



Air-Cond - Daily Sales Performance As on 20-05-2026 11:30:53 PM

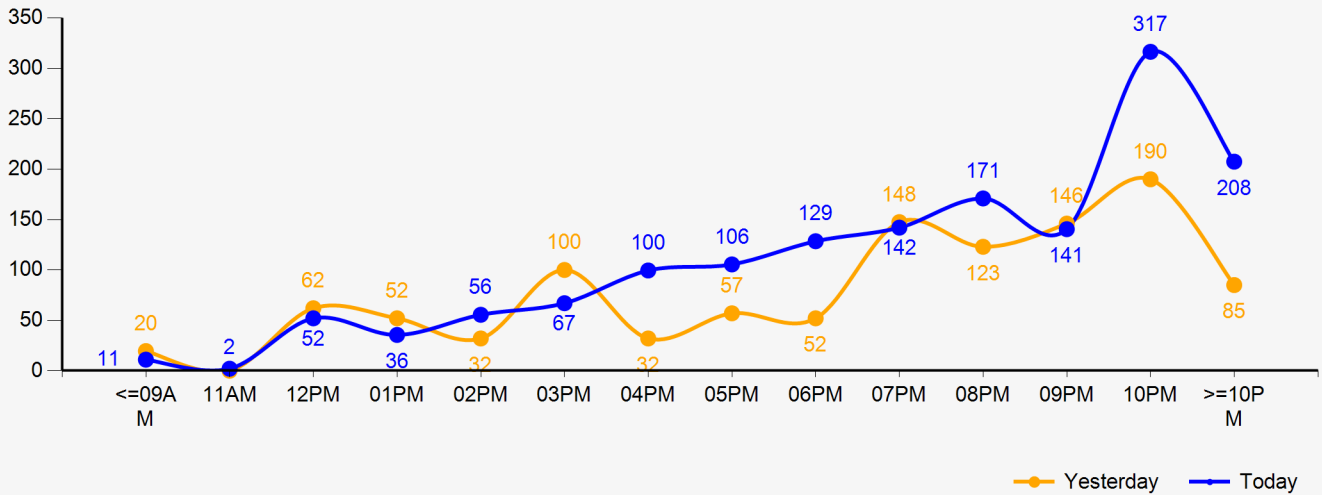
YD Sales : 1098

YD GP%: 5.59%

TD Sales : 1534

TD GP%: 5.83%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	152	344	192	6.02%	5.31%	-0.71%
CHENNAI-01	205	221	16	3.28%	6.79%	3.50%
CHENNAI-02	144	217	73	8.07%	8.43%	0.37%
TRICHY-01	75	139	64	5.18%	6.09%	0.91%
TIRUPATI-01	72	130	58	6.39%	4.22%	-2.17%
SOUTH-03	106	113	7	5.57%	2.49%	-3.08%
SOUTH-01	148	111	(37)	5.09%	7.18%	2.09%
SOUTH ARCOT	51	73	22	6.55%	7.21%	0.66%
NORTH ARCOT	59	69	10	6.48%	7.09%	0.61%
WEST-02	36	40	4	6.71%	5.35%	-1.36%
WEST-01	22	30	8	9.68%	4.32%	-5.36%
KL-NORTH	19	28	9	-0.44%	2.53%	2.97%
KL-SOUTH	10	20	10	-5.13%	-5.33%	-0.20%
Total	1098	1534	436	5.59%	5.83%	0.25%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
VIJAYAWADA-01	BVR1	12	30	18	8.19%	4.85%	-3.34%
	GNT1	5	27	22	4.53%	3.92%	-0.60%
	TNK1	6	25	19	5.59%	5.44%	-0.15%
	MTM1		23	23	#Error	2.98%	#Error
	VJW1	6	15	9	6.16%	4.97%	-1.19%
	RAL1	8	14	6	4.68%	5.44%	0.76%
	VJW3	3	14	11	5.44%	5.89%	0.45%
	NPR1	11	13	2	8.71%	6.10%	-2.61%
	OGL1	6	13	7	7.25%	6.06%	-1.19%
	PAP1	5	12	7	5.93%	5.68%	-0.25%
	TEL1	2	12	10	9.18%	5.26%	-3.92%
	CRL1	7	11	4	7.50%	8.19%	0.69%
	DPE1	5	11	6	2.67%	6.67%	4.00%
	NRT1	5	10	5	6.95%	5.87%	-1.09%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
VIJAYAWADA-01	TDD1	9	10	1	4.31%	3.32%	-0.98%	
	VJW5	1	10	9	6.64%	4.51%	-2.13%	
	AMP1	1	8	7	7.34%	6.33%	-1.00%	
	ELU1	9	8	(1)	5.38%	2.94%	-2.44%	
	RMV1	4	8	4	5.39%	7.98%	2.59%	
	CKT1	4	7	3	6.56%	2.61%	-3.96%	
	VJW4	3	7	4	5.92%	9.09%	3.16%	
	JPT1	4	6	2	7.65%	4.62%	-3.03%	
	GNT2	2	5	3	0.51%	7.38%	6.87%	
	VKN1	1	5	4	5.14%	9.43%	4.29%	
	GDV1	3	4	1	5.43%	3.70%	-1.73%	
	GVM1	6	4	(2)	6.51%	3.81%	-2.70%	
	PRL1	1	4	3	11.67%	7.27%	-4.40%	
	TNI1	2	4	2	3.03%	5.65%	2.61%	
	TVU1	1	4	3	5.79%	7.23%	1.44%	
	BPP1	4	3	(1)	5.05%	3.60%	-1.46%	
	KND1	1	3	2	9.03%	2.41%	-6.61%	
