



# Air-Cond - Daily Sales Performance As on 20-03-2026 11:30:19 PM

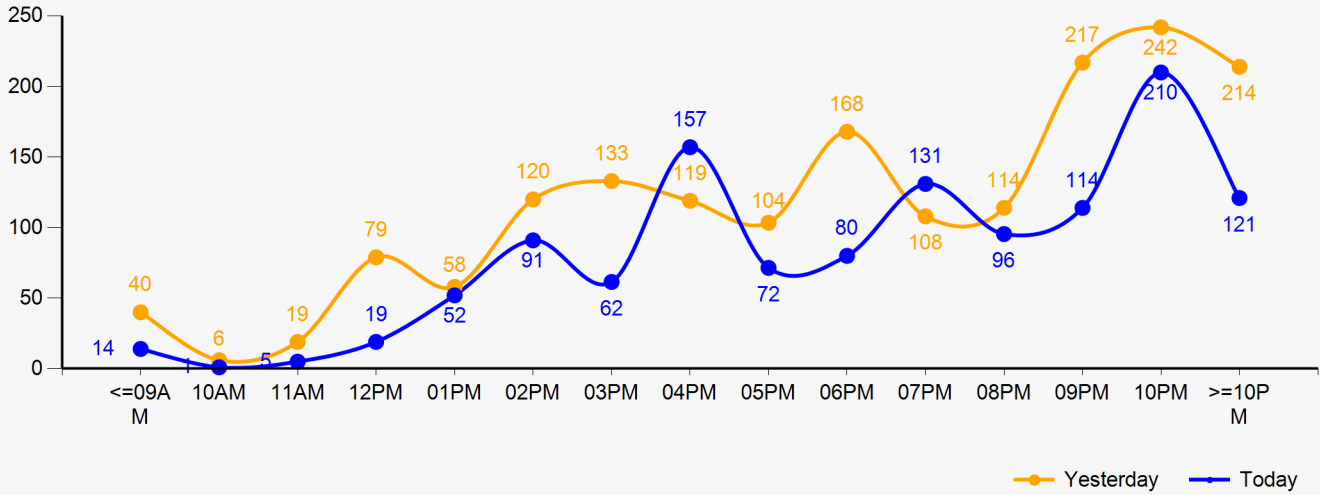
YD Sales : 1741

YD GP%: 4.03%

TD Sales : 1224

TD GP%: 5.70%

**Sales Trend Yesterday Vs Today By Hours**



Sales Zone	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	133	183	50	6.97%	6.11%	-0.86%
TRICHY-01	128	156	28	6.62%	5.66%	-0.96%
SOUTH-01	193	151	(42)	3.87%	6.82%	2.95%
WEST-01	27	142	115	8.45%	3.54%	-4.91%
CHENNAI-01	149	131	(18)	5.78%	8.61%	2.83%
VIJAYAWADA-01	423	125	(298)	2.88%	2.61%	-0.27%
NORTH ARCOT	56	74	18	7.41%	6.83%	-0.57%
SOUTH-03	114	69	(45)	6.71%	7.59%	0.88%
WEST-02	48	69	21	8.31%	3.84%	-4.47%
SOUTH ARCOT	52	49	(3)	7.88%	6.75%	-1.14%
TIRUPATI-01	389	32	(357)	0.43%	7.15%	6.72%
KL-SOUTH	16	22	6	-0.33%	-0.11%	0.21%
KL-NORTH	13	21	8	5.05%	6.49%	1.44%
<b>Total</b>	<b>1741</b>	<b>1224</b>	<b>(517)</b>	<b>4.03%</b>	<b>5.70%</b>	<b>1.67%</b>

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-02	CH33	4	25	21	7.23%	1.55%	-5.68%
	CH03	30	24	(6)	6.37%	6.11%	-0.26%
	CH15	14	13	(1)	6.35%	3.97%	-2.38%
	CH20	6	12	6	4.99%	4.42%	-0.57%
	CH51	4	12	8	12.42%	8.32%	-4.09%
	CH21	4	9	5	6.03%	8.90%	2.87%
	CH41	6	9	3	13.94%	9.12%	-4.82%
	CH50	5	8	3	11.21%	8.93%	-2.28%
	CH27	1	7	6	11.08%	5.89%	-5.19%
	CH06	2	6	4	8.23%	1.70%	-6.53%
	CH12	10	6	(4)	9.54%	2.88%	-6.65%
	CH34	2	6	4	5.45%	5.89%	0.44%
	CH31	3	5	2	14.38%	4.21%	-10.17%
	MJR1	5	5		12.37%	8.02%	-4.35%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
CHENNAI-02	PON1	3	5	2	6.06%	9.40%	3.35%	
	CH32		4	4	#Error	3.18%	#Error	
	CH44	1	4	3	17.96%	11.11%	-6.84%	
	GPD1	2	4	2	14.84%	13.65%	-1.18%	
	UKI1	1	4	3	5.45%	6.42%	0.96%	
	CH18	1	3	2	5.01%	7.41%	2.40%	
	CH24	4	3	(1)	5.64%	8.29%	2.66%	
	CH43	3	3		9.22%	11.19%	1.98%	
	CH17	3	2	(1)	13.69%	8.97%	-4.73%	
	CH23	17	2	(15)	-2.55%	6.23%	8.77%	
	CH46	1	2	1	11.08%	5.13%	-5.95%	
	CH01				#Error	#Error	#Error	
	CH36	1		(1)	1.93%	#Error	#Error	
	MC05				#Error	#Error	#Error	
	MC06				#Error	#Error	#Error	
