



Air-Cond - Daily Sales Performance As on 22-04-2026 11:30:47 PM

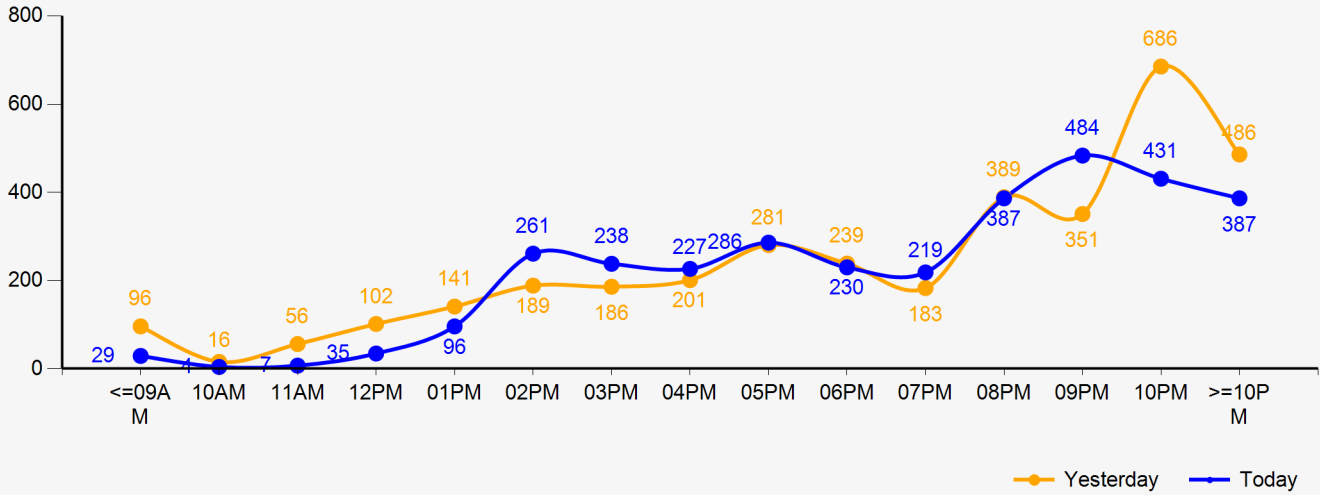
YD Sales : 3599

YD GP%: 5.95%

TD Sales : 3318

TD GP%: 6.57%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	590	534	(56)	6.98%	8.00%	1.02%
SOUTH-03	558	458	(101)	3.40%	6.66%	3.26%
CHENNAI-02	255	424	170	5.71%	2.51%	-3.20%
TRICHY-01	388	370	(18)	6.02%	8.00%	1.98%
WEST-02	239	261	22	7.51%	7.71%	0.21%
CHENNAI-01	264	236	(28)	6.26%	7.09%	0.83%
NORTH ARCOT	152	217	65	9.16%	8.21%	-0.95%
VIJAYAWADA-01	188	210	22	5.81%	5.16%	-0.65%
SOUTH ARCOT	231	180	(51)	6.83%	8.22%	1.39%
TIRUPATI-01	192	139	(53)	6.26%	7.23%	0.97%
KL-NORTH	120	112	(9)	1.40%	2.81%	1.41%
WEST-01	302	107	(195)	8.27%	9.20%	0.93%
KL-SOUTH	122	73	(50)	-0.68%	-1.89%	-1.20%
Total	3599	3318	(281)	5.95%	6.57%	0.62%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	NGR1	48	64	16	6.30%	5.35%	-0.94%
	TUT1	26	47	21	9.40%	8.92%	-0.48%
	TVL1	88	43	(45)	0.45%	6.75%	6.30%
	KVT1	34	30	(4)	10.40%	10.73%	0.33%
	TKS2	30	29	(1)	7.74%	6.35%	-1.38%
	RND1	14	21	7	8.81%	10.29%	1.48%
	SVK1	15	20	5	6.77%	10.00%	3.23%
	TKS1	32	20	(12)	8.04%	7.57%	-0.47%
	RPM1	15	19	4	6.38%	7.39%	1.02%
	TUT2	17	19	2	8.16%	6.77%	-1.40%
	SDI1	15	17	2	9.10%	6.25%	-2.85%
	TCN1	7	17	10	8.12%	10.73%	2.61%
	MAR1	21	15	(6)	10.62%	9.27%	-1.35%
	MMT1	6	14	8	10.05%	9.63%	-0.43%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	VLY1	17	14	(3)	9.74%	10.45%	0.71%
	APK1	9	13	4	7.95%	7.76%	-0.19%
	SNL1	13	10	(3)	4.38%	4.83%	0.46%
	APK2	10	9	(1)	5.09%	4.67%	-0.42%
	PKD1	16	9	(7)	6.99%	8.62%	1.63%
	VNR2	19	9	(10)	11.47%	10.60%	-0.88%
	ARM1	12	8	(4)	6.13%	5.30%	-0.83%
	KYR1	9	8	(1)	10.20%	5.27%	-4.93%
	TYI1	9	8	(1)	8.81%	12.96%	4.15%
	VKM1	4	8	4	12.19%	7.12%	-5.07%
	KGL1	17	7	(10)	7.17%	3.31%	-3.86%
	STU2	10	7	(3)	6.58%	12.45%	5.87%
	TKY1	8	7	(1)	7.52%	7.15%	-0.37%
	UDN1	10	7	(3)	12.58%	9.17%	-3.41%
	ERL2	6	6		7.62%	13.05%	5.43%
	PDI1	8	6	(2)	6.08%	10.84%	4.77%
	SKD1	4	6	2	7.53%	12.11%	4.58%
	ASM1	17	6	(12)	10.62%	10.65%	0.03%
