



Air-Cond - Daily Sales Performance As on 21-04-2026 11:30:55 PM

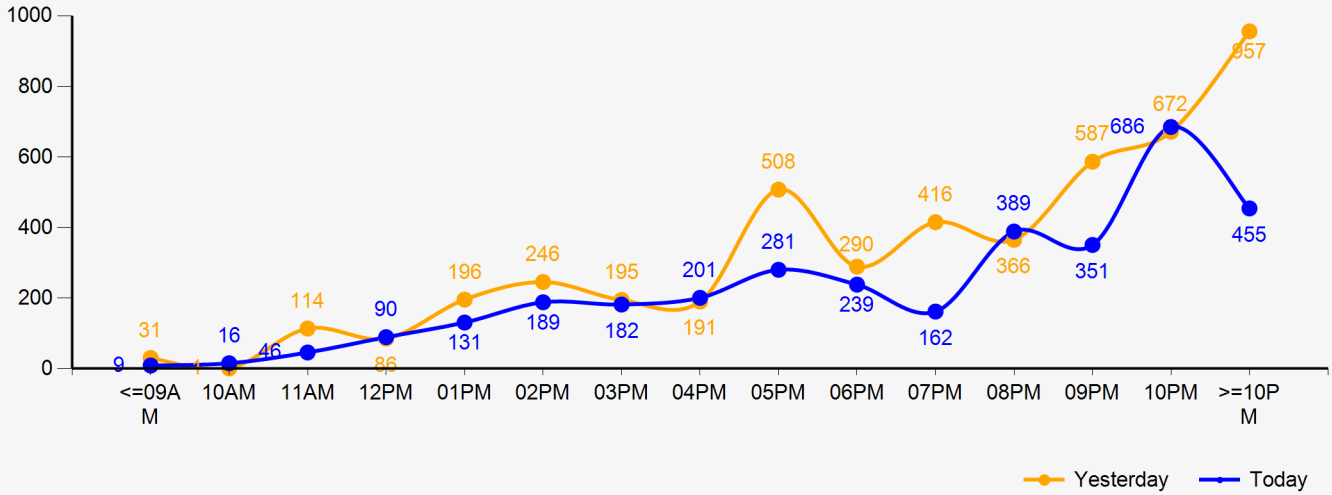
YD Sales : 4853

YD GP%: 5.93%

TD Sales : 3424

TD GP%: 5.79%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	557	556	(1)	5.84%	3.30%	-2.54%
SOUTH-01	741	551	(190)	5.46%	7.49%	2.03%
TRICHY-01	640	385	(255)	4.93%	5.82%	0.89%
CHENNAI-01	334	273	(61)	7.36%	6.23%	-1.12%
CHENNAI-02	318	254	(65)	6.97%	5.61%	-1.36%
SOUTH ARCOT	353	231	(123)	6.45%	6.79%	0.34%
WEST-01	345	221	(125)	8.39%	7.72%	-0.68%
WEST-02	385	207	(178)	7.42%	7.00%	-0.42%
TIRUPATI-01	320	191	(129)	5.18%	6.13%	0.94%
VIJAYAWADA-01	321	186	(135)	5.61%	5.77%	0.16%
NORTH ARCOT	230	150	(80)	7.23%	9.03%	1.80%
KL-SOUTH	179	122	(57)	-0.43%	-1.90%	-1.46%
KL-NORTH	132	99	(33)	2.88%	0.90%	-1.98%
Total	4853	3424	(1429)	5.93%	5.79%	-0.14%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MDU1	57	113	56	7.03%	-0.78%	-7.81%
	MDU6	22	53	31	5.40%	-1.92%	-7.31%
	TMM1	12	35	23	4.50%	1.84%	-2.66%
	DKI1	13	28	15	6.57%	1.02%	-5.55%
	KRR1	30	27	(3)	9.50%	3.95%	-5.55%
	MDU2	31	25	(6)	7.15%	7.72%	0.57%
	DGL1	20	21	1	5.43%	5.70%	0.27%
	MDU7	21	20	(1)	8.28%	5.31%	-2.97%
	MDU4	13	17	4	4.64%	5.25%	0.61%
	MDU5	7	17	10	5.83%	-0.85%	-6.68%
	ATG1	52	14	(38)	3.21%	6.74%	3.54%
	MDU3	31	13	(18)	-0.20%	6.47%	6.67%
	KKD3	24	12	(12)	7.84%	5.35%	-2.49%
	ODM1	6	12	6	4.03%	0.50%	-3.54%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	MNM1	5	11	6	10.80%	5.76%	-5.04%
	TEN2	11	11		5.96%	5.47%	-0.50%
	USL1	8	10	2	5.24%	4.12%	-1.12%
	CBM1	17	9	(8)	9.45%	8.74%	-0.71%
	TEN1	13	9	(4)	3.94%	6.69%	2.75%
	TPT1	14	9	(5)	7.71%	8.22%	0.51%
	DGL2	19	8	(11)	-0.89%	7.07%	7.95%
	MPA1	11	8	(3)	8.55%	10.62%	2.07%
	PVI1	7	8	1	4.99%	7.19%	2.19%
	SVG1	12	7	(5)	6.88%	6.84%	-0.04%
	BTU1	4	6	2	-2.10%	2.70%	4.79%
	CMR1	6	6		4.87%	7.07%	2.20%
	PNV2	8	6	(2)	6.60%	3.93%	-2.67%
	ADP1	9	5	(4)	6.98%	12.83%	5.86%
	KPT1	5	5		7.94%	1.57%	-6.37%
	MLR1	10	5	(5)	10.49%	9.64%	-0.85%
	PKM1	7	5	(2)	4.08%	1.53%	-2.55%
	PNI1	8	5	(3)	4.15%	11.05%	6.91%
