



Air-Cond - Daily Sales Performance As on 21-05-2026 11:30:09 PM

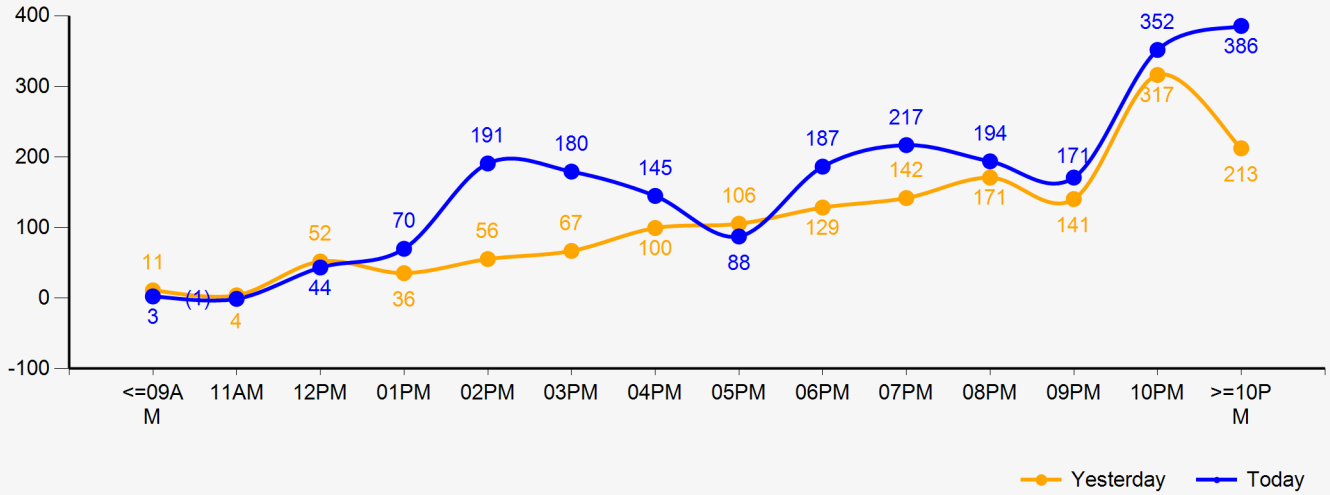
YD Sales : 1541

YD GP%: 5.83%

TD Sales : 2225

TD GP%: 4.82%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	347	512	165	5.28%	5.38%	0.10%
CHENNAI-01	221	430	209	6.79%	4.67%	-2.12%
CHENNAI-02	216	348	132	8.44%	4.58%	-3.86%
TRICHY-01	139	190	51	6.09%	4.60%	-1.49%
SOUTH-01	115	157	42	7.26%	3.82%	-3.44%
SOUTH-03	112	138	26	2.49%	6.28%	3.79%
NORTH ARCOT	69	134	66	7.09%	3.35%	-3.74%
TIRUPATI-01	130	113	(17)	4.22%	6.00%	1.78%
SOUTH ARCOT	75	83	8	7.06%	4.29%	-2.77%
WEST-02	40	65	25	5.35%	4.60%	-0.75%
WEST-01	30	33	3	4.32%	7.81%	3.49%
KL-SOUTH	20	12	(8)	-5.33%	-6.93%	-1.60%
KL-NORTH	28	10	(18)	2.53%	-1.41%	-3.94%
Total	1541	2225	684	5.83%	4.82%	-1.01%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	BVR1	30	40	10	4.85%	5.38%	0.53%
	TNK1	25	38	13	5.44%	5.63%	0.19%
	GNT1	27	30	3	3.92%	4.46%	0.54%
	TDD1	10	28	18	3.32%	3.58%	0.25%
	PAP1	12	24	12	5.68%	4.31%	-1.38%
	CRL1	12	19	7	7.92%	5.33%	-2.59%
	RAL1	14	18	4	5.44%	5.19%	-0.26%
	VJW5	10	18	8	4.51%	6.15%	1.63%
	NPR1	13	17	4	6.10%	7.52%	1.42%
	DPE1	11	15	4	6.67%	6.18%	-0.49%
	ELU1	8	15	7	2.94%	6.23%	3.30%
	MTM1	23	15	(8)	2.98%	3.83%	0.85%
	RMV1	8	15	7	7.98%	5.62%	-2.36%
	TEL1	12	15	3	5.26%	2.42%	-2.84%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	VJW3	14	15	1	5.89%	3.77%	-2.12%	
	GVM1	4	13	9	3.81%	5.54%	1.73%	
	PPM1	3	13	10	8.48%	6.49%	-1.99%	
	TVU1	4	13	9	7.23%	6.10%	-1.13%	
	BPP1	3	12	9	3.60%	6.47%	2.88%	
	KND1	3	12	9	2.41%	4.93%	2.52%	
	OGL1	13	12	(1)	6.06%	4.72%	-1.35%	
	CKT1	7	11	4	2.61%	5.05%	2.44%	
	VJW2	3	11	8	4.62%	4.78%	0.17%	
	PRL1	4	10	6	7.27%	4.86%	-2.41%	
	VJW1	16	10	(6)	4.74%	5.78%	1.04%	
	TNI1	4	9	5	5.65%	3.77%	-1.88%	
	AMP1	8	8		6.33%	7.93%	1.59%	
	NRT1	10	8	(2)	5.87%	3.73%	-2.13%	
	NZV1	2	8	6	12.00%	14.42%	2.42%	
	VJW4	7	8	1	9.09%	7.53%	-1.56%	
	VKN1	5	8	3	9.43%	4.11%	-5.32%	
	JGG1	2	7	5	2.14%	5.58%	3.44%	