	COL1	5	5		3.71%	7.05%	3.34%
	KSM1	2	5	3	6.17%	11.90%	5.73%
	VNR1	4	4		8.55%	8.24%	-0.31%
	S2SD	12	2	(10)	-1.46%	-14.91%	-13.45%
	SGT1	3		(3)	4.43%	#Error	#Error
	WHTV	(2)	(4)	(2)	12.34%	7.43%	-4.92%
	Total	590	534	(56)	6.98%	8.00%	1.02%
	SOUTH-03	MDU1	113	38	(75)	-0.78%	7.68%
MDU5		17	37	20	-0.85%	0.22%	1.07%
MDU2		27	28	1	8.62%	8.56%	-0.06%
MDU4		17	24	7	5.25%	1.24%	-4.02%
MDU6		53	23	(30)	-1.92%	6.47%	8.39%
DGL1		21	21		6.40%	6.38%	-0.02%
ATG1		14	18	4	7.24%	7.71%	0.47%
MDU7		20	18	(2)	5.31%	8.31%	3.00%
SVG1		7	17	10	6.84%	5.49%	-1.34%
KKD3		12	16	4	5.35%	8.24%	2.90%
DKI1		28	15	(13)	1.02%	9.06%	8.04%
KRR1		27	15	(12)	3.95%	11.80%	7.86%
MDU3		13	15	2	6.47%	8.51%	2.04%
MPA1		8	15	7	10.62%	10.40%	-0.22%
TMM1		35	15	(20)	1.84%	5.96%	4.12%
TEN2		11	13	2	5.47%	5.74%	0.28%
MLR1		5	12	7	9.64%	7.93%	-1.71%
TEN1		9	12	3	6.69%	6.91%	0.22%
BTU1		6	10	4	2.70%	-0.91%	-3.60%
TDI1		4	10	6	8.82%	11.03%	2.21%
TPT1		9	10	1	8.22%	10.33%	2.11%
PNI1		5	8	3	11.05%	2.33%	-8.73%
BNR1		4	7	3	5.56%	9.77%	4.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	CBM1	9	6	(3)	8.74%	10.65%	1.92%	
	PKM1	5	6	1	1.53%	5.33%	3.80%	
	ADP1	5	5		12.83%	2.91%	-9.92%	
	DGL2	8	5	(3)	7.07%	5.71%	-1.36%	
	KPT1	5	5		1.57%	8.98%	7.41%	
	PNV2	6	5	(1)	3.93%	4.10%	0.17%	
	USL1	10	5	(5)	4.12%	9.98%	5.87%	
	MNM1	11	5	(7)	5.76%	7.44%	1.68%	
	ODM1	12	4	(8)	0.50%	1.50%	1.01%	
	NKI1	3	3		7.77%	4.64%	-3.13%	
	NTM1	2	3	1	12.31%	12.71%	0.40%	
	SGP1	4	3	(1)	8.66%	10.56%	1.90%	
	CMR1	6	2	(4)	7.07%	6.69%	-0.38%	
	PVI1	8	2	(6)	7.19%	8.89%	1.71%	
	KYK1	3	1	(2)	8.83%	2.31%	-6.52%	
	SZSD			1	1	#Error	-14.88%	#Error
	WHMD	(4)			4	12.18%	#Error	#Error
	Total	558	458	(101)	3.40%	6.66%	3.26%	
	CHENNAI-02	CH21	11	63	52	4.19%	0.24%	-3.95%
		CH24	8	59	51	9.32%	-1.93%	-11.25%
CH20		17	58	41	-4.10%	-3.22%	0.88%	
CH15		53	39	(14)	-1.52%	-1.09%	0.43%	
CH03		20	22	2	9.82%	10.87%	1.05%	
CH18		13	18	5	10.46%	10.11%	-0.35%	
CH31		9	18	9	7.97%	2.71%	-5.26%	
CH12		19	16	(3)	0.69%	2.85%	2.15%	
CH23		6	16	10	11.35%	-2.17%	-13.52%	