	BNR1	10	4	(6)	6.47%	5.56%	-0.91%
	SGP1	8	4	(4)	7.57%	8.66%	1.09%
	TDI1	12	4	(8)	8.17%	8.82%	0.65%
	KYK1	8	3	(5)	3.21%	8.83%	5.62%
	NKI1	3	3		0.69%	7.77%	7.08%
	NTM1	5	2	(3)	6.28%	12.31%	6.03%
	WHMD	(2)	(4)	(3)	8.40%	12.18%	3.78%
	Total	557	556	(1)	5.84%	3.30%	-2.54%
SOUTH-01	TVL1	109	72	(37)	-0.76%	2.32%	3.08%
	NGR1	79	46	(33)	5.93%	6.57%	0.64%
	KVT1	37	34	(3)	9.21%	10.40%	1.18%
	TKS1	25	31	6	6.66%	7.85%	1.18%
	TKS2	32	29	(3)	6.98%	7.68%	0.70%
	TUT1	48	26	(22)	7.24%	9.09%	1.84%
	MAR1	37	21	(16)	7.64%	10.62%	2.98%
	VNR2	25	18	(7)	2.46%	12.13%	9.67%
	ASM1	13	17	4	13.17%	10.62%	-2.55%
	KGL1	20	17	(3)	6.89%	7.17%	0.28%
	TUT2	36	17	(19)	3.11%	8.16%	5.05%
	VLY1	37	17	(20)	0.61%	8.75%	8.14%
	RPM1	22	15	(7)	6.47%	6.38%	-0.10%
	SDI1	6	15	9	3.23%	9.10%	5.87%
	SVK1	19	15	(4)	6.91%	6.77%	-0.13%
	PKD1	19	14	(5)	7.54%	6.99%	-0.55%
	RND1	22	14	(8)	10.83%	8.81%	-2.02%
	SNL1	4	13	9	12.69%	3.66%	-9.03%
	ARM1	16	12	(4)	7.30%	6.13%	-1.18%
	APK2	12	10	(2)	6.86%	5.09%	-1.77%
	STU2	7	9	2	4.85%	6.03%	1.18%
	TYI1	10	9	(1)	8.64%	8.81%	0.18%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	APK1	4	8	4	4.11%	8.92%	4.82%	
	KYR1	4	8	4	7.02%	12.16%	5.14%	
	TKY1	9	8	(1)	6.96%	7.52%	0.56%	
	UDN1	8	8		9.36%	12.69%	3.32%	
	PDI1	13	7	(6)	8.37%	6.54%	-1.84%	
	TCN1	6	7	1	8.51%	8.12%	-0.38%	
	ERL2	6	6		8.25%	7.62%	-0.63%	
	MMT1	17	6	(11)	7.40%	10.05%	2.66%	
	COL1	3	4	1	1.54%	4.57%	3.03%	
	SKD1	5	4	(1)	8.84%	7.53%	-1.31%	
	VKM1	10	4	(6)	-0.13%	12.19%	12.32%	
	VNR1	6	4	(2)	12.53%	8.55%	-3.99%	
	S2SD	12	3	(9)	-1.61%	-1.30%	0.31%	
	SGT1	2	3	1	12.67%	4.43%	-8.25%	
	KSM1	6	2	(4)	8.20%	6.17%	-2.03%	
	WHTV	(5)	(2)	3	0.35%	12.34%	11.99%	
	Total	741	551	(190)	5.46%	7.49%	2.03%	
	TRICHY-01	TRY1	111	94	(17)	4.37%	3.49%	-0.87%
		KUM2	35	51	16	5.30%	4.03%	-1.26%
		PBR2	33	26	(7)	4.31%	5.55%	1.25%
TNJ1		32	25	(7)	5.70%	5.90%	0.20%	
KUM1		34	21	(13)	4.70%	5.22%	0.52%	
MVM1		31	18	(13)	8.20%	9.20%	1.00%	
TRY4		8	13	5	6.39%	9.93%	3.53%	
TYR1		22	12	(10)	7.81%	3.36%	-4.45%	
JKM1		12	11	(1)	6.49%	4.89%	-1.60%	