	JPT1	6	7	1	4.62%	7.60%	2.98%	
	GNT2	6	4	(2)	6.13%	8.34%	2.21%	
	PNR1	2	3	1	6.29%	7.16%	0.88%	
	VUY1	2	3	1	1.77%	1.69%	-0.08%	
	GDV1	4		(4)	3.70%	#Error	#Error	
		Total	347	512	165	5.28%	5.38%	0.10%
	CHENNAI-01	CH14	17	36	19	8.20%	3.42%	-4.78%
		CH05	16	34	18	6.75%	3.55%	-3.20%
CH16		6	32	26	8.49%	-0.28%	-8.77%	
CH19		14	27	13	8.79%	5.29%	-3.50%	
CH42		6	23	17	11.46%	4.20%	-7.26%	
CH28		10	21	11	11.01%	9.42%	-1.59%	
CH07		14	20	6	5.32%	4.49%	-0.82%	
CH49		11	20	9	7.45%	5.23%	-2.22%	
CH25		4	18	14	5.96%	6.48%	0.53%	
CH48		12	18	6	10.11%	6.51%	-3.59%	
CH30		5	17	12	7.08%	6.35%	-0.73%	
MRM1		3	15	12	4.55%	3.07%	-1.48%	
CH38		7	14	7	8.22%	4.51%	-3.71%	
CH47		11	14	3	9.25%	8.82%	-0.43%	
CH22		9	13	4	7.53%	5.21%	-2.32%	
CH45		11	13	2	7.98%	6.56%	-1.42%	
CH08		9	12	3	9.79%	7.97%	-1.82%	
AVD1		14	11	(3)	3.83%	5.69%	1.86%	
KNR1		5	11	6	8.73%	1.36%	-7.37%	
CH35		3	10	7	11.21%	4.89%	-6.32%	
GUD1		4	10	6	11.15%	8.04%	-3.11%	
SKL1		1	7	6	2.61%	8.45%	5.84%	
WHC3		1	7	6	-4.26%	-10.57%	-6.31%	
CGL1		2	6	4	-0.20%	2.11%	2.30%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH37	2	6	4	13.68%	5.73%	-7.95%
	CH26	2	3	1	10.19%	5.16%	-5.03%
	CZWH	14	3	(11)	-12.47%	-10.24%	2.23%
	GUD2	4	3	(1)	9.32%	3.40%	-5.92%
	CH39	3	2	(1)	4.53%	3.57%	-0.96%
	CH40		2	2	#Error	2.59%	#Error
	CH29		1	1	#Error	-0.29%	#Error
	TKM1		1	1	#Error	2.76%	#Error
	MC09				#Error	#Error	#Error
	MC10	1		(1)	3.66%	#Error	#Error
	Total	221	430	209	6.79%	4.67%	-2.12%
CHENNAI-02	CH12	18	53	35	2.96%	-0.90%	-3.86%
	CH15	11	23	12	7.92%	5.43%	-2.50%
	CH03	18	21	3	9.40%	7.00%	-2.40%
	CH21	15	20	5	9.48%	5.46%	-4.02%
	CH20	11	19	8	7.39%	5.64%	-1.75%
	CH24	9	18	9	11.48%	4.35%	-7.13%
	CH50	7	17	10	9.96%	6.05%	-3.90%
	CH18	9	16	7	10.13%	7.09%	-3.04%
	CH43	3	15	12	9.14%	7.45%	-1.68%
	CH34	5	14	9	9.06%	7.30%	-1.76%
	CH23	5	13	8	6.80%	1.67%	-5.14%
	GPD1	5	12	7	9.37%	4.34%	-5.03%
	CH51	10	11	1	14.41%	6.31%	-8.10%
	MJR1	15	11	(4)	5.65%	6.82%	1.17%
