



# Air-Cond - Daily Sales Performance As on 22-05-2026 11:30:26 PM

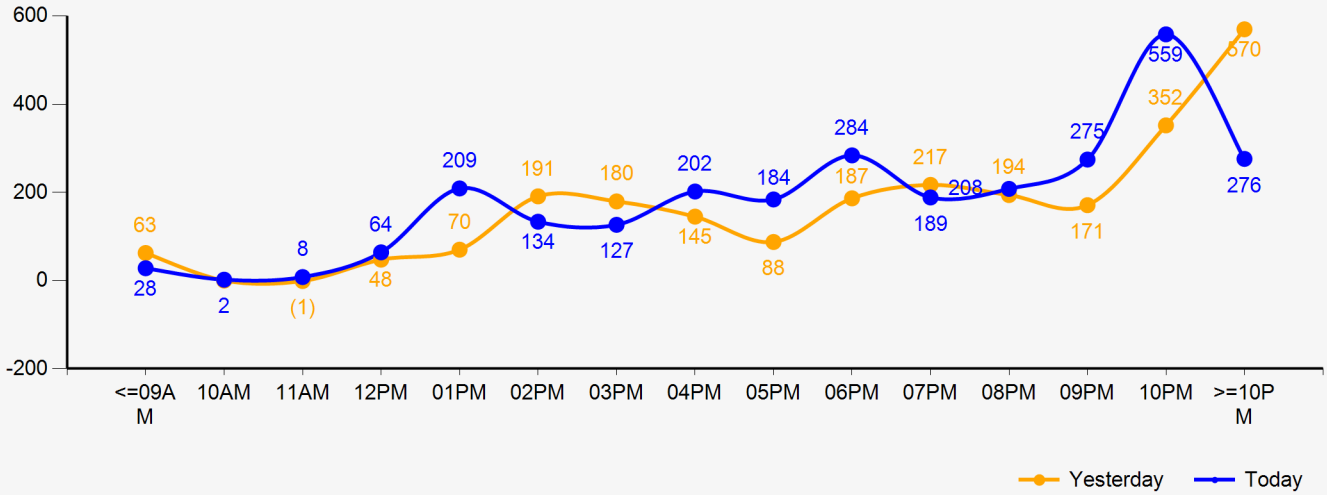
YD Sales : 2473

YD GP%: 4.71%

TD Sales : 2747

TD GP%: 4.33%

### Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	517	542	25	4.50%	4.38%	-0.12%
VIJAYAWADA-01	536	510	(26)	5.45%	4.89%	-0.56%
CHENNAI-02	464	418	(46)	4.12%	4.76%	0.64%
TRICHY-01	190	298	108	4.60%	4.78%	0.18%
SOUTH ARCOT	96	256	160	4.53%	3.06%	-1.47%
SOUTH-01	157	182	25	3.82%	5.36%	1.54%
SOUTH-03	138	146	8	6.28%	4.13%	-2.15%
TIRUPATI-01	118	146	28	6.04%	3.24%	-2.80%
NORTH ARCOT	135	121	(15)	3.30%	3.15%	-0.15%
WEST-02	65	74	9	4.60%	3.64%	-0.96%
WEST-01	35	27	(8)	7.45%	2.53%	-4.92%
KL-NORTH	10	15	5	-1.41%	2.29%	3.70%
KL-SOUTH	12	13	1	-6.93%	-0.45%	6.47%
<b>Total</b>	<b>2473</b>	<b>2747</b>	<b>274</b>	<b>4.71%</b>	<b>4.33%</b>	<b>-0.38%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH07	24	41	17	4.58%	2.25%	-2.33%
	CH05	41	39	(2)	3.26%	3.52%	0.27%
	CH14	42	31	(11)	3.29%	3.23%	-0.06%
	CH16	42	31	(11)	-0.55%	4.47%	5.02%
	CH48	21	30	9	6.20%	7.12%	0.93%
	CH22	14	29	15	4.80%	5.62%	0.82%
	MRM1	15	26	11	3.07%	4.51%	1.44%
	CH19	32	25	(7)	5.30%	3.91%	-1.39%
	CH42	24	23	(1)	4.00%	3.61%	-0.39%
	CH49	28	23	(5)	4.26%	4.55%	0.29%
	GUD1	13	23	10	8.21%	4.93%	-3.29%
	CH47	17	22	5	7.62%	7.65%	0.03%
	CGL1	7	19	12	1.79%	3.05%	1.26%
	KNR1	11	19	8	1.36%	1.73%	0.37%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-01	AVD1	12	18	6	5.58%	3.93%	-1.65%	
	CH25	21	16	(5)	5.95%	4.48%	-1.47%	
	CH30	18	15	(3)	6.36%	3.68%	-2.68%	
	SKL1	9	15	6	8.32%	6.13%	-2.20%	
	CH08	16	14	(2)	6.44%	8.04%	1.60%	
	CH37	8	14	6	6.18%	5.10%	-1.08%	
	CH35	12	12		4.63%	4.90%	0.26%	
	CH45	18	12	(6)	6.49%	4.49%	-2.00%	
	CH38	15	9	(6)	4.71%	4.45%	-0.25%	
	GUD2	7	8	1	6.20%	9.19%	2.99%	
	CH28	28	7	(21)	9.08%	8.77%	-0.31%	
	CZWH	3	7	4	-10.24%	-11.33%	-1.09%	
	CH26	4	6	2	4.95%	3.31%	-1.64%	
	CH39	4	4		1.80%	5.92%	4.12%	
	CH29	1	2	1	-0.29%	-0.42%	-0.13%	
	CH40	2	2		2.59%	3.31%	0.72%	
	TKM1	1	1		2.76%	4.35%	1.58%	