MDI1		20	11	(9)	5.27%	8.30%	3.04%	
NGT1		17	11	(6)	6.80%	11.12%	4.31%	
TVR2		21	11	(10)	7.38%	7.75%	0.37%	
KIK1		21	10	(11)	8.38%	8.78%	0.40%	
TRY3		23	10	(13)	4.84%	6.74%	1.90%	
AYR1		14	9	(5)	6.63%	7.16%	0.53%	
PTK1		16	8	(8)	7.53%	6.69%	-0.84%	
TNJ2		63	8	(55)	-1.03%	6.94%	7.98%	
MSI1		11	6	(5)	4.43%	4.18%	-0.25%	
PDK1		20	6	(14)	4.26%	11.20%	6.94%	
TTP1		19	6	(13)	8.32%	7.29%	-1.03%	
KRN1		7	5	(2)	4.29%	5.16%	0.87%	
PBR1		27	5	(22)	-0.85%	7.04%	7.89%	
TRY2		16	5	(11)	7.02%	5.40%	-1.62%	
APM1		6	5	(2)	7.32%	9.53%	2.21%	
TVR1		14	4	(10)	5.69%	8.36%	2.67%	
ORU1		4	2	(2)	6.52%	8.27%	1.75%	
NCK1		3	1	(2)	6.42%	2.84%	-3.57%	
NMM1		4	1	(3)	4.44%	4.75%	0.30%	
WTRZ		(4)	(9)	(5)	7.42%	5.80%	-1.62%	
Total		640	385	(255)	4.93%	5.82%	0.89%	
CHENNAI-01								
		CZWH		29	29	#Error	-12.16%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH14	19	23	4	7.72%	8.41%	0.69%
	CH25	12	16	4	5.94%	4.58%	-1.36%
	CGL1	12	15	3	8.03%	6.19%	-1.84%
	CH05	33	15	(18)	4.44%	6.60%	2.16%
	CH42	13	14	1	9.55%	10.44%	0.89%
	CH48	13	14	1	8.40%	7.13%	-1.26%
	CH08	13	13		8.58%	7.94%	-0.64%
	CH30	19	13	(6)	7.19%	7.51%	0.32%
	CH47	20	13	(7)	9.34%	8.73%	-0.62%
	CH49	9	12	3	10.55%	9.58%	-0.97%
	AVD1	12	11	(1)	8.09%	5.74%	-2.35%
	CH19	18	11	(7)	6.88%	9.15%	2.26%
	CH45	7	11	4	7.46%	7.23%	-0.23%
	CH16	24	10	(14)	9.34%	9.89%	0.55%
	CH28	9	8	(1)	11.37%	12.36%	1.00%
	CH35	7	8	1	8.11%	12.64%	4.54%
	TKM1	5	7	2	8.72%	3.91%	-4.81%
	CH07	17	6	(11)	7.86%	5.59%	-2.27%
	KNR1	9	6	(3)	9.26%	8.62%	-0.64%
	CH38	26	5	(21)	2.32%	13.40%	11.08%
	CH39	6	4	(2)	6.85%	6.24%	-0.61%
	GUD1	14	4	(10)	8.94%	15.37%	6.43%
	GUD2	4	4		10.21%	12.72%	2.51%
	MRM1	3	4	1	4.03%	5.74%	1.71%
	CH22	5	3	(2)	3.49%	8.28%	4.79%
	CH26	2	3	1	8.83%	9.04%	0.21%
	CH37	5	3	(2)	8.34%	7.79%	-0.55%
	SKL1	6	3	(3)	5.65%	18.39%	12.74%
	CH29	2	2		5.36%	6.50%	1.14%
	CH40	1	2	1	3.32%	3.91%	0.59%
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
WCHN	(12)	(20)	(8)	9.25%	10.05%	0.80%	
Total	334	273	(61)	7.36%	6.23%	-1.12%	