	PPM1	5	3	(2)	4.69%	8.48%	3.79%	
	VJW2	3	3		0.65%	4.62%	3.96%	
	JGG1	1	2	1	8.04%	2.14%	-5.90%	
	NZV1	2	2		9.98%	12.00%	2.03%	
	PNR1	2	2		2.82%	6.29%	3.46%	
	VUY1	2	2		7.11%	1.77%	-5.34%	
	Total		152	344	192	6.02%	5.31%	-0.71%
	CHENNAI-01	CH14	14	17	3	9.92%	8.20%	-1.72%
		CH05	13	16	3	4.10%	6.75%	2.65%
AVD1		2	14	12	10.10%	3.83%	-6.27%	
CH07		9	14	5	5.83%	5.32%	-0.51%	
CH19		7	14	7	6.24%	8.79%	2.56%	
CZWH		48	14	(34)	-9.05%	-12.47%	-3.42%	
CH48		6	12	6	11.09%	10.11%	-0.99%	
CH45		3	11	8	7.64%	7.98%	0.34%	
CH47		8	11	3	10.42%	9.25%	-1.18%	
CH49		2	11	9	10.17%	7.45%	-2.71%	
CH28		9	10	1	10.97%	11.01%	0.03%	
CH08		8	9	1	7.70%	9.79%	2.09%	
CH22		7	9	2	6.88%	7.53%	0.65%	
CH38		1	7	6	5.85%	8.22%	2.37%	
CH16		34	6	(28)	-2.93%	8.49%	11.42%	
CH42		7	6	(1)	10.47%	11.46%	0.99%	
CH30		6	5	(1)	9.70%	7.08%	-2.61%	
KNR1		6	5	(1)	8.62%	8.73%	0.11%	
CH25		9	4	(5)	4.16%	5.96%	1.79%	
GUD1		1	4	3	14.41%	11.15%	-3.26%	
GUD2		2	4	2	6.32%	9.32%	3.01%	
CH35		2	3	1	13.02%	11.21%	-1.81%	
CH39		3	3		2.25%	4.53%	2.29%	
MRM1		2	3	1	6.78%	4.55%	-2.23%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CGL1	2	2		6.40%	-0.20%	-6.60%
	CH26		2	2	#Error	10.19%	#Error
	CH37	2	2		10.32%	13.68%	3.36%
	MC10		1	1	#Error	3.66%	#Error
	SKL1		1	1	#Error	2.61%	#Error
	WHC3		1	1	#Error	-4.26%	#Error
	CH29				#Error	#Error	#Error
	CH40	2		(2)	5.15%	#Error	#Error
	MC09				#Error	#Error	#Error
	TKM1				#Error	#Error	#Error
	WCHN	(10)		10	2.19%	#Error	#Error
	Total	205	221	16	3.28%	6.79%	3.50%
CHENNAI-02	CH03	18	19	2	8.55%	9.31%	0.77%
	CH12	6	18	12	9.89%	2.96%	-6.93%
	CH21	14	15	1	5.95%	9.48%	3.53%
	MJR1	4	15	11	11.28%	5.65%	-5.62%
	CH15	12	11	(1)	10.66%	7.92%	-2.74%
	CH17	9	11	2	11.41%	11.57%	0.16%
	CH20	5	11	6	10.37%	7.39%	-2.98%
	CH31		11	11	#Error	-0.48%	#Error
	CH33	3	10	7	9.87%	8.72%	-1.15%
	CH51	2	10	8	10.38%	14.41%	4.03%
	CH18	11	9	(2)	9.87%	10.13%	0.26%
	CH24	8	9	1	4.58%	11.48%	6.90%
	CH36	6	7	1	0.99%	7.56%	6.56%
