.36%	0.91%
	NKI1	1	1		0.93%	2.17%	1.24%
	PNV2	1	1		4.88%	4.73%	-0.14%
TDI1	3	1	(2)	13.25%	17.96%	4.71%	
KYK1	1		(1)	1.37%	#Error	#Error	
PVI1	1		(1)	1.31%	#Error	#Error	
USL1	1		(1)	-1.33%	#Error	#Error	
WHMD	(3)	(2)	2	2.90%	15.85%	12.95%	
Total	178	133	(46)	6.01%	7.06%	1.05%	
WEST-01	CBE2	10	54	44	10.62%	4.77%	-5.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR2	7	12	5	5.45%	3.17%	-2.28%
	CBE4	8	8		7.24%	9.26%	2.02%
	MPM1	2	6	4	6.85%	10.33%	3.47%
	SNR1	7	6	(1)	7.65%	11.84%	4.20%
	SUL1	3	6	3	3.28%	8.45%	5.17%
	KMR1	5	5		9.88%	11.71%	1.84%
	TPR1	4	5	1	7.88%	5.86%	-2.02%
	KGM1	3	4	1	9.26%	9.74%	0.48%
	TPR3	2	4	2	9.70%	9.56%	-0.15%
	AVI1	9	3	(6)	5.12%	9.69%	4.56%
	CBE1	2	3	1	2.83%	4.74%	1.91%
	CBE5	3	3		6.67%	13.47%	6.80%
	PDM1	3	3		5.44%	7.98%	2.55%
	PLI1	2	3	1	5.58%	7.25%	1.67%
	CBE6	8	2	(6)	11.99%	5.87%	-6.13%
	DPM2	1	2	1	10.51%	9.34%	-1.17%
	SYM2	4	2	(2)	8.61%	6.66%	-1.95%
	ANR1	4	1	(3)	4.03%	7.47%	3.44%
	GBM1	3	1	(2)	4.21%	11.33%	7.12%
	KMD1	2	1	(1)	7.04%	6.03%	-1.01%
	UMP1	5	1	(4)	3.92%	11.09%	7.17%
	CBE3	2		(2)	6.50%	#Error	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	PPI1				#Error	#Error	#Error
	TPR4	3		(3)	7.19%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(1)	(3)	(2)	11.08%	8.97%	-2.11%
	Total		101	132	31	7.24%	6.81%
CHENNAI-01	CH05	18	20	2	3.11%	-2.44%	-5.55%
	CH14	12	11	(1)	5.66%	2.46%	-3.20%
	CH42	7	10	3	11.78%	10.79%	-1.00%
	CH45	13	10	(3)	4.52%	5.22%	0.70%
	CH08	31	8	(23)	4.87%	9.13%	4.25%
	AVD1	11	7	(4)	8.45%	7.98%	-0.47%
	CH07	8	7	(1)	3.29%	6.05%	2.76%
	CH37	1	6	5	17.49%	9.53%	-7.96%
	GUD2	1	6	5	2.64%	6.91%	4.28%
	CH16	8	5	(3)	12.13%	12.02%	-0.11%
	CH25	10	5	(5)	9.77%	8.14%	-1.62%
	CH26	2	4	2	15.64%	3.47%	-12.17%
	CH47	4	4		5.86%	5.67%	-0.19%
	CH48	7	4	(3)	11.17%	11.40%	0.23%
	CH49	13	4	(9)	8.44%	8.04%	-0.40%
	CH19	6	3	(3)	9.20%	13.21%	4.01%
	CH22	6	3	(3)	6.64%	9.71%	3.07%
	CH30	6	3	(3)	7.22%	7.22%	0.00%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH35	4	3	(1)	8.05%	9.79%	1.75%	
	KNR1	3	3		15.56%	7.85%	-7.71%	
	TKM1		3	3	#Error	3.11%	#Error	
	CGL1	6	2	(4)	7.52%	10.44%	2.91%	
	CH28	10	2	(8)	11.59%	7.64%	-3.95%	
	MRM1	3	2	(1)	9.58%	4.26%	-5.32%	
	WHC3	18	1	(17)	-11.08%	-8.94%	2.14%	
	SKL1	3	1	(3)	8.70%	18.40%	9.70%	
	CH29				#Error	#Error	#Error	
	CH38	3		(3)	10.28%	#Error	#Error	
	CH39	2		(2)	6.23%	#Error	#Error	
