



Air-Cond - Daily Sales Performance As on 21-03-2026 11:30:37 PM

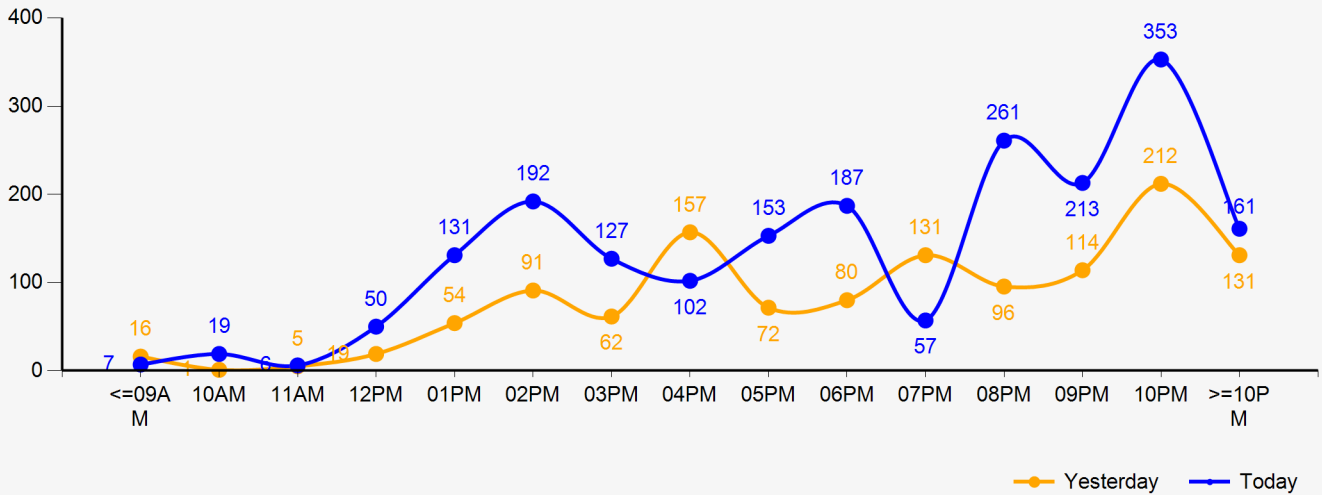
YD Sales : 1240

YD GP%: 5.68%

TD Sales : 2019

TD GP%: 5.37%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	70	318	248	7.60%	3.58%	-4.01%
WEST-01	142	316	174	3.54%	3.13%	-0.41%
CHENNAI-01	131	226	95	8.25%	6.21%	-2.04%
CHENNAI-02	186	215	29	6.09%	7.61%	1.52%
SOUTH-01	151	192	41	6.82%	5.04%	-1.78%
SOUTH ARCOT	55	179	124	7.09%	7.20%	0.11%
TRICHY-01	159	166	7	5.66%	6.98%	1.31%
VIJAYAWADA-01	126	112	(14)	2.61%	3.32%	0.71%
WEST-02	69	97	29	3.84%	6.86%	3.01%
NORTH ARCOT	76	85	9	6.71%	7.94%	1.24%
TIRUPATI-01	32	72	40	7.15%	5.96%	-1.19%
KL-NORTH	21	21		6.49%	3.58%	-2.91%
KL-SOUTH	22	20	(2)	-0.11%	-2.06%	-1.94%
Total	1240	2019	780	5.68%	5.37%	-0.31%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	DGL2		114	114	#Error	-0.77%	#Error	
	MDU1	11	42	31	6.63%	0.31%	-6.31%	
	KKD3	3	17	14	12.03%	8.78%	-3.25%	
	MDU2	4	13	9	6.37%	7.74%	1.37%	
	DGL1	5	12	7	8.17%	8.24%	0.07%	
	TPT1	1	9	8	14.05%	13.22%	-0.83%	
	DKI1	3	8	5	12.17%	8.58%	-3.59%	
	MDU6	4	8	4	8.39%	3.03%	-5.35%	
	MDU7	3	8	5	3.27%	5.30%	2.03%	
	TMM1	4	8	4	3.61%	2.12%	-1.49%	
	BNR1			5	5	#Error	8.13%	#Error
	KRR1	3	5	2	13.71%	7.14%	-6.57%	
	MDU5			5	5	#Error	7.88%	#Error
	SVG1			5	5	#Error	9.69%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-03	ADP1		4	4	#Error	5.11%	#Error	
	ATG1	3	4	1	11.63%	4.51%	-7.12%	
	CMR1		4	4	#Error	3.86%	#Error	
	KYK1	1	4	3	7.42%	5.99%	-1.44%	
	MDU3	4	4		4.29%	8.92%	4.63%	
	PNI1		4	4	#Error	1.66%	#Error	
	TEN2	2	4	2	6.11%	6.59%	0.47%	
	MDU4		3	3	#Error	3.75%	#Error	
	MNM1	1	3	2	4.88%	6.66%	1.78%	
	NTM1		3	3	#Error	8.17%	#Error	
	TEN1	1	3	2	2.83%	4.11%	1.28%	
	USL1	1	3	2	4.69%	2.95%	-1.73%	
	CBM1	2	2		13.12%	7.96%	-5.16%	
	MLR1	3	2	(1)	6.62%	1.01%	-5.61%	
	MPA1	1	2	1	8.02%	10.96%	2.94%	
	NKI1		2	2	#Error	10.16%	#Error	
	PKM1		2	2	#Error	1.61%	#Error	
	TDI1	4	2	(2)	10.46%	8.31%	-2.15%	