	MC09				#Error	#Error	#Error	
	MC10				#Error	#Error	#Error	
	WHC3	7		(7)	-10.57%	#Error	#Error	
	WCHN			(1)	(1)	#Error	14.37%	#Error
	Total	517	542	25	4.50%	4.38%	-0.12%	
VIJAYAWADA-01	VJW1	12	40	28	5.63%	2.84%	-2.79%	
	BVR1	44	39	(5)	5.49%	5.88%	0.39%	
	TNK1	40	38	(2)	5.63%	3.76%	-1.87%	
	RMV1	15	35	20	5.62%	5.27%	-0.35%	
	TDD1	29	25	(4)	3.64%	2.83%	-0.81%	
	GNT1	32	24	(8)	4.81%	3.83%	-0.98%	
	CRL1	21	19	(2)	5.43%	6.94%	1.51%	
	AMP1	8	17	9	7.93%	4.60%	-3.33%	
	PAP1	24	17	(7)	4.31%	3.62%	-0.68%	
	PPM1	13	17	4	6.49%	5.76%	-0.74%	
	OGL1	13	15	2	5.07%	6.07%	1.00%	
	RAL1	23	15	(8)	5.36%	6.11%	0.76%	
	VJW3	15	15		3.77%	4.42%	0.65%	
	CKT1	11	14	3	5.05%	3.01%	-2.04%	
	NRT1	8	14	6	3.73%	5.67%	1.94%	
	ELU1	15	13	(2)	6.23%	4.31%	-1.93%	
	JPT1	8	12	4	7.80%	5.62%	-2.19%	
	PNR1	3	12	9	7.16%	5.46%	-1.70%	
	DPE1	16	10	(6)	5.74%	4.17%	-1.57%	
	TEL1	16	10	(6)	2.71%	3.65%	0.94%	
	KND1	12	9	(3)	4.93%	4.64%	-0.30%	
	TNI1	9	9		3.77%	5.66%	1.89%	
	VJW4	8	9	1	7.53%	8.69%	1.16%	
	VJW5	18	9	(9)	6.15%	2.96%	-3.19%	
	GVM1	13	8	(5)	5.54%	4.79%	-0.75%	
	MTM1	15	8	(7)	3.83%	4.19%	0.35%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	NPR1	18	7	(11)	7.77%	5.19%	-2.59%
	NZV1	8	6	(2)	14.42%	12.08%	-2.34%
	PRL1	10	6	(4)	4.86%	6.18%	1.32%
	TVU1	13	6	(7)	6.10%	5.01%	-1.09%
	VJW2	11	6	(5)	4.78%	5.79%	1.01%
	VKN1	9	6	(3)	4.94%	7.04%	2.09%
	VUY1	3	6	3	1.69%	3.62%	1.93%
	BPP1	12	5	(7)	6.47%	6.22%	-0.25%
	GNT2	4	5	1	8.34%	9.51%	1.17%
	JGG1	7	3	(4)	5.58%	4.57%	-1.01%
	GDV1		1	1	#Error	1.90%	#Error
	Total	536	510	(26)	5.45%	4.89%	-0.56%
	CHENNAI-02	CH03	30	42	12	7.43%	5.21%
CH21		53	34	(19)	-2.07%	-3.33%	-1.27%
CH15		29	30	1	5.57%	4.30%	-1.27%
CH18		17	26	9	7.40%	4.91%	-2.49%
CH12		57	24	(33)	-0.73%	4.61%	5.33%
CH31		6	23	17	5.62%	2.42%	-3.20%
CH17		13	18	5	7.08%	6.22%	-0.87%
CH41		13	18	5	6.17%	6.73%	0.56%
CH50		23	18	(5)	6.04%	5.26%	-0.78%
CH06		13	17	4	5.48%	5.50%	0.02%
CH51		14	17	3	6.05%	8.78%	2.74%
CH24		22	16	(6)	4.72%	6.81%	2.09%
MJR1		19	16	(3)	6.03%	6.81%	0.78%
