



Air-Cond - Daily Sales Performance As on 23-04-2026 11:30:46 PM

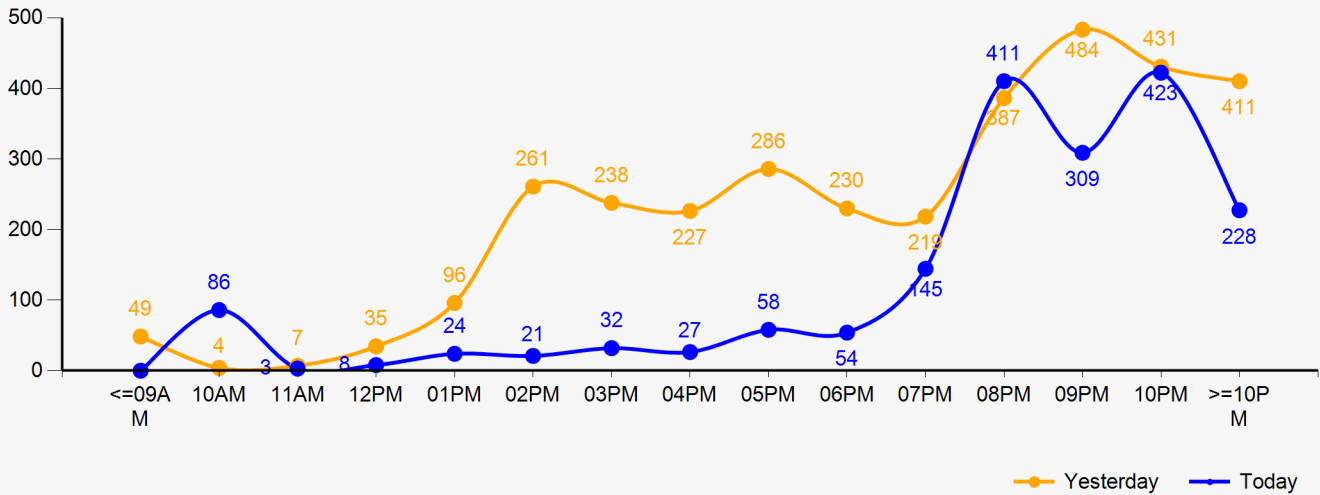
YD Sales : 3362

YD GP%: 6.24%

TD Sales : 1827

TD GP%: 7.21%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	107	227	120	8.37%	9.60%	1.23%
VIJAYAWADA-01	210	185	(25)	5.15%	5.31%	0.16%
SOUTH-01	534	178	(356)	7.72%	7.80%	0.08%
TRICHY-01	398	168	(230)	6.76%	6.01%	-0.75%
SOUTH-03	458	159	(299)	6.34%	7.96%	1.61%
TIRUPATI-01	147	140	(7)	7.02%	6.54%	-0.49%
WEST-02	261	139	(122)	7.77%	8.30%	0.52%
CHENNAI-01	236	135	(101)	6.79%	8.53%	1.74%
SOUTH ARCOT	186	120	(66)	8.02%	7.55%	-0.47%
CHENNAI-02	425	116	(309)	2.23%	7.49%	5.26%
NORTH ARCOT	218	109	(109)	7.95%	7.83%	-0.13%
KL-NORTH	112	76	(36)	2.80%	6.24%	3.43%
KL-SOUTH	73	75	3	-1.89%	-0.67%	1.21%
Total	3362	1827	(1535)	6.24%	7.21%	0.98%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	CBE2	13	39	26	8.55%	10.98%	2.43%	
	TPR2	13	18	5	10.54%	9.66%	-0.88%	
	KMR1	6	17	11	7.19%	9.88%	2.69%	
	CBE6	5	16	11	7.50%	8.19%	0.70%	
	CBE4	11	15	4	10.03%	11.21%	1.18%	
	PLI1	2	13	11	15.88%	5.76%	-10.11%	
	MPM1	2	12	10	7.79%	12.44%	4.65%	
	TPR3	2	12	10	11.55%	5.90%	-5.64%	
	UMP1	6	9	3	5.33%	5.67%	0.33%	
	AVI1		8	8		#Error	9.55%	#Error
	PDM1	2	8	6	6.25%	17.87%	12.19%	-5.67%
	TPR1	2	8	6	6.25%	10.54%	9.64%	-0.90%
	CBE1	8	7	(1)	8.14%	12.66%	4.51%	
	GBM1	2	7	6	13.73%	7.89%	-5.84%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	SNR1	7	7		2.91%	7.56%	4.65%	
	SYM2	4	7	3	8.38%	9.01%	0.63%	
	SUL1	2	5	3	5.22%	10.52%	5.30%	
	CBE5	1	4	3	11.70%	7.75%	-3.96%	
	DPM2	2	4	2	9.23%	11.50%	2.27%	
	PPI1		4	4	#Error	10.89%	#Error	
	ANR1		2	2	#Error	11.40%	#Error	
	KGM1	8	2	(6)	8.53%	12.16%	3.63%	
	KMD1	4	2	(2)	5.95%	8.60%	2.65%	
	CBE3	5	1	(4)	4.07%	7.22%	3.15%	
	CNR1	1		(1)	5.82%	#Error	#Error	
	GDR1				#Error	#Error	#Error	
	KGI1				#Error	#Error	#Error	
	TPR4	1		(1)	8.04%	#Error	#Error	
	UAM1				#Error	#Error	#Error	
	WHCB	(2)		2	5.97%	#Error	#Error	
	Total	107	227	120	8.37%	9.60%	1.23%	
	VIJAYAWADA-01	VJW4	5	18	13	4.68%	0.90%	-3.78%