	Total	133	183	50	6.97%	6.11%	-0.86%	
	TRICHY-01	TRY1	27	37	10	12.04%	8.41%	-3.63%
		TRY2	25	18	(7)	-2.86%	-4.28%	-1.42%
PBR2		2	15	13	6.67%	6.36%	-0.30%	
TNJ1		11	8	(3)	5.27%	5.35%	0.09%	
TVR2		2	7	5	8.69%	8.31%	-0.39%	
TYR1		3	7	4	3.45%	4.83%	1.38%	
PDK1		6	6		9.19%	4.52%	-4.68%	
TVR1		2	6	4	6.53%	5.83%	-0.69%	
AYR1		2	5	3	16.19%	6.58%	-9.60%	
KUM1		6	5	(1)	7.38%	6.65%	-0.73%	
MDI1		5	5		5.72%	6.43%	0.71%	
TNJ2		5	5		8.87%	8.11%	-0.76%	
TRY4		2	5	3	11.62%	9.59%	-2.03%	
JKM1		1	4	3	3.34%	4.59%	1.25%	
TTP1		3	4	1	6.88%	6.61%	-0.27%	
MVM1		6	3	(3)	10.23%	7.95%	-2.28%	
TZSD			3	3	#Error	2.36%	#Error	
APM1		2	2		11.10%	8.20%	-2.90%	
MSI1		1	2	1	6.84%	3.76%	-3.08%	
NCK1		3	2	(1)	5.58%	1.90%	-3.68%	
PBR1		4	2	(2)	5.69%	8.51%	2.82%	
PTK1		2	2		8.93%	5.97%	-2.96%	
TRY3		4	2	(2)	3.45%	2.25%	-1.19%	
NGT1		3	1	(2)	6.91%	3.76%	-3.16%	
NMM1		2	1	(1)	4.83%	8.31%	3.49%	
KIK1		1		(1)	6.81%	#Error	#Error	
KRN1		2		(2)	6.78%	#Error	#Error	
ORU1		3		(3)	10.03%	#Error	#Error	
WTRZ		(7)	(1)	6	4.89%	9.11%	4.22%	
Total		128	156	28	6.62%	5.66%	-0.96%	
SOUTH-01		TVL1	25	20	(5)	4.53%	9.43%	4.90%
		TUT1	31	19	(12)	1.62%	4.69%	3.07%

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
SOUTH-01	NGR1	7	13	6	5.32%	4.41%	-0.91%	
	TUT2	16	13	(3)	0.11%	4.43%	4.32%	
	APK1	2	7	5	1.74%	8.94%	7.21%	
	KVT1	10	7	(3)	8.36%	10.56%	2.20%	
	MAR1	12	7	(5)	1.69%	6.18%	4.49%	
	RND1	2	6	4	13.36%	8.50%	-4.86%	
	SDI1	5	6	1	3.30%	5.13%	1.84%	
	TKS2	6	6		7.56%	6.93%	-0.63%	
	COL1		4	4	103.90%	5.88%	-98.02%	
	KYR1	2	4	2	3.67%	10.11%	6.43%	
	S2SD	9	4	(5)	-1.50%	-1.58%	-0.08%	
	SKD1	1	4	3	4.78%	10.25%	5.46%	
	TKS1	5	4	(1)	9.89%	7.21%	-2.68%	
	ERL2	3	3		14.09%	8.37%	-5.71%	
	MMT1	1	3	2	3.92%	4.37%	0.45%	
	UDN1	2	3	1	5.24%	7.18%	1.94%	
	KGL1			2	2	#Error	6.66%	#Error
	PDI1	5	2	(3)	0.99%	9.93%	8.95%	
	RPM1	7	2	(5)	4.26%	10.78%	6.52%	
	SVK1	9	2	(7)	4.81%	10.53%	5.73%	
	TKY1			2	2	#Error	3.58%	#Error
	VKM1	1	2	1	19.53%	14.88%	-4.66%	
	VNR2	7	2	(5)	5.70%	7.65%	1.95%	
	APK2	4	1	(3)	7.05%	4.01%	-3.04%	