	CH40				#Error	#Error	#Error	
	GUD1	1		(1)	11.09%	#Error	#Error	
	MC09				#Error	#Error	#Error	
	MC10				#Error	#Error	#Error	
	WCHN	(8)	(5)	3	8.24%	3.62%	-4.63%	
	Total	209	132	(78)	6.09%	6.17%	0.08%	
	TRICHY-01	TRY1	24	22	(2)	8.20%	6.16%	-2.04%
		MDI1	5	11	6	5.87%	6.68%	0.82%
		TRY4	1	11	10	11.12%	9.35%	-1.78%
PBR2		10	8	(2)	5.51%	6.29%	0.78%	
MVM1		9	7	(2)	8.75%	11.76%	3.01%	
KUM1		6	5	(1)	6.94%	8.34%	1.40%	
PBR1		2	5	3	2.50%	7.48%	4.98%	
TNJ1		12	5	(7)	5.22%	6.23%	1.01%	
TRY3		9	5	(4)	5.58%	13.17%	7.60%	
TNJ2		4	4		5.59%	11.27%	5.67%	
AYR1		3	3		4.28%	8.94%	4.67%	
MSI1		4	3	(1)	5.63%	3.37%	-2.26%	
NGT1		2	3	1	10.02%	3.60%	-6.42%	
TVR2		8	3	(5)	7.39%	10.58%	3.19%	
JKM1		5	2	(3)	6.45%	7.09%	0.64%	
KIK1		2	2		11.16%	6.13%	-5.04%	
ORU1		4	2	(2)	6.45%	10.04%	3.59%	
TRY2		3	2	(1)	5.97%	1.61%	-4.35%	
TTP1		5	2	(3)	10.67%	1.44%	-9.23%	
KRN1		2	1	(1)	9.92%	5.45%	-4.47%	
NCK1		1	1		5.35%	0.74%	-4.61%	
PDK1		2	1	(1)	13.69%	11.12%	-2.56%	
PTK1		4	1	(3)	5.86%	17.39%	11.53%	
APM1		3		(3)	9.79%	#Error	#Error	
NMM1		5		(5)	9.33%	#Error	#Error	
TVR1		6		(6)	7.57%	#Error	#Error	
TYR1		2		(2)	8.44%	#Error	#Error	
Total		143	109	(34)	7.21%	7.62%	0.41%	
WEST-02		ERD1	7	19	12	10.83%	1.24%	-9.59%
		ERD2	15	10	(5)	10.79%	11.80%	1.02%
	SLM3	8	5	(3)	5.64%	8.06%	2.42%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	ATU1	6	4	(2)	10.80%	3.94%	-6.87%
	CMI1	2	3	1	2.12%	6.58%	4.46%
	KAM1	2	3	1	21.43%	7.32%	-14.12%
	KMM1	1	3	2	17.96%	13.96%	-4.00%
	OML1	1	3	2	10.10%	5.16%	-4.95%
	PDR1	3	3		9.86%	17.50%	7.64%
	BMD1	2	2		15.00%	13.07%	-1.93%
	KRI1	3	2	(1)	8.35%	5.45%	-2.89%
	MTR1	2	2		2.74%	6.67%	3.93%
	NKL2	3	2	(1)	10.00%	8.21%	-1.80%
	PLC1	2	2		13.81%	20.30%	6.49%
	SLM1	7	2	(5)	7.33%	3.45%	-3.87%
	VPD1		2	2	#Error	9.94%	#Error
	APN1	2	1	(1)	10.18%	11.08%	0.90%
	DPR2	2	1	(1)	6.44%	4.46%	-1.98%
	EDP1	2	1	(1)	2.34%	6.64%	4.30%
	EPI1	1	1		11.91%	21.43%	9.53%
	HRR1	1	1		4.54%	6.33%	1.80%
	SGG1	1	1		2.83%	9.34%	6.52%
	SLM2	4	1	(3)	8.62%	15.43%	6.82%
	TRM1	1	1		4.73%	8.48%	3.75%
	VKL1	1	1		11.65%	20.69%	9.04%
	DPR1	5		(5)	9.91%	#Error	#Error
	HSR1				#Error	#Error	#Error
	HSR2				#Error	#Error	#Error
	KVP1				#Error	#Error	#Error
	MCR1	2		(2)	8.14%	#Error	#Error
	PMP1				#Error	#Error	#Error
	RSP1	6		(6)	6.39%	#Error	#Error
	SGI1				#Error	#Error	#Error