		TNK1	9	11	2	6.10%	5.03%	-1.07%
VJW3		11	10	(1)	-2.86%	8.76%	11.62%	
BVR1		17	9	(8)	5.15%	8.44%	3.29%	
PAP1		8	8		4.62%	6.23%	1.61%	
VJW1		12	8	(4)	4.16%	4.49%	0.32%	
CKT1		2	7	5	3.80%	4.59%	0.79%	
RMV1		9	7	(2)	6.75%	8.59%	1.84%	
VJW2		6	7	2	4.37%	6.14%	1.77%	
DPE1		5	6	1	7.22%	5.63%	-1.59%	
ELU1		4	6	2	8.41%	5.44%	-2.98%	
OGL1		6	6		5.32%	5.88%	0.56%	
RAL1		11	6	(5)	7.82%	9.29%	1.47%	
TNI1		5	6	1	2.85%	-0.07%	-2.91%	
VKN1		8	6	(2)	9.18%	3.31%	-5.88%	
GNT1		13	5	(8)	4.96%	4.82%	-0.15%	
NRT1		6	5	(1)	5.13%	7.43%	2.30%	
CRL1		3	4	1	6.00%	2.62%	-3.38%	
GNT2		2	4	2	4.71%	6.23%	1.52%	
KND1		7	4	(3)	3.39%	5.38%	1.99%	
PPM1		4	4		9.68%	5.16%	-4.52%	
TDD1		6	4	(2)	3.30%	5.53%	2.22%	
TEL1		4	4		4.87%	5.05%	0.18%	
VJW5		3	4	1	7.71%	7.61%	-0.09%	
JGG1		1	3	2	13.30%	4.56%	-8.74%	
JPT1		1	3	2	11.65%	4.79%	-6.85%	
PNR1		1	3	2	2.73%	0.97%	-1.76%	
PRL1		1	3	2	2.23%	9.77%	7.54%	
TVU1		7	3	(4)	5.25%	5.20%	-0.06%	
AMP1		2	2		6.91%	3.68%	-3.23%	
BPP1		4	2	(2)	6.84%	4.99%	-1.85%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	NPR1	7	2	(5)	4.72%	4.99%	0.27%	
	VUY1	3	2	(1)	3.16%	2.93%	-0.23%	
	GDV1	2	1	(1)	3.76%	7.19%	3.43%	
	MTM1	4	1	(3)	3.90%	3.87%	-0.02%	
	NZV1	7	1	(6)	6.10%	18.12%	12.02%	
	GVM1	4		(4)	5.33%	#Error	#Error	
	Total	210	185	(25)	5.15%	5.31%	0.16%	
SOUTH-01	TUT1	47	21	(26)	8.88%	10.96%	2.08%	
	TVL1	43	18	(25)	6.42%	2.03%	-4.39%	
	NGR1	64	15	(49)	5.15%	6.32%	1.17%	
	KVT1	30	10	(20)	10.71%	9.46%	-1.25%	
	PKD1	9	8	(1)	8.58%	9.25%	0.67%	
	TKS2	29	8	(21)	5.48%	8.41%	2.93%	
	VLY1	14	8	(6)	9.54%	6.49%	-3.06%	
	ERL2	6	7	1	11.12%	6.89%	-4.24%	
	RPM1	19	7	(12)	6.03%	7.45%	1.43%	
	TUT2	19	7	(12)	6.77%	11.36%	4.59%	
	SVK1	20	6	(14)	9.94%	11.57%	1.63%	
	UDN1	7	6	(1)	9.12%	7.14%	-1.99%	
	MAR1	15	5	(10)	9.27%	3.44%	-5.83%	
	SNL1	10	5	(5)	4.83%	6.02%	1.19%	
	TKY1	7	4	(3)	7.15%	9.70%	2.55%	
	VKM1	8	4	(4)	7.12%	8.96%	1.84%	
	VNR2	9	4	(5)	7.78%	7.52%	-0.26%	
	ASM1	6	3	(3)	10.65%	7.87%	-2.78%	
	MMT1	14	3	(11)	9.63%	8.93%	-0.69%	