	PON1	4	10	6	8.10%	3.61%	-4.49%
	CH06	5	9	4	7.65%	5.42%	-2.22%
	CH17	11	9	(2)	11.57%	6.14%	-5.43%
	CH27	4	9	5	8.25%	2.34%	-5.91%
	CH33	10	7	(3)	8.72%	5.54%	-3.17%
	CH41	6	7	1	11.42%	4.37%	-7.04%
	CH31	11	6	(5)	-0.48%	5.62%	6.10%
	CH36	7	6	(1)	7.56%	3.95%	-3.61%
	CH44	7	6	(1)	11.24%	6.36%	-4.88%
	UKI1	1	6	5	6.79%	3.11%	-3.69%
	MC06	1	4	3	10.43%	8.14%	-2.29%
	CH01		2	2	#Error	2.30%	#Error
	CH32	3	2	(1)	11.49%	4.95%	-6.54%
	CH46	5	2	(3)	12.98%	11.53%	-1.46%
	MC05				#Error	#Error	#Error
	Total	216	348	132	8.44%	4.58%	-3.86%
	TRICHY-01	TRY1	16	22	6	4.56%	3.48%
TVR2		4	14	10	5.79%	10.01%	4.22%
MVM1		9	13	4	9.62%	7.02%	-2.60%
PBR1		4	13	9	8.69%	4.40%	-4.29%
PBR2		18	13	(5)	4.31%	0.75%	-3.56%
KUM1		7	11	4	5.65%	3.66%	-1.99%
TNJ1		7	11	4	7.50%	4.62%	-2.88%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	MDI1	3	10	7	5.48%	5.20%	-0.28%
	PTK1	6	10	4	10.45%	3.84%	-6.62%
	TNJ2	1	9	8	4.67%	6.02%	1.36%
	KUM2	1	8	7	4.01%	1.33%	-2.68%
	NGT1	1	8	7	1.20%	3.02%	1.82%
	TYR1	3	7	5	4.06%	2.43%	-1.63%
	PDK1	2	6	4	12.49%	6.57%	-5.91%
	JKM1	2	5	3	9.73%	2.33%	-7.41%
	KIK1	5	5		13.54%	4.65%	-8.89%
	TTP1	1	5	4	7.97%	5.63%	-2.34%
	APM1	17	3	(14)	4.52%	8.27%	3.74%
	NMM1	1	3	2	10.10%	8.44%	-1.65%
	TRY2	3	3		11.13%	5.78%	-5.36%
	TRY4	8	3	(5)	1.53%	10.34%	8.81%
	AYR1	8	2	(6)	5.68%	6.13%	0.44%
	MSI1	1	2	1	4.18%	3.94%	-0.24%
	NCK1		2	2	#Error	3.31%	#Error
	ORU1	1	2	1	10.94%	2.59%	-8.35%
	TRY3	5	2	(3)	3.16%	-0.42%	-3.58%
	KRN1	3	1	(2)	5.99%	2.47%	-3.52%
	TVR1	5		(5)	6.55%	#Error	#Error
	WTRZ	(3)	(3)	(1)	12.47%	7.14%	-5.33%
	Total	139	190	51	6.09%	4.60%	-1.49%
	SOUTH-01	TVL1	15	19	4	6.63%	0.91%
TUT2		6	13	7	5.06%	4.13%	-0.93%
RND1		5	12	7	13.53%	6.68%	-6.86%
TUT1		15	11	(4)	11.06%	1.21%	-9.85%
SVK1		6	9	3	6.62%	2.53%	-4.09%
TKS2		2	9	7	3.74%	3.62%	-0.11%
KVT1		10	8	(2)	4.12%	6.02%	1.90%
VNR2		3	7	4	12.74%	1.95%	-10.79%
NGR1		8	6	(2)	3.27%	1.05%	-2.22%
TCN1			6	6	#Error	6.67%	#Error
RPM1		4	5	1	3.38%	2.85%	-0.52%