	SNL1	2	1	(1)	5.60%	0.72%	-4.87%	
	STU2	2	1	(1)	1.90%	1.61%	-0.28%	
	TCN1	3	1	(2)	6.72%	8.65%	1.93%	
	TYI1	3	1	(2)	1.93%	2.64%	0.71%	
	VLY1	3	1	(2)	2.37%	0.97%	-1.40%	
	ARM1	2		(2)	0.14%	#Error	#Error	
	ASM1	2		(2)	2.20%	#Error	#Error	
	KSM1	1		(1)	6.87%	#Error	#Error	
	PKD1	3		(3)	2.34%	#Error	#Error	
SGT1	2		(2)	3.67%	#Error	#Error		
VNR1					#Error	#Error	#Error	
WHTV	(2)	(2)			2.16%	4.60%	2.45%	
Total		193	151	(42)	3.87%	6.82%	2.95%	
WEST-01	CBE4	1	29	28	5.83%	3.80%	-2.03%	
	CBE2	13	16	3	6.24%	3.86%	-2.39%	
	TPR2	3	10	7	5.82%	2.68%	-3.13%	
	KMR1	2	9	7	8.19%	3.71%	-4.48%	
	CBE1		8	8	#Error	5.42%	#Error	
	DPM2	1	8	7	11.12%	5.27%	-5.85%	
	SNR1		7	7	#Error	5.33%	#Error	
	MPM1	1	6	5	17.96%	1.70%	-16.26%	
	CBE6		5	5	#Error	0.79%	#Error	
	PLI1		5	5	#Error	2.59%	#Error	
	SYM2	1	5	4	10.51%	1.53%	-8.98%	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-01	TPR4		4	4	#Error	2.77%	#Error
	AVI1	1	3	2	5.52%	1.43%	-4.09%
	CBE5		3	3	#Error	3.65%	#Error
	GBM1		3	3	#Error	5.35%	#Error
	KGM1	2	3	1	4.81%	7.81%	3.00%
	KMD1	1	3	2	11.12%	1.91%	-9.21%
	PPI1	1	3	2	11.08%	2.24%	-8.84%
	SUL1		3	3	#Error	-0.90%	#Error
	CBE3		2	2	#Error	8.10%	#Error
	PDM1		2	2	#Error	7.05%	#Error
	UAM1		2	2	#Error	-0.39%	#Error
	UMP1		2	2	#Error	-4.40%	#Error
	TPR1		1	1	#Error	7.35%	#Error
	TPR3	1	1		21.43%	10.26%	-11.17%
	ANR1				#Error	#Error	#Error
	CNR1				#Error	#Error	#Error
	GDR1				#Error	#Error	#Error
	KGI1				#Error	#Error	#Error
	WHCB	(1)	(1)		-11.02%	3.76%	14.78%
	Total	27	142	115	8.45%	3.54%	-4.91%
	CHENNAI-01	CH16	4	15	11	6.51%	8.24%
CH08		11	14	3	4.59%	7.17%	2.59%
CH28		7	10	3	15.97%	12.71%	-3.26%
CH19		3	9	6	12.55%	11.47%	-1.08%
CH05		10	8	(2)	8.33%	5.82%	-2.51%
CH30		6	8	2	-4.48%	7.67%	12.14%
CH42		6	8	2	9.24%	9.78%	0.55%
CH07		5	6	1	8.91%	8.34%	-0.57%
CH45		7	6	(1)	7.72%	10.31%	2.59%
AVD1		1	5	4	12.51%	7.18%	-5.33%
CH14		11	4	(7)	6.61%	10.40%	3.79%
CH37			4	4	#Error	8.93%	#Error
CH49		10	4	(6)	9.27%	5.50%	-3.77%
GUD1		4	4		10.84%	12.08%	1.24%
