



Air-Cond - Daily Sales Performance As on 20-04-2026 11:30:15 PM

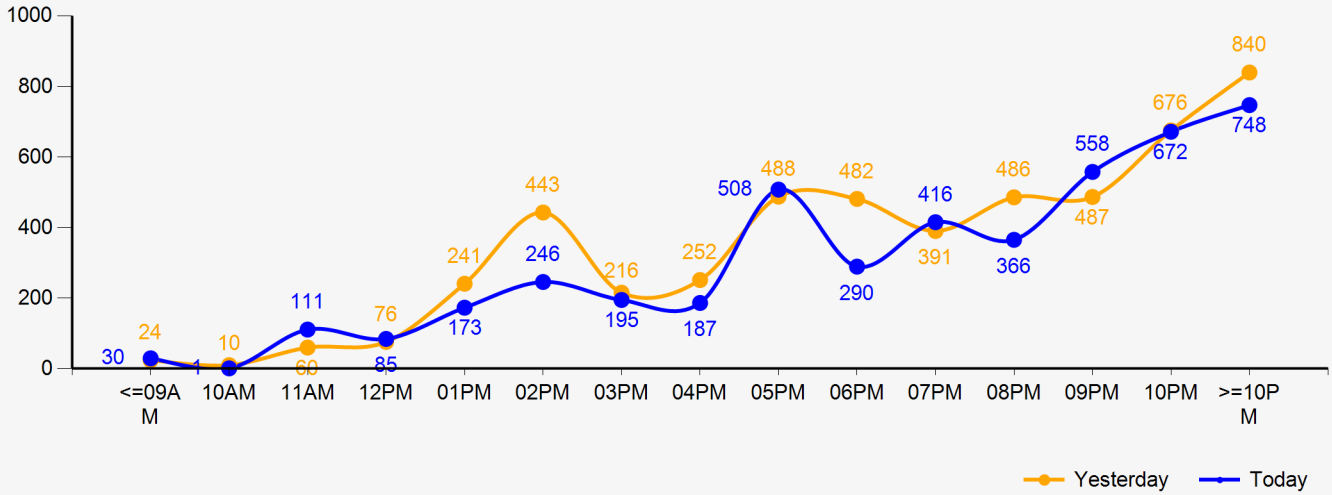
YD Sales : 5170

YD GP%: 6.33%

TD Sales : 4583

TD GP%: 5.68%

Sales Trend Yesterday Vs Today By Hours



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	690	674	(16)	6.54%	5.68%	-0.85%
TRICHY-01	488	636	148	5.88%	4.43%	-1.45%
SOUTH-03	563	554	(10)	4.54%	5.42%	0.88%
WEST-02	413	378	(35)	7.28%	6.92%	-0.36%
SOUTH ARCOT	209	346	137	7.37%	6.25%	-1.12%
VIJAYAWADA-01	307	318	11	4.93%	5.18%	0.25%
CHENNAI-01	561	312	(249)	8.10%	7.22%	-0.88%
CHENNAI-02	458	305	(153)	7.17%	6.78%	-0.39%
TIRUPATI-01	283	296	13	6.56%	4.77%	-1.79%
WEST-01	553	271	(282)	7.85%	8.50%	0.65%
NORTH ARCOT	311	210	(101)	7.10%	6.81%	-0.29%
KL-SOUTH	135	174	39	-1.42%	0.10%	1.51%
KL-NORTH	200	111	(89)	1.53%	2.60%	1.07%
Total	5170	4583	(587)	6.33%	5.68%	-0.65%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	TVL1	85	76	(9)	6.44%	1.77%	-4.67%
	NGR1	54	75	21	5.59%	5.06%	-0.53%
	MAR1	40	37	(3)	7.25%	7.45%	0.19%
	VLY1	21	37	16	6.71%	0.52%	-6.19%
	KVT1	27	36	9	9.44%	9.08%	-0.36%
	TUT1	39	36	(3)	8.15%	6.92%	-1.23%
	TKS2	41	32	(9)	7.32%	5.56%	-1.76%
	VNR2	34	25	(9)	1.72%	2.21%	0.49%
	TKS1	25	23	(2)	5.67%	6.44%	0.77%
	RND1	28	22	(6)	8.16%	10.21%	2.05%
	RPM1	22	22		6.40%	5.75%	-0.65%
	TUT2	20	21	1	8.47%	7.75%	-0.72%
	KGL1	17	20	3	6.35%	6.08%	-0.26%
	PKD1	22	19	(3)	6.89%	7.21%	0.32%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-01	SVK1	27	19	(8)	7.19%	6.33%	-0.86%
	MMT1	10	17	7	5.15%	7.07%	1.92%
	ARM1	13	16	3	6.06%	7.17%	1.11%
	ASM1	8	13	5	9.13%	12.03%	2.90%
	PDI1	10	13	3	5.89%	7.03%	1.14%
	APK2	11	12	1	3.90%	6.56%	2.66%
	S2SD	5	12	7	-1.04%	-1.61%	-0.57%
	TYI1	9	10	1	9.22%	8.44%	-0.77%
	VKM1	9	10	1	7.54%	-0.13%	-7.67%
	TKY1	10	9	(1)	8.19%	5.80%	-2.38%
	UDN1	3	8	5	8.64%	7.95%	-0.69%
	STU2	12	7	(5)	5.43%	4.13%	-1.30%
	ERL2	12	6	(6)	8.74%	8.25%	-0.49%
	KSM1	4	6	2	2.02%	7.04%	5.02%
	SDI1	13	6	(7)	4.43%	2.98%	-1.45%
	TCN1	8	6	(2)	8.32%	7.81%	-0.51%
	VNR1	7	6	(1)	7.31%	11.38%	4.07%