CHENNAI-02	CH15	33	53	20	7.56%	-1.52%	-9.08%
	CH03	25	20	(5)	9.78%	9.82%	0.05%
	CH12	18	19	1	7.72%	0.69%	-7.03%
	CH20	20	17	(3)	1.69%	-4.10%	-5.79%
	CH18	15	13	(2)	7.60%	10.46%	2.86%
	CH34	6	13	7	6.06%	6.09%	0.03%
	CH06	13	12	(1)	7.05%	7.70%	0.66%
	CH21	27	11	(16)	4.38%	4.19%	-0.19%
	CH44	9	11	2	10.24%	10.16%	-0.08%
	CH31	2	9	7	9.10%	7.97%	-1.13%
	CH17	16	8	(8)	11.75%	16.40%	4.66%
	CH24	14	8	(6)	7.90%	9.32%	1.43%
	CH41	6	8	2	6.58%	9.60%	3.03%
	CH23	5	6	1	2.69%	10.03%	7.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	UKI1	15	6	(9)	6.96%	6.61%	-0.35%	
	CH43	5	5		6.36%	7.45%	1.09%	
	CH51	7	5	(2)	8.23%	16.03%	7.80%	
	CH36	15	5	(11)	-0.16%	3.48%	3.64%	
	CH33	12	4	(8)	7.87%	13.13%	5.26%	
	MJR1	11	4	(7)	7.49%	11.86%	4.37%	
	CH27	5	3	(2)	3.93%	5.39%	1.46%	
	CH32	4	3	(1)	6.88%	8.14%	1.27%	
	CH46	8	3	(5)	8.62%	12.33%	3.71%	
	CH50	10	3	(7)	10.70%	15.36%	4.67%	
	GPD1	7	2	(5)	3.95%	4.76%	0.81%	
	PON1	9	2	(7)	8.69%	7.86%	-0.83%	
	MC06	1	1		9.66%	7.05%	-2.61%	
	CH01				#Error	#Error	#Error	
	MC05				#Error	#Error	#Error	
	Total		318	254	(65)	6.97%	5.61%	-1.36%
	SOUTH ARCOT	VCM2	56	67	12	4.94%	3.98%	-0.96%
TRK1		25	21	(4)	4.35%	2.88%	-1.47%	
POY2		54	19	(35)	5.44%	6.95%	1.52%	
KKI2		14	15	1	7.11%	9.53%	2.41%	
VPM2		29	13	(16)	7.73%	10.93%	3.20%	
CDM1		18	12	(6)	6.31%	8.20%	1.89%	
PRT1		16	11	(5)	8.91%	7.11%	-1.80%	
TVM2		10	9	(1)	5.84%	5.40%	-0.44%	
CUD1		18	8	(10)	9.39%	12.48%	3.09%	
POY1		31	8	(23)	5.72%	6.25%	0.53%	
TDM1		9	8	(1)	4.85%	5.49%	0.64%	
ULP1		16	8	(8)	6.89%	7.48%	0.59%	
KML1		11	7	(4)	7.35%	11.61%	4.26%	
NVL2		10	7	(3)	6.40%	11.04%	4.64%	
SJI2		8	7	(1)	7.72%	8.54%	0.82%	
KLM1		14	4	(10)	10.05%	11.94%	1.89%	
MKM1		4	4		10.05%	10.69%	0.63%	
TVM1		5	4	(1)	7.25%	11.46%	4.20%	
VPM1		3	3		6.23%	6.46%	0.23%	
STP1		2	2		10.33%	12.74%	2.42%	
VCM1		1	1		0.70%	1.25%	0.55%	
WHUT				(7)	(7)	#Error	9.79%	#Error
Total			353	231	(123)	6.45%	6.79%	0.34%
WEST-01	CBE2	99	63	(36)	10.20%	10.25%	0.06%	
	PLI1	17	15	(2)	6.55%	9.04%	2.49%	
	TPR2	29	15	(14)	8.64%	8.89%	0.25%	
