



Air-Cond - Daily Sales Performance As on 23-05-2026 11:30:42 PM

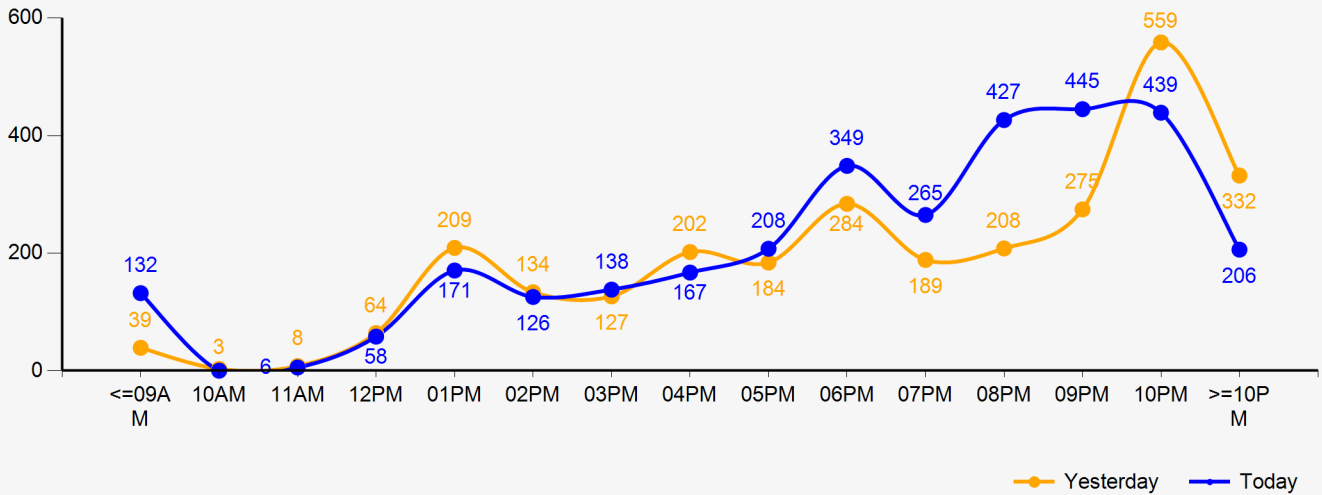
YD Sales : 2815

YD GP%: 4.31%

TD Sales : 3134

TD GP%: 4.01%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	421	680	259	4.75%	4.61%	-0.14%
CHENNAI-01	571	629	58	4.41%	4.27%	-0.14%
VIJAYAWADA-01	533	546	13	4.80%	4.02%	-0.78%
TRICHY-01	298	255	(43)	4.78%	4.53%	-0.25%
NORTH ARCOT	121	208	87	3.15%	2.65%	-0.50%
SOUTH-01	182	199	17	5.36%	3.64%	-1.72%
SOUTH ARCOT	259	193	(67)	3.09%	3.08%	-0.01%
SOUTH-03	146	188	42	4.13%	3.29%	-0.84%
WEST-02	74	95	21	3.64%	4.09%	0.45%
TIRUPATI-01	146	77	(69)	3.24%	4.86%	1.62%
WEST-01	27	32	5	2.53%	4.66%	2.13%
KL-SOUTH	13	19	6	-0.45%	-2.90%	-2.45%
KL-NORTH	25	16	(9)	0.58%	1.84%	1.26%
Total	2815	3134	320	4.31%	4.01%	-0.30%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH03	44	57	13	5.02%	7.01%	2.00%
	CH21	34	57	23	-3.33%	5.11%	8.45%
	CH15	31	53	22	4.43%	5.42%	0.99%
	CH24	16	50	34	6.81%	3.74%	-3.07%
	CH20	15	46	31	4.26%	1.54%	-2.72%
	CH17	18	39	21	6.22%	5.80%	-0.42%
	CH18	26	33	7	4.91%	5.89%	0.98%
	CH06	17	32	15	5.50%	6.14%	0.64%
	CH41	18	32	14	6.73%	3.35%	-3.38%
	CH50	18	29	11	5.26%	5.08%	-0.19%
	CH51	17	28	11	8.78%	3.36%	-5.43%
	CH12	24	27	3	4.61%	7.05%	2.45%
	CH34	6	26	20	5.31%	4.01%	-1.30%
	CH23	11	23	12	3.05%	0.45%	-2.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	MJR1	16	22	6	6.81%	4.10%	-2.71%
	CH43	7	21	14	7.96%	7.52%	-0.44%
	CH31	23	14	(9)	2.42%	4.31%	1.89%
	CH44	13	14	1	7.58%	5.80%	-1.78%
	PON1	11	12	1	2.58%	2.06%	-0.52%
	CH36	3	11	8	4.80%	1.67%	-3.13%
	CH33	8	9	1	6.04%	5.90%	-0.14%
	GPD1	7	9	2	5.34%	3.12%	-2.22%
	MC06	4	9	5	5.63%	0.85%	-4.79%
	UKI1	9	9		4.54%	3.53%	-1.00%
	CH27	3	7	4	7.06%	2.44%	-4.62%
	CH46	15	6	(9)	6.51%	2.99%	-3.52%
	CH32	7	5	(2)	5.75%	3.62%	-2.13%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	421	680	259	4.75%	4.61%	-0.14%
	CHENNAI-01	CH14	33	69	36	3.58%	3.78%
CH05		39	64	25	3.52%	3.98%	0.46%
CH16		31	48	17	4.47%	2.45%	-2.02%