	SKD1	4	5	1	7.87%	8.70%	0.83%
	APK1	8	4	(4)	7.35%	2.77%	-4.59%
	KYR1	9	4	(5)	4.98%	5.73%	0.75%
	SNL1	11	4	(7)	6.32%	10.64%	4.32%
	COL1	3	3		6.26%	1.54%	-4.72%
	SGT1	12	2	(10)	4.40%	12.67%	8.27%
	WHTV	(3)	(5)	(2)	12.91%	0.35%	-12.56%
	Total	690	674	(16)	6.54%	5.68%	-0.85%
	TRICHY-01	TRY1	111	110	(1)	4.96%	3.36%
TNJ2		17	62	45	7.08%	-1.29%	-8.37%
KUM1		16	34	18	6.68%	4.56%	-2.12%
KUM2			33	33	#Error	4.48%	#Error
PBR2		37	33	(5)	5.14%	3.86%	-1.28%
TNJ1		37	32	(5)	5.33%	5.52%	0.19%
MVM1		19	31	12	8.45%	7.68%	-0.77%
PBR1		21	27	6	4.61%	-1.02%	-5.63%
TRY3		19	23	4	4.07%	3.86%	-0.21%
TYR1		24	22	(2)	7.68%	7.68%	0.00%
KIK1		10	21	11	6.91%	7.80%	0.89%
TVR2		17	21	4	5.84%	7.32%	1.49%
MDI1		16	20	4	5.89%	5.21%	-0.68%
PDK1		16	20	4	6.82%	3.94%	-2.89%
TTP1		10	19	9	6.19%	7.73%	1.54%
NGT1		10	17	7	8.15%	6.51%	-1.64%
PTK1		14	16	2	6.44%	6.91%	0.47%
TRY2		12	16	5	8.45%	7.02%	-1.43%
AYR1		21	14	(7)	5.14%	5.58%	0.43%
TVR1		5	14	9	4.46%	4.99%	0.53%
JKM1		13	12	(1)	4.44%	5.88%	1.44%
MSI1		10	11	1	6.14%	4.18%	-1.97%
TRY4		19	8	(11)	9.15%	6.22%	-2.94%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
TRICHY-01	KRN1	7	7		5.01%	3.81%	-1.20%	
	APM1	6	6		5.55%	7.09%	1.54%	
	NMM1	2	4	2	3.06%	3.08%	0.02%	
	ORU1	2	4	2	5.80%	6.52%	0.72%	
	NCK1	2	3	1	4.27%	4.40%	0.13%	
	WTRZ	(5)	(4)	1	8.27%	7.42%	-0.85%	
	Total	488	636	148	5.88%	4.43%	-1.45%	
SOUTH-03	MDU1	64	56	(8)	6.15%	6.75%	0.60%	
	ATG1	17	51	34	2.59%	2.85%	0.26%	
	MDU2	61	31	(30)	5.26%	6.71%	1.44%	
	MDU3	15	31	16	4.89%	-0.54%	-5.42%	
	KRR1	9	30	21	6.87%	8.92%	2.05%	
	KKD3	30	24	(6)	7.49%	6.78%	-0.71%	
	MDU6	57	22	(35)	-1.59%	5.12%	6.71%	
	MDU7	19	21	2	3.03%	8.15%	5.12%	
	DGL1	30	19	(11)	5.19%	4.87%	-0.32%	
	DGL2	10	19	9	8.33%	-2.37%	-10.70%	
	CBM1	15	17	2	6.61%	9.26%	2.65%	
	TPT1	10	14	4	8.37%	7.41%	-0.96%	
	DKI1	11	13	2	5.01%	6.41%	1.40%	
	MDU4	20	13	(7)	4.18%	4.64%	0.47%	
	TEN1	19	13	(6)	3.85%	3.67%	-0.19%	
	SVG1	5	12	7	6.16%	6.82%	0.66%	
	TDI1	11	12	1	6.00%	7.71%	1.71%	
	TMM1	11	12	1	6.62%	3.48%	-3.14%	