UDN1		2	5	3	6.85%	7.92%	1.06%
APK1		3	4	1	5.32%	6.08%	0.76%
APK2		6	4	(2)	4.06%	-0.46%	-4.52%
ERL2		2	4	2	9.85%	7.22%	-2.62%
PKD1		2	4	2	11.22%	5.90%	-5.32%
VLY1		3	4	1	9.83%	5.65%	-4.18%
VNR1		2	4	2	10.93%	5.91%	-5.02%
KGL1		2	3	1	10.07%	3.34%	-6.73%
PDI1			3	3	#Error	6.19%	#Error
ASM1		2	2		14.02%	-0.01%	-14.03%
COL1		2	2		7.02%	7.08%	0.06%
KSM1			2	2	#Error	0.19%	#Error
SDI1		3	2	(1)	8.16%	1.54%	-6.62%
SKD1	1	2	1	6.01%	9.05%	3.04%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	STU2	2	2		3.16%	2.04%	-1.12%
	TKS1	(1)	2	3	2.14%	7.01%	4.88%
	TYI1	1	2	1	-9.20%	9.92%	19.12%
	VKM1	1	2	1	8.84%	13.57%	4.73%
	MMT1	3	1	(2)	4.74%	3.91%	-0.84%
	TKY1		1	1	#Error	5.36%	#Error
	ARM1	2		(2)	9.39%	#Error	#Error
	KYR1	2		(2)	13.97%	#Error	#Error
	MAR1	1		(1)	14.06%	#Error	#Error
	SGT1				#Error	#Error	#Error
	SNL1	2		(2)	5.46%	#Error	#Error
	WHTV	(2)	(3)	(1)	17.85%	12.00%	-5.84%
	Total	115	157	42	7.26%	3.82%	-3.44%
	SOUTH-03	ATG1	12	13	1	-0.84%	6.45%
MDU1		10	10		5.58%	5.58%	0.00%
MDU6		28	10	(18)	-5.13%	3.99%	9.12%
SVG1		7	10	3	3.39%	3.21%	-0.18%
MDU2		8	9	1	7.40%	4.23%	-3.17%
MDU4			9	9	#Error	5.70%	#Error
MDU7		6	9	3	8.87%	5.70%	-3.17%
DGL1		4	8	4	8.14%	5.00%	-3.14%
KKD3		6	8	2	7.36%	6.10%	-1.27%
PNV2			8	8	#Error	13.50%	#Error
KYK1		1	5	4	10.78%	6.16%	-4.62%
MLR1		4	5	1	7.20%	3.89%	-3.31%
DKI1		1	4	3	5.25%	11.87%	6.62%
TEN2		1	4	3	3.25%	3.00%	-0.25%
TPT1		1	4	3	-1.10%	9.26%	10.36%
SGP1			3	3	#Error	6.87%	#Error
DGL2		3	2	(1)	9.00%	7.67%	-1.33%
MNM1			2	2	#Error	1.50%	#Error
PVI1		3	2	(1)	6.76%	13.53%	6.76%
TEN1		1	2	1	19.43%	5.92%	-13.51%
USL1		1	2	1	2.79%	6.46%	3.67%
ADP1			1	1	#Error	8.55%	#Error
BTU1		1	1		5.10%	5.37%	0.27%
KRR1		3	1	(2)	12.36%	12.74%	0.38%
MDU5			1	1	#Error	4.23%	#Error
MPA1		1	1		8.04%	10.07%	2.03%
NKI1		1	1		9.30%	5.22%	-4.08%
PNI1			1	1	#Error	3.85%	#Error
SZSD			1	1	#Error	11.17%	#Error
TDI1		4	1	(3)	8.66%	2.76%	-5.90%
BNR1		1		(1)	5.28%	#Error	#Error
CBM1		1		(1)	4.52%	#Error	#Error