CH28		7	44	37	8.77%	7.93%	-0.84%
CH47		23	43	20	7.70%	5.11%	-2.60%
CH30		15	33	18	3.68%	3.10%	-0.58%
CH42		24	27	3	3.65%	4.93%	1.28%
CH19		26	25	(1)	3.85%	3.22%	-0.63%
CH07		47	24	(23)	2.32%	6.26%	3.94%
CH45		15	23	8	5.50%	5.58%	0.09%
CH08		14	22	8	8.04%	3.80%	-4.24%
CH48		31	19	(12)	7.15%	3.56%	-3.59%
CH49		24	18	(6)	4.88%	1.25%	-3.63%
CH25		23	17	(6)	4.14%	4.79%	0.65%
CH35		12	16	4	4.90%	4.74%	-0.16%
CH38		9	16	7	4.45%	3.81%	-0.64%
AVD1		19	15	(4)	4.02%	1.25%	-2.76%
GUD2		8	15	7	9.19%	5.36%	-3.83%
MRM1		26	14	(12)	4.51%	4.89%	0.38%
SKL1		16	14	(2)	6.00%	5.72%	-0.28%
CH22		29	13	(16)	5.62%	4.56%	-1.06%
KNR1		22	13	(9)	2.11%	1.69%	-0.43%
CH39		4	12	8	5.92%	7.12%	1.20%
GUD1		24	12	(12)	4.70%	7.06%	2.35%
CGL1		19	11	(8)	3.05%	2.59%	-0.46%
CH26		6	8	2	3.31%	4.81%	1.50%
CH29		2	7	5	-0.42%	3.18%	3.60%
CH37		14	7	(7)	5.10%	3.72%	-1.37%
CH40		2	4	2	3.31%	3.64%	0.33%
MC10			1	1	#Error	3.85%	#Error
TKM1		1	1		4.35%	-0.29%	-4.64%
CZWH		7		(7)	-11.33%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	MC09				#Error	#Error	#Error
	WCHN	(1)	(27)	(26)	14.37%	6.16%	-8.20%
	Total	571	629	58	4.41%	4.27%	-0.14%
VIJAYAWADA-01	GDV1	1	80	79	1.90%	1.80%	-0.09%
	TNK1	38	67	29	3.76%	2.70%	-1.06%
	BVR1	50	44	(6)	4.56%	4.41%	-0.15%
	RMV1	36	30	(6)	5.24%	4.25%	-0.99%
	DPE1	10	24	14	4.17%	2.62%	-1.55%
	NPR1	7	24	17	5.19%	5.39%	0.20%
	OGL1	15	20	5	6.07%	6.24%	0.17%
	TDD1	25	18	(7)	2.83%	2.78%	-0.05%
	VJW3	15	17	2	4.42%	6.07%	1.64%
	ELU1	13	16	3	4.31%	1.89%	-2.41%
	GNT1	25	15	(10)	3.68%	3.24%	-0.44%
	PRL1	9	14	5	4.81%	6.30%	1.49%
	CRL1	19	12	(7)	6.94%	7.17%	0.23%
	GVM1	8	12	4	4.79%	6.82%	2.03%
	PAP1	17	12	(5)	3.62%	3.26%	-0.36%
	PPM1	17	11	(6)	5.76%	4.17%	-1.59%
	TNI1	9	11	2	5.66%	6.15%	0.49%
	TEL1	10	10		3.65%	2.98%	-0.67%
	VJW1	40	10	(30)	2.84%	4.41%	1.57%
	JGG1	3	8	5	4.57%	5.63%	1.07%
	VJW2	6	8	2	5.79%	5.55%	-0.24%
	CKT1	15	7	(8)	3.40%	5.57%	2.17%
	GNT2	7	7		9.12%	1.99%	-7.13%
	KND1	9	7	(2)	4.64%	3.92%	-0.71%