	BTU1		1	1	#Error	9.26%	#Error	
	KPT1	1	1		5.92%	14.02%	8.10%	
	ODM1	1	1		1.32%	5.33%	4.01%	
	PVI1	2	1	(1)	5.02%	9.34%	4.32%	
	SGP1		1	1	#Error	19.78%	#Error	
	SZSD		1	1	#Error	1.59%	#Error	
	PNV2	2		(2)	1.43%	#Error	#Error	
	WHMD			(2)	(2)	#Error	2.26%	#Error
	Total	70	318	248	7.60%	3.58%	-4.01%	
	WEST-01	CBE2	16	156	140	3.86%	2.66%	-1.20%
TPR1		1	16	15	7.35%	3.37%	-3.98%	
TPR2		10	12	2	2.68%	-0.71%	-3.40%	
CBE4		29	11	(18)	3.80%	3.45%	-0.35%	
CBE6		5	10	5	0.79%	5.63%	4.84%	
CBE1		8	9	1	5.42%	3.79%	-1.62%	
GBM1		3	9	6	5.35%	2.28%	-3.07%	
MPM1		6	9	3	1.70%	5.69%	3.99%	
PDM1		2	9	7	7.05%	4.06%	-2.99%	
PLI1		5	9	4	2.59%	4.49%	1.90%	
SUL1		3	9	6	-0.90%	3.25%	4.15%	
UMP1		2	9	7	-4.40%	1.61%	6.00%	
KMR1		9	8	(1)	3.71%	8.47%	4.76%	
SNR1		7	7		5.33%	8.17%	2.84%	
KGM1		3	5	2	7.81%	6.06%	-1.75%	
KMD1		3	5	2	1.91%	2.20%	0.29%	
PPI1		3	5	2	2.24%	0.48%	-1.76%	
DPM2		8	4	(4)	5.27%	4.17%	-1.10%	
ANR1			3	3	#Error	1.17%	#Error	
AVI1		3	3		1.43%	-0.28%	-1.72%	
CBE3		2	2		8.10%	3.64%	-4.46%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE5	3	2	(1)	3.65%	10.46%	6.81%
	TPR3	1	2	1	10.26%	-2.42%	-12.68%
	TPR4	4	2	(2)	2.77%	10.73%	7.97%
	UAM1	2	2		-0.39%	8.51%	8.90%
	SYM2	5	1	(4)	1.53%	-4.40%	-5.92%
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	WHCB	(1)	(3)	(2)	3.76%	13.33%	9.58%
	Total	142	316	174	3.54%	3.13%	-0.41%
CHENNAI-01	CH08	14	28	14	7.17%	4.24%	-2.94%
	CH30	8	18	10	7.67%	-2.07%	-9.73%
	CH45	6	18	12	10.31%	5.32%	-4.98%
	CH05	8	12	4	5.82%	5.31%	-0.51%
	CH28	10	12	2	12.71%	11.31%	-1.40%
	CH48	3	12	9	8.81%	13.27%	4.46%
	CH19	9	9		11.47%	10.27%	-1.21%
	CH22	2	9	7	7.03%	7.67%	0.64%
	CH25	3	9	6	0.93%	12.32%	11.39%
	CH42	8	9	1	9.78%	9.25%	-0.54%
	CZWH	2	9	7	-15.17%	-10.89%	4.28%
	CH16	15	8	(7)	8.24%	13.41%	5.17%
	CGL1	2	7	5	8.15%	2.69%	-5.46%
	CH07	6	7	1	8.34%	6.97%	-1.37%
	GUD2	1	7	6	2.64%	10.96%	8.32%
	CH14	4	6	2	10.40%	6.29%	-4.11%
	CH39	3	6	3	9.02%	5.41%	-3.61%