CH20		23	15	(8)	5.43%	4.26%	-1.17%
CH46		3	15	12	14.89%	6.51%	-8.38%
CH44		9	13	4	7.26%	7.58%	0.33%
CH23		14	11	(3)	1.75%	3.05%	1.30%
PON1		13	11	(2)	3.98%	2.58%	-1.40%
UKI1		8	9	1	3.34%	4.54%	1.20%
CH33		9	8	(1)	4.44%	6.04%	1.60%
CH32		4	7	3	4.85%	5.75%	0.90%
CH43		17	7	(10)	8.07%	7.96%	-0.10%
GPD1		13	7	(6)	4.12%	5.34%	1.22%
CH34		16	6	(10)	7.45%	5.31%	-2.14%
MC06		6	4	(2)	5.64%	5.63%	0.00%
CH27		12	3	(9)	1.88%	7.06%	5.18%
CH36		6	3	(3)	3.95%	4.80%	0.85%
CH01		2		(2)	2.30%	#Error	#Error
MC05					#Error	#Error	#Error
Total		464	418	(46)	4.12%	4.76%	0.64%
TRICHY-01		TRY1	22	40	18	3.48%	6.52%
	PBR2	13	33	20	0.75%	2.91%	2.16%
	TTP1	5	21	16	5.63%	0.88%	-4.75%
	MVM1	13	20	7	7.02%	8.47%	1.45%
	TNJ1	11	17	6	4.62%	6.90%	2.27%
	PTK1	10	15	5	3.84%	5.01%	1.17%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	TNJ2	9	15	6	6.02%	3.94%	-2.08%	
	KUM1	11	13	2	3.66%	4.88%	1.22%	
	PBR1	13	13		4.40%	4.82%	0.42%	
	KIK1	5	12	7	4.65%	7.10%	2.45%	
	TRY3	2	12	10	-0.42%	3.25%	3.67%	
	NGT1	8	11	3	3.02%	4.42%	1.40%	
	TVR2	14	11	(3)	10.01%	6.49%	-3.52%	
	AYR1	2	10	8	6.13%	4.93%	-1.20%	
	JKM1	5	9	4	2.33%	3.09%	0.76%	
	KUM2	8	9	1	1.33%	2.15%	0.82%	
	MDI1	10	7	(3)	5.20%	6.08%	0.88%	
	PDK1	6	7	1	6.57%	5.83%	-0.74%	
	TRY4	3	4	1	10.34%	4.50%	-5.85%	
	TVR1		4	4	#Error	2.55%	#Error	
	APM1	3	3		8.27%	7.29%	-0.97%	
	KRN1	1	3	2	2.47%	2.72%	0.24%	
	NMM1	3	3		8.44%	2.56%	-5.89%	
	TYR1	7	3	(4)	2.43%	6.81%	4.38%	
	MSI1	2	2		3.94%	6.28%	2.34%	
	NCK1	2	2		3.31%	-0.01%	-3.32%	
	TRY2	3	2	(1)	5.78%	-0.42%	-6.20%	
	ORU1	2	1	(1)	2.59%	2.67%	0.09%	
	WTRZ	(3)	(4)	(1)	7.14%	10.29%	3.15%	
	Total		190	298	108	4.60%	4.78%	0.18%
	SOUTH ARCOT	TVM2	1	43	42	7.55%	1.20%	-6.35%
TDM1		2	25	23	3.81%	4.26%	0.45%	
POY2		8	23	15	4.48%	2.89%	-1.60%	
POY1		16	18	2	3.44%	4.33%	0.89%	
SJI2		4	16	12	4.02%	1.11%	-2.91%	
CUD1		15	14	(1)	5.41%	5.21%	-0.21%	
VPM2		5	14	9	5.43%	4.02%	-1.41%	
KLM1		3	13	10	3.56%	2.96%	-0.60%	
NVL2		5	13	8	2.19%	2.99%	0.79%	
TRK1		4	13	9	10.50%	2.56%	-7.94%	
