



# Air-Cond - Daily Sales Performance As on 23-03-2026 11:30:17 PM

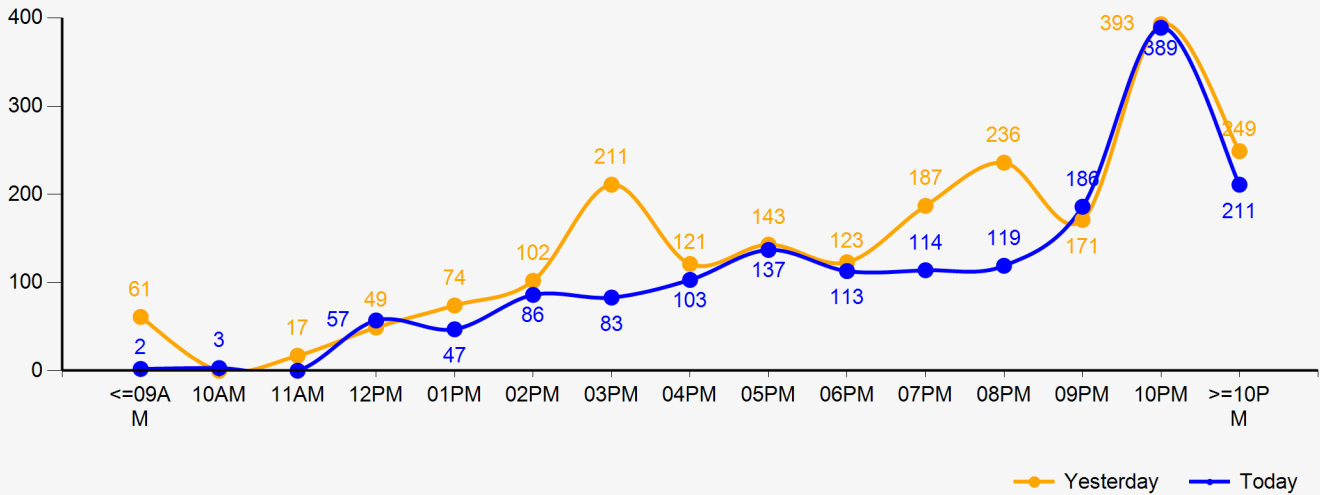
YD Sales : 2137

YD GP%: 6.43%

TD Sales : 1650

TD GP%: 6.01%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	213	264	51	6.21%	5.64%	-0.57%
CHENNAI-02	468	247	(221)	6.23%	5.83%	-0.40%
CHENNAI-01	371	209	(162)	7.31%	6.09%	-1.22%
SOUTH-03	185	178	(7)	6.98%	6.01%	-0.98%
TRICHY-01	167	143	(24)	7.24%	7.21%	-0.03%
VIJAYAWADA-01	74	131	57	3.41%	1.59%	-1.81%
WEST-01	229	100	(129)	4.22%	7.17%	2.95%
WEST-02	117	95	(22)	8.21%	9.18%	0.97%
NORTH ARCOT	121	85	(36)	9.18%	7.69%	-1.49%
SOUTH ARCOT	71	84	13	7.69%	7.60%	-0.09%
TIRUPATI-01	68	72	4	5.17%	5.92%	0.75%
KL-SOUTH	22	24	2	-0.31%	0.77%	1.08%
KL-NORTH	31	18	(13)	3.06%	3.32%	0.26%
<b>Total</b>	<b>2137</b>	<b>1650</b>	<b>(487)</b>	<b>6.43%</b>	<b>6.01%</b>	<b>-0.43%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	TVL1	25	35	10	7.49%	7.73%	0.24%	
	TUT1	26	21	(5)	5.66%	5.38%	-0.28%	
	NGR1	14	20	6	5.08%	3.37%	-1.72%	
	TKS2	8	15	7	7.44%	2.72%	-4.72%	
	RND1	5	14	9	8.35%	11.25%	2.90%	
	TUT2	10	13	3	4.48%	4.05%	-0.43%	
	S2SD			10	10	#Error	-1.45%	#Error
	KYR1	3	9	6	10.26%	3.36%	-6.89%	
	TKS1	2	9	7	4.90%	8.78%	3.88%	
	VNR2	11	9	(2)	1.77%	7.95%	6.18%	
	ERL2	3	8	5	2.83%	6.48%	3.65%	
	MAR1	7	8	1	6.52%	3.86%	-2.66%	
	RPM1	12	8	(4)	4.96%	2.31%	-2.65%	
	KVT1	10	7	(3)	9.65%	7.68%	-1.96%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	PKD1	7	7		8.47%	4.96%	-3.50%
	TCN1	1	7	6	11.39%	9.53%	-1.85%
	ASM1	2	6	4	2.83%	4.25%	1.42%
	SNL1	1	6	5	1.37%	0.83%	-0.54%
	TYI1	8	5	(3)	7.81%	5.32%	-2.50%
	APK2	3	4	1	5.12%	6.40%	1.28%
	ARM1	4	4		1.98%	3.48%	1.50%
	SDI1	5	4	(1)	7.62%	4.29%	-3.33%
	SGT1	2	4	2	4.46%	3.42%	-1.04%
	APK1	8	3	(5)	4.86%	7.10%	2.24%
	COL1		3	3	#Error	8.58%	#Error
	KSM1	1	3	2	10.05%	1.47%	-8.58%
	MMT1	1	3	2	19.78%	9.10%	-10.68%
	PDI1	4	3	(1)	1.55%	5.07%	3.51%
	SVK1	5	3	(2)	3.86%	9.39%	5.53%
	VLV1	5	3	(2)	3.81%	2.88%	-0.93%