	CH50	4	7	3	7.62%	9.96%	2.33%
	CH44	8	7	(2)	6.92%	11.24%	4.32%
	CH41	4	6	2	8.33%	11.42%	3.08%
	CH06		5	5	#Error	7.65%	#Error
	CH23	3	5	2	1.58%	6.80%	5.22%
	CH34	5	5		3.74%	9.06%	5.31%
	CH46	5	5		5.87%	12.98%	7.12%
	GPD1	4	5	1	17.63%	9.37%	-8.26%
	CH27	2	4	2	8.43%	8.25%	-0.18%
	PON1	4	4		6.82%	8.10%	1.27%
	CH32	2	3	1	4.13%	11.49%	7.36%
	CH43	3	3		5.42%	9.14%	3.72%
	MC06	1	1		5.90%	10.43%	4.53%
	UKI1	1	1		8.29%	6.79%	-1.50%
	CH01				#Error	#Error	#Error
	MC05				#Error	#Error	#Error
	Total	144	217	73	8.07%	8.43%	0.37%
TRICHY-01	PBR2	7	18	11	6.11%	4.31%	-1.79%
	APM1	1	17	16	5.20%	4.52%	-0.67%
	TRY1	14	16	2	3.31%	4.56%	1.26%
	MVM1	3	9	6	7.83%	9.62%	1.79%
	AYR1	1	8	7	7.18%	5.68%	-1.50%
	TRY4	2	8	6	9.40%	1.53%	-7.87%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TRICHY-01	KUM1	4	7	3	7.96%	5.65%	-2.31%
	TNJ1	3	7	4	7.04%	7.50%	0.46%
	PTK1	5	6	1	6.38%	10.45%	4.07%
	KIK1	3	5	2	12.21%	13.54%	1.33%
	TRY3	3	5	2	4.48%	3.16%	-1.31%
	TVR1	3	5	2	8.15%	6.55%	-1.59%
	PBR1	5	4	(1)	2.67%	8.69%	6.02%
	TVR2	1	4	3	4.95%	5.79%	0.84%
	KRN1	1	3	2	3.12%	5.99%	2.88%
	MDI1	3	3		4.09%	5.48%	1.39%
	TRY2	6	3	(3)	4.78%	11.13%	6.35%
	TYR1	2	3	1	4.37%	4.06%	-0.30%
	JKM1		2	2	#Error	9.73%	#Error
	PDK1	2	2		12.30%	12.49%	0.19%
	KUM2	4	1	(3)	5.66%	4.01%	-1.65%
	MSI1		1	1	#Error	4.18%	#Error
	NGT1	2	1	(1)	11.22%	1.20%	-10.02%
	NMM1		1	1	#Error	10.10%	#Error
	ORU1	2	1	(1)	4.05%	10.94%	6.89%
	TNJ2	1	1		5.63%	4.67%	-0.97%
	TTP1	1	1		3.25%	7.97%	4.72%
	NCK1	4		(4)	-2.76%	#Error	#Error
	WTRZ	(8)	(3)	6	8.87%	12.47%	3.59%
	Total	75	139	64	5.18%	6.09%	0.91%
	TIRUPATI-01	MPL1	3	31	28	6.85%	-0.85%
TPY2		10	16	6	3.77%	4.71%	0.94%
SPE1		1	8	7	6.13%	6.38%	0.25%
KDR1		3	7	4	7.14%	5.45%	-1.69%
NLR1		11	7	(4)	8.85%	7.40%	-1.44%
NYP1		2	7	5	7.72%	7.70%	-0.02%
PUT1		2	7	5	4.02%	6.23%	2.21%
KDA1		2	6	4	0.49%	4.88%	4.39%
RCY1		4	6	2	7.30%	4.27%	-3.03%
TPY1		2	5	3	6.32%	4.86%	-1.46%
BVL1		1	4	3	9.28%	6.69%	-2.59%
CTO1		2	4	2	-1.32%	6.19%	7.52%