ULP1		2	12	10	1.61%	1.13%	-0.48%	
TVM1		1	12	11	-0.53%	2.57%	3.10%	
CDM1		6	8	2	3.11%	4.81%	1.70%	
KML1			7	7	#Error	7.69%	#Error	
VCM2		2	7	5	8.58%	1.70%	-6.88%	
MKM1		4	6	2	7.80%	2.17%	-5.63%	
STP1		3	5	2	6.94%	9.56%	2.62%	
VPM1		2	3	1	6.57%	5.78%	-0.79%	
KKI2		6	2	(4)	0.79%	-0.54%	-1.33%	
PRT1		6	2	(4)	5.04%	2.26%	-2.77%	
VCM1		1	2	1	0.96%	-0.35%	-1.31%	
WHUT				(2)	(2)	#Error	6.64%	#Error
Total			96	256	160	4.53%	3.06%	-1.47%
SOUTH-01	TUT1	11	27	16	1.21%	6.33%	5.12%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	19	21	2	0.91%	4.98%	4.07%
	RPM1	5	12	7	2.85%	5.98%	3.12%
	KVT1	8	10	2	6.02%	6.04%	0.02%
	RND1	12	10	(2)	6.68%	5.98%	-0.70%
	TUT2	13	10	(3)	4.13%	6.76%	2.63%
	APK1	4	8	4	6.08%	3.62%	-2.46%
	SVK1	9	7	(2)	2.53%	6.47%	3.94%
	TKS2	9	7	(2)	3.62%	5.91%	2.29%
	VNR2	7	7		1.95%	2.85%	0.90%
	TCN1	6	6		6.67%	6.04%	-0.63%
	VLV1	4	6	2	5.65%	3.82%	-1.84%
	ERL2	4	5	1	7.22%	4.75%	-2.47%
	MAR1		5	5	#Error	5.35%	#Error
	TYI1	2	5	3	9.92%	11.22%	1.30%
	VNR1	4	5	1	5.91%	2.85%	-3.05%
	PKD1	4	4		5.90%	5.49%	-0.41%
	KGL1	3	3		3.34%	3.94%	0.60%
	NGR1	6	3	(3)	1.05%	3.95%	2.91%
	ASM1	2	2		-0.01%	3.86%	3.87%
	KYR1		2	2	#Error	6.02%	#Error
	S2SD		2	2	#Error	-1.87%	#Error
	SNL1		2	2	#Error	3.49%	#Error
	STU2	2	2		2.04%	6.67%	4.63%
	TKY1	1	2	1	5.36%	8.55%	3.20%
	UDN1	5	2	(3)	7.92%	5.68%	-2.23%
	APK2	4	1	(3)	-0.46%	-1.13%	-0.67%
	ARM1		1	1	#Error	-4.83%	#Error
	COL1	2	1	(1)	7.08%	1.66%	-5.42%
	MMT1	1	1		3.91%	2.76%	-1.14%
	PDI1	3	1	(2)	6.19%	-0.53%	-6.72%
	SDI1	2	1	(1)	1.54%	10.34%	8.80%
	SKD1	2	1	(1)	9.05%	5.36%	-3.69%
	TKS1	2	1	(1)	7.01%	14.10%	7.09%
VKM1	2	1	(1)	13.57%	4.05%	-9.52%	
KSM1	2		(2)	0.19%	#Error	#Error	
SGT1				#Error	#Error	#Error	
WHTV	(3)	(2)	1	12.00%	7.54%	-4.46%	
Total	157	182	25	3.82%	5.36%	1.54%	
SOUTH-03	MDU1	10	20	10	5.58%	5.08%	-0.49%
	KKD3	8	19	11	6.10%	3.64%	-2.46%
	DGL1	8	16	8	5.00%	0.66%	-4.33%
	ATG1	13	14	1	6.45%	5.56%	-0.88%
	MDU2	9	11	2	4.23%	3.04%	-1.19%
	DKI1	4	8	4	11.87%	6.79%	-5.08%
	TPT1	4	8	4	9.26%	5.75%	-3.50%