CMR1				#Error	#Error	#Error	
KPT1	1		(1)	3.57%	#Error	#Error	
MDU3	6		(6)	1.62%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	NTM1				#Error	#Error	#Error
	ODM1				#Error	#Error	#Error
	PKM1				#Error	#Error	#Error
	TMM1	3		(3)	6.42%	#Error	#Error
	WHMD	(7)		7	15.55%	#Error	#Error
	Total	112	138	26	2.49%	6.28%	3.79%
NORTH ARCOT	SBR1	9	24	15	8.38%	3.86%	-4.52%
	TRL1	5	17	12	6.56%	3.38%	-3.18%
	KPM2	10	16	6	8.03%	5.14%	-2.90%
	AKM1	2	10	8	9.49%	5.74%	-3.75%
	TRT1	3	10	7	3.56%	2.67%	-0.89%
	WJP1	3	10	7	8.82%	3.45%	-5.37%
	VEL1	3	7	4	15.10%	4.19%	-10.90%
	VSI1	3	6	3	9.81%	2.03%	-7.79%
	CPT1	1	4	3	4.72%	1.43%	-3.28%
	CYR1	1	4	3	5.77%	0.66%	-5.11%
	VEL2	6	4	(2)	9.19%	6.10%	-3.10%
	WJD1		4	4	#Error	2.71%	#Error
	ABR1	3	3		7.09%	4.01%	-3.08%
	GDM1	4	3	(1)	2.90%	5.36%	2.46%
	PLR1		3	3	#Error	1.11%	#Error
	ANI1	1	2	1	5.01%	4.20%	-0.81%
	ARC2	3	2	(1)	5.55%	0.52%	-5.03%
	KPM1	4	2	(2)	6.27%	-0.42%	-6.69%
	VNB1	1	2	1	3.96%	1.87%	-2.09%
	BGR1		1	1	#Error	2.76%	#Error
	CGM1		1	1	#Error	2.76%	#Error
	SLG1		1	1	#Error	-0.29%	#Error
	UGI1		1	1	#Error	-0.53%	#Error
	PTU1	1		(1)	5.82%	#Error	#Error
	TRR1	7		(7)	0.49%	#Error	#Error
	WHVL	(2)	(3)	(1)	0.28%	13.85%	13.58%
	Total	69	134	66	7.09%	3.35%	-3.74%
TIRUPATI-01	SPE1	8	13	5	6.38%	5.03%	-1.35%
	NLR1	7	12	5	7.40%	6.87%	-0.53%
	TPY2	16	12	(4)	4.71%	7.61%	2.90%
	KHT1		8	8	#Error	5.37%	#Error
	NDL1	1	8	7	0.96%	0.04%	-0.92%
	KDR1	7	6	(1)	5.45%	9.76%	4.32%
	NYP1	7	6	(1)	7.70%	6.97%	-0.73%
	ATP1	2	5	3	6.25%	3.38%	-2.88%
	KVL1	3	5	2	5.23%	7.63%	2.40%
	PDT1	1	4	3	5.90%	6.47%	0.57%
	BVL1	4	3	(1)	6.69%	8.28%	1.59%
	KDA1	6	3	(3)	4.88%	3.49%	-1.38%
	KNL1	1	3	2	6.85%	3.83%	-3.01%
	PIL1	1	3	2	9.28%	5.33%	-3.95%
	PUT1	7	3	(4)	6.23%	7.50%	1.27%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TIRUPATI-01	RCY1	6	3	(3)	4.27%	10.79%	6.51%	
	VKI1	3	3		3.23%	4.88%	1.64%	
	CTO1	4	2	(2)	6.19%	5.41%	-0.79%	
	KOU1	1	2	1	14.01%	9.93%	-4.08%	