KNL2		3	3		7.05%	3.79%	-3.26%
KVL1		2	3	1	11.67%	5.23%	-6.44%
VKI1		3	3		5.38%	3.23%	-2.15%
ATP1		4	2	(2)	5.75%	6.25%	0.50%
RJP1		1	2	1	9.28%	7.09%	-2.19%
ADI1			1	1	#Error	7.25%	#Error
DHN1		1	1		1.34%	-1.18%	-2.52%
KAR1		1	1		16.03%	16.73%	0.70%
KNL1		1	1		12.38%	6.85%	-5.53%
KOU1		1	1		12.08%	14.01%	1.93%
NDL1		3	1	(2)	6.29%	0.96%	-5.33%
PDT1		3	1	(2)	3.96%	5.90%	1.94%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	PIL1		1	1	#Error	9.28%	#Error
	TPI1	2	1	(1)	5.16%	-1.47%	-6.64%
	GTL1	1		(1)	9.89%	#Error	#Error
	KHT1	3		(3)	9.50%	#Error	#Error
	PGR1				#Error	#Error	#Error
	PMR1				#Error	#Error	#Error
	Total	72	130	58	6.39%	4.22%	-2.17%
SOUTH-03	MDU6	2	28	26	9.65%	-5.13%	-14.78%
	ATG1	3	12	9	7.35%	-0.84%	-8.18%
	MDU1	11	10	(1)	6.58%	5.58%	-1.00%
	MDU2	8	8		6.86%	7.40%	0.54%
	SVG1	8	7	(1)	-1.20%	3.39%	4.59%
	KKD3	12	6	(6)	10.91%	7.36%	-3.55%
	MDU3	7	6	(1)	3.67%	1.62%	-2.05%
	MDU7	3	6	3	6.00%	8.87%	2.87%
	DGL1	5	4	(1)	6.24%	8.14%	1.90%
	MLR1	2	4	2	4.36%	7.20%	2.84%
	TDI1	2	4	2	12.40%	8.66%	-3.74%
	DGL2		3	3	#Error	9.00%	#Error
	KRR1		3	3	#Error	12.36%	#Error
	PVI1	3	3		5.28%	6.76%	1.48%
	TMM1	2	3	1	-2.34%	6.42%	8.76%
	TEN1	1	2	1	4.51%	9.06%	4.55%
	BNR1		1	1	#Error	5.28%	#Error
	BTU1		1	1	#Error	5.10%	#Error
	CBM1		1	1	#Error	4.52%	#Error
	DKI1	8	1	(7)	9.69%	5.25%	-4.44%
	KYK1	3	1	(2)	3.88%	10.78%	6.90%
	MPA1	2	1	(1)	7.48%	8.04%	0.56%
	NKI1	2	1	(1)	1.09%	9.30%	8.20%
	TEN2	1	1		3.81%	3.25%	-0.55%
	TPT1	2	1	(1)	8.05%	-1.10%	-9.15%
	USL1	11	1	(10)	-2.55%	2.79%	5.34%
	KPT1		1	1	#Error	3.57%	#Error
	ADP1				#Error	#Error	#Error
	CMR1				#Error	#Error	#Error
	MDU4	3		(3)	4.54%	#Error	#Error
	MDU5	1		(1)	14.05%	#Error	#Error
	MNM1				#Error	#Error	#Error
	NTM1	2		(2)	8.14%	#Error	#Error
	ODM1	1		(1)	2.47%	#Error	#Error
PKM1				#Error	#Error	#Error	
PNI1	1		(1)	3.85%	#Error	#Error	
PNV2	2		(2)	11.21%	#Error	#Error	
SGP1				#Error	#Error	#Error	