	NRT1	15	7	(8)	5.64%	2.69%	-2.95%
	TVU1	6	7	1	5.01%	5.52%	0.51%
	VKN1	6	7	1	7.04%	4.73%	-2.30%
	BPP1	5	6	1	6.22%	10.16%	3.93%
	MTM1	8	6	(2)	4.19%	3.36%	-0.83%
	NZV1	6	5	(1)	12.08%	7.18%	-4.90%
	VJW5	9	5	(4)	2.96%	2.17%	-0.79%
	AMP1	17	4	(13)	4.60%	3.76%	-0.83%
	RAL1	17	4	(13)	6.68%	8.56%	1.88%
	JPT1	13	3	(10)	5.63%	4.80%	-0.84%
PNR1	12	3	(9)	5.46%	7.26%	1.79%	
VJW4	9	3	(6)	8.69%	5.61%	-3.08%	
VUY1	6	3	(3)	3.62%	4.80%	1.18%	
WHRM			(1)	(1)	#Error	6.53%	#Error
Total	533	546	13	4.80%	4.02%	-0.78%	
TRICHY-01	TRY1	40	32	(8)	6.52%	2.77%	-3.76%
	TNJ2	15	23	8	3.94%	3.81%	-0.13%
	TNJ1	17	21	4	6.90%	5.59%	-1.30%
	PTK1	15	17	2	5.01%	3.18%	-1.83%
	TVR2	11	16	5	6.49%	5.20%	-1.30%
	JKM1	9	14	5	3.09%	4.65%	1.56%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	KUM1	13	13		4.88%	5.23%	0.35%	
	PDK1	7	13	6	5.83%	5.98%	0.15%	
	NGT1	11	12	1	4.42%	5.23%	0.81%	
	PBR1	13	10	(3)	4.82%	3.85%	-0.97%	
	PBR2	33	10	(23)	2.91%	3.93%	1.02%	
	MVM1	20	9	(11)	8.47%	7.99%	-0.48%	
	KIK1	12	8	(4)	7.10%	7.46%	0.36%	
	AYR1	10	7	(3)	4.93%	2.02%	-2.91%	
	TTP1	21	7	(14)	0.88%	5.78%	4.90%	
	TVR1	4	7	3	2.55%	3.74%	1.19%	
	KUM2	9	6	(3)	2.15%	5.01%	2.86%	
	TRY3	12	6	(6)	3.25%	6.59%	3.34%	
	TRY4	4	5	1	4.50%	7.07%	2.57%	
	TYR1	3	5	2	6.81%	4.31%	-2.50%	
	ORU1	1	4	3	2.67%	4.42%	1.75%	
	KRN1	3	3		2.72%	0.83%	-1.89%	
	MDI1	7	3	(4)	6.08%	10.29%	4.21%	
	NMM1	3	2	(1)	2.56%	3.43%	0.87%	
	APM1	3	1	(2)	7.29%	3.85%	-3.45%	
	MSI1	2	1	(1)	6.28%	2.76%	-3.51%	
	NCK1	2	1	(1)	-0.01%	9.36%	9.38%	
	TRY2	2	1	(1)	-0.42%	-0.29%	0.13%	
	TZSD			1	1	#Error	-14.80%	#Error
	WTRZ	(4)	(3)	1	10.29%	11.84%	1.56%	
	Total	298	255	(43)	4.78%	4.53%	-0.25%	
	NORTH ARCOT	TRL1	19	31	12	3.99%	4.72%	0.73%
VEL2		5	22	17	3.37%	2.31%	-1.06%	
SBR1		32	21	(11)	2.60%	-0.53%	-3.13%	
VSI1		10	18	8	2.31%	2.11%	-0.21%	
KPM1		4	14	10	2.16%	0.56%	-1.60%	
AKM1		7	11	4	6.69%	3.95%	-2.74%	
SLG1		6	11	5	7.11%	5.41%	-1.70%	
WJD1			11	11	#Error	4.00%	#Error	
KPM2		14	10	(4)	5.35%	3.94%	-1.41%	
CPT1		3	7	4	5.63%	-0.56%	-6.19%	