	SDI1	17	3	(14)	4.74%	7.20%	2.45%	
	STU2	7	3	(4)	12.45%	13.31%	0.86%	
	TCN1	17	3	(14)	10.03%	4.70%	-5.33%	
	TKS1	20	3	(17)	7.59%	5.45%	-2.14%	
	APK2	9	2	(7)	4.63%	4.22%	-0.41%	
	KYR1	8	2	(6)	5.27%	7.29%	2.02%	
	PDI1	6	2	(4)	10.78%	8.27%	-2.51%	
	RND1	21	2	(19)	10.24%	11.89%	1.65%	
	SKD1	6	2	(4)	12.05%	7.74%	-4.31%	
	TYI1	8	2	(6)	12.81%	12.16%	-0.66%	
	APK1	13	1	(12)	7.76%	11.52%	3.76%	
	ARM1	8	1	(7)	5.30%	1.98%	-3.32%	
	COL1	5	1	(4)	6.98%	7.73%	0.75%	
	KGL1	7	1	(6)	3.26%	10.70%	7.44%	
	SGT1			1	1	#Error	3.16%	#Error
	VNR1	4	1	(3)	5.95%	12.20%	6.25%	
KSM1	5		(5)	11.90%	#Error	#Error		
S2SD	2		(2)	0.55%	#Error	#Error		
WHTV	(5)	(2)	3	8.93%	5.05%	-3.88%		
Total	534	178	(356)	7.72%	7.80%	0.08%		
TRICHY-01	TRY1	64	43	(21)	8.27%	0.63%	-7.64%	
	TNJ1	26	15	(11)	7.59%	6.67%	-0.92%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TVR2	13	11	(2)	6.68%	6.44%	-0.24%
	KIK1	9	10	1	9.84%	10.01%	0.17%
	PBR2	24	8	(16)	5.54%	5.61%	0.07%
	TRY4	16	8	(8)	9.25%	8.98%	-0.28%
	TNJ2	16	7	(9)	7.08%	5.64%	-1.44%
	KUM1	16	6	(10)	6.28%	5.47%	-0.81%
	KUM2	40	6	(34)	-1.92%	3.98%	5.90%
	PDK1	12	6	(6)	7.07%	9.86%	2.79%
	TRY3	6	6		7.74%	8.44%	0.70%
	TVR1	5	6	1	4.02%	5.99%	1.97%
	MVM1	24	5	(19)	9.40%	10.25%	0.85%
	KRN1	5	4	(1)	5.71%	8.73%	3.02%
	MSI1	10	4	(6)	7.79%	14.02%	6.24%
	PTK1	19	4	(15)	7.40%	7.09%	-0.31%
	TRY2	10	3	(7)	7.41%	8.12%	0.71%
	TTP1	10	3	(7)	11.21%	10.19%	-1.01%
	AYR1	6	2	(4)	10.71%	18.24%	7.53%
	MDI1	21	2	(19)	7.68%	3.25%	-4.43%
	NCK1	6	2	(4)	2.40%	2.86%	0.46%
	NMM1	2	2		4.85%	8.85%	4.00%
	PBR1	9	2	(7)	5.64%	5.96%	0.32%
	NGT1	9	1	(8)	8.81%	4.85%	-3.96%
	ORU1	8	1	(7)	9.64%	12.15%	2.51%
	TYR1	13	1	(12)	8.65%	4.91%	-3.73%
	APM1	3		(3)	6.35%	#Error	#Error
	JKM1	3		(3)	4.01%	#Error	#Error
	WTRZ	(8)		8	9.47%	#Error	#Error
Total	398	168	(230)	6.76%	6.01%	-0.75%	
SOUTH-03	MDU1	38	31	(7)	7.60%	7.28%	-0.33%
	KKD3	16	10	(6)	7.45%	9.94%	2.49%
	MDU2	28	9	(19)	8.08%	7.81%	-0.27%
	MDU3	15	8	(7)	7.62%	8.39%	0.77%
	MDU6	23	8	(15)	6.37%	6.87%	0.50%
	DKI1	15	7	(8)	9.06%	10.59%	1.53%