	KGL1	2	2		7.90%	6.84%	-1.05%
	STU2	6	2	(4)	5.98%	2.35%	-3.64%
	TKY1	5	2	(3)	9.96%	3.33%	-6.63%
	UDN1	2	2		9.29%	11.17%	1.88%
	VKM1	1	2	1	11.08%	8.24%	-2.84%
	SKD1	3	1	(2)	9.83%	3.05%	-6.78%
	VNR1	1		(1)	8.58%	#Error	#Error
	WHTV			(1)	(1)	#Error	-19.38%
Total	213	264	51	6.21%	5.64%	-0.57%	
CHENNAI-02	CH31	4	38	34	8.80%	2.31%	-6.49%
	CH06	36	29	(7)	2.21%	0.99%	-1.22%
	CH03	80	27	(53)	5.11%	9.11%	4.01%
	CH15	32	27	(5)	5.90%	3.90%	-2.00%
	CH51	43	21	(22)	4.80%	4.05%	-0.75%
	CH18	61	12	(49)	5.19%	5.80%	0.61%
	CH50	16	12	(4)	7.15%	7.91%	0.76%
	CH12	33	9	(24)	10.23%	10.48%	0.25%
	CH17	11	8	(3)	9.24%	7.61%	-1.64%
	CH41	14	8	(6)	10.00%	12.77%	2.77%
	CH33	9	7	(2)	10.88%	9.98%	-0.90%
	MJR1	10	7	(3)	6.07%	5.80%	-0.28%
	CH21	18	6	(12)	5.79%	3.57%	-2.23%
	CH43	5	5		7.15%	8.57%	1.42%
	CH34	13	4	(9)	6.89%	1.80%	-5.09%
	CH44	9	4	(5)	12.24%	7.81%	-4.43%
	GPD1	8	4	(4)	5.67%	10.78%	5.10%
	PON1	5	4	(1)	2.76%	9.23%	6.47%
	UKI1	5	4	(1)	10.37%	10.87%	0.50%
	CH20	18	2	(16)	5.18%	3.20%	-1.98%
	CH23	11	2	(9)	9.05%	8.63%	-0.42%
	CH24	16	2	(14)	4.57%	11.11%	6.54%
	CH27	1	2	1	11.20%	7.26%	-3.94%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH46	3	2	(1)	6.49%	6.97%	0.49%
	CH32	1	1		13.29%	14.02%	0.74%
	CH01				#Error	#Error	#Error
	CH36	1		(1)	2.90%	#Error	#Error
	MC05				#Error	#Error	#Error
	MC06	5		(5)	6.52%	#Error	#Error
	<b>Total</b>	<b>468</b>	<b>247</b>	<b>(221)</b>	<b>6.23%</b>	<b>5.83%</b>	<b>-0.40%</b>
CHENNAI-01	CH08	34	31	(3)	6.92%	4.87%	-2.04%
	CH05	49	18	(31)	1.19%	3.11%	1.92%
	WHC3		18	18	#Error	-11.08%	#Error
	CH45	16	13	(3)	5.69%	4.52%	-1.17%
	CH49	12	13	1	9.34%	8.44%	-0.90%
	CH14	25	12	(13)	6.07%	5.66%	-0.41%
	AVD1	38	11	(27)	7.09%	8.45%	1.36%
	CH25	11	10	(1)	9.01%	9.77%	0.76%
	CH28	10	10		13.44%	11.59%	-1.84%
	CH07	17	8	(9)	6.97%	3.29%	-3.68%
	CH16	9	8	(1)	9.61%	12.13%	2.52%
	CH42	10	7	(3)	9.76%	11.78%	2.03%
	CH48	9	7	(2)	7.42%	11.17%	3.75%
	CGL1	4	6	2	4.93%	7.52%	2.60%
	CH19	20	6	(14)	7.48%	9.20%	1.72%