CH51		5	16	11	16.03%	0.94%	-15.09%	
GPD1		3	16	13	4.77%	4.87%	0.10%	
CH06		12	13	1	7.70%	3.21%	-4.49%	
CH17		8	9	1	16.40%	10.09%	-6.32%	
CH44		11	9	(2)	11.74%	6.80%	-4.94%	
MJR1		4	9	5	11.86%	11.51%	-0.35%	
CH33		4	8	4	13.13%	11.19%	-1.94%	
CH50		3	8	5	15.36%	11.51%	-3.86%	
CH46		3	5	2	12.33%	6.21%	-6.12%	
UKI1		6	5	(1)	6.61%	10.36%	3.75%	
CH27		3	4	1	5.39%	7.01%	1.62%	
CH34		13	3	(10)	6.09%	9.75%	3.67%	
PON1		2	3	1	7.86%	10.96%	3.10%	
CH32		3	2	(1)	8.14%	13.35%	5.21%	
CH36		5	2	(3)	3.48%	8.04%	4.56%	
CH41		8	2	(6)	9.60%	8.38%	-1.22%	
CH43		5	1	(4)	7.45%	1.83%	-5.62%	
CH01						#Error	#Error	#Error
MC05						#Error	#Error	#Error
MC06		1		(1)	7.05%	#Error	#Error	
Total		255	424	170	5.71%	2.51%	-3.20%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TRY1	94	64	(30)	3.71%	8.91%	5.20%
	TNJ1	25	26	1	5.90%	8.14%	2.24%
	MVM1	18	24	6	9.20%	9.43%	0.23%
	PBR2	26	24	(2)	5.55%	6.10%	0.54%
	MDI1	11	21	10	9.15%	7.73%	-1.42%
	PTK1	8	19	11	6.69%	8.23%	1.54%
	KUM1	21	16	(5)	5.22%	6.33%	1.12%
	TNJ2	8	16	8	6.94%	7.13%	0.18%
	TRY4	13	16	3	9.93%	9.32%	-0.61%
	KUM2	54	14	(40)	4.03%	4.67%	0.64%
	TVR2	11	13	2	8.53%	9.49%	0.96%
	TYR1	12	13	1	4.04%	8.65%	4.61%
	PDK1	6	12	6	11.20%	7.10%	-4.10%
	MSI1	6	10	4	4.18%	7.86%	3.68%
	TRY2	5	10	5	5.40%	8.91%	3.51%
	TTP1	6	10	4	7.29%	11.24%	3.95%
	NGT1	11	9	(2)	12.77%	10.24%	-2.53%
	PBR1	5	9	4	7.04%	5.82%	-1.21%
	ORU1	2	8	6	8.27%	9.81%	1.54%
	KIK1	10	7	(3)	8.78%	10.51%	1.73%
	AYR1	9	6	(3)	9.24%	10.71%	1.47%
	NCK1	1	6	5	2.84%	2.47%	-0.37%
	TRY3	10	6	(4)	6.74%	7.87%	1.13%
	KRN1	5	5		5.16%	5.79%	0.63%
	TVR1	4	5	1	8.36%	4.02%	-4.34%
	APM1	5	3	(2)	9.53%	6.35%	-3.18%
	JKM1	11	3	(8)	4.89%	4.01%	-0.88%
	NMM1	1	2	1	4.75%	4.85%	0.11%
WTRZ	(9)	(8)	2	5.80%	9.47%	3.67%	
Total	388	370	(18)	6.02%	8.00%	1.98%	
WEST-02	SLM1	17	33	16	8.57%	9.57%	1.00%
	SLM2	6	25	19	9.85%	-1.08%	-10.94%
	ERD1	27	24	(3)	7.82%	8.65%	0.83%
	ERD2	31	24	(7)	8.15%	10.23%	2.07%
	SLM3	24	19	(5)	3.60%	8.87%	5.27%
	ATU1	5	16	11	4.77%	5.34%	0.57%
	RSP1	8	13	5	7.68%	6.67%	-1.00%