	KRR1	15	7	(8)	11.78%	7.46%	-4.32%
	MDU7	18	7	(11)	8.23%	10.95%	2.72%
	DGL1	21	6	(15)	5.83%	6.14%	0.31%
	SGP1	3	5	2	10.56%	9.87%	-0.69%
	TDI1	10	5	(5)	10.99%	10.87%	-0.12%
	MDU4	24	4	(20)	0.61%	4.51%	3.90%
	MLR1	12	4	(8)	7.90%	8.69%	0.79%
	PKM1	6	4	(2)	3.02%	3.90%	0.88%
	TMM1	15	4	(11)	5.91%	4.59%	-1.31%
	USL1	5	4	(1)	7.37%	3.56%	-3.81%
	ATG1	18	3	(15)	6.94%	8.30%	1.36%
	MDU5	37	3	(34)	-0.69%	5.77%	6.46%
	NKI1	3	3		4.64%	3.54%	-1.10%
	SVG1	17	3	(14)	5.47%	11.51%	6.04%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	TPT1	10	3	(7)	10.33%	14.89%	4.56%
	ADP1	5	2	(3)	2.91%	6.61%	3.70%
	BNR1	7	2	(5)	9.77%	7.57%	-2.21%
	CBM1	6	2	(4)	10.65%	10.31%	-0.34%
	CMR1	2	2		6.69%	8.65%	1.96%
	DGL2	5	2	(3)	5.55%	13.18%	7.62%
	MNM1	5	2	(3)	7.28%	8.10%	0.81%
	PVI1	2	2		8.89%	3.68%	-5.21%
	TEN1	12	2	(10)	6.91%	4.87%	-2.04%
	KPT1	5	1	(4)	8.90%	13.35%	4.44%
	KYK1	1	1		2.31%	5.12%	2.81%
	NTM1	3	1	(2)	12.71%	12.74%	0.03%
	PNV2	5	1	(4)	4.02%	6.01%	1.98%
	TEN2	13	1	(12)	5.68%	5.82%	0.14%
	BTU1	10		(10)	-2.36%	#Error	#Error
	MPA1	15		(15)	10.35%	#Error	#Error
	ODM1	4		(4)	1.50%	#Error	#Error
	PNI1	8		(8)	2.33%	#Error	#Error
	SZSD	1		(1)	0.71%	#Error	#Error
	Total	458	159	(299)	6.34%	7.96%	1.61%
	TIRUPATI-01	TPY2	17	18	1	6.74%	6.85%
CTO1		4	11	7	6.61%	8.81%	2.21%
KDA1		4	9	5	7.52%	5.86%	-1.66%
ATP1		9	8	(1)	7.27%	7.38%	0.11%
KAR1		4	8	4	8.85%	9.68%	0.83%
KNL2		2	8	6	6.37%	2.14%	-4.23%
PUT1		7	8	1	8.50%	6.38%	-2.12%
BVL1		6	6		7.20%	6.13%	-1.06%
NDL1		5	6	1	8.53%	4.50%	-4.03%
KDR1		1	5	4	13.62%	5.75%	-7.88%
NYP1		6	5	(1)	7.59%	7.79%	0.20%
PDT1		15	4	(11)	5.78%	5.32%	-0.46%
RJP1		5	4	(1)	6.11%	5.00%	-1.10%
TPI1		2	4	2	4.61%	2.82%	-1.79%
VKI1		3	4	1	6.65%	7.94%	1.30%
KNL1		4	3	(1)	10.97%	9.22%	-1.75%
KOU1		2	3	1	3.54%	6.92%	3.37%
KVL1		1	3	2	3.22%	4.97%	1.75%
NLR1		4	3	(1)	9.45%	8.16%	-1.29%
PMR1		3	3		6.58%	7.22%	0.64%
TPY1		7	3	(4)	8.37%	3.78%	-4.59%
DHN1		1	2	1	7.56%	12.04%	4.48%
GTL1		5	2	(3)	5.24%	5.72%	0.48%
KHT1		6	2	(4)	6.93%	6.54%	-0.39%
MPL1		3	2	(1)	7.82%	8.04%	0.22%