	CH22	7	6	(1)	8.72%	6.64%	-2.08%
	CH30	22	6	(16)	6.85%	7.22%	0.37%
	CH35	21	4	(17)	9.42%	8.05%	-1.37%
	CH47	5	4	(1)	7.60%	5.86%	-1.74%
	CH38	11	3	(8)	9.58%	10.28%	0.70%
	KNR1	7	3	(4)	10.29%	15.56%	5.27%
	MRM1	7	3	(4)	6.99%	9.58%	2.58%
	SKL1	7	3	(4)	8.62%	8.70%	0.08%
	CH26		2	2	#Error	15.64%	#Error
	CH39	7	2	(5)	9.21%	6.23%	-2.99%
	CH37	14	1	(13)	11.20%	17.49%	6.29%
	GUD1	1	1		-1.15%	11.09%	12.24%
	GUD2	4	1	(3)	12.68%	2.64%	-10.04%
	CH29				#Error	#Error	#Error
	CH40	1		(1)	16.21%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	TKM1	2		(2)	10.11%	#Error	#Error
WCHN	(9)	(8)	1	5.97%	8.24%	2.27%	
<b>Total</b>	<b>371</b>	<b>209</b>	<b>(162)</b>	<b>7.31%</b>	<b>6.09%</b>	<b>-1.22%</b>	
SOUTH-03	MDU1	22	54	32	6.73%	1.99%	-4.74%
	MDU2	15	16	1	8.34%	9.90%	1.56%
	DGL1	8	10	2	5.21%	8.91%	3.70%
	MDU3	7	10	3	4.11%	6.58%	2.48%
	TPT1	3	9	6	6.99%	7.95%	0.96%
	KRR1	8	7	(1)	14.57%	10.15%	-4.43%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	MDU6	12	7	(5)	5.77%	5.53%	-0.24%	
	MDU7	15	6	(9)	6.98%	6.00%	-0.98%	
	DGL2	3	5	2	7.03%	9.20%	2.17%	
	MDU5	1	5	4	4.88%	4.71%	-0.17%	
	TEN2	2	5	3	5.62%	7.72%	2.10%	
	KKD3	16	4	(12)	4.84%	9.15%	4.30%	
	ATG1	6	3	(3)	8.29%	11.97%	3.69%	
	BNR1	3	3		3.31%	7.47%	4.16%	
	MLR1	3	3		2.35%	4.01%	1.65%	
	MNM1	2	3	1	6.80%	6.45%	-0.35%	
	PNI1	2	3	1	4.73%	3.39%	-1.34%	
	SVG1	3	3		7.15%	8.29%	1.14%	
	TDI1	3	3		10.02%	13.25%	3.23%	
	TMM1	8	3	(5)	2.43%	2.06%	-0.37%	
	MPA1	3	2	(1)	7.92%	3.58%	-4.34%	
	ODM1	1	2	1	13.08%	-0.38%	-13.45%	
	SGP1	1	2	1	2.83%	8.60%	5.77%	
	TEN1	2	2		5.92%	9.00%	3.08%	
	ADP1	3	1	(2)	10.81%	2.83%	-7.98%	
	CMR1	2	1	(1)	4.45%	1.19%	-3.26%	
	KPT1	2	1	(1)	14.51%	17.24%	2.73%	
	KYK1			1	1	#Error	1.37%	#Error
	MDU4	2	1	(1)	5.76%	7.47%	1.71%	
	NKI1	3	1	(2)	0.57%	0.93%	0.36%	
	NTM1			1	1	#Error	5.80%	#Error
	PKM1			1	1	#Error	5.45%	#Error
	PNV2	2	1	(1)	9.39%	4.88%	-4.52%	
	PVI1	4	1	(3)	1.54%	1.31%	-0.24%	
	USL1	7	1	(6)	7.74%	-1.33%	-9.07%	