WHMD	(2)	(7)	(5)	9.15%	15.55%	6.40%	
Total	106	113	7	5.57%	2.49%	-3.08%	
SOUTH-01	TUT1	15	15		7.84%	11.06%	3.22%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	TVL1	22	11	(11)	6.84%	5.52%	-1.33%	
	KVT1	6	10	4	4.95%	4.12%	-0.83%	
	NGR1	3	8	5	4.91%	3.27%	-1.65%	
	APK2	5	6	1	-4.68%	4.06%	8.74%	
	SVK1	3	6	3	9.12%	6.62%	-2.51%	
	TUT2	4	6	2	6.71%	5.06%	-1.64%	
	RND1	11	5	(6)	7.28%	13.53%	6.25%	
	RPM1	5	4	(1)	7.27%	3.38%	-3.89%	
	APK1	2	3	1	1.12%	5.32%	4.20%	
	MMT1	2	3	1	3.97%	4.74%	0.77%	
	SDI1	7	3	(4)	2.31%	8.16%	5.85%	
	VLY1	22	3	(19)	-3.25%	9.83%	13.08%	
	VNR2	5	3	(2)	9.38%	12.74%	3.36%	
	ARM1	1	2	1	9.36%	9.39%	0.03%	
	ASM1	1	2	1	10.63%	14.02%	3.40%	
	COL1			2	2	#Error	7.02%	#Error
	ERL2			2	2	#Error	9.85%	#Error
	KGL1	1	2	1	2.45%	10.07%	7.63%	
	KYR1	1	2	1	0.96%	13.97%	13.01%	
	PKD1	4	2	(2)	7.25%	11.22%	3.96%	
	SNL1	1	2	1	0.59%	5.46%	4.88%	
	STU2	1	2	1	7.43%	3.16%	-4.26%	
	TKS2	3	2	(1)	7.09%	3.74%	-3.36%	
	UDN1	1	2	1	14.02%	6.85%	-7.17%	
	VNR1	3	2	(1)	13.37%	10.93%	-2.45%	
	MAR1	2	1	(1)	4.30%	14.06%	9.76%	
	SKD1			1	1	#Error	6.01%	#Error
	TYI1	3	1	(2)	11.76%	-9.20%	-20.96%	
	VKM1	2	1	(1)	8.46%	8.84%	0.38%	
	KSM1	2		(2)	6.90%	#Error	#Error	
	PDI1	4		(4)	8.61%	#Error	#Error	
	S2SD	1		(1)	-1.20%	#Error	#Error	
	SGT1					#Error	#Error	#Error
	TCN1	5		(5)	9.58%	#Error	#Error	
	TKY1	2		(2)	3.63%	#Error	#Error	
	TKS1			(1)	(1)	#Error	2.14%	#Error
WHTV	(2)	(2)			11.22%	17.85%	6.63%	
Total		148	111	(37)	5.09%	7.18%	2.09%	
SOUTH ARCOT	POY1	7	10	3	5.10%	3.96%	-1.14%	
	CUD1	5	9	4	6.90%	9.13%	2.23%	
	PRT1	2	8	6	10.61%	8.82%	-1.79%	
	POY2	4	7	3	3.31%	6.43%	3.12%	
	TRK1	1	6	5	-11.49%	5.56%	17.05%	
	CDM1	10	5	(5)	6.75%	4.57%	-2.19%	
	KLM1	3	5	2	5.51%	12.74%	7.23%	
	NVL2	2	5	3	9.20%	3.57%	-5.63%	
	VPM2	1	4	3	8.68%	8.73%	0.05%	
	KKI2	4	3	(1)	3.60%	10.67%	7.06%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	VPM1		3	3	#Error	5.86%	#Error
	SJI2	1	2	1	7.96%	9.72%	1.75%
	TVM1		2	2	#Error	2.54%	#Error