	CH49	4	6	2	5.50%	3.60%	-1.90%
	AVD1	5	5		7.18%	11.13%	3.95%
	CH35	1	5	4	3.10%	8.64%	5.53%
	GUD1	4	5	1	12.08%	8.81%	-3.27%
	MRM1	4	4		7.76%	5.11%	-2.66%
	CH38	1	3	2	11.63%	4.80%	-6.83%
	KNR1	4	3	(1)	9.23%	10.60%	1.37%
	SKL1	1	3	2	6.70%	7.02%	0.32%
	CH47	2	2		8.41%	18.74%	10.33%
	TKM1	1	2	1	0.05%	8.40%	8.35%
	WHC3		2	2	#Error	1.72%	#Error
	CH29		1	1	#Error	14.04%	#Error
	CH37	4	1	(3)	8.93%	19.78%	10.85%
	CH26				#Error	#Error	#Error
	CH40				#Error	#Error	#Error
	MC09				#Error	#Error	#Error
MC10				#Error	#Error	#Error	
WCHN	(4)	(2)	2	8.56%	12.82%	4.26%	
Total	131	226	95	8.25%	6.21%	-2.04%	
CHENNAI-02	CH15	13	31	18	3.97%	6.30%	2.33%
	CH51	12	25	13	8.32%	5.34%	-2.99%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH03	24	18	(6)	6.11%	6.28%	0.17%	
	CH20	12	17	5	4.42%	4.00%	-0.42%	
	CH06	6	14	8	1.70%	7.58%	5.89%	
	CH18	3	11	8	7.41%	11.21%	3.80%	
	CH21	9	11	2	8.90%	4.01%	-4.89%	
	CH12	6	10	4	2.88%	10.36%	7.47%	
	CH17	2	10	8	8.97%	10.94%	1.98%	
	CH50	8	9	1	8.93%	8.63%	-0.30%	
	CH33	25	8	(17)	1.55%	11.65%	10.10%	
	UKI1	4	7	3	6.42%	8.85%	2.43%	
	CH41	9	6	(3)	9.12%	9.48%	0.36%	
	CH44	4	6	2	11.11%	11.30%	0.19%	
	CH24	6	5	(1)	6.63%	5.83%	-0.80%	
	CH34	6	5	(1)	5.89%	6.69%	0.80%	
	CH36		4	4	#Error	5.06%	#Error	
	MJR1	5	4	(1)	8.02%	10.33%	2.30%	
	CH23	2	3	1	6.23%	10.46%	4.23%	
	CH31	5	2	(3)	4.21%	17.60%	13.39%	
	CH43	3	2	(1)	11.19%	14.69%	3.50%	
	CH46	2	2		5.13%	5.34%	0.21%	
	GPD1	4	2	(2)	13.65%	8.10%	-5.55%	
	PON1	5	2	(3)	9.40%	10.59%	1.19%	
	CH32	4	1	(3)	3.18%	9.79%	6.62%	
	CH01				#Error	#Error	#Error	
	CH27	7		(7)	5.89%	#Error	#Error	
	MC05				#Error	#Error	#Error	
	MC06				#Error	#Error	#Error	
	Total		186	215	29	6.09%	7.61%	1.52%
	SOUTH-01	TVL1	20	21	1	9.43%	3.58%	-5.85%
		TUT1	19	18	(1)	4.69%	6.96%	2.27%
NGR1		13	16	3	4.41%	3.44%	-0.97%	
TUT2		13	14	1	4.43%	4.17%	-0.27%	
KVT1		7	13	6	10.56%	7.11%	-3.45%	
PKD1			11	11	#Error	6.78%	#Error	
VNR2		2	11	9	7.65%	-10.34%	-17.99%	