PGR1		2	2		8.04%	8.51%	0.46%
SPE1		11	2	(9)	4.16%	3.17%	-0.99%
ADI1		1	1		4.15%	5.33%	1.19%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PIL1	5	1	(4)	5.19%	3.58%	-1.61%
	RCY1	2	1	(1)	17.36%	8.07%	-9.29%
	WHKD		(1)	(1)	#Error	7.01%	#Error
	Total	147	140	(7)	7.02%	6.54%	-0.49%
WEST-02	ERD2	24	32	8	10.18%	8.39%	-1.79%
	KRI1	4	13	9	11.34%	8.61%	-2.73%
	SLM1	33	11	(22)	9.55%	8.01%	-1.55%
	MTR1	9	9		8.25%	7.39%	-0.86%
	ERD1	24	8	(16)	8.59%	11.39%	2.79%
	TRM1	6	7	1	7.39%	9.17%	1.79%
	CMI1	3	6	3	6.92%	5.73%	-1.19%
	NKL2	12	5	(7)	7.24%	8.31%	1.07%
	PLC1	4	5	1	14.61%	8.70%	-5.91%
	BMD1	1	4	3	12.83%	7.21%	-5.62%
	HRR1	1	4	3	9.15%	5.82%	-3.33%
	HSR2	5	4	(1)	12.03%	10.49%	-1.55%
	ATU1	16	3	(13)	5.27%	11.78%	6.51%
	EPI1	3	3		7.69%	9.36%	1.66%
	SLM2	25	3	(22)	-1.10%	9.74%	10.85%
	SLM3	19	3	(16)	8.85%	6.84%	-2.01%
	VPD1	4	3	(1)	4.75%	5.28%	0.53%
	APN1	6	2	(4)	8.89%	13.24%	4.36%
	HSR1	3	2	(1)	10.91%	7.69%	-3.22%
	KMM1	3	2	(1)	7.70%	5.06%	-2.65%
	RSP1	13	2	(11)	6.67%	4.92%	-1.75%
	TCG1	4	2	(2)	4.28%	4.88%	0.60%
	DPR1	4	1	(3)	9.65%	5.55%	-4.10%
	KAM1	2	1	(1)	8.85%	11.63%	2.78%
	OML1	9	1	(8)	7.72%	8.52%	0.79%
	PDR1	5	1	(4)	11.41%	10.45%	-0.96%
	SGG1		1	1	#Error	4.79%	#Error
	SGI1	1	1		3.25%	7.89%	4.65%
	DPR2	5		(5)	12.21%	#Error	#Error
	EDP1	1		(1)	2.68%	#Error	#Error
	KVP1	2		(2)	3.37%	#Error	#Error
	MCR1	7		(7)	7.85%	#Error	#Error
	PMP1	1		(1)	14.02%	#Error	#Error
VKL1	1		(1)	11.63%	#Error	#Error	
WZWH	1		(1)	0.55%	#Error	#Error	
Total	261	139	(122)	7.77%	8.30%	0.52%	
CHENNAI-01	CH05	34	9	(25)	2.67%	10.07%	7.40%
	CH16	8	9	1	6.59%	4.61%	-1.98%
	CH48	11	9	(2)	8.98%	10.47%	1.49%
	CH28	7	8	1	12.97%	13.74%	0.77%
	CH30	15	8	(7)	7.45%	6.97%	-0.48%
	CH19	9	7	(2)	7.57%	7.86%	0.29%
	CH42	6	7	1	9.35%	8.13%	-1.21%
	CH39	5	6	1	9.10%	6.46%	-2.64%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	CH47	7	6	(1)	10.23%	12.00%	1.76%	
	KNR1	4	6	2	8.58%	7.28%	-1.29%	
	CH07	7	5	(2)	6.33%	5.60%	-0.73%	
	CH14	22	5	(17)	9.52%	7.59%	-1.93%	
	CH35	5	5		12.66%	12.19%	-0.47%	