	TDI1	1	6	5	2.76%	5.88%	3.12%
	MDU4	9	5	(4)	5.70%	6.04%	0.34%
	SVG1	10	5	(5)	3.21%	1.82%	-1.40%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	MLR1	5	4	(1)	3.89%	6.09%	2.20%	
	MDU3		3	3	#Error	6.66%	#Error	
	MDU6	10	3	(7)	3.99%	8.96%	4.97%	
	MDU7	9	3	(6)	5.70%	7.89%	2.18%	
	TEN2	4	3	(1)	3.00%	2.66%	-0.34%	
	BTU1	1	2	1	5.37%	-3.38%	-8.75%	
	KYK1	5	2	(3)	6.16%	5.11%	-1.05%	
	MDU5	1	2	1	4.23%	3.61%	-0.62%	
	MPA1	1	2	1	10.07%	-0.42%	-10.49%	
	PNV2	8	2	(6)	13.50%	-0.29%	-13.79%	
	USL1	2	2		6.46%	3.17%	-3.29%	
	DGL2	2	1	(1)	7.67%	-0.29%	-7.96%	
	KPT1		1	1	#Error	3.18%	#Error	
	KRR1	1	1		12.74%	1.06%	-11.68%	
	PVI1	2	1	(1)	13.53%	2.76%	-10.76%	
	SGP1	3	1	(2)	6.87%	4.35%	-2.52%	
	TEN1	2	1	(1)	5.92%	2.31%	-3.61%	
	TMM1		1	1	#Error	3.25%	#Error	
	ADP1	1		(1)	8.55%	#Error	#Error	
	BNR1				#Error	#Error	#Error	
	CBM1				#Error	#Error	#Error	
	CMR1				#Error	#Error	#Error	
	MNM1	2		(2)	1.50%	#Error	#Error	
	NKI1	1		(1)	5.22%	#Error	#Error	
	NTM1				#Error	#Error	#Error	
	ODM1				#Error	#Error	#Error	
	PKM1				#Error	#Error	#Error	
	PNI1	1		(1)	3.85%	#Error	#Error	
	SZSD	1		(1)	11.17%	#Error	#Error	
	WHMD			(1)	(1)	#Error	4.59%	#Error
	Total	138	146	8	6.28%	4.13%	-2.15%	
TIRUPATI-01	MPL1	1	42	41	20.65%	-2.17%	-22.82%	
	NLR1	13	19	6	6.36%	4.98%	-1.38%	
	TPY2	12	16	4	7.61%	4.04%	-3.57%	
	SPE1	13	12	(1)	5.03%	4.77%	-0.26%	
	NYP1	6	9	3	6.97%	8.04%	1.07%	
	KHT1	9	6	(3)	5.64%	4.82%	-0.82%	
	CTO1	3	5	2	6.77%	5.60%	-1.16%	
	NDL1	8	5	(3)	0.04%	4.60%	4.55%	
	VKI1	3	5	2	4.88%	6.92%	2.04%	
	BVL1	3	4	1	8.28%	5.46%	-2.82%	
	KVL1	6	4	(2)	8.32%	10.14%	1.82%	
	PDT1	4	4		6.47%	4.45%	-2.02%	
	TPY1	2	4	2	6.29%	3.72%	-2.57%	
	KDR1	6	3	(3)	9.76%	5.12%	-4.64%	
	KAR1		2	2	#Error	6.07%	#Error	
	RCY1	3	2	(1)	10.79%	1.61%	-9.18%	
	ATP1	5	1	(4)	3.38%	6.85%	3.47%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	KNL1	3	1	(2)	3.83%	5.46%	1.63%	
	KNL2	1	1		-0.49%	5.02%	5.51%	
	PIL1	3	1	(2)	5.33%	3.30%	-2.03%	
	TPI1		1	1	#Error	9.28%	#Error	
	ADI1	1		(1)	6.47%	#Error	#Error	