KNR1			4	4	#Error	9.23%	#Error
MRM1		7	4	(3)	-1.15%	7.76%	8.91%
CH25		8	3	(5)	9.13%	0.93%	-8.20%
CH39		3	3		6.96%	9.02%	2.07%
CH48		7	3	(4)	10.38%	8.81%	-1.57%
CGL1		2	2		7.00%	8.15%	1.15%
CH22		5	2	(3)	11.18%	7.03%	-4.15%
CH47		5	2	(3)	3.52%	8.41%	4.90%
CH35		5	1	(4)	11.34%	3.10%	-8.23%
CH38		1	1		10.51%	11.63%	1.12%
GUD2		2	1	(1)	7.55%	2.64%	-4.91%
SKL1		4	1	(3)	5.34%	6.70%	1.36%
TKM1			1	1	#Error	0.05%	#Error
CH26					#Error	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
CHENNAI-01	CH29				#Error	#Error	#Error
	CH40				#Error	#Error	#Error
	CZWH	21		(21)	-12.44%	#Error	#Error
	MC09				#Error	#Error	#Error
	MC10				#Error	#Error	#Error
	WHC3	1		(1)	93.70%	#Error	#Error
	WCHN	(7)	(2)	5	3.51%	7.57%	4.05%
	Total	149	131	(18)	5.78%	8.61%	2.83%
VIJAYAWADA-01	BVR1	41	12	(29)	3.43%	4.91%	1.47%
	OGL1	18	12	(6)	3.50%	-4.76%	-8.26%
	VJW4	8	12	4	3.14%	-4.67%	-7.82%
	TNK1	31	9	(22)	2.19%	2.24%	0.05%
	VJW1	8	9	1	3.10%	7.53%	4.43%
	GNT1	21	8	(13)	0.78%	-0.28%	-1.07%
	RMV1	35	8	(27)	3.19%	1.76%	-1.43%
	BPP1	1	6	5	-1.21%	6.94%	8.15%
	JPT1	6	6		3.94%	-2.09%	-6.03%
	KND1	12	4	(8)	4.21%	2.79%	-1.43%
	PAP1	18	4	(14)	3.78%	0.46%	-3.32%
	RAL1	8	4	(4)	5.53%	9.93%	4.40%
	AMP1	4	3	(1)	2.04%	5.26%	3.23%
	DPE1	7	3	(4)	3.91%	5.29%	1.37%
	TDD1	8	3	(5)	1.79%	2.74%	0.95%
	TEL1	18	3	(15)	3.98%	9.78%	5.79%
	VJW3	18	3	(15)	4.86%	6.06%	1.20%
	CKT1	3	2	(1)	3.07%	0.79%	-2.28%
	GNT2		2	2	#Error	12.88%	#Error
	GVM1	7	2	(5)	6.02%	8.69%	2.66%
	NPR1	6	2	(4)	3.55%	7.12%	3.56%
	VJW2	4	2	(2)	4.65%	-1.80%	-6.46%
	CRL1	6	1	(5)	2.74%	9.15%	6.41%
	MTM1	11	1	(10)	1.75%	2.21%	0.46%
	NRT1	4	1	(3)	4.71%	2.47%	-2.24%
	PPM1	8	1	(7)	6.07%	11.39%	5.32%
	PRL1	3	1	(2)	8.84%	1.51%	-7.32%
	VJW5	48	1	(47)	-2.74%	5.30%	8.04%
	ELU1	24		(24)	4.10%	#Error	#Error
	GDV1	7		(7)	3.24%	#Error	#Error
	JGG1	2		(2)	2.85%	#Error	#Error
	PNR1	4		(4)	7.08%	#Error	#Error
	TNI1	10		(10)	3.97%	#Error	#Error
TVU1	4		(4)	2.84%	#Error	#Error	
VKN1	8		(8)	5.72%	#Error	#Error	
VUY1	2		(2)	4.39%	#Error	#Error	