	BTU1	1		(1)	0.74%	#Error	#Error	
	CBM1	3		(3)	12.34%	#Error	#Error	
	DKI1	7		(7)	14.17%	#Error	#Error	
	WHMD			(3)	(3)	#Error	2.90%	#Error
Total		185	178	(7)	6.98%	6.01%	-0.98%	
TRICHY-01	TRY1	40	24	(16)	8.14%	8.20%	0.06%	
	TNJ1	13	12	(1)	4.00%	5.22%	1.22%	
	PBR2	12	10	(2)	5.35%	5.51%	0.16%	
	MVM1	9	9		7.16%	8.75%	1.59%	
	TRY3	7	9	2	8.92%	5.58%	-3.35%	
	TVR2	9	8	(1)	12.75%	7.39%	-5.36%	
	KUM1	1	6	5	4.85%	6.94%	2.09%	
	TVR1	1	6	5	2.83%	7.57%	4.74%	
	JKM1		5	5	#Error	6.45%	#Error	
	MDI1	4	5	1	6.56%	5.87%	-0.69%	
	NMM1	4	5	1	9.37%	9.33%	-0.04%	
	TTP1	1	5	4	4.29%	10.67%	6.38%	
	MSI1	6	4	(2)	4.79%	5.63%	0.84%	
	ORU1	1	4	3	6.50%	6.45%	-0.05%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	PTK1	5	4	(1)	3.39%	5.86%	2.47%
	TNJ2	5	4	(1)	8.17%	5.59%	-2.58%
	APM1	1	3	2	11.55%	9.79%	-1.76%
	AYR1	8	3	(5)	5.42%	4.28%	-1.14%
	TRY2	3	3		4.83%	5.97%	1.14%
	KIK1	3	2	(1)	6.68%	11.16%	4.48%
	KRN1	6	2	(4)	6.86%	9.92%	3.06%
	NGT1	3	2	(1)	7.26%	10.02%	2.75%
	PBR1	2	2		4.99%	2.50%	-2.48%
	PDK1	7	2	(5)	11.60%	13.69%	2.09%
	TYR1	6	2	(4)	6.83%	8.44%	1.61%
	NCK1	3	1	(2)	6.00%	5.35%	-0.66%
	TRY4	12	1	(11)	9.61%	11.12%	1.52%
	WTRZ	(5)		5	13.04%	#Error	#Error
	Total	167	143	(24)	7.24%	7.21%	-0.03%
	VIJAYAWADA-01	OGL1	2	21	19	5.25%	-2.28%
GNT2			17	17	#Error	-2.09%	#Error
NRT1			17	17	#Error	-2.29%	#Error
RMV1		1	12	11	14.33%	-0.29%	-14.63%
VJW4		2	7	5	-3.22%	-3.22%	0.00%
GNT1		4	6	2	1.24%	4.77%	3.53%
VJW1		3	6	3	3.88%	7.14%	3.26%
BPP1		2	4	2	3.22%	6.00%	2.78%
TDD1		1	4	3	2.21%	4.13%	1.91%
TNK1		3	4	1	3.25%	3.40%	0.15%
BVR1		4	3	(1)	4.02%	1.61%	-2.41%
CRL1		4	3	(1)	0.41%	6.70%	6.29%
ELU1		1	3	2	7.01%	5.52%	-1.49%
AMP1			2	2	#Error	3.55%	#Error
CKT1		2	2		9.84%	3.82%	-6.02%
DPE1			2	2	#Error	11.29%	#Error
PRL1			2	2	#Error	13.25%	#Error
RAL1		5	2	(3)	9.40%	3.94%	-5.45%
TNI1		3	2	(1)	5.53%	6.92%	1.39%
VJW3		2	2		5.90%	3.47%	-2.43%
VKN1		3	2	(1)	4.08%	12.63%	8.55%
JPT1		1	1		-0.98%	-0.98%	0.00%
MTM1		1	1		2.21%	7.43%	5.21%