TRR1		1	7	6	4.85%	3.47%	-1.38%	
TRT1		4	7	3	5.32%	1.85%	-3.47%	
VEL1		4	7	3	4.00%	0.03%	-3.97%	
GDM1		3	5	2	2.56%	3.42%	0.85%	
CYR1		6	5	(2)	0.54%	1.72%	1.18%	
PLR1		1	4	3	2.98%	3.63%	0.65%	
UGI1			4	4	#Error	2.77%	#Error	
ABR1		2	3	1	2.12%	2.83%	0.70%	
ARC2		4	3	(1)	3.25%	10.07%	6.82%	
BGR1			3	3	#Error	7.51%	#Error	
CGM1			3	3	#Error	5.47%	#Error	
VNB1			3	3	#Error	5.95%	#Error	
PTU1			2	2	#Error	1.92%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	ANI1	3	1	(2)	4.06%	7.76%	3.71%
	WJP1	3		(3)	4.82%	70.82%	66.00%
	WHVL	(11)	(5)	6	9.53%	10.17%	0.64%
	Total	121	208	87	3.15%	2.65%	-0.50%
SOUTH-01	TVL1	21	40	19	4.98%	2.01%	-2.97%
	TUT1	27	17	(10)	6.33%	5.08%	-1.25%
	KVT1	10	12	2	6.04%	4.48%	-1.56%
	TUT2	10	12	2	6.76%	3.21%	-3.55%
	PKD1	4	10	6	5.49%	4.58%	-0.91%
	NGR1	3	9	6	3.95%	5.50%	1.55%
	RND1	10	8	(2)	5.98%	6.52%	0.54%
	SVK1	7	8	1	6.47%	2.39%	-4.08%
	VNR2	7	8	1	2.85%	3.13%	0.28%
	APK1	8	7	(1)	3.62%	1.80%	-1.82%
	RPM1	12	7	(5)	5.98%	4.72%	-1.26%
	STU2	2	7	5	6.67%	3.95%	-2.72%
	VLY1	6	7	1	3.82%	6.09%	2.28%
	TKS2	7	6	(1)	5.91%	4.13%	-1.78%
	ARM1	1	4	3	-4.83%	4.01%	8.84%
	ERL2	5	4	(1)	4.75%	-4.92%	-9.67%
	MAR1	5	4	(1)	5.35%	2.21%	-3.14%
	TCN1	6	4	(2)	6.04%	0.05%	-5.98%
	UDN1	2	4	2	5.68%	4.30%	-1.38%
	APK2	1	3	2	-1.13%	2.42%	3.55%
	SKD1	1	3	2	5.36%	7.47%	2.11%
	ASM1	2	2		3.86%	6.27%	2.41%
	MMT1	1	2	1	2.76%	9.90%	7.14%
	SNL1	2	2		3.49%	4.34%	0.84%
	TYI1	5	2	(3)	11.22%	2.60%	-8.61%
	VKM1	1	2	1	4.05%	6.13%	2.08%
	VNR1	5	2	(3)	2.85%	2.62%	-0.24%
	KGL1	3	1	(2)	3.94%	-0.29%	-4.23%
	KYR1	2	1	(1)	6.02%	3.41%	-2.61%
	TKS1	1	1		14.10%	10.45%	-3.66%
	COL1	1		(1)	1.66%	#Error	#Error
	KSM1				#Error	#Error	#Error
	PDI1	1		(1)	-0.53%	100.00%	100.53%
	S2SD	2		(2)	-1.87%	#Error	#Error
	SDI1	1		(1)	10.34%	#Error	#Error
	SGT1				#Error	#Error	#Error
	TKY1	2		(2)	8.55%	#Error	#Error
	WHTV	(2)		2	7.54%	#Error	#Error
	Total	182	199	17	5.36%	3.64%	-1.72%
	SOUTH ARCOT	CDM1	8	22	14	4.81%	4.30%
PRT1		2	20	18	2.26%	2.49%	0.22%