	NKL2	9	12	3	6.17%	7.24%	1.07%
	MTR1	7	9	2	7.83%	8.25%	0.43%
	OML1	7	9	2	8.76%	7.77%	-0.99%
	MCR1	5	7	2	13.25%	7.95%	-5.30%
	APN1	3	6	3	11.32%	8.89%	-2.43%
	TRM1	4	6	2	5.22%	7.39%	2.17%
	DPR2	3	5	2	6.55%	12.21%	5.66%
	HSR2	13	5	(8)	9.46%	12.03%	2.57%
	PDR1	2	5	3	11.85%	11.49%	-0.37%
	DPR1	4	4		5.19%	9.65%	4.47%
	KRI1	10	4	(6)	7.65%	11.34%	3.69%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	PLC1	5	4	(1)	11.08%	14.71%	3.62%	
	TCG1	4	4		9.37%	4.28%	-5.09%	
	VPD1	2	4	2	5.55%	4.85%	-0.71%	
	CMI1	3	3		3.84%	6.92%	3.08%	
	EPI1	5	3	(2)	11.30%	7.69%	-3.61%	
	HSR1	4	3	(1)	10.13%	10.91%	0.78%	
	KMM1	4	3	(1)	5.07%	7.70%	2.64%	
	KAM1	4	2	(2)	7.24%	8.85%	1.61%	
	KVP1	8	2	(6)	1.07%	3.58%	2.50%	
	BMD1	3	1	(2)	10.92%	12.83%	1.91%	
	EDP1	1	1		2.68%	2.68%	0.00%	
	HRR1	4	1	(3)	8.89%	9.15%	0.26%	
	PMP1	1	1		6.83%	14.02%	7.19%	
	SGI1	1	1		-0.22%	3.25%	3.47%	
	VKL1	4	1	(3)	11.31%	11.63%	0.31%	
	WZWH			1	1	#Error	-14.91%	#Error
	SGG1	2		(2)	6.91%	#Error	#Error	
	WHPD	(1)		1	17.89%	#Error	#Error	
	Total	239	261	22	7.51%	7.71%	0.21%	
	CHENNAI-01	CH05	15	34	19	6.60%	3.24%	-3.36%
CH45		11	27	16	7.23%	-0.16%	-7.39%	
CH14		23	22	(1)	8.87%	9.52%	0.65%	
CH30		13	15	2	7.51%	7.47%	-0.03%	
CH08		13	11	(2)	7.94%	9.68%	1.75%	
CH48		14	11	(3)	7.13%	11.27%	4.13%	
CH19		11	9	(2)	9.15%	8.55%	-0.60%	
CH25		16	9	(7)	4.58%	8.30%	3.71%	
CH16		10	8	(2)	9.89%	8.28%	-1.60%	
CH49		12	8	(4)	10.34%	6.67%	-3.67%	
CH07		6	7	1	5.59%	6.50%	0.91%	
CH28		8	7	(1)	12.36%	13.02%	0.66%	
CH47		13	7	(6)	8.73%	10.28%	1.56%	
CGL1		15	6	(9)	6.19%	10.08%	3.89%	
CH42		14	6	(8)	10.44%	9.35%	-1.09%	
GUD1		4	6	2	15.37%	9.85%	-5.51%	
AVD1		11	5	(6)	5.74%	9.19%	3.44%	
CH35		8	5	(3)	12.64%	12.74%	0.10%	
CH39		4	5	1	6.24%	9.10%	2.86%	
MRM1		4	5	1	5.74%	4.49%	-1.25%	
CH22		3	4	1	8.28%	4.91%	-3.37%	
KNR1		6	4	(2)	8.62%	8.67%	0.05%	
TKM1		7	4	(3)	3.91%	11.83%	7.92%	
CH37		3	3		7.79%	11.08%	3.29%	
CH26		3	2	(1)	9.04%	4.95%	-4.09%	
GUD2		5	2	(3)	13.35%	6.93%	-6.43%	
CH29		2	1	(1)	6.50%	6.71%	0.21%	