	GUD1	6	5	(1)	9.79%	6.89%	-2.90%	
	MRM1	5	5		4.33%	9.63%	5.30%	
	CH08	11	4	(7)	9.68%	13.63%	3.94%	
	CH22	4	4		4.91%	7.77%	2.86%	
	CH25	9	4	(5)	8.30%	7.87%	-0.42%	
	CH45	27	4	(23)	-0.72%	4.36%	5.08%	
	CH49	8	4	(4)	6.62%	5.21%	-1.42%	
	AVD1	5	3	(2)	9.19%	1.16%	-8.03%	
	CGL1	6	3	(3)	10.08%	9.35%	-0.73%	
	CH26	2	2		4.95%	1.06%	-3.89%	
	CH37	3	2	(1)	11.08%	8.71%	-2.37%	
	GUD2	2	2		6.93%	15.18%	8.25%	
	CH29	1	1		6.71%	9.57%	2.85%	
	CH38	1	1		6.39%	18.18%	11.80%	
	TKM1	4	1	(3)	11.83%	8.29%	-3.54%	
	CH40				#Error	#Error	#Error	
	MC09	1		(1)	2.88%	#Error	#Error	
	MC10				#Error	#Error	#Error	
	SKL1				#Error	#Error	#Error	
	WHC3	1		(1)	0.65%	#Error	#Error	
	Total		236	135	(101)	6.79%	8.53%	1.74%
SOUTH ARCOT	POY1	32	29	(3)	5.57%	7.27%	1.70%	
	POY2	13	16	3	10.47%	5.31%	-5.16%	
	TRK1	7	13	6	9.43%	12.56%	3.13%	
	VCM2	13	10	(3)	8.52%	3.13%	-5.38%	
	CDM1	10	8	(2)	5.52%	9.37%	3.85%	
	PRT1	11	6	(5)	5.20%	8.57%	3.37%	
	KKI2	10	5	(5)	7.41%	8.18%	0.77%	
	NVL2	11	5	(6)	11.04%	9.27%	-1.77%	
	SJI2	9	5	(4)	7.77%	12.15%	4.38%	
	CUD1	5	4	(1)	6.83%	2.95%	-3.88%	
	KLM1	4	4		8.93%	10.52%	1.59%	
	TDM1	5	4	(1)	8.99%	6.82%	-2.18%	
	VPM2	12	3	(9)	10.64%	7.70%	-2.94%	
	ULP1	14	2	(12)	7.09%	1.79%	-5.30%	
	VCM1	2	2		7.86%	4.65%	-3.21%	
	KML1	10	1	(9)	10.06%	3.86%	-6.21%	
	MKM1	2	1	(1)	15.94%	6.65%	-9.29%	
	TVM1	7	1	(6)	10.38%	5.35%	-5.03%	
	TVM2	7	1	(6)	5.13%	2.73%	-2.40%	
	STP1	3		(3)	10.50%	#Error	#Error	
	VPM1				#Error	#Error	#Error	
	Total		186	120	(66)	8.02%	7.55%	-0.47%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH24	60	11	(49)	-2.23%	8.47%	10.70%	
	CH50	8	11	3	9.74%	9.16%	-0.58%	
	GPD1	16	9	(7)	4.82%	4.92%	0.10%	
	CH17	9	8	(1)	10.09%	10.73%	0.64%	
	CH21	63	8	(55)	-0.01%	13.33%	13.34%	
	CH03	22	7	(15)	10.84%	7.76%	-3.08%	
	CH20	58	6	(52)	-3.23%	-3.79%	-0.56%	
	CH23	16	6	(10)	-2.33%	2.46%	4.79%	
	CH51	16	6	(10)	0.94%	-3.54%	-4.48%	
	CH06	13	5	(8)	3.18%	11.58%	8.40%	
	UKI1	5	5		10.36%	6.60%	-3.76%	
	CH12	16	4	(12)	1.08%	8.75%	7.67%	