VLY1		1	9	8	0.97%	5.77%	4.80%	
MAR1		7	8	1	6.18%	1.15%	-5.03%	
ERL2		3	7	4	8.37%	8.88%	0.51%	
TKS2		6	6		6.93%	4.88%	-2.05%	
APK2		1	5	4	4.01%	6.87%	2.86%	
ARM1			5	5	#Error	7.20%	#Error	
SKD1		4	5	1	10.25%	9.76%	-0.49%	
KYR1		4	4		10.11%	3.05%	-7.06%	
RND1		6	4	(2)	8.50%	6.49%	-2.01%	
S2SD		4	4		-1.58%	-0.94%	0.64%	
SDI1		6	4	(2)	5.13%	4.56%	-0.57%	
TKS1		4	4		7.21%	7.58%	0.37%	
APK1		7	3	(4)	8.94%	14.66%	5.72%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	RPM1	2	3	1	10.78%	3.60%	-7.18%
	STU2	1	3	2	1.61%	7.23%	5.62%
	SVK1	2	3	1	10.53%	-0.67%	-11.20%
	TCN1	1	3	2	8.65%	9.59%	0.94%
	KGL1	2	2		6.66%	8.88%	2.22%
	KSM1		2	2	#Error	11.14%	#Error
	PDI1	2	2		9.93%	9.56%	-0.38%
	TYI1	1	2	1	2.64%	7.60%	4.97%
	UDN1	3	1	(2)	7.18%	2.83%	-4.35%
	VKM1	2	1	(1)	14.88%	11.08%	-3.80%
	VNR1		1	1	#Error	2.83%	#Error
	ASM1				#Error	#Error	#Error
	COL1	4		(4)	5.88%	#Error	#Error
	MMT1	3		(3)	4.37%	#Error	#Error
	SGT1				#Error	#Error	#Error
	SNL1	1		(1)	0.72%	#Error	#Error
	TKY1	2		(2)	3.58%	#Error	#Error
	WHTV	(2)	(3)	(1)	4.60%	-6.93%	-11.53%
	Total	151	192	41	6.82%	5.04%	-1.78%
	SOUTH ARCOT	POY1	6	20	14	7.24%	10.74%
VCM1		3	16	13	2.88%	4.35%	1.47%
KKI2		1	15	14	6.56%	5.90%	-0.66%
NVL2		2	14	12	16.55%	8.29%	-8.26%
TDM1			14	14	#Error	5.86%	#Error
CDM1			13	13	#Error	9.83%	#Error
CUD1		8	13	5	7.83%	7.65%	-0.18%
ULP1		1	13	12	10.19%	6.26%	-3.92%
POY2		11	11		5.53%	5.66%	0.13%
SJI2			11	11	#Error	6.99%	#Error
TRK1		3	9	6	12.74%	6.07%	-6.66%
VPM2		1	7	6	-0.48%	4.48%	4.96%
KLM1		3	5	2	7.38%	11.75%	4.38%
MKM1		2	4	2	6.46%	9.17%	2.71%
PRT1		9	3	(6)	5.64%	9.27%	3.63%
TVM1		2	3	1	3.47%	5.34%	1.87%
VPM1		1	3	2	8.31%	0.96%	-7.36%
KML1		1	2	1	21.43%	15.75%	-5.68%
STP1		1	2	1	2.83%	6.44%	3.62%
TVM2			2	2	#Error	3.77%	#Error
WHUT			(1)	(1)	#Error	9.34%	#Error
Total	55	179	124	7.09%	7.20%	0.11%	
TRICHY-01	TRY1	37	23	(14)	8.41%	7.31%	-1.10%
	KUM1	5	16	11	6.65%	7.01%	0.36%
	TNJ1	8	16	8	5.35%	3.53%	-1.82%