CH38		5	1	(4)	13.40%	6.39%	-7.01%	
MC09				1	1	#Error	2.88%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	WHC3		1	1	#Error	-14.89%	#Error
	CH40	2		(2)	3.91%	#Error	#Error
	CZWH	29		(29)	-12.16%	#Error	#Error
	MC10				#Error	#Error	#Error
	SKL1	3		(3)	18.39%	#Error	#Error
	WCHN	(30)		30	9.47%	#Error	#Error
	Total	264	236	(28)	6.26%	7.09%	0.83%
NORTH ARCOT	VEL2	8	21	13	8.52%	8.47%	-0.05%
	TRR1	12	19	7	8.26%	4.57%	-3.69%
	KPM2	12	18	6	7.29%	9.96%	2.67%
	SBR1	5	17	12	8.17%	7.53%	-0.64%
	AKM1	5	14	9	10.93%	6.04%	-4.89%
	GDM1	8	14	6	13.10%	9.99%	-3.11%
	VEL1	11	13	2	8.28%	9.78%	1.50%
	ABR1	11	11		8.76%	6.27%	-2.49%
	TRL1	15	10	(5)	7.83%	6.13%	-1.70%
	CPT1		10	10	#Error	6.41%	#Error
	ARC2	5	8	3	8.92%	8.13%	-0.79%
	PLR1	7	8	1	9.53%	8.21%	-1.32%
	TRT1	11	8	(3)	8.16%	6.83%	-1.33%
	VSI1	10	8	(2)	12.58%	13.66%	1.08%
	ANI1	4	7	3	13.20%	10.75%	-2.46%
	CGM1	5	7	2	5.60%	6.76%	1.16%
	WJP1	4	7	3	9.93%	6.08%	-3.85%
	KPM1	7	5	(2)	9.76%	10.89%	1.13%
	BGR1	5	4	(1)	9.71%	11.64%	1.93%
	CYR1	2	4	2	10.70%	16.75%	6.05%
	VNB1	1	3	2	18.18%	7.49%	-10.69%
	WJD1	1	3	2	17.19%	18.08%	0.89%
	PTU1		2	2	#Error	7.48%	#Error
	SLG1	2	2		9.72%	9.16%	-0.56%
	UGI1	2	2		2.05%	4.80%	2.75%
	WHVL	(1)	(8)	(7)	11.16%	12.42%	1.26%
	Total	152	217	65	9.16%	8.21%	-0.95%
VIJAYAWADA-01	BVR1	11	17	6	7.86%	5.17%	-2.69%
	GNT1	9	13	4	5.65%	4.96%	-0.68%
	VJW1	9	12	3	6.26%	4.22%	-2.03%
	RAL1	5	11	6	7.52%	7.85%	0.33%
	VJW3	6	11	5	9.81%	-2.86%	-12.66%
	RMV1	5	9	4	5.33%	6.75%	1.43%
	TNK1	9	9		4.55%	6.10%	1.55%
	PAP1	4	8	4	7.71%	4.62%	-3.09%
	VKN1	5	8	3	7.12%	9.18%	2.06%
	KND1	4	7	3	5.96%	3.44%	-2.52%
	NPR1	15	7	(8)	4.78%	4.72%	-0.06%
	NZV1	7	7		5.64%	6.15%	0.51%
	TVU1	5	7	2	5.40%	5.25%	-0.15%
	NRT1	1	6	5	4.36%	5.13%	0.77%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	OGL1	8	6	(2)	6.86%	5.32%	-1.54%	
	TDD1	14	6	(8)	3.93%	3.30%	-0.63%	
	VJW2	11	6	(6)	3.28%	4.37%	1.09%	
	DPE1	6	5	(1)	6.25%	7.22%	0.97%	
	TNI1	3	5	2	3.16%	2.85%	-0.31%	
	VJW4	3	5	2	5.10%	4.68%	-0.42%	
	BPP1	4	4		2.22%	6.84%	4.62%	
	ELU1	7	4	(3)	4.91%	8.41%	3.51%	