PAP1		3	1	(2)	0.75%	-2.04%	-2.79%
PNR1			1	1	#Error	11.53%	#Error
TEL1			1	1	#Error	1.76%	#Error
TVU1		6	1	(5)	7.49%	5.19%	-2.29%
VJW2		2	1	(1)	0.05%	9.42%	9.37%
VJW5		4	1	(3)	4.91%	13.74%	8.83%
GDV1					#Error	#Error	#Error
GVM1		2		(2)	6.01%	#Error	#Error
JGG1					#Error	#Error	#Error
KND1					#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	NPR1	10		(10)	-4.67%	#Error	#Error
	PPM1	3		(3)	5.73%	#Error	#Error
	VUY1				#Error	#Error	#Error
	Total	74	131	57	3.41%	1.59%	-1.81%
WEST-01	CBE2	68	10	(58)	4.29%	10.62%	6.32%
	AVI1	12	9	(3)	1.92%	5.12%	3.20%
	CBE4	6	8	2	3.72%	7.24%	3.52%
	CBE6	7	8	1	5.35%	11.99%	6.64%
	SNR1	7	7		2.94%	7.65%	4.71%
	TPR2	11	7	(4)	-0.13%	5.45%	5.57%
	KMR1	12	5	(7)	4.63%	9.88%	5.25%
	UMP1	2	5	3	-2.42%	3.92%	6.34%
	ANR1	3	4	1	1.41%	4.03%	2.62%
	TPR1	20	4	(16)	3.68%	7.88%	4.20%
	CBE5	5	3	(2)	7.56%	6.67%	-0.89%
	GBM1	9	3	(6)	1.53%	4.21%	2.68%
	KGM1	3	3		9.08%	9.26%	0.18%
	PDM1	5	3	(2)	9.72%	5.44%	-4.28%
	SUL1	4	3	(1)	5.26%	3.28%	-1.97%
	SYM2	5	3	(2)	4.37%	6.92%	2.55%
	TPR4	4	3	(1)	8.12%	7.19%	-0.92%
	CBE1	13	2	(11)	2.38%	2.83%	0.45%
	CBE3		2	2	#Error	6.50%	#Error
	KMD1	4	2	(2)	-0.22%	7.04%	7.26%
	MPM1	7	2	(5)	8.24%	6.85%	-1.39%
	PLI1	11	2	(9)	2.17%	5.58%	3.40%
	TPR3	2	2		12.33%	9.70%	-2.63%
	DPM2	7	1	(6)	11.06%	10.51%	-0.55%
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KG11	1		(1)	2.21%	#Error	#Error
	PPI1	2		(2)	10.18%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(1)	(1)		2.21%	11.08%	8.87%
	Total	229	100	(129)	4.22%	7.17%	2.95%
	WEST-02	ERD2	23	14	(9)	9.90%	10.77%
SLM3		8	8		8.85%	5.64%	-3.21%
ERD1		14	7	(7)	7.58%	10.83%	3.25%
SLM1		10	7	(3)	6.16%	7.33%	1.17%
ATU1		5	6	1	10.49%	10.80%	0.32%
RSP1		2	6	4	18.77%	6.39%	-12.38%
DPR1		1	5	4	2.83%	9.91%	7.08%
SLM2		4	4		5.73%	8.62%	2.89%
TCG1		1	4	3	3.23%	12.29%	9.06%
KRI1		3	3		5.72%	8.35%	2.63%
NKL2		4	3	(1)	6.99%	10.00%	3.01%
PDR1		4	3	(1)	12.98%	9.86%	-3.12%