CUD1		14	19	5	5.21%	4.32%	-0.88%
KLM1		13	16	3	2.96%	3.09%	0.13%
KKI2		2	15	13	-0.54%	3.41%	3.94%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH ARCOT	POY1	18	14	(4)	4.33%	3.18%	-1.15%	
	POY2	25	11	(14)	3.27%	3.78%	0.51%	
	NVL2	13	10	(3)	2.99%	3.75%	0.76%	
	TDM1	25	9	(16)	4.26%	2.55%	-1.72%	
	SJI2	16	8	(8)	1.11%	1.40%	0.30%	
	VPM2	14	8	(6)	4.02%	3.11%	-0.91%	
	KML1	7	7		7.69%	5.56%	-2.13%	
	TRK1	13	6	(7)	2.56%	0.25%	-2.31%	
	TVM2	44	6	(38)	1.20%	0.68%	-0.52%	
	ULP1	12	6	(6)	1.13%	2.56%	1.43%	
	VCM2	7	6	(1)	1.70%	3.01%	1.31%	
	MKM1	6	4	(2)	2.17%	4.25%	2.08%	
	TVM1	12	4	(8)	2.57%	2.62%	0.05%	
	VPM1	3	4	1	5.78%	4.21%	-1.57%	
	STP1	5	3	(2)	9.56%	3.57%	-5.99%	
	VCM1	2	2		-0.35%	-0.08%	0.27%	
	WHUT	(2)	(8)	(6)	6.64%	6.87%	0.22%	
	Total	259	193	(67)	3.09%	3.08%	-0.01%	
	SOUTH-03	NTM1		21	21	#Error	-3.51%	#Error
		MDU1	20	16	(4)	5.08%	4.70%	-0.38%
ATG1		14	15	1	5.56%	5.41%	-0.15%	
KKD3		19	15	(4)	3.64%	3.83%	0.19%	
SVG1		5	13	8	1.82%	-0.85%	-2.67%	
MDU6		3	9	6	8.96%	5.34%	-3.62%	
KRR1		1	8	7	1.06%	1.00%	-0.07%	
MDU2		11	8	(3)	3.04%	5.38%	2.34%	
DGL1		16	7	(9)	0.66%	3.05%	2.39%	
PVI1		1	7	6	2.76%	8.67%	5.91%	
TDI1		6	7	1	5.88%	5.51%	-0.37%	
MDU5		2	6	4	3.61%	4.20%	0.59%	
DGL2		1	5	4	-0.29%	1.23%	1.52%	
TMM1		1	5	4	3.25%	4.25%	1.00%	
MDU3		3	4	1	6.66%	3.52%	-3.15%	
TEN2		3	4	1	2.66%	2.98%	0.32%	
TPT1		8	4	(4)	5.75%	9.57%	3.81%	
KPT1		1	3	2	3.18%	6.04%	2.86%	
MDU4		5	3	(2)	6.04%	7.84%	1.80%	
MLR1		4	3	(1)	6.09%	7.32%	1.23%	
MNM1			3	3	#Error	1.42%	#Error	
MPA1		2	3	1	-0.42%	3.44%	3.86%	
PNV2		2	3	1	-0.29%	1.44%	1.73%	
ADP1			2	2	#Error	6.65%	#Error	
BTU1		2	2		-3.38%	-0.89%	2.49%	
DKI1		8	2	(6)	6.79%	5.74%	-1.06%	
MDU7		3	2	(1)	7.89%	7.08%	-0.80%	
NKI1			2	2	#Error	-0.54%	#Error	
SGP1		1	2	1	4.35%	5.59%	1.24%	
KYK1		2	1	(1)	5.11%	10.07%	4.96%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	ODM1		1	1	#Error	-0.29%	#Error
	PNI1		1	1	#Error	5.89%	#Error
	TEN1	1	1		2.31%	-0.53%	-2.84%
	BNR1				#Error	#Error	#Error