Total	423	125	(298)	2.88%	2.61%	-0.27%	
NORTH ARCOT	VEL2	8	12	4	5.00%	3.42%	-1.57%
	KPM2	3	8	5	8.49%	6.76%	-1.73%
	CYR1		6	6	#Error	6.48%	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%	
NORTH ARCOT	TRL1	7	5	(2)	7.41%	9.44%	2.03%	
	TRR1	3	5	2	8.29%	3.64%	-4.65%	
	AKM1	2	4	2	5.84%	10.34%	4.49%	
	GDM1	2	4	2	5.45%	6.93%	1.48%	
	KPM1		4	4	#Error	5.83%	#Error	
	TRT1	1	4	3	6.53%	10.56%	4.03%	
	VEL1	5	4	(1)	8.75%	7.97%	-0.77%	
	SBR1	5	3	(2)	9.76%	10.90%	1.14%	
	VNB1	2	3	1	12.00%	9.00%	-3.00%	
	ABR1	3	2	(1)	6.19%	-1.35%	-7.54%	
	ANI1	2	2		9.59%	11.34%	1.75%	
	WJP1	3	2	(1)	11.93%	6.98%	-4.94%	
	ARC2	4	1	(3)	7.00%	10.12%	3.12%	
	CGM1	1	1		4.23%	17.20%	12.98%	
	PLR1	1	1		10.51%	5.46%	-5.05%	
	UGI1	2	1	(1)	3.05%	-3.54%	-6.58%	
	VSI1		1	1	#Error	7.42%	#Error	
	WJD1	2	1	(1)	4.94%	3.96%	-0.97%	
	BGR1				#Error	#Error	#Error	
	CPT1				#Error	#Error	#Error	
	PTU1				#Error	#Error	#Error	
	SLG1	1		(1)	-9.35%	#Error	#Error	
	WHVL	(1)		1	-2.93%	#Error	#Error	
	Total		56	74	18	7.41%	6.83%	-0.57%
	SOUTH-03	MDU1	16	11	(5)	5.95%	6.63%	0.68%
		DGL1	3	5	2	7.90%	8.17%	0.27%
MDU2		4	4		10.95%	6.37%	-4.58%	
MDU3		3	4	1	8.19%	4.29%	-3.90%	
MDU6		12	4	(8)	5.13%	8.39%	3.25%	
TMM1		1	4	3	-1.96%	3.61%	5.57%	
ATG1		4	3	(1)	9.78%	11.63%	1.85%	
DKI1		2	3	1	15.75%	12.17%	-3.58%	
KKD3		5	3	(2)	1.28%	12.03%	10.75%	
KRR1			3	3	48.14%	13.71%	-34.44%	
MDU7		7	3	(4)	4.57%	3.27%	-1.30%	
MLR1		2	3	1	6.35%	6.62%	0.27%	
TDI1		3	3		13.02%	11.03%	-1.99%	
CBM1		2	2		12.60%	13.12%	0.52%	
PNV2		1	2	1	7.37%	1.43%	-5.94%	
PVI1		6	2	(4)	7.59%	5.02%	-2.57%	
TEN2		1	2	1	6.17%	6.11%	-0.06%	
KPT1		1	1		19.00%	5.92%	-13.08%	
KYK1		3	1	(2)	11.00%	7.42%	-3.58%	
MNM1		1	1		5.75%	4.88%	-0.88%	
MPA1		7	1	(6)	7.84%	8.02%	0.18%	
ODM1		1	1		-2.91%	1.32%	4.23%	
TEN1		3	1	(2)	5.73%	2.83%	-2.90%	
TPT1			1	1	#Error	14.05%	#Error	

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
SOUTH-03	USL1		1	1	#Error	4.69%	#Error
	ADP1	1		(1)	5.21%	#Error	#Error
	BNR1	2		(2)	5.45%	#Error	#Error