	CH15	39	4	(35)	-1.85%	11.47%	13.32%	
	PON1	3	4	1	10.83%	6.46%	-4.37%	
	CH33	8	3	(5)	11.19%	9.10%	-2.10%	
	CH34	3	3		9.75%	10.03%	0.28%	
	CH41	2	3	1	8.38%	6.89%	-1.50%	
	CH44	9	3	(6)	6.80%	14.56%	7.76%	
	CH18	18	2	(16)	10.06%	12.41%	2.35%	
	CH46	5	2	(3)	6.21%	6.20%	-0.01%	
	MJR1	9	2	(7)	11.46%	7.77%	-3.69%	
	CH31	18	1	(17)	2.71%	5.73%	3.01%	
	CH36	2	1	(1)	8.04%	4.68%	-3.36%	
	CH43	1	1		1.83%	9.74%	7.91%	
	MC06			1	1	#Error	1.27%	#Error
	CH01					#Error	#Error	#Error
	CH27	4		(4)	(4)	6.92%	#Error	#Error
	CH32	2		(2)	(2)	13.35%	#Error	#Error
	MC05					#Error	#Error	#Error
	Total		425	116	(309)	2.23%	7.49%	5.26%
NORTH ARCOT	KPM2	18	27	9	9.94%	6.64%	-3.30%	
	TRL1	10	11	1	6.09%	5.13%	-0.96%	
	ABR1	11	10	(1)	6.27%	6.56%	0.29%	
	TRR1	19	8	(11)	4.51%	5.86%	1.35%	
	CPT1	11	6	(5)	6.96%	7.25%	0.29%	
	SBR1	17	6	(11)	7.53%	6.29%	-1.23%	
	VSI1	8	6	(2)	13.66%	10.22%	-3.45%	
	ANI1	7	5	(2)	10.75%	9.82%	-0.92%	
	VEL2	21	5	(16)	8.47%	8.57%	0.10%	
	WJP1	7	5	(2)	6.03%	15.04%	9.01%	
	CYR1	4	4		13.26%	13.63%	0.37%	
	AKM1	14	3	(11)	5.99%	7.62%	1.63%	
	ARC2	8	3	(5)	6.47%	6.15%	-0.32%	
	SLG1	2	3	1	9.16%	10.62%	1.46%	
	TRT1	8	3	(5)	6.83%	12.54%	5.71%	
	CGM1	7	2	(5)	6.76%	5.10%	-1.66%	
	GDM1	14	2	(12)	9.99%	9.87%	-0.12%	
	PLR1	8	2	(6)	8.17%	8.67%	0.51%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	VNB1	3	2	(1)	7.49%	14.34%	6.85%
	WJD1	3	2	(1)	14.13%	8.88%	-5.25%
	PTU1	2	1	(1)	7.48%	6.38%	-1.10%
	VEL1	13	1	(12)	8.67%	7.98%	-0.69%
	BGR1	4		(4)	11.64%	#Error	#Error
	KPM1	5		(5)	10.81%	#Error	#Error
	UGI1	2		(2)	4.80%	#Error	#Error
	WHVL	(8)	(8)	(1)	12.38%	10.28%	-2.10%
	Total	218	109	(109)	7.95%	7.83%	-0.13%
KL-NORTH	KZD1	113	77	(36)	2.78%	6.18%	3.40%
	WHKZ	(1)	(1)		1.04%	0.86%	-0.18%
	Total	112	76	(36)	2.80%	6.24%	3.43%
KL-SOUTH	TVP1	24	40	16	-1.14%	-1.24%	-0.10%
	KLR1	21	20	(1)	-5.49%	-1.33%	4.16%
	PAS1	9	10	1	-0.15%	-0.29%	-0.14%
	PNL1	23	8	(15)	0.55%	4.14%	3.59%
	WHTM	(4)	(3)	2	1.78%	2.20%	0.42%
	Total	73	75	3	-1.89%	-0.67%	1.21%
Total	3362	1827	(1535)	6.24%	7.21%	0.98%	