APN1			2	2	#Error	10.18%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	BMD1	1	2	1	6.75%	15.00%	8.25%	
	CMI1	1	2	1	5.54%	2.12%	-3.42%	
	DPR2	1	2	1	7.10%	6.44%	-0.67%	
	EDP1	5	2	(3)	5.56%	2.34%	-3.22%	
	KAM1	1	2	1	9.34%	21.43%	12.09%	
	MCR1	2	2		6.89%	8.14%	1.25%	
	MTR1	3	2	(1)	7.76%	2.74%	-5.02%	
	PLC1		2	2	#Error	13.81%	#Error	
	EPI1	3	1	(2)	3.41%	11.91%	8.50%	
	HRR1		1	1	#Error	4.54%	#Error	
	KMM1	5	1	(4)	10.38%	17.96%	7.58%	
	OML1	5	1	(4)	5.29%	10.10%	4.82%	
	SGG1		1	1	#Error	2.83%	#Error	
	TRM1	1	1		5.95%	4.73%	-1.22%	
	VKL1	2	1	(1)	10.57%	11.65%	1.08%	
	HSR1	2		(2)	6.89%	#Error	#Error	
	HSR2	4		(4)	15.71%	#Error	#Error	
	KVP1				#Error	#Error	#Error	
	PMP1	1		(1)	3.19%	#Error	#Error	
	SGI1	1		(1)	-11.17%	#Error	#Error	
	VPD1				#Error	#Error	#Error	
	Total		117	95	(22)	8.21%	9.18%	0.97%
	NORTH ARCOT	SBR1	7	13	6	13.85%	8.55%	-5.30%
KPM2		12	11	(1)	10.59%	9.05%	-1.54%	
TRR1		4	8	4	4.45%	4.27%	-0.18%	
AKM1		5	6	1	10.55%	8.53%	-2.02%	
ARC2		5	5		8.39%	5.87%	-2.51%	
KPM1		6	5	(1)	17.53%	11.68%	-5.85%	
TRL1		16	4	(12)	10.38%	8.09%	-2.28%	
VEL2		8	4	(4)	4.20%	7.18%	2.99%	
VNB1		8	4	(4)	10.17%	6.01%	-4.16%	
ABR1		9	3	(6)	6.88%	4.94%	-1.94%	
ANI1		1	3	2	6.37%	10.02%	3.65%	
TRT1		6	3	(3)	3.60%	9.09%	5.48%	
VEL1		6	3	(3)	6.72%	3.00%	-3.72%	
VSI1		4	3	(1)	9.80%	10.72%	0.92%	
CGM1		2	2		8.70%	7.79%	-0.91%	
GDM1		5	2	(3)	6.42%	6.21%	-0.20%	
PLR1		1	2	1	2.89%	10.69%	7.80%	
WJP1		3	2	(1)	9.46%	0.53%	-8.93%	
CPT1		1	1		5.13%	21.43%	16.30%	
CYR1		6	1	(5)	10.91%	2.83%	-8.08%	
BGR1		1		(1)	11.79%	#Error	#Error	
PTU1		1		(1)	11.08%	#Error	#Error	
SLG1		1		(1)	5.83%	#Error	#Error	
UGI1		1		(1)	9.34%	#Error	#Error	
WHVL		(1)		1	2.16%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	WJD1	3		(3)	9.37%	#Error	#Error
	Total	121	85	(36)	9.18%	7.69%	-1.49%
SOUTH ARCOT	SJI2	3	13	10	3.73%	5.92%	2.19%
	POY1	7	9	2	8.08%	12.25%	4.17%
	CUD1	6	8	2	10.77%	9.70%	-1.07%
	VPM2	6	7	1	4.79%	7.59%	2.80%
	TRK1	10	6	(4)	6.13%	6.29%	0.16%