	TDM1	3	1	(2)	7.22%	11.58%	4.36%
	TVM2	1	1		6.86%	5.22%	-1.63%
	ULP1	1	1		9.52%	12.74%	3.22%
	VCM2	2	1	(1)	2.70%	8.55%	5.85%
	KML1	1		(1)	13.97%	#Error	#Error
	MKM1	4		(4)	12.09%	#Error	#Error
	STP1	1		(1)	12.26%	#Error	#Error
	VCM1				#Error	#Error	#Error
	WHUT	(2)		2	5.78%	#Error	#Error
	Total	51	73	22	6.55%	7.21%	0.66%
	NORTH ARCOT	KPM2	7	10	3	7.90%	8.03%
SBR1		6	9	3	4.74%	8.38%	3.64%
TRR1		1	7	6	1.02%	0.49%	-0.53%
VEL2		8	6	(2)	6.54%	9.19%	2.65%
TRL1		5	5		4.83%	6.56%	1.73%
GDM1		2	4	2	6.31%	2.90%	-3.40%
KPM1		2	4	2	10.16%	6.27%	-3.90%
ABR1			3	3	#Error	7.09%	#Error
ARC2		3	3		4.91%	5.55%	0.64%
TRT1		6	3	(3)	4.64%	3.56%	-1.08%
VEL1		7	3	(4)	10.30%	15.10%	4.79%
VSI1		1	3	2	10.68%	9.81%	-0.87%
WJP1			3	3	#Error	8.82%	#Error
AKM1		3	2	(1)	11.76%	9.49%	-2.27%
ANI1		1	1		12.18%	5.01%	-7.17%
CPT1		1	1		4.90%	4.72%	-0.19%
CYR1		4	1	(3)	3.26%	5.77%	2.51%
PTU1			1	1	#Error	5.82%	#Error
VNB1			1	1	#Error	3.96%	#Error
BGR1					#Error	#Error	#Error
CGM1		1		(1)	2.67%	#Error	#Error
PLR1					#Error	#Error	#Error
SLG1		4		(4)	12.47%	#Error	#Error
UGI1					#Error	#Error	#Error
WJD1		2		(2)	9.47%	#Error	#Error
WHVL		(5)	(2)	4	15.55%	0.28%	-15.27%
Total		59	69	10	6.48%	7.09%	0.61%
WEST-02	SLM2	2	11	9	8.51%	-5.64%	-14.15%
	NKL2	3	8	5	8.47%	9.12%	0.65%
	ERD1	5	5		3.76%	7.80%	4.04%
	SLM3	2	4	2	12.72%	11.67%	-1.06%
	EPI1		2	2	#Error	11.70%	#Error
	ERD2	5	2	(3)	4.83%	5.63%	0.81%
	SLM1	3	2	(1)	6.59%	13.07%	6.48%
	BMD1		1	1	#Error	7.89%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	DPR2		1	1	#Error	7.89%	#Error	
	HSR1	1	1		8.29%	5.20%	-3.09%	
	KMM1	2	1	(1)	6.18%	7.89%	1.71%	
	KRI1		1	1	#Error	6.13%	#Error	
	MCR1	2	1	(1)	6.86%	8.84%	1.99%	
	MTR1	4	1	(3)	9.44%	12.83%	3.39%	
	PMP1		1	1	#Error	4.89%	#Error	
	RSP1	3	1	(2)	3.91%	4.81%	0.90%	
	TCG1		1	1	#Error	9.20%	#Error	
	APN1				#Error	#Error	#Error	
	ATU1	2		(2)	3.36%	#Error	#Error	
	CMI1	1		(1)	10.45%	#Error	#Error	
	DPR1				#Error	#Error	#Error	