	CBM1				#Error	#Error	#Error
	CMR1				#Error	#Error	#Error
	PKM1				#Error	#Error	#Error
	USL1	2		(2)	3.17%	#Error	#Error
	WHMD	(1)		1	4.59%	#Error	#Error
	Total	146	188	42	4.13%	3.29%	-0.84%
WEST-02	ERD1	11	13	2	3.46%	4.48%	1.02%
	NKL2	4	11	7	5.60%	6.87%	1.26%
	KRI1	2	7	5	4.84%	2.42%	-2.42%
	ERD2	7	6	(1)	3.77%	2.88%	-0.90%
	RSP1		6	6	#Error	2.00%	#Error
	SLM1	7	6	(1)	5.30%	3.88%	-1.43%
	HSR2	2	5	3	2.12%	4.64%	2.52%
	CMI1	1	4	3	2.47%	5.47%	3.00%
	MCR1	2	4	2	-0.42%	4.59%	5.00%
	SGG1	1	4	3	4.14%	4.47%	0.33%
	SLM2	8	4	(4)	2.59%	3.06%	0.47%
	TRM1	1	4	3	8.36%	6.65%	-1.71%
	VPD1	3	4	1	3.23%	4.71%	1.48%
	ATU1	2	4	2	2.14%	0.86%	-1.27%
	SLM3	3	3		4.35%	4.01%	-0.34%
	TCG1	1	3	2	2.63%	5.31%	2.68%
	HRR1	1	2	1	-0.29%	11.43%	11.72%
	OML1	4	2	(2)	7.62%	2.54%	-5.07%
	APN1	3	1	(2)	3.09%	7.45%	4.37%
	DPR1	1	1		-0.53%	-0.29%	0.24%
	DPR2	5	1	(4)	3.85%	4.19%	0.35%
	EPI1	2	1	(1)	2.59%	7.89%	5.30%
	HSR1		1	1	#Error	2.76%	#Error
	MTR1	1	1		9.69%	5.36%	-4.33%
	PDR1		1	1	#Error	4.45%	#Error
	PLC1		1	1	#Error	12.32%	#Error
	PMP1	2	1	(1)	-0.29%	-0.29%	0.00%
	BMD1	1		(1)	4.74%	#Error	#Error
	EDP1				#Error	#Error	#Error
	KAM1	1		(1)	-0.29%	#Error	#Error
	KMM1				#Error	#Error	#Error
	KVP1				#Error	#Error	#Error
	SGI1				#Error	#Error	#Error
	VKL1				#Error	#Error	#Error
WHKP			(3)	(3)	#Error	7.86%	#Error
WHPD	(2)	(3)	(1)	8.24%	11.58%	3.34%	
Total	74	95	21	3.64%	4.09%	0.45%	
TIRUPATI-01	SPE1	12	11	(1)	4.77%	6.20%	1.42%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	NLR1	19	10	(9)	4.98%	5.47%	0.49%	
	TPY2	16	7	(9)	4.04%	5.61%	1.57%	
	MPL1	42	5	(37)	-2.17%	-3.73%	-1.57%	
	RJP1		5	5	#Error	3.94%	#Error	
	ATP1	1	4	3	6.85%	5.04%	-1.80%	
	KAR1	2	3	1	6.07%	2.66%	-3.41%	
	KDR1	3	3		5.12%	9.24%	4.12%	
	KVL1	4	3	(1)	10.14%	2.84%	-7.30%	
	PUT1			3	3	#Error	1.91%	#Error
	TPY1	4	3	(1)	3.72%	5.92%	2.20%	
	CTO1	5	2	(3)	5.60%	6.66%	1.06%	
	KDA1			2	2	#Error	2.71%	#Error
	KOU1			2	2	#Error	8.69%	#Error
	RCY1	2	2		1.61%	9.35%	7.74%	