	UMP1	23	14	(9)	2.89%	0.81%	-2.08%	
	TPR1	21	14	(8)	8.87%	10.43%	1.56%	
	KGM1	4	13	9	6.10%	6.89%	0.78%	
	CBE1	6	9	3	7.45%	8.51%	1.07%	
	CBE4	17	9	(8)	10.15%	7.37%	-2.78%	
	CBE6	12	8	(4)	8.65%	1.05%	-7.60%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	KMD1	7	8	1	9.40%	1.81%	-7.59%
	MPM1	9	8	(1)	9.22%	6.87%	-2.34%
	SYM2	7	6	(1)	4.31%	5.09%	0.78%
	TPR3	7	6	(1)	12.49%	5.38%	-7.10%
	GBM1	14	5	(9)	7.98%	5.55%	-2.43%
	ANR1	1	3	2	3.27%	11.41%	8.13%
	CBE3	13	3	(10)	1.67%	5.20%	3.53%
	DPM2	8	3	(5)	6.77%	9.34%	2.57%
	GDR1		3	3	#Error	-6.86%	#Error
	KMR1	12	3	(9)	8.67%	10.43%	1.76%
	PDM1	9	3	(6)	11.54%	10.90%	-0.65%
	PPI1	4	3	(1)	11.54%	9.32%	-2.23%
	TPR4	3	3		8.83%	13.36%	4.53%
	SNR1	8	2	(6)	6.60%	8.16%	1.55%
	AVI1	6	1	(5)	11.34%	14.04%	2.70%
	CBE5	1	1		9.89%	8.19%	-1.70%
	CNR1				#Error	#Error	#Error
	KGI1	1		(1)	5.71%	#Error	#Error
	SUL1	7		(7)	7.95%	#Error	#Error
	UAM1				#Error	#Error	#Error
	Total	345	221	(125)	8.39%	7.72%	-0.68%
WEST-02	ERD2	29	30	1	8.71%	7.77%	-0.94%
	ERD1	45	27	(18)	8.56%	7.82%	-0.73%
	SLM3	37	24	(13)	5.77%	3.60%	-2.17%
	SLM1	53	16	(37)	6.12%	8.55%	2.43%
	HSR2	19	11	(8)	9.70%	7.78%	-1.92%
	NKL2	15	9	(6)	7.23%	6.17%	-1.06%
	RSP1	6	7	1	3.71%	7.71%	4.00%
	KRI1	12	6	(6)	8.47%	6.33%	-2.15%
	MTR1	12	6	(6)	9.15%	5.93%	-3.23%
	SLM2	17	6	(11)	7.34%	8.37%	1.04%
	ATU1	20	5	(15)	5.99%	4.77%	-1.22%
	EPI1	6	5	(1)	8.96%	9.68%	0.72%
	OML1	5	5		4.37%	7.96%	3.59%
	KMM1	10	4	(6)	7.34%	5.07%	-2.27%
	MCR1	10	4	(6)	6.67%	12.15%	5.48%
	TCG1	13	4	(9)	7.90%	9.37%	1.47%
	TRM1	7	4	(3)	10.35%	5.22%	-5.13%
	VKL1	2	4	2	7.24%	9.09%	1.86%
	CMI1	5	3	(2)	7.03%	3.84%	-3.18%
	DPR1	1	3	2	3.26%	4.53%	1.27%
	HRR1	4	3	(1)	9.81%	7.12%	-2.68%
	KAM1	4	3	(1)	5.86%	5.84%	-0.02%
	PLC1		3	3	#Error	7.53%	#Error
	APN1	9	2	(7)	7.34%	10.58%	3.25%
	DPR2	4	2	(2)	6.64%	5.26%	-1.38%
	HSR1	11	2	(9)	8.94%	9.84%	0.90%
	PDR1	2	2		8.49%	11.85%	3.36%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SGG1	6	2	(4)	8.60%	6.91%	-1.69%
	VPD1	10	2	(8)	10.03%	5.55%	-4.48%