	RJP1	2	2		7.09%	2.68%	-4.42%	
	TPY1	5	2	(3)	4.86%	6.29%	1.43%	
	ADI1	1	1		7.25%	6.47%	-0.78%	
	DHN1	1	1		-1.18%	-1.47%	-0.29%	
	KNL2	3	1	(2)	3.79%	-0.49%	-4.27%	
	MPL1	31	1	(30)	-0.85%	20.65%	21.50%	
	PMR1		1	1	#Error	-0.25%	#Error	
	GTL1				#Error	#Error	#Error	
	KAR1	1		(1)	16.73%	#Error	#Error	
	PGR1				#Error	#Error	#Error	
	TPI1	1		(1)	-1.47%	#Error	#Error	
	Total	130	113	(17)	4.22%	6.00%	1.78%	
	SOUTH ARCOT	CUD1	9	15	6	9.13%	5.41%	-3.72%
		POY1	12	9	(3)	3.53%	3.17%	-0.36%
CDM1		5	6	1	4.57%	3.11%	-1.45%	
KKI2		3	6	3	10.67%	0.79%	-9.87%	
NVL2		5	5		3.57%	2.19%	-1.37%	
POY2		7	5	(2)	6.43%	3.35%	-3.09%	
PRT1		8	5	(3)	8.82%	2.48%	-6.34%	
VPM2		4	5	1	8.73%	5.43%	-3.30%	
SJI2		2	4	2	9.72%	4.02%	-5.70%	
TRK1		6	4	(2)	5.56%	10.50%	4.94%	
MKM1			3	3	#Error	6.82%	#Error	
STP1			3	3	#Error	6.94%	#Error	
KLM1		5	2	(3)	12.74%	2.60%	-10.14%	
TDM1		1	2	1	11.58%	3.81%	-7.76%	
ULP1		1	2	1	12.74%	1.61%	-11.13%	
VCM2		1	2	1	8.55%	8.58%	0.03%	
VPM1		3	2	(1)	5.86%	6.57%	0.71%	
TVM1		2	1	(1)	2.54%	-0.53%	-3.06%	
TVM2		1	1		5.22%	7.55%	2.32%	
VCM1			1	1	#Error	0.96%	#Error	
KML1					#Error	#Error	#Error	
Total		75	83	8	7.06%	4.29%	-2.77%	
WEST-02	ERD2	2	8	6	5.63%	7.68%	2.05%	
	NKL2	8	7	(1)	9.12%	5.24%	-3.88%	
	SLM1	2	7	5	13.07%	2.97%	-10.11%	
	ERD1	5	6	1	7.80%	3.86%	-3.94%	
	RSP1	1	5	4	4.81%	3.44%	-1.37%	
	TCG1	1	5	4	9.20%	1.42%	-7.78%	
	ATU1		3	3	#Error	2.66%	#Error	
	KMM1	1	3	2	7.89%	3.98%	-3.91%	
	DPR2	1	2	1	7.89%	7.33%	-0.56%	
	HRR1		2	2	#Error	4.83%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	HSR1	1	2	1	5.20%	8.69%	3.50%	
	MCR1	1	2	1	8.84%	-0.53%	-9.37%	
	MTR1	1	2	1	12.83%	6.13%	-6.70%	
	SLM2	11	2	(9)	-5.64%	9.92%	15.55%	
	WZWH		2	2	#Error	-0.97%	#Error	
	APN1		1	1	#Error	14.41%	#Error	
	CMI1		1	1	#Error	8.29%	#Error	
	DPR1		1	1	#Error	1.91%	#Error	
	HSR2		1	1	#Error	-0.29%	#Error	
	KVP1		1	1	#Error	7.40%	#Error	
	SGG1		1	1	#Error	-0.29%	#Error	
	SLM3	4	1	(3)	11.67%	11.58%	-0.09%	
	VKL1		1	1	#Error	2.76%	#Error	