	BTU1				#Error	#Error	#Error
	CMR1				#Error	#Error	#Error
	DGL2	2		(2)	1.32%	#Error	#Error
	MDU4	2		(2)	9.42%	#Error	#Error
	MDU5	1		(1)	11.65%	#Error	#Error
	NKI1	2		(2)	1.56%	#Error	#Error
	NTM1	1		(1)	12.09%	#Error	#Error
	PKM1	1		(1)	11.08%	#Error	#Error
	PNI1	4		(4)	5.18%	#Error	#Error
	SGP1	1		(1)	19.78%	#Error	#Error
	SVG1	1		(1)	10.15%	#Error	#Error
	SZSD	8		(8)	-1.92%	#Error	#Error
	Total	114	69	(45)	6.71%	7.59%	0.88%
	WEST-02	SLM1	5	19	14	6.35%	-11.76%
ERD2		10	11	1	10.82%	12.78%	1.96%
ERD1		5	10	5	4.15%	9.94%	5.79%
HSR1			3	3	#Error	4.36%	#Error
NKL2		4	3	(1)	10.50%	5.05%	-5.45%
TCG1			3	3	#Error	6.29%	#Error
HSR2			2	2	#Error	13.16%	#Error
MTR1		2	2		7.45%	2.64%	-4.81%
SLM2		1	2	1	10.05%	9.30%	-0.76%
SLM3		1	2	1	3.74%	9.96%	6.22%
ATU1		4	2	(2)	9.76%	11.25%	1.49%
APN1			1	1	#Error	17.09%	#Error
BMD1		1	1		6.30%	8.98%	2.67%
CMI1			1	1	#Error	0.74%	#Error
DPR2		1	1		5.45%	12.79%	7.34%
KRI1			1	1	#Error	6.52%	#Error
KVP1		2	1	(1)	5.68%	2.83%	-2.86%
MCR1			1	1	#Error	0.65%	#Error
OML1		2	1	(1)	4.05%	7.42%	3.37%
PDR1		1	1		14.96%	21.43%	6.47%
PLC1		2	1	(1)	7.66%	10.51%	2.84%
PMP1		2	1	(1)	8.74%	2.83%	-5.91%
TRM1		2	1	(1)	8.14%	11.08%	2.94%
VPD1			1	1	#Error	11.12%	#Error
WZWH			1	1	#Error	2.36%	#Error
DPR1					#Error	#Error	#Error
EDP1					#Error	#Error	#Error
EPI1		1		(1)	8.04%	#Error	#Error
HRR1					#Error	#Error	#Error
KAM1					#Error	#Error	#Error
KMM1		1		(1)	7.01%	#Error	#Error
RSP1		3		(3)	8.11%	#Error	#Error

Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
WEST-02	SGG1	1		(1)	11.08%	#Error	#Error
	SGI1				#Error	#Error	#Error
	VKL1				#Error	#Error	#Error
	WHKP		(1)	(1)	#Error	7.66%	#Error
	WHPD	(3)	(3)		5.20%	4.58%	-0.62%
	Total	48	69	21	8.31%	3.84%	-4.47%
SOUTH ARCOT	PRT1	12	9	(3)	2.67%	5.64%	2.97%
	CUD1	5	8	3	15.79%	7.83%	-7.96%
	POY2	5	8	3	7.79%	3.67%	-4.12%
	KLM1	2	3	1	10.72%	7.38%	-3.35%
	POY1	4	3	(1)	4.35%	5.18%	0.83%
	TRK1	4	3	(1)	11.54%	12.74%	1.20%
	VCM1	2	3	1	5.49%	2.88%	-2.61%