	DHN1	1		(1)	-1.47%	#Error	#Error	
	GTL1				#Error	#Error	#Error	
	KDA1	3		(3)	3.49%	#Error	#Error	
	KOU1	2		(2)	9.93%	#Error	#Error	
	PGR1				#Error	#Error	#Error	
	PMR1	2		(2)	2.30%	#Error	#Error	
	PUT1	3		(3)	7.50%	#Error	#Error	
	RJP1	2		(2)	2.68%	#Error	#Error	
	WHKN			(1)	(1)	#Error	-7.29%	#Error
	Total	118	146	28	6.04%	3.24%	-2.80%	
	NORTH ARCOT	SBR1	24	32	8	3.86%	2.60%	-1.26%
		TRL1	18	19	1	3.29%	3.99%	0.70%
KPM2		16	14	(2)	5.14%	5.35%	0.21%	
VSI1		6	10	4	2.03%	2.31%	0.29%	
AKM1		10	7	(3)	5.74%	6.69%	0.95%	
CYR1		4	6	2	0.66%	0.54%	-0.12%	
SLG1		1	6	5	-0.29%	7.11%	7.40%	
VEL2		4	5	1	6.10%	3.37%	-2.73%	
ARC2		2	4	2	0.52%	3.25%	2.73%	
KPM1		2	4	2	-0.42%	2.16%	2.58%	
TRT1		10	4	(6)	2.67%	5.32%	2.65%	
VEL1		7	4	(3)	4.19%	4.00%	-0.19%	
ANI1		2	3	1	4.20%	4.06%	-0.14%	
CPT1		4	3	(1)	1.43%	5.63%	4.20%	
GDM1		3	3		5.36%	2.56%	-2.80%	
WJP1		10	3	(7)	3.45%	4.82%	1.37%	
ABR1		3	2	(1)	4.01%	2.12%	-1.89%	
PLR1		3	1	(2)	1.11%	2.98%	1.88%	
TRR1			1	1	#Error	4.85%	#Error	
BGR1		1		(1)	2.76%	#Error	#Error	
CGM1		2		(2)	1.31%	#Error	#Error	
PTU1					#Error	#Error	#Error	
UGI1		1		(1)	-0.53%	#Error	#Error	
VNB1		2		(2)	1.87%	#Error	#Error	
WJD1		4		(4)	2.71%	#Error	#Error	
WHVL		(4)	(11)	(7)	11.45%	9.53%	-1.92%	
Total		135	121	(15)	3.30%	3.15%	-0.15%	
WEST-02		ERD1	6	11	5	3.86%	3.46%	-0.40%
		SLM2	2	8	6	9.92%	2.59%	-7.33%
		ERD2	8	7	(1)	7.68%	3.77%	-3.91%
	SLM1	7	7		2.97%	5.30%	2.34%	
	DPR2	2	5	3	7.33%	3.85%	-3.48%	
	NKL2	7	4	(3)	5.24%	5.60%	0.36%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	OML1		4	4	#Error	7.62%	#Error
	APN1	1	3	2	14.41%	3.09%	-11.32%
	SLM3	1	3	2	11.58%	4.35%	-7.23%
	VPD1	1	3	2	10.07%	3.23%	-6.84%
	EPI1		2	2	#Error	2.59%	#Error
	HSR2	1	2	1	-0.29%	2.12%	2.41%
	KRI1		2	2	#Error	4.84%	#Error
	MCR1	2	2		-0.53%	-0.42%	0.11%
	PMP1		2	2	#Error	-0.29%	#Error
	ATU1	3	2	(2)	2.66%	2.14%	-0.53%
	BMD1		1	1	#Error	4.74%	#Error
	CMI1	1	1		8.29%	2.47%	-5.81%
	DPR1	1	1		1.91%	-0.53%	-2.44%
	HRR1	2	1	(1)	4.83%	-0.29%	-5.12%