	TEN2	18	11	(7)	3.50%	5.39%	1.89%	
	MPA1	15	11	(5)	7.98%	8.43%	0.45%	
	BNR1	4	10	6	4.74%	6.39%	1.65%	
	MLR1	4	10	6	9.28%	9.81%	0.53%	
	ADP1	5	9	4	13.24%	7.37%	-5.88%	
	KYK1	5	8	3	3.85%	3.13%	-0.72%	
	PNI1	14	8	(6)	4.39%	4.11%	-0.28%	
	PNV2	4	8	4	3.47%	5.81%	2.34%	
	SGP1	4	8	4	5.72%	7.21%	1.49%	
	USL1	14	8	(6)	2.66%	4.37%	1.71%	
	MDU5	9	7	(2)	4.21%	5.29%	1.08%	
	PKM1	4	7	3	0.66%	3.20%	2.54%	
	PVI1	12	7	(5)	6.07%	4.86%	-1.21%	
	CMR1	6	6		2.79%	4.25%	1.45%	
	ODM1	12	6	(6)	0.81%	4.03%	3.22%	
	KPT1	1	5	4	4.70%	5.66%	0.97%	
	MNM1	5	5		1.30%	10.10%	8.80%	
	NTM1	2	5	3	10.73%	6.02%	-4.71%	
	BTU1	7	4	(3)	0.56%	-2.10%	-2.66%	
	NKI1	4	3	(1)	0.47%	1.68%	1.21%	
	WHMD			(2)	(2)	#Error	8.40%	#Error
	Total	563	554	(10)	4.54%	5.42%	0.88%	
WEST-02	SLM1	58	46	(12)	7.90%	5.77%	-2.14%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
WEST-02	ERD1	47	45	(2)	7.58%	7.91%	0.34%	
	SLM3	25	37	12	7.46%	5.25%	-2.21%	
	ERD2	48	29	(19)	7.86%	8.42%	0.57%	
	ATU1	24	20	(4)	6.87%	6.18%	-0.68%	
	HSR2	17	19	2	8.02%	9.45%	1.43%	
	SLM2	13	17	4	7.74%	7.02%	-0.72%	
	NKL2	13	15	2	6.19%	5.87%	-0.32%	
	TCG1	11	13	2	5.61%	7.84%	2.23%	
	KRI1	15	12	(3)	5.48%	8.53%	3.05%	
	MTR1	12	12		9.37%	9.15%	-0.22%	
	HSR1	14	11	(3)	7.10%	7.22%	0.12%	
	KMM1			10	10	#Error	7.53%	#Error
	MCR1	3	10	7	7	9.25%	6.65%	-2.61%
	VPD1	5	10	5	5	9.13%	9.29%	0.16%
	APN1	7	9	2	2	6.76%	6.36%	-0.40%
	EDP1	10	7	(3)	(3)	2.75%	5.10%	2.34%
	TRM1	9	7	(2)	(2)	4.84%	7.42%	2.58%
	EPI1	6	6			9.66%	8.28%	-1.38%
	RSP1	11	6	(5)	(5)	5.01%	3.98%	-1.04%
	SGG1	3	6	3	3	7.81%	7.80%	0.00%
	BMD1	2	5	3	3	7.84%	4.40%	-3.43%
	CMI1	3	5	2	2	6.23%	7.03%	0.80%
	KVP1	5	5			4.47%	4.54%	0.07%
	OML1	12	5	(7)	(7)	6.98%	4.64%	-2.35%
	PMP1	3	5	2	2	6.55%	7.34%	0.79%
	DPR2	5	4	(1)	(1)	7.46%	6.64%	-0.81%
	HRR1	4	4			5.90%	7.19%	1.29%
	KAM1	4	4			6.11%	5.53%	-0.57%
	PDR1	4	2	(2)	(2)	11.27%	8.49%	-2.78%
	VKL1	7	2	(5)	(5)	9.51%	7.24%	-2.27%
	DPR1	5	1	(4)	(4)	6.32%	3.26%	-3.06%
	SGI1	1	1			5.29%	2.25%	-3.04%
	PLC1	8		(8)	(8)	8.41%	#Error	#Error
WHKP			(6)	(6)	#Error	7.36%	#Error	