	GVM1	4	4		9.20%	5.33%	-3.87%	
	MTM1	1	4	3	3.42%	3.90%	0.48%	
	PPM1	5	4	(1)	6.55%	9.68%	3.13%	
	TEL1	3	4	1	7.67%	4.87%	-2.80%	
	CRL1	2	3	1	8.52%	6.00%	-2.51%	
	VJW5	4	3	(1)	9.20%	7.71%	-1.49%	
	VUY1	1	3	2	5.53%	3.16%	-2.38%	
	AMP1	4	2	(2)	0.98%	6.91%	5.93%	
	CKT1	1	2	1	4.90%	3.80%	-1.10%	
	GDV1	5	2	(3)	6.97%	3.93%	-3.04%	
	GNT2	2	2		7.51%	4.71%	-2.80%	
	JGG1	3	1	(2)	5.36%	13.30%	7.94%	
	JPT1	2	1	(1)	7.70%	11.65%	3.95%	
	PNR1			1	1	#Error	2.73%	#Error
	PRL1			1	1	#Error	2.23%	#Error
	Total		188	210	22	5.81%	5.16%	-0.65%
SOUTH ARCOT	POY1	8	29	21	6.25%	5.77%	-0.48%	
	ULP1	8	14	7	7.48%	7.09%	-0.39%	
	VCM2	67	13	(54)	3.98%	9.24%	5.26%	
	VPM2	13	12	(1)	11.51%	10.64%	-0.87%	
	NVL2	7	11	4	11.04%	12.40%	1.36%	
	PRT1	11	11	(1)	7.11%	5.23%	-1.88%	
	CDM1	12	10	(2)	8.20%	5.52%	-2.68%	
	KKI2	15	10	(5)	9.53%	7.45%	-2.08%	
	POY2	19	10	(9)	6.95%	10.86%	3.91%	
	KML1	7	10	3	11.61%	10.06%	-1.55%	
	SJI2	7	9	2	8.54%	7.77%	-0.77%	
	TRK1	21	7	(14)	2.88%	9.43%	6.54%	
	TVM1	4	7	3	11.46%	10.38%	-1.08%	
	TVM2	9	7	(2)	5.40%	5.24%	-0.16%	
	CUD1	8	5	(3)	12.48%	6.98%	-5.50%	
	TDM1	8	5	(3)	5.49%	9.07%	3.58%	
	KLM1	4	4		11.94%	8.93%	-3.02%	
	STP1	2	3	1	12.74%	10.50%	-2.24%	
	MKM1	4	2	(2)	10.69%	15.94%	5.26%	
	VCM1	1	2	1	1.25%	8.04%	6.79%	
	VPM1	3		(3)	6.46%	#Error	#Error	
	WHUT	(7)		7	9.79%	#Error	#Error	
	Total		231	180	(51)	6.83%	8.22%	1.39%
	TIRUPATI-01	TPY2	10	17	7	8.34%	6.74%	-1.60%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	PDT1	8	15	7	6.80%	5.78%	-1.02%	
	ATP1	9	9		4.15%	7.27%	3.12%	
	PUT1	3	7	4	5.42%	8.50%	3.08%	
	TPY1	10	7	(3)	5.51%	8.37%	2.85%	
	BVL1	5	6	1	8.41%	7.20%	-1.21%	
	KHT1	6	6		7.31%	6.93%	-0.38%	
	NYP1	4	6	2	4.50%	7.59%	3.09%	
	GTL1	4	5	1	8.18%	5.24%	-2.94%	
	NDL1	6	5	(1)	8.81%	8.53%	-0.28%	
	PIL1	3	5	2	5.90%	5.19%	-0.71%	
	RJP1	7	5	(2)	9.76%	6.11%	-3.65%	
	CTO1	7	4	(3)	8.08%	6.69%	-1.39%	
	KAR1	2	4	2	14.76%	8.85%	-5.91%	
	KDA1	10	4	(6)	6.07%	7.52%	1.45%	
	KNL1	12	4	(8)	8.32%	10.97%	2.65%	
	NLR1	9	4	(5)	5.37%	9.45%	4.08%	