	BVL1	4	1	(3)	5.46%	2.82%	-2.64%	
	DHN1			1	1	#Error	6.18%	#Error
	GTL1			1	1	#Error	2.82%	#Error
	KHT1	6	1	(5)	4.82%	9.36%	4.54%	
	KNL1	1	1		5.46%	0.73%	-4.73%	
	KNL2	1	1		5.02%	7.55%	2.53%	
	NDL1	5	1	(4)	4.60%	2.82%	-1.77%	
	NYP1	9	1	(8)	8.04%	9.28%	1.25%	
	PDT1	4	1	(3)	4.45%	11.67%	7.22%	
	PGR1			1	1	#Error	-0.41%	#Error
	PIL1	1	1		3.30%	2.66%	-0.65%	
	PMR1			1	1	#Error	8.07%	#Error
	ADI1					#Error	#Error	#Error
	TPI1	1		(1)	9.28%	#Error	#Error	
	VKI1	5		(5)	6.92%	#Error	#Error	
	WHKN	(1)		1	1	-7.29%	#Error	#Error
	Total		146	77	(69)	3.24%	4.86%	1.62%
	WEST-01	CBE2	4	9	5	1.81%	8.08%	6.27%
CBE4		3	3		9.72%	1.36%	-8.36%	
KMR1		2	3	1	13.41%	5.68%	-7.73%	
TPR2		2	3	1	4.80%	1.97%	-2.83%	
CBE6		1	2	1	18.42%	11.66%	-6.76%	
SUL1		1	2	1	12.36%	4.36%	-8.00%	
AVI1		1	1		12.74%	4.45%	-8.29%	
CBE1		3	1	(2)	6.44%	5.89%	-0.55%	
CBE3			1	1	#Error	4.59%	#Error	
CBE5		1	1		8.55%	2.76%	-5.79%	
GBM1		2	1	(1)	-0.29%	-0.29%	0.00%	
KMD1			1	1	#Error	8.29%	#Error	
PLI1		3	1	(2)	3.01%	8.55%	5.55%	
PPI1				1	1	#Error	14.04%	#Error
SYM2		4	1	(3)	4.61%	3.61%	-0.99%	
TPR1		5	1	(4)	6.18%	6.88%	0.69%	
TPR3				1	1	#Error	5.10%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR4		1	1	#Error	6.04%	#Error
	UMP1		1	1	#Error	1.79%	#Error
	WZSD		1	1	#Error	-14.95%	#Error
	ANR1				#Error	#Error	#Error
	CNR1				#Error	#Error	#Error
	DPM2	1		(1)	12.74%	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KGM1	3		(3)	5.81%	#Error	#Error
	MPM1	3		(3)	7.37%	#Error	#Error
	PDM1				#Error	#Error	#Error
	SNR1	1		(1)	4.59%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(13)	(4)	9	14.34%	10.42%	-3.92%
	Total	27	32	5	2.53%	4.66%	2.13%
	KL-SOUTH	TVP1	5	7	2	-2.11%	2.35%
KLR1		3	6	3	-4.48%	0.08%	4.56%
PNL1		3	5	2	1.95%	-14.04%	-15.98%
PAS1		2	1	(1)	4.15%	7.24%	3.09%
WHTM			(1)	(1)	#Error	15.97%	#Error
Total		13	19	6	-0.45%	-2.90%	-2.45%
KL-NORTH	KZD1	25	16	(9)	0.58%	1.84%	1.26%
	Total	25	16	(9)	0.58%	1.84%	1.26%
	Total	2815	3134	320	4.31%	4.01%	-0.30%