WHPD	(1)	(7)	(6)	(6)	1.48%	11.16%	9.68%	
Total	413	378	(35)	(35)	7.28%	6.92%	-0.36%	
SOUTH ARCOT	POY2	10	53	43	10.39%	4.98%	-5.41%	
	VCM2		53	53	#Error	4.64%	#Error	
	POY1	32	30	(2)	(2)	7.23%	5.64%	-1.59%
	VPM2	7	29	22	22	6.12%	7.71%	1.59%
	TRK1	11	25	14	14	5.21%	4.17%	-1.04%
	CDM1	21	18	(3)	(3)	7.93%	5.96%	-1.97%
	CUD1	37	17	(20)	(20)	7.92%	10.06%	2.15%
	PRT1	10	16	6	6	6.33%	8.80%	2.47%
	ULP1	7	16	9	9	5.15%	6.73%	1.58%
	KKI2	11	14	3	3	6.80%	6.34%	-0.46%
	KLM1	17	13	(4)	(4)	8.54%	10.06%	1.52%
	KML1	5	11	6	6	8.17%	7.10%	-1.07%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH ARCOT	NVL2	10	10		8.07%	6.33%	-1.74%
	TVM2	4	10	6	5.05%	5.64%	0.58%
	TDM1	5	9	4	4.09%	4.63%	0.53%
	SJI2	9	8	(1)	6.35%	8.09%	1.74%
	TVM1	3	5	2	6.23%	5.50%	-0.73%
	MKM1	5	4	(1)	11.07%	10.05%	-1.02%
	VPM1	3	3		3.29%	5.98%	2.69%
	STP1	2	2		13.95%	10.33%	-3.62%
	VCM1		1	1	#Error	0.70%	#Error
	Total	209	346	137	7.37%	6.25%	-1.12%
VIJAYAWADA-01	NZV1		40	40	#Error	5.58%	#Error
	BVR1	19	21	2	5.21%	5.95%	0.74%
	VJW1	39	19	(20)	2.79%	4.53%	1.74%
	VJW3	18	18		7.26%	2.54%	-4.72%
	VJW4	5	15	10	6.25%	2.95%	-3.31%
	ELU1	12	14	2	7.13%	6.09%	-1.03%
	GNT1	10	13	3	4.68%	4.59%	-0.09%
	CRL1	9	12	3	6.47%	7.19%	0.72%
	VJW2	19	12	(7)	3.88%	4.53%	0.65%
	TNK1	20	11	(9)	5.49%	4.47%	-1.02%
	OGL1	13	10	(3)	5.63%	6.85%	1.22%
	VUY1	6	10	4	3.73%	3.23%	-0.50%
	NPR1	6	8	2	4.85%	6.97%	2.12%
	PRL1	2	8	6	3.18%	6.71%	3.53%
	RAL1	4	8	4	9.87%	3.09%	-6.78%
	RMV1	15	8	(7)	7.32%	7.93%	0.62%
	JPT1	2	8	6	7.18%	5.89%	-1.30%
	NRT1	4	7	3	2.48%	6.96%	4.48%
	VKN1	2	7	5	7.04%	5.22%	-1.82%
	GVM1	14	6	(8)	1.01%	5.81%	4.80%
	TEL1	15	6	(9)	3.41%	4.81%	1.40%
	TVU1		6	6	#Error	4.39%	#Error
	DPE1	8	5	(3)	7.29%	4.23%	-3.06%
	JGG1	3	5	2	3.84%	3.99%	0.15%
	KND1	7	5	(2)	7.16%	6.65%	-0.51%
	PAP1	5	5		4.33%	2.48%	-1.85%
	TNI1	6	5	(1)	4.44%	4.65%	0.21%
	CKT1	4	4		5.82%	7.62%	1.79%
	GDV1	5	4	(1)	5.36%	3.93%	-1.43%
	AMP1	4	3	(1)	2.93%	5.08%	2.15%
	PPM1	6	3	(3)	2.95%	7.88%	4.93%
	TDD1	10	3	(7)	5.64%	3.22%	-2.42%
	VJW5	7	3	(4)	8.04%	6.55%	-1.49%