	MKM1		2	2	#Error	6.46%	#Error
	NVL2	2	2		19.29%	16.55%	-2.73%
	TVM1	1	2	1	6.81%	3.47%	-3.34%
	KKI2	2	1	(1)	11.64%	6.56%	-5.08%
	KML1		1	1	#Error	21.43%	#Error
	STP1	1	1		10.27%	2.83%	-7.44%
	ULP1	2	1	(1)	8.87%	10.19%	1.32%
	VPM1		1	1	#Error	8.31%	#Error
	VPM2	4	1	(3)	6.45%	-0.48%	-6.94%
	CDM1	1		(1)	10.51%	#Error	#Error
	SJI2	5		(5)	7.06%	#Error	#Error
	TDM1	1		(1)	4.32%	#Error	#Error
	TVM2				#Error	#Error	#Error
WHUT	(1)		1	6.81%	#Error	#Error	
Total	52	49	(3)	7.88%	6.75%	-1.14%	
TIRUPATI-01	TPY2	65	6	(59)	-3.60%	8.70%	12.31%
	PIL1	2	3	1	4.44%	6.79%	2.35%
	PUT1	3	3		10.20%	7.88%	-2.32%
	RJP1	7	3	(4)	5.39%	4.64%	-0.76%
	KAR1	1	2	1	3.98%	9.82%	5.84%
	ADI1	5	1	(4)	7.09%	7.77%	0.68%
	ATP1	8	1	(7)	4.98%	10.53%	5.55%
	DHN1	2	1	(1)	13.59%	2.08%	-11.51%
	GTL1	1	1		4.01%	4.01%	0.00%
	KDA1	19	1	(18)	1.75%	1.45%	-0.30%
	KHT1	21	1	(20)	-2.59%	3.31%	5.89%
	KOU1	8	1	(7)	2.41%	3.77%	1.36%
	KVL1	4	1	(3)	7.17%	1.13%	-6.04%
	MPL1	2	1	(1)	5.77%	13.74%	7.97%
	NDL1	9	1	(8)	9.17%	0.05%	-9.12%
	NLR1	26	1	(25)	2.77%	7.20%	4.42%
	PDT1	13	1	(12)	1.32%	2.21%	0.90%
	PGR1	1	1		-1.21%	14.02%	15.24%
	PMR1	7	1	(6)	4.36%	15.66%	11.30%
	TPI1	9	1	(8)	5.81%	10.53%	4.71%



Sales Zone	Branch	YD Sales	TD Sales	TD-YD Sales	YD GP%	TD GP%	TD-YD GP%
TIRUPATI-01	BVL1	4		(4)	4.76%	#Error	#Error
	CTO1	9		(9)	7.57%	#Error	#Error
	KDR1	60		(60)	-4.41%	#Error	#Error
	KNL1	21		(21)	-3.01%	#Error	#Error
	KNL2	4		(4)	5.41%	#Error	#Error
	NYP1	5		(5)	8.26%	#Error	#Error
	RCY1	4		(4)	8.53%	#Error	#Error
	SPE1	8		(8)	3.10%	#Error	#Error
	TPY1	53		(53)	-1.46%	#Error	#Error
	VKI1	10		(10)	5.79%	#Error	#Error
	WHRN	(2)		2	1.74%	#Error	#Error
	Total	389	32	(357)	0.43%	7.15%	6.72%
	KL-SOUTH	PAS1	6	7	1	1.91%	-2.28%
TVP1		6	7	1	-1.24%	2.65%	3.89%
PNL1		3	5	2	-6.83%	-2.27%	4.56%
KLR1		1	3	2	8.99%	1.76%	-7.23%
Total		16	22	6	-0.33%	-0.11%	0.21%
KL-NORTH	KZD1	14	21	7	4.91%	6.49%	1.58%
	WHKZ	(1)		1	2.47%	#Error	#Error
	Total	13	21	8	5.05%	6.49%	1.44%
Total	1741	1224	(517)	4.03%	5.70%	1.67%	