	TNJ2	5	15	10	8.11%	5.68%	-2.43%
	PBR2	15	12	(3)	6.36%	7.46%	1.09%
	MVM1	3	10	7	7.95%	9.99%	2.04%
	TRY4	5	9	4	9.59%	10.06%	0.47%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	TVR2	7	9	2	8.31%	8.11%	-0.19%
	MDI1	5	7	2	6.43%	7.09%	0.65%
	PTK1	2	7	5	5.97%	4.94%	-1.03%
	TRY3	2	7	5	2.25%	3.32%	1.06%
	MSI1	2	6	4	3.76%	3.50%	-0.25%
	PDK1	6	6		4.52%	9.99%	5.48%
	KRN1		5	5	#Error	10.95%	#Error
	PBR1	2	3	1	8.51%	5.81%	-2.70%
	TYR1	7	3	(4)	4.83%	4.21%	-0.63%
	JKM1	4	2	(2)	4.59%	5.27%	0.68%
	NCK1	2	2		1.90%	9.63%	7.74%
	NMM1	1	2	1	8.31%	9.88%	1.57%
	TRY2	18	2	(16)	-4.28%	11.48%	15.76%
	APM1	2	1	(1)	8.20%	5.45%	-2.75%
	AYR1	5	1	(4)	6.58%	10.51%	3.92%
	NGT1	1	1		3.76%	3.60%	-0.16%
	ORU1		1	1	#Error	7.42%	#Error
	TTP1	4	1	(3)	6.61%	9.00%	2.39%
	KIK1	3		(3)	5.92%	#Error	#Error
	TVR1	6		(6)	5.83%	#Error	#Error
	TZSD	3		(3)	2.36%	#Error	#Error
	WTRZ	(1)	(1)		9.11%	3.16%	-5.95%
	Total	159	166	7	5.66%	6.98%	1.31%
	VIJAYAWADA-01	VJW1	9	34	25	7.53%	-2.94%
BVR1		12	6	(6)	4.91%	1.48%	-3.43%
CRL1		1	5	4	9.15%	2.56%	-6.58%
OGL1		12	5	(7)	-4.76%	7.16%	11.92%
TNK1		9	5	(4)	2.24%	-0.08%	-2.32%
PAP1		4	4		0.46%	5.62%	5.16%
TVU1			4	4	#Error	9.73%	#Error
CKT1		2	3	1	0.79%	5.96%	5.18%
ELU1			3	3	#Error	4.84%	#Error
GNT1		8	3	(5)	-0.28%	4.01%	4.30%
GNT2		2	3	1	12.88%	4.22%	-8.65%
MTM1		1	3	2	2.21%	8.25%	6.03%
PPM1		2	3	1	6.96%	9.23%	2.27%
RMV1		8	3	(5)	1.76%	12.12%	10.36%
TNI1			3	3	#Error	0.92%	#Error
VJW2		2	3	1	-1.80%	3.50%	5.30%
GVM1		2	2		8.69%	6.49%	-2.20%
KND1		4	2	(2)	2.79%	8.47%	5.69%
PRL1		1	2	1	1.51%	5.15%	3.64%
RAL1		4	2	(2)	9.93%	11.18%	1.25%
VJW3		3	2	(1)	6.06%	3.37%	-2.69%
AMP1		3	1	(2)	5.26%	11.29%	6.03%
BPP1		6	1	(5)	6.94%	8.47%	1.54%
DPE1		3	1	(2)	5.29%	2.19%	-3.10%
GDV1			1	1	#Error	5.83%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	JPT1	6	1	(5)	-2.09%	-0.43%	1.66%
	NPR1	2	1	(1)	7.12%	5.30%	-1.81%
	NRT1	1	1		2.47%	3.61%	1.15%
	TDD1	3	1	(2)	2.74%	9.04%	6.30%