	KKI2	1	5	4	14.02%	10.00%	-4.02%
	POY2	6	5	(1)	9.80%	6.82%	-2.97%
	KLM1	4	4		4.39%	9.27%	4.88%
	MKM1	4	4		12.26%	9.07%	-3.19%
	ULP1	3	4	1	4.71%	6.56%	1.85%
	KML1	1	3	2	11.55%	4.08%	-7.47%
	TDM1	2	3	1	5.40%	2.07%	-3.33%
	TVM1	3	3		9.85%	7.27%	-2.58%
	VCM1	1	3	2	9.34%	4.28%	-5.06%
	VPM1		3	3	#Error	6.64%	#Error
	STP1	1	2	1	4.14%	2.83%	-1.32%
	CDM1	2	1	(1)	7.75%	4.65%	-3.10%
	NVL2	5	1	(4)	11.05%	8.88%	-2.17%
	PRT1	6	1	(5)	5.07%	11.08%	6.01%
	TVM2				#Error	#Error	#Error
	WHUT		(1)	(1)	#Error	3.19%	#Error
Total	71	84	13	7.69%	7.60%	-0.09%	
TIRUPATI-01	TPY2	9	10	1	4.50%	9.02%	4.52%
	KDA1	8	9	1	5.57%	5.41%	-0.17%
	RCY1	1	6	5	7.10%	8.70%	1.59%
	ATP1		5	5	#Error	5.40%	#Error
	PDT1	3	5	2	4.44%	0.99%	-3.45%
	NDL1	2	3	1	4.70%	4.70%	0.00%
	NYP1	1	3	2	3.65%	10.51%	6.86%
	RJP1	2	3	1	2.96%	2.97%	0.01%
	ADI1		2	2	#Error	4.89%	#Error
	BVL1	3	2	(1)	6.39%	1.58%	-4.81%
	CTO1	3	2	(1)	1.94%	5.30%	3.36%
	KAR1	2	2		9.68%	9.14%	-0.54%
	KDR1	3	2	(1)	3.17%	7.12%	3.95%
	KHT1	2	2		7.60%	6.15%	-1.45%
	KNL2	5	2	(3)	7.25%	5.48%	-1.77%
	KVL1		2	2	#Error	6.31%	#Error
	PUT1	2	2		1.01%	9.25%	8.24%
	VKI1	1	2	1	2.21%	6.95%	4.73%
	GTL1	1	1		2.75%	2.96%	0.21%
	KNL1		1	1	#Error	2.21%	#Error
	KOU1		1	1	#Error	5.44%	#Error
MPL1	2	1	(1)	6.51%	3.30%	-3.21%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	NLR1	6	1	(5)	5.81%	6.53%	0.72%
	PGR1		1	1	#Error	8.54%	#Error
	PIL1	2	1	(1)	2.29%	-0.43%	-2.72%
	SPE1		1	1	#Error	2.75%	#Error
	TPI1	2	1	(1)	7.96%	2.20%	-5.76%
	DHN1				#Error	#Error	#Error
	PMR1				#Error	#Error	#Error
	TPY1	8		(8)	5.60%	#Error	#Error
	WHKD		(1)	(1)	#Error	5.54%	#Error
	Total	68	72	4	5.17%	5.92%	0.75%
KL-SOUTH	TVP1	14	11	(3)	0.06%	-0.39%	-0.45%
	PNL1	3	7	4	-1.87%	0.67%	2.53%
	PAS1	3	4	1	-1.70%	1.27%	2.97%
	KLR1	2	2		1.25%	5.93%	4.68%
	Total	22	24	2	-0.31%	0.77%	1.08%
KL-NORTH	KZD1	32	19	(13)	2.84%	2.76%	-0.07%
	WHKZ	(1)	(1)		-4.23%	-7.02%	-2.79%
	Total	31	18	(13)	3.06%	3.32%	0.26%
Total	2137	1650	(487)	6.43%	6.01%	-0.43%	