	KAM1		1	1	#Error	-0.29%	#Error
	MTR1	2	1	(1)	6.13%	9.69%	3.56%
	SGG1	1	1		-0.29%	4.14%	4.43%
	TCG1	5	1	(4)	1.42%	2.63%	1.21%
	TRM1		1	1	#Error	8.36%	#Error
	EDP1				#Error	#Error	#Error
	HSR1	2		(2)	8.69%	#Error	#Error
	KMM1	3		(3)	3.98%	#Error	#Error
	KVP1	1		(1)	7.40%	#Error	#Error
	PDR1				#Error	#Error	#Error
	PLC1				#Error	#Error	#Error
	RSP1	5		(5)	3.44%	#Error	#Error
	SGI1				#Error	#Error	#Error
	VKL1	1		(1)	2.76%	#Error	#Error
	WHKP	(2)		2	9.46%	#Error	#Error
	WZWH	2		(2)	-0.97%	#Error	#Error
	WHPD			(2)	#Error	8.24%	#Error
	Total		65	74	9	4.60%	3.64%
WEST-01	TPR1	1	5	4	0.08%	6.18%	6.11%
	CBE2	5	4	(1)	12.24%	1.81%	-10.43%
	SYM2		4	4	#Error	4.61%	#Error
	CBE1	2	3	1	6.94%	6.44%	-0.51%
	CBE4	2	3	1	8.51%	9.72%	1.21%
	KGM1	1	3	2	4.45%	5.81%	1.36%
	MPM1		3	3	#Error	7.37%	#Error
	PLI1	5	3	(2)	1.86%	3.01%	1.15%
	GBM1	1	2	1	10.60%	-0.29%	-10.89%
	KMR1	4	2	(2)	12.52%	13.41%	0.89%
	TPR2	2	2		4.60%	4.80%	0.20%
	AVI1	1	1		-0.29%	12.74%	13.03%
	CBE5	2	1	(1)	3.21%	8.55%	5.34%
	CBE6	2	1	(1)	12.08%	18.42%	6.34%
	DPM2		1	1	#Error	12.74%	#Error
	SNR1	2	1	(1)	8.55%	4.59%	-3.96%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	SUL1		1	1	#Error	12.36%	#Error	
	ANR1	1		(1)	14.41%	#Error	#Error	
	CBE3	2		(2)	8.55%	#Error	#Error	
	CNR1				#Error	#Error	#Error	
	GDR1				#Error	#Error	#Error	
	KGI1				#Error	#Error	#Error	
	KMD1				#Error	#Error	#Error	
	PDM1				#Error	#Error	#Error	
	PPI1				#Error	#Error	#Error	
	TPR3	1		(1)	1.53%	#Error	#Error	
	TPR4	1		(1)	2.19%	#Error	#Error	
	UAM1				#Error	#Error	#Error	
	UMP1				#Error	#Error	#Error	
	WHCB			(13)	(13)	#Error	14.34%	#Error
	Total	35	27	(8)	7.45%	2.53%	-4.92%	
	KL-NORTH	KZD1	14	15	1	1.94%	2.29%	0.35%
WHKZ		(4)		4	8.59%	#Error	#Error	
Total		10	15	5	-1.41%	2.29%	3.70%	
KL-SOUTH	TVP1	10	5	(5)	-8.01%	-2.11%	5.90%	
	KLR1		3	3	#Error	-4.48%	#Error	
	PNL1	2	3	1	-0.89%	1.95%	2.84%	
	PAS1		2	2	#Error	4.15%	#Error	
	Total	12	13	1	-6.93%	-0.45%	6.47%	
Total	2473	2747	274	4.71%	4.33%	-0.38%		