	TEL1	3	1	(2)	9.78%	-1.21%	-10.99%
	VJW4	12	1	(11)	-4.67%	13.74%	18.41%
	VJW5	1	1		5.30%	13.74%	8.43%
	VUY1		1	1	#Error	5.83%	#Error
	JGG1				#Error	#Error	#Error
	PNR1				#Error	#Error	#Error
	VKN1				#Error	#Error	#Error
	Total	126	112	(14)	2.61%	3.32%	0.71%
	WEST-02	ERD2	11	17	6	12.78%	15.88%
HSR2		2	12	10	13.16%	-9.51%	-22.67%
ERD1		10	9	(1)	9.94%	2.04%	-7.91%
SLM1		19	6	(13)	-11.76%	5.96%	17.72%
SLM3		2	5	3	9.96%	3.79%	-6.17%
TCG1		3	5	2	6.29%	6.03%	-0.26%
SLM2		2	4	2	9.30%	8.46%	-0.84%
ATU1		2	3	2	11.25%	4.06%	-7.19%
BMD1		1	3	2	8.98%	9.68%	0.70%
EPI1			3	3	#Error	4.70%	#Error
KMM1			3	3	#Error	7.14%	#Error
NKL2		3	3		5.05%	8.35%	3.30%
RSP1			3	3	#Error	8.34%	#Error
TRM1		1	3	2	11.08%	10.44%	-0.64%
VKL1			3	3	#Error	7.04%	#Error
CMI1		1	2	1	0.74%	13.51%	12.77%
HRR1			2	2	#Error	9.34%	#Error
HSR1		3	2	(1)	4.36%	18.32%	13.96%
PMP1		1	2	1	2.83%	9.09%	6.26%
VPD1		1	2	1	11.12%	9.89%	-1.24%
APN1		1	1		17.09%	19.78%	2.69%
DPR1			1	1	#Error	2.83%	#Error
DPR2		1	1		12.79%	4.46%	-8.34%
KAM1			1	1	#Error	3.47%	#Error
KRI1		1	1		6.52%	4.73%	-1.78%
OML1		1	1		7.42%	6.60%	-0.82%
PLC1		1	1		10.51%	6.49%	-4.02%
SGI1			1	1	#Error	6.88%	#Error
EDP1					#Error	#Error	#Error
KVP1		1		(1)	2.83%	#Error	#Error
MCR1		1		(1)	0.65%	#Error	#Error
MTR1		2		(2)	2.64%	100.00%	97.36%
PDR1		1		(1)	21.43%	#Error	#Error
SGG1					#Error	#Error	#Error
WHKP	(1)		1	7.66%	#Error	#Error	
WZWH	1		(1)	2.36%	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	WHPD	(3)	(3)		4.58%	2.64%	-1.94%	
	Total	69	97	29	3.84%	6.86%	3.01%	
NORTH ARCOT	VEL2	12	12		3.42%	9.11%	5.69%	
	BGR1		7	7	#Error	0.43%	#Error	
	ARC2	1	6	5	10.12%	6.23%	-3.89%	
	TRL1	5	6	1	9.44%	11.54%	2.09%	
	TRR1	5	5		3.64%	0.05%	-3.58%	
	TRT1	4	5	1	10.56%	3.69%	-6.88%	
	WJP1	2	5	3	6.98%	11.79%	4.80%	
	AKM1	4	4		10.34%	10.42%	0.08%	
	GDM1	5	4	(1)	5.45%	7.52%	2.07%	
	KPM1	4	4		5.83%	13.81%	7.99%	
	KPM2	9	4	(5)	6.41%	6.90%	0.49%	