	TCG1	4		(4)	12.29%	#Error	#Error
	WHPD			(1)	(1)	#Error	-0.48%
WHKP	1		(2)	(3)	7.66%	8.59%	0.93%
Total	97	73	(24)	9.19%	7.68%	-1.51%	
VIJAYAWADA-01	RMV1	12	9	(3)	-0.29%	5.52%	5.82%
	TNK1	4	9	5	3.40%	1.46%	-1.93%
	OGL1	21	5	(16)	-2.28%	6.95%	9.24%
	BVR1	3	4	1	1.61%	9.88%	8.27%
	GNT1	6	4	(2)	4.77%	1.84%	-2.93%
	VJW1	6	4	(2)	7.14%	6.67%	-0.47%
	PAP1	1	3	2	-2.04%	0.69%	2.73%
	TEL1	1	3	2	1.76%	4.20%	2.44%
	CKT1	2	2		3.82%	9.66%	5.84%
	DPE1	2	2		11.29%	0.72%	-10.57%
	NRT1	17	2	(15)	-2.29%	5.61%	7.90%
	TDD1	4	2	(2)	4.13%	3.06%	-1.07%
	TNI1	2	2		6.92%	3.25%	-3.67%
	VJW2	1	2	1	9.42%	7.39%	-2.03%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	VJW3	2	2		3.47%	5.48%	2.01%	
	BPP1	4	1	(3)	6.00%	2.05%	-3.95%	
	CRL1	3	1	(2)	6.70%	7.78%	1.08%	
	ELU1	3	1	(2)	5.52%	7.20%	1.67%	
	GNT2	17	1	(16)	-2.09%	10.53%	12.62%	
	JPT1	1	1		-0.98%	12.82%	13.80%	
	KND1		1	1	#Error	2.13%	#Error	
	PPM1		1	1	#Error	2.21%	#Error	
	PRL1	2	1	(1)	13.25%	1.58%	-11.67%	
	VJW4	7	1	(6)	-3.22%	-0.16%	3.06%	
	VJW5	1	1		13.74%	13.74%	0.00%	
	VKN1	2	1	(1)	12.63%	11.08%	-1.55%	
	VUY1		1	1	#Error	-1.81%	#Error	
	AMP1	2		(2)	3.55%	#Error	#Error	
	GDV1				#Error	#Error	#Error	
	GVM1				#Error	#Error	#Error	
	JGG1				#Error	#Error	#Error	
	MTM1	1		(1)	7.43%	#Error	#Error	
	NPR1				#Error	#Error	#Error	
	PNR1	1		(1)	11.53%	#Error	#Error	
	RAL1	2		(2)	3.94%	#Error	#Error	
	TVU1	1		(1)	5.19%	#Error	#Error	
	Total	131	67	(64)	1.59%	4.97%	3.38%	
	NORTH ARCOT	KPM2	11	9	(2)	9.05%	9.11%	0.06%
		TRR1	8	9	1	4.27%	1.14%	-3.13%
		SBR1	13	5	(8)	8.55%	11.77%	3.22%
TRL1		4	5	1	8.09%	12.75%	4.66%	
ARC2		5	3	(2)	5.87%	7.10%	1.22%	
VEL1		3	3		3.00%	10.29%	7.29%	
VEL2		4	3	(1)	7.18%	5.78%	-1.41%	
WJD1			3	3	#Error	12.93%	#Error	
ANI1		3	2	(1)	10.02%	7.06%	-2.95%	
KPM1		5	2	(3)	11.68%	17.63%	5.96%	
VSI1		3	2	(1)	10.72%	14.03%	3.32%	
WJP1		2	2		0.53%	8.40%	7.87%	
GDM1		2	2	(1)	6.21%	22.36%	16.15%	
ABR1		3	1	(2)	4.94%	17.96%	13.02%	
AKM1		6	1	(5)	8.53%	9.88%	1.35%	
CGM1		2	1	(1)	7.79%	4.23%	-3.56%	
CPT1		1	1		21.43%	3.19%	-18.24%	
CYR1		1	1		2.83%	14.05%	11.23%	
PLR1		2	1	(1)	10.69%	2.20%	-8.49%	
SLG1			1	1	#Error	2.20%	#Error	
UGI1			1	1	#Error	2.83%	#Error	
BGR1					#Error	#Error	#Error	
PTU1					#Error	#Error	#Error	
TRT1		3		(3)	9.09%	#Error	#Error	
VNB1		4		(4)	6.01%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	WHVL		(5)	(5)	#Error	6.25%	#Error