	SPE1	7	4	(3)	2.45%	5.94%	3.49%	
	MPL1	3	3		7.97%	7.82%	-0.15%	
	VKI1	4	3	(1)	5.29%	6.65%	1.36%	
	KNL2	18	2	(16)	3.30%	6.37%	3.07%	
	KOU1	9	2	(7)	3.56%	3.54%	-0.02%	
	PGR1	3	2	(1)	8.20%	8.04%	-0.16%	
	PMR1	2	2		14.22%	7.57%	-6.66%	
	RCY1			2		#Error	17.36%	#Error
	TPI1	11	2	(9)	5.33%	4.61%	-0.72%	
	ADI1	2	1	(1)	8.08%	4.15%	-3.93%	
	DHN1	5	1	(4)	6.57%	7.56%	1.00%	
	KDR1	7	1	(6)	3.53%	13.62%	10.09%	
	KVL1	6	1	(5)	6.63%	3.22%	-3.41%	
	Total		192	139	(53)	6.26%	7.23%	0.97%
KL-NORTH	KZD1	120	113	(8)	1.40%	2.79%	1.40%	
	WHKZ		(1)	(1)	#Error	1.04%	#Error	
	Total	120	112	(9)	1.40%	2.81%	1.41%	
WEST-01	CBE2	80	13	(67)	10.25%	8.55%	-1.70%	
	TPR2	21	13	(8)	8.68%	12.58%	3.90%	
	CBE4	16	11	(5)	8.00%	12.35%	4.34%	
	CBE1	12	8	(4)	10.32%	8.14%	-2.18%	
	KGM1	15	8	(7)	7.69%	8.58%	0.89%	
	SNR1	7	7		8.08%	2.96%	-5.12%	
	KMR1	14	6	(8)	10.73%	11.12%	0.39%	
	UMP1	17	6	(11)	1.05%	7.59%	6.54%	
	CBE3	4	5	1	5.08%	4.07%	-1.01%	
	CBE6	12	5	(7)	5.57%	7.50%	1.93%	
	KMD1	9	4	(5)	2.84%	5.95%	3.10%	
	SYM2	8	4	(4)	5.69%	8.47%	2.78%	
	DPM2	3	2	(1)	9.34%	9.23%	-0.11%	
	MPM1	10	2	(8)	7.93%	7.79%	-0.15%	
	PDM1	4	2	(2)	9.39%	17.87%	8.47%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-01	PLI1	16	2	(14)	8.84%	15.88%	7.03%	
	SUL1	2	2		10.50%	5.39%	-5.10%	
	TPR1	19	2	(17)	9.39%	10.54%	1.16%	
	TPR3	7	2	(5)	5.67%	11.55%	5.87%	
	GBM1	7	2	(6)	6.62%	13.73%	7.11%	
	CBE5	2	1	(1)	10.54%	11.70%	1.16%	
	CNR1		1	1	#Error	5.82%	#Error	
	TPR4	4	1	(3)	12.62%	8.04%	-4.58%	
	ANR1	3		(3)	11.41%	#Error	#Error	
	AVI1	2		(2)	14.04%	#Error	#Error	
	GDR1	3		(3)	-6.86%	#Error	#Error	
	KGI1				#Error	#Error	#Error	
	PPI1	6		(6)	10.47%	#Error	#Error	
	UAM1				#Error	#Error	#Error	
	WHCB			(2)	(2)	#Error	5.97%	#Error
	Total	302	107	(195)	8.27%	9.20%	0.93%	
	KL-SOUTH	TVP1	71	24	(47)	-1.12%	-1.14%	-0.02%
		PNL1	21	23	2	0.01%	0.55%	0.54%
KLR1		14	21	7	-0.87%	-5.49%	-4.62%	
PAS1		19	9	(10)	0.90%	-0.15%	-1.05%	
WHTM		(2)	(4)	(2)	3.76%	1.78%	-1.98%	
Total		122	73	(50)	-0.68%	-1.89%	-1.20%	
Total		3599	3318	(281)	5.95%	6.57%	0.62%	