	BPP1	3	2	(1)	2.13%	6.84%	4.70%
GNT2	3	2	(1)	3.09%	10.14%	7.05%	
MTM1	2	1	(1)	5.96%	8.54%	2.58%	
PNR1		1	1	#Error	4.52%	#Error	
Total	307	318	11	4.93%	5.18%	0.25%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH05	41	33	(8)	5.61%	4.13%	-1.48%
	CH16	35	24	(11)	7.24%	8.73%	1.49%
	CH14	47	19	(28)	7.11%	7.87%	0.76%
	CH19	23	18	(5)	7.44%	6.80%	-0.64%
	CH30	37	18	(19)	7.77%	7.11%	-0.66%
	CH47	28	18	(10)	9.27%	9.24%	-0.03%
	CH07	29	17	(12)	7.80%	7.82%	0.02%
	CH38	13	16	3	8.38%	2.11%	-6.27%
	GUD1	18	14	(4)	9.25%	8.56%	-0.69%
	CH08	31	13	(18)	9.90%	8.13%	-1.77%
	AVD1	23	12	(11)	7.56%	8.09%	0.53%
	CGL1	13	12	(1)	8.82%	7.97%	-0.85%
	CH42	31	12	(19)	8.92%	9.62%	0.71%
	CH48	26	12	(14)	10.25%	8.33%	-1.93%
	CH25	20	11	(9)	6.80%	4.71%	-2.10%
	CH49	17	9	(8)	8.05%	10.68%	2.63%
	KNR1	13	8	(5)	7.21%	8.61%	1.41%
	CH28	25	7	(18)	10.14%	12.67%	2.53%
	CH35	14	7	(7)	9.75%	7.90%	-1.85%
	CH45	16	7	(9)	8.13%	5.94%	-2.19%
	CH22	16	5	(11)	7.02%	3.49%	-3.53%
	CH37	7	5	(2)	10.59%	8.20%	-2.39%
	CH39	10	5	(5)	8.50%	4.91%	-3.59%
	TKM1	4	5	1	10.28%	8.72%	-1.56%
	GUD2	7	4	(3)	8.96%	9.88%	0.92%
	SKL1	11	4	(7)	8.73%	6.25%	-2.48%
	MRM1	20	3	(17)	6.48%	3.79%	-2.69%
	CH26	7	2	(5)	6.51%	8.46%	1.96%
	CH29		2	2	#Error	4.70%	#Error
	CH40	1	1		4.70%	3.77%	-0.92%
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
WCHN	(22)	(12)	11	8.07%	9.19%	1.12%	
Total	561	312	(249)	8.10%	7.22%	-0.88%	
CHENNAI-02	CH15	35	32	(3)	8.54%	7.61%	-0.93%
	CH21	25	26	1	5.64%	4.31%	-1.34%
	CH03	47	24	(23)	7.31%	9.58%	2.26%
	CH20	13	20	7	9.18%	1.65%	-7.53%
	CH12	29	18	(11)	7.53%	7.47%	-0.07%
	CH17	13	15	2	12.05%	11.66%	-0.39%
	CH36	5	15	10	6.36%	-0.16%	-6.52%
	UKI1	8	14	6	7.82%	4.90%	-2.93%
	CH06	38	13	(25)	2.10%	6.93%	4.83%
	CH18	27	13	(14)	9.13%	8.45%	-0.68%
	CH24	29	12	(17)	7.79%	7.58%	-0.22%
	CH33	15	12	(3)	8.62%	7.79%	-0.83%
	MJR1	15	11	(4)	7.72%	7.51%	-0.21%
	CH50	20	10	(10)	7.25%	10.74%	3.50%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	CH44	9	9		9.65%	10.01%	0.36%	
	CH46	9	8	(1)	9.66%	8.53%	-1.13%	