	Total	85	53	(33)	7.69%	9.05%	1.36%
TIRUPATI-01	TPY1		7	7	#Error	7.28%	#Error
	RCY1	6	5	(1)	8.70%	6.55%	-2.15%
	TPY2	10	5	(5)	9.02%	6.46%	-2.56%
	ATP1	5	3	(2)	5.40%	5.22%	-0.18%
	KDA1	9	3	(6)	5.41%	8.05%	2.65%
	KNL1	1	3	2	2.21%	13.29%	11.08%
	RJP1	3	3		2.97%	5.34%	2.37%
	KAR1	2	2		9.14%	3.98%	-5.16%
	KNL2	2	2		5.48%	2.21%	-3.27%
	KVL1	2	2		6.31%	7.85%	1.54%
	PDT1	5	2	(3)	0.99%	4.88%	3.89%
	PUT1	2	2		9.25%	7.74%	-1.52%
	VKI1	2	2		6.95%	7.79%	0.85%
	ADI1	2	1	(1)	4.89%	9.44%	4.56%
	DHN1		1	1	#Error	9.30%	#Error
	KHT1	2	1	(1)	6.15%	1.02%	-5.13%
	NYP1	3	1	(2)	10.51%	7.20%	-3.32%
	PIL1	1	1		-0.43%	-2.75%	-2.32%
	PMR1		1	1	#Error	12.60%	#Error
	TPI1	1	1		2.20%	7.01%	4.81%
	BVL1	2		(2)	1.58%	#Error	#Error
	CTO1	2		(2)	5.30%	#Error	#Error
	GTL1	1		(1)	2.96%	#Error	#Error
	KDR1	2		(2)	7.12%	#Error	#Error
	KOU1	1		(1)	5.44%	#Error	#Error
	MPL1	1		(1)	3.30%	#Error	#Error
	NDL1	3		(3)	4.70%	#Error	#Error
	NLR1	1		(1)	6.53%	364.84%	358.31%
	PGR1	1		(1)	8.54%	#Error	#Error
	SPE1	1		(1)	2.75%	#Error	#Error
	WHKD	(1)		1	5.54%	#Error	#Error
	WHRN		(1)	(1)	#Error	5.17%	#Error
Total	72	47	(25)	5.92%	6.93%	1.01%	
KL-SOUTH	TVP1	11	15	4	-0.39%	-0.96%	-0.57%
	PAS1	4	11	7	1.27%	-0.09%	-1.36%
	PNL1	7	7		0.67%	-7.50%	-8.17%
	KLR1	2	4	2	5.93%	4.22%	-1.71%
	Total	24	37	13	0.77%	-1.38%	-2.15%
SOUTH ARCOT	POY1	10	8	(2)	11.30%	11.53%	0.23%
	VPM2	7	5	(2)	7.59%	7.39%	-0.20%
	CDM1	1	4	3	4.65%	13.44%	8.78%
	KLM1	4	4		9.27%	10.33%	1.07%
	KML1	3	4	1	4.08%	9.79%	5.72%
	KKI2	5	3	(2)	10.00%	10.18%	0.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH ARCOT	POY2	5	3	(2)	6.82%	10.54%	3.72%	
	SJI2	13	3	(10)	5.92%	7.27%	1.35%	
	TDM1	3	3		2.07%	4.56%	2.49%	
	CUD1	8	2	(6)	9.70%	5.39%	-4.32%	
	MKM1	4	2	(2)	9.07%	13.54%	4.47%	
	TRK1	6	2	(4)	6.29%	8.56%	2.28%	
	VCM1	3	2	(1)	4.28%	8.32%	4.03%	
	ULP1	4	1	(3)	6.56%	5.39%	-1.17%	
	VPM1	3	1	(2)	6.64%	15.51%	8.87%	
	NVL2	1		(1)	8.88%	#Error	#Error	
	PRT1	1		(1)	11.08%	#Error	#Error	
	STP1	2		(2)	2.83%	#Error	#Error	
	TVM1	3		(3)	7.27%	#Error	#Error	
	TVM2				#Error	#Error	#Error	
	WHUT	(1)	(10)	(9)	3.19%	5.74%	2.55%	
	Total	85	37	(48)	7.55%	10.83%	3.28%	
	KL-NORTH	KZD1	19	30	11	2.76%	2.81%	0.05%
		WHKZ	(1)	(2)	(1)	-7.02%	-2.53%	4.49%
Total		18	28	10	3.32%	3.21%	-0.12%	
Total	1654	1220	(435)	6.01%	6.46%	0.44%		