	ABR1	2	3	1	-1.35%	13.53%	14.88%	
	ANI1	2	3	1	11.34%	11.29%	-0.05%	
	CPT1		3	3	#Error	3.02%	#Error	
	PLR1	1	3	2	5.46%	9.85%	4.40%	
	VEL1	4	3	(1)	7.97%	9.92%	1.95%	
	SBR1	3	2	(1)	10.90%	6.56%	-4.34%	
	SLG1		2	2	#Error	1.66%	#Error	
	VSI1	1	2	1	7.42%	18.67%	11.25%	
	WJD1	1	2	1	3.96%	21.43%	17.47%	
	PTU1		1	1	#Error	11.08%	#Error	
	UGI1	1	1		-3.54%	3.22%	6.75%	
	VNB1	3	1	(2)	9.00%	3.62%	-5.37%	
	CGM1	1		(1)	17.20%	#Error	#Error	
	CYR1	6		(6)	6.48%	#Error	#Error	
	WHVL			(3)	(3)	#Error	13.22%	#Error
	Total	76	85	9	6.71%	7.94%	1.24%	
	TIRUPATI-01	CTO1		10	10	#Error	6.43%	#Error
		NLR1	1	7	6	7.20%	5.34%	-1.86%
		PDT1	1	7	6	2.21%	8.72%	6.50%
TPY1			7	7	#Error	5.93%	#Error	
TPI1		1	6	5	10.53%	-0.14%	-10.66%	
KDA1		1	4	3	1.45%	4.76%	3.31%	
KHT1		1	4	3	3.31%	9.93%	6.63%	
GTL1		1	3	2	4.01%	2.93%	-1.08%	
NYP1			3	3	#Error	9.13%	#Error	
PUT1		3	3		7.88%	6.77%	-1.11%	
TPY2		6	3	(3)	8.70%	9.99%	1.28%	
VKI1			3	3	#Error	2.51%	#Error	
ATP1		1	2	1	10.53%	2.36%	-8.17%	
BVL1			2	2	#Error	3.07%	#Error	
KOU1		1	2	1	3.77%	8.45%	4.69%	
ADI1		1	1		7.77%	2.39%	-5.38%	
KNL1			1	1	#Error	10.58%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	KNL2		1	1	#Error	1.36%	#Error
	MPL1	1	1		13.74%	0.05%	-13.69%
	NDL1	1	1		0.05%	0.05%	0.00%
	PMR1	1	1		15.66%	17.66%	1.99%
	DHN1	1		(1)	2.08%	#Error	#Error
	KAR1	2		(2)	9.82%	#Error	#Error
	KDR1				#Error	#Error	#Error
	KVL1	1		(1)	1.13%	#Error	#Error
	PGR1	1		(1)	14.02%	#Error	#Error
	PIL1	3		(3)	6.79%	#Error	#Error
	RCY1				#Error	#Error	#Error
	RJP1	3		(3)	4.64%	#Error	#Error
	SPE1				#Error	#Error	#Error
	Total	32	72	40	7.15%	5.96%	-1.19%
	KL-NORTH	KZD1	21	26	5	6.49%	3.54%
WHKZ			(5)	(5)	#Error	3.40%	#Error
Total		21	21		6.49%	3.58%	-2.91%
KL-SOUTH	TVP1	7	10	3	2.65%	-0.16%	-2.81%
	PAS1	7	6	(1)	-2.28%	-2.76%	-0.48%
	PNL1	5	4	(1)	-2.27%	-5.05%	-2.78%
	KLR1	3		(3)	1.76%	#Error	#Error
	Total	22	20	(2)	-0.11%	-2.06%	-1.94%
Total	1240	2019	780	5.68%	5.37%	-0.31%	