	PON1	16	8	(8)	8.69%	9.61%	0.92%	
	GPD1	7	7		3.13%	3.00%	-0.13%	
	CH34	7	6	(1)	9.40%	6.01%	-3.39%	
	CH41	19	6	(13)	9.14%	6.58%	-2.56%	
	CH51	14	6	(8)	3.15%	7.37%	4.22%	
	CH23	22	5	(17)	1.82%	2.69%	0.86%	
	CH27	7	5	(2)	6.72%	3.58%	-3.14%	
	CH32	5	4	(1)	13.98%	6.69%	-7.29%	
	CH43	12	4	(8)	6.80%	5.99%	-0.81%	
	CH31	11	2	(9)	7.51%	8.76%	1.24%	
	CH01	1		(1)	9.89%	#Error	#Error	
	MC05				#Error	#Error	#Error	
	MC06	1		(1)	4.54%	#Error	#Error	
	Total	458	305	(153)	7.17%	6.78%	-0.39%	
	TIRUPATI-01	RJP1		66	66	#Error	2.97%	#Error
		KOU1	1	36	35	7.01%	3.32%	-3.69%
ATP1		38	24	(14)	6.48%	3.97%	-2.51%	
TPY2		22	18	(4)	5.07%	4.45%	-0.62%	
PDT1		10	13	3	5.22%	5.27%	0.05%	
CTO1		20	12	(8)	7.20%	6.16%	-1.04%	
TPI1		9	10	1	5.26%	4.02%	-1.23%	
NLR1		7	9	2	5.78%	6.14%	0.36%	
PUT1		13	9	(4)	7.14%	6.39%	-0.76%	
KDA1		18	8	(10)	4.11%	5.32%	1.22%	
KNL1		18	8	(10)	6.70%	6.48%	-0.22%	
PIL1		4	8	4	2.34%	3.26%	0.92%	
SPE1		18	8	(10)	4.32%	6.63%	2.31%	
KHT1		7	6	(1)	5.98%	6.10%	0.11%	
KNL2		19	6	(13)	6.55%	6.85%	0.30%	
KVL1		2	6	4	7.46%	7.77%	0.31%	
TPY1		12	6	(6)	8.43%	6.56%	-1.87%	
GTL1		8	5	(3)	5.55%	8.17%	2.62%	
NDL1		16	5	(11)	7.09%	6.32%	-0.77%	
PGR1		4	5	1	7.38%	8.26%	0.88%	
MPL1		6	4	(2)	8.35%	5.72%	-2.63%	
PMR1		2	4	2	7.57%	5.21%	-2.37%	
RCY1		2	4	2	7.22%	8.01%	0.79%	
ADI1		3	3		6.07%	5.53%	-0.54%	
DHN1		5	3	(2)	9.36%	6.93%	-2.43%	
KAR1		4	3	(1)	13.75%	7.60%	-6.15%	
KDR1		9	3	(6)	4.06%	3.44%	-0.62%	
BVL1		7	2	(5)	7.79%	6.19%	-1.60%	
NYP1		(6)	1	7	-4.89%	7.04%	11.93%	
VKI1		5	1	(4)	9.46%	2.59%	-6.86%	
Total		283	296	13	6.56%	4.77%	-1.79%	
WEST-01		CBE2	97	80	(17)	10.17%	10.11%	-0.06%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR2	56	22	(34)	8.33%	9.08%	0.75%
	CBE4	51	15	(36)	8.95%	8.87%	-0.07%
	PLI1	21	15	(6)	5.99%	5.64%	-0.36%
	TPR1	41	14	(27)	9.05%	8.50%	-0.55%
	UMP1	28	14	(14)	2.31%	3.96%	1.65%
	GBM1	22	13	(9)	4.45%	7.11%	2.66%
	CBE6	17	10	(7)	7.34%	8.59%	1.25%
	DPM2	11	8	(3)	7.46%	7.25%	-0.20%
	KMR1	25	8	(17)	8.85%	6.78%	-2.07%
	SNR1	15	8	(7)	6.33%	6.60%	0.28%