	VPD1		1	1	#Error	10.07%	#Error	
	BMD1	1		(1)	7.89%	#Error	#Error	
	EDP1				#Error	#Error	#Error	
	EPI1	2		(2)	11.70%	#Error	#Error	
	KAM1				#Error	#Error	#Error	
	KRI1	1		(1)	6.13%	#Error	#Error	
	OML1				#Error	#Error	#Error	
	PDR1				#Error	#Error	#Error	
	PLC1				#Error	#Error	#Error	
	PMP1	1		(1)	4.89%	#Error	#Error	
	SGI1				#Error	#Error	#Error	
	TRM1				#Error	#Error	#Error	
	WHPD	(3)		3	9.27%	#Error	#Error	
	WHKP	(1)	(2)	(1)	-2.51%	9.46%	11.96%	
	Total	40	65	25	5.35%	4.60%	-0.75%	
	WEST-01	CBE2	4	5	1	10.73%	12.24%	1.51%
		KMR1	2	4	2	3.82%	12.52%	8.69%
PLI1		2	4	2	6.33%	1.88%	-4.45%	
CBE1		5	2	(3)	2.80%	6.94%	4.14%	
CBE3			2	2	#Error	8.55%	#Error	
CBE4		1	2	1	14.41%	8.51%	-5.90%	
CBE5		4	2	(2)	10.15%	3.21%	-6.93%	
CBE6		3	2	(1)	10.22%	12.08%	1.86%	
SNR1		1	2	1	12.74%	8.55%	-4.19%	
TPR2		2	2		3.73%	4.60%	0.88%	
ANR1			1	1	#Error	14.41%	#Error	
AVI1		1	1		3.82%	-0.29%	-4.11%	
GBM1		3	1	(2)	7.84%	10.60%	2.76%	
KGM1		1	1		1.31%	4.45%	3.14%	
TPR3			1	1	#Error	1.53%	#Error	
TPR4		1	1		2.80%	2.19%	-0.61%	
CNR1					#Error	#Error	#Error	
DPM2		2		(2)	12.74%	#Error	#Error	
GDR1					#Error	#Error	#Error	
KGI1					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KMD1				#Error	#Error	#Error
	MPM1				#Error	#Error	#Error
	PDM1				#Error	#Error	#Error
	PPI1				#Error	#Error	#Error
	SUL1	2		(2)	12.18%	#Error	#Error
	SYM2	2		(2)	5.10%	#Error	#Error
	TPR1	1		(1)	21.77%	#Error	#Error
	UAM1				#Error	#Error	#Error
	UMP1	2		(2)	-5.66%	#Error	#Error
	WHCB	(9)		9	15.61%	#Error	#Error
	Total	30	33	3	4.32%	7.81%	3.49%
KL-SOUTH	TVP1	17	10	(7)	-5.55%	-8.01%	-2.45%
	PNL1	2	2		-7.05%	-0.89%	6.16%
	KLR1	1		(1)	3.05%	#Error	#Error
	PAS1	2		(2)	-4.84%	#Error	#Error
	WHTM	(2)		2	-3.65%	#Error	#Error
	Total	20	12	(8)	-5.33%	-6.93%	-1.60%
KL-NORTH	KZD1	28	14	(14)	2.53%	1.94%	-0.59%
	WHKZ		(4)	(4)	#Error	8.59%	#Error
	Total	28	10	(18)	2.53%	-1.41%	-3.94%
Total	1541	2225	684	5.83%	4.82%	-1.01%	