	BMD1	5	1	(4)	7.62%	12.74%	5.13%
	EDP1	7	1	(6)	6.44%	2.68%	-3.76%
	KVP1	5	1	(4)	5.89%	-0.48%	-6.37%
	SGI1	1	1		7.69%	-0.22%	-7.91%
	PMP1	5		(5)	7.46%	#Error	#Error
	WHKP	(6)		6	8.39%	#Error	#Error
	WHPD	(7)	(1)	6	11.54%	17.89%	6.35%
	Total	385	207	(178)	7.42%	7.00%	-0.42%
TIRUPATI-01	KNL2	6	18	12	6.85%	3.30%	-3.55%
	KNL1	10	12	2	7.14%	8.32%	1.19%
	TPI1	10	11	1	4.02%	5.33%	1.31%
	KDA1	8	10	2	5.32%	6.07%	0.74%
	TPY1	6	10	4	7.90%	5.51%	-2.39%
	TPY2	24	10	(14)	5.31%	7.41%	2.10%
	ATP1	26	9	(17)	4.41%	4.15%	-0.26%
	KOU1	39	9	(30)	3.66%	3.56%	-0.10%
	NLR1	10	9	(1)	7.05%	5.37%	-1.67%
	PDT1	14	8	(6)	5.30%	6.80%	1.49%
	CTO1	15	7	(8)	6.20%	6.68%	0.49%
	KDR1	3	7	4	4.90%	3.53%	-1.37%
	RJP1	68	7	(61)	3.30%	9.76%	6.46%
	SPE1	8	7	(1)	7.07%	2.45%	-4.62%
	KHT1	6	6		6.20%	7.31%	1.11%
	KVL1	6	6		8.31%	6.63%	-1.68%
	NDL1	5	6	1	6.99%	8.81%	1.82%
	BVL1	2	5	3	6.51%	8.41%	1.90%
	DHN1	4	5	1	7.13%	6.57%	-0.56%
	GTL1	5	4	(1)	8.30%	8.18%	-0.12%
	NYP1	3	4	1	5.72%	4.50%	-1.22%
	MPL1	4	3	(1)	6.84%	7.97%	1.12%
	PGR1	5	3	(2)	8.26%	8.20%	-0.05%
	PIL1	8	3	(5)	3.94%	5.90%	1.96%
	PUT1	9	3	(6)	6.90%	5.42%	-1.47%
	VKI1	2	3	1	3.03%	5.63%	2.60%
	ADI1	3	2	(1)	6.60%	8.08%	1.48%
	KAR1	3	2	(1)	8.65%	14.76%	6.11%
	PMR1	4	2	(2)	5.98%	9.55%	3.57%
	RCY1	4		(4)	8.16%	#Error	#Error
Total	320	191	(129)	5.18%	6.13%	0.94%	
VIJAYAWADA-01	NPR1	9	15	6	6.84%	4.78%	-2.06%
	TDD1	3	14	11	3.22%	3.93%	0.71%
	BVR1	21	11	(10)	6.26%	7.86%	1.60%
	VJW2	12	11	(1)	4.91%	3.28%	-1.63%
	GNT1	13	9	(4)	5.24%	5.65%	0.40%
	TNK1	11	9	(2)	5.53%	4.55%	-0.98%
	OGL1	10	8	(2)	6.91%	6.86%	-0.05%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	VJW1	19	8	(11)	4.79%	6.45%	1.65%	
	ELU1	15	7	(8)	6.94%	4.91%	-2.03%	
	DPE1	5	6	1	5.62%	6.25%	0.63%	
	NZV1	40	6	(34)	6.00%	4.13%	-1.86%	
	VJW3	18	6	(12)	2.79%	9.81%	7.02%	
	GDV1	4	5	1	3.93%	6.97%	3.04%	
	PPM1	3	5	2	7.88%	6.55%	-1.33%	
	RAL1	8	5	(3)	4.26%	7.52%	3.27%	
	RMV1	8	5	(3)	8.02%	5.33%	-2.70%	
	TVU1	6	5	(1)	4.93%	5.40%	0.47%	
	VKN1	7	5	(2)	6.09%	7.12%	1.03%	
	AMP1	3	4	1	5.08%	0.98%	-4.11%	