	EDP1	1		(1)	4.95%	#Error	#Error	
	HRR1				#Error	#Error	#Error	
	HSR2				#Error	#Error	#Error	
	KAM1				#Error	#Error	#Error	
	KVP1				#Error	#Error	#Error	
	OML1				#Error	#Error	#Error	
	PDR1				#Error	#Error	#Error	
	PLC1	1		(1)	11.74%	#Error	#Error	
	SGG1				#Error	#Error	#Error	
	SGI1				#Error	#Error	#Error	
	TRM1				#Error	#Error	#Error	
	VKL1				#Error	#Error	#Error	
	VPD1	1		(1)	10.56%	#Error	#Error	
	WHKP	(2)	(1)	1	6.89%	-2.51%	-9.40%	
	WHPD			(3)	(3)	#Error	9.27%	#Error
	Total	36	40	4	6.71%	5.35%	-1.36%	
	WEST-01	CBE1	2	5	3	2.33%	2.80%	0.47%
CBE2		7	4	(3)	10.77%	10.73%	-0.05%	
CBE5			4	4	#Error	10.15%	#Error	
CBE6			3	3	#Error	10.22%	#Error	
GBM1		1	3	2	-0.88%	7.84%	8.73%	
DPM2		3	2	(1)	14.40%	12.74%	-1.66%	
KMR1		4	2	(2)	7.31%	3.82%	-3.48%	
PLI1			2	2	#Error	6.33%	#Error	
SUL1			2	2	#Error	12.18%	#Error	
SYM2		1	2	1	7.48%	5.10%	-2.37%	
TPR2			2	2	#Error	3.73%	#Error	
UMP1			2	2	#Error	-5.66%	#Error	
AVI1		1	1		11.58%	3.82%	-7.76%	
CBE4		1	1		13.14%	14.41%	1.27%	
KGM1		1	1		12.74%	1.31%	-11.43%	
SNR1		1	1		10.37%	12.74%	2.38%	
TPR1		1	1		12.13%	21.77%	9.64%	
TPR4			1	1	#Error	2.80%	#Error	
ANR1					#Error	#Error	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	CBE3	1		(1)	4.94%	#Error	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	KMD1				#Error	#Error	#Error
	MPM1				#Error	#Error	#Error
	PDM1				#Error	#Error	#Error
	PPI1				#Error	#Error	#Error
	TPR3				#Error	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(2)	(9)	(7)	6.10%	15.61%	9.52%
	Total	22	30	8	9.68%	4.32%	-5.36%
KL-NORTH	KZD1	22	28	6	-0.22%	2.53%	2.75%
	WHKZ	(3)		3	1.12%	#Error	#Error
	Total	19	28	9	-0.44%	2.53%	2.97%
KL-SOUTH	TVP1	7	17	10	-6.52%	-5.55%	0.96%
	PAS1	3	2	(1)	-1.52%	-4.84%	-3.32%
	PNL1		2	2	#Error	-7.05%	#Error
	KLR1		1	1	#Error	3.05%	#Error
	WHTM		(2)	(2)	#Error	-3.65%	#Error
	Total	10	20	10	-5.13%	-5.33%	-0.20%
Total	1098	1534	436	5.59%	5.83%	0.25%	