	MPM1	22	7	(15)	7.17%	9.04%	1.87%
	TPR3	20	7	(13)	6.32%	10.30%	3.98%
	AVI1	10	6	(4)	6.13%	10.51%	4.37%
	CBE1	24	6	(18)	7.83%	6.67%	-1.16%
	KMD1	14	6	(8)	7.02%	7.25%	0.24%
	PDM1	12	6	(6)	9.49%	13.09%	3.60%
	SUL1	13	6	(7)	8.72%	7.90%	-0.83%
	SYM2	10	5	(5)	5.16%	6.44%	1.28%
	KGM1	9	4	(5)	9.52%	6.10%	-3.42%
	PPI1	2	4	2	4.70%	11.54%	6.85%
	TPR4	8	3	(5)	9.44%	8.83%	-0.61%
	ANR1	3	1	(2)	7.65%	4.39%	-3.26%
	CBE3	5	1	(4)	6.28%	0.59%	-5.70%
	CBE5	14	1	(13)	7.95%	9.89%	1.93%
	KGI1	1	1		9.66%	0.15%	-9.50%
	CNR1				#Error	#Error	#Error
	GDR1	3		(3)	-3.68%	#Error	#Error
	UAM1				#Error	#Error	#Error
	WHCB	(1)		1	11.64%	#Error	#Error
	Total	553	271	(282)	7.85%	8.50%	0.65%
NORTH ARCOT	TRR1	9	24	15	5.14%	4.40%	-0.74%
	KPM2	36	22	(14)	7.51%	8.38%	0.87%
	VSI1	10	17	7	6.39%	7.33%	0.94%
	VEL2	16	16		6.91%	6.21%	-0.69%
	SBR1	31	13	(18)	7.36%	8.90%	1.54%
	TRL1	26	13	(13)	6.84%	4.96%	-1.88%
	ABR1	16	10	(6)	5.68%	5.29%	-0.39%
	ANI1	6	10	4	9.11%	8.93%	-0.18%
	PLR1	5	9	4	7.84%	5.83%	-2.01%
	VEL1	8	9	1	8.16%	7.69%	-0.47%
	AKM1	12	8	(4)	8.03%	9.48%	1.46%
	CGM1	7	8	1	5.25%	8.10%	2.85%
	SLG1	10	7	(3)	13.09%	8.37%	-4.72%
	TRT1	19	7	(12)	5.80%	2.78%	-3.02%
	BGR1	5	6	1	5.98%	5.67%	-0.30%
	ARC2	19	5	(14)	6.68%	7.44%	0.75%
	KPM1	15	5	(10)	7.25%	7.62%	0.37%
	CYR1	6	4	(2)	7.06%	8.65%	1.59%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
NORTH ARCOT	WJD1	7	4	(3)	10.25%	9.09%	-1.16%
	CPT1	12	3	(9)	8.21%	4.60%	-3.61%
	GDM1	8	3	(5)	5.35%	6.58%	1.23%
	VNB1	3	3		4.70%	7.79%	3.09%
	PTU1	10	2	(8)	6.79%	5.87%	-0.92%
	UGI1	5	2	(3)	4.70%	4.70%	0.00%
	WJP1	10	1	(9)	5.82%	2.36%	-3.46%
	WHVL		(1)	(1)	#Error	10.36%	#Error
	Total	311	210	(101)	7.10%	6.81%	-0.29%
KL-SOUTH	TVP1	88	89	2	-1.67%	0.44%	2.11%
	PNL1	9	41	33	-0.09%	-0.53%	-0.44%
	KLR1	22	30	8	-1.66%	0.28%	1.94%
	PAS1	17	15	(2)	-0.51%	0.31%	0.81%
	WHTM		(1)	(1)	#Error	13.67%	#Error
	Total	135	174	39	-1.42%	0.10%	1.51%
KL-NORTH	KZD1	200	111	(89)	1.53%	2.60%	1.07%
	Total	200	111	(89)	1.53%	2.60%	1.07%
	Total	5170	4583	(587)	6.33%	5.68%	-0.65%