	BPP1	2	4	2	6.84%	2.22%	-4.62%	
	GVM1	6	4	(2)	5.81%	9.20%	3.39%	
	KND1	5	4	(1)	7.47%	5.96%	-1.51%	
	PAP1	5	4	(1)	2.60%	7.71%	5.10%	
	VJW5	3	4	1	6.55%	9.20%	2.65%	
	JGG1	6	3	(3)	5.21%	5.36%	0.15%	
	TEL1	6	3	(3)	4.81%	7.67%	2.86%	
	TNI1	5	3	(2)	5.33%	3.16%	-2.18%	
	VJW4	15	3	(12)	3.12%	5.10%	1.98%	
	CRL1	12	2	(10)	7.60%	8.52%	0.92%	
	GNT2	2	2		10.14%	7.51%	-2.63%	
	JPT1	8	2	(6)	6.46%	7.70%	1.24%	
	CKT1	4	1	(3)	7.62%	4.90%	-2.72%	
	MTM1	1	1		8.54%	3.42%	-5.12%	
	NRT1	7	1	(6)	7.88%	4.36%	-3.52%	
	VUY1	10	1	(9)	3.35%	5.53%	2.18%	
	PNR1	1		(1)	4.52%	#Error	#Error	
	PRL1	8		(8)	7.15%	#Error	#Error	
	Total		321	186	(135)	5.61%	5.77%	0.16%
	NORTH ARCOT	TRL1	13	15	2	5.52%	7.83%	2.31%
KPM2		27	12	(15)	8.41%	7.29%	-1.13%	
TRR1		27	11	(16)	5.83%	7.84%	2.01%	
TRT1		7	11	4	4.15%	8.16%	4.01%	
VEL1		9	11	2	8.25%	8.28%	0.03%	
ABR1		12	10	(2)	5.79%	9.00%	3.21%	
VSI1		17	10	(7)	7.57%	10.61%	3.04%	
GDM1		3	8	5	6.80%	13.10%	6.30%	
VEL2		19	8	(11)	5.71%	8.52%	2.81%	
PLR1		9	7	(2)	7.00%	9.53%	2.53%	
KPM1		9	7	(3)	8.75%	9.76%	1.02%	
AKM1		8	5	(3)	9.43%	10.93%	1.50%	
ARC2		5	5		7.71%	8.92%	1.21%	
BGR1		6	5	(1)	6.22%	9.71%	3.50%	
CGM1		9	5	(4)	8.79%	5.60%	-3.19%	
SBR1		13	5	(8)	9.22%	8.17%	-1.05%	
ANI1		10	4	(6)	8.93%	13.20%	4.27%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	WJP1	2	4	2	3.83%	9.93%	6.10%
	CYR1	4	2	(2)	8.52%	10.70%	2.18%
	SLG1	7	2	(5)	8.47%	9.72%	1.25%
	UGI1	2	2		5.36%	2.05%	-3.31%
	VNB1	3	1	(2)	7.79%	18.18%	10.39%
	WJD1	5	1	(4)	8.46%	17.19%	8.73%
	CPT1	3		(3)	4.60%	#Error	#Error
	PTU1	2		(2)	6.20%	#Error	#Error
	WHVL	(1)	(1)	1	10.36%	11.16%	0.81%
	Total	230	150	(80)	7.23%	9.03%	1.80%
KL-SOUTH	TVP1	92	71	(22)	-0.27%	-1.51%	-1.24%
	PNL1	42	21	(21)	-1.19%	-3.12%	-1.93%
	PAS1	16	19	3	0.66%	-1.17%	-1.83%
	KLR1	30	14	(16)	0.00%	-2.18%	-2.18%
	WHTM	(1)	(2)	(1)	13.67%	3.76%	-9.91%
	Total	179	122	(57)	-0.43%	-1.90%	-1.46%
KL-NORTH	KZD1	132	99	(33)	2.88%	0.90%	-1.98%
	Total	132	99	(33)	2.88%	0.90%	-1.98%
	Total	4853	3424	(1429)	5.93%